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## SECURITIES AND EXCHANGE COMMISSION

SEC Building, EDSA, Greenhills, Mandaluyong City, Metro Manila, Philippines  
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Company Information

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**SEC Registration No.** 0000062893  
**Company Name** ROCKWELL LAND CORPORATION DOING BUSINESS UNDER-  
THE NAME AND STYLE OF POWERPLANT MALL; POWERPLANT C  
**Industry Classification**  
**Company Type** Stock Corporation

### Document Information

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**Document Type** 17-Q (FORM 11-Q:QUARTERLY REPORT/FS)  
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**Department** CFD  
**Remarks**

# COVER SHEET

SEC Registration Number

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Company Name

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Principal Office (No./Street/Barangay/City/Town/Province)

|   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |
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Department requiring the report

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Secondary License Type, if Applicable

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| N | / | A |
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## COMPANY INFORMATION

Company's Email Address

|                           |
|---------------------------|
| <b>ir@rockwell.com.ph</b> |
|---------------------------|

Company's Telephone Number/s

|                 |
|-----------------|
| <b>793-0088</b> |
|-----------------|

Mobile Number

|            |
|------------|
| <b>N/A</b> |
|------------|

No. of Stockholders

|                                    |
|------------------------------------|
| <b>47,432 (as of Oct 31, 2017)</b> |
|------------------------------------|

Annual Meeting  
Month/Day

|                     |
|---------------------|
| <b>May 31, 2017</b> |
|---------------------|

Fiscal Year  
Month/Day

|                    |
|--------------------|
| <b>December 31</b> |
|--------------------|

## CONTACT PERSON INFORMATION

The designated contact person ***MUST*** be an Officer of the Corporation

Name of Contact Person

|                              |
|------------------------------|
| <b>Ms. Ellen V. Almodiel</b> |
|------------------------------|

Email Address

|                               |
|-------------------------------|
| <b>ellena@rockwell.com.ph</b> |
|-------------------------------|

Telephone Number/s

|                 |
|-----------------|
| <b>793-0088</b> |
|-----------------|

Mobile Number

|            |
|------------|
| <b>N/A</b> |
|------------|

Contact Person's Address

|  |
|--|
| <b>Ground Floor, East Podium, Joya Lofts &amp; Towers, 28 Plaza Drive, Rockwell Center, Makati City 1200</b> |
|--|

**Note:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**SEC Number:**  
**File Number:**

**ROCKWELL LAND CORPORATION**

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(Company's Full Name)

**2F 8 Rockwell, Hidalgo Drive,  
Rockwell Center, Makati City**

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(Company's Address)

**(632) 793-0088**

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(Telephone Number)

**September 30, 2017**

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(Quarter Ending)

**SEC Form 17-Q Quarterly Report**

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(Form Type)

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- For the quarterly period ended **September 30, 2017**
- Commission Identification Number **62893**
- BIR Tax Identification Number **004-710-062-000**
- Exact name of issuer as specified in its charter: **ROCKWELL LAND CORPORATION**
- Province, country or other jurisdiction of incorporation or organization: **Philippines**
- Industry Classification Code: \_\_\_\_\_ (SEC Use Only)
- Address of issuer's principal office and postal code:  
**2F, 8 Rockwell, Hidalgo Drive, Rockwell Center Makati City 1200**
- Issuer's telephone number, including area code: **(632) 793-0088**
- Former name, former address, former fiscal year, if changes since last report: **N/A.**
- Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

| <u>Title of each class</u>                             | <u>Number of shares issued and outstanding</u> |
|--|--|
| <b>Common shares</b>                                   | <b>6,116,762,198</b>                           |
| <b>Peso retail bonds</b>                               | <b>5,000,000,000</b>                           |
| <u>Amount of Debt Outstanding</u>                      |  |
| <b>PhP17,987,826,875.50 (as of September 30, 2017)</b> |  |

- Are any or all of the securities listed on a Stock Exchange?  
Yes  No

Stock Exchange: **Philippine Stock Exchange**  
Securities Listed: **Common shares**

- Indicate by check mark whether the registrant:  
(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes  No

- (b) has been subject to such filing requirements for the past ninety (90) days.

Yes  No

## TABLE OF CONTENTS

|   | <b>Page No.</b> |
|---|-----------------|
| <b>PART I – FINANCIAL INFORMATION</b>   |                 |
| Item 1. Financial Statements  |                 |
| ▪ Consolidated Statement of Financial Position as of<br>September 30, 2017 and December 31, 2016                    | 4               |
| ▪ Consolidated Statement of Income for the Six Months<br>Ended September 30, 2017 and September 30, 2016            | 5               |
| ▪ Consolidated Statement of Changes in Equity for the Six Months<br>Ended September 30, 2017 and September 30, 2016 | 6               |
| ▪ Consolidated Cash Flow Statement of Cash Flow for Six Months<br>Ended September 30, 2017 and September 30, 2016   | 7               |
| ▪ Notes to Consolidated Financial Statements  | 8               |
| Item 2. Management’s Discussion and Analysis of Financial Condition and<br>Results of Operation                     | 25              |
| <b>PART II – OTHER INFORMATION</b>  |                 |
| Item 3. Other Notes and Disclosures   | 30              |
| <b>SIGNATURE</b>  | 42              |

## PART I – FINANCIAL INFORMATION

### Item 1. Financial Statements

#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Millions)

|  | September 30, 2017 | December 31, 2016 |
|--|--------------------|-------------------|
|  | Unaudited          | Audited           |
| <b>ASSETS</b>  |                    |                   |
| <b>Current Assets</b>  |                    |                   |
| Cash and cash equivalents                                      | ₱ 1,561            | ₱ 1,441           |
| Trade and other receivables - net                              | 10,473             | 9,519             |
| Land and development costs - net                               | 8,036              | 9,302             |
| Advances to contractors  | 2,950              | 2,638             |
| Condominium units for sale                                     | 495                | 621               |
| Other current assets   | 1,620              | 1,599             |
| Total Current Assets   | 25,135             | 25,119            |
| <b>Noncurrent Assets</b>                                       |                    |                   |
| Noncurrent trade receivables                                   | 824                | 118               |
| Investment properties - net                                    | 9,596              | 7,929             |
| Investment in joint venture                                    | 3,011              | 2,879             |
| Property and equipment - net                                   | 3,202              | 2,737             |
| Available for sale investments                                 | 17                 | 17                |
| Land held for future development                               | 2,640              | 1,422             |
| Other noncurrent asset   | 212                | 213               |
| Total Noncurrent Assets  | 19,502             | 15,316            |
| <b>Total Assets</b>  | <b>₱44,637</b>     | <b>₱ 40,435</b>   |
| <b>LIABILITIES AND EQUITY</b>                                  |                    |                   |
| <b>Current Liabilities</b>                                     |                    |                   |
| Trade and other payables                                       | ₱ 6,846            | ₱ 6,636           |
| Current portion of interest-bearing loans and borrowings       | 1,921              | 1,712             |
| Total Current Liabilities                                      | 8,767              | 8,348             |
| <b>Noncurrent Liabilities</b>                                  |                    |                   |
| Interest-bearing loans and borrowings - net of current portion | 16,000             | 13,922            |
| Noncurrent portion of installment payable                      | 539                | 521               |
| Deferred tax liabilities - net                                 | 933                | 891               |
| Pension Liability  | 146                | 176               |
| Deposits and other liabilities                                 | 1,345              | 898               |
| Total Noncurrent Liabilities                                   | 18,963             | 16,409            |
| <b>Equity</b>  |                    |                   |
| Capital stock  | 6,271              | 6,271             |
| Capital in excess of par value                                 | 28                 | 28                |
| Share Based Payment  | 70                 | 70                |
| Unrealized gain (loss) on available-for-sale investments       | 6                  | 6                 |
| Other equity adjustments                                       | 291                | 291               |
| Retained earnings  |                    |                   |
| Appropriated   | 3,000              | 3,000             |
| Unappropriated   | 7,131              | 5,884             |
|  | 16,797             | 15,550            |
| Less cost of Treasury shares                                   | (185)              | (185)             |
| Total Equity   | 16,612             | 15,365            |
| Attributable to Non-Controlling Interest                       | 294                | 313               |
| <b>Total Liabilities &amp; Equity</b>                          | <b>₱44,636</b>     | <b>₱ 40,435</b>   |
| <i>See accompanying Notes to Financial Statements</i>          |                    |                   |

## ROCKWELL LAND CORPORATION AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Millions, Except Earnings Per Share Value)

