# **COVER SHEET**

**SEC Registration Number** 2 8 3 6 Company Name R  $\mathbf{o}$  $\mathbf{C}$  $\mathbf{K} \mathbf{W}$  $\mathbf{E}$ D  $\mathbf{C} \mid \mathbf{O}$ R P  $\mathbf{o}$ R T D  $\mathbf{L}$ L L  $\mathbf{N}$ I  $\mathbf{o}$ N A N A В S D  $\mathbf{E}$ S U R I A Principal Office (No./Street/Barangay/City/Town/Province) F 8 R k Н i d D i c 0 W  $\mathbf{e}$ a g 0 r V  $\mathbf{e}$ R r  $\mathbf{C}$ i k C M k 0 c w e e n t e a t a Form Type Department requiring the report Secondary License Type, If Applicable S 2 0 **COMPANY INFORMATION** Company's Email Address Company's Telephone Number/s Mobile Number N/A 793-0088 N/A Annual Meeting Fiscal Year No. of Stockholders Month/Day Month/Day 47,727 (as of Mar 31, 2017) May 31 **December 31 CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number Ms. Ellen V. Almodiel ellena@rockwell.com.ph 793-0088 N/A

Contact Person's Address

Ground Floor, East Podium, Joya Lofts & Towers, 28 Plaza Drive, Rockwell Center, Makati City 1200

#### NOTICE OF ANNUAL STOCKHOLDERS' MEETING

To: All Stockholders of Rockwell Land Corporation

Please take notice that the Annual Meeting of Stockholders of **Rockwell Land Corporation** will be held on May 31, 2017 at 9:00 a.m. at R3 Level, Power Plant Mall Cinema, Rockwell Center, Makati City to discuss the following:

# AGENDA

- 1. Call to Order
- 2. Proof of Required Notice
- 3. Determination of Quorum
- 4. Approval of the Minutes of the Annual Stockholders' Meeting held on June 02, 2016
- 5. Report of the Chairman & the President
- 6. Approval/Ratification of the December 31, 2016 Reports and the Audited Financial Statements
- 7. Ratification of the Acts of the Board of Directors, of the Executive Committee and of Management
- 8. Election of Directors
- 9. Appointment of External Auditors
- 10. Other Matters
- 11. Adjournment

For purposes of the meeting, only stockholders of record as of March 31, 2017 are entitled to attend and vote in the said meeting.

Copies of the minutes of Annual Stockholders' Meeting held on June 02, 2016 will be available upon request.

Should you be unable to attend the meeting in person, you may appoint a Proxy by executing the appropriate form. MANAGEMENT IS NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND MANAGEMENT A PROXY. For validation, however, please return your proxies to the undersigned at 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City 1200 not later than May 21 2017.

For your convenience in registering your attendance, please have some form of identification such as passport, driver's license or voter's I.D.

By order of the Board of Directors

ENRIQUE I. QUIASON Corporate Secretary

# SECURITIES AND EXCHANGE COMMISSION

# **SEC FORM 20-IS**

# **INFORMATION STATEMENT PURSUANT TO SECTION 20**

1.	Check the app	propriate box:		THE COMMISSION EXCHANGE
	[ ] Preliminar	y Information Sta	tement	APR 1 9 2017 17 17
	[x] Definitive I	nformation State	ment	MARKET REGULATION DEDT
2.	Name of Regi	strant as specific	ed in its charter:	TIME 7/16
	ROCKWELL LA	AND CORPORATION	ON	1
3.	Province, cou	ıntry or other ju	risdiction of incorporati	on or organization
	MAKATI CITY,	PHILIPPINES		
4.	SEC Identifica	ntion Number:	62893	
5.	BIR Tax Ident	tification Code:	004 710 062 000	
6.	Address of pr	incipal office:		
	2F 8 Rockwell Makati City, 12	, Hidalgo Drive, R 200	ockwell Center	
7.	Registrant's t	elephone numb	er, including area code:	(632) 793 0888
8.	Date, time an	d place of the m	eeting of security holder	rs:
	Date :	31 May 2017		
	Time :	9:00 am		
	Place :	R3 Level, Pow Manila	er Plant Mall Cinema, Rock	kwell Center, Makati City, Metro

9. Approximate date on which the Information Statement is first to be sent or given to security holders:

10 May 2017

# **10.** Name of Person Filing the Statement: Rockwell Land Corporation By: Enrique I. Quiason, Corporate Secretary

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Address and Telephone No.: 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City 1200/Telephone No. 793-0088

# 11. Securities registered pursuant to Section 8 and 12 of the Securities Regulation Code (SRC):

#### a. Authorized Capital Stock:

Php 9,000,000,000 divided into 8,890,000,000 Common Shares, each with a par value of Php1.00 and 11,000,000,000 Preferred Shares, with a par value of Php 0.01

# b. Number of Shares Outstanding as of 31 March 2015:

6,116,762,198 Common Shares with a par value of Php 1.00 per share 2,750,000,000 Preferred Shares with a par value of Php 0.01 per share

# c. Bonds outstanding as of 31 March 2017:

P5,000,000,000 Seven Year and a Quarter Bonds due 2021

# 12. Are any or all of these securities listed on the Philippine Stock Exchange?

Yes [X] No []

6,243,382,344 Common shares, including 126,620,146 Common Shares in treasury Peso retail bonds P5,000,000,000.00 due 2021

#### ROCKWELL LAND CORPORATION

# INFORMATION REQUIRED IN INFORMATION STATEMENT

This information statement is dated April 7, 2017 and is being furnished to the stockholders of record of Rockwell Land Corporation ("Rockwell Land" or the "Company") as of March 31, 2017 in connection with the Annual Stockholders Meeting.

# WE ARE NOT ASKING FOR A PROXY

#### A. GENERAL INFORMATION

#### 1. Date, time and place of meeting of security holders:

Date : 31 May 2017 Time : 9:00 am

Place : R3 Level, Power Plant Mall Cinema, Rockwell Center, Makati City,

Metro Manila

The principal office of the Company is at 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City, Metro Manila, 1200.

#### **Record Date:**

March 31, 2017

# Approximate date of which the Information Statement is first to be sent to security holders:

10 May 2017

#### 2. Right of Appraisal

A stockholder has a right to dissent and demand payment of the fair value of his share (i) in case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholders or class of shares or of authorizing preferences over the outstanding share or of extending or shortening the term of corporate existence; (ii) in case any sale, lease, mortgage or disposition of all or substantially all the corporate property or assets; (iii) in case of merger or consolidation; and (iv) Investing of funds in another business for the purposes other than the primary purpose.

If, at any time after this Information Statement has been sent out, an action which may give rise to the right of appraisal is proposed at the meeting, any stockholder who voted against the proposed action and who wishes to exercise such right must make a written demand, within thirty (30) days after the date of the meeting or when the vote was taken, for the payment of the fair market value of his shares. The value shall be determined as of the day prior to the date when the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action. Upon payment, he must surrender his certificate of stock. No payment shall be made to any dissenting stockholder unless the Corporation has unrestricted retained earnings in its books to cover such payment. Within ten (10) days after demanding payment for his shares, a dissenting stockholder shall submit

to the Corporation the certificate(s) of stock representing his shares for notation that the shares are dissenting shares.

There are no matters or proposed corporate actions which may give rise to a possible exercise by security holders of their appraisal rights under the Title X of the Corporation Code of the Philippines.

#### **RIGHT TO DIVIDENDS**

In accordance with Article IX, Section 1 of the New By-Laws of the Corporation, the Board of Directors shall have power and authority to, among other things, fix and determine, and from time to time vary, the amount to be reserved, over and above its capital stock paid in, as working capital, to meet contingencies, to provide for the equalization of dividends and determine the use and disposition of the working capital and of any amounts so reserved, and to determine whether any what part of the net profits or surplus shall be declared and paid as dividends and fix the times for the declaration and payment of such dividends.

# 3. Interest of Certain Persons in or Opposition to Matters to be acted upon

- (a) No director, officer, or nominee for election as director or associate of any of the foregoing has any substantial interest in any matter to be acted upon, other than election to office.
- (b) No director has informed the Company that he intends to oppose any action to be taken at the meeting.

#### **B. CONTROL AND COMPENSATION INFORMATION**

#### 4. Voting Securities and Principal Holders Thereof

- (a) The Company has 6,116,762,198 Common Shares issued and outstanding as of 31 March 2017. The Company also has 2,750,000,000 voting Preferred Shares issued and outstanding as of 31 March 2017. Every stockholder shall be entitled to one vote for each share of stock held as of the established record date.
- (b) All stockholders of record as of March 31, 2017 are entitled to notice of and to vote at the Company's Stockholders" Meeting.
- (c) Section 6 of the Company's By-Laws provides that except as otherwise provided by law, each stockholder of record shall be entitled at every meeting of stockholders to one vote for each share of stock standing in his name on the stock books of the Company, which vote may be given personally or by attorney or authorized in writing. The instrument authorizing as attorney or proxy to act as such shall be exhibited to the Secretary if he shall so request. In the election of directors, each stockholder entitled to vote may cumulate and distribute his votes in accordance with the provisions of the Corporation Law.

# Security Ownership of Certain Record and Beneficial Owners and Management

(d) Security Ownership of Certain Record and Beneficial Owners as of 31 March 2017.

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizen- ship	No. of Shares Held	% of Class	% of Out- standing Shares
Common Shares	First Philippine Holdings Corporation 4th Floor Benpres Bldg., Exchange Road, Ortigas Center, Pasig City Stockholder	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated  Proxy – Federico R. Lopez, Chairman of FPH &/or Francis Giles B. Puno, President of FPH	Filipino	5,296,015,375	86.58%	59.73%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Filipino	559,178,330	9.14%	6.31%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Foreign	97,830,805	1.60%	1.10%
TOTAL OU	TSTANDING COMMON SHAF	RES		6,116,762,198		
Voting Preferred Shares	First Philippine Holdings Corporation 4th Floor Benpres Bldg., Exchange Road, Ortigas Center, Pasig City, stockholder	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated  Proxy – Federico R. Lopez, Chairman of FPH &/or Francis Giles B. Puno, President of FPH	Filipino	2,750,000,000	100.0%	31.01%
	TSTANDING PREFERRED SH	IARES		2,750,000,000	100.0%	1000/
TOTAL OU	TSTANDING SHARES			8,866,762,198		100%

Security Ownership of Management as of 31 March 2017.

To the best of the knowledge of the Company, the following are the shareholdings of the directors and officers:

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
Common	Manuel M. Lopez	16,936,680	Filipino	0.2769%
Shares	Chairman	(direct/indirect)	rilipilio	0.270970
Common	Oscar M. Lopez	174,898	Filipino	0.0029%
Shares	Director	(direct/indirect)	riiipiiio	0.0029%

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
Common Shares	Federico R. Lopez Vice Chairman	1 (indirect)	Filipino	0.0000%
Common Shares	Nestor J. Padilla Director, President & CEO	21,150,001 (direct/indirect)	Filipino	0.3458%
Common Shares	Miguel Ernesto L. Lopez Director, Treasurer & Senior Vice President, Office Development	243,694 (direct/indirect)	Filipino	0.0040%
Common Shares	Eugenio L. Lopez III Director	1 (indirect)	Filipino	0.0000%
Common Shares	Manuel L. Lopez, Jr. Director	75,001 (direct/indirect)	Filipino	0.0012%
Common Shares	Francis Giles B. Puno Director	5,656 (direct)	Filipino	0.0001%
Common Shares	Ferdinand Edwin S. CoSeteng Director	1 (direct)	Filipino	0.0000%
Common Shares	Oscar J. Hilado Independent Director	1 (indirect)	Filipino	0.0000%
Common Shares	Monico V. Jacob Independent Director	2 (direct)	Filipino	0.0000%
Common Shares	Enrique I. Quiason Corporate Secretary	3,575 (direct)	Filipino	0.0001%
N.A.	Esmeraldo C. Amistad Asst. Corporate Secretary	None	Filipino	N.A.
N.A.	Valerie Jane L. Soliven Senior Vice-President, Rockwell Residential Development	None	Filipino	N.A.
Common Shares	Ma. Lourdes L. Pineda Senior Vice-President, Rockwell Primaries Development Corporation	141,272 (direct/indirect)	Filipino	0.0023%
N.A.	Ellen V. Almodiel Senior Vice-President, Finance and Accounting & CFO	None	Filipino	N.A.
Common Shares	Estela Y. Dasmariñas Vice-President, Human Resources	1,882 (direct)	Filipino	0.0000%
Common Shares	Adela D. Flores Vice-President, Property Management	4,340 (direct)	Filipino	0.0001%
N.A.	Abel L. Roxas Vice President, Project Development	None	Filipino	N.A.
N.A.	Davy T. Tan Vice President, Business Development	None	Filipino	N.A.
N.A.	Angela Marie B. Pagulayan Vice President, Hotel and Leisure	None	Filipino	N.A.
N.A.	Jesse S. Tan Assistant Vice President, Commercial Development	None	Filipino	N.A.
N.A.	Geraldine B. Brillantes	None	Filipino	N.A.

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
	Assistant Vice President and GM, Rockwell Leisure Club			

### **Voting Trust**

As of the date of this Information Statement, there are no persons holding more than 5% of the Common Shares of the Company under a voting trust or similar agreement. The original shareholders of Rockwell Land agreed that certain board resolutions of the Company shall be reached by consensus and mutual consent.

#### **Change in Control**

No change of control in the Company has occurred since the beginning of its last fiscal year.

The Company's amended articles of incorporation or amended by-laws do not contain provisions that would delay, defer or prevent a change in control of the Company. Under the Company's amended articles of incorporation and amended by-laws, holders of Preferred Shares are entitled to voting rights. Further, Preferred shares can only be transferred to (a) Philippine citizens and (b) to a corporation of which at least 60% of the total outstanding equity capital is beneficially owned by Philippine citizens and which is not in competition with the Manila Electric Company ("Meralco"), Lopez Holdings Corporation (formerly "Benpres Holdings Corporation"; "Lopez Holdings"), First Philippine Holdings Corporation ("FPH"), or any of their affiliates. The Preferred Shares constitute 31.01% of the Company's outstanding capital stock. As of March 31 2017, FPH's combined ownership of the Company's Preferred Shares and Common Shares was 90.74% of the total outstanding voting capital stock.

#### 5. DIRECTORS AND EXECUTIVE OFFICERS AS OF MARCH 31, 2017

The overall management and supervision of the Company is undertaken by the Board of Directors. There are 11 members of the Board of Directors. The regular directors were elected during the annual meeting of the stockholders held on June 02, 2016, to serve for a term of one year and until their successors are elected and qualified. The composition of the Company's Board of Directors as of March 31, 2017 is as follows:

Manuel M. Lopez
Oscar M. Lopez
Federico R. Lopez
Eugenio L. Lopez III
Nestor J. Padilla
Miguel Ernesto L. Lopez
Manuel L. Lopez, Jr.
Francis Giles B. Puno
Ferdinand Edwin S. CoSeteng
Oscar J. Hilado (Independent Director)
Monico V. Jacob (Independent Director)

The Company's key executive officers are as follows:

President & Chief Executive Officer Nestor J. Padilla

Miguel Ernesto L. Lopez Senior Vice-President-Office Development & Treasurer Valerie Jane L. Soliven Senior Vice-President-Rockwell Residential Development Maria Lourdes L. Pineda Senior Vice-President-Rockwell Primaries Development

Corporation

Ellen V. Almodiel Senior Vice-President - Finance & Accounting & CFO

Estela Y. Dasmarinas Vice-President - Human Resources Vice President – Property Management Adela D. Flores Davy T. Tan Vice-President – Business Development Vice-President – Project Development Abel L. Roxas

Vice-President – Hotel and Leisure Development Angela Marie B. Pagulayan

Iesse S. Tan

Assistant Vice-President - Commercial Development Geraldine B. Brillantes Assistant Vice-President and GM, Rockwell Leisure Club

Enrique I. Quiason Corporate Secretary

Esmeraldo C. Amistad **Assistant Corporate Secretary** 

The following discussion presents a brief description of the business experience of each of the Company's Directors and key executive officers for the last five years:

#### Manuel M. Lopez - 75, Filipino

Mr. Lopez has served as the Chairman of Rockwell Land since 1995. He is currently the Chairman and CEO of Lopez Holdings Corporation. Concurrently, he is the Chairman of the Board of Bayan Telecommunications Holdings Corporation and Rockwell Leisure Club. He is the Vice Chairman of FPH and Lopez Inc. He is a Director of ABS-CBN Corp., ABS-CBN Holdings Corp., Manila Electric Company (MERALCO), Sky Cable Corp., first Philippine Realty Corp., among others. He is a director of Lopez Group Foundation Inc. and the President of Eugenio Lopez Foundation. He also served as Philippine Ambassador to Japan from 2011-2016. He served as the Chairman of the Board of MERALCO from July 2010 to June 2012 after his retirement as Chairman and CEO for nearly 10 years since 2001. Mr. Lopez holds a Bachelor of Science degree in Business Administration from the University of the East and attended the Program for Management Development at the Harvard Business School.

#### Oscar M. Lopez - 87, Filipino

Mr. Lopez has served as Vice-Chairman of Rockwell Land from 1995 to 2012 until he became Chariman Emeritus in 2012. He is currently the Chairman Emeritus of FPH, Lopez Holdings and Energy Development Corporation (EDC). Prior to this, he was the Chairman of FPH from 1986 to 2010. Mr. Lopez is also the Chairman of Asian Eye Institute, ABS-CBN Corporation and Lopez Group Foundation and Knowledge Channel Foundation, Inc. He is a member of Management Association of the Philippines and Trustee to Asia Society Philippines Foundation and Philippine Business for Education. He was the President of Lopez Holdings Corp. (formerly Benpres Holdings Corp.) from 1973 to 1986. He studied at the Harvard College and graduated cum laude (Bachelor of Arts) in 1951. He finished his Masters of Public Administration at the Littauer School of Public Administration, also at Harvard in 1955.

#### Federico R. Lopez - 56, Filipino

Mr. Lopez is the Vice-Chairman of Rockwell Land since August 2012. He is also the Chairman and Chief Executive Officer of FPH, First Gen Corporation, Energy Development Corporation and First Gas Power Corporation. He is also Chairman of the Board of First Balfour, First Philippine Industrial Park, Inc. and First Philippine Realty Corporation, among others. He is also a Director of ABS-CBN Corporation. He is a member of the following organizations: Makati Business Club, Management Association of the Philippines, Philippine Chamber of Commerce and Industry, Membership Chairman, World President's Organization, Asia Business Council and New York Philharmonic International Advisory Board. He is Chairman of the Board of Trustees of the Oscar M. Lopez Center for Climate Change Adaptation and Disaster Risk Management Foundation (OML Center) and the Sikat Solar Challenge Foundation. He is also a Trustee of the Philippine Tropical Forest Conservation Foundation, the World Wildlife Fund Philippines, and the Philippine Disasters Recovery Foundation. Mr. Lopez graduated with a Bachelor of Arts Degree with a Double Major in Economics & International Relations (Cum Laude) from the University of Pennsylvania in 1983.

#### Eugenio L. Lopez III - 64, Filipino

Mr. Lopez has been a Director at Rockwell Land since 1995. He is the Chairman of the Board of ABS-CBN after his retirement as Chairman and CEO of ABS-CBN Corporation since 1997 and it's President from 1994-1997. He is the Chairman of Sky Cable Corporation, ADTEL, Ang Misyon Inc. and Play Innovations, Inc. He is also the Vice Chairman of Lopez Holdings Corporation, Vice Chairman and President of Bayan Telecommunication Holdings and Knowledge Channel He also sits in the board of FPH, First Gen Corporation, INAEC Aviation Corp., and Infopro Business Solutions, Inc. Mr. Lopez is Chairman Emeritus of ABS-CBN Lingkod Kapamilya Foundation, Inc. (previously ABS-CBN Foundation, Inc.) and the Director of Eugenio Lopez Foundation Inc. He graduated with a Bachelor of Arts degree in Political Science from Bowdoin College and a Master's degree in Business Administration from the Harvard Business School.

#### Miguel Ernesto L. Lopez - 48, Filipino

Mr. Lopez has been a Director and Treasurer of Rockwell Land since 2009. He started serving Rockwell Land as Senior Vice President since 2012. He was the Senior Vice President and General Manager of Rockwell Integrated Property Services, Inc. (RIPSI) since 2012 until he started heading Office Development of Rockwell Land in June 2016. He is currently the Senior Vice President and Head of Corporate Affairs of Lopez Holdings Corporation. He is also a Director of Philippine Commercial Capital, Inc. (PCCI), PCCI Securities Brokers, Inc., Rockwell Leisure Club, Inc. and Rockwell Center Association, Inc. He is a member of the Board of Trustees of Eugenio Lopez Foundation, Inc. and an advisor to the Lopez Group Foundation Inc. He was previously part of the Board of Directors for Indra, Outsourced Telleserve Corporation and Meralco Millenium Foundation, Inc.. He held several executive and management positions at Meralco from 2002-2010. Mr. Lopez holds a Bachelor of Science degree in Business Administration from Menlo College of California, USA and attended the Executive Development Program of the Asian Institute of Management.

#### Manuel L. Lopez, Jr. - 49, Filipino

Mr. Lopez has been a Director at Rockwell Land since 2011. He is currently the President of Rockwell Leisure Club, Inc., which he was a Board Member since 2016. He serves as a Director of Lopez Inc., Philippine Trade Foundation, Inc., Stargate Media, and Philippine Commercial Capital, Inc. (PCCI). He is also presently the Executive Vice President of Benpres Insurance Agency, Inc. He has served as a Director of ABS-CBN Broadcasting Corporation, Central CATV,Inc. (Sky Cable), Pilipino Cable Corporation, and Call Center Association of the Philippines (CCAP), among others. He was previously the Chairman and CEO of PacificHub Corporation for 10 years, Mr. Lopez holds a Bachelor of Science degree in Business Administration from De La Salle University.

# *Nestor J. Padilla* - 62, Filipino

Mr. Padilla has been a Director at Rockwell Land since 1997, and has been the President and Chief Executive Officer since 1995. He is also serving as a Director of First Philippine Realty Corporation and First Batangas Hotel Corporation. He has also served as a Director in Rockwell Club and has

served as a Trustee of the Rockwell Residential Towers Condominium Corporation. Prior to 1995, he held the position of Chief Executive Officer in Lippo Land in Indonesia and was the Executive Director of Indo Ayala Leasing. Mr. Padilla holds a Bachelor of Science degree in Business Management from the Ateneo de Manila University.

#### Francis Giles B. Puno - 52, Filipino

Mr. Puno has been a Director of Rockwell Land since 2013. He was appointed Chief Finance Officer and Treasurer of FPH in October 2007 and was promoted to Executive Vice-President in September 2011. He is currently the President and COO of FPH and First Gen Corporation. He is also a director in the various subsidiaries and affiliates of FPH and First Gen including, among others, Energy Development Corporation, First Balfour Inc., First Philippine Electric Corporation and First Philippine Industrial Park, Inc. Before joining FPHC, he worked with The Chase Manhattan Bank as Vice President for Global Power and Environment Group. He has a Bachelor of Science degree in Business Management from the Ateneo de Manila University and a Master in Business Administration degree from Northwestern University's Kellogg Graduate School of Management in Chicago, Illinois.

#### Ferdinand Edwin S. CoSeteng - 54, Filipino

Mr. CoSeteng has been a Director of Rockwell Land since 2013. He is the President of First Philippine Industrial Park since 2013 and a Director and Executive Vice-President of FPH since May 2015. His professional experience includes being a Tax Consultant at Arthur Andersen & Company, New York USA from 1988-1990; Engagement Manager at McKinsey & Company, Hong Kong from 1990-1993; President of Mariwasa Manufacturing, Inc. from 1993-2006 and Chairman of the Board & President of Mariwasa Siam Ceramics, Inc. from 1996-2006. In 2007, Mr. CoSeteng joined LF Logistics in Hong Kong as Executive Vice-President and headed the international logistics and freight forwarding business. He is a BS Electrical Engineering graduate from the University of the Philippines and holds a Master of Business Administration with Distinction from the Johnson Graduate School of Management, Cornell University, New York USA.

# *Oscar J. Hilado* – 79, Filipino

Mr. Hilado has been an Independent Director of Rockwell Land since 2015. He is also an independent director of FPH since 1996. He is the Chairman of the Philippine Investment Management (PHINMA), Inc., other Phinma Corporations and Union Galvasteel Corporation. He is currently Chairman of the Board and Chairman of the Executive Committee of Phinma Corporation, Vice Chairman of Trans Asia Power Generation Corp.; Chairman of Trans-Asia Petroleum Corporation. He graduated with Highest Honors and with a Gold Medal for General Excellence and a Bachelor of Science in Commerce Degree from De La Salle College (Bacolod). He pursued his Degree of Masters in Business Administration at the Harvard Graduate School of Business Administration from 1960-1962. Mr. Hilado is a Certified Public Accountant. He has been part of the Lopez Group in a directorship capacity within the last five (5) years. Mr. Hilado is likewise an independent director of A. Soriano Corporation and Philex Mining Corporation. He is also a Director of Smart Communications, Inc., Digital Telecommunications Phils., Inc. (Digitel), Asian Eye Institute, Manila Cordage Company, United Pulp and Paper Company, Inc., Seven Seas Resorts & Leisure, Inc., Microtel Inns & Suites (Pilipinas) Inc., Beacon Property Ventures, Inc; and Roxas Holdings, Inc.

#### Monico V. Jacob - 86, Filipino

Mr. Jacob was elected as an independent director of Rockwell Land on April 6, 2016. He has been an independent director of Lopez Holdings Corporation (publicly listed) since 2013. He is currently the Chairman of Total Consolidated Asset Management and Philippine Life Financial Assurance, Inc. (PhilLife). He is the President of Maestro Holdings, Inc. (formerly STI Investments, Inc) which owns

Philplans First, Inc. and Philhealthcare, Inc., where he is also a Director. He is the President and CEO of STI Education Systems Holdings, Inc. (publicly listed), STI Education Services Group, Inc. He is a director of Jollibee Foods Corp. (publicly listed), of Asian Terminals, Inc. (publicly listed), of 2GO Group, Inc. (publicly listed), and of Phoenix Petroleum Philippines, Inc. (publicly listed). Prior to his current positions, he was Chairman and CEO of Petron Corporation and Philippine National Oil Company (PNOC), was a General Manager of National Housing Authority (NHA) and also became a CEO of the Home Development Mutual Fund, popularly known as the PAG-IBIG Fund. He also became Chairman of Meralco Financial Services Corporation and Director of Meralco Industrial Engineering Services Corporation and Clark Electric Distribution Corp. He received his Bachelor of Laws degree from the Ateneo de Manila University in 1971.

#### Valerie Jane L. Soliven - 48, Filipino

Ms. Soliven served the Company for 21 years and is currently Senior Vice-President for Residential Development. She previously headed Rockwell's Sales and Marketing team for 20 years. Before joining Rockwell Land, she worked at the Manila Garden Suites, EDSA Shangri-La Hotel and the Shangri-La Hotel in Singapore. Ms. Soliven, a licensed broker, holds a Bachelor of Science degree in Hotel and Restaurant Administration from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

#### *Maria Lourdes L. Pineda* - 47, Filipino

Ms. Pineda has been with the Company for 17 years and is currently Senior Vice-President of Rockwell Primaries Development Corporation. She previously served as Vice-President for Retail, and General Manager of the Power Plant Mall as well as Membership Relations Manager for Rockwell Club. Prior to joining Rockwell Land, she worked for four years at Jewelmer International, a French-Filipino company specializing on exquisite jewelry. Ms. Pineda holds a Bachelor of Science degree in Hotel and Restaurant Management from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

#### Ellen V. Almodiel - 43, Filipino

Ms. Almodiel has been Senior Vice-President for Finance since 2014. She started as Finance Manager in 2004 and briefly served as Manager of the Business Development Team. Prior to joining Rockwell Land, she was a Financial Analyst and later an Assistant to the Group Chief Finance Officer of the Alcantara Group of Companies and Finance Manager of NextStage, Inc.. Ms. Almodiel, a Certified Public Accountant, holds a Bachelor of Science degree in Business Administration and Accountancy from the University of the Philippines, where she graduated cum laude.

#### *Estela Y. Dasmariñas* – 55, Filipino

Ms. Dasmarinas is currently Vice-President for Human Resources of the Company and its subsidiaries. Prior to joining Rockwell Land in 2000, she was Vice-President for Human Resources of AMA-DDB Needham Worldwide, Inc., a multinational advertising and communications organization. She was also Director for Human Resources of property development firm Metro Asia Resources Corporation and Manager for Human Resources of Mitsubishi Motor Corporation Philippines, Inc. Ms. Dasmarinas holds a Bachelor of Science degree in Political Science and a Master of Arts degree in Industrial Relations specializing in Human Resource from the University of the Philippines.

# Adela D. Flores - 64, Filipino

Ms. Flores is currently Vice President – Property Management. She rejoined Rockwell Land Corporation as Vice-President – Retail and General Manager of the Power Plant Mall in 2012 after 8

years in Malaysia managing The Curver shopping mall. Prior to her stint abroad, she was with Rockwell Land - Retail for almost a decade, following her work at CMG as Brand Manager and at Araneta Center as Marketing Manager. Ms. Flores is a graduate of the University of the Philippines with a Bachelor's Degree in Mass Communications. She is also a certified Associate Coach.

# Abel C. Roxas - 53, Filipino

Mr. Roxas has been with Rockwell Land for 9 years and is currently Vice President for Project Development. Prior to joining the company, Mr. Roxas served SKI Construction Group Incorporated as Department Head of Planning and Formworks, and CitramegahKaryaGemilang (CKG) as Engineering Manager. Mr. Roxas first joined Rockwell Land as a Senior Manager for Project Development. Mr. Roxas, a Licensed Civil Engineer, holds a Bachelor of Science degree in Civil Engineering from Mapua Institute of Technology.