|  | 2017 Unaudited       |                         | 2016 Unaudited       |                         |
|--|----------------------|-------------------------|----------------------|-------------------------|
|  | July 1 to<br>Sept 30 | January 1<br>to Sept 30 | July 1 to<br>Sept 30 | January 1<br>to Sept 30 |
| <b>REVENUE</b>                                     |                      |                         |                      |                         |
| Sale of condominium units                          | ₱3,068               | ₱8,151                  | ₱2,750               | ₱5,623                  |
| Interest income                                    | 357                  | 1,073                   | 335                  | 950                     |
| Lease income                                       | 252                  | 735                     | 234                  | 658                     |
| Cinema revenue                                     | 46                   | 157                     | 53                   | 161                     |
| Room revenue                                       | 64                   | 231                     | 79                   | 231                     |
| Others   | 171                  | 365                     | 98                   | 257                     |
|  | 3,958                | 10,712                  | 3,550                | 7,881                   |
| <b>EXPENSES</b>                                    |                      |                         |                      |                         |
| Cost of real estate                                | 2,537                | 6,633                   | 2,188                | 4,426                   |
| General and administrative expenses                | 443                  | 1,288                   | 405                  | 1,142                   |
| Selling expenses                                   | 239                  | 639                     | 192                  | 506                     |
|  | 3,220                | 8,559                   | 2,784                | 6,075                   |
| <b>INCOME BEFORE OTHER INCOME<br/>(EXPENSES)</b>   | 737                  | 2,152                   | 766                  | 1,806                   |
| <b>OTHER INCOME (EXPENSES)</b>                     |                      |                         |                      |                         |
| Interest expense                                   | (34)                 | (169)                   | (119)                | (329)                   |
| Share in net income of joint venture               | 69                   | 200                     | 68                   | 192                     |
| Foreign exchange gain - net                        | (1)                  | (1)                     | 0                    | 2                       |
|  | 35                   | 30                      | (51)                 | (136)                   |
| <b>INCOME BEFORE INCOME TAX</b>                    | 773                  | 2,183                   | 715                  | 1,671                   |
| <b>PROVISION FOR INCOME TAX</b>                    | 215                  | 590                     | 204                  | 455                     |
| <b>NET INCOME</b>                                  | 557                  | 1,593                   | 511                  | 1,216                   |
| <b>OTHER COMPREHENSIVE INCOME</b>                  | -                    | -                       | -                    | -                       |
| <b>TOTAL COMPREHENSIVE INCOME</b>                  | 557                  | 1,593                   | 511                  | 1,216                   |
| <b>Net Income Attributable to:</b>                 |                      |                         |                      |                         |
| Equity holders of the Parent Company               | 576                  | 1,612                   | 511                  | 1,216                   |
| Non-controlling Interests                          | (19)                 | (19)                    | (0.2)                | (0.0)                   |
| <b>TOTAL</b>                                       | 557                  | 1,593                   | 511                  | 1,216                   |
| <b>Total Comprehensive Income Attributable to:</b> |                      |                         |                      |                         |
| Equity holders of Rockwell Land Corporation        | 576                  | 1,612                   | 511                  | 1,216                   |
| Non-controlling Interests                          | (19)                 | (19)                    | (0.2)                | (0.0)                   |
| <b>TOTAL</b>                                       | 557                  | 1,593                   | 511                  | 1,216                   |
| <b>Basic/Diluted Earnings per Share (Note 8)</b>   | 0.10                 | 0.26                    | 0.08                 | 0.20                    |

See accompanying Notes to Financial Statements.

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

(Amounts in Millions)

|  | Equity Attributable to Equity Holders of the Parent Company |                               |  |                                |                                 |                   |               |                    |                |             | Equity<br>Attributable to<br>Non-Controlling<br>Interests | Total<br>Equity |
|--|---|-------------------------------|--|--------------------------------|---------------------------------|-------------------|---------------|--------------------|----------------|-------------|---|-----------------|
|  | Capital<br>Stock  | Additional Paid-in<br>Capital | Unrealized<br>Gain on<br>Available-<br>for-Sale<br>Investments | Other<br>Equity<br>Adjustments | Share-based<br>Payments<br>Plan | Retained Earnings |               | Treasury<br>Shares | Total          |             |   |                 |
|  |   |                               |  |                                | Appropriated                    | Unappropriated    |               |                    |                |             |   |                 |
| <b>At December 31, 2016</b><br><b>(Audited)</b>    | <b>₱6,271</b>   | <b>₱28</b>                    | <b>₱6</b>  | <b>₱291</b>                    | <b>₱70</b>                      | <b>₱3,000</b>     | <b>₱5,884</b> | <b>(₱185)</b>      | <b>15,365</b>  | <b>₱313</b> | <b>₱15,679</b>  |                 |
| Net income   | -   | -                             | -  | -                              | -                               | -                 | 1,612         | -                  | 1,612          | (19)        | 1,593   |                 |
| Other comprehensive income (loss)                  | -   | -                             | -  | -                              | -                               | -                 | -             | -                  | -              | -           | -   |                 |
| Total comprehensive income<br>for the year         | -   | -                             | -  | -                              | -                               | -                 | 1,612         | -                  | 1,612          | (19)        | 1,593   |                 |
| Share-based payments                               | -   | -                             | -  | -                              | -                               | -                 | -             | -                  | -              | -           | -   |                 |
| Cash Dividends                                     | -   | -                             | -  | -                              | -                               | -                 | (365)         | -                  | (365)          | -           | (365)   |                 |
| <b>At September 30, 2017</b><br><b>(Unaudited)</b> | <b>₱6,271</b>   | <b>₱28</b>                    | <b>₱6</b>  | <b>₱291</b>                    | <b>₱70</b>                      | <b>₱3,000</b>     | <b>₱7,131</b> | <b>(₱185)</b>      | <b>₱16,612</b> | <b>₱294</b> | <b>₱16,907</b>  |                 |
| <b>At December 31, 2015</b><br><b>(Audited)</b>    | <b>₱6,271</b>   | <b>₱28</b>                    | <b>₱5</b>  | <b>₱291</b>                    | <b>₱70</b>                      | <b>-</b>          | <b>₱7,379</b> | <b>(₱185)</b>      | <b>₱13,859</b> | <b>₱321</b> | <b>₱14,180</b>  |                 |
| Net income   | -   | -                             | -  | -                              | -                               | -                 | 1,216         | -                  | 1,216          | 0.0         | 1,216   |                 |
| Other comprehensive income (loss)                  | -   | -                             | -  | -                              | -                               | -                 | -             | -                  | -              | -           | -   |                 |
| Total comprehensive income<br>for the year         | -   | -                             | -  | -                              | -                               | -                 | 1,216         | -                  | 1,216          | 0.0         | 1,216   |                 |
| Share-based payments                               | -   | -                             | -  | -                              | -                               | -                 | (330)         | -                  | (330)          | -           | (330)   |                 |
| <b>At September 30, 2016</b><br><b>(Unaudited)</b> | <b>₱6,271</b>   | <b>₱28</b>                    | <b>₱5</b>  | <b>₱291</b>                    | <b>₱70</b>                      | <b>-</b>          | <b>₱8,265</b> | <b>(₱185)</b>      | <b>₱14,745</b> | <b>₱321</b> | <b>₱15,066</b>  |                 |

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF CASH FLOWS**

(Amounts in Millions)

|   | <b>January 1 to September 30</b> |                       |
|---|----------------------------------|-----------------------|
|   | <b>2017 Unaudited</b>            | <b>2016 Unaudited</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>           |                                  |                       |
| Income before income tax                              | ₱ 2,199                          | ₱ 1,671               |
| Adjustments for:                                      |                                  |                       |
| Interest income                                       | (1,028)                          | (956)                 |
| Depreciation and amortization                         | 363                              | 351                   |
| Interest expense                                      | 167                              | 329                   |
| Share in net losses (income) of joint venture         | (200)                            | (192)                 |
| Pension costs   | 38                               | 80                    |
| Operating income before working capital changes       | 1,539                            | 1,283                 |
| Decrease (increase) in:                               |                                  |                       |
| Trade and other receivables                           | 1,093                            | 1,355                 |
| Land and development costs                            | 1,278                            | (216)                 |
| Advances to contractors                               | (186)                            | (924)                 |
| Restricted Cash and Other current assets              | (116)                            | (510)                 |
| Condominium units for sale                            | 126                              | 20                    |
| Increase in Trade and other payables                  | (1,378)                          | 1,015                 |
| Net cash generated from operations                    | 2,355                            | 2,023                 |
| Income taxes paid                                     | (587)                            | (620)                 |
| Interest paid   | (576)                            | (507)                 |
| Net cash provided by operating activities             | 1,192                            | 896                   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>           |                                  |                       |
| Acquisitions of:                                      |                                  |                       |
| Property and equipment                                | (688)                            | (85)                  |
| Investment properties                                 | (1,832)                          | (1,471)               |
| Investment in joint venture                           | 69                               | 171                   |
| Land held for future development                      | (1,218)                          | (1,509)               |
| Contributions to plan assets                          | (70)                             | (60)                  |
| Interest received                                     | 3                                | 14                    |
| Net cash used in investing activities                 | (3,736)                          | (2,941)               |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>           |                                  |                       |
| Payments of:  |                                  |                       |
| Bank loans  | (1,462)                          | (2,712)               |
| Installment Payable                                   | 18                               | 45                    |
| Dividends   | (365)                            | (330)                 |
| Availments of loans and borrowings                    | 3,750                            | 5,000                 |
| Increase in deposits and other liabilities            | 724                              | (301)                 |
| Net cash provided in financing activities             | 2,665                            | 1,702                 |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>      | 120                              | (342)                 |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b> | 1,441                            | 2,249                 |
| <b>CASH AND CASH EQUIVALENTS AT END SEPTEMBER 30</b>  | <b>₱ 1,561</b>                   | <b>₱ 1,907</b>        |

*See accompanying Notes to Financial Statements*

# **ROCKWELL LAND CORPORATION AND SUBSIDIARIES**

## **NOTES TO FINANCIAL STATEMENTS**

### **1. Corporate Information**

Rockwell Land Corporation (“Rockwell Land” or “The Company”) is incorporated in the Philippines and is primarily engaged in the development of residential condominiums, retail and office leasing as well as operation of serviced apartments. The registered office and principal place of business is at The Garage at Rockwell Center, Estrella St. Makati City.

Rockwell Land became a public company in 2012 following the declaration of 51% ownership by Manila Electric Company (Meralco) as property dividend in favor of common stockholders, except for foreign common shareholders who were paid the cash equivalent of the property dividend.

As at September 30, 2017, First Philippine Holdings Corporation owns 86.58% of Rockwell Land and the rest by public. Lopez, Inc. is the ultimate parent company.

Rockwell Integrated Property Services, Inc. (RIPSI), a wholly owned subsidiary of the Company, is incorporated in the Philippines to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities.

Rockwell Primaries Development Corporation (“Rockwell Primaries”, formerly Primaries Development Corporation) a wholly owned subsidiary of the Company, was incorporated last September 2012 to primarily cater to the broader market under a 2<sup>nd</sup> brand “Primaries”. The subsidiary envisions itself to be the preferred developer in terms of providing exceptional and quality living at a more affordable price. The Securities and Exchange Commission approved the change in name to Rockwell Primaries Development Corporation on July 3, 2014 and was subsequently registered in Bureau of Internal Revenue on July 15, 2014.

Stonewell Development Corporation Inc., a wholly owned subsidiary of the Company, was incorporated on September 2012 to develop socialized housing for the Parent Company.