# Davy T. Tan - 43, Filipino

Mr. Tan joined Rockwell Land in 2007 as Financial Analyst and Budget Manager and in 2012 became Vice-President for Business Development. Prior to joining Rockwell Land, he spent six years with Filinvest Alabang, Inc., a subsidiary of Filinvest Development Corporation, as Proof and Control Officer of the Festival Supermall and later as Finance Analyst. He was also an Accounting Officer at D.M. Consunji, Inc. and Junior Auditor at Punongbayan and Araullo. Mr. Tan, a Certified Public Accountant, holds a Bachelor of Science degree in Accountancy from the University of the East.

# Angela Marie B. Paguylayan -42, Filipino

Ms. Pagulayan has been with Rockwell Land Corporation for a total of 16 years, starting off her career in Customer Service. She has then held various positions in Sales and Marketing, Retail, Rockwell Club and Residential Leasing before becoming an Assistant Vice President for Hotel and Leisure. She is a graduate of De La Salle University with a Bachelor's Degree in Organizational Communication.

# *Jesse S. Tan −35* , Filipino

Mr. Tan has joined Rockwell Land in April 2006. He started as a Finance and Accounting Supervisor and was promoted to Assistant Vice President in 2014. He is presently managing the Commercial Development segment, giving finance and business administrative support to both Retail and Office development. Several retail and office development projects are scheduled to open in 2017, including RBC Sheridan, a two-tower office development in Mandaluyong City. Prior to Rockwell Land, he was an Audit Supervisor in Isla Lipana & Co. from 2002-2004. Mr. Tan is a Certified Public Accountant and a graduate of Bachelor of Science in Accountancy at Centro Escolar University.

#### *Geraldine B. Brillantes* –38, Filipino

Ms. Brillantes has been with Rockwell Land for 15 years. She joined Rockwell Land in 2002, shortly after graduating from the University of the Philippines with a Bachelor's Degree in Tourism. She started in the Front Office of Rockwell Integrated Property Services, Inc. (RIPSI), the property management arm of Rockwell Land. She was first promoted as a Building Manager in 2007, assigned to several projects in the same capacity, until she headed the West Block of RIPSI in 2012. She was promoted to Assistant Vice President in the same year. She is the AVP and General Manager of Rockwell Leisure Club since 2013.

### *Enrique I. Quiason* - 56, Filipino

Mr. Quiason has been the Corporate Secretary at Rockwell Land since 1995. He is a Senior Partner of the Quiason Makalintal Barot Torres Ibarra Sison & Damaso Law Firm. He is also the Corporate Secretary of FPH, Lopez Holdings and ABS-CBN and various subsidiaries and affiliates of FPH and Lopez Holdings. Mr. Quiason, a Member of the Integrated Bar of the Philippines, graduated with a B.S. Business Economics (Cum Laude) degree in 1981 and with a Bachelor of Laws degree in 1985 from the University of the Philippines. He received his LL.M. in Securities Regulation from Georgetown University in 1991.

#### *Esmeraldo C. Amistad* - 50, Filipino

Mr. Amistad has been with First Philippine Holdings (FPH) as corporate legal counsel since 1997. He is the Assistant Corporate Secretary of FPH and acts as Corporate Secretary or Assistant Corporate Secretary of various FPH subsidiaries and affiliates. He holds a Bachelor of Arts in English (1987) and a Bachelor of Laws (1992) degree both from the University of the Philippines. He has completed the Managerial Leadership Program (2003) and attended the Executive Master's in Business Administration (2011) both at the Asian Institute of Management. He has authored books on contracts, e-laws and has been published in the Philippine Law Journal (Disclosures: The Corporate Striptease, 2004).

Attached as Annex A and B are the Certification on the Qualifications and Disqualifications of Independent Directors and Certification that none of the named directors and officers works in the government.

# **Significant Employees**

The Board of Directors and members of the senior management of Rockwell Land have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to Rockwell Land's operating efficiency and financial performance.

Rockwell Land maintains that it considers the collective efforts of the Board of Directors and all of the Company's employees as instrumental to its overall success. The business of Rockwell Land is not dependent on any individual person. No employee is indispensable in the organization. Rockwell Land has institutionalized through documentation, its processes, procedures and training to ensure continuity and scalability of the business without relying on any particular employee.

#### **Family Relationships**

Other than the following family relationships, there are no other family relationships within the Board of Directors and executive officers of the Company:

- Chairman Manuel M. Lopez and Chairman Emeritus Oscar M. Lopez are brothers.
- Treasurer Miguel Ernesto L. Lopez and Manuel L. Lopez Jr. are brothers, sons of the Chairman Manuel M. Lopez and nephews of Chairman Emeritus Oscar M. Lopez.
- Vice-Chairman Federico R. Lopez is the son of Chairman Emeritus Oscar M. Lopez and nephew of Chairman Manuel M. Lopez.

- Eugenio Lopez III is the nephew of the Chairman, Manuel L. Lopez and Chairman Emeritus, Oscar M. Lopez.
- Vice-Chairman Federico R. Lopez, Eugenio Lopez III, and Miguel Ernesto L. Lopez and Manuel L. Lopez, Jr. are cousins.
- Vice-Chairman Federico R. Lopez is the brother in law of Francis Giles B. Puno.

#### **Involvement in Certain Legal Proceedings**

To the best of the Company's knowledge, there has been no occurrence during the past five years and as of the date of this information statement of any of the following events which are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, or control person of the Company:

- Any insolvency or bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the insolvency or within two (2) years prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or any pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- Any final and executory order, judgment, or decree or any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending, or otherwise limiting involvement in any type of business, securities, commodities, or banking activities; and
- Any final and executory judgment by a domestic or foreign court or competent jurisdiction (in a civil action), the SEC, or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, for violation of a securities or commodities law.

#### **Certain Relationships and Related Transactions**

The Company, in the ordinary course of business, engages in transactions with Meralco and its subsidiaries, FPH, its subsidiaries and affiliates, and directors and officers and their close family members.

Except as disclosed in Note 27 of the Company's audited consolidated financial statements, there is no material transaction or proposed transaction to which the Company was or is to be a party, in which any of its directors or executive officers, or any individual owning, directly or indirectly, significant voting power of the Company, or any close family members or individuals, had or is to have a direct or indirect material interest.

#### **Resignation of Directors Arising from Disagreement**

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of security holders of the Company because of disagreement with the Company on matters relating to the Company's operations, policies and practices.

#### Nominees for Election of Directors

The Company received nominations for the following as members of the Board of Directors for the ensuing year (2017-2018):

Manuel M. Lopez
Oscar M. Lopez
Federico R. Lopez
Eugenio L. Lopez III
Nestor J. Padilla
Miguel Ernesto L. Lopez
Manuel L. Lopez, Jr.
Francis Giles B. Puno
Ferdinand Edwin S. CoSeteng
Oscar J. Hilado (Independent Director)
Monico V. Jacob (Independent Director)

#### **Independent Directors of the Board**

Messrs. Hilado and Jacob are nominated as independent directors. The Company's two independent directors have at least one (1) share of the stock of the Company each in their respective names, are both college graduates and possess integrity, probity and assiduousness. They are persons who, apart from their fees as directors of the Company, are independent of management and free from any business or other relationship which could, or could reasonably, be perceived to materially interfere with their exercise of independent judgment in carrying out their responsibilities as directors of the Company. Messrs. Hilado and Jacob: (i) are not directors or officers or substantial stockholders of the Company or its related companies or any of its substantial shareholders (other than as independent directors of any of the foregoing); (ii) are not relatives of any director, officer or substantial shareholder of the Company, or any of its related companies or any of its substantial shareholders; (iii) are not acting as nominees or representatives of a substantial shareholder of the Company, or any of its related companies or any of its substantial shareholders; (iv) have not been employed in any executive capacity by the Company, or any of its related companies or by any of its substantial shareholders within the last five (5) years; (v) are not retained as professional advisers by the Company, any of its related companies or any of its substantial shareholders within the last five (5) years, either personally or through their firms; and (vi) have not engaged and do not engage in any transaction with the Company or with any of its related companies or with any of its substantial shareholders, whether by themselves or with other persons or through a firm of which they are partners or companies of which they are directors or substantial shareholders, other than transactions which are conducted at arm's length and are immaterial or insignificant. They do not possess any of the disqualifications enumerated under Article 3E of the Revised Code of Corporate Governance and SEC Memorandum Circular No. 6, Series of 2009.

All the directors, excluding the independent directors, were nominated by FPH. The independent directors were nominated by Perla R. Catahan who has no relationship with the nominees nor the Company.

The independent directors are independent of management and free from any business or other relationship with Rockwell Land Corporation.

#### **Nomination and Election Committee**

The Board created a Nomination and Election Committee who reviews the qualifications of all persons nominated to the Board and other appointments that require Board approval and assesses the effectiveness of the Board's processes and procedures in the election or replacement of directors. The Chairman of the Nominations and Elections Committee is Mr. Manuel M. Lopez, and its other members are Messrs. Oscar M. Lopez, Mr. Eugenio Lopez III and Mr. Monico V. Jacob. The Nominations and Elections Committee passed upon the qualifications of the directors.

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of the stockholders of the Company because of a disagreement with the Company on matters relating to the Company's operations, policies and practices.

#### 6. COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

The Company's amended by-laws provide that the Board of Directors shall not receive any salary for their services as director other than an honorarium not exceeding P15,000.00 for their attendance in each regular or special meeting of the Board of Directors, or Executive Committee but this provision shall not preclude any director from serving the Company in any other capacity and receiving compensation therefore.

The Company's amended by-laws also provide that the Board of Directors, officers and employees may participate in the unrestricted profits or earnings from the operations of the Company, after taxes, to be distributed in the manner, amounts and proportions as the Board of Directors may determine.

Summary of Compensation Table (Annual Compensation)

(a) Name and Principal Position	(b) Year	(c) Salary	(d) Bonus	(e) Other annual compensa tion
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO) Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries) Soliven, Valerie Jane L. (SVP, Residential Development)	2015	P53.2 million	P 4.3 million	P230.0 thousand
All other Officers and Directors	2015	P12.2 million	P 1.1 million	P1.2 million
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO) Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development)  Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries) Soliven, Valerie Jane L. (SVP – Residential Development)	2016	P 54.6 million	P4.4 million	P 520.0 thousand
All other Officers and Directors	2016	P17.0 million	P1.5 million	P 0.8 million

(a) Name and Principal Position	(b) Year	(c) Salary	(d) Bonus	(e) Other annual compensa tion
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO) Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development)  Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries) Soliven, Valerie Jane L. (SVP – Residential Development)	2017 (estimate)	P60.0 million	P4.8 million	P 676.0 thousand
All other Officers and Directors	2017 (estimate)	P18.7 million	P 1.6 million	P 0.8 million

<sup>\*</sup>Alphabetically arranged

# **Employment Contracts between the Company and Executive Officers**

There are no existing employment contracts with executive officers. There are no arrangements for compensation to be received from the Company in the event of a resignation, retirement or termination of the executive officer's employment or a change of control of the Company.

#### **Options Outstanding**

On May 2, 2012 and August 3, 2012, the BOD and the stockholders, respectively, approved the implementation of the ESOP to be offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock of the Company on a fully diluted basis. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. On December 6, 2012, the SEC authorized the ESOP. The ESOP was implemented in January 3, 2013.

The outstanding options as of 31 March 2017 are as follows:

Name	No. of Shares	Date of Grant	Exercise Price	Market Price at the Date of Grant
CEO + 4 most highly compensated executive officers*  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO) Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development) Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries) Soliven, Valerie Jane L. (SVP – Residential Development)	32,127,000	various	P1.46	various
All Other Officers & directors	10,558,000	various	P1.46	various
Total	42,685,000			

<sup>\*</sup>Alphabetically arranged

# **Other Arrangements**

Except as described above, there are no other arrangements pursuant to which any of the Company's directors and officers are compensated, or are to be compensated, directly or indirectly.

#### 7. Independent Public Accountants

The external auditor of the Company is the accounting firm of Sycip, Gorres, and Velayo and Company (SGV & Co.). The accounting firm of SGV & Co. has been the Company's Independent Public Accountants for the last 5 years. There was no event in the past 5 years where SGV & Co. and the Company had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

The Company has engaged SGV & Co., with Mr. Roel E. Lucas as the engagement partner, for the audit of the Company's book in 2016. The Company has complied with SRC Rule 68, paragraph 3(b)(iv) re: five year rotation requirement for the signing partner.

SGV & Co. is being recommended for re-election at the scheduled Annual Stockholders' Meeting on 31 May 2017.

Representatives of SGV & Co. for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholder's Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

#### **Audit and Audit-Related Fees**

The following table sets out the aggregate fees billed for each of the last three fiscal years for professional services rendered by SGV & Co.

Year ended 31	2014	2015	2016
December			
Audit and Audit- related fees (net of VAT)	Php 3.0 million	Php 3.0 million	Php3.2 million

The Audit Committee is composed of Mr. Oscar J. Hilado as Chairman and Mr. Manuel L. Lopez, Mr., Mr. Francis Giles B. Puno and Monico V. Jacob as members.

#### 8. Compensation Plans

There are no matters or actions to be taken up in the meeting with respect to any compensation plan.

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

#### 9. Authorization or Issuance of Securities other than for Exchange

No action is to be taken with respect to the authorization or issuance of securities other than for exchange.

# 10. Modification or Exchange of Securities

No action is to be taken with respect to the modification or exchange of the Company's securities

#### 11. Financial and other information

The Company's consolidated financial statements were prepared in accordance with the Philippine Financial Reporting Standards and were audited by SGV & Co., in accordance with Philippine Standards on Auditing. This will be submitted in the Definitive Information Statement.

The Management Discussion and Analysis of the Financial Condition and Results of Operation for the last three fiscal years required under Part IV (c) of Rule 48 are attached hereto as Annex C.

The Statement of Management's Responsibility for Financial Statements as of 31 December 2016 as well as the Audited Financial Statements prepared in accordance with SRC rule 68, as amended, and Rule 68.1 are attached hereto as Annex D.

# 12. Mergers, Consolidations, Acquisitions and Similar Measures

No action is to be taken with respect to the acquisition or disposition of any property.

# 13. Acquisition or Disposition of Property

No action is to be taken with respect to the acquisition or disposition of any property

#### 14. Restatement of Accounts

No action is to be taken with respect to the restatement of any asset, capital or surplus account of the Company.

#### D. Other Matters

# 15. Action with Respect to Reports

The following will be submitted for approval by the stockholders on the Annual Meeting of the Stockholders to be held on 31 May 2017:

- (a) Approval of the Minutes of the Annual Stockholders' Meeting held on June 02, 2016
- (b) Approval/Ratification of the December 31, 2016 Reports and the Audited Financial Statements

#### 16. Matters not required to be submitted

No action is to be taken with respect to any matter that is not required to be submitted to a vote of security holders.

#### 17. Amendment of Charter, Bylaws or Other Documents

No action is to be taken with respect to Amendment of Charter, Bylaws or Other Documents to a vote of security holders.

#### 18. Other Proposed Action

(a) Ratification of the Acts of the Board of Directors, of the Executive Committee and of Management for the period covering January 1, 2016 through December 31, 2016 adopted in the ordinary course of business.

The resolutions of the Board were duly adopted in the normal course of trade or business and involve –

- i) Approval of contracts, projects, investments, and other acts which have been covered by disclosures to the PSE and the SEC;
- ii) Treasury matters, including borrowings, opening of accounts and bank transactions; and
- iii) Housekeeping matters, including the appointment of signatories and amendments thereof.
- (b) Election of the members of the Board, including the independent directors, for the ensuing year.
- (c) Election of the external auditor and fixing its remuneration.

# **19. Voting Procedures**

A quorum for any meeting of stockholders shall consist of the majority of the outstanding capital stock of the Corporation, and a majority of such quorum shall decide any question in the meeting except those matters which the Corporation Code requires a greater proportion of affirmative vote.

At each meeting of the stockholders, every stockholder entitled to vote on a particular question or matter involved shall be entitled to vote for each share of stock standing in his name in the books of the Company at the time of the closing of the stock and transfer books for such meeting.

Regarding the election of members of the Board of Directors, nominees who receive the highest number of votes shall be declared elected pursuant to Section 24 of the Corporation Code of the Philippines. Likewise, the nominee – for the Company's external auditor – who receives the highest number of votes shall be declared elected.

The manner of voting is non-cumulative, except as to the election of directors and each stockholder shall have one vote for each share entitled to vote and registered in his name. Unless a motion is duly made and seconded, voting shall be made viva voce and counted manually by the Corporate Secretary. Voting shall be done by balloting upon motion duly made and seconded and the transfer agent shall count and canvass the ballots.

In accordance with Section 23 of the Corporation Code, at each election of directors, every stockholder entitled to vote at such election have the right to vote, in person or by proxy, the number of shares owned by him as of the relevant record date for as many persons as there are

directors to be elected and for whose election he has a right to vote, or to cumulate his votes by giving one candidate the number of votes equal to the number of directors to be elected multiplied by the number of his shares shall be equal or by distributing such votes on the same principle among any number of candidates as the stockholder shall see fit.

In the election of directors, the top eleven (11) nominees with the most number of votes will be elected as directors. If the number of nominees does not exceed the number of directors to be elected all the shares present or represented at the meeting will be cast in favor of the nominees.

Unless a motion is duly made and seconded, voting shall be made viva voce and counted manually by the Corporate Secretary. Voting shall be done by balloting upon motion duly made and seconded and the transfer agent shall count and canvass the ballots.

Other than the nominees' election as directors, no director, executive officer, nominee or associate of the nominees has any substantial interest, direct or indirect by security holdings or otherwise in any way of the matters to be taken upon during the meeting.

# 20. Corporate Governance

Rockwell Land adopted its Manual on Corporate Governance (the "Manual") on May 2, 2012. An amended report was published last July 31, 2014. The Company, its directors, officers and employees complied with the leading practices and principles on good governance as embodied in the Manual of Corporate Governance.

Rockwell Land continues to abide by all the governance regulatory requirements. Rockwell Land submitted to the Philippine Stock Exchange its responses to the Disclosure Template on Corporate Governance Guidelines for Listed Companies last March 31, 2016. The Consolidated Changes in the ACGR for 2016 was not required to be attached to the 2016 SEC 17-A Report.

Rockwell Land's current board composition serves to ensure independent, impartial and fair discussions having two independents, seven non-executive and two executive members. The Board shall hold regular meetings and may convene for special meetings as may be required by business exigencies in accordance with the provisions of the By-Laws.

Pursuant to the Manual for Corporate Governance, the Board has formed committees: Audit Committee, Nomination and Election Committee and Risk Management Committee.

It bears mention that the Audit Committee is chaired by an independent director. The Nomination and Election Committee and Risk Management Committee are composed of four members of the board, one of which is an independent director.

Rockwell Land also has an Internal Audit Group ("IAG") composed of Certified Public Accountants. The IAG reports to the Board through the Audit Committee. The IAG provides assurance and consulting functions for Rockwell Land in the areas of internal control, corporate governance and risk management. It conducts its internal audit activities in accordance with the International Standards for Professional Practice of Internal Auditing (ISPPIA) under the International Professional Practices Framework

Apart from mandated Manual, Rockwell Land has also adopted a Corporate Code of Discipline. The Code embodies the principles and guidelines for the conduct of the business of the company and in dealing with its stakeholders.

Rockwell Land has sought to keep communications open with its stockholders and encourages them to participate in the meeting of shareholders either in person or by proxy. Shareholders are free to write to the Nomination and Election Committee should they have recommendations and/or nominations for board directorship.

# 21. Brief description of the general nature and scope of the business of the registrant and its subsidiaries

Rockwell Land is a premier property developer for residential and commercial projects that cater to the high-end and upper-mid markets in Metro Manila. It is primarily engaged in the residential development of high-rise condominiums as well as in retail and office leasing. It entered Hotel and Leisure in 2013 with the Aruga Serviced Apartments, as well as expanded in cities outside of the National Capital Region with a mid-rise residential development in Lahug City, Cebu.

The Company was incorporated on August 11, 1975 as First Philippine Realty and Development Corporation, which was later on changed to Rockwell Land Corporation in February 23, 1995. On September 27, 1996, the SEC approved the increase in capital stock of the Company from P1.0 million to P6.0 billion with three major shareholders subscribing to the increase, namely: Manila Electric Company (Meralco), First Philippine Holdings Corporation (FPHC) and Benpres Holdings Corporation (now Lopez Holdings Corporation or LPZ). During the increase, the Company also amended its articles of incorporation to include the increase in capital stock and the increase in number of directors from 5 to 11. On May 4, 2000, the SEC approved the articles of merger of the Company with Hubbard Realty Holdings Inc., Farragut Realty Holdings Inc., Mc Pherson Square, Inc., and Foggy Bottom, Inc., with the Company as the surviving entity. In July 2008, the SEC approved the Company's increase in authorized capital stock from P6.0 billion divided into 6,000,000,000 Common Shares with P1 par value each to P9.0 billion divided into 8,890,000,000 Common Shares with the same par value and 11,000,000,000 Preferred Shares with a P0.01 par value each with existing shareholders subscribing to the increase in capital. In August 2009, LPZ sold its share in the Company to FPHC therefore leaving the Company with only two (2) major shareholders, namely Meralco and FPHC.

On February 28, 2012, the SEC approved the amendment to the First Article of the Articles of Incorporation of the Company changing its name from "Rockwell Land Corporation" to: "ROCKWELL LAND CORPORATION doing business under the name and style of Powerplant Mall; Powerplant Cinemas; and Edades Serviced Apartments".

On February 27, 2012, the Board of Directors of Meralco approved the declaration of its 51% ownership in the Company as property dividend in favor of common stockholders of record as of March 23, 2012, except for foreign common shareholders who were paid the cash equivalent of the property dividend. Consequently the Company became a public company having more than 200 shareholders. The property dividend was paid on May 11, 2012 wherein FPHC received property dividends from Meralco in the form of 125,079,016 common shares of the Company. On the same date, the Company acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from the property dividend distribution, at ₹1.4637 per share. The Company was listed in the Philippine Stock Exchange (PSE) on May 11, 2012.

On June 28, 2012 and July 27, 2012, FPHC purchased additional shares of the Company from Beacon Electric Asset Holdings, Inc. and San Miguel Corporation, respectively.

As of March 31, 2017, FPHC owns 86.58% of the Company.

Rockwell Integrated Property Services, Inc. (RIPSI), a wholly owned subsidiary of the Company, was incorporated in February 19, 1999 to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities. To date, RIPSI manages 13 properties. These properties are in Rockwell Center as well in The Grove in Ortigas.

Rockwell Primaries Development Corporation ("Primaries", formerly Rockwell Homes Inc., and Primaries Development Corporation) a wholly owned subsidiary of the Company, was incorporated in September 2012 to primarily cater to the broader market under a 2nd brand "Primaries". The subsidiary envisions itself to be the preferred developer in terms of providing exceptional and quality living at a more affordable price. Primaries commenced operations in mid- 2013 with the launch of its first project, 53 Benitez, located in Quezon City.

Stonewell Property Development Corporation (SPDC), a wholly owned subsidiary of the Company, was incorporated in September 2012 to develop socialized housing for the Parent Company. Another wholly owned subsidiary, Primaries Properties Sales Specialist Inc. (PPSSI), was incorporated in November 2012 primarily to act as the sales and marketing arm of Primaries.

Rockwell Hotels & Leisure Management Corporation (RHLMC), a wholly owned subsidiary of the Company, was incorporated in June 2013 for the management of hotel and resort operations.

Retailscapes Inc., a wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate pocket retail projects of the Company.

The financial statements of these wholly-owned subsidiaries were consolidated in the Company's attached Audited Financial Statements.

The Company also has ownership in Rockwell Leisure Club Inc. (RLCI), owning 1,500 ordinary shares and 56% of the total 809 proprietary shares as of end December 31,2016. RLCI is a non-profit premier leisure club created to complement Rockwell Land's exclusive lifestyle concept. Opened in December 1999, the Rockwell Club offers its resident members and proprietary shareholders a first-class social, sports and recreational facility within the Rockwell Center.

# 22. Market Price and Dividends

- (1) Market Information
- (a) The registrant's common equity is being traded at the Philippine Stock Exchange under the ticker "ROCK".
- (b) STOCK PRICES

	Common	
	High	Low
2015		
First Quarter	1.95	1.72
Second Quarter	1.79	1.65
Third Quarter	1.72	1.50
Fourth Quarter	1.67	1.38

2016

First Quarter	1.51	1.50
Second Quarter	1.86	1.78
Third Quarter	1.70	1.66
Fourth Quarter	1.67	1.38
2017		
First Quarter	1.53	1.35

ROCK closed at P1.74 per share as of April 17, 2017.

# 23. Holders

- (a) There are 47,727 Common Stockholders as of 31 March 2017.(b) Top 20 Stockholders of Common Shares as of 31 March 2017.

	Name	No. of Shares	% to Total
1	FIRST PHILIPPINE HOLDINGS CORPORATION	5,296,015,375	86.5820%
2	PCD NOMINEE CORPORATION (FILIPINO)	559,178,330	9.1417%
3	PCD NOMINEE CORPORATION (FOREIGN)	97,830,805	1.5994%
4	PADILLA,NESTOR J.	15,000,001	0.2452%
5	LOPEZ,MANUEL M.,&/OR MA. TERESA L. LOPEZ	8,869,411	0.1450%
6	MANUEL MORENO LOPEZ OR MARIA TERESA	3,960,000	0.0647%
	LAGDAMEO LOPEZ		
7	LOPEZ,MANUEL MORENO	2,805,387	0.0459%
8	YAN, LUCIO W.	1,136,324	0.0186%
9	CHENG, CHARLOTTE CUA	886,422	0.0145%
10	AVESCO MARKETING CORPORATION	801,574	0.0131%
11	B. P. INSURANCE AGENCY, INC.	792,139	0.0130%
12	MAKATI SUPERMARKET CORPORATION	677,238	0.0111%
13	CROSLO HOLDINGS CORPORATION	584,297	0.0096%
14	TAN, SIMEON Y.	458,804	0.0075%
15	CARLOS, JOSE IGNACIO A.	455,667	0.0074%
16	TAN, LOZANO A.	422,730	0.0069%
17	FLORDELIZA, VIRGILIO CACHERO	398,550	0.0065%
18	AQUINO,ANTONINO T.,&/OR EVELINA S. AQUINO	377,231	0.0062%
19	BP INSURANCE AGENCY, INC.	328,969	0.0054%
20	CONCEPCION, RAUL JOSEPH	316,854	0.0052%

Stockholders of Preferred Shares as of March 31, 2017:

Name	No. of Shares Held	% to Total
First Philippine Holdings Corporation	2,750,000,000	100%

Equity Ownership of Foreigners on a per class basis as of March 31, 2017:

Type of Share	Number of Foreign Shares	Foreign Ownership Level
Common Shares	97,854,392	1.60%
Preferred Shares	0	0%

#### 24. Dividends

# (a) Dividend History

Year	Common	Preferred
2016	₽ 0.0537 per share	₽ 0.0006 per share
2015	₽ 0.0511 per share	
2014	P 0.0459 per share	$\frac{P}{2}$ 0.0013 per share

# (b) Dividend Policy

Subject to the preferential dividend right of the Preferred Shares, each holder of a Common Share is entitled to such dividends.

The Board of Directors during the organizational meeting on May 29, 2013 have adopted a dividend policy of declaring as dividends 20% of prior year's Net Income after Tax (NIAT).

The Company's amended by-laws provide that the Board of Directors shall have the power and authority to fix and determine and from time to time vary, the amount to be reserved as working capital, to meet contingencies, to provide for the utilization of dividends and/or for other purposes, to such extent, in such manner and upon such terms as the Board of Directors shall deem expedient in order to determine the part of the nets profits or surplus which shall be declared and paid as dividends; and generally to fix and determine the use and disposition of any net profits or surplus.

The Preferred Shares currently outstanding will earn a cumulative dividend of 6% per annum. The Preferred Shares do not participate in dividends declared in relation to Common Shares.

#### (c) Restriction on the Payment of Dividends under the Notes Facility Agreement

Under the Fixed Rate Corporate Notes Facility Agreement dated November 27, 2012 among Rockwell Land, First Metro Investment Corporation and PNB Capital & Investment Corporation as Joint Lead Arrangers, Metropolitan Bank & Trust Company – Trust Banking Group as Facility Agent and the Philippine National Bank – Trust Banking Group as the Paying Agents (the "Notes Facility Agreement"), the Company, without the written consent of the Majority Noteholders (as this term is defined in the Notes Facility Agreement), shall not declare, pay or distribute dividends to its stockholders (other than dividends payable solely in shares of its capital stock) if payment of any sum due is in arrears or such declaration, payment or distribution shall result in a violation of the Current Ratio (as this term is defined in the Notes Facility Agreement) of 1:1 and the consolidated Debt-to-Equity Ratio (as this term is defined in the Notes Facility Agreement) not exceeding 2.0x.

- 25. Recent Sales of Unregistered or Exempt Securities including Recent Issuance of Securities Constituting an Exempt Transaction
- (a) Recent Sales of Unregistered Securities

There were no sales of unregistered securities during the past three years.

(b) Exempt Transactions and Securities

There were no exempt transactions and securities issued during the past three years.

# CERTIFICATION

Upon written request of a stockholder, the Company undertakes to furnish said stockholder with a copy of the Company's Annual Report on SEC Form 17-A free of charge. Any written request for a copy shall be addressed to the following:

Ellen V. Almodiel, Chief Finance Officer Rockwell Land Corporation 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City 1200

At the discretion of management, a charge may be made for exhibits, provided that such charge is limited to reasonable expenses incurred by the Company in furnishing such exhibits.

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on 19 April 2017.

By:

Enrique I. Quiason Corporate Secretary

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, OSCAR J. HILADO, Filipino, of legal age and a resident of 112 Mariposa Loop, Cubao, Quezon City, Philippines, after having been duly sworn in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of ROCKWELL LAND CORPORATION and have been its independent director since May 27, 2015.
  - 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/ RELATIONSHIP	PERIOD OF SERVICE
PHINMA, Inc.	Chairman	Aug. 2005 - Present
Phinma Corporation	Chairman	Dec. 2003 - Present
Phinma Energy Corporation	Chairman	Apr. 2008 - Present
Phinma Property Holdings Corp.	Chairman	August 2005 - Present
Union Galvasteel Corporation	Chairman	May 2001 - Present
Trans Asia Power Generation Corp.	Vice Chairman	1996 - Present
A. Soriano Corporation	Director	April 1998 - Present
Philex Mining Corporation	Director	December 2009 - Present
Smart Communications, Inc.	Director	May 2013 - Present
Digital Telecommunications, Inc. (DIGITEL)	Director	May 2013 - Present
Manila Cordage Company	Director	1986 - Present
Asian Eye Institute	Director	Aug. 2005 - Present
United Pulp and Paper Company	Director	December 1969 - Present
Beacon Property Ventures, Inc.	Director	December 1994 - Present
Pueblo de Oro Dev't. Corp.	Director	February 1996 - Present
Seven Seas Resorts and Leisure, Inc.	Director	1996 - Present
Araullo University	Director	April 2004 - Present
Cagayan de Oro College	Director	June 2005 - Present
University of Pangasinan	Director	August 2009 - Present
University of Iloilo	Director	August 2009 - Present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of ROCKWELL LAND CORPORATION, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC Issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Not Ap	plicable	
SUBSTANTIAL SHAREHOLDER		RELATIONSHIP
NAME OF DIRECTOR/OFFICER/	COMPANY	NATURE OF

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding/ I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

ALAC A	AGENCY INVOLVED pplicable	
OFFENSE CHARGED/INVESTIGATED	TRIBUNAL, OR	STATUS

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (<u>head of the agency/department</u>) to be an independent director in ROCKWELL LAND CORPORATION, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

# Not Applicable

- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of ROCKWELL LAND CORPORATION of any changes in the abovementioned information within five days from its occurrence.

Done, this 6th day of April 2017 at Makati City.

Affiant

SUBSCRIBED AND SWORN to before me this 5th day of April 2017 at Makati City, affiant personally appeared before me and exhibited to me his/her Passport No. EC0407396 issued at DFA Manila on February 25, 2014.

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# CERTIFICATION OF INDEPENDENT DIRECTOR

I, MONICO V. JACOB, Filipino, of legal age, with address at the 7<sup>th</sup> Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City, after having been duly sworn in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of **ROCKWELL LAND CORPORATION** and have been its independent director since April 6, 2016.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY / ORGANIZATION	POSITION / RELATIONSHIP	PERIOD OF SERVICE
	Listed Companies	
2 Go Group, Inc. (formerly Aboitiz Transport Systems, Inc.)	Independent Director	2009-present
Lopez Holdings Corp.	Independent Director	2013-present
Phoenix Petroleum Philippines, Inc.	Independent Director	2010-present
Jollibee Foods Corporation	Independent Director	2001-present
STI Education Systems Holdings, Inc.	Executive Director	2010-present
Asian Terminals, Inc.	Non-Executive Director	2009-present
	Non-Listed Companies	
De Los Santos – STI MegaClinic	Director	2013-present
Information and Communications Technology (i-Academy), Inc.	Director	2003-present
Maestro Holdings, Inc. (formerly STI Investments, Inc.)	Director	2007-present
Negros Navigation Co., Inc.	Independent Director	2009-present
Philippines First Insurance Company, Inc.	Director	2016-present

COMPANY / ORGANIZATION	POSITION / RELATIONSHIP	PERIOD OF SERVICE
Philippine Life Financial Assurance, Inc.	Director	2013-present
Philhealthcare, Inc.	Director	2013-present
Rosehill Memorial Management, Inc.	Director	2014-present
STI Education Services Group, Inc.	Director	2003-present
Total Consolidated Asset Management, Inc.	Director	1999-present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of ROCKWELL LAND CORPORATION, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC Issuances.
- 4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
NOT A	PPLICABLE	

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding/ I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED /INVESTIGATED	TRIBUNAL, OR AGENCY INVOLVED	STATUS
N	OT APPLICABLE	

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (<u>head of the agency/department</u>) to be an independent director in ROCKWELL LAND CORPORATION, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

#### NOT APPLICABLE

- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of **ROCKWELL LAND CORPORATION** of any changes in the abovementioned information within five days from its occurrence.

Done, this O 4la ABRA 261 7017 at Makati City.

MONICO V. JACOB

Affiant

O 4 APR 2017

SUBSCRIBED AND SWORN to before me this \_\_\_\_ day of April 2017 at Makati City, affiant personally appeared before me and exhibited to me his/her Passport No. EC7728486 issued at DFA NCR East on May 17, 2016.

Doc. No. 213; Page No. 25;

Book No. 3

Series of 2017.

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# SECRETARY'S CERTIFICATE

I, ENRIQUE I. QUIASON, Filipino, of legal age, the duly elected and incumbent Corporate Secretary of ROCKWELL LAND CORPORATION (the "Corporation"), a corporation duly organized and existing under the laws of the Republic of the Philippines, DO HEREBY CERTIFY, That:

I am familiar with the facts herein certified and duly authorized to certify the same;

None of the Directors and Independent Directors are elected Public Servants;

To the best of the Corporation's knowledge, information and belief, none of the Directors and Independent Directors and/or Officers of the Corporation are appointed and/or employees in any government agency.

WITNESS THE SIGNATURE of the undersigned this 4th day of April, 2017 at Pasig

City.

**ENRIQUE I. QUIASON** Corporate Secretary

SUBSCRIBED AND SWORN to before me on the date and place first above written; affiant exhibiting to me his Community Tax Certificate No. 26387154 issued on January 5, 2017 at Pasig City with SSS No. 03-1219511-1 as his competent evidence of identity.

Doc. No. 276; Page No. √7;

Book No.

Series of 2017.

NOTARY PUR

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UNITE DYCEMEER 31, 2017
PIR NO. 254256 by 19/2017; PASIG CITY
180 NO. 1057005; 1/3/2017; PASIG
MCIE COMPLIANCE NO. \*\*CO11574; 4/14/19
RCLL NO. 6236/; APPOINTMENT NO. 27 (2016-2017)
TO Oblingues-Equilible Toway, 4 AUB AVA. Cox Fored St.
1005 Chilges Conta; Parig City

Annex C

# PART III - FINANCIAL INFORMATION

# Item 6 MANAGEMENT DISCUSSION and ANALYSIS of FINANCIAL CONDITION and RESULTS of OPERATIONS

The following management's discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the Company's audited consolidated financial statements, including the related notes thereto, annexed to this Annual Report.

# **INTRODUCTION**

Rockwell Land Corporation's net income after tax (NIAT) in 2016 amounted to ₱1.8 billion, a growth of 8% compounded annually since 2014. As a percentage to revenues, net income was 14% for 2016 and 18% for both 2014 and 2015.

Total revenues grew to ₱12.7 billion in 2016, increasing at a compounded annual rate of 20% since 2014. Residential development accounted for 87% of the total revenues in 2016, higher than its 73% share in 2015, while Commercial development accounted for 10% of the total revenues, lower compared to 24% in 2015; this is due to the acceleration of residential revenues at 69%. The contribution of Hotel Operations remained at 3% in 2016, same as in 2015.

Moreover, earnings before interest, taxes, depreciation and amortization (EBITDA) in 2016 amounted to ₱3.4 billion representing 27% of total revenues and a 5% compounded annual growth since 2014. While EBITDA from Residential Development accelerated by 39% in 2016 due to the strong performance of the Proscenium project, Commercial Development saw a decrease in its EBITDA by 23% from 2015, the year when a substantial number of 8 Rockwell office units were sold. Meanwhile, the Hotel Operations' EBITDA grew to ₱88.6 million following the launch of Aruga at The Grove last April 2016. Residential development, commercial development and hotel operations contributed 64%, 33% and 3% to total EBITDA, respectively.

The ratio of cost of real estate to total revenues was registered at 61% coming from the previous year's ratio of 50%. The increase was primarily driven by higher cost recognition in 2016, which already includes costs from the Proscenium Residences, as compared to the office and residential mix in 2015.

Besides the recent acquisitions, the Company is not aware of any event that could materially affect the statement of comprehensive income reported in this Annual Report.

By the end of 2016, debt level was at \$\mathbb{P}\$15.6 billion while the net-debt-to-equity ratio stands at 0.91. The debt is composed of the outstanding balances of \$\mathbb{P}\$10.0 billion corporate notes drawn in portion from January to August 2013, \$\mathbb{P}\$5.0 billion from bond issuance in November 2013 and 2016's \$\mathbb{P}\$2.5 billion fixed term loans and \$\mathbb{P}\$1.5 billion floating term loans. Below is a table showing the key performance indicators of the Company for 2014-2016.

KPI	2016	2015	2014
EBITDA (P)	3.4 billion	3.1 billion	3.1 billion
Current Ratio (x)	3.01	2.92	2.47
Net DE Ratio (x)	0.91	0.82	0.70
Asset to Equity Ratio (x)	2.58	2.54	3.04

KPI	2016	2015	2014
Interest coverage ratio (x)	4.54	7.64	5.60
ROA	4.8%	4.4%	4.2%
ROE	12.2%	12.1%	12.9%
EPS (P)	0.30	0.27	0.26

#### Notes:

- (1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]
- (2) Current ratio [Current assets/Current liabilities]
- (3) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]
- (4) Assets to Equity Ratio [Total Assets/Total Equity]
- (5) Interest coverage ratio [EBITDA/ Total interest payments]
- (6) ROA [Net Income/Average Total Assets]
- (7) ROE [Net Income/ Average Total Equity]
- (8) EPS [Net Income/number of common shares outstanding]

#### **RESULTS OF OPERATIONS**

The following section provides information on the results of operations and financial condition for the periods 2014-2016.

# I. Review of 2016 versus 2015

The following table shows the breakdown of the revenues by business segment for the periods 2014-2016.

	2016	% to	2015	% to	2014	% to
		Total		Total		Total
Residential Development (1)	11,040	87%	6,515	73%	7,408	84%
Commercial Development (2)	1,324	10%	2,147	24%	1,355	15%
Hotel Operations <sup>(3)</sup>	347	3%	260	3%	90	1%
Total Consolidated Revenues	12,711	100%	8,922	100%	8,853	100%
Share in Net Income (Losses)						
in $JV^{(4)}$	254		171		103	

#### Notes:

- 1. Revenues from this segment consist of the following projects in the years indicated: 205 Santolan (2014), Alvendia (2014), Edades (2014), The Grove (2014 to 2016), The Proscenium Towers (2014 to 2016), 53 Benitez (2014 to 2016),32 Sanson (2014 to 2016), Vantage (2016), Edades Suites (2016), Stonewell (2016).
- 2. Revenues from this segment include leasing income, cinema revenues and revenue from sale of office units from 8 Rockwell project. The amounts exclude revenues from RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC are not consolidated line by line.
- 3. Revenues from Hotel Operations come from the operations of Aruga Serviced Apartments in Edades Tower and The Grove.
- 4. These amounts represent the Company's share in the net income after tax of RBC.

Below is another table showing the breakdown of revenues by type of revenue for the periods 2014-2016.

	2016	% to	2015	% to	2014	% to
		Total		Total		Total
Residential Sales <sup>(1)</sup>	10,834	85%	6,266	70%	7,092	80%
Office Sales <sup>(2)</sup>	77	1%	1,045	12%	336	4%
Commercial Leasing	915	7%	793	9%	735	8%
Room Revenues	326	3%	260	3%	90	1%
Others <sup>(3)</sup>	559	4%	558	6%	600	7%
Total Consolidated Revenues	12,711	100%	8,922	100%	8,853	100%

#### Notes:

- 1. Pertains only to sales of condominium units (at present value) and related interest income.
- 2. Pertains to sale of office units (at present value) and related interest income.
- 3. Includes income from Cinema, parking and other income.

#### **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are as follows:

**Residential Development** contributed 87% of the total revenues of 2016. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to ₽10.8 billion. The 69% increase in this segment's revenue was largely influenced by the substantial completion of the Proscenium projects and 32 Sanson. EBITDA from this segment amounted to ₽2.2 billion, which represents 64% of the total EBITDA of ₽3.4 billion.

Reservation sales, driven by Proscenium, The Vantage and the launch of Edades Suites, reached a total of £11.8 billion, 45% up from last year's £8.1 billion.

Commercial Development revenues amounted to №1.3 billion. Despite the increase in lease income by 15%, total revenues from the segment was 38% lower than last year's revenues of №2.1 billion due to the dip in sale of office units. The Commercial segment contributed 10% of total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to \$\mathbb{P}948.6\$ million and accounted for 7% of total revenues. This saw a rise of 7% vs. last year's revenues of \$\mathbb{P}885.4\$ million, mainly driven by rental escalation and increase in total leasable area.
- Cinema Operations amounted to ₱220.2 million and comprised 2% of the total revenues. It grew by 1% from last year's ₱217.1 million due to an increase in ticket prices.
- Revenue from sale of office units amount to \$\mathbb{P}76.8\$ million. This pertains to revenue recognized based on completion and related interest income recognized from sale of office units of the Proscenium project. Last year, sale of office spaces at 8 Rockwell amounted to \$\mathbb{P}1.0\$ billion.
- Office Leasing for units located in 8 Rockwell accelerated to ₱78.8 million from ₱1.8 million last year due to increase in occupancy.
- Office Leasing, operated under the Rockwell-Meralco BPO Venture, generated gross revenues of \$\mathbb{P}\$672.8 million, which grew by 29% from last year's \$\mathbb{P}\$519.8 million due to higher occupancy

and rent escalation. At its 70% share, the Company generated revenues of \$\mathbb{P}471.0\$ million and a share in net income of \$\mathbb{P}254.2\$ million. To reiterate, only the \$\mathbb{P}254.2\$ million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".

The Commercial segment's EBITDA amounted to ₱1.1 billion, which composed 33% of the total EBITDA of ₱3.4 billion. EBITDA dipped by 23% from last year's ₱1.5 billion due to the decrease in office unit sales after the majority were sold in the prior year.

**Hotel Operations** contributed 3% of the total revenues for 2016. Revenues grew by 33% from  $\clubsuit$ 260.0 to  $\clubsuit$ 346.7 million, while EBITDA grew by 43% from  $\clubsuit$  61.8 million to  $\clubsuit$  88.6 million in 2016, after Aruga at The Grove was launched last April.

#### **Costs and Expenses**

*Cost of real estate* amounted to ₽7.8 billion in 2016, 73% higher than the ₽4.5 billion that was recorded in 2015. The substantial completion of Proscenium and 32 Sanson were the main drivers in the increase in cost.

General and administrative expenses (G&A) amounted to  $\clubsuit 1.6$  billion which equated to 12% of the total revenues. The level of expenses grew by 12% vs. last year's  $\clubsuit 1.4$  billion. This is mainly attributable to additional expenses incurred from the opening of Aruga at The Grove and higher depreciation expense.

*Interest Expense* amounted to \$\frac{1}{2}389.8\$ million, which is 17% lower than last year's \$\frac{1}{2}471.2\$ million. The decrease is primarily due to higher capitalization of interest and lower average interest rate.

Share in Net Losses (Income) of JV recorded a net income of \$\text{P}\$254.2 million, a 49% growth from last year's net income of \$\text{P}\$170.8 million. At 70% share, the gross revenues increased by 29% to \$\text{P}\$471.0 million due to higher rental and occupancy rates. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to \$\frac{1.9}{2671.9}\$ million, which is 6% higher than last year's provision of \$\frac{1.9}{2633.4}\$ million. The effective tax rate for 2016 is 27%, almost the same as 2015's 28%, which is lower than the statutory tax rate of 30% due to the Company's share in the income of RBC, which is no longer subject to income tax.

#### Project and capital expenditures

The Company spent a total of ₱12.6 billion for project and capital expenditures in 2016. Bulk of the expenditures pertained to development and land acquisition costs.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2016 amounted to \$\frac{1}{2}\$40.4 billion, which grew by 12% from last year's amount of \$\frac{1}{2}\$36.0 billion mainly due to increasing investments in ongoing and new projects.

Total Liabilities as of December 31, 2016 amounted to ₱24.8 billion, higher than 2015's ₱21.9 billion. The increase in liabilities was mainly from loans availed to fund landbanking and construction of projects.

Total Equity as of December 31, 2016 amounted to ₱15.7 billion. The 11% acceleration is mainly attributable to the ₱1.8 billion Net Income in 2016.

Current ratio as of December 31, 2016 is 3.01x from 2.92x the previous year while Net debt to equity ratio increased to 0.91x in 2016 from 0.82x in 2015.

#### Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 2016 vs. 2015

52% increase in Sale of condominium units

Mainly driven by significant construction completion for The Proscenium and higher sales bookings from Proscenium, 32 Sanson, Edades Suites, The Grove and Vantage

34% increase in Interest Income

Mainly due to higher interest income accretion from sales bookings of Proscenium, Edades Suites, 32 Sanson and Vantage

15% increase in Lease income

Due to rental rate escalation for retail and office projects, and ramp up of occupancy in 8 Rockwell and other retail areas

25% increase in Room revenues

Due to higher room rates and occupancy from Aruga Makati, and opening of the Aruga at The Grove

5% increase in Cinema revenues

Primarily due to higher ticket prices

73% increase in Cost of Real Estate

Primarily due substantial construction completion from Proscenium and 32Sanson

12% increase in General and Administrative Expenses

Due to increase in expenses from the opening of Aruga at The Grove and higher depreciation expense

62% increase in Selling Expenses

Primarily due to higher amortization of prepaid costs and higher sales commission expenses

17% decrease in Interest Expense

Mainly due to higher capitalization of interest

49% increase in Share in Net Income of Joint Venture

Attributable to higher rental rates and higher occupancy of RBC Ortigas

39% decrease in Foreign Exchange Gain

Due to the impact of weaker Peso on the US dollar collections

104% increase in Gain on sale of property and equipment

Due to disposal of club equipment

132% increase in Comprehensive Income

Mainly due unrealized gain on fair value remeasurement of available for sale investments gains (loss) and remeasurement of loss on employee benefits based on Revised PAS 19 in 2013

#### Balance Sheet items – 2016 vs. 2015

36% decrease in Cash and Cash Equivalents

Primarily due to disbursements for the construction of ongoing projects and land acquisitions

5% increase in Trade and Other Receivable

Mainly due to higher sales bookings from Proscenium and 32Sanson

69% increase in Advances to Contractors

Driven by the downpayments to contractors of Proscenium and 32 Sanson

454% increase in Condominium Units for Sale

Mainly due to the completion of The Grove

22% increase in Other Current Assets

Mainly due to increase in restricted cash and higher input VAT

20% increase in Investment Properties

Mainly due to payments for the construction of RBC Sheridan, Santolan Town Plaza and Mall Expansion projects

5% decrease in Investment in Joint Venture

Due to recognized income from RBC-Ortigas operations partially offset by dividends

19% increase in Property, Plant & Equipment

Due to reclassification of serviced apartments from Land and Development Costs

114% increase in Land Held for Future Development

Due to increased landbanking efforts

6% increase in Available-for-sale investments

Due to fair value remeasurement

997% increase in Non-current Trade Receivables

Due to recognition of long-term receivables based on completed projects

61% decrease in Deferred Tax Asset

Mainly due to amortization of past service cost

17% increase in Trade and Other Payables

Mainly attributable to increase in development cost accruals and deposits from pre-selling

22% decrease in Current Portion of Interest Bearing Loan and Borrowings

Due to payment of short-term borrowing

100% decrease in Income Tax Payable

Due to higher creditable withholding taxes

20% increase in Non-current Portion of Interest Bearing Loan and Borrowings

#### Due to loan availments

12% increase in Installment Payable – net of current portion Due to additional accretion of interest expense

6% decrease in Pension liability

Mainly due to remeasurement of retirement obligations and additional contributions to plan assets

28% increase in Deposits and other liabilities

Primarily due to the reclassification of the current portion of retention payable

17% increase in Unrealized Gain in Available-for-Sale Investments
Due to market appreciation of investments

#### 21% increase in Retained Earnings

Due to net income after tax of  $\cancel{P}$  1.8 billion for 2016, net of dividends paid amounting to  $\cancel{P}$  330 million. Appropriated retained earnings for to capital expenditures and asset acquisitions in the next 2 years amounted to  $\cancel{P}$  3.0 billion.

#### II. Review of 2015 versus 2014

The following table shows the breakdown of the revenues by business segment for the periods 2013-2015.

	2015	% to	2014	% to	2013	% to
		Total		Total		Total
Residential Development (1)	6,515	73%	7,408	84%	6,815	87%
Commercial Development (2)	2,147	24%	1,355	15%	1,015	13%
Hotel Operations <sup>(3)</sup>	260	3%	90	1%	-	-
Total Consolidated Revenues	8,922	100%	8,853	100%	7,830	100%
Share in Net Income (Losses)						
in $JV^{(4)}$	171		103		93	

Note:

- 1. Revenues from this segment consist of the following projects in the years indicated: 205 Santolan (2013 to 2014), Alvendia (2013 to 2014), Edades (2013 to 2014), The Grove (2013 to 2015), The Proscenium Towers (2013 to 2015), 53 Benitez (2013 to 2015), 32 Sanson (2014 to 2015).
- 2. Revenues from this segment include leasing income, cinema revenues and revenue from sale of office units from 8 Rockwell project, formerly "Lopez Tower. The amounts exclude revenues from RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC are not consolidated line by line.
- 3. Revenues from Hotel Operations come from the operations of Aruga Serviced Apartments in Edades Tower.
- 4. These amounts represent the Company's share in the net income after tax of RBC.

Below is another table showing the breakdown of revenues by type of revenue for the periods 2013-2015.

	2015	% to	2014	% to	2013	% to
		Total		Total		Total
Residential Sales <sup>(1)</sup>	6,266	70%	7,092	80%	6,573	84%
Commercial Leasing	793	9%	735	8%	727	9%
Office Sales <sup>(2)</sup>	1,045	12%	336	4%		
Hotel Revenues	260	3%	90	1%		
Others <sup>(3)</sup>	558	6%	600	7%	530	7%
Total Consolidated Revenues	8,922	100%	8,853	100%	7,830	100%

#### *Note:*

- 1. Pertains only to sales of condominium units (at present value) and related interest income.
- 2. Pertains to sale of office units (at present value) and related interest income.
- 3. Includes income from Cinema, parking and other income.

Total revenues for 2015 amounted to P8.9 billion where about 81% came from sale of residential and commercial condominium units, including accretion of interest income. Reservation sales reached ₱8.1 billion, mainly coming from the Proscenium towers.

Total EBITDA amounted to ₱3.1 billion, which is about the same level as last year's. Total EBITDA margin registered at 35% of total revenues for both 2015 and 2014. Contributions to total EBITDA from residential development, commercial development and hotel operations are currently at 51%, 47% and 2%, respectively.

Resulting net income after tax amounts to \$\mathbb{P}\$1.64 billion, up by 5% from previous year's net income of \$\mathbb{P}\$1.56 billion. The net income after tax margin remained at 18% of total revenues. The effective income tax rate is lower than the statutory rate of 30% in 2015 due to the Company's share in the income of RBC, which is no longer subject to income tax.

#### **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are discussed as follows:

**Residential Development** contributed 73% of the total revenues of 2015. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to  $\clubsuit 6.3$  billion. The 12% decrease in this segment's revenue was primarily due to the lower completion of The Grove, Edades, and Alvendia, which were substantially complete already in 2014. EBITDA from this segment amounted to  $\clubsuit 1.6$  billion and contributed 51% to the total EBITDA of  $\clubsuit 3.1$  billion.

Commercial Development revenues amounted to ₱2.1 billion, which is 58% higher than last year's revenues of ₱1.4 billion mainly due to sale of some units in 8 Rockwell. This segment contributes 24% to total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

• Revenues from Retail operations amount to \$\text{P}795.2\$ million and accounts for 10% of total revenues. It grew by 7% vs. last year's revenues of \$\text{P}825.0\$ million. This mainly resulted from rental escalation and the replacement of underperforming stores with new and better performing tenants.

- Cinema Operations amounted to ₱217.1 million and accounting for 2% of the total revenues. It grew by 12% from last year's ₱194.4 million due to higher ticket sales and higher ticket price.
- Revenue from sale of office units amount to ₱1.0 billion. This revenue pertains to revenue recognized based on completion and related interest income recognized from sale of office units of 8 Rockwell project.
- Office Leasing, operated under the Rockwell-Meralco BPO Venture, generated gross revenues of ₱517.9 million, which is higher by 60% than last year's ₱324.4 million due to higher occupancy of the third tower, which is 100% occupied as of end of the year. At its 70% share, the Company generated revenues of ₱414.3 million and share in net income of ₱170.8 million. To reiterate, only the ₱170.8 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".

The segment's EBITDA amounted to \$\mathbb{P}\$1.5 billion, which accounts for 47% of the total EBITDA of \$\mathbb{P}\$3.1 billion. EBITDA grew by 49% from last year's \$\mathbb{P}\$980.7million mainly resulting from sale of office units and improved performance of Retail and Office operations.

**Hotel Operations** contributed 3% of the total revenues for 2015. Revenues grew by 190% from  $\cancel{=}89.6$  to  $\cancel{=}260.0$  million, while EBITDA grew by 974% from  $\cancel{=}5.8$  million to  $\cancel{=}61.8$  million in 2015, since the serviced apartments has become fully operational.

#### **Costs and Expenses**

Cost of real estate amounted to \$\frac{1}{2}4.5\$ billion in 2015. This is 5% lower than the \$\frac{1}{2}4.7\$ billion that was recorded in 2014 due to the lower construction completion for projects completed in 2014 and 2015.

*Interest Expense* amounted to P471.2 million, which is 22% lower than last year's P603.8 million. The decrease is primarily due to lower debt level of Php13.8 billion as of December 2015 vs December 2014's P15.0 billion. By end of 2015, average interest rate of 5.0%, slightly higher from last year's 4.8%.

Share in Net Losses (Income) of JV recorded a net income of  $\clubsuit 170.8$  million. This is a 66% increase from last year's net income of  $\clubsuit 102.8$  million. At 70% share, the gross revenues increased by 60% to  $\clubsuit 414.3$  million due to higher average occupancy rate of RBC's  $3^{rd}$  tower. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to \$\mathbb{P}633.4\$ million, which is 3% higher than last year's provision of \$\mathbb{P}613.4\$ million. The effective tax rate for 2014 and 2015 is 28%, which is lower than the statutory tax rate of 30% due to the Company's share in the income of RBC, which is no longer subject to income tax

#### **Project and capital expenditures**

The Company spent a total of ₽7.4billion for project and capital expenditures in 2015, which is 15% lower than same period last year. The decrease was primarily due lower disbursements for projects already completed in 2014 and early 2015.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2015 amounted to ₱36.0billion, which decreased by 8% from last year's amount of ₱39.2 billion mainly due to lower Cash balance.

Total Liabilities as of December 31, 2015 amounted to ₱21.9 billion, lower than 2014's ₱26.3 billion. The decrease in liabilities was primarily attributable to payment of trade and other liabilities and partial principal loan payment.

Total Equity as of December 31, 2015 amounted to ₱14.2 billion. The 10% increase in equity is mainly attributable to the ₱1.6 billion Net Income in 2015.

Current ratio as of December 31, 2015 is 2.92x from 2.47x the previous year while Net debt to equity ratio increased to 0.82x in 2015 from 0.70x in 2014.

#### Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 2015 vs. 2014

8% increase in Lease income

Mainly due to rental rate escalation, and opening of new retail spaces in Edades Tower and 8 Rockwell

12% decrease in Interest Income

Lower interest income from The Grove CD because of its substantial completion and start of turnover last year

11% increase in Cinema revenues

Mainly due to higher ticket sales and ticket price increase

190% increase in Hotel revenues

Primarily due to revenues derived from the full year operations of Aruga serviced apartments

8% increase in Other revenues

Primarily due to other hotel segment-related revenues

5% decrease in Cost of Real Estate

Primarily due to lower construction completion from substantially complete projects, namely, The Grove, Edades, and Alvendia

26% increase in General and Administrative Expenses

Mainly attributable to expenses incurred by serviced apartments operations, from its full year of operations

41% increase in Selling Expenses

Primarily due to higher sales commission expenses

22% decrease in Interest Expense

Primarily due to lower debt level and higher capitalization of interest

66% increase in Share in Net Income of Joint Venture

Mainly due to additional rental revenue from higher occupancy of RBC Tower 3

127% increase in Foreign Exchange Gain

Due to increase in U.S. dollar collections mainly from Proscenium project

440% increase in Comprehensive Income

Mainly due to remeasurement of gains (loss) on employee benefits based on Revised PAS 19 in 2013

#### Balance Sheet items – 2015 vs. 2014

62% decrease in Cash and Cash Equivalents

Primarily due to capital expenditures for the construction of ongoing projects and loan principal payments

9% decrease in Trade and Other Receivable

Mainly due to higher collections from The Grove, and Edades Tower, and Alvendia

28% increase in Advances to Contractors

Primarily due to down payment to contractors for Proscenium project

6% increase in Other Current Assets

Mainly due to higher prepaid sales & marketing costs for Proscenium and input VAT

63% decrease in Non-current Trade Receivables

Due to reclassification to current year for accounts receivable due within one year

8% increase in Investment Properties

Mainly due to from the completion of 8 Rockwell, and construction in progress of RBC Sheridan and Santolan Town Plaza

6% increase in Investment in Joint Venture

Mainly due to recognized income from RBC operations

16% increase in Property, Plant & Equipment

Due to acquisition of additional property & equipment

88% increase in Land Held for Future Development

Due to land acquisitions in 2015

134% increase in Deferred Tax Asset

Due to increase of advanced rental income and pension cost

30% decrease in Other Non-Current Assets

Due to decrease in deferred input VAT

35% decrease in Trade and Other Pavables

Mainly attributable to payment of trade and other project-related payables.

30% increase in Current Portion of Interest Bearing Loan and Borrowings

Due to additional P0.5 billion short term borrowing in 2015

100% decrease in Current Portion of Installment Payable Due to its payment in 2015.

357% increase in Income Tax Payable

Due to application of creditable withholding tax in 2015.

13% decrease in Non-current Portion of Interest Bearing Loan and Borrowings Due to reclassification to current portion of loan amortization.

8% increase in Deferred Tax Liabilities

Primarily due to increase in revenue recognition for The Grove EF, Proscenium, Lincoln, Sakura and 32 Sanson

77% increase in Accrued Pension Costs

Due to provision for retirement benefits for the year 2015.