Primaries Properties Sales Specialist Inc., a wholly owned subsidiary of the Company, was incorporated on November 2012 primarily to act as the sales and marketing arm of Rockwell Primaries.

Rockwell Hotels & Leisure Management Corp. (Rockwell Hotels), a wholly owned subsidiary of the Company, was incorporated on June 2013 to manage and engage in the general business of hotel, resort, club, recreational center, apartment and other allied businesses.

Retailscapes Inc., a wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate the pocket retail projects of the Company.

Rockwell MFA Corporation was incorporated last August 2017 to develop The Arton by Rockwell project.

The Company also has 76.5% ownership in Rockwell Leisure Club Inc. (RLCI). RLCI is a non-profit premier leisure club created to complement Rockwell Land’s exclusive lifestyle concept. Opened in December 1999, RLCI offers its resident members and proprietary shareholders a first-class social, sports and recreational facility within the Rockwell Center.

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## 2. Summary of Significant Accounting and Financial Reporting Policies

### Basis of Preparation

The accompanying financial statements of the Company have been prepared on a historical cost basis, except for available-for-sale investments that have been measured at fair value. The financial statements are presented in Philippine peso, which is the Company's functional and presentation currency under Philippine Financial Reporting Standards (PFRS), and all values are rounded to the nearest peso, except when otherwise indicated.

### Statement of Compliance

The Company's financial statements have been prepared in accordance with accounting principles generally accepted in the Philippines as set forth in PFRS. PFRS includes statements named PFRS and Philippine Accounting Standards (PAS), including Interpretations issued by the Financial Reporting Standards Council (FRSC).

### Basis of Consolidation

The consolidated financial statements comprise of the financial statements of Rockwell Land and the following subsidiaries (collectively referred to as the "Company") that it controls.

| <u>Subsidiaries</u>  | <u>Nature of Business</u>  | <u>Percentage of Ownership<br/>as of September 30, 2017</u> |
|--|----------------------------|---|
| Rockwell Integrated Property Services, Inc.  | Property management        | 100%  |
| Rockwell Primaries Development Corporation   | Real estate development    | 100%  |
| Stonewell Property Development Corporation   | Real estate development    | 100%  |
| Primaries Properties Sales Specialists Inc.  | Marketing                  | 100%  |
| Rockwell Leisure Club Inc  | Hotel & Leisure            | 76.5%   |
| Rockwell Hotels & Leisure Management Corp  | Hotel & Leisure management | 100%  |
| Retailscapes Inc.  | Commercial Development     | 100%  |
| Rockwell MFA Corporation   | Real estate development    | 100%  |
| Rockwell Primaries South Development Corporation<br>(formerly ATR KimEng Land, Inc.) * | Real Estate Development    | 60%   |

\* *Indirect subsidiary acquired in 2014*

All subsidiaries are incorporated in the Philippines.

The subsidiaries are consolidated from date of acquisition, being the date on which the Parent Company obtains control, and continues to be consolidated until the date that such control ceases.

Effective January 1, 2013, RLCI is now consolidated to the Company in compliance with PFRS 10 standard on consolidation of financial statements.

The financial statements of the subsidiaries are prepared for the same reporting year as the Company using consistent accounting policies. All significant intercompany balances, transactions, income and expenses and profits and losses from intercompany transactions are eliminated in full in the consolidation.

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### 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those of the previous financial year, except for the adoption of the following amended PAS and PFRS which were adopted effective beginning January 1, 2017. Except as otherwise indicated, adoption of the new standards and amendments has no significant impact on the Group's consolidated financial statements.

- Amendments to PFRS 10, PFRS 12 and PAS 28, *Investment Entities: Applying the Consolidation Exception*
- Amendments to PFRS 11, *Accounting for Acquisitions of Interests in Joint Operations*
- PFRS 14, *Regulatory Deferral Accounts*
- Amendments to PAS 1, *Disclosure Initiative*
- Amendments to PAS 16 and PAS 38, *Clarification of Acceptable Methods of Depreciation and Amortization*
- Amendments to PAS 16 and PAS 41, *Agriculture: Bearer Plants*
- Amendments to PAS 27, *Equity Method in Separate Financial Statements*
- Annual Improvements to PFRSs 2012 - 2014 Cycle
  - Amendment to PFRS 5, *Changes in Methods of Disposal*
  - Amendment to PFRS 7, *Servicing Contracts*
  - Amendment to PFRS 7, *Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*
  - Amendment to PAS 19, *Discount Rate: Regional Market Issue*
  - Amendment to PAS 34, *Disclosure of Information 'Elsewhere in the Interim Financial Report'*

#### New Accounting Standards and Amendments to Existing Standards Effective Subsequent to March 31, 2017

The standards, amendments and interpretations which have been issued but not yet effective as at March 31, 2017 are disclosed below. Except as otherwise indicated, the Group does not expect the adoption of the applicable new and amended PFRS to have a significant impact on its financial position or performance.

#### *Deferred*

- PFRS 10, *Consolidated Financial Statements* and PAS 28, *Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

These amendments clarify that the exemption in PFRS 10 from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity that measures all of its subsidiaries at fair value. They also clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity parent is consolidated. The amendments also allow an investor (that is not an investment entity and has an investment entity associate or joint venture) to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries when applying the equity method.

These amendments are not applicable to the Group since none of the entities within the Group is an investment entity nor does the Group have investment entity associates or joint ventures.

### *Effective in 2017*

- Amendments to PAS 7, *Statement of Cash Flows – Disclosure Initiative*

The amendments to PAS 7 require an entity to provide disclosures that enable users of the consolidated financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.

- Amendments to PAS 12, *Income Taxes – Recognition of Deferred Tax Assets for Unrealized Losses*

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

- Amendments to PFRS 12, *Disclosure of Interests in Other Entities – Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)*

The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

### *Effective in 2018*

- Amendments to PAS 40, *Investment Property – Transfers of Investment Property*

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use.

The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

The Group is currently assessing the impact of these amendments in the consolidated financial statements.

- Philippine Interpretation International Financial Reporting Interpretations Committee (IFRIC) - 22, *Foreign Currency Transactions and Advance Consideration*

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance

consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the consolidated financial statements of the reporting period in which the entity first applies the interpretation.

- Amendments to PFRS 2, *Share-based Payments – Classification and Measurement of Share-based Payment Transactions*

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The Group is assessing the potential effect of the amendments on its consolidated financial statements.

- Amendments to PFRS 4, *Insurance Contracts, Applying PFRS 9, Financial Instruments w/ PFRS 4.*

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in OCI, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The amendments are not applicable to the Group since none of the entities within the Group have activities that are predominantly connected with insurance or issue insurance contracts.

- PFRS 9, *Financial Instruments*

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting and on the amount of its credit losses. The Group is currently assessing the impact of adopting this standard.

- PFRS 15, *Revenue from Contracts with Customers*

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group is currently assessing the impact of adopting this standard.

- Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value*

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss.

#### *Effective in 2019*

- PFRS 16, *Leases*

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

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#### 4. Trade and Other Receivables

(Amounts in Millions)

Aging of Receivables as of September 30, 2017:

|   | Neither Past<br>Due or<br>Impaired | Past Due but not Impaired |                  |                  |                      | Total          |
|---|------------------------------------|---------------------------|------------------|------------------|----------------------|----------------|
|   |                                    | Less than 30<br>Days      | 31 to 60<br>Days | 61 to 90<br>Days | More than<br>90 Days |                |
| Sale of Condominium<br>Units                | ₱10,061                            | ₱52                       | ₱22              | ₱24              | ₱889                 | ₱11,053        |
| Lease                                       | 116                                | 2                         | -                | -                | -                    | 118            |
| Advances to officers<br>and employees       | 26                                 | -                         | -                | -                | -                    | 26             |
| Others                                      | 101                                | -                         | -                | -                | -                    | 101            |
| <b>Total Trade and<br/>Other Receivable</b> | <b>₱10,303</b>                     | <b>₱58</b>                | <b>₱22</b>       | <b>₱24</b>       | <b>₱889</b>          | <b>₱11,297</b> |

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#### 5. Trade and Other Payables

(Amounts in Millions)

The trade and other payables as of September 30, 2017 is broken down as follows:

|  |                |
|--|----------------|
| Accrued project costs                          | ₱ 3,547        |
| Trade  | 1,444          |
| Accrued expenses                               | 298            |
| Accrued interest expenses                      | 142            |
| Excess collections over recognized receivables | 106            |
| Accrued taxes & licenses                       | 10             |
| Dividends Payable                              | 5              |
| Current portion of:                            |                |
| Deposit from preselling of condominium units   | 762            |
| Retention Payable                              | 242            |
| Security deposits                              | 186            |
| Deferred lease income                          | 63             |
| Others   | 41             |
| <b>Total</b>                                   | <b>₱ 6,846</b> |

Aging of Payables as of September 30, 2017:

|   | Due within 3 months | Due Between 3 to 12 months | Due after 12 months | Total         |
|---|---------------------|----------------------------|---------------------|---------------|
| Trade and Other Payables                | ₱1,894              | ₱4,461                     | -                   | ₱6,355        |
| Security Deposit (Current Portion)      | 105                 | 81                         | -                   | 186           |
| Retention Payable (Current Portion)     | 4                   | 238                        | -                   | 242           |
| Deferred Lease Income (Current Portion) | -                   | 63                         | -                   | 63            |
| <b>Total Trade and Other Payables</b>   | <b>₱1,934</b>       | <b>₱4,843</b>              | <b>-</b>            | <b>₱6,846</b> |

## 6. Interest-bearing Loans & Borrowings

(Amounts in Millions)

This account consist of:

|   | September 30, 2017 | December 31, 2016 |
|---|--------------------|-------------------|
| <b>Current</b>  |                    |                   |
| Corporate notes   | ₱1,612             | ₱1,612            |
| Notes payable   | 107                | 107               |
| Term loan   | 226                | -                 |
|   | 1,944              | 1,719             |
| Less unamortized loan transaction costs                           | 23                 | 7                 |
| <b>Total Current Interest – bearing Loans &amp; Borrowings</b>    | <b>₱1,921</b>      | <b>₱1,712</b>     |
| <b>Noncurrent</b>   |                    |                   |
| Corporate notes   | ₱3,540             | ₱4,752            |
| Bonds payable   | 5,000              | 5,000             |
| Term loan   | 7,275              | 4,000             |
| Notes payable   | 229                | 229               |
|   | 16,044             | 13,981            |
| Less unamortized loan transaction costs                           | 44                 | 59                |
| <b>Total Noncurrent Interest – bearing Loans &amp; Borrowings</b> | <b>₱16,000</b>     | <b>₱13,922</b>    |
| <b>Total Interest-bearing Loans &amp; Borrowings</b>              | <b>₱17,921</b>     | <b>₱15,634</b>    |

The following tables set out the principal amounts, by maturity, of the Group's interest-bearing financial instruments.

| <i>Amounts gross of unamortized transaction cost</i> | September 30, 2017 |           |           |                   |         |
|--|--------------------|-----------|-----------|-------------------|---------|
|  | Within 1 Year      | 1–2 Years | 2–3 Years | More than 3 Years | Total   |
| <i>Fixed Rate</i>                                    |                    |           |           |                   |         |
| Interest-bearing loans and borrowings                | ₱1,881             | ₱2,231    | ₱2,741    | ₱9,635            | ₱16,488 |
| <i>Floating Rate</i>                                 |                    |           |           |                   |         |
| Interest-bearing loans and borrowings                | 63                 | 164       | 164       | 1,109             | 1,500   |
| Total  | ₱1,944             | ₱2,395    | ₱2,905    | ₱10,744           | ₱17,988 |

| <i>Amounts gross of unamortized transaction cost</i> | December 31, 2016 |               |               |                   |                |
|--|-------------------|---------------|---------------|-------------------|----------------|
|  | Within 1 Year     | 1–2 Years     | 2–3 Years     | More than 3 Years | Total          |
| <i>Fixed Rate</i>                                    |                   |               |               |                   |                |
| Interest-bearing loans and borrowings                | ₱1,719            | ₱1,902        | ₱2,011        | ₱8,568            | ₱14,200        |
| <i>Floating Rate</i>                                 |                   |               |               |                   |                |
| Interest-bearing loans and borrowings                | –                 | 86            | 164           | 1,250             | 1,500          |
| <b>Total</b>   | <b>₱1,719</b>     | <b>₱1,988</b> | <b>₱2,175</b> | <b>₱9,818</b>     | <b>₱15,700</b> |

#### Issuances, Repurchases and Repayments of Debt and Equity Securities January-September 2017

##### Issuances of Debt and Equity Securities / New Financing through Loans

| <u>Nature</u>    | <u>Amount</u>          |
|------------------|------------------------|
| Long Term Loans  | ₱ 3,500 million        |
| Short Term Loans | ₱ 250 million          |
| <b>Total</b>     | <b>₱ 3,750 million</b> |

##### Repayment of Debt and Equity Securities

| <u>Nature</u>    | <u>Amount</u>          |
|------------------|------------------------|
| Corporate notes  | ₱ 1,212 million        |
| Short Term Loans | ₱ 250 million          |
| <b>Total</b>     | <b>₱ 1,462 million</b> |

##### P5.0 Billion Fixed Rate Bonds due on 2021

| <b>(In pesos)</b>                               | <b>ESTIMATED PER PROSPECTUS</b> | <b>ACTUAL</b>         |
|---|---------------------------------|-----------------------|
| Issue Amount                                    | ₱5,000,000,000                  | ₱5,000,000,000        |
| Less: Expenses                                  |                                 |                       |
| Documentary Stamp Tax                           | 25,000,000                      | 25,000,000            |
| Underwriting Fee                                | 15,000,000                      | 15,000,000            |
| Professional Expenses & Agency Fees             | 9,725,000                       | 6,522,471             |
| SEC Registration Fee and Legal Research Fee     | 1,830,625                       | 1,830,625             |
| Listing Application Fee                         | 100,000                         | 100,000               |
| Out of Pocket Expenses (printing & publication) | 935,000                         | 173,450               |
| <b>Total Expenses</b>                           | <b>52,590,625</b>               | <b>₱48,626,546</b>    |
| <b>Net Proceeds</b>                             | <b>₱4,947,409,375</b>           | <b>₱4,951,373,454</b> |

Rockwell Land Corporation raised from the Bonds gross proceeds of ₱5.0 billion. After issue-related expenses, actual net proceeds amounted to ₱4.95 billion. Net proceeds were used to partially fund residential and commercial projects. Balance as of September 30, 2017 amounted to nil.

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## 7. Segment Information

(Amounts in Millions)

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Company that are regularly reviewed by the chief operating decision maker.

For management purposes, the Company's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Company manages its operations under the following business segments:

- *Residential Development* is engaged in the development, selling, and property management of all residential projects of the Company and its amenities.
- *Commercial Development* is engaged in the sale, leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema operations.
- *Hotel segment* is engaged in leasing of serviced apartments and management of hotel and resort operations.

The Company does not have any customers which constitutes 10% or more of the Company's revenue.

Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with consolidated net income in the consolidated financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax.

The Company centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Company's existing business portfolio.

The President, the Company's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated statements.

Disclosure of the geographical information regarding the Company's revenues from external customers and total assets have not been provided since all of the Company's consolidated revenues are derived from operations within the Philippines.

## Business Segments

The following tables present revenue, and costs and expenses information regarding the Company's residential and commercial development business segments for the nine months ended September 30, 2017 and 2016:

|   | <b>September 30, 2017 (Unaudited)</b> |                                   |              |                 |
|---|---------------------------------------|-----------------------------------|--------------|-----------------|
|   | <b>Residential<br/>Development</b>    | <b>Commercial<br/>Development</b> | <b>Hotel</b> | <b>Total</b>    |
| <b>Revenue</b>                          | <b>₱ 9,399</b>                        | <b>₱ 1,057</b>                    | <b>₱ 255</b> | <b>₱ 10,712</b> |
| Costs and expenses                      | (7,691)                               | (310)                             | (196)        | (8,196)         |
| Share in net income of joint<br>venture | -                                     | 200                               | -            | 200             |
| <b>EBITDA</b>                           | <b>1,708</b>                          | <b>948</b>                        | <b>59</b>    | <b>2,715</b>    |
| Depreciation and amortization           |                                       |                                   |              | (363)           |
| Interest expense                        |                                       |                                   |              | (169)           |
| Provision for income tax                |                                       |                                   |              | (590)           |
| <b>Consolidated Net Income</b>          |                                       |                                   |              | <b>₱ 1,593</b>  |

|   | <b>September 30, 2016 (Unaudited)</b> |                                   |              |                |
|---|---------------------------------------|-----------------------------------|--------------|----------------|
|   | <b>Residential<br/>Development</b>    | <b>Commercial<br/>Development</b> | <b>Hotel</b> | <b>Total</b>   |
| <b>Revenue</b>                          | <b>₱ 6,674</b>                        | <b>₱ 954</b>                      | <b>₱ 253</b> | <b>₱ 7,881</b> |
| Costs and expenses                      | (5,245)                               | (294)                             | (202)        | (5,741)        |
| Share in net income of joint<br>venture | -                                     | 192                               | -            | 192            |
| Other income-net                        | 2                                     |                                   |              | 2              |
| <b>EBITDA</b>                           | <b>1,430</b>                          | <b>852</b>                        | <b>52</b>    | <b>2,333</b>   |
| Depreciation and amortization           |                                       |                                   |              | (333)          |
| Interest expense                        |                                       |                                   |              | (329)          |
| Provision for income tax                |                                       |                                   |              | (455)          |
| <b>Consolidated Net Income</b>          |                                       |                                   |              | <b>₱ 1,216</b> |

The following tables present assets and liabilities information regarding the Company's residential and commercial development business segments as of September 30, 2017 and December 31, 2016:

|                                | <b>September 30, 2017 (Unaudited)</b> |                                   |                |                 |
|--------------------------------|---------------------------------------|-----------------------------------|----------------|-----------------|
|                                | <b>Residential<br/>Development</b>    | <b>Commercial<br/>Development</b> | <b>Hotel</b>   | <b>Total</b>    |
| <b>Assets and liabilities:</b> |                                       |                                   |                |                 |
| Current & Other Assets         | ₱ 27,443                              | ₱ 1,174                           | ₱ 211          | ₱ 28,828        |
| Investment Properties          | 810                                   | 8,786                             | –              | 9,596           |
| Investment in Joint Venture    | –                                     | 3,011                             | –              | 3,011           |
| Property & equipment           | 1,830                                 | 294                               | 1,078          | 3,202           |
| <b>Total assets</b>            | <b>₱ 30,108</b>                       | <b>₱ 13,264</b>                   | <b>₱ 1,290</b> | <b>₱ 44,637</b> |
| <br>                           |                                       |                                   |                |                 |
| Segment liabilities            | <b>₱ 24,425</b>                       | <b>₱ 3,103</b>                    | <b>₱ 202</b>   | <b>₱ 27,730</b> |
| <br>                           |                                       |                                   |                |                 |
|                                | <b>December 31, 2016 (Audited)</b>    |                                   |                |                 |
|                                | <b>Residential<br/>Development</b>    | <b>Commercial<br/>Development</b> | <b>Hotel</b>   | <b>Total</b>    |
| <b>Assets and liabilities:</b> |                                       |                                   |                |                 |
| Current & Other Assets         | ₱ 25,134                              | ₱ 1,510                           | ₱ 246          | ₱ 26,890        |
| Investment Properties          | 810                                   | 7,120                             | –              | 7,929           |
| Investment in Joint Venture    | –                                     | 2,879                             | –              | 2,879           |
| Property & equipment           | 1,505                                 | 270                               | 962            | 2,737           |
| <b>Total assets</b>            | <b>₱ 27,449</b>                       | <b>₱ 11,779</b>                   | <b>₱ 1,208</b> | <b>₱ 40,435</b> |
| <br>                           |                                       |                                   |                |                 |
| Segment liabilities            | <b>₱ 22,704</b>                       | <b>₱ 1,907</b>                    | <b>₱ 151</b>   | <b>₱ 24,761</b> |