55% increase in Deposits and other liabilities

Primarily due to increase in retention payable for The Grove CD, 8 Rockwell and Edades.

9% increase in Unrealized Gain in Available-for-Sale Investments Due to market appreciation of the investments

21% increase in Retained Earnings

Due to net income after tax of P1.6 billion for 2015, net of dividends paid.

#### III. Review of 2014 versus 2013

Total revenues amounting to ₽8.9 billion grew by 13% vs. last year's ₽7.9 billion. About 80% of the revenues came from sale of condominium units and accretion of interest income. Reservation sales reached ₽12.9 billion achieving a growth of 2% from previous year's ₽ 12.6 billion where more than half came from Proscenium with its towers Sakura & Kirov (November 2012), Lincoln (February 2013), Lorraine and Garden Villa (April 2014) and Proscenium Tower (September 2014).

Total EBITDA amounted to ₱3.1 billion, which is 19% higher than last year's ₱2.6 billion driven by the growth of both Residential and Commercial Development Total EBITDA margin registered at 35% of total revenues in 2014, slightly higher than 2013's 33% due to accretion on interest income of Proscenium in 2014 and higher margins on other ongoing residential projects. Contributions to total EBITDA from residential development and commercial leasing are at 68% and 32%, respectively.

Resulting net income after tax amounts to \$\mathbb{P}\$1.6 billion, up by 11% from previous year's net income of \$\mathbb{P}\$1.4 billion. The net income after tax margin remained at 18% of total revenues. The effective income tax rate is lower than the statutory rate of 30% in 2014 due to the Company's share in the income of RBC, which is no longer subject to income tax.

#### **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are discussed as follows:

**Residential Development** revenues amounted to \$\mathbb{P}7.4\$ billion comprising 84% of the total revenues of 2014. The 9% growth in this segment's revenue was primarily attributable to the full year construction completion of Alvendia, start of revenue recognition from completion for Proscenium Lincoln, and higher accretion of interest income mainly from newly launched projects, Proscenium Tower, Lorraine and Garden Villa.

EBITDA from this segment amounted to \$\mathbb{P}2.1\$ billion and contributed 68% to the total EBITDA of \$\mathbb{P}3.1\$ billion. The 19% EBITDA growth from last year is due mainly from higher accretion of interest income and cost savings recognition for the projects nearing completion.

**Commercial Development** revenues amounted to ₽1.4 billion comprising 15% of the total revenues of 2014 and is 34% higher than last year's revenues of ₽1.0 billion mainly due to sale of some units in 8 Rockwell. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to \$\frac{1}{2}825.0\$ million and accounted for 9% of total revenues. The 4% growth vs. last year's revenues of \$\frac{1}{2}794.5\$ million is mainly from rental escalation and the replacement of underperforming stores with new and better performing tenants.
- Cinema Operations amounted to ₱ 194.4 million and accounted for 2% of the total revenues. It dropped by 12% from last year's ₱220.5 million due to lower ticket sales and renovation of two cinemas on the 4<sup>th</sup> quarter of 2014.
- Revenue from sale of office units amounting to \$\mathbb{P}335.5\$ million pertains to revenue recognized based on completion and related interest income recognized from sale of office units of 8 Rockwell project.
- Office Leasing, operated under the Rockwell-Meralco BPO Venture, generated gross revenues of ₱324.4 million, which is higher by 10% than last year's ₱295.3 million due to higher average occupancy of the first two towers and the start of leasing income recognition for the 3<sup>rd</sup> tower. At its 80% share, the Company generated revenues of ₱259.5 million and share in net income of ₱102.8 million.

The segment's EBITDA amounted to \$\frac{1}{2}980.7\$ million, which accounted for 32% of the total EBITDA of \$\frac{1}{2}3.1\$ billion. The 18% EBITDA growth from last 2013's \$\frac{1}{2}830.5\$ million is mainly from sale of office units and improved performance of Retail and Office operations.

*Hotel Operations* has commenced for Aruga by Rockwell in Edades Tower by 2014. The segment contributed ₽89.6 million in revenues and ₽5.6million in EBITDA.

#### **Costs and Expenses**

Cost of real estate and selling amounted to ₽5.1 billion in 2014 and is 57% of total revenues. This is slightly down from last year's 58% ratio due to higher income from interest accretion in 2014 and recognition of cost savings for the projects nearing completion.

General and administrative expenses (G&A) amounted to  $\clubsuit 1.1$  billion and represents 13% of the total revenues. The 6% growth vs. last year's  $\clubsuit 1.0$  billion is due to higher depreciation & amortization

expenses from new property and equipment and higher business permit incurred arising from higher collection for The Grove towers C-F, Proscenium Lincoln, Kirov, Lorraine and Edades projects.

Interest Expense amounted to \$\frac{1}{2}603.8\$ million, which is 75% higher than last year's \$\frac{1}{2}345.2\$ million. The increase was mainly due to full year recognition of interest expense for P10.0 billion corporate notes drawn in tranches in 2013 and issuance of P5.0 billion bonds on November 2013. The P10.0 billion corporate notes was secured to partially fund development costs of the ongoing projects and land acquisition while the P5.0 billion bonds issuance was to partially finance the capital expenditures of the Proscenium project. By end of 2014, total debt amounting to P15.0 billion has an average interest rate of 4.8%, same from last year's average interest rate.

Share in Net Losses (Income) of JV recorded a net income of  $\clubsuit 102.8$  million with a 10% increase from last year's net income of  $\clubsuit 93.3$  million. At 80% share, the gross revenues increased by 10% to P259.5 million due to higher average occupancy rate of the first two towers and the start of leasing income recognition for the 3<sup>rd</sup> tower. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to \$\mathbb{P}\$613.4 million, which is 5% higher than last year's provision of \$\mathbb{P}\$582.2 million. The decrease in effective tax rate is attributable to non-grant of ESOP expenses which is a non-deductible expense.

#### Project and capital expenditures

The Company spent a total of \$\mathbb{P}8.7\$ billion for project and capital expenditures in 2014, which is 16% lower than same period last year. The increase was primarily due on development costs of ongoing projects.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2014 amounted to ₱39.2 billion, which grew by 14% from last year's ₱34.4 billion. The increase is mainly from land acquisitions, recognition of receivables from ongoing projects and higher development costs.

Total Liabilities as of December 31, 2014 amounted to P26.3 billion, which is 14% higher than 2013's #23.1 billion. The increase in liabilities is primarily attributable to additional payables for construction costs of the ongoing projects and increase in cash received from buyers of Proscenium and 32 Sanson pending recognition of revenue to be applied against receivable from sale of condominium units the following year.

Current ratio as of December 31, 2014 is 2.47x from 4.13x the previous year while net debt to equity ratio increased to 0.70x in 2014 from 0.52x in 2013.

#### **Other Matters**

The Company's subsidiary Rockwell Primaries acquired 60% ownership in ATR KimEng Land, Inc (now Rockwell Primaries South) in December 2014.

Retailscapes, a new wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate pocket retail projects of the Company.

#### Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 2014 vs. 2013

14% increase in Sale of Condominium Units

Mainly due to full year construction completion of Alvendia and start of revenue recognition from completion for Proscenium Lincoln

14% increase in Interest Income

Mainly due to higher interest income accretion arising from The Grove C-F, Alvendia, 53 Benitez and Proscenium residential towers.

13% decrease in Cinema revenues

Due to lower occupancy rate and renovation of two cinemas in December 2014

100% increase in Hotel revenues

Due to start of hotel operations by Aruga Serviced Apartments in Edades Tower

19% increase in Other revenues

Primarily due to Other income from residential business.

13% increase in Cost of Real Estate

Mainly due to corresponding increase from construction completion from The Grove C-F and Alvendia projects, as well as 53 Benitez and Proscenium Lincoln which started recognition for completion on February 2014 and December 2014, respectively.

6% increase in General and Administrative Expenses

Primarily attributable to higher depreciation & amortization expenses and taxes & licenses

12% decrease in Selling Expenses

Mainly due to lower amortization of prepaid marketing costs and commission expenses.

75% increase in Interest Expense

Due to full year recognition of interest expense for P10.0 billion corporate notes drawn in tranches in 2013 and P5.0 bonds issued in November 2013

10% increase in Share in Net Income of Joint Venture

Due to higher average occupancy rate of the first two towers and the start of leasing income recognition for the 3<sup>rd</sup> tower on the 4<sup>th</sup> quarter of the year.

6% increase in Foreign Exchange Gain

Due to higher dollar assets and peso depreciation in 2014

85% decrease in Comprehensive Loss

Mainly due to remeasurement of gains (loss) on employee benefits based on Revised PAS 19 in 2013

Balance Sheet items – 2014 vs. 2013

33% decrease in Cash and Cash Equivalents

Primarily due to capital expenditures for the construction of ongoing projects and investment properties.

61% increase in Trade and Other Receivable

Mainly due to recognition of receivables of The Grove C-F, Alvendia, 8 Rockwell and 53 Benitez projects as it follows % completion, partially offset by substantial collection from Edades and 205 Santolan projects.

28% decrease in Advances to Contractors

Primarily due to recoupment and recognition as part of development costs as it follows % completion.

180% increase in Condominium Units for Sale

Due to completion of 205 Santolan which resulted to reclassification from land & development costs to condominium units for sale.

30% increase in Land and development costs

Due to additional construction costs incurred for The Grove Towers C&D and E & F, Proscenium, 53 Benitez and 32 Sanson projects.

30% increase in Other Current Assets

Mainly due to higher prepaid sales & marketing costs for Proscenium and 32 Sanson projects.

44% decrease in Non-current Trade Receivables

Due to reclassification to current year for accounts receivable due within one year.

25% increase in Investment Properties

Mainly attributable to the increase in construction of 8 Rockwell.

25% increase in Investment in Joint Venture

Mainly due to construction costs of RBC Tower 3 and the Company's share in net income of joint venture.

15% increase in Property, Plant & Equipment

Due to increase in construction costs incurred for Edades and The Grove Serviced Apartments and acquisition of additional property & equipment.

28% decrease in Deferred Tax Asset

Decrease in DTA balance of advanced rental income and unamortized past service cost.

8% increase in Other Non-Current Assets

Due to advance payment for land acquisition.

79% increase in Trade and Other Payables

Mainly attributable to additional payables for the construction costs of the ongoing projects and increase in deposit from preselling of Proscenium and 32 Sanson units.

83% decrease in Income Tax Payable

Due to payment of income tax for the year 2014.

319% increase in Current Portion of Interest Bearing Loan and Borrowings

Due to additional P1.2 billion loan amortization due within one year.

8% decrease in Non-current Portion of Interest Bearing Loan and Borrowings Due to reclassification to current portion of loan amortization.

60% decrease in Non-current Portion of Installment Payable

Payment of installment in 2014 and reclassification to current portion of the amount payable in June 2015.

#### 128% increase in Deferred Tax Liabilities

Primarily due to unrealized gain on real estate for The Grove towers A-D, 8 Rockwell, Alvendia and Proscenium Lincoln

#### 20% increase in Pension Liability and other employee benefits

Due to provision for retirement benefits for the year 2014. Additional contribution to the Plan was made during the second half of the year.

#### 52% decrease in Deposits and other liabilities

Due to reclassification to current portion of the deposit from preselling of Proscenium and 32 Sanson units

#### 26% increase in Retained Earnings

Due to net income after tax of P1.6 billion, net of dividends paid to preferred and common shares amounting to P284.4 million.



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **ROCKWELL LAND CORPORATION AND SUBSIDIARIES** is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2016 and 2015, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors (Trustees) is responsible for overseeing the Company's financial reporting process.

The Board of Directors (Trustees) reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

MANUEL M. LOPEZ Chairman of the Board NESTOR J. PADILLA Chief Executive Officer ELLEN V. ALMODIEL Chief Financial Officer

Signed this 28th day of March 2017.

MAR 2 8 2017

SUBSCRIBED AND SWORN to before me this day 28 March 2017 at Makati City, affiant exhibiting to me his/her Passport as follows:

NAME Manuel M. Lopez Nestor J. Padilla Ellen V. Almodiel PASSPORT NO. DE0003367 EB7323729 EC3260629 **DATE ISSUED**10 June 2013
07 February 2013
26 January 2015

PLACE ISSUED
PE TOKYO
DFA MANILA
DFA NCR CENTRAL

Doc No. 707; Page No. Book No.

ATTY.GERVACIO B.ORTIZ.JR.

NOTARY PUBLIFOR MAKATI CITY

LINTIL DECEMBER 31, 2018

PERNO 5009514/01-03-2017/MAKATI

LIP NO 656155 LIFETIME MEMBER

APPT. NO M-104/2017/ROLL NO. 40091

MCLE COMPLIANCE NO.V-0006934



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

#### INDEPENDENT AUDITOR'S REPORT

Stockholders and the Board of Directors Rockwell Land Corporation The Garage at Rockwell Center Estrella St., Rockwell Center Makati City



#### Opinion

We have audited the consolidated financial statements of Rockwell Land Corporation and its Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2016 and 2015, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2016, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2016 and 2015, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.







We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Accounting for Real Estate Revenue and Cost under Percentage of Completion Method

The Group applies the percentage of completion (POC) method in determining real estate revenue and costs. The POC is based on physical completion of the real estate project. The cost of real estate sold is determined on the basis of the total estimated costs applied with the POC of the project. The Group's real estate revenue and costs accounts for 76% of the total consolidated revenue and 75% of the total consolidated expenses, respectively. The assessment of the physical stage of completion and the total estimated costs requires technical determination by management's project development engineers. In addition, the Group considers a certain percentage of collection over the total selling price (buyer's equity), as one of the criteria in order to initiate revenue recognition. The percentage is representative of the buyer's continuing commitment with the sales agreement and the level at which management has assessed the probability of inflow of economic benefits to the Group. The assessment of the stage of completion, total estimated costs and level of buyer's equity involves significant management judgment as disclosed in Note 5 to the consolidated financial statements.

#### Audit Response

We obtained an understanding of the Group's processes for determining the POC and for determining and updating the total estimated costs, and performed tests of the relevant controls of these processes. We obtained the certified POC reports prepared by the project development engineers and third party contractors and assessed their competence, capabilities and objectivity by reference to their qualifications, experience and reporting responsibilities. For selected projects, we conducted ocular inspections, made relevant inquiries and obtained the supporting details of the POC reports showing the completion of the major activities of the project construction. We obtained the approved total estimated costs and any revisions thereto, including supporting documents such as project contracts and contractor's billings, and made relevant inquiries. We evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales collections from buyers.







#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

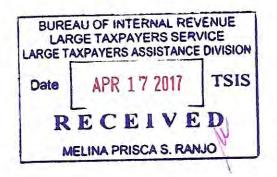
Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.





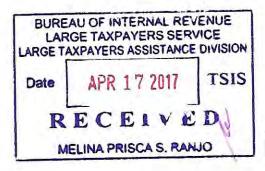


As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk
  of not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit.
   We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.







From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Roel E. Lucas.

SYCIP GORRES VELAYO & CO.

Roch E. Lucas

Roel E. Lucas

Partner

CPA Certificate No. 98200

SEC Accreditation No. 1079-AR-2 (Group A),

March 2, 2017, valid until March 1, 2020

Tax Identification No. 191-180-015

BIR Accreditation No. 08-001998-95-2016,

January 3, 2017, valid until January 2, 2020

PTR No. 5908714, January 3, 2017, Makati City

March 16, 2017





ROCKWELL LAND CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Amounts in Thousands)

	Dece	ember 31
	2016	2015
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 7, 29 and 30)	<b>₽1,440,860</b>	₱2,249,211
Trade and other receivables (Notes 8, 29 and 30)	9,519,194	9,024,026
Land and development costs (Notes 6, 9, 12, 14, 15, 16, 18 and 28)	9,301,507	8,923,712
Advances to contractors (Note 9)	2,637,680	1,558,67
Condominium units for sale	620,947	112,103
Other current assets (Notes 10, 16, 29 and 30)	1,599,159	1,307,998
Total Current Assets	25,119,347	23,175,727
Noncurrent Assets	7.020.445	( (12 05)
Investment properties (Notes 12 and 15)	7,929,445	6,613,858
Investment in joint venture (Note 13)	2,879,249	3,030,463
Property and equipment (Notes 14 and 15)	2,736,986	2,301,632
Land held for future development (Note 9)	1,422,094	664,594
Available-for-sale investments (Notes 11, 29 and 30)	16,808	15,808
Noncurrent trade receivables (Notes 8, 29 and 30)	118,248	10,78
Deferred tax assets - net (Note 25)	2,468	6,287
Other noncurrent assets (Note 16)	213,127	210,700
Total Noncurrent Assets	15,318,425	12,854,123
	₽40,437,772	₱36,029,850
	₽40,437,772	₹36,029,850
LIABILITIES AND EQUITY  Current Liabilities		
LIABILITIES AND EQUITY  Current Liabilities  Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30)	₽40,437,772 ₽6,636,153	
LIABILITIES AND EQUITY  Current Liabilities  Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30)  Current portion of interest-bearing loans and borrowings	₽6,636,153	<b>₽</b> 5,693,701
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30)		₱5,693,701 2,202,769
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable	₽6,636,153 1,711,506	₱5,693,701 2,202,769 38,764
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable Total Current Liabilities	₽6,636,153	₱5,693,701 2,202,769 38,764
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable Total Current Liabilities  Noncurrent Liabilities	₽6,636,153 1,711,506	₱5,693,701 2,202,769 38,764
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable Total Current Liabilities Interest-bearing loans and borrowings - net of current portion	P6,636,153 1,711,506 - 8,347,659	₱5,693,703 2,202,769 38,764 7,935,234
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable  Total Current Liabilities Interest-bearing loans and borrowings - net of current portion (Notes 9, 12, 14, 15, 29 and 30)	\$\P\$6,636,153         1,711,506         8,347,659	₱5,693,703 2,202,769 38,764 7,935,234
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable  Total Current Liabilities Interest-bearing loans and borrowings - net of current portion (Notes 9, 12, 14, 15, 29 and 30) Deferred tax liabilities - net (Note 25)	₽6,636,153 1,711,506 - 8,347,659 13,922,440 893,659	₽5,693,707 2,202,769 38,764 7,935,234 11,645,404 911,917
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable Total Current Liabilities Interest-bearing loans and borrowings - net of current portion (Notes 9, 12, 14, 15, 29 and 30) Deferred tax liabilities - net (Note 25) Installment payable (Note 16)	₽6,636,153 1,711,506 — 8,347,659 13,922,440 893,659 521,054	\$\frac{\P}{2}\$,693,707  2,202,769  38,764  7,935,234  11,645,404  911,917  467,007
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable  Total Current Liabilities Interest-bearing loans and borrowings - net of current portion (Notes 9, 12, 14, 15, 29 and 30) Deferred tax liabilities - net (Note 25) Installment payable (Note 16) Pension liability (Note 24)	P6,636,153  1,711,506  -  8,347,659  13,922,440  893,659  521,054  176,468	\$\frac{1}{2},693,701\$  2,202,769  38,764  7,935,234  11,645,404  911,911  467,007  187,496
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable  Total Current Liabilities Interest-bearing loans and borrowings - net of current portion (Notes 9, 12, 14, 15, 29 and 30) Deferred tax liabilities - net (Note 25) Installment payable (Note 16) Pension liability (Note 24) Deposits and other liabilities (Notes 9, 17, 18, 24, 29 and 30)	P6,636,153  1,711,506  -  8,347,659  13,922,440  893,659  521,054  176,468  898,103	2,202,769 38,764 7,935,234 11,645,404 911,911 467,007 187,496 703,153
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable  Total Current Liabilities  Noncurrent Liabilities Interest-bearing loans and borrowings - net of current portion (Notes 9, 12, 14, 15, 29 and 30) Deferred tax liabilities - net (Note 25) Installment payable (Note 16) Pension liability (Note 24) Deposits and other liabilities (Notes 9, 17, 18, 24, 29 and 30) Total Noncurrent Liabilities	P6,636,153  1,711,506  -  8,347,659  13,922,440  893,659  521,054  176,468  898,103  16,411,724	₽5,693,701 2,202,769 38,764 7,935,234 11,645,404 911,911 467,007 187,496 703,153 13,914,971
Current Liabilities Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings (Notes 6, 9, 12, 14, 15, 29 and 30) Income tax payable  Total Current Liabilities  Noncurrent Liabilities Interest-bearing loans and borrowings - net of current portion (Notes 9, 12, 14, 15, 29 and 30) Deferred tax liabilities - net (Note 25) Installment payable (Note 16) Pension liability (Note 24) Deposits and other liabilities (Notes 9, 17, 18, 24, 29 and 30)	P6,636,153  1,711,506  -  8,347,659  13,922,440  893,659  521,054  176,468  898,103	₱36,029,850 ₱5,693,701 2,202,769 38,764 7,935,234 11,645,404 911,911 467,007 187,496 703,153 13,914,971 21,850,205

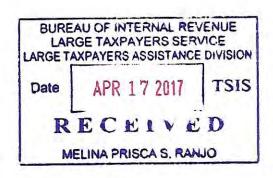
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PORM AND CONTENTS

December 31 2016 2015 Equity Attributable to Equity Holders of the Parent Company Capital stock (Notes 19 and 20) ₽6,270,882 ₱6,270,882 Additional paid-in capital (Notes 19 and 20) 28,350 28,350 Unrealized gain on available-for-sale investments (Note 11) 6,093 5,193 Other equity adjustments (Note 20) 291,162 291,162 Share-based payments (Note 19) 69,700 69,700 Retained earnings (Note 20) Appropriated 3,000,000 Unappropriated 5,884,246 7,379,082 15,550,433 14,044,369 Less cost of treasury shares (Notes 1 and 20) (185, 334)(185,334)Total Equity Attributable to Equity Holders of the Parent Company 13,859,035 15,365,099 Non-controlling Interests (Note 6) 313,290 320,610 **Total Equity** 15,678,389 14,179,645 ₽40,437,772 ₱36,029,850

See accompanying Notes to Consolidated Financial Statements.





## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands, Except Earnings Per Share Value)

2014 P6,413,046 1,116,922 734,864 89,572 188,847 309,536 8,852,787
1,116,922 734,864 89,572 188,847 309,536 8,852,787
1,116,922 734,864 89,572 188,847 309,536 8,852,787
734,864 89,572 188,847 309,536 8,852,787
89,572 188,847 309,536 8,852,787
188,847 309,536 8,852,787
309,536 8,852,787
8,852,787
4,743,429
4,743,429
.,,
1,107,406
327,134 6,177,969
2,674,818
(603,848)
102,819
2,902
(498,127)
2,176,691
613,391
1,563,300
(7,438)
5
(7,433)
₽1,555,867
₱1,562,600
700
₱1,563,300
₱1,555,456
411
₱1,555,867
11,555,007
₽0.2552
₹0.2548

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014

(Amounts in Thousands)

			Equ	ity Attributable	to Equity Holde	rs of the Parent (	Company				
			Unrealized Gain on Available-for-								
	Capital Stock	Additional Paid-in Capital	Paid-in Investments		Share-based Payments Re	Retained Earnings (Note 20)		Treasury Shares (Notes 1 and		Non-Controlling Interests	
	(Note 20)	(Note 19)	and 11)	20)	(Note 19)	Appropriated	Unappropriated	20)	Total	(Note 4)	Total Equity
Balance at December 31, 2015	₽6,270,882	₽28,350	₽5,193	₽291,162	₽69,700	₽_	₽7,379,082	(₱185,334)	₽13,859,035	₽320,610	₽14,179,645
Net income	-	_	=	-	-	-	1,823,981		1,823,981	(7,747)	1,816,234
Other comprehensive income		-	900	~			11,303		12,203	427	12,630
Total comprehensive income		-	900	=	-		1,835,284	-	1,836,184	(7,320)	1,828,864
Appropriations (Note 20)	-	-	100	H	1=	3,000,000	(3,000,000)	+	100		
Cash dividends (Note 20)	-	-	=	_	-	-	(330,120)	-	(330,120)		(330,120)
Balance at December 31, 2016	₽6,270,882	₽28,350	₽6,093	₽291,162	₽69,700	₽3,000,000	P5,884,246	(¥185,334)	₽15,365,099	₽313,290	¥15,678,389
Balance at December 31, 2014	₽6,270,882	₱28,350	₽4,743	₽291,162	₽69,700	₽_	₽6,089,792	(₱185,334)	₱12,569,295	₱322,376	₱12,891,671
Net income		-	-	12-	-	L-	1,643,731		1,643,731	(1,386)	1,642,345
Other comprehensive loss	_	_	450		-	-	(40,228)		(39,778)	(380)	(40,158)
Total comprehensive income Cash dividends (Note 20)		-	450	7		7	1,603,503 (314,213)		1,603,953 (314,213)	(1,766)	1,602,187 (314,213)
Balance at December 31, 2015	₱6,270,882	₱28,350	₽5,193	₽291,162	₽69,700	₽	₽7,379,082	(₱185,334)	₱13,859,035	₱320,610	₱14,179,645
Balance at December 31, 2013	₱6,270,882	₽28,350	₽4,743	₽288,659	₽69,700	₽_	₽4,818,757	(₱185,334)	₱11,295,757	₽70,324	₱11,366,081
Net income	_	_	_	_	-	-	1,562,600	_	1,562,600	700	1,563,300
Other comprehensive loss	<u> </u>	-	÷		-	-	(7,144)	-	(7,144)	(289)	(7,433)
Total comprehensive income			<u> </u>	-			1,555,456		1,555,456	411	1,555,867
Non-controlline interests of an acquired subsidiary (No.26)		1-	-		_	_			+	251,212	251,212
Sale in non-controlling interests	## F	100	-	2,503	-	~	-	-	2,503	429	2,932
Cash dividends (Ndt 26) > Balance at December 17264		_	-	_	o II	- A	(284,421)		(284,421)		(284,421)
Dallah at Dagambla 1004	₽6,270,882	₱28,350	₽4,743	₱291,162	₱69,700	₽_	₽6,089,792	(₱185,334)	₱12,569,295	₱322,376	₱12,891,671







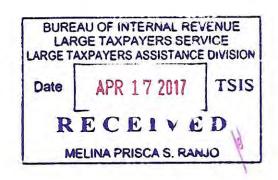
# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

		Years Ended December 31			
		2016	2015	2014	
CASH FLOWS FROM	OPERATING ACTIVITIES				
Income before income tax		₽2,488,131	₱2,275,731	₱2,176,691	
Adjustments for:					
Interest income (Note	e 21)	(1,323,216)	(988,329)	(1,116,922)	
Interest expense (Not		389,848	471,188	603,848	
Depreciation and amo		500,265	335,687	307,491	
Share in net income of	of joint venture (Note 13)	(254,231)	(170,844)	(102,819)	
Loss (gain) on sale of	f property and equipment				
(Note 14)		(5)	130	_	
Unrealized foreign ex	change loss (gain) – net	(4,026)	(6,586)	1,464	
Operating income before	working capital changes	1,796,766	1,916,977	1,869,753	
Pension costs (Note 24)		56,764	44,396	34,041	
Decrease (increase) in:					
Trade and other recei		689,594	1,796,205	(2,715,344)	
Land and developme:		(1,537,448)	436,596	(1,226,054)	
Advances to contract		(1,079,003)	(338,850)	476,771	
Condominium units f	for sale	64,568	(1,244)	13,424	
Other current assets		(291,161)	(70,374)	(283,615)	
Increase (decrease) in trac		813,292	(3,002,175)	3,838,441	
Contributions to plan asse		(60,000)	(20,000)		
Net cash generated from o	operations	453,372	761,531	2,007,417	
Interest paid		(383,093)	(403,651)	(551,531)	
Income taxes paid		(590,617)	(521,950)	(418,346)	
Net cash provided by (use	ed in) operating activities	(520,338)	(164,070)	1,037,540	
Acquisitions of:     Investment properties     Property and equipm     Land held for future of Dividends received (Note Additional investment in Increase in other noncurre Interest received	ent (Note 14) development e 13) joint venture (Note 13)	(1,453,229) (558,814) (365,826) 405,445 (2,427) 30,987	(493,485) (419,178) (664,595) — — — 56,241	(1,277,718) (466,110) - (474,648) - 106,521	
Net cash used in investing	g activities	(1,943,864)	(1,521,017)	(2,111,955)	
Proceeds from:	FINANCING ACTIVITIES and borrowings (Note 15)	5,000,000	500,000		
Sale to non-controlling	ng interests (Note 20)	-	-	2,932	
Payments of:					
Interest-bearing loans Debt issue cost (Note	s and borrowings (Note 15)	(3,213,954) (20,000)	(1,709,284)	(412,000)	
Installment payable	5 15)	(20,000)	(799,755)	(799,755)	
Dividends (Note 20)		(309,171)	(306,588)	(284,421)	
Increase (decrease) in dep		194,950	247,633	(407,186)	
	ed in) financingualization in Tel	the state of the s	(2,067,994)	(1,900,430)	
(Forward)	LARGE TAXPAY LARGE TAXPAYERS AS Date APR 17	ERS SERVICE SISTANCE DIVISION 7 2017 TSIS			
	RECE MELINA PRISO	10			

	Years Ended December 31				
	2016	2015	2014		
EFFECT OF EXCHANGE RATE CHANGES					
ON CASH AND CASH EQUIVALENTS	₽4,026	₽6,586	( <del>P</del> 1,464)		
NET DECREASE IN CASH					
AND CASH EQUIVALENTS	(808,351)	(3,746,495)	(2,976,309)		
CASH AND CASH EQUIVALENTS					
AT BEGINNING OF YEAR	2,249,211	5,995,706	8,972,015		
CASH AND CASH EQUIVALENTS					
AT END OF YEAR (Note 7)	₽1,440,860	₱2,249,211	₱5,995,706		

See accompanying Notes to Consolidated Financial Statements.





#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in Thousands, Except Number of Shares, Earnings Per Share Value and Unless Otherwise Specified)

#### 1. Corporate Information

Rockwell Land Corporation (Rockwell Land or the Parent Company) is incorporated in the Philippines and is engaged in real estate development and sale or lease of condominium and commercial units and lots.