## 8. Earnings per Share Attributable to Equity Holders of the Parent Company

(Amounts in millions, except for number of common shares)

|   | <b>September 30, 2017</b> | <b>September 30, 2016</b> |
|---|---------------------------|---------------------------|
| Net income attributable to equity holders of the Parent Company | ₱1,612                    | ₱1,216                    |
| Dividends on preferred shares                                   | (1)                       | (1)                       |
| <b>Net income attributable to common shares (a)</b>             | <b>₱1,611</b>             | <b>₱1,215</b>             |
| Common shares at beginning of year                              | 6,116,762,198             | 6,116,762,198             |
| Weighted average common shares – basic (b)                      | 6,116,762,198             | 6,116,762,198             |
| Dilutive potential common shares under the ESOP                 | 7,741,468                 | 4,607,158                 |
| <b>Weighted average common shares – diluted (c)</b>             | <b>6,124,503,666</b>      | <b>6,121,369,359</b>      |
| <br>  |                           |                           |
| Per share amounts:  |                           |                           |
| Basic (a/b)   | ₱0.26                     | ₱0.20                     |
| Diluted (a/c)   | ₱0.26                     | ₱0.20                     |

## 9. Fair Value Measurement

(Amounts in millions)

### Fair Values

Set out below is a comparison by class of the carrying values and fair values of all the Company's financial instruments that are carried in the consolidated financial statements as of September 30, 2017 and December 31, 2016. There are no material unrecognized financial assets and liabilities as of September 30, 2017 and December 31, 2016.

| <b>September 30, 2017</b>                                   |                       |                   |                |                |                |
|---|-----------------------|-------------------|----------------|----------------|----------------|
|   | <b>Carrying Value</b> | <b>Fair Value</b> | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> |
| <b>Assets</b>   |                       |                   |                |                |                |
| Loans and receivables:                                      |                       |                   |                |                |                |
| Trade receivables from:                                     |                       |                   |                |                |                |
| Sale of condominium units<br>(including noncurrent portion) | 8,653                 | 24,214            | –              | 24,214         | –              |
| Investment Properties                                       | 9,596                 | 19,451            | –              | 6,367          | 13,084         |
| Available-for-sale investments                              | 17                    | 17                | 14             | –              | 3              |
|   | <b>17,703</b>         | <b>40,134</b>     | <b>14</b>      | <b>27,033</b>  | <b>13,087</b>  |

|   | <b>Carrying Value</b> | <b>Fair Value</b> | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> |
|---|-----------------------|-------------------|----------------|----------------|----------------|
| <b>Liabilities</b>  |                       |                   |                |                |                |
| Other Financial Liabilities:  |                       |                   |                |                |                |
| Interest-bearing loans & borrowings<br>(including noncurrent portion) | 17,988                | 19,222            | –              | –              | 19,222         |
| Installment payable   | 539                   | 576               | –              | –              | 576            |
| Retention payable<br>(including noncurrent portion)                   | 936                   | 941               | –              | –              | 941            |
| Security deposits<br>(including noncurrent portion)                   | 244                   | 264               | –              | –              | 264            |
|   | <b>19,706</b>         | <b>21,002</b>     | <b>0</b>       | <b>0</b>       | <b>21,002</b>  |

| <b>December 31, 2016</b>                                    |                       |                   |                |                |                |
|---|-----------------------|-------------------|----------------|----------------|----------------|
|   | <b>Carrying Value</b> | <b>Fair Value</b> | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> |
| <b>Assets</b>   |                       |                   |                |                |                |
| Loans and receivables:                                      |                       |                   |                |                |                |
| Trade receivables from:                                     |                       |                   |                |                |                |
| Sale of condominium units<br>(including noncurrent portion) | 9,236                 | 20,604            | –              | 20,604         | –              |
| Investment Properties                                       | 7,929                 | 19,451            | –              | 6,367          | 13,084         |
| Available-for-sale investments                              | 17                    | 17                | 14             | –              | 3              |
|   | <b>17,182</b>         | <b>40,072</b>     | <b>14</b>      | <b>26,972</b>  | <b>13,087</b>  |

|   | Carrying Value | Fair Value | Level 1 | Level 2 | Level 3 |
|---|----------------|------------|---------|---------|---------|
| <b>Liabilities</b>  |                |            |         |         |         |
| Other Financial Liabilities:  |                |            |         |         |         |
| Interest-bearing loans & borrowings<br>(including noncurrent portion) | 15,634         | 16,327     | –       | –       | 16,327  |
| Installment payable   | 521            | 556        | –       | –       | 556     |
| Retention payable<br>(including noncurrent portion)                   | 861            | 622        | –       | –       | 622     |
| Security deposits<br>(including noncurrent portion)                   | 362            | 218        | –       | –       | 218     |
|   | 17,378         | 17,722     | –       | –       | 17,722  |

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

*Cash and Cash Equivalents, Trade Receivables from Lease, Advances to Officers and Employees, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables.* Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

*Trade Receivables from Sale of Condominium Units.* The fair values of trade receivables from sale of condominium units were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEX interest rates ranging from 2.50% to 5.15% as at September 30, 2017 and 1.89% to 5.38% as at December 31, 2016.

*Available-for-Sale Investments.* The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. Unquoted equity securities for which no other reliable basis for fair value measurement is available, were valued at cost, net of impairment, if any.

*Interest-bearing Loans and Borrowings.* The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEX interest rates ranging from 2.50% to 5.15% as at September 30, 2017 and 1.89% to 5.38% as at December 31, 2016.

*Installment Payable.* The fair value of installment payable was calculated by discounting the expected cash flows at prevailing credit adjusted PDEX interest rates ranging from 2.50% to 5.15% as at September 30, 2017 and 1.89% to 5.38% as at December 31, 2016

*Retention Payable and Security Deposits.* The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEX interest rates ranging from 2.50% to 5.15% as at September 30, 2017 and 1.89% to 5.38% as at December 31, 2016

#### Fair Value Hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

## 10. Significant Financial Ratios

The significant financial ratios are as follows:

| <i>As indicated</i>          | <b>For the 1<sup>st</sup> nine months ended September 30</b> |                                |
|------------------------------|--|--------------------------------|
|                              | <b>2017</b>  | <b>2016</b>                    |
| ROA (*)                      | 5.0%   | 4.3%                           |
| ROE (*)                      | 13.0%  | 11.1%                          |
|                              |  |                                |
|                              | <b>As of September 30, 2017</b>                              | <b>As of December 31, 2016</b> |
| Current ratio (x)            | 2.87   | 3.01                           |
| Debt to equity ratio (x)     | 1.06   | 1.03                           |
| Net debt to equity Ratio (x) | 0.97   | 0.91                           |
| Asset to equity ratio (x)    | 2.64   | 2.58                           |
| Interest coverage ratio (x)  | 4.71   | 4.54                           |

Notes:

(1) ROA [*Net Income/Average Total Assets*]

(2) ROE [*Net Income/ Average Total Equity*]

(3) Current ratio [*Current assets/Current liabilities*]

(4) Debt to equity ratio [*Total interest bearing debt / Total Equity*]

(5) Net debt to equity ratio [*(Total Interest bearing debt)- (Cash and cash equivalents) / Total Equity*]

(6) Asset to equity ratio [*Total Assets/Total Equity*]

(7) Interest coverage ratio [*EBITDA/Interest Payments*]

\* ROA and ROE are annualized figures

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

### RESULTS OF OPERATIONS:

#### For the nine months ended 30 September 2017 and 2016

Rockwell Land Corporation ("the Company") registered Php10,712 million in consolidated revenues, higher by 36% from last year's Php7,881 million. Sale of Condominium Units, including accretion of interest income, account for 86% of total revenues.

Total EBITDA reached Php2,715 million, 16% higher than last year's Php2,333 million primarily driven by the residential segment. Overall EBITDA margin registered at 25% of total revenues, which is lower compared to last year's 30%. Residential development, commercial development and hotel contributed 63%, 35% and 2% to the total EBITDA, respectively.

Net income after tax registered at Php1,593 million, a growth of 31% from last year's Php1,216 million. NIAT margin is at 15%, same with last year.

#### Business Segments

**Residential Development** generated Php9,399 million, contributing 88% of the total revenues for the period. Bulk of the revenues came from the sale of condominium units, including accretion from interest income.

EBITDA from this segment amounted to Php1,708 million, 19% higher than the same period last year at Php1,430 million due to higher presales and substantial completion from Proscenium.

**Commercial Development** revenues amounted to Php1,057 million, 11% higher than 2016's Php954 million. This segment contributed 10% of total revenues excluding the share in the joint venture (RBC). The share in the joint venture is reported as "Share in Net Losses (Income) in JV" under Other Income (Expenses).

Retail Operations generated revenues of Php683 million, accounting for 6% of total revenues. Retail operations include retail leasing, interest income and other mall revenues. Cinema Operations also generated Php160 million which is 1% of total revenues. Cinema operations include Cinema ticket, snackbar sales and other cinema revenues. Office operations generated Php214 million which is equivalent to 2% of the total revenues. Office operations include sale, leasing and other revenues.

The segment's EBITDA amounted to Php948 million, higher by 11% from the same period last year.

The total revenues used as basis for the EBITDA margin excludes gross revenues from the joint venture as the latter is reported net of all other income and expenses under "Share in Net Losses (Income) in JV". Share in net income in the joint venture contributes 7% to the Company's total EBITDA.

**Hotel Operations** contributed 2% of the total revenues. Both revenues and EBITDA is slightly up from Php253 to Php255 million, and Php52 to Php59 million respectively.

## Costs and Expenses

**Cost of real estate and selling** amounted to Php7,271 million. The cost of real estate and selling to total revenue ratio is at 68%, higher than last year's 63%, due to substantial completion of Proscenium project. Selling expenses amounted to Php639 million which is higher by 26% due to higher sales commissions and marketing expenses.