On October 8, 2014, the Securities and Exchange Commission (SEC) approved the amendment of the Articles of Incorporation of the Parent Company for the change in principal office address to The Garage at Rockwell Center, Estrella St., Rockwell Center, Makati City.

Rockwell Land became a public company in 2012 following the declaration of 51% ownership by Manila Electric Company (Meralco) as property dividend in favor of common stockholders, except for foreign common shareholders who were paid the cash equivalent of the property dividend (see Note 20).

As at December 31, 2016 and 2015, First Philippine Holdings Corporation (FPHC) owns 86.58% of Rockwell Land and the rest by public. Lopez, Inc. is the ultimate parent company.

The accompanying consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 16, 2017.

#### 2. Basis of Preparation and Statement of Compliance

#### Basis of Preparation

The accompanying consolidated financial statements have been prepared on a historical cost basis, except for available-for-sale investments that have been measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency and all values are rounded to the nearest thousands, except when otherwise indicated.

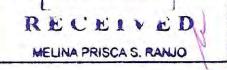
Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS also includes Philippine Accounting Standards (PAS), including Interpretations issued by the Financial Reporting Standards Council (FRSC).

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of Rockwell Land and its subsidiaries (collectively referred to as the "Group"). Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Parent Company controls an investee if, and only if, the Parent Company has:

- Power over the investee (i.e., exetting algebra sequicities current ability to direct the relevant activities of the unrested Payers assistance Division
- Exposure, or rights, to variable leturns from its involvement with the investee; and
- The ability to use its power the invested to affect its susns.





When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Parent Company's voting rights and potential voting rights.

The Parent Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent Company's accounting policies. All intra-group assets and liabilities, equity, income and expenses and cash flows relating to transactions among members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resulting gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Parent Company and are presented in the profit or loss and within equity in the consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company.

The consolidated financial statements comprise the financial statements of the Parent Company and the following subsidiaries it controls:

	_	Percenta	ige of Ow	nersnip
Subsidiaries	Nature of Business	2016	2015	2014
Rockwell Integrated Property Services, Inc.	Service provider	100.0	100.0	100.0
Rockwell Primaries Development Corporation				
(Rockwell Primaries)	Real estate development	100.0	100.0	100.0
Stonewell Property Development Corporation	Real estate development	100.0	100.0	100.0
Primaries Properties Sales Specialists Inc.	Marketing	100.0	100.0	100.0
Rockwell Hotels & Leisure Management Corp.	Hotel management	100.0	100.0	100.0
Rockwell Leisure Club, Inc. (Rockwell Club)	Leisure club	76.7	77.0	68.6
Retailscapes Inc. (Retailscapes) *	Commercial development	100.0	100.0	_
Rockwell Primaries South Development				
Corporation (Rockwell Primaries South)**	Real estate development	60.0	60.0	_
*Incorporated in November 2014	_			

<sup>\*\*</sup>Indirect subsidiary acquired in 2014



Parcentage of Ownership

All subsidiaries are incorporated in the Philippines.

The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company using consistent accounting policies.

#### 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those of the previous financial year, except for the adoption of the following amended PAS and PFRS which were adopted effective beginning January 1, 2016. Except as otherwise indicated, adoption of the new standards and amendments has no significant impact on the Group's consolidated financial statements.

- Amendments to PFRS 10, PFRS 12 and PAS 28, Investment Entities: Applying the Consolidation Exception
- Amendments to PFRS 11, Accounting for Acquisitions of Interests in Joint Operations
- PFRS 14, Regulatory Deferral Accounts
- Amendments to PAS 1, Disclosure Initiative
- Amendments to PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization
- Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants
- Amendments to PAS 27, Equity Method in Separate Financial Statements
- Annual Improvements to PFRSs 2012 2014 Cycle
  - Amendment to PFRS 5, Changes in Methods of Disposal
  - Amendment to PFRS 7, Servicing Contracts
  - Amendment to PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
  - Amendment to PAS 19, Discount Rate: Regional Market Issue
  - Amendment to PAS 34, Disclosure of Information 'Elsewhere in the Interim Financial Report'

# New Accounting Standards and Amendments to Existing Standards Effective Subsequent to December 31, 2016

The standards, amendments and interpretations which have been issued but not yet effective as at December 31, 2016 are disclosed below. Except as otherwise indicated, the Group does not expect the adoption of the applicable new and amended PFRS to have a significant impact on its financial position or performance.

#### Deferred

 PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

These amendments clarify that the exemption in PFRS 10 from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity that measures all of its subsidiaries at fair value. They also clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity parent is consolidated. The amendments also allow an investor (that is not an investment entity and has an investment entity associate or joint venture) to retain the



fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries when applying the equity method.

These amendments are not applicable to the Group since none of the entities within the Group is an investment entity nor does the Group have investment entity associates or joint ventures.

#### Effective in 2017

■ Amendments to PAS 7, Statement of Cash Flows – Disclosure Initiative

The amendments to PAS 7 require an entity to provide disclosures that enable users of the consolidated financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.

 Amendments to PAS 12, Income Taxes – Recognition of Deferred Tax Assets for Unrealized Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

 Amendments to PFRS 12, Disclosure of Interests in Other Entities – Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

#### Effective in 2018

■ Amendments to PAS 40, *Investment Property – Transfers of Investment Property* 

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use.



The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

The Group is currently assessing the impact of these amendments in the consolidated financial statements.

 Philippine Interpretation International Financial Reporting Interpretations Committee (IFRIC) - 22, Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the consolidated financial statements of the reporting period in which the entity first applies the interpretation.

Amendments to PFRS 2, Share-based Payments – Classification and Measurement of Share-based Payment Transactions

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The Group is assessing the potential effect of the amendments on its consolidated financial statements.

 Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments w/ PFRS 4.

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in OCI, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.



The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The amendments are not applicable to the Group since none of the entities within the Group have activities that are predominantly connected with insurance or issue insurance contracts.

#### ■ PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting and on the amount of its credit losses. The Group is currently assessing the impact of adopting this standard.

#### ■ PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group is currently assessing the impact of adopting this standard.

#### Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss.

#### Effective in 2019

#### PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize



interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

#### 4. Summary of Significant Accounting Policies

#### Current Versus Non-current Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification.

An asset is current when:

- It is expected to be realized or intended to be sold or consumed in the normal operating cycle
- It is held primarily for the purpose of trading
- It is expected to be realized within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent. Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash with original maturity of three months or less from date of acquisition and are subject to an insignificant risk of change in value.

#### Financial Assets and Financial Liabilities

Financial assets and financial liabilities are recognized initially at fair value. Transaction costs are included in the initial measurement of all financial assets and liabilities, except for financial instruments measured at fair value through profit or loss.

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. In the



case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using trade date accounting.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interests, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

Financial assets and financial liabilities are classified into the following categories: financial assets or financial liabilities at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets and other financial liabilities. The Group determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates this classification at each financial year-end.

#### Financial Assets

Financial Assets at Fair Value through Profit or Loss (FVPL). Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. Gains or losses on financial assets held for trading are recognized in the consolidated statement of comprehensive income.

Financial assets may be designated by management at initial recognition as at fair value through profit or loss when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis; or
- the assets are part of a group of financial assets, financial liabilities or both which are managed and their performance are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Derivative instruments are also classified under this category unless they are designated as effective hedges under hedge accounting. Assets classified under this category are carried at fair value in the consolidated statement of financial position.

As at December 31, 2016 and 2015, the Group has no financial assets and liabilities at FVPL.

Derivative Financial Instruments. Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.



Derivatives embedded in host contracts are accounted for as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not carried at fair value. These embedded derivatives are measured at fair value with gains or losses arising from changes in fair value recognized in the consolidated statement of comprehensive income. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

The Group has no bifurcated embedded derivatives as at December 31, 2016 and 2015.

Loans and Receivables. Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate (EIR) method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are integral part of the effective interest. Gains and losses are recognized in the consolidated statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process. The effective interest amortization is recorded in "Interest income" account in the consolidated statement of comprehensive income. Assets in this category are included in the current assets, except for maturities more than 12 months after the end of the reporting period, which are classified as noncurrent assets.

This category includes the Group's cash and cash equivalents, trade receivables from sale of condominium units and lease, advances to officers and employees, other receivables, refundable deposits and restricted cash (see Notes 7, 8 and 10).

Held-to-Maturity Investments. Non-derivative quoted financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Group has the positive intention and ability to hold to maturity. After initial measurement, held-to-maturity investments are measured at amortized cost using the EIR method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in interest income in the consolidated statement of comprehensive income. The losses arising from impairment are recognized as interest expense in the consolidated statement of comprehensive income.

The Group has no held-to-maturity investments as at December 31, 2016 and 2015.

Available-for-sale Financial Assets. Available-for-sale financial assets include equity and debt securities. Equity investments classified as available-for-sale are those that are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs of liquidity or in response to changes in the market conditions.

After initial recognition, available-for-sale financial assets are measured at fair value with unrealized gains or losses being recognized as other comprehensive income in the consolidated statement of comprehensive income until the investment is derecognized or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in other comprehensive income section is transferred to other income (expenses) section of the consolidated statement of comprehensive income. Investments in equity instruments that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are valued at cost. Assets under this category are classified as current assets if the Group intends to hold the assets within 12 months from financial reporting date and as noncurrent assets if it is more than a year from financial reporting date.



This category includes mainly the Parent Company's investments in Manila Polo Club shares and Meralco preferred shares (see Note 11).

## Financial Liabilities

Financial Liabilities at Fair Value through Profit or Loss. Financial liabilities are classified in this category if these result from trading activities or derivatives transaction that are not accounted for as accounting hedges, or when the Group elects to designate a financial liability under this category.

The Group has no financial liabilities at fair value through profit or loss as at December 31, 2016 and 2015.

Other Financial Liabilities. The Group's financial liabilities classified under this category include mainly interest-bearing loans and borrowings. All loans and borrowings are initially recognized at the fair value of the consideration received less directly attributable transaction costs, if any.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest method.

Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the amortization process.

This category includes the Group's trade and other payables, interest-bearing loans and borrowings, installment payable, retention payable and security deposits (see Notes 15, 16, 17 and 18).

# Fair Value Measurement

The Group measures financial instruments at fair value at each financial reporting date. The fair value information of certain financial and nonfinancial assets and liabilities are also required to be disclosed in the consolidated financial statements.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.



The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole.

The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Day 1 Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the difference between the transaction price and fair value (a Day 1 profit) is recognized in the consolidated statement of comprehensive income unless it qualifies for recognition as some other type of asset. In cases where unobservable data is used, the difference between the transaction price and model value is only recognized in the consolidated statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the Day 1 profit amount. The Group has determined that the discounted cash flow analysis using credit-adjusted Philippine Dealing and Exchange Corporation (PDEx) interest rates is appropriate in determining the fair value of retention payable, with the Day 1 profit treated as a reduction from "Land and development costs" as these are directly related to project development (see Notes 9 and 18).

## Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts; and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.



# Derecognition of Financial Assets and Liabilities

*Financial Assets*. A financial asset (or, when applicable, a part of a financial asset or part of a Group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired; or
- the Group has transferred its right to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

*Financial Liabilities*. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.

## Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as a liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity; or
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.



## Impairment of Financial Assets

The Group assesses at each financial reporting date whether a financial asset or group of financial assets is impaired.

Assets Carried at Amortized Cost. If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of loss shall be recognized in the consolidated statement of comprehensive income.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. The Group considers breach of contract, such as default or delinquency in interest or principal payments as objective evidence that a financial asset or group of assets is impaired. For both specific and collective assessment, any collateral and credit enhancement are considered in determining the amount of impairment loss. The carrying amount of an impaired financial asset is reduced through an allowance account.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of comprehensive income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

Financial assets, particularly trade receivables, are written off to the extent of the amount determined by management to be uncollectible. Those with pending cases in court are recommended for write-off, subject to management's approval.

Assets Carried at Cost. If there is objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

Available-for-Sale Financial Assets. The Group treats available-for-sale financial assets as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. If an available-for-sale financial asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortization) and its current fair value, less any impairment loss previously recognized in the consolidated statement of comprehensive income, is transferred from other comprehensive income to profit or loss in the consolidated statement of comprehensive income. Reversals in respect of equity instruments classified as available-for-sale are not recognized as part of profit or loss but as part of other comprehensive income in the consolidated statement of comprehensive income. Reversals of impairment losses on debt instruments are generally reversed through the consolidated statement of comprehensive income as part of profit or loss if the increase in fair



value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of comprehensive income.

# Land and Development Costs and Condominium Units for Sale

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value (NRV).

#### Cost includes:

- Land cost
- Amounts paid to contractors for construction
- Borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less specifically identifiable estimated costs of completion and the estimated costs of sale. As at year-end, condominium units for sale are stated at cost.

Land acquisitions expected to be launched beyond the following year are presented as "Land held for future development" in the consolidated statements of financial position.

### Advances to Contractors

Advances to contractors represent advance payments on services to be incurred in connection with the Group's operations. These are capitalized to projects under "Land and development costs" account in the consolidated statement of financial position, upon actual receipt of services, which is normally within 12 months or within the normal operating cycle. These are considered as nonfinancial instruments as these will be applied against future billings from contractors normally within one year.

## **Investment Properties**

Investment properties represent land, building, structures and improvements of the mall (the "Power Plant"), 8 Rockwell, other structures held for lease within the Rockwell Center and The Grove, and land held for appreciation. These, except land, are measured initially at cost, including transaction costs, less accumulated depreciation and any impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful lives of investment properties, except for land. Investment properties are estimated to have a useful life of 5 to 35 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the consolidated statement of comprehensive income in the period of derecognition.

The investment properties' estimated useful lives and depreciation method are reviewed at each financial year end, and adjusted prospectively if appropriate, at each financial year-end to ensure



that the periods and method of depreciation are consistent with the expected pattern of economic benefits from the items of investment properties.

When each major inspection is performed, its cost is recognized in the carrying amount of the investment property as a replacement if the recognition criteria are satisfied.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment property at the date of change in use.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Investment properties in progress pertain to projects under construction and are stated at cost which includes cost of construction and other direct costs. Investment properties in progress are not depreciated until such time that the relevant assets are completed and become available for operational use.

### **Property Acquisition**

When property is acquired, through corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents an acquisition of a business.

When such an acquisition is not judged to be an acquisition of a business, it is not treated as a business combination. Rather, the cost to acquire the entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises.

## **Investment in Joint Venture**

The Parent Company recognizes its interest in a joint venture as an investment and accounts for the investment using the equity method. Under the equity method, the investment in joint venture is carried in the consolidated statement of financial position at cost adjusted for post-acquisition changes in the Parent Company's share in net assets of the joint venture, less any impairment in value. The consolidated statement of comprehensive income reflects the Parent Company's share in the results of operations of the joint venture. Distributions received from joint venture reduce the carrying amount of the investment. Unrealized gains arising from transactions with the joint venture are eliminated to the extent of the Parent Company's interest in the joint venture against the related investment. Unrealized losses are eliminated similarly but only to the extent that there is no evidence of impairment of the asset transferred. The financial statements of the joint venture are prepared for the same reporting period as the Parent Company, using consistent accounting policies.

Upon loss of joint control, the Parent Company measures and recognizes its remaining investment at its fair value. Any difference between the carrying amount of the former joint controlled entity upon loss of joint control and the fair value of the remaining investment and proceeds from disposal is recognized in the consolidated statement of comprehensive income. When the remaining investment constitutes significant influence, it is accounted for as an investment in an associate.



## **Property and Equipment**

Property and equipment, except land, is stated at cost, excluding the costs of day-to-day servicing, net of accumulated depreciation and/or impairment in value, if any. Such cost includes the cost of replacing part of such property and equipment, if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the consolidated statement of comprehensive income as incurred.

Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value.

Depreciation and amortization is calculated for each significant item or part of an item of property and equipment on a straight-line basis over the following estimated useful lives:

Buildings and improvements 15–40 years
Office furniture and other equipment 1–10 years
Transportation equipment 3–5 years

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation is charged to current operations.

An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income in the year the asset is derecognized.

The assets' residual values, estimated useful lives and depreciation and amortization method are reviewed at each financial year end, and adjusted prospectively if appropriate.

When each major inspection is performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if the recognition criteria are satisfied.

Construction in progress pertains to serviced apartments under construction and is stated at cost which includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and become available for operational use. Upon completion, it will be depreciated over a period of 5 to 25 years.

## Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that a nonfinancial asset (e.g., investment properties, investment in joint venture and property and equipment) may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are



corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Group's CGU to which the individual assets are allocated. Those budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amounts, nor exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income.

## Revenue and Cost Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of Condominium Units. The Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as the credit standing of the buyer, age and location of the property.

Revenue from sale of completed real estate projects is accounted for using the full accrual method.

For revenue from sales of uncompleted real estate projects, in accordance with Philippine Interpretation Committee Q&A No. 2006-01, the percentage-of-completion method is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary stage (i.e., engineering and design work, execution of construction contracts, site clearance and preparation, excavation, and completion of the building foundation are finished), and the costs incurred or to be incurred can be reliably measured. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.



If any of the criteria under the full accrual or percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers is recognized as "Deposits from pre-selling of condominium units" account under "Trade and other payables" and "Deposits and other liabilities" accounts in the consolidated statement of financial position (see Notes 17 and 18).

Any excess of collections over the recognized receivables are presented as part of "Trade and other payables" account in the consolidated statement of financial position (see Note 17).

Cost of real estate sold is recognized consistent with the revenue recognition method applied. Cost of condominium units sold before completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by in-house technical staff.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage of completion used for revenue recognition purposes.

Contract costs include all direct materials and labor costs and those direct costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions, and final contract settlements which may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined.

Other costs incurred during the pre-selling stage to sell real estate are capitalized as prepaid costs and shown as part of "Other current assets" account in the consolidated statement of financial position if they are directly associated with and their recovery is reasonably expected from the sale of real estate that are initially being accounted for as deposits (see Note 10). Capitalized selling costs shall be charged to expense in the period in which the related revenue is recognized as earned.

*Interest.* Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

*Lease*. Lease income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms or based on the terms of the lease, as applicable.

*Room Revenue*. Room revenue is recognized when services are performed. Deposits received from customers in advance on rooms or other services are recorded as liabilities until services are provided to the customers.

Cinema, Mall and Other Revenues. Revenue is recognized when services are rendered.

*Membership Dues (presented under Other Revenue).* Membership dues are recognized as revenue in the applicable membership period. Membership dues received in advance are recorded as part of "Trade and other payables - others" under the current liabilities section of the consolidated statement of financial position.

*Income from Recreational Facilities (presented under Other Revenue).* Revenue is recognized as the services are provided to or the rights are used by the members.



## Operating Leases

Leases in which the Group does not transfer substantially all the risks and benefits of ownership of an asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as lease income.

# **Equity**

When the Parent Company issues its par value shares, the proceeds shall be credited to the "Capital stock" account in the consolidated statement of financial position to the extent of the par value, with any excess being reflected as "Additional paid-in-capital" account in the consolidated statement of financial position. Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

Other equity adjustments represent the difference between the fair value of the consideration and the book value of the shares sold of the non-controlling interests.

Retained earnings represent the Group's accumulated earnings, net of dividends declared.

### **Treasury Shares**

Acquisitions of treasury shares are recorded at cost. Own equity instruments which are reacquired are deducted from equity. No gain or loss is recognized in the consolidated statement of comprehensive income on the purchase, sale, issuance or the cancellation of the Parent Company's own equity instruments.

## **Share-based Payment Transactions**

Employees (including directors) of the Parent Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions).

*Equity-settled Transactions.* The cost of equity-settled transactions with employees is measured by reference to the fair value of the stock options at the date the option is granted. The fair value is determined using Binomial Pricing Model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than the conditions linked to the price of the shares of the Parent Company ("market conditions"), if applicable.

The cost of equity-settled transactions is recognized in profit or loss with a corresponding increase in "Share-based payments" account in equity, over the period in which the performance and/or service conditions are fulfilled.

The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Parent Company's best estimate of the number of equity instruments that will ultimately vest at that date. The cost of share-based payment is recognized in the consolidated statement of comprehensive income as part of "Personnel expenses" account under "General and administrative expenses" account.

No expense is recognized for awards that do not ultimately vest.

When the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.



When an equity-settled award is cancelled with payment, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share (see Note 31).

## Pension Costs and Other Employee Benefits

The Group has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method.

Defined Benefit Plans. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of general and administrative and selling expenses in the consolidated statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit obligation or asset is recognized under general and administrative expenses in the consolidated statement of comprehensive income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).



The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

*Employee Leave Entitlement*. Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. Employee entitlements beyond 12 months are recognized as part of the noncurrent portion of other employee benefits liability.

### Income Tax

Current Income Tax. Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

*Deferred Tax.* Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the financial reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of unused net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused NOLCO and excess of MCIT over RCIT can be utilized. Deferred tax assets and liabilities, however, are not recognized when the deductible and taxable temporary differences arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial reporting date.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax on share-based payments is recognized directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.



### Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of VAT except: where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from and payable to the tax authority is included as part of "Other current assets" and "Trade and other payables" accounts in the consolidated statement of financial position. Deferred output VAT, however, is shown separately under "Trade and other payables" account in the consolidated statement of financial position.

Deferred input VAT relating to the unpaid portion of the acquisition cost of the asset expected to be settled beyond the succeeding year is recognized under "Other noncurrent assets" account in the consolidated statement of financial position.

## Foreign Currency-Denominated Transactions

The consolidated financial statements are presented in Philippine peso, which is the Group's functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the financial reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

## **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of a qualifying asset are capitalized. To the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization on that asset shall be determined as the actual borrowing costs incurred on that borrowing during the period less any investment income on the temporary investment of those borrowings. To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization shall be determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate shall be the weighted average of the borrowing costs applicable to the borrowings of the Group that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period shall not exceed the amount of borrowing costs incurred during that period.

Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when all the activities necessary to prepare the asset for its intended use or sale are substantially complete. If the resulting carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized. All other borrowing costs are expensed in the period in which they occur.

### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying the economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects a provision to be reimbursed, such as under an insurance



contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in notes to the consolidated financial statements when an inflow of economic benefits is probable.

# Events After the Reporting Period

Post-year-end events that provide additional information about the Group's financial position at the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

### Basic/Diluted Earnings Per Share

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Parent Company by the weighted average number of common shares issued and outstanding.

Diluted earnings per share attributable to equity holders of the Parent Company is calculated in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from the assumed exercise of convertible stock options. Outstanding convertible stock options will have a dilutive effect only when the average market price of the underlying common shares during the year exceeds the exercise price of the option. Where the outstanding convertible stock options have no dilutive effect, diluted earnings per share is the same as basic earnings per share attributable to equity holders of the Parent Company.

# Segment Reporting

The Group's operating businesses are organized and managed separately into three business activities. Such business segments are the bases upon which the Group reports its operating segment information. The Group operates in one geographical area where it derives its revenue. Financial information on segment reporting is presented in Note 32.

# 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the accompanying consolidated financial statements requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements and related notes at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset and liability affected in future periods.



### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Asset Acquisition. In 2014, Rockwell Primaries Development Corporation (Rockwell Primaries) acquired 60% ownership interest in Rockwell Primaries South Development Corporation (Rockwell Primaries South), formerly ATR KimEng Land, Inc. Management considered the substance of the assets and activities of the acquired entity and assessed that the acquisition of a subsidiary does not represent a business, but rather an acquisition of the undeveloped land, the remaining asset of the subsidiary at the date of acquisition (see Notes 6 and 9). The cost of the acquisition is allocated to the assets and liabilities acquired based upon their relative fair values, and no goodwill or deferred tax is recognized.

The acquisition cost of 60% interest in Rockwell Primaries South substantially allocated to the land amounted to \$\mathbb{P}591.1\$ million (see Note 6).

*Operating Lease Commitments.* The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties, which are leased out under operating lease arrangements.

Lease income earned from investment properties amounted to \$\mathbb{P}914.8\$ million, \$\mathbb{P}793.4\$ million and \$\mathbb{P}734.9\$ million in 2016, 2015 and 2014, respectively (see Note 12).

Transfers of Investment Properties. The Group has made transfers to investment properties after determining that there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment properties when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment properties at the date of change in use.

Transfers made from investment properties amounted to \$\mathbb{P}171.2\$ million and nil in 2016 and 2015, respectively. Transfers made to investment properties amounted to \$\mathbb{P}246.0\$ million and \$\mathbb{P}116.8\$ million in 2016 and 2015, respectively (see Notes 9, 12 and 14).

Interest in a Joint Venture. Management has assessed that it has joint control in its joint venture agreement and both parties have rights to the net assets of the arrangement. Under the Joint Venture Agreement, each party's share in any proceeds, profits, losses, and other economic value derived under the Joint Venture as well as any economic benefits and losses derived from the utilization of the access ways and open spaces of the joint venture property shall be proportional to the respective financial contributions made by each party (see Note 13).

Fair Value of Financial Assets and Financial Liabilities. Entities are required to disclose for each class of financial assets and liabilities the fair value of that class of assets and liabilities in a way that permits it to be compared with the corresponding carrying amount in the consolidated statement of financial position, which requires the use of accounting judgment and estimates. While significant components of fair value measurement are determined using verifiable objective evidence (i.e., foreign exchange rates and interest rates), the timing and amount of changes in fair value would differ with the valuation methodology used. Any change in the fair value of these financial assets and liabilities would affect the disclosures made by management. The fair values of the Group's financial assets and liabilities are set out in Note 30.



Contingencies. The Group is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Group currently does not believe these proceedings will have a material effect on the financial position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (see Note 28). No provision for contingencies was recognized in 2016, 2015 and 2014.

### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

*Revenue and Cost Recognition.* The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. This is generally driven by the buyer's commitment to pay and percentage of completion.

The Group's revenue from sale of real estate is recognized using the percentage-of-completion method. This is measured principally on the basis of the estimated completion of a physical proportion of the contract work, and by reference to the actual costs incurred to date over the estimated total costs of the project.

The Group has set a certain percentage of collection over the total selling price in demonstrating the buyer's commitment to pay. The percentage is representative of the buyer's substantial investment that gives the buyer a stake in the project sufficient that the risk of loss through default motivates the buyer to honor its obligation to the Group. In addition, the Group's project development costs used in the computation of the cost of real estate sold are based on estimated cost components determined by the Group's project development engineers. There is no assurance that such use of estimates may not result to material adjustments in future periods.

Revenue from sale of condominium units amounted to \$\mathbb{P}\$9.6 billion, \$\mathbb{P}\$6.3 billion and \$\mathbb{P}\$6.4 billion in 2016, 2015 and 2014, respectively, while the cost of real estate sold amounted to \$\mathbb{P}\$7.6 billion, \$\mathbb{P}\$4.4 billion and \$\mathbb{P}\$4.6 billion in 2016, 2015 and 2014, respectively (see Note 9).

Impairment of Financial Assets

### a. Loans and Receivables

The Group maintains allowance for doubtful accounts at a level considered adequate to provide for potential uncollectible trade receivables. The level of this allowance is evaluated by management based on the results of the specific and collective assessments of impairment of financial assets, considering the Group's collection experience and other factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with the customers, the customers' payment behavior and known market factors. The amount and timing of recorded expenses for any period would therefore differ depending on the judgments and estimates made for each year.



Provision for doubtful accounts amounted to £1.2 million in 2016 and nil in 2015 and 2014 (see Note 22). Trade and other receivables, net of allowance for doubtful accounts, amounted to £9.5 billion and £9.0 billion as at December 31, 2016 and 2015, respectively (see Note 8).

### b. Available-for-sale Financial Assets

The Group considers available-for-sale financial assets as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment. The Group treats "significant" generally as 20% or more and "prolonged" as period more than 12 months for quoted equity securities. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

Available-for-sale investments amounted to \$\mathbb{P}16.8\$ million and \$\mathbb{P}15.8\$ million as at December 31, 2016 and 2015, respectively (see Note 11). No impairment loss was recognized in 2016, 2015 and 2014.

Net Realizable Value of Condominium Units for Sale. Land held for future development and condominium units for sale are carried at the lower of cost or NRV. The carrying value of land held for future development and condominium units for sale are adjusted when the NRV becomes lower than cost due to changes in estimated selling prices less cost to sell. Condominium units for sale, stated at cost, amounted to \$\mathbb{P}620.9\$ million and \$\mathbb{P}112.1\$ million as at December 31, 2016 and 2015, respectively.

Estimated Useful Lives of Investment Properties and Property and Equipment. The useful life of each of the Group's investment properties and property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any items of property and equipment, and investment properties would increase the recorded depreciation expense and decrease investment properties and property and equipment accounts.

There were no changes in the estimated useful lives of investment properties and property and equipment in 2016, 2015 and 2014.

Investment properties, net of accumulated depreciation, amounted to \$\mathbb{P}7.9\$ billion and \$\mathbb{P}6.6\$ billion as at December 31, 2016 and 2015, respectively (see Note 12).

Property and equipment, net of accumulated depreciation and amortization, amounted to \$\mathbb{P}2.7\$ billion and \$\mathbb{P}2.3\$ billion as at December 31, 2016 and 2015, respectively (see Note 14).

*Impairment of Nonfinancial Assets.* PFRS requires that an impairment review be performed when certain impairment indicators are present. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

Determining the recoverable amounts of investment properties, investment in joint venture and property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the use of estimates and assumptions that can materially affect the consolidated financial statements. Future



events could indicate that investment properties, investment in joint venture and property and equipment are impaired. Any resulting impairment loss could have a material adverse impact on the financial position and results of operations of the Group.

The preparation of estimated future cash flows involves significant judgment and estimations. While the Group believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect its assessment of recoverable values and may lead to future additional impairment charges under PFRS.

Noncurrent assets that are subject to impairment testing when impairment indicators are present are as follows:

	2016	2015
Investment properties (see Note 12)	P7,929,445	₽6,613,858
Investment in joint venture (see Note 13)	2,879,249	3,030,463
Property and equipment (see Note 14)	2,736,986	2,301,632

The fair value of the investment properties amounted to £19.4 billion and £14.4 billion as at December 31, 2016 and 2015, respectively (see Note 12).

No impairment loss was recognized in 2016, 2015 and 2014.

Deferred Tax Assets. Management uses judgment in reviewing the carrying amount of deferred tax assets. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of such deferred tax assets to be utilized. However, there is no assurance that sufficient taxable profit will be generated to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets recognized in the consolidated statements of financial position amounted to P144.5 million and P62.3 million as at December 31, 2016 and 2015, respectively. Unrecognized deferred tax assets amounted to P8.0 million and P13.7 million as at December 31, 2016 and 2015, respectively (see Note 25).

Pension Costs and Other Employee Benefits. The determination of the Group's obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 24 and include, among others, discount rate and expected rate of salary increase. Due to the complexity of the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions.

Pension liability and other employee benefits amounted to \$\mathbb{P}235.0\$ million and \$\mathbb{P}252.4\$ million as at December 31, 2016 and 2015, respectively. Since there is no minimum funding requirement, the resulting net asset or net liability recognized in the consolidated statements of financial position was determined as the lower of the surplus of the plan and the present value of the future service cost to the Group (see Note 24).

# 6. Acquisition of Majority Interest in Rockwell Primaries South

On December 22, 2014, Rockwell Primaries entered into a Memorandum of Agreement with ATR Holdings, Inc. and Dragon Eagle International Limited for the joint and collective investment in and acquisition of all of the outstanding common shares of Maybank ATR KimeEng Capital



Partners, Inc. (Maybank ATR) in Rockwell Primaries South, the developer of East Bay Residences (East Bay) project. Rockwell Primaries acquired 1,860,000 common shares, equivalent to 60% ownership interest, through a Deed of Absolute Sale for a consideration of ₱591.1 million (initial consideration of ₱561.6 million plus payment of indemnity premium of ₱29.5 million. Initial payment representing 25% of the purchase price was made at closing date and the remaining 75% shall be payable over five years with 5% interest per annum (see Notes 5 and 9). The unpaid purchase price of ₱265.2 million and ₱345.0 million as at December 31, 2016 and 2015, respectively, is presented as part of "Notes payable" under "Interest-bearing loans and borrowings" account in the consolidated statements of financial position (see Note 15). Noncontrolling interest in Rockwell Primaries South amounted to ₱293.0 million and ₱251.9 million as at December 31, 2016 and 2015, respectively.

# 7. Cash and Cash Equivalents

This account consists of:

	2016	2015
Cash on hand and in banks	P463,186	₽432,558
Short-term investments	977,674	1,816,653
	<b>P</b> 1,440,860	₽2,249,211

Cash in banks earn interest at the respective bank deposit rates. Short-term investments consist of peso and dollar-denominated placements made for varying periods of up to three months depending on the immediate cash requirements of the Group, and earn interest at the respective short-term investment rates.

Interest income earned from cash in banks and short-term investments amounted to \$\mathbb{P}17.1\$ million, \$\mathbb{P}50.0\$ million and \$\mathbb{P}98.4\$ million in 2016, 2015 and 2014, respectively (see Note 21).

### 8. Trade and Other Receivables

This account consists of:

	2016	2015
Trade receivables from:		_
Sale of condominium units - net of noncurrent		
portion of ₽118.2 million in 2016 and		
₽10.8 million in 2015	<b>₽</b> 9,117,318	₽8,711,333
Lease	123,264	122,129
Advances to officers and employees (see Note 27)	45,985	27,724
Others - net of allowance for doubtful accounts of		
₽3.3 million in 2016 and ₽2.6 million in 2015	232,627	162,840
	₽9,519,194	₽9,024,026

Trade receivables from sale of condominium units are noninterest-bearing long-term receivables with terms ranging from 1 to 5 years. Unamortized unearned interest on these receivables amounted to \$\mathbb{P}\$5.6 billion and \$\mathbb{P}\$2.8 billion as at December 31, 2016 and 2015, respectively.



Movements of unearned interest on trade receivables from sale of condominium units are as follows:

	2016	2015
Trade receivables at nominal amount	P14,880,045	₽11,534,781
Less unearned interest:		
Balance at beginning of year	2,812,667	2,342,389
Unearned interest	4,117,923	1,403,551
Amortization (see Note 21)	(1,286,111)	(933,273)
Balance at end of year	5,644,479	2,812,667
Trade receivables at discounted amount	P9,235,566	₽8,722,114

Trade receivables from sale of condominium units are classified as follows:

	2016	2015
Current	<b>P</b> 9,117,318	₽8,711,333
Noncurrent	118,248	10,781
	<b>P</b> 9,235,566	₽8,722,114

Trade receivables from lease represents short-term receivables from the "Power Plant" Mall tenants and from other commercial establishments on properties held for lease within the Rockwell Center and The Grove.

Advances to officers and employees mainly representing cash advances to be used for operations are noninterest-bearing and will be liquidated within one year.

Other receivables mainly consist of claims from contractors and receivable from various third parties. The movements in the allowance for doubtful accounts of other receivables are as follows:

	2016	2015
Balance at beginning of year	<b>P2,611</b>	₽5,181
Provision during the year (see Note 22)	1,223	_
Reversal of provision	(527)	(2,570)
Balance at end of year	P3,307	₽2,611

# 9. Land and Development Costs

This account consists of land and development costs for the following projects:

	2016	2015
Proscenium (see Note 16)	P4,139,845	₽4,752,137
East Bay Residences (see Note 6)	1,165,470	1,097,710
32 Sanson Phase 1 & 2	732,686	573,205
The Vantage	702,438	537,814
Edades Suites	469,092	_
The Grove Phases 2 & 3	404,064	1,158,548
Stonewell	136,664	82,997
53 Benitez	_	131,586
Others	1,551,248	589,715
	<b>P</b> 9,301,507	₽8,923,712



A summary of the movements in land and development costs is set out below:

	2016	2015
Balance at beginning of year	P8,923,712	₽9,106,944
Construction/development costs incurred		
(see Note 28)	7,506,069	3,254,190
Cost of real estate sold (shown as part of cost of		
real estate)	(7,565,192)	(4,353,213)
Land acquired during the year	1,312,484	511,391
Reclassification to condominium units for sale	(573,412)	_
Reclassification from (to) land held for future		
development	(386,984)	353,081
Borrowing costs capitalized		
(see Notes 15, 16 and 18)	330,846	254,860
Net transfers to investment properties (see Note 12)	(246,016)	(116,758)
Reclassifications to property and equipment		
(see Note 14)	_	(86,783)
Balance at end of year	<b>₽</b> 9,301,507	₽8,923,712

Details related to these completed and on-going projects are as follows:

				Estimated Cos	st to Complete
		Expected			
		Completion			
Project	Structure and Location	Date	Construction Stage*	2016	2015
Proscenium:					
Kirov	Highrise condominium, Rockwell Center	2018	Substructure	₽2,190,627	₽3,355,142
Sakura	Highrise condominium, Rockwell Center	2018	Substructure	1,715,032	3,113,549
Lincoln	Highrise condominium, Rockwell Center	2018	Superstructure	1,403,793	2,681,174
Lorraine	Highrise condominium, Rockwell Center	2019	Substructure	1,761,262	2,481,210
Garden Villas	Midrise condominium, Rockwell Center	2018	Substructure	254,073	148,061
Residences	Highrise condominium, Rockwell Center	2020	Substructure	4,681,849	2,403,040
			Development		
East Bay Residences	Midrise condominium, Muntinlupa City	2021	Planning	6,015,973	5,181,135
The Grove:					
Phase 2	Highrise condominium, Pasig City	2016	Completed	_	1,685
Phase 3	Highrise condominium, Pasig City	2017	Superstructure	1,176	104,684
32 Sanson:					
Phase 1	Low rise residential buildings, Cebu City	2017	Superstructure	41,439	344,144
Phase 2	Low rise residential buildings, Cebu City	2020	Substructure	1,245,460	1,112,137
The Vantage	Midrise condominium, Pasig City	2021	Substructure	2,945,993	2,232,413
Stonewell	Low rise residential buildings, Batangas	2018	Superstructure	124,319	150,972
8 Rockwell	Office spaces, Rockwell Center	2016	Superstructure	_	57,366
53 Benitez	Midrise condominium, Quezon City	2016	Completed	_	62,409
Edades Suites	Highrise condominium, Rockwell Center	2021	Substructure	1,138,613	
	_		•	₽23,519,609	₽23,429,121

<sup>\*</sup> Construction stage as at December 31, 2016.

Other land and development costs mainly pertain to land acquisitions for projects in Quezon City and Batangas expected to be launched in 2017.

Other land acquisitions expected to be launched beyond the following year are presented as "Land held for future development" in the consolidated statements of financial position.



Advances to contractors, shown separately in the consolidated statements of financial position, mainly pertain to advances related to the development of "Proscenium", "The Grove Phase 3", "8 Rockwell", "32 Sanson", "Edades Suites", "The Vantage" and "Stonewell" projects.

General borrowing costs interest-bearing loans and borrowings capitalized as part of development costs amounted to \$\mathbb{P}255.5\$ million and \$\mathbb{P}254.9\$ million in 2016 and 2015, respectively. Average capitalization rate used is 5.06% and 4.9% in 2016 and 2015, respectively. Amortization of discount on retention payable, capitalized as part of development costs, amounted to \$\mathbb{P}21.2\$ million and \$\mathbb{P}11.5\$ million in 2016 and 2015, respectively (see Note 18). Accretion of interest from installment payable amounted to \$\mathbb{P}54.1\$ million and \$\mathbb{P}89.2\$ million in 2016 and 2015, respectively (see Note 16).

Total cash received from pre-selling activities amounted to \$\mathbb{P}560.4\$ million and \$\mathbb{P}301.7\$ million as at December 31, 2016 and 2015, respectively (see Note 17).

## 10. Other Current Assets

This account consists of:

	2016	2015
Prepaid costs (see Notes 4, 16 and 22)	P742,188	₽822,415
Input VAT (see Note 16)	308,346	151,239
Restricted cash	194,307	98,255
Refundable deposits	166,190	172,711
Creditable withholding tax	129,498	16,778
Supplies	14,874	7,764
Others	43,756	38,836
	₽1,599,159	₽1,307,998

Restricted cash represents funds with an escrow agent in compliance with Presidential Decree No. 957, as amended, in connection with the Group's application for a Certificate of Registration and a License to Sell (LTS) with the Housing and Land Use Regulatory Board (HLURB). The proceeds from the pre-selling of residential development projects, received from the date of issuance of the temporary LTS by HLURB, are temporarily restricted until receipt by the Group of its Certificate of Registration and permanent LTS. The escrow account shall only be disbursed for purposes of payment of refunds to buyers, cancellation charges to the developer, fees, charges and other expenses incurred in the management and administration of the escrow agent. The restricted cash pertains to "Edades Suites" and "East Bay" projects amounting to \$\mathbb{P}94.3\$ million in 2016 and "The Vantage" project amounting to \$\mathbb{P}98.3\$ million in 2015.

Refundable deposits mainly consist of deposits for various planned property acquisitions for future development.



## 11. Available-for-sale Investments

As at December 31, this account consists of:

	2016	2015
Quoted	P13,500	₽12,500
Unquoted	3,308	3,308
	<b>₽16,808</b>	₽15,808

# **Quoted Equity Shares**

This consists of investment in Manila Polo Club shares. Movement in the balance in 2016 and 2015 follows:

	2016	2015
Balance at beginning of year	P12,500	₽12,000
Unrealized gain on fair value adjustments		
(gross of tax effects of \$\mathbb{P}100\$ in 2016 and		
<b>P</b> 50 in 2015)	1,000	500
Balance at end of year	P13,500	₽12,500

# **Unquoted Equity Shares**

Unquoted equity securities consist mainly of investments in Meralco preferred shares, which do not have a quoted market price, hence, valued at cost. These shares were issued to the Parent Company when Meralco meters were connected and will only be disposed of upon termination of service. As at financial reporting date, the Parent Company has no plans of disposing the unquoted equity securities.

# 12. **Investment Properties**

The rollforward analysis of this account follows:

2016				
	Buildings and	Investment Properties in		
Land 1	<b>Improvements</b>	Progress	Total	
₽1,976,755	₽2,641,205	₽1,995,898	<b>P</b> 6,613,858	
_	98,844	1,257,601	1,356,445	
_	_	96,784	96,784	
241,101	4,915	_	246,016	
(23,739)	(144,820)	_	(168,559)	
(2,648)	_	_	(2,648)	
_	63,760	(63,760)	_	
_	(212,451)	· · · ·	(212,451)	
<b>P2,191,469</b>	₽2,451,453	<b>P</b> 3,286,523	<b>₽7,929,445</b>	
	Land P1,976,755	Buildings and Improvements  P1,976,755 P2,641,205  - 98,844  241,101 4,915  (23,739) (144,820)  (2,648) - 63,760 - (212,451)	Buildings and Land Improvements  P1,976,755  P2,641,205  P1,995,898  - 98,844 - 96,784  241,101  4,915  - (23,739)  (144,820)  - (2,648) - 63,760 - (212,451)  - Investment Properties in Progress  - 98,844  1,257,601 - 96,784  - (3,739)  (63,760) - (212,451)	



		20	16	
		Buildings and	Investment Properties in	
	Land	<b>Improvements</b>	Progress	Total
At January 1, 2016:	Lana	Improvements	Hogicss	10141
Cost	₽1,976,755	<b>₽4,500,880</b>	₽1,995,898	₽8,473,533
Accumulated depreciation		(1,859,675)		(1,859,675)
Net carrying amount	P1,976,755	₽2,641,205	₽1,995,898	P6,613,858
At December 31, 2016:				
Cost	₽2,191,469	<b>₽4,508,085</b>	₽3,286,523	<b>₽</b> 9,986,077
Accumulated depreciation		(2,056,632)	, , , <u> </u>	(2,056,632)
Net carrying amount	<b>P2,191,469</b>	P2,451,453	₽3,286,523	₽7,929,445
		20	15	
			Investment	
		Buildings and	Properties in	
	Land	Improvements	Progress	Total
At January 1, 2015, net of accumulated				
depreciation	₽1,859,997	₽2,401,825	₽1,885,302	₽6,147,124
Additions:				
Construction costs (see Note 28)	_	294,071	110,596	404,667
Borrowing costs (see Note 15)	_	88,818	_	88,818
Transfers from land and development				
costs (see Note 9)	116,758	_	_	116,758
Depreciation (see Note 22)		(143,509)		(143,509)
At December 31, 2015, net of				
accumulated depreciation	₽1,976,755	₽2,641,205	₽1,995,898	₽6,613,858
At January 1, 2015:				
Cost	₽1,859,997	<b>₽</b> 4,117,991	₽1,885,302	₽7,863,290
Accumulated depreciation	_	(1,716,166)	_	(1,716,166)
Net carrying amount	₽1,859,997	₽2,401,825	₽1,885,302	₽6,147,124
At December 31, 2015:				
Cost	₽1,976,755	₽4,500,880	₽1,995,898	₽8,473,533
Accumulated depreciation	_	(1,859,675)	_	(1,859,675)
Net carrying amount	₽1,976,755	P2,641,205	₽1,995,898	P6,613,858

Investment properties are valued at cost. Investment properties consist of the "Power Plant" Mall (\$\mathbb{P}3.0\$ billion as at December 31, 2016 and \$\mathbb{P}2.8\$ billion as at December 31, 2015), other investment properties held for lease within the Rockwell Center, The Grove, Santolan Town Plaza, 53 Benitez and The Rockwell Business Center - Sheridan (\$\mathbb{P}4.1\$ billion as at December 31, 2016 and \$\mathbb{P}3.0\$ billion as at December 31, 2015) and land held for appreciation (\$\mathbb{P}800.6\$ million as at December 31, 2016).

Investment properties in progress includes costs incurred for the construction of Mall Expansion and The Rockwell Business Center - Sheridan and Santolan Town Plaza in 2016 and 8 Rockwell and The Rockwell Business Center - Sheridan in 2015. Borrowing costs capitalized as part of investment properties amounted to \$\mathbb{P}96.8\$ million and \$\mathbb{P}88.8\$ million in 2016 and 2015, respectively (see Note 15). Capitalization rates used are 5.06% and 4.9% in 2016 and 2015, respectively. As at December 31, 2016 and 2015, unamortized borrowing costs capitalized as part of investment properties amounted to \$\mathbb{P}498.1\$ million and \$\mathbb{P}409.8\$ million, respectively.



Lease income earned from investment properties amounted to \$\mathbb{P}914.8\$ million, \$\mathbb{P}793.4\$ million and \$\mathbb{P}734.9\$ million in 2016, 2015 and 2014, respectively. Direct operating expenses incurred amounted to \$\mathbb{P}349.2\$ million, \$\mathbb{P}334.9\$ million and \$\mathbb{P}384.4\$ million in 2016, 2015 and 2014, respectively.

The aggregate fair value of the Group's Power Plant Mall and Mall Expansion amounted to ₱11.8 billion and ₱8.9 billion as at December 31, 2016 and 2015, respectively. The aggregate fair value of other investment properties held for lease within the Rockwell Center and The Grove, Rockwell Business Center Sheridan, 8 Rockwell, and land held for appreciation amounted to ₱7.6 billion and ₱5.5 billion as at December 31, 2016 and 2015, respectively.

The fair value was determined by independent professionally qualified appraisers. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable willing seller in an arm's length transaction at the date of valuation.

The value of the mall (excluding the mall expansion component) and investment properties held for lease within the Rockwell Center and Grove was arrived at through the use of the "Income Approach," particularly the "Discounted Cash Flow Analysis" which is a financial modelling technique based on explicit assumptions regarding the prospective cash flow to a property. This analysis involves the projection of a series of periodic cash flows to an operating property. To this projected cash flow series, an appropriate discount rate is applied to establish an indication of the present value of the income stream associated with the property being valued. In an operating property, periodic cash flow is typically estimated as gross revenue less operating expenses and other outgoings. The series of periodic net operating incomes, along with an estimate of the terminal value, anticipated at the end of the projection period, is then discounted at the discount rate, being a cost of capital or a rate of return used to convert a monetary sum, payable or receivable in the future, into present value. This is included under Level 3 in the fair value hierarchy (see Note 30).

The value of land held for appreciation and land component of assets under construction was arrived at through the use of the "Market Data Approach." "Market Data Approach" is based on the assumption that no prudent purchaser will buy more than what it will cost him to acquire an equally desirable substitute parcel or site. This approach is primarily based on sales and listings, which are adjusted for time of sale, location, and general characteristics of comparable lots in the neighborhood where the subject lot is situated. This is included under Level 2 in the fair value hierarchy (see Note 30).

The value of assets under construction was arrived at through the use of the "Cost Approach". "Cost Approach" is based on the amount required to replace the service capacity of an asset (frequently referred to as current replacement cost). This approach cost approach is applied by estimating the amount that currently would be required to construct a substitute software asset of comparable utility. This is included under Level 3 in the fair value hierarchy (see Note 30).

## 13. Investment in Joint Venture

## Joint Venture (JV) Agreement

On March 25, 2008, the Parent Company entered into a 25-year JV Agreement with Meralco to form an unincorporated and registered JV (70% for the Parent Company and 30% for Meralco), referred to as "unincorporated JV." Under the JV Agreement, the parties agreed to pool their allocated areas in the first two towers of the BPO Building, including the right to use the land, and to operate and manage the combined properties for lease or any similar arrangements to third



parties under a common property management and administration. Consequently, the Parent Company's contribution to the unincorporated JV is presented as "Investment in joint venture" account in the consolidated statements of financial position. The unincorporated JV started commercial operations in July 2009.

In accordance with the terms of the JV Agreement, the Parent Company acts as the Property Manager of the unincorporated JV. Management fees recognized by the Parent Company, which is shown as part of "Others" account in the consolidated statements of comprehensive income, amounted to \$\mathbb{P}4.3\$ million, \$\mathbb{P}1.4\$ million and \$\mathbb{P}1.3\$ million in 2016, 2015 and 2014, respectively (see Note 27). The unincorporated JV will be managed and operated in accordance with the terms of the JV Agreement and with the Property Management Plan provided for in the JV Agreement. The principal place of business of the unincorporated JV is at Meralco Compound, Ortigas Center, Pasig City.

On November 25, 2009, Meralco and the Parent Company agreed to revise the sharing of earnings before depreciation and amortization to 80% for the Parent Company and 20% for Meralco until 2014 or until certain operational indicators are reached, whichever comes first. Sharing of depreciation and amortization is proportionate to their contribution.

On December 6, 2013, Meralco and the Parent Company entered into a Supplemental Agreement to the JV Agreement to include their respective additional rights and obligations, including the development and construction of the third tower of the BPO Building. Under the Supplemental Agreement, Meralco shall contribute the corresponding use of the land where the third BPO Building will be constructed while the Parent Company shall provide the additional funds necessary to cover the construction costs.

The joint venture's statements of financial position include the following:

	2016	2015
Current assets	₽691,965	₽1,334,459
Noncurrent assets	3,859,344	3,321,461
Current liabilities	249,995	221,439
Noncurrent liabilities	188,101	105,248
Cash and cash equivalents	553,144	780,769
Current financial liabilities (excluding trade		
and other payables and provisions)	67,282	24,908
Noncurrent financial liabilities (excluding trade		
and other payables and provisions)	109,585	147,203

The joint venture's statements of comprehensive income include the following:

	2016	2015	2014
Revenue	P672,765	₽519,759	₽320,748
General and administrative expenses	24,903	23,833	18,436
Depreciation and amortization expense	178,703	175,829	122,298
Interest income	11,255	9,291	3,655
Interest expense	2,488	_	3,732
Provision for income tax	114,739	85,325	66,701
Total comprehensive income/net income	363,187	244,063	113,236



The carrying value of the Parent Company's investment in joint venture consists of:

	2016	2015
Cost	P2,536,691	₽2,536,691
Accumulated share in net income:		_
Balance at beginning of year	493,772	322,928
Share in net income	254,231	170,844
Dividend distribution	(405,445)	_
Balance at end of year	342,558	493,772
Carrying value	P2,879,249	₽3,030,463

Below is the reconciliation of the summarized financial information of the unincorporated JV to the carrying amount of the Parent Company's investment therein:

	2016	2015
Net assets of the unincorporated JV	P4,113,213	₽4,329,233
Interest of the Parent Company in the net asset		
of the unincorporated JV	<b>70%</b>	70%
Carrying amount of the investment in joint venture	P2,879,249	₽3,030,463

# 14. Property and Equipment

The rollforward analysis of this account follows:

				2016		
			Office			
		Buildings	Furniture			
		and	and Other T	ransportation	Construction	
	Land	Improvements	Equipment	Equipment	in Progress	Total
Cost						
At January 1	₽301,781	₽2,052,363	₽1,335,464	P188,316	₽27,713	₽3,905,637
Additions during the year	_	305,176	221,718	31,920	_	558,814
Reclassifications from (to)						
completed projects	_	27,713	_	_	(27,713)	_
Reclassifications to land held for						
future development	(2,042)	_	_	_		(2,042)
Reclassifications from investment						
properties (see Note 12)	23,739	144,820	_	_	_	168,559
Disposals	_	_	(92)	(5,997)	_	(6,089)
At December 31	323,478	2,530,072	1,557,090	214,239	_	4,624,879
Accumulated Depreciation and						
Amortization						
At January 1	_	424,244	1,037,640	142,121	_	1,604,005
Depreciation and amortization		,	, ,	,		, ,
(see Note 22)	_	80,851	181,444	25,519	_	287,814
Disposals	_	· –	(23)	(3,903)	_	(3,926)
At December 31	_	505,095	1,219,061	163,737	_	1,887,893
Net Book Value at December 31	₽323,478	₽2,024,977	₽338,029	P50,502	₽-	P2,736,986



_				2015		
_			Office			
		Buildings	Furniture			
		and	and Other	Transportation	Construction	
	Land	Improvements	Equipment	Equipment	in Progress	Total
Cost						
At January 1	₽306,628	₽1,586,102	₽1,309,554	₽170,932	₽27,713	₽3,400,929
Additions	_	374,631	25,910	18,897	_	419,438
Reclassifications from (to) land and development costs						
(see Note 9)	(4,847)	91,630	_	_	_	86,783
Disposals	_	_	_	(1,513)	_	(1,513)
At December 31	301,781	2,052,363	1,335,464	188,316	27,713	3,905,637
Accumulated Depreciation and Amortization						
At January 1	_	410,100	879,311	123,349	_	1,412,760
Depreciation and amortization						
(see Note 22)	_	14,144	158,329	19,705	_	192,178
Disposals	_	_	_	(933)	_	(933)
At December 31	_	424,244	1,037,640	142,121	_	1,604,005
Net Book Value at December 31	₽301,781	₽1,628,119	₽297,824	₽46,195	₽27,713	₽2,301,632

The cost related to the development of the Edades and The Grove Serviced Apartments included in property and equipment account amounted to \$\mathbb{P}1.3\$ billion and \$\mathbb{P}1.2\$ billion as at December 31, 2016 and 2015, respectively. Construction of Edades Serviced Apartments was completed in November 2014 (see Note 26) while Grove Serviced Apartments was completed in March 2016.

Borrowing costs capitalized as part of property and equipment amounted to \$\mathbb{P}8.8\$ million and nil in 2016 and 2015, respectively (see Note 15).

# 15. Interest-bearing Loans and Borrowings

This account consists of:

	Effective Interest Rate	2016	2015
Current			
Corporate notes	4.9%, 4.6%, 4.5% fixed	P1,612,000	₽1,612,000
Notes payable	5.0% fixed	106,527	101,454
Bridge loan	2.5% floating	_	500,000
		1,718,527	2,213,454
Less unamortized loan transaction			
costs		7,021	10,685
		P1,711,506	₽2,202,769
Noncurrent			
Corporate notes	4.9%, 4.6%, 4.5% fixed	P4,752,000	₽6,364,000
Bonds payable	5.0932% fixed	5,000,000	5,000,000
Term loan	5.8%, 5.7%, 5.5%, 4.4% fixed,		
	2.53% floating, 2.59% floating	4,000,000	_
Notes payable	5.0% fixed	229,300	335,827
		13,981,300	11,699,827
Less unamortized loan transaction			
costs		58,860	54,423
		P13,922,440	₽11,645,404



## Corporate Notes

On November 27, 2012, the Parent Company entered into a Fixed Rate Corporate Notes Facility Agreement ("the Notes") with First Metro Investment Corporation (FMIC), PNB Capital and Investment Corporation, Metropolitan Bank and Trust Company (MBTC) - Trust Banking Group, and Philippine National Bank (PNB) – Trust Banking Group for the P10.0 billion Notes for the purpose of refinancing the existing P4.0 billion fixed rate corporate notes and to finance the Parent Company's capital expenditures and land acquisitions. The Notes are comprised of Tranche 1, Tranche 2 and Tranche 3, amounting to P4.0 billion, P2.0 billion and P4.0 billion, respectively. Tranches 1 and 2 were availed on January 7, 2013 and March 7, 2013, respectively. Tranche 3 was availed in three drawdowns amounting to P1.0 billion, P1.5 billion and P1.5 billion on May 27, 2013, July 26, 2013 and August 27, 2013, respectively. The Notes are payable in 22 quarterly payments which started in October 2014. A portion of Tranche 2 amounting to P1.2 billion is paid annually at 1% of the principal amount from the issue date for six (6) years while the remaining 94% of the principal amount is payable in 2020. The Notes contain a negative pledge.

Interest is fixed up to maturity at 75 to 90 bps over the seven-year or ten-year PDST-F, grossed-up for gross receipts tax.

## Notes Payable

On December 22, 2014, Rockwell Primaries issued promissory notes to Maybank ATRKE Capital for the remaining unpaid balance of the acquisition cost of 60% interest in Rockwell Primaries South amounting to \$\mathbb{P}421.2\$ million (see Note 6). Notes payable are payable over five years and bear interest of 5% per annum and are not secured by collateral.

In 2016 and 2015, Rockwell Primaries made principal payments on the loan amounting to \$\textstyle{2}80.0\$ million and \$\textstyle{2}76.0\$ million, respectively. In 2016 and 2015, interest expense incurred and paid amounted to \$\textstyle{2}17.2\$ million and \$\textstyle{2}21.1\$ million, respectively, as part of interest expense (see Note 22).

On December 23, 2014, Rockwell Primaries South obtained a loan from Maybank ATRKE Capital in the aggregate principal amount of £112.7 million to pay off its obligations to a third party pursuant to the termination of the existing Joint Venture Agreement.

Notes payable are payable over five years and bear interest of 5% per annum and are not secured by collateral.

In 2016 and 2015, Rockwell Primaries South made principal payments on the loan amounting to ₱21.4 million and ₱20.4 million, respectively. In 2016 and 2015, interest expense incurred and paid amounted to ₱4.5 million and ₱5.6 million, respectively (see Note 22).

#### Bridge Loan

In 2015, the Parent Company had a peso-denominated loan from a local bank which was intended to bridge its long-term loan requirements. The loan has a tenor of maximum of 360 days, at prevailing lending rate subject to repricing. On December 3, 2015, the Parent Company made the first drawdown amounting to \$500.0 million from the facility at an interest rate of 2.50% per annum. The loan was fully paid on June 30, 2016.

In 2016, the Parent Company availed bridge loans totaling \$\mathbb{P}1.0\$ billion and the same were paid on the same year. The bridge loans do not contain any covenant.



## **Bonds Payable**

On November 15, 2013, the Parent Company issued \$\mathbb{P}5.0\$ billion unsecured fixed rate retail peso bonds. The bonds have a term of seven (7) years and one (1) quarter from the issue date, with fixed interest rate equivalent to 5.0932% per annum. Interest on the bonds will be payable quarterly in arrears commencing on February 15, 2014.

The bonds were offered to the public at face value and were issued in scripless form, with the Philippine Depository & Trust Corporation maintaining the Electronic Registry of Bondholders, as the Registrar of the Bonds. On issue date, the bonds were listed in Philippine Dealing & Exchange Corporation to facilitate secondary trading.

The bonds shall be redeemed at par (or 100% of face value) on February 15, 2021, its maturity date, unless the Parent Company exercises its early redemption option in accordance with certain conditions. The embedded early redemption is clearly and closely related to the host debt contract; thus, does not require to be bifurcated and accounted for separately from the host contract.