**General and administrative expenses (G&A)** amounted to Php1,288 million, higher by 13% from the same period last year. The increase was mainly attributable to higher taxes and licenses, depreciation and manpower costs.

**Interest Expense** amounted to Php169 million, lower by 49% than last year's Php329 million. The decrease was mainly due to higher capitalized interest. The average interest rate of the Company's consolidated debt is at 5.09%.

**Share in Net Income (Losses) in JV** realized share in net income of RBC amounting to Php200 million, 4% increase from last year's income of Php192 million. Occupancy rate is at 100% compared to 98% rate of same period last year. It generated gross revenues of Php516 million which is 3% higher than last year's Php499 million. At its 70% share, the Company generated revenues of Php361 million and share in net income of Php200 million. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

## Project and capital expenditures

The Company spent a total of Php8,877 million for project and capital expenditures for the past nine months of 2017, 20% higher than last year's Php7,432 million. The expenditures consist mostly of development costs for Proscenium, RBC Sheridan and The Vantage projects.

## Financial Condition

The Company's total assets as of September 30, 2017 amounted to Php44,637 million, which increased by Php4,202 million from 2016's yearend amount of Php40,435 million. On the other hand, total liabilities amounted to Php27,731 million, higher than 2016's Php24,759 million. The movement in total assets was mainly due to increases in Investment Property and Land Held for Future Development, while the increase in total liabilities was mainly from additional borrowings.

Current ratio as of September 30, 2017 decreased to 2.87x from 3.01x as of December 31, 2016. Net debt to equity ratio is at 0.97x as of September 30, 2017, slightly higher than 2016's yearend ratio of 0.91x.

## **Causes for any material changes (+/- 5% or more) in the financial statements**

### Statement of Comprehensive Income Items – 1<sup>st</sup> Nine Months 2017 vs. 1<sup>st</sup> Nine Months 2016

#### *45% increase in Sale of condominium units*

Primarily due to higher bookings and substantial completion of Proscenium projects.

#### *13% increase in Interest Income*

Mainly due to higher interest income accretion arising from Proscenium, Vantage and Edades Suites projects.

#### *12% increase in Lease Income*

Mainly due to higher occupancy of 8 Rockwell office and higher average rental rates in retail space.

#### *42% increase in Others*

Due to higher revenues from subsidiaries.

#### *50% increase in Cost of Real Estate*

Primarily due to higher construction completion for Proscenium.

#### *13% increase in General and administrative expenses*

Mainly attributable to higher taxes & licenses, depreciation and manpower costs.

#### *26% increase in Selling expenses*

Primarily due to higher sales commissions and marketing expenses.

#### *49% decrease in Interest Expense*

Primarily due to higher capitalized interest.

#### *129% decrease in Foreign Exchange Gain*

Due to lower collections denominated in U.S. dollars.

### Statement of Financial Position items – September 30, 2017 vs. December 31, 2016

#### *8% increase in Cash and cash equivalents*

Primarily due to proceeds of loan borrowing and collection from The Grove project.

#### *10% increase in Trade and other receivables*

Mainly due to higher sales bookings from Proscenium.

#### *14% decrease in Land and Development Cost*

Mainly due to completion of Proscenium and 32 Sanson Phase 1.

#### *12% increase in Advances to Contractors*

Primarily due to down payment to contractors for Edades Suites and Mall Expansion projects.

#### *20% decrease in Condominium Units for Sale*

Mainly due to additional sales from The Grove projects.

#### *597% increase in Non-current Trade Receivables*

Due to recognition of long-term receivables from completed projects, mostly from The Grove.

#### *17% increase in Property and equipment*

Due to transfer of land cost related to Aruga hotel in Makati.

*21% increase in Investment Properties*

Due to payments for construction in progress for RBC Sheridan, Santolan Town Plaza and Mall Expansion projects.

*86% increase in Land Held for Future Development*

Due to additional land acquisitions.

*12% increase in Current portion of interest-bearing loans and borrowings*

Due to reclassification of loans due within the year.

*15% increase in Interest-bearing loans and borrowings – net of current portion*

Due to additional borrowings drawn within the year.

*17% decrease in Pension liability*

Due to contribution to plan assets for the first nine months of 2017.

*50% increase in Deposits and Other Liabilities*

Primarily due to increase in retention payable.

*14% increase in Retained Earnings*

Due to net income after tax attributable to parent of P1,593 million for the first nine months of 2017, net of dividends declared.

*6% decrease in Non-controlling interests*

Due to net loss attributable to non-controlling interests of P19 million for the first nine months of 2017.

## Key Performance Indicators

| <i>As indicated</i>          | <b>For the nine months ended September 30</b> |                                |
|------------------------------|---|--------------------------------|
|                              | <b>2017</b>                                   | <b>2016</b>                    |
| ROA (*)                      | 5.0%  | 4.3%                           |
| ROE (*)                      | 13.0%   | 11.1%                          |
|                              |   |                                |
|                              | <b>As of September 30, 2017</b>               | <b>As of December 31, 2016</b> |
| Current ratio (x)            | 2.87  | 3.01                           |
| Debt to equity ratio (x)     | 1.06  | 1.03                           |
| Net debt to equity Ratio (x) | 0.97  | 0.91                           |
| Asset to equity ratio (x)    | 2.64  | 2.58                           |
| Interest coverage ratio (x)  | 4.71  | 4.54                           |

### Notes:

(1) ROA [*Net Income/Average Total Assets*]

(2) ROE [*Net Income/ Average Total Equity*]

(3) Current ratio [*Current assets/Current liabilities*]

(4) Debt to equity ratio [*Total interest bearing debt / Total Equity*]

(5) Net debt to equity ratio [*(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity*]

(6) Asset to equity ratio [*Total Assets/Total Equity*]

(7) Interest coverage ratio [*EBITDA/Interest Payments*]

\* ROA and ROE are annualized figures

## PART II – OTHER INFORMATION

### Item 3. Other Notes and Disclosures

|   |      |
|---|------|
| 1. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.   | None |
| 2. The effect of changes in the composition of the issuer during the interim period, including business combinations, acquisitions or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations. | None |
| 3. Changes in contingent liabilities or contingent assets since the last annual balance sheet date.   | None |
| 4. Existence of material contingencies and any other events or transactions that are material to an understanding of the current interim period.  | None |
| 5. Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.                  | None |
| 6. Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.  | None |
| 7. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period. | None |
| 8. Any material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures.   | None |
| 9. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.                            | None |
| 10. Any significant elements of income or loss that   | None |

|  |      |
|--|------|
| did not arise from the registrant's continuing operations.   |      |
| 11. Any seasonal aspects that had a material effect on the financial condition or results of operations. | None |
| 12. Disclosure not made under SEC Form 17-C.   | None |

## Annex A

The stockholders, directors and officers of the Company, their respective number of Common Shares and the corresponding percentage of these Common Shares as of September 30, 2017 are as follows:

|    | Name of Stockholder                   | Relationship             | No. of Shares        | % of Total Outstanding Shares |
|----|---------------------------------------|--------------------------|----------------------|-------------------------------|
| 1  | First Philippine Holdings Corporation | Shareholder              | 5,296,015,375        | 86.58%                        |
| 2  | Manuel M. Lopez                       | Shareholder and Director | 2,959,173            | 0.05%                         |
| 3  | Oscar M. Lopez                        | Shareholder and Director | 174,898              | 0.00%                         |
| 4  | Federico R. Lopez                     | Director                 | 1                    | 0.00%                         |
| 5  | Eugenio L. Lopez III                  | Director                 | 1                    | 0.00%                         |
| 6  | Nestor J. Padilla                     | Shareholder and Director | 21,150,001           | 0.35%                         |
| 7  | Miguel Ernesto L. Lopez               | Shareholder and Director | 243,695              | 0.00%                         |
| 8  | Francis Giles B. Puno                 | Shareholder and Director | 5,656                | 0.00%                         |
| 9  | Ferdinand Edwin S. Coseteng           | Director                 | 1                    | 0.00%                         |
| 10 | Oscar J. Hilado                       | Director                 | 1                    | 0.00%                         |
| 11 | Monico V. Jacob                       | Director                 | 2                    | 0.00%                         |
| 12 | Albert F. Del Rosario                 | Shareholder and Director | 2,818                | 0.00%                         |
| 13 | Enrique I. Quiason                    | Shareholder and Officer  | 3,575                | 0.00%                         |
| 14 | Esmeraldo C. Amistad                  | Officer                  | -                    | 0.00%                         |
| 15 | Valerie Jane L. Soliven               | Officer                  | 49,840               | 0.00%                         |
| 16 | Maria Lourdes L. Pineda               | Shareholder and Officer  | 141,272              | 0.00%                         |
| 17 | Ellen V. Almodiel                     | Officer                  | -                    | 0.00%                         |
| 18 | Davy T. Tan                           | Officer                  | -                    | 0.00%                         |
| 19 | Estela Y. Dasmariñas                  | Shareholder and Officer  | 1,882                | 0.00%                         |
| 20 | Adela D. Flores                       | Shareholder and Officer  | 4,340                | 0.00%                         |
| 21 | Abel L. Roxas                         | Officer                  | -                    | 0.00%                         |
| 22 | Angela Marie B. Pagulayan             | Officer                  | -                    | 0.00%                         |
| 23 | Jesse S. Tan                          | Officer                  | -                    | 0.00%                         |
| 24 | Christine T. Coqueiro                 | Officer                  | -                    | 0.00%                         |
| 25 | Geraldine B. Brillantes               | Officer                  | -                    | 0.00%                         |
| 26 | Rica L. Bajo                          | Officer                  | -                    | 0.00%                         |
| 27 | Others (Public)                       | Shareholder              | 796,009,667          | 13.01%                        |
|    |                                       |                          | <b>6,116,762,198</b> | <b>100.00%</b>                |