# Term Loan

On May 25, 2016, the Parent Company entered into a credit facility with PNB amounting to \$\mathbb{P}5.0\$ billion. The first drawdown amounting to \$\mathbb{P}1.0\$ billion was availed on May 31, 2016 payable in 32 quarterly installments starting August 31, 2016. The Parent Company will pay the 70% in 31 quarterly installments starting on September 1, 2018 and the 30% of the principal in the last quarter of 2026.

On June 14, 2016, the Parent Company entered into a credit facility with MBTC amounting to P4.0 billion. The first drawdown amounting to P1.0 billion was availed on June 17, 2016 and is payable in 20 quarterly principal payments starting on September 17, 2018. The Parent Company will pay the 70% in 19 quarterly installments and the 30% of the principal in the last quarter of 2023. The second drawdown amounting to P1.0 billion was availed on June 17, 2016 and is payable in 32 quarterly principal payments starting on September 17, 2018. The Parent Company will pay the 70% in 31 quarterly payments and the 30% of the principal in the last quarter in 2026. The third drawdown amounting to P500.0 million was availed on September 28, 2016 and is payable in 20 quarterly principal payments starting June 28, 2018. The Parent Company will pay the 70% in 19 quarterly installments and the 30% of the principal in the last quarter of 2023.

On June 14, 2016, Retailscapes entered into a credit facility with MBTC amounting to ₱1.0 billion to be used for the development of Santolan Town Plaza. The first drawdown amounting to ₱500.0 million was availed on June 17, 2016. Retailscapes will pay the 70% in 31 quarterly installments starting on September 1, 2018 and the 30% of the principal in the last quarter of 2026.

Covenants. The loan contains, among others, covenants regarding incurring additional long-term debt and paying out dividends, to the extent that such will result in a breach of the required debt-to-equity ratio and current ratio. As at December 31, 2016 and 2015, the Group has complied with these covenants (see Note 29).

*Loan Transaction Costs.* As at December 31, 2016 and 2015, loan transaction costs consisting of documentary stamp tax and underwriting fees on the corporate notes and bonds were capitalized and presented as a deduction from the related loan balance.



The movements in the balance of the capitalized loan transaction costs are as follows:

	2016	2015
Balance at beginning of year	P65,108	₽86,021
Additions	20,000	_
Amortization (see Note 22)	(19,227)	(20,913)
Balance at end of year	P65,881	₽65,108

Interest expense on interest-bearing loans and borrowings amounted to \$\mathbb{P}370.0\$ million and \$\mathbb{P}430.2\$ million in 2016 and 2015, respectively (see Note 22). Interest expense capitalized as part of land and development costs amounted to \$\mathbb{P}255.5\$ million and \$\mathbb{P}154.2\$ million in 2016 and 2015, respectively (see Note 9). Interest expense capitalized as part of investment properties amounted to \$\mathbb{P}96.8\$ million and \$\mathbb{P}88.8\$ million in 2016 and 2015, respectively (see Note 12). Interest expense capitalized as part of property and equipment amounted to \$\mathbb{P}8.8\$ million and nil in 2016 and 2015, respectively (see Note 14).

The principal repayments of all loans and borrowings based on existing terms are scheduled as follows:

Year	Amount
2017	₽1,718,527
2018	1,987,654
2019	2,175,346
2020	1,974,800
2021 and onwards	7,843,500
	₽15,699,827

# 16. **Installment Payable**

In November 2011, the Parent Company entered into a Deed of Sale with Futura Realty, Inc. for the purchase of land for development adjacent to the Rockwell Center. This is the location where the "Proscenium" Project of the Parent Company is being constructed (see Note 9).

Under the Deed of Sale, the Parent Company will pay for the cost of the property in installment until year 2015 and a one-time payment in year 2020. As at December 31, 2016 and 2015, the remaining undiscounted installment payable due in June 2020 amounted to \$\mathbb{P}655.8\$ million.

The installment payable and the corresponding land held for development were recorded at present value using the discount rate of 8%. Accretion of interest expense amounting to £54.1 million and £89.2 million in 2016 and 2015, respectively, was capitalized as part of land and development costs (see Note 9).

As at December 31, 2016 and 2015, the carrying value of the installment payable amounted to \$\mathbb{P}521.0\$ million and \$\mathbb{P}467.0\$ million, respectively.

Installment payable is secured by Stand-By Letters of Credit (SBLC) from MBTC and FMIC totaling \$\mathbb{P}2.4\$ billion until year 2020. These SBLC provides for a cross default provision wherein the SBLC shall automatically be due and payable in the event the Parent Company's other obligation is not paid when due or a default in any other agreement shall have occurred, entitling



the holder of the obligation to cause such obligation to become due prior to its stated maturity. As at December 31, 2016 and 2015, the Parent Company has not drawn from the facility.

Unamortized prepaid premium on the SBLC as at December 31, 2016 and 2015 amounting to \$\mathbb{P}0.4\$ million, is presented as part of "Prepaid costs" under "Other current assets" account in the consolidated statements of financial position (see Note 10).

As at December 31, 2016 and 2015, the related deferred input VAT amounting to P70.3 million is recognized as part of "Other noncurrent assets" account in the consolidated statements of financial position (see Note 10). This deferred input VAT will be claimed against output VAT upon payment of the related installment payable.

# 17. Trade and Other Payables

This account consists of:

	2016	2015
Trade	₽897,031	₽694,283
Accrued expenses:		
Project costs	1,970,158	939,435
Interest	115,371	129,758
Taxes and licenses	269,496	174,104
Utilities	42,018	35,421
Producers' share	24,595	19,583
Marketing and promotions	22,621	20,789
Repairs and maintenance	13,777	13,774
Others (see Notes 18 and 24)	551,509	287,749
Due to related parties (see Note 27)	537,550	269,710
Deferred output VAT	965,968	715,473
Current portions of:		
Deposits from pre-selling of condominium units		
(see Note 9)	560,365	301,721
Retention payable (see Note 18)	244,178	92,591
Security deposits (see Note 18)	181,419	182,546
Deferred lease income (see Note 18)	73,567	85,745
Excess collections over recognized receivables		
(see Note 4)	80,740	1,679,365
Advance payments from members and customers	24,377	33,610
Output VAT	50,498	14,573
Others	10,915	3,471
	P6,636,153	₽5,693,701

Trade payables and accrued project costs are noninterest-bearing and are normally settled on a 30-day term.

Accrued taxes mainly consist of transfer fees payable and taxes payable other than income tax.

Accrued expenses are normally settled within 12 months.



Deposits from pre-selling of condominium units represent cash received from buyers of those projects with pending recognition of revenue. These are expected to be applied against receivable from sale of condominium units the following year (see Note 9).

Excess collections over recognized receivables pertain to Proscenium Garden Villa and Residences projects in 2016 and Proscenium Lincoln, Sakura and Kirov projects in 2015.

Advance payments from members and customers mainly include membership dues received but are not yet due as at reporting period.

# 18. Deposits and Other Liabilities

This account consists of:

	2016	2015
Retention payable - net of current portion of		
₽244.2 million in 2016 and ₽92.6 million in		
2015 (see Note 17)	<b>P</b> 616,777	₽547,448
Security deposits - net of current portion of		
₽181.4 million in 2016 and ₽182.5 million in		
2015 (see Note 17)	180,545	120,097
Deferred lease income - net of current portion of		
₽73.6 million in 2016 and ₽85.7 million in 2015		
(see Note 17)	74,811	23,548
Others (see Notes 17 and 24)	25,970	12,060
	<b>P</b> 898,103	₽703,153

Retention payable is the portion of the amount billed by contractors that is being withheld as security in case the Parent Company incurs costs during the defects and liability period, which is one year after a project's completion. This is subsequently released to the contractors after the said period.

As discussed in Note 4, the Group uses discounted cash flow analysis to measure the fair value of retention payable. The resulting difference between the transaction price and fair value at initial recognition is recognized in the consolidated statements of financial position as a reduction from "Land and development costs". The retention payable is carried at amortized cost using effective interest method. The amortization of discount on retention payable is capitalized as part of land and development costs while the related project's construction is in progress (see Note 9).

The following table shows a reconciliation of unamortized discount on retention payable as at year-end.

	2016	2015
Balance at beginning of year	P20,872	₽24,326
Additions during the year	20,775	8,015
Amortization during the year (see Note 9)	(21,233)	(11,469)
Balance at end of year	P20,414	₽20,872

Security deposits mainly consist of the four months deposits paid by mall tenants at the beginning of the lease term, to be refunded at the end of the contract.



Deferred lease income pertains to two months advance rent included in the initial billing to mall tenants, which shall be applied to the monthly rental at the end of the lease term.

# 19. Share-based Payment Plans

The Parent Company has an Employee Stock Option Plan (ESOP) that was approved by the BOD and stockholders on May 2, 2012 and August 3, 2012, respectively. The ESOP is offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock or 192,630,881 common shares of the Parent Company on a fully diluted basis and may be issued upon the exercise by the eligible participants of the stock option plans. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. The ESOP was approved by the SEC on December 6, 2012 and was communicated to the employees on January 3, 2013.

The terms of the ESOP include, among others, a limit as to the number of shares a qualified regular employee Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include may purchase. Options are expected to be granted annually over a period of 5 years. Options granted are vested after one year. All qualified participants are given until 10th year of the grant date to exercise the stock option.

The primary terms of the grants follow:

Grant date	January 3, 2013
Number of options granted	63,918,000
Offer price per share	1.46
Option value per share	1.43

The fair value of equity-settled share options granted is estimated as at the date of grant using the binomial option pricing model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used for the option grants:

Expected volatility (%)	36.94
Exercise price (P)	1.46
Spot price (P)	2.52
Risk-free interest rate (%)	4.19
Term to maturity (years)	10.0
Dividend yield (%)	1.91

The expected volatility reflects the average historical volatility of peer companies based on a lookback period consistent with the term to maturity of the option. This may likewise not necessarily be the actual volatility outcome. The effects of expected early exercise, including the impact of the vesting period and blackout periods, are captured in the binomial model. No other features of the option grants were incorporated into the measurement of the fair value of the options.

There were no share options granted or exercised in 2016 and 2015.



As at December 31, 2016, the outstanding ESOP shares is as follows:

	Number of Shares
Number of grants	63,918,000
Cancellation in 2016	(1,957,000)
Exercised	(15,000,000)
Remaining Shares	46,961,000

As at December 31, 2016 and 2015, total share-based payment transactions, net of applicable tax, amounting to \$\mathbb{P}69.7\$ million are presented as "Share-based payments" account under the equity section of the consolidated statements of financial position.

# 20. Equity

# a. Capital Stock

	2016			2015	
	Number		Number		
	of Shares	Amount	of Shares	Amount	
Authorized					
Common - ₽1 par value	8,890,000,000	₽8,890,000	8,890,000,000	₽8,890,000	
Preferred - P0.01 par value	11,000,000,000	110,000	11,000,000,000	110,000	
	19,890,000,000	<b>₽</b> 9,000,000	19,890,000,000	₽9,000,000	
Issued					
Common - ₽1 par value	6,243,382,344	₽6,243,382	6,243,382,344	₽6,243,382	
Preferred - P0.01 par value	2,750,000,000	27,500	2,750,000,000	27,500	
	8,993,382,344	P6,270,882	8,993,382,344	₽6,270,882	

The preferred shares are of equal rank, preference and priority with the common shares and are identical in all respects regardless of series, except as to the issue value which may be specified by the BOD from time to time. It has voting rights and are non-participating in any other or further dividends beyond that specifically on such preferred shares. Each preferred share shall not be convertible to common shares. Other features of the preferred shares shall be at the discretion of the BOD at the time of such issuance. All preferred shares currently outstanding earn 6% cumulative dividend per annum. On January 31, 2012, the Parent Company fully redeemed these preferred shares at par value, including dividends in arrears of P4.1 million. On February 28, 2012, the BOD authorized the reissuance of these preferred shares at a later date. On April 10, 2012, the Parent Company issued to FPHC all preferred shares at par value.

Below is the movement of the common stock of the Parent Company:

	New	
Authorized	Subscriptions/	Issue/
Capital Stock	Issuances	Offer Price
		_
8,890,000,000	6,228,382,344	₽1.46
_	15,000,000	
8,890,000,000	6,243,382,344	_
	Capital Stock 8,890,000,000	Authorized Capital Stock Subscriptions/ Subscriptions/ Issuances  8,890,000,000 6,228,382,344  - 15,000,000



## b. Dividends

On July 28, 2016, BOD approved the declaration of a regular cash dividend of \$\mathbb{P}0.0537\$ per share to all common shareholders of record as at August 11, 2016 amounting to \$\mathbb{P}328.4\$ million and 6% per annum cumulative cash dividend from July 1, 2015 to June 30, 2016 to all preferred shareholders amounting to \$\mathbb{P}1.7\$ million. Payments of cash dividends for common shares were made on September 6, 2016.

On July 1, 2015, BOD approved the declaration of a regular cash dividend of \$\mathbb{P}0.0511\$ per share to all common shareholders of record as at July 15, 2015 amounting to \$\mathbb{P}312.5\$ million and 6% per annum cumulative cash dividend from July 1, 2014 to June 30, 2015 to all preferred shareholders amounting to \$\mathbb{P}1.7\$ million. Payments of cash dividends for common shares were made on August 10, 2015.

On July 2, 2014, BOD approved the declaration of a regular cash dividend of £0.0459 per share to all common shareholders of record as at July 18, 2014 and 6% per annum cumulative cash dividend from April 10, 2012 to June 30, 2014 to all preferred shareholders. Payments of cash dividends for common shares were made on August 11, 2014.

As at December 31, 2016 and 2015, unpaid cumulative dividends on preferred shares amounted to \$\mathbb{P}0.8\$ million for each year.

## c. Other Equity Adjustments

This account represents the difference between the consideration received from the sale of the proprietary shares and the carrying value of the related interest amounting to P291.2 million as at December 31, 2016 and 2015. In 2014, the Parent Company sold proprietary shares equivalent to 0.3% interest in Rockwell Club.

# d. Treasury Shares

In May 2012, Rockwell Land acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from property dividend distribution made by Meralco, at \$\mathbb{P}\$1.4637 per share (see Note 1).

## e. Retained earnings

As at December 31, 2016 and 2015, the unappropriated consolidated retained earnings include undistributed net earnings of subsidiaries amounting to £167.9 million and £267.6 million, respectively. Such undistributed net earnings are not currently available for dividend distribution unless declared by the BOD of the subsidiaries.

In 2016, the BOD approved the appropriation of retained earnings amounting to \$\mathbb{P}3.0\$ billion for capital expenditures and asset acquisitions to be implemented in the next 2 years.



#### 21. Interest Income

This account consists of:

	2016	2015	2014
Interest income from:			
Amortization of unearned interest			
(see Note 8)	<b>₽1,286,111</b>	₽933,273	₽1,013,982
Cash and cash equivalents			
(see Note 7)	17,107	49,970	98,382
Interest and penalty charges	17,963	2,998	2,149
In-house financing	2,035	2,088	2,409
	P1,323,216	₽988,329	₽1,116,922

#### 22. Expenses

Depreciation and amortization expense included in the consolidated statements of comprehensive income is as follows:

	2016	2015	2014
Included in: Cost of real estate (see Note 12)	P212,451	₽143,509	₽127,257
General and administrative expenses (see Note 14)	287,814	192,178	180,234
	P500,265	₽335,687	₽307,491

General and administrative expenses pertain to the following businesses:

	2016	2015	2014
Real estate	₽1,113,221	₽1,022,626	₽860,861
Cinema	190,213	187,137	164,054
Hotel	262,307	185,194	82,491
	P1,565,741	₽1,394,957	₽1,107,406



#### Real Estate

	2016	2015	2014
Personnel (see Notes 23			
and 24)	<b>P</b> 319,757	₽323,272	₽242,599
Depreciation and amortization			
(see Note 14)	219,147	147,184	160,216
Taxes and licenses	155,609	180,251	172,936
Entertainment, amusement and			
recreation	93,287	44,942	61,270
Marketing and promotions	78,793	68,430	32,204
Utilities	49,022	51,512	52,813
Contracted services	39,312	36,529	29,745
Professional fees	37,592	27,456	20,631
Dues and subscriptions	16,169	20,556	8,448
Insurance	10,643	9,620	9,566
Security services	10,220	9,575	8,772
Fuel and oil	9,926	9,799	10,837
Transportation and travel	2,304	3,958	3,862
Provision for doubtful accounts			
(see Note 8)	1,223	_	_
Others	70,217	89,542	46,962
	P1,113,221	₽1,022,626	₽860,861

#### <u>Cinema</u>

	2016	2015	2014
Producers' share	P88,150	₽87,645	₽78,441
Depreciation and amortization			
(see Note 14)	18,149	19,941	10,626
Utilities	20,863	23,596	26,148
Snack bar	16,402	13,719	12,706
Amusement tax	15,551	14,871	13,811
Contracted services	6,676	11,643	11,831
Personnel (see Notes 23 and 24)	2,542	2,518	2,668
Advertising	_	2,749	2,506
Others	21,880	10,455	5,317
	P190,213	₽187,137	₽164,054



#### Hotel

	2016	2015	2014
Rental expense	₽59,411	₽56,766	<b>₽</b> 27,145
Depreciation and amortization			
(see Note 14)	50,518	25,053	9,392
Personnel (see Notes 23			
and 24)	30,636	21,612	18,95
Utilities	27,050	15,758	6,43
Accommodations	25,146	11,717	4,79
Dues and subscriptions	13,532	4,149	3,58
Supplies	11,247	28,449	1,38
Contracted services	9,133	9,175	7,98
Security services	6,588	3,040	1,78
Others	29,046	9,475	1,05
	P262,307	₽185,194	₽82,49
	·	•	-
ling expenses are comprised of:			
	2016	2015	201
Commissions and amortization of			
prepaid costs (see Notes 4			
and 10)	<b>₽</b> 525,805	₽326,966	₽189,59
Personnel (see Notes 23 and 24)	89,365	38,449	69,45
Marketing and promotions	83,616	56,930	35,07
Utilities	12,890	6,158	7,45
Usufruct	6,673	2,314	8,39
Contracted services	6,509	5,330	6,70
Others	23,344	24,784	10,47
Others	P748,202	₽460,931	₽327,13
erest expense is comprised of:			
	2016	2015	201
Interest expense on interest-			
bearing loans and borrowings			
(see Note 15)	<b>₽370,035</b>	₽430,220	₽546,34
Amortization of loan transaction			
costs (see Note 15)	19,227	20,913	46,87
Amortization of deferred security			
deposit	586	_	
Bank charges	_	20,055	10,63
		/	



#### 23. Personnel Expenses

Personnel expenses included in general and administrative expenses and selling expenses are comprised of:

	2016	2015	2014
Salaries and wages (see Note 22)	P385,536	₽341,455	₽299,632
Pension costs (see Note 24)	56,764	44,396	34,041
	P442,300	₽385,851	₽333,673

#### 24. Pension Costs and Other Employee Benefits

#### a. Pension Costs

The Group has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

The following tables summarize the components of the net pension costs recognized in the consolidated statements of comprehensive income and the fund status and amounts recognized in the consolidated statements of financial position for the plan:

#### Net Pension Costs

	2016	2015	2014
Current service cost	P47,426	₽39,535	₽29,971
Interest cost	9,338	4,861	4,070
Net pension cost	P56,764	₽44,396	₽34,041

#### Pension Liability

	2016	2015
Present value of benefit obligation	₽522,311	₽470,799
Fair value of plan assets	(345,843)	(283,303)
Pension liability	P176,468	₽187,496

The changes in the present value of benefit obligation are as follows:

	2016	2015
Defined benefit obligation at beginning of year	P470,799	₽383,076
Current service cost	47,426	39,535
Interest cost	19,332	17,706
Actuarial loss (gain) due to:		
Experience adjustments	43,331	63,084
Change in assumptions	(55,547)	(27,527)
Benefits paid	(3,030)	(5,075)
Defined benefit obligation at end of year	P522,311	₽470,799



The changes in the fair values of plan assets of the Group are as follows:

	2016	2015
Fair values of plan assets at beginning of year	P283,303	₽277,435
Interest income included in net interest cost	9,994	12,845
Actual contributions	60,000	20,000
Losses on return on plan assets	(4,424)	(21,902)
Benefits paid	(3,030)	(5,075)
Fair values of plan assets at end of year	P345,843	₽283,303

The Group expects to contribute ₽64.1 million to its pension plan in 2017.

The major categories of plan assets as percentage of the fair value of total plan assets are as follows:

	2016	2015
Investments in:		_
Government securities	36.33%	35.72%
Loans and debt instruments	8.58%	8.64%
Other securities	55.09%	55.64%
	100.00%	100.00%

The principal assumptions used as at December 31, 2016 and 2015 in determining pension cost obligation for the Group's plans are as follows:

	2016	2015
Discount rate	5.5%	4.5%
Future salary rate increases	10.0%	10.00%

The plan assets of the Group are maintained by the trustee banks, BDO Unibank, Inc. (BDO) and MBTC.

As at December 31, 2016 and 2015, the carrying values of the plan approximate their fair values:

	2016	2015
Cash in banks:		_
MBTC	P18,233	₽14,742
BDO	7,338	12,587
Receivables - net of payables:		
MBTC	149	214
BDO	920	649
Investments held for trading:		
MBTC	185,410	151,502
BDO	133,793	103,609
	P345,843	₽283,303

Cash in banks are composed of current account, savings deposits and special savings deposits.

Receivables - net of payables are composed of loans receivables, interest receivables and accrued trust fees.



Investments held for trading are investments in government securities, corporate bonds and stocks.

- i. Government securities' maturities range from 1 to 25 years with interest rates ranging from 3.20% to 9.12%.
- ii. The Corporate bonds are certificates of indebtedness issued by top and usually listed corporations exhibiting sound financial performance and enjoying good credit from reputable/accredited agencies. Maturity dates range from 7 to 10 years with interest rates ranging from 4.41% to 8.85%.
- iii. Investment in stocks represents equity securities of companies listed in the PSE.

The Retirement Plan has investment in shares of stock of the Group amounting to \$\mathbb{P}62.4\$ million and \$\mathbb{P}56.0\$ million as at December 31, 2016 and 2015, respectively.

The Group's retirement fund is exposed to a short term risk since 50% of it is in equities. On the long term, should there be any major corrections in the local equities market, the correction should have a positive impact of the fund since historically the equities market have always outperformed the fixed income market in the long term.

There are no outstanding balances arising from transactions between the Retirement Plan and the Group as at December 31, 2016 and 2015. Except as stated above, there were no other transactions entered into during the year by the Retirement Plan relating to the Group.

In 2016, the sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

	Increase (Decrease)	Increase (Decrease) in
	in Basis Points	<b>Defined Benefit Obligation</b>
Discount rate	+100	( <del>P</del> 48,126)
	-100	46,050
Future salary increases	+100	47,389
	-100	(40,359)

The Group does not currently employ any asset-liability matching.

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

Year	2016	2015
Less than 1 year	<b>P</b> 1,452	₽169,552
More than 1 year to 5 years	608	14,166
More than 5 years to 10 years	2,320	111,316
More than 10 years to 15 years	7,437	425,359
More than 15 years to 20 years	16,835	315,986
More than 20 years	407,994	2,463,070

#### b. Other Employee Benefits

Other employee benefits consists of accumulated employee sick leave benefit amounting to \$\textstyle{2}1.6\$ million in 2016 and vacation leave and sick leave expense amounting to \$\textstyle{2}4.6\$ million in 2015 (see Notes 22 and 23).



The present value of the defined benefit obligation of other employee benefits amounted to \$\mathbb{P}58.5\$ million and \$\mathbb{P}64.9\$ million as at December 31, 2016 and 2015, respectively (see Notes 17 and 18).

#### 25. Income Taxes

The components of provision for income tax for the years ended December 31 follow:

	2016	2015	2014
Current income tax	P671,017	₽552,229	₽377,964
Deferred income tax	880	81,157	235,427
	P671,897	₽633,386	₽613,391

The current provision for income tax represents the regular corporate income tax (RCIT)/minimum corporate income tax (MCIT) of the Parent Company and certain subsidiaries.

For income tax purposes, full revenue recognition is applied when greater than 25% of the selling price has been collected in the year of sale, otherwise, the installment method is applied.

The components of the Group's deferred tax assets and liabilities shown in the consolidated statements of financial position are as follows:

	2016	2015
Deferred tax liabilities:		
Unrealized gain on real estate	<b>P</b> 809,053	₽737,901
Fair value increment on the real estate		
inventories	159,610	159,610
Capitalized interest	66,295	69,412
Unrealized gain on available-for-sale		
investments	677	577
Unrealized foreign exchange gain	33	469
	1,035,668	967,969
Deferred tax assets:		
Unfunded pension costs	47,160	3,581
Deferred lease income	28,004	2,163
Share-based payment	22,574	22,574
Unrealized foreign exchange loss	19,044	_
Other employee benefits	17,683	17,918
Allowance for doubtful accounts and others	5,372	4,645
Unamortized past service cost	2,461	5,177
Advance payment from members	1,628	_
NOLCO	473	6,287
MCIT	78	_
	144,477	62,345
	P891,191	₽905,624



The above components of deferred tax assets and liabilities are presented in the consolidated statements of financial position as follows:

	2016	2015
Deferred tax assets - net	P2,468	₽6,287
Deferred tax liabilities - net	(893,659)	(911,911)
	<b>(P891,191)</b>	( <del>P</del> 905,624)

The details of the subsidiaries' deductible temporary differences, NOLCO and MCIT for which no deferred tax assets are recognized since management believes that there are no sufficient taxable profits against which the deferred tax assets can be utilized are as follows:

	2016	2015
Unfunded pension costs	P6,265	₽26,839
Advances from members	6,172	12,698
NOLCO	3,528	16
MCIT	2,985	1,497
Allowance for doubtful accounts	632	1,180
	P19,582	₽42,230

As at December 31, 2016, MCIT of a subsidiary which can be claimed as deduction from regular taxable income due as follows:

Year Paid	Expiry Year	Amount
2014	2017	₽275
2015	2018	1,497
2016	2019	1,291
		₽3,063

MCIT amounting to \$\mathbb{P}1.5\$ million, \$\mathbb{P}0.15\$ million and \$\mathbb{P}0.30\$ million expired in 2016, 2015 and 2014, respectively.

As at December 31, 2016, NOLCO of certain subsidiaries can be carried forward and claimed as deduction against regular taxable income as follows:

Year Incurred	Expiry Date	Amount
2014	2017	₽3,468
2015	2018	1,136
2016	2019	494
		₽5,098

The reconciliation of the statutory income tax rate to effective income tax rate as shown in the consolidated statements of comprehensive income is summarized as follows:

	2016	2015	2014
Statutory income tax rate	30.0%	30.0%	30.0%
Additions to (deductions from) income tax			
resulting from:			
Share in net income of joint venture	(3.1)	(1.4)	(1.4)
Nondeductible expenses	_	_	1.1
Nontaxable income and others	_	(0.8)	(1.5)
Effective income tax rate	26.9%	27.8%	28.2%



#### Revenue Memorandum Circular (RMC) No. 35-2012

On August 3, 2012, RMC No. 35-2012 was issued to clarify the taxability of clubs organized and operated exclusively for pleasure, creation and non-profit purposes.

In accordance with this RMC, Rockwell Club pays output VAT under protest starting August 3, 2012 and income tax effective January 1, 2013.

#### 26. Registration with the Board of Investments

On June 6, 2013, the Board of Investments approved the Parent Company's registration as new operator of Tourist Accommodation Facility for its Edades Serviced Apartments in accordance with the provisions of Omnibus Investments Code of 1987 with entitlement to Income Tax Holiday (ITH) of four years reckoning on February 2014.

On May 27, 2014, the BOI approved the amendments of specific terms and conditions under the Certificate of Registration particularly the registered capacity to cover 94 serviced apartment units and the corresponding change in projections.

Commercial operations of Edades Serviced Apartments started on July 1, 2014. ITH incentive enjoyed by the Parent Company amounted to ₱14.0 million and ₱6.7 million in 2016 and 2015, respectively (see Note 25).

On January 8, 2015, Rockwell Land requested for amendments of investment and project timetable and sales revenue projection under the above mentioned BOI certification due to unforeseen circumstances affecting the construction and changes from projected launch. The request was approved on April 13, 2015.

On June 24, 2015, request for status upgrade of said BOI registration from Non-pioneer to Pioneer status was made. The Parent Company's request for status upgrade for its Edades Serviced Apartments, under BOI Certificate of Registration No 2013-121, was approved on November 4, 2015. Consequently, the ITH period was also amended from 4 years (February 2014-January 2016) to 6 years (February 2014-January 2020).

#### 27. Related Party Transactions

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.



The following table summarizes these significant transactions with related parties:

				0	Amounts		
		NI 4 P			wed from (to)		
Related Parties	Relationship	Nature of Transaction	Period	Transaction Amount	Related Parties)	Terms	Conditions
Rockwell - Meralco BPO	Joint venture	Advances (see Note 17)	<b>2016</b> 2015	<b>P267,840</b> 172,060	( <b>P519,395</b> ) (251,555)	90-day; noninterest-	Unsecured
		Management fee (see Note 13)	<b>2016</b> 2015	4,290 1,407	6,552 3,431	bearing On demand; non- interest-bearing	Unsecured, no impairment
Advances to officers and employees		Advances (see Note 8)	<b>2016</b> 2015	<b>18,261</b> 65,102	<b>45,985</b> 27,724	30-day; noninterest- bearing	Unsecured; no impairment
FPHC	Parent	Charges for construction of 8 Rockwell (see Note 17)	<b>2016</b> 2015	- -	( <b>18,155</b> ) (18,155)	On demand; noninterest- bearing	Unsecured

Other transactions with related parties pertain to the Project Development and JV Agreement with Meralco (see Note 13).

#### Terms and Conditions of Transactions with Related Parties

Purchases from related parties are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand. There have been no guarantees provided for or received for any related party receivables or payables. For the years ended December 31, 2016, 2015 and 2014, the Group has not made any provision for doubtful accounts relating to amounts owed by related parties. This assessment is undertaken at each financial year through examination of the financial position of the related party and the market in which the related party operates.