Annex B

**ROCKWELL LAND CORPORATION  
SUPPLEMENTARY SCHEDULE REQUIRED  
UNDER SRC RULE 68, AS AMENDED (2011)**

**I. List of Philippine Financial Reporting Standards (PFRSs) [which consists of PFRSs, Philippine Accounting Standards (PASs) and Philippine Interpretations] effective as of June 30, 2017**

| PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS  |   | Adopted           | Not Adopted | Not Applicable |
|---|---|-------------------|-------------|----------------|
| <b>Framework for the Preparation and Presentation of Financial Statements</b><br>Conceptual Framework Phase A: Objectives and qualitative characteristics |   | ✓                 |             |                |
| <b>PFRSs Practice Statement Management Commentary</b>   |   |                   |             | ✓              |
| <b>Philippine Financial Reporting Standards</b>   |   |                   |             |                |
| <b>PFRS 1 (Revised)</b>   | First-time Adoption of Philippine Financial Reporting Standards   | ✓                 |             |                |
|   | Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate  | ✓                 |             |                |
|   | Amendments to PFRS 1: Additional Exemptions for First-time Adopters   |                   |             | ✓              |
|   | Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters              |                   |             | ✓              |
|   | Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters                   |                   |             | ✓              |
|   | Amendments to PFRS 1: Government Loans  |                   |             | ✓              |
|   | Amendment to PFRS 1: Meaning of Effective PFRSs   |                   |             | ✓              |
| <b>PFRS 2</b>   | Share-based Payment   | ✓                 |             |                |
|   | Amendments to PFRS 2: Vesting Conditions and Cancellations  | ✓                 |             |                |
|   | Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions                                       |                   |             | ✓              |
|   | Amendment to PFRS 2: Definition of Vesting Condition  |                   |             | ✓              |
|   | Amendments to PFRS 2: Share-based Payments – Classification and Measurement of Share-based Payment Transactions | Not early adopted |             |                |
| <b>PFRS 3 (Revised)</b>   | Business Combinations   | ✓                 |             |                |
|   | Business Combinations - Accounting for Contingent Consideration in a Business Combination                       |                   |             | ✓              |
|   | Business Combinations - Scope Exceptions for Joint Arrangements   | ✓                 |             |                |
| <b>PFRS 4</b>   | Insurance Contracts   |                   |             | ✓              |
|   | Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts  |                   |             | ✓              |
|   | Amendments to PFRS 4, <i>Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4</i>           | Not early adopted |             |                |

| PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS |   | Adopted           | Not Adopted | Not Applicable |
|--|---|-------------------|-------------|----------------|
| PFRS 5   | Non-current Assets Held for Sale and Discontinued Operations  |                   |             | ✓              |
|  | Amendments to PFRS 5: Changes in Methods of Disposal  |                   |             | ✓              |
| PFRS 6   | Exploration for and Evaluation of Mineral Resources   |                   |             | ✓              |
| PFRS 7   | Financial Instruments: Disclosures  | ✓                 |             |                |
|  | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets   | ✓                 |             |                |
|  | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition   | ✓                 |             |                |
|  | Amendments to PFRS 7: Improving Disclosures about Financial Instruments   | ✓                 |             |                |
|  | Amendments to PFRS 7: Disclosures - Transfers of Financial Assets   | ✓                 |             |                |
|  | Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities   | ✓                 |             |                |
|  | Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures   |                   |             | ✓              |
|  | Amendments to PFRS 7: Disclosures - Servicing Contracts   |                   |             | ✓              |
|  | Amendments to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements   |                   |             | ✓              |
| PFRS 8   | Operating Segments  | ✓                 |             |                |
|  | Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets | ✓                 |             |                |
| PFRS 9   | Financial Instruments   | Not early adopted |             |                |
|  | Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures   | Not early adopted |             |                |
| PFRS 10  | Consolidated Financial Statements   | ✓                 |             |                |
|  | Amendments to PFRS 10: Investment Entities  |                   |             | ✓              |
|  | Amendments to PFRS 10: Investment Entities: Applying Consolidation Exceptions   |                   |             | ✓              |
|  | Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture                                      | Not early adopted |             |                |
| PFRS 11  | Joint Arrangements  | ✓                 |             |                |
|  | Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations   |                   |             | ✓              |
| PFRS 12  | Disclosure of Interests in Other Entities   | ✓                 |             |                |
|  | Amendments to PFRS 10: Investment Entities  |                   |             | ✓              |
|  | Amendments to PFRS 10: Investment Entities: Applying Consolidation Exceptions   |                   |             | ✓              |
|  | Amendments to PFRS 12: Disclosure of Interests in Other Entities – Clarification of the Scope of the Standard                                     |                   |             | ✓              |
| PFRS 13  | Fair Value Measurement  | ✓                 |             |                |
|  | Amendment to PFRS 13: Short-term Receivables and Payables   | ✓                 |             |                |

| PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS |   | Adopted           | Not Adopted | Not Applicable |
|--|---|-------------------|-------------|----------------|
|  | Amendment to PFRS 13: Portfolio Exception   | ✓                 |             |                |
| <b>PFRS 14</b>   | Regulatory Deferral Accounts  |                   |             | ✓              |
| <b>PFRS 15</b>   | Revenue from Contracts with Customers   | Not early adopted |             |                |
| <b>PFRS 16</b>   | Leases  | Not early adopted |             |                |
| <b>Philippine Accounting Standards</b>                       |   |                   |             |                |
| <b>PAS 1</b>   | Presentation of Financial Statements  | ✓                 |             |                |
|  | Amendment to PAS 1: Capital Disclosures   | ✓                 |             |                |
|  | Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation | ✓                 |             |                |
|  | Amendments to PAS 1: Presentation of Items of Other Comprehensive Income                              | ✓                 |             |                |
|  | Amendments to PAS 1: Disclosure Initiative  | ✓                 |             |                |
| <b>PAS 2</b>   | Inventories   | ✓                 |             |                |
| <b>PAS 7</b>   | Statement of Cash Flows   | ✓                 |             |                |
|  | Amendments to PAS 7: Statement of Cash Flows – Disclosure Initiative                                  | Not early adopted |             |                |
| <b>PAS 8</b>   | Accounting Policies, Changes in Accounting Estimates and Errors                                       |                   |             | ✓              |
| <b>PAS 10</b>  | Events after the Reporting Date   | ✓                 |             |                |
| <b>PAS 11</b>  | Construction Contracts  |                   |             | ✓              |
| <b>PAS 12</b>  | Income Taxes  | ✓                 |             |                |
|  | Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets                                     | ✓                 |             |                |
|  | Amendment to PAS 12 –Income taxes – Recognition of Deferred Tax Assets for Unrealized Losses          | Not early adopted |             |                |
| <b>PAS 16</b>  | Property, Plant and Equipment   | ✓                 |             |                |
|  | Amendment to PAS 16: Revaluation Method - Proportionate Restatement of Accumulated Depreciation       |                   |             | ✓              |
|  | Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and Amortization            |                   |             | ✓              |
|  | Amendment to PAS 16: Agriculture - Bearer Plants  |                   |             | ✓              |
| <b>PAS 17</b>  | Leases  | ✓                 |             |                |
| <b>PAS 18</b>  | Revenue   | ✓                 |             |                |
| <b>PAS 19</b>  | Employee Benefits   | ✓                 |             |                |
|  | Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures                         | ✓                 |             |                |
|  | Amendments to PAS 19: Defined Benefit Plans: Employee Contributions                                   | ✓                 |             |                |
|  | Amendments to PAS 19: Regional Market Issue Regarding Discount Rate                                   | ✓                 |             |                |
| <b>PAS 20</b>  | Accounting for Government Grants and Disclosure of Government Assistance                              |                   |             | ✓              |

| PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS |   | Adopted           | Not Adopted | Not Applicable |
|--|---|-------------------|-------------|----------------|
| PAS 21   | The Effects of Changes in Foreign Exchange Rates  | ✓                 |             |                |
|  | Amendment: Net Investment in a Foreign Operation  |                   |             | ✓              |
| PAS 23   | Borrowing Costs   | ✓                 |             |                |
| PAS 24   | Related Party Disclosures   | ✓                 |             |                |
|  | Amendments to PAS 24: Key Management Personnel  | ✓                 |             |                |
| PAS 27 (Amended)   | Separate Financial Statements   |                   |             | ✓              |
|  | Amendments to PAS 27: Investment Entities   |                   |             | ✓              |
|  | Amendments to PAS 27: Equity Method in Separate Financial Statements  | ✓                 |             |                |
| PAS 28 (Amended)   | Investments in Associates and Joint Ventures  | ✓                 |             |                |
|  | Amendments to PFRS 10: Investment Entities: Applying Consolidation Exceptions                               |                   |             | ✓              |
|  | Amendments to PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Not early adopted |             |                |
|  | Amendments to PAS 28, “Measuring an Associate or Joint Venture at Fair Value”                               | Not early adopted |             |                |
| PAS 29   | Financial Reporting in Hyperinflationary Economies  |                   |             | ✓              |
| PAS 32   | Financial Instruments: Disclosure and Presentation  | ✓                 |             |                |
|  | Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation       |                   |             | ✓              |
|  | Amendment to PAS 32: Classification of Rights Issues  |                   |             | ✓              |
|  | Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities                                 | ✓                 |             |                |
| PAS 33   | Earnings per Share  | ✓                 |             |                |
| PAS 34   | Interim Financial Reporting   |                   |             | ✓              |
|  | Amendments to PAS 34: Disclosure of information ‘elsewhere in the interim financial report                  |                   |             | ✓              |
| PAS 36   | Impairment of Assets  | ✓                 |             |                |
|  | Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets                               | ✓                 |             |                |
| PAS 37   | Provisions, Contingent Liabilities and Contingent Assets  | ✓                 |             |                |
| PAS 38   | Intangible Assets   |                   |             | ✓              |
|  | Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization                  |                   |             | ✓              |
|  | Amendments to PAS 38: Revaluation Method - Proportionate Restatement of Accumulated Amortization            |                   |             | ✓              |
| PAS 39   | Financial Instruments: Recognition and Measurement  | ✓                 |             |                |
|  | Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities      | ✓                 |             |                |
|  | Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions                        |                   |             | ✓              |
|  | Amendments to PAS 39: The Fair Value Option   |                   |             | ✓              |

| PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS |   | Adopted           | Not Adopted | Not Applicable |
|--|---|-------------------|-------------|----------------|
|  | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets   | ✓                 |             |                |
|  | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition           | ✓                 |             |                |
|  | Amendments to Philippine Interpretation IFRIC - 9 and PAS 39: Embedded Derivatives                              | ✓                 |             |                |
|  | Amendment to PAS 39: Eligible Hedged Items  |                   |             | ✓              |
|  | Amendment to PAS 39: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting |                   |             | ✓              |
| PAS 40   | Investment Property   | ✓                 |             |                |
|  | Amendment to PAS 40: Investment Property  | Not early adopted |             |                |
| PAS 41   | Agriculture   |                   |             | ✓              |
|  | Amendment to PAS 41: Agriculture - Bearer Plants  |                   |             | ✓              |
| <b>Philippine Interpretations</b>                            |   |                   |             |                |
| IFRIC 1  | Changes in Existing Decommissioning, Restoration and Similar Liabilities  |                   |             | ✓              |
| IFRIC 2  | Members' Share in Co-operative Entities and Similar Instruments   |                   |             | ✓              |
| IFRIC 4  | <i>Determining Whether an Arrangement Contains a Lease</i>  | ✓                 |             |                |
| IFRIC 5  | Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds            |                   |             | ✓              |
| IFRIC 10   | <i>Interim Financial Reporting and Impairment</i>   |                   |             | ✓              |
| IFRIC 11   | PFRS 2 - Group and Treasury Share Transactions  |                   |             | ✓              |
| IFRIC 12   | Service Concession Arrangements   |                   |             | ✓              |
| IFRIC 13   | Customer Loyalty Programmes   |                   |             | ✓              |
| IFRIC 14   | The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction                        |                   |             | ✓              |
|  | Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement               |                   |             | ✓              |
| IFRIC 16   | Hedges of a Net Investment in a Foreign Operation   |                   |             | ✓              |
| IFRIC 17   | Distributions of Non-cash Assets to Owners  |                   |             | ✓              |
| IFRIC 18   | Transfers of Assets from Customers  |                   |             | ✓              |
| IFRIC 19   | Extinguishing Financial Liabilities with Equity Instruments   |                   |             | ✓              |
| IFRIC 20   | Stripping Costs in the Production Phase of a Surface Mine   |                   |             | ✓              |
| IFRIC 22   | Foreign Currency Transactions and Advance Consideration   | Not early adopted |             |                |
| SIC-7  | Introduction of the Euro  |                   |             | ✓              |
| SIC-10   | Government Assistance - No Specific Relation to Operating Activities  |                   |             | ✓              |
| SIC-15   | Operating Leases - Incentives   |                   |             | ✓              |
| SIC-25   | Income Taxes - Changes in the Tax Status of an Entity or its Shareholders                                       |                   |             | ✓              |

| <b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> |  | <b>Adopted</b> | <b>Not Adopted</b> | <b>Not Applicable</b> |
|---|--|----------------|--------------------|-----------------------|
| <b>SIC-27</b>   | Evaluating the Substance of Transactions Involving the Legal Form of a Lease |                |                    | ✓                     |
| <b>SIC-29</b>   | Service Concession Arrangements: Disclosures.                                |                |                    | ✓                     |
| <b>SIC-31</b>   | Revenue - Barter Transactions Involving Advertising Services                 |                |                    | ✓                     |
| <b>SIC-32</b>   | Intangible Assets - Web Site Costs   |                |                    | ✓                     |

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES  
MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP  
As of September 30, 2017**



**Power Generation**

66.28%  
First Gen Corporation

**Property**

**ROCKWELL LAND**  
86.58%  
Rockwell Land Corporation 100%  
Rockwell Integrated Property Services, Inc. 100%  
Rockwell Primaries Development Corporation 60%  
    Rockwell Primaries South Development Corp. 100%  
Stonewell Property Development Corporation 100%  
Primaries Properties Sales Specialists Inc. 76.5%  
Rockwell Leisure Club, Inc. 100%  
Rockwell Hotels and Leisure Management Corp. 100%  
Retailscapes Inc. 100%  
Rockwell-MFA Corp. 70.00%  
**FIRST PHILIPPINE INDUSTRIAL PARK**  
First Philippine Industrial Park, Inc. 100%  
**FIPDMC**  
FPIP Property Developers and Management Corporation 100%  
**FUI**  
FPIP Utilities Incorporated 85.00%  
Grand Batangas Resort Development Incorporated 40.52%  
First Batangas Hotel Corp.

**Manufacturing**

**First Philec**  
100%  
First Philippine Electric Corporation 99.15%  
Philippine Electric Corporation 100%  
First Philec, Inc. (formerly First Electro Dynamics Corp.) 100%  
**FPPSS**  
FIRST PHILIPPINE POWER SYSTEMS 100%  
First Philippine Power Systems 100%  
**FIRST PHILEC MANUFACTURING TECHNOLOGIES CORPORATION**  
100%  
First Philec Manufacturing Technologies Corporation 89.04%  
First Philec Solar Corporation 100%  
**Cleantech Energy Holdings Pte. Ltd.**  
100%  
Cleantech Energy Holdings PTE, Ltd. 100%  
First PV Ventures Corporation 70.00%  
**FIRST PHILEC RENEWABLE CORPORATION**  
70.00%  
First Philec Nexolon Corporation 100.00%  
First Philec Energy Solutions, Inc. 25%  
**FIRST PHILEC SOLAR SOLUTIONS**  
100%  
First Philec Solar Solutions MHE-Demag (P), Inc.

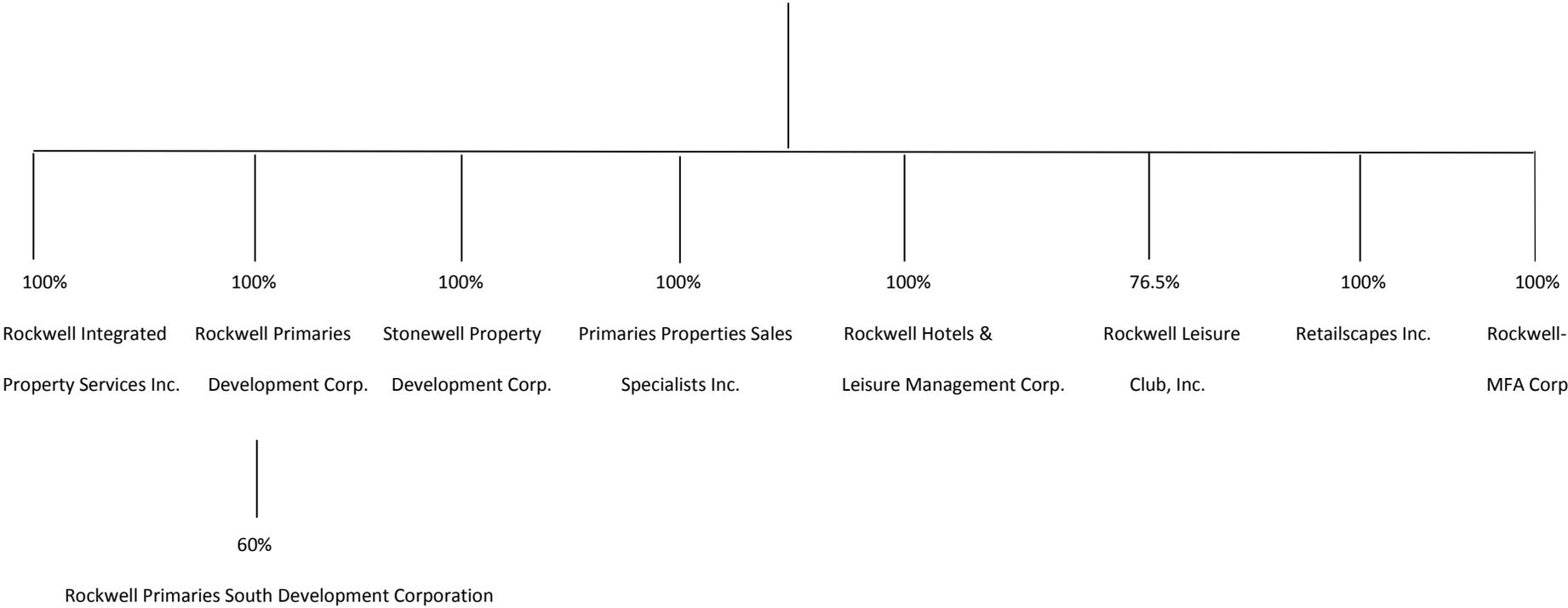
**Power Distribution**

30.00%  
Panay Electric Company

3.94%  
Manila Electric Company

**Other Businesses**

**First Balfour**  
100%  
First Balfour, Inc. 60.00%  
    ThermaPrime Drilling Corporation 100%  
    Therma One Transport Corporation 100%  
    Torreverde Corp. 64.52%  
    Asian Eye Institute, Inc. 98.00%  
    FPHC Realty and Development Corporation 100%  
    ASIAN EYE INSTITUTE 100%  
    FP Island Energy Corp. 100%  
    First Industrial Science & Technology School, Inc. 100%  
    FGHC International 100%  
    First Philippine Industrial Corporation 100%  
    Securities Transfer Services, Inc. 100%  
    FPH Capital Resources Inc. 100%  
    FPH Fund 100%  
    FPH Ventures 100%  
**First Philippine Properties Corp.**  
100% FPH Land Ventures Inc.  
100% First Industrial Township, Inc.  
100% First Industrial Township Water, Inc.  
100% First Industrial Township Utilities, Inc.  
100% First Philippine Dev't Corp.  
100% FWV Biofields Corp.  
60% First Sumiden Realty, Inc.



**SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Issuer:            ROCKWELL LAND CORPORATION**

By:

A handwritten signature in blue ink, appearing to read "Ellen V. Almodiel".

**Ellen V. Almodiel**  
Senior Vice President - Finance

Date: November 16, 2017