#### Compensation of Key Management Personnel of the Group

	2016	2015	2014
Short-term employee benefits	P73,353	₽70,948	₽68,500
Post-employment pension and other benefits			
(Note 24)	36,919	18,612	18,612
Total compensation attributable to key			
management personnel	₽110,272	₽89,560	₽87,112



#### 28. Commitments and Contingencies

#### **Operating Lease Commitments**

The Group has entered into agreements for the lease of land to be used for various commercial projects. These noncancellable leases have remaining terms of between two and twenty five years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions. Future minimum lease payments are as follows:

	Amount
Year	(in thousands)
2017	₽30,901
2018	31,916
2019	32,981
2020	34,586
2021 and after	2,159,262
	P2,289,646

In 2016 and 2015, capitalized rentals included under "Land and development costs" amounted to \$\mathbb{P}69.5\$ million and \$\mathbb{P}52.1\$ million, respectively (see Note 9), while capitalized rentals included under "Investment properties in progress" amounted to \$\mathbb{P}15.4\$ million and \$\mathbb{P}10.8\$ million, respectively (see Note 12).

#### **Capital Commitment**

- a. The Group entered into contract covering Substructure works related to "Proscenium Substructure and Podium" with Megawide Construction Corporation. The contract sum awarded for the work amounted to ₱980.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Substructure works commenced in July 2014. Megawide has a deductive change order of ₱527.9 million. As at December 31, 2016 and 2015, ₱403.0 million and ₱256.0 million, respectively, has been incurred and paid.
- b. The Group entered into contract covering Superstructure works related to "Proscenium Phase 1B" with Megawide Construction Corporation. The contract sum awarded for the work amounted to ₱2.1 billion, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Superstructure works commenced in October 2015. As at December 31, 2016 and 2015, ₱883.0 million and nil, respectively, has been incurred and paid.
- c. The Group entered into contract covering Superstructure works related to "Proscenium Phase 1A" with Phenix Garuda Construction and Development Corporation. The contract sum awarded for the work amounted to ₱2.4 billion, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Superstructure works commenced in May 2015. As at December 31, 2016 and 2015, ₱934.0 million and ₱164.0 million, respectively, has been incurred and paid.
- d. The Group entered into contract covering Excavation works related to "Proscenium Phase 2" with IPM Construction and Development Corp. The contract sum awarded for the work amounted to ₱61.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works.



Excavation works commenced in August 2015. As at December 31, 2016 and 2015, ₱31.5 million and ₱15.3 million, respectively, has been incurred and paid.

- e. The Group entered into contract covering Substructure and Superstructure works related to "Proscenium Phase 2" with Phenix Garuda Construction and Development Corporation. The contract sum awarded for the work amounted to ₱2.0 billion, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Superstructure works commenced in May 2016. As at December 31, 2016 and 2015, ₱328.0 million and nil, respectively, has been incurred and paid.
- f. The Group entered into contract covering Superstructure works (Ground 7th floor) related to "Mall Expansion and hotel" with Phenix Garuda Construction and Development Corporation. The contract sum awarded for the work amounted to ₱459.1 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Superstructure works commenced in October 2015. As at December 31, 2016 and 2015, ₱230.0 million and ₱61.7 million has been incurred and paid.
- g. The Group entered into contract covering General Construction works related to "Rockwell Business Center Sheridan" with Phenix Garuda Construction and Development Corporation. The contract sum awarded for the work amounted to ₱900.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Phenix has an additive change order of ₱37.3 million. General Construction Works commenced in October 2015. As at December 31, 2016 and 2015, ₱421.7 million and ₱166.2 million, respectively, has been incurred and paid.
- h. The Group entered into contract covering Earthworks related to "32 Sanson" with Omicron Construction. The contract sum awarded for the work amounted to ₱55.4 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. General construction works commenced in May 2015. As at December 31, 2016 and 2015, ₱23.2 million and ₱11.2 million, respectively, has been incurred and paid.
- i. The Company entered into contract covering General Construction works related to "Santolan Town Plaza" with Omicron Construction. The contract sum awarded for the work amounted to ₱401.6 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Omicron has an additive change order of ₱37.3 million. General Construction Works commenced in November 2015. As at December 31, 2016, ₱137.9 million has been incurred and paid.
- j. The Company entered into a contract with Asdec Builders Corporation in 2016 covering excavation works related to "The Vantage" Project. The contract amounted to a fixed fee of ₱25.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of the works. Excavation works commenced in 2016 and is currently ongoing. As at December 31, 2016, ₱14.1 million has been incurred and paid.
- k. The Company entered into a contract with Millennium Erectors Corporation in 2016 covering structural and building enclosure works related to "The Vantage" Project. The contract amounted to a fixed fee of ₱460.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of the



works. Structural and building enclosure works commenced in 2016 and is currently ongoing. As at December 31, 2016, ₱92.0 million has been incurred and paid.

#### **Contingencies**

The Group is contingently liable for lawsuits or claims filed by third parties, which are either pending decision by the courts or under negotiations, the outcomes of which are not presently determinable. It is the opinion of management and its outside legal counsel that it is possible, but not probable that the lawsuits and claims will be settled. Accordingly, no provision for any liability has been made in the consolidated financial statements.

#### 29. Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise of cash and cash equivalents, available-for-sale investments, and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Company's operations. The Company has various other financial assets and liabilities such as trade and other receivables, refundable deposits, trade and other payables, installment payable, retention payable and security deposits which arise directly from its operations.

The Company also occasionally enters into derivative transactions, specifically foreign currency forward contracts to sell US\$. The primary purpose was to manage currency risks arising from its foreign currency-denominated receivables from sale of condominium units.

The main risks arising from the Group's financial instruments are cash flow interest rate risk, foreign currency risk, credit risk and liquidity risk. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

#### Cash Flow Interest Rate Risk

Cash flow interest rate risk is the risk that the future cash flows of financial instruments will fluctuate because of the changes in market interest rates. The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's interest-bearing loans and borrowings.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate debts. As at December 31, 2016 and 2015, approximately 90% of the Group's borrowings are at a fixed rate of interest



The following tables set out the principal amounts, by maturity, of the Group's interest-bearing financial instruments.

			2016		
	Within			More than	
	1 Year	1–2 Years	2–3 Years	3 Years	Total
Fixed Rate Interest-bearing loans and borrowings Floating Rate	P1,718,527	P1,901,754	P2,011,246	P8,568,300	P14,199,827
Interest-bearing loans and borrowings	_	85,900	163,700	1,250,400	1,500,000
Short-term investments	977,674	-	_	_	977,674
			2015		
	Within 1 Year	1–2 Years	2–3 Years	More than 3 Years	Total
Fixed Rate Interest-bearing loans and borrowings	₽1,713,454	₽1,718,527	P1,723,854	₽8,257,446	₽13,413,281
Floating Rate					
Interest-bearing loans and borrowings	500,000	_	_	-	500,000
Short-term investments	1,816,653	_	_	_	1,816,653

Interest on financial instruments is fixed until the maturity of the instrument. The other financial instruments of the Group that are not included in the above tables are noninterest-bearing and are therefore not subject to interest rate risk.

#### Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future value of the financial instruments will fluctuate because of changes in foreign exchange rates. As a result of the Group's significant marketing operations in the United States in the past, the Group's consolidated statement of financial position can be affected significantly by movements in the US\$ exchange rates.

#### Foreign Currency-Denominated Asset

	2016		201	15
	US\$	Peso	US\$	Peso
Cash and cash equivalents	\$1,378	P68,514	US\$776	₽36,519

As at December 31, 2016 and 2015, the exchange rate was \$\mathbb{P}49.72\$ to US\$1.00 and \$\mathbb{P}47.06\$ to US\$1.00, respectively. Net foreign exchange gain amounted to \$\mathbb{P}4.0\$ million, \$\mathbb{P}6.6\$ million, and \$\mathbb{P}2.9\$ million in 2016, 2015 and 2014, respectively.



The following tables demonstrate the sensitivity to a reasonably possible change in the US\$ exchange rate with respect to Peso, with all other variables held constant, of the Group's December 31, 2016 and 2015 income before income tax (due to changes in the fair value of monetary assets and liabilities). There is no impact on the Group's equity other than those already affecting the income.

	2016		
	Increase/Decrease in US\$ Rate (in %)	Effect on Income Before Income Tax	
Foreign currency-denominated			
financial assets	+5%	<b>P</b> 3,426	
	-5%	( <b>P3</b> ,426)	
	20	15	
	Increase/Decrease	Effect on Income	
	in US\$ Rate (in %)	Before Income Tax	
Foreign currency-denominated			
financial assets	+5%	₽1,825	
	-5%	( <del>P</del> 1,825)	

Foreign exchange gain or loss is computed for the year based on management's best estimate that the Peso-US\$ conversion rate may strengthen or weaken using the year end balances of dollar-denominated cash and cash equivalents. An increase in the US\$ rate means a weaker peso while a decrease in the US\$ rate means a stronger peso. There has been no change in the methods and assumptions used by management in the above analyses.

#### Credit Risk

Credit risk is the risk that a counterparty will meet its obligation under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risks from its operating activities (primarily from trade receivables and loans) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures.

Default or delinquency on the part of buyers of condominium units are being monitored on an ongoing basis to enable the Group to determine the appropriate action, usually cancelling the sale and holding the units open for sale. Lease receivables are closely monitored based on aging of the accounts. Accounts determined to be uncollectible are recommended for write off. With regard to the other financial assets of the Group, these are also monitored regularly with the result that the Group's exposure to bad debts is not significant.

Trade receivables from sale of condominium units are secured with pre-completed condominium units. The legal title and ownership of these units will only be transferred to the customers upon full payment of the contract price. For other receivables, since the Group trades only with recognized third parties, there is no requirement for collateral.



The table below summarizes the maximum exposure to credit risk of each class of financial assets.

		2016	
_			Financial Effect
	Gross		of Collateral
	Maximum		or Credit
	Exposure	Net Exposure	Enhancement
Cash and cash equivalents*	₽1,435,757	₽1,413,480	₽22,277
Trade receivables from:			
Sale of condominium units	9,235,566	107,912	9,127,654
Lease	123,264	70,352	52,912
Advances to officers and employees	45,985	_	45,985
Other receivables**	232,627	232,627	_
Available-for-sale investments:			
Quoted	13,500	13,500	_
Unquoted	3,308	3,308	_
Refundable deposits***	166,190	166,190	_
Restricted cash***	194,307	194,307	_
	₽11,450,504	₽2,201,676	P9,248,828

		2015	
_			Financial Effect
	Gross		of Collateral
	Maximum		or Credit
	Exposure	Net Exposure	Enhancement
Cash and cash equivalents*	₽2,247,732	₽2,229,573	₽18,159
Trade receivables from:			
Sale of condominium units	8,722,114	88,698	8,633,416
Lease	122,129	_	122,129
Advances to officers and employees	27,724	_	27,724
Other receivables**	158,845	158,845	_
Available-for-sale investments:			
Quoted	12,500	12,500	_
Unquoted	3,308	3,308	_
Refundable deposits***	172,711	172,711	_
Restricted cash ***	98,255	98,255	_
	₽11,565,318	₽2,763,890	₽8,801,428

<sup>\*</sup>Excluding cash on hand amounting to P5,103 and P1,479 as at December 31, 2016 and 2015, respectively.

There are no significant concentrations of credit risk because the Group trades with various third parties.



<sup>\*\*</sup>Excluding other receivables, which are nonfinancial assets, amounting to nil and P3,995 as at December 31, 2016 and 2015, respectively.

<sup>\*\*\*</sup>Presented as part of "Other current assets" account in the consolidated statements of financial position.

The tables below show the credit quality by class of financial asset based on the Group's credit rating system.

2016				
A Rating	B Rating	Total		
P1,440,860	₽-	P1,440,860		
6,603,820	1,935,626	8,539,446		
97,879	21,519	119,398		
45,985	_	45,985		
232,627	_	232,627		
13,500	_	13,500		
3,308	_	3,308		
194,307	_	194,307		
64,297	_	64,297		
P8,696,583	₽1,957,145	₽10,653,728		
	P1,440,860  6,603,820 97,879 45,985 232,627  13,500 3,308 194,307 64,297	A Rating B Rating P1,440,860 P-  6,603,820 1,935,626 97,879 21,519 45,985 - 232,627 -  13,500 - 3,308 - 194,307 - 64,297 -		

	2015				
_	A Rating	B Rating	Total		
Cash and cash equivalents	₽2,249,211	₽–	₽2,249,211		
Trade receivables from:					
Sale of condominium units	6,239,045	2,393,296	8,632,341		
Lease	60,454	54,247	114,701		
Advances to officers and employees	27,724	_	27,724		
Other receivables	162,840	_	162,840		
Available-for-sale investments:					
Quoted	12,500	_	12,500		
Unquoted	3,308	_	3,308		
Restricted cash	98,255	_	98,255		
Refundable deposits	52,975	5,117	58,092		
	₽8,906,312	₽2,452,660	₽11,358,972		

For trade receivables from sale of condominium units, customers who have no history of delayed payment are classified as having a credit rating of "A" while customers who have history of delayed payment but is currently updated are given a credit rating of "B".

Trade receivables from lease are classified as having a credit rating of "A" when tenants pay within the discount period and "B" when tenants pay on or before due date.

As at December 31, 2016 and 2015, the analyses of the age of financial assets are as follows:

	2016						
	Neither	Neither Past Due but not Impaired					
	Past Due	Less than			More than	Financial	
	nor Impaired	30 Days	31 to 60 Days	61 to 90 Days	90 Days	Assets	Total
Cash and cash equivalents	P1,440,860	₽-	₽-	₽–	₽-	₽–	P1,440,860
Trade receivables from:							
Sale of condominium units	8,539,446	391,609	11,859	51,167	241,475	_	9,235,556
Lease	119,398	1,571	520	400	1,375	_	123,264
Advances to officers and employees	45,985	_	-	_	_	_	45,985
Other receivables	232,627	_	-	_	_	3,307	235,934
Available-for-sale investments:							
Quoted	13,500	_	_	_	_	_	13,500
Unquoted	3,308	-	-	_	_	_	3,308
Refundable deposits	64,297	10,210	78,246	168	13,269	_	166,190
Restricted cash	194,307	_	´ –	_	_	_	194,307
	P10,653,728	P403,390	P90,625	₽51,735	P256,119	₽3,307	P11,458,904



		2015						
	Neither		Past Due but	not Impaired		Impaired		
	Past Due nor Impaired	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Financial Assets	Total	
Cash and cash equivalents	₽2,249,211	₽–	₽–	₽–	₽–	₽–	₽2,249,211	
Trade receivables from:								
Sale of condominium units	8,632,341	14,325	6,817	6,069	62,562	_	8,722,114	
Lease	114,701	5,702	1,683	43	-	_	122,129	
Advances to officers and employees	27,724	_	_	_	_	_	27,724	
Other receivables	162,840	_	_	_	_	2,611	165,451	
Available-for-sale investments:								
Quoted	12,500	_	_	_	_	_	12,500	
Unquoted	3,308	_	_	_	_	_	3,308	
Refundable deposits	58,092	11,143	88,811	183	14,482	_	172,711	
Restricted cash	98,255	_	_	_	-	_	98,255	
	P11,358,972	₽31,170	₽97,311	₽6,295	₽77,044	₽2,611	₽11,573,403	

Financial assets are considered past due when collections are not received on due date.

Past due accounts which pertain to trade receivables from sale of condominium units and club shares are recoverable since the legal title and ownership of the condominium units and club shares will only be transferred to the customers upon full payment of the contract price. In case of cancellation, the condominium units and club shares become available for sale. The fair value of the condominium units amounted to \$\text{P24.1}\$ billion and \$\text{P34.6}\$ billion as at December 31, 2016 and 2015, respectively. The fair value of the club shares amounted to \$\text{P2.7}\$ million and \$\text{P6.6}\$ million as at December 31, 2016 and 2015, respectively.

Past due accounts pertaining to lease are recoverable because security deposits and advance rent paid by the tenants are sufficient to cover the balance in case of default or delinquency of tenants.

No provision for impairment was made for trade receivables from sale of condominium units and club shares which are subjected to collective assessment since these assets are secured with collateral.

#### Liquidity Risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans. As at December 31, 2016 and 2015, 11% and 16% of the Group's debt will mature in less than one year as at December 31, 2016 and 2015, respectively.

The liquidity risk of the Group arises from their financial liabilities. The tables below summarized the maturity profile of the Group's financial liabilities at December 31, 2016 and 2015 based on contractual undiscounted payments.

			2016			
	Due Between					
		<b>Due Within</b>	3 and	<b>Due After</b>		
	On Demand	3 Months	12 Months	12 Months	Total	
Trade and other payables*	_	₽555,385	P3,728,024	₽–	P4,283,409	
Interest-bearing loans and borrowings**	_	912,000	806,527	13,981,300	15,699,827	
Installment payable	_	_	_	655,799	655,799	
Retention payable***	_	_	244,178	616,777	860,955	
Security deposits***	_	_	181,419	180,545	361,964	
	₽–	P1,467,385	P4,960,148	P15,434,421	P21,861,954	



_			2015		
			Due Between		
		Due Within	3 and	Due After	
	On Demand	3 Months	12 Months	12 Months	Total
Trade and other payables*	₽–	₽551,420	₽1,949,298	₽-	₽2,500,718
Interest-bearing loans and borrowings**	_	912,000	1,301,454	11,699,827	13,913,281
Installment payable	_	_	_	655,799	655,799
Retention payable***	_	_	92,591	547,448	640,039
Security deposits***	=	141,757	40,789	120,097	302,643
	₽–	₽1,605,177	₽3,384,132	₽13,023,171	₽18,012,480

<sup>\*</sup>Excluding the current portion of retention payable and security deposits, deposits from pre-selling of condominium units and excess of collections over recognized receivables and other statutory payables.

#### Maturity Profile of Financial Assets Held for Liquidity Purposes

The table below shows the maturity profile of the Group's financial assets based on contractual undiscounted cash flows as at December 31:

		2016				
		Within	31 to 60	61 to 90	Over	
	On Demand	30 Days	Days	Days	90 Days	Total
Cash and cash equivalents	P463,186	P977,674	₽–	₽–	₽–	P1,440,860
Trade receivables from:						
Sale of condominium units	11,014,139	1,571,387	519,813	399,509	1,375,197	14,880,045
Lease	119,398	1,571	520	400	1,375	123,264
Available-for-sale investments	_	_	_	_	16,808	16,808
	P11,596,723	P2,550,632	P520,333	P399,909	P1,393,380	P16,460,977

_	2015					
	Within				Over	
	On Demand	30 Days 3	31 to 60 Days	61 to 90 Days	90 Days	Total
Cash and cash equivalents	₽461,877	₽1,735,001	₽52,333	₽–	₽–	₽2,249,211
Trade receivables from:						
Sale of condominium units	6,620,410	2,302,705	479,791	323,633	1,808,242	11,534,781
Lease	114,701	5,702	1,683	43	_	122,129
Available-for-sale investments	_	_	_	_	15,808	15,808
	₽7,196,988	₽4,043,408	₽533,807	₽323,676	₽1,824,050	₽13,921,929

#### Capital Management Policy

The primary objective of the Group's capital management is to maximize shareholder value by maintaining a healthy balance between debt and equity (capital) financing in support of its business requirements.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended December 31, 2016 and 2015.

The Group monitors its capital adequacy using the net debt-to-equity ratio, which is interest-bearing loans and borrowings less cash and cash equivalents divided by equity. The Group's policy is to limit the net debt-to-equity ratio to 1.0x.



<sup>\*\*</sup>Principal payments

<sup>\*\*\*</sup>Presented as part of "Trade and other payables" and "Deposits and other liabilities" accounts in the consolidated statements of financial position.

The Group is required to maintain debt-to-equity ratio as set forth in the Fixed Rate Corporate Notes Facility Agreement and Bonds. The Agreement provides for a higher debt to equity ratio than the internal limit set by the Group (see Note 15).

	2016	2015
Interest-bearing loans and borrowings	P15,633,946	₽13,848,173
Less cash and cash equivalents	1,440,860	2,249,211
Net	14,193,086	11,598,962
Equity	15,678,389	14,179,645
Net debt-to-equity ratio	0.91	0.82

#### 30. Fair Value Measurement

Set out below is a comparison by class of carrying values and fair values of the Group's assets and liabilities that are carried in the consolidated financial statements as at December 31, 2016 and 2015.

2016

			2016		
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Assets					
Loans and receivables:					
Sale of condominium units (including					
noncurrent portion)	<b>P</b> 9,235,566	P20,604,092	₽–	P20,604,092	₽–
Investment properties (see Note 12)	7,929,445	19,451,422	_	6,367,422	13,084,000
Available-for-sale financial assets	16,808	16,808	13,500	_	3,308
	P17,181,819	P40,072,322	P13,500	P26,971,514	P13,087,308
Liabilities					
Other financial liabilities:					
Interest-bearing loans and borrowings					
(including noncurrent portion)	P15,633,946	P16,326,693	₽–	₽–	P16,326,693
Installment payable	521,054	555,848	_	_	555,848
Retention payable (including noncurrent	,	,			,
portion)	860,955	621,847	_	_	621,847
Security deposits (including noncurrent	,	,			,
portion)	361,964	217,508	_	_	217,508
-	₽17,377,919	₽17,721,896	₽–	₽–	P17,721,896



			2015		
	Carrying				
	Value	Fair Value	Level 1	Level 2	Level 3
Assets					
Loans and receivables:					
Sale of condominium units (including					
noncurrent portion)	₽8,722,114	₽18,458,155	₽–	₽18,458,155	₽–
Investment properties (see Note 12)	6,613,858	14,433,722	_	1,377,892	13,055,830
Available-for-sale financial assets	15,808	15,808	12,500	_	3,308
	₽15,351,780	P32,907,685	₽12,500	₽19,836,047	₽13,059,138
Liabilities					
Other financial liabilities:					
Interest-bearing loans and borrowings					
(including noncurrent portion)	₽13,848,173	₽14,499,917	₽–	₽–	₽14,499,917
Installment payable	467,007	520,666	_	_	520,666
Retention payable (including noncurrent					
portion)	640,039	605,720	_	_	605,720
Security deposits (including noncurrent					
portion)	302,643	298,610	_	_	298,610
	₽15,257,862	₽15,924,913	₽–	₽–	₽15,924,913

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade Receivables from Lease, Advances to Officers and Employees, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables. Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

*Trade Receivables from Sale of Condominium Units*. The fair values of trade receivables from sale of condominium units were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEx interest rates ranging from 1.8% to 5.0% as at December 31, 2016 and from 2.7% to 5.5% as at December 31, 2015.

Available-for-Sale Investments. The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. Unquoted equity securities for which no other reliable basis for fair value measurement is available, were valued at cost, net of impairment, if any.

*Interest-bearing Loans and Borrowings*. The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEx interest rates ranging from 1.8% to 5.0% as at December 31, 2016 and 2.7% to 5.2% as at December 31, 2015. *Installment Payable*. The fair value of installment payable were calculated by discounting the expected cash flows at prevailing credit adjusted PDEx interest rates ranging from 1.8% to 5.0% as at December 31, 2016 and 2.7% to 5.1% as at December 31, 2015.

Retention Payable and Security Deposits. The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEx interest rates ranging from 1.8% to 5.0% as at December 31, 2016 and 2.9% to 4.9% as at December 31, 2015. For the years ended December 31, 2016 and 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.



#### 31. Basic/Diluted Earnings Per Share Computation

	2016	2015	2014
	(In Thousands, Except	Numbers of Shares a	and Per Share Data)
Net income attributable to the Parent			
Company	<b>₽1,823,981</b>	₽1,643,731	₽1,562,600
Dividends on preferred shares	(1,650)	(1,650)	(1,650)
Net income attributable to common			
shares (a)	1,822,331	1,642,081	1,560,950
Common shares at beginning of year	6,116,762,198	6,116,762,198	6,116,762,198
Weighted average number of common shares			
- basic (b)	6,116,762,198	6,116,762,198	6,116,762,198
Dilutive potential common shares under the			
ESOP	4,183,823	5,677,731	9,306,853
Weighted average number of common shares			
- diluted (c)	6,120,946,021	6,122,439,929	6,126,069,051
Per share amounts:			
Basic (a/b)	₽0.2979	₽0.2685	₽0.2552
Diluted (a/c)	<b>₽</b> 0.2977	₽0.2682	₽0.2548

#### 32. Segment Information

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker.

For management purposes, the Group's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group manages its operations under the following business segments:

- Residential Development is engaged in the development, selling, and property management of all residential projects of the Group. It also includes the operations of the Rockwell Club.
- Commercial Development is engaged in the sale, leasing and other related operations in the
  course of the management of commercial buildings or spaces used for retail and office leasing,
  including cinema operations. Commercial buildings in its portfolio include the Power Plant
  Mall and 8 Rockwell in Makati City, Santolan Town Plaza in San Juan, Metro Manila,
  Rockwell Business Center (RBC) in Ortigas, Pasig and RBC Sheridan in Mandaluyong, Metro
  Manila. Other retail spaces are found at several of the high-rise condominiums developed by
  the Group.
- *Hotel segment* is engaged in leasing of serviced apartments and management of hotel and resort operations. Its hotel portfolio includes serviced apartments located in Edades Towers and Garden Villas, The Grove and Joya Lofts and Towers.

The Group does not have any customers which constitutes 10% or more of the Group's revenue.



Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with consolidated net income in the consolidated financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax. *EBITDA* is a non-GAAP measure.

The Group centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Group's existing business portfolio.

The President, the Group's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

Disclosure of the geographical information regarding the Group's revenues from external customers and total assets have not been provided since all of the Group's consolidated revenues are derived from operations within the Philippines.

#### **Business Segments**

The following tables present information regarding the Group's residential development and commercial development business segments:

_			2016	
	Residential	Commercial		
	Development	Development	Hotel	Total
Revenue	<b>₽11,040,158</b>	P1,324,416	P346,729	P12,711,303
Costs and expenses	(8,876,504)	(456,690)	(258,127)	(9,591,321)
Share in net income of a joint venture	_	254,231	_	254,231
Other income - net	4,031	_	_	4,031
EBITDA	2,167,685	1,121,957	88,602	3,378,244
Depreciation and amortization	(169,135)	(280,358)	(50,772)	(500,265)
Interest expense	(221,798)	(139,688)	(28,362)	(389,848)
Provision for income tax	_	_	_	(671,897)
Consolidated net income	P1,776,778	₽701,911	P9,468	P1,816,234
Access and Linking				
Assets and Liabilities	DAE 127 405	D1 500 073	D245 (42	D2 ( 002 002
Segment assets	₽25,136,487	₽1,509,962	₽245,643	₽26,892,092
Investment properties	809,559	7,119,886	_	7,929,445
Investment in joint venture	_	2,879,249	_	2,879,249
Property and equipment	1,505,007	269,618	962,361	2,736,986
Total assets	₽27,451,053	₽11,778,715	₽1,208,004	₽40,437,772
Segment liabilities	₽22,701,816	₽1,907,059	₽150,508	P24,759,383

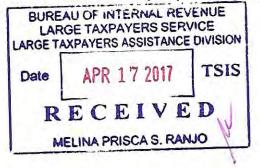


		2015					
-	Residential	Commercial					
	Development	Development	Hotel	Total			
Revenue	₽6,515,111	₱2,147,116	₱260,002	₽8,922,229			
Costs and expenses	(4,962,491)	(856,260)	(198,172)	(6,016,923)			
Share in net income of joint venture	-	170,844	_	170,844			
Other income – net	6,456		_	6,456			
EBITDA	1,559,076	1,461,700	61,830	3,082,606			
Depreciation and amortization	-	O <del>m</del> o	-	(335,687)			
Interest expense		-	=	(471,188)			
Provision for income tax	4	-	-	(633,386)			
Consolidated net income	₱1,559,076	₱1,461,700	₱61,830	₱1,642,345			
Assets and Liabilities							
Segment assets	₱22,221,512	₱1,638,054	₱224,331	₱24,083,897			
Investment properties	800,615	5,813,243		6,613,858			
Investment in joint venture	-	3,030,463	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3,030,463			
Property and equipment	1,261,420	259,322	780,890	2,301,632			
Total assets	₱24,283,547	₱10,741,082	₱1,005,221	₱36,029,850			
Segment liabilities	₱21,266,467	₱455,574	₱128,164	₱21,850,205			
	2014						
-	Residential	Commercial					
	Development	Development	Hotel	Total			
Revenue	₱7,407,888	₱1,355,327	₱89,572	₽8,852,787			
				10,002,101			
Costs and expenses	(5.309.217)	(477,444)	(83,817)				
	(5,309,217)	(477,444) 102,819	(83,817)	(5,870,478)			
Share in net income of joint venture		(477,444) 102,819	(83,817)	(5,870,478) 102,819			
Share in net income of joint venture Other income - net	2,902	102,819		(5,870,478) 102,819 2,902			
Share in net income of joint venture Other income - net EBITDA			(83,817) - - 5,755	(5,870,478) 102,819 2,902 3,088,030			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization	2,902	102,819		(5,870,478) 102,819 2,902 3,088,030 (307,491)			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense	2,902	102,819		(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848)			
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income	2,902	102,819		(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848) (613,391)			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax	2,902 2,101,573 - -	980,702 - - - -	5,755 - - -	(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848) (613,391)			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income Assets and Liabilities	2,902 2,101,573 - - - - - - - - - - - - - - - - - - -	980,702 - - - - - - - - - - - - - - - - -	5,755 - - - - - ₽5,755	(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848) (613,391) ₱1,563,300			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets	2,902 2,101,573 - - - - - - - - - - - - - - - - - - -	102,819 980,702 - - - - - - - - - - - - -	5,755 - - -	(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848) (613,391) ₱1,563,300			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets Investment properties	2,902 2,101,573 - - - - - - - - - - - - - - - - - - -	102,819 980,702 - - - - - - - - - - - - -	5,755 - - - - - ₽5,755	(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848) (613,391) ₱1,563,300			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets Investment properties Investment in joint venture	2,902 2,101,573 - - - - - - - - - - - - - - - - - - -	102,819 980,702 - - - - - - - - - - - - -	5,755 - - - - ₽5,755	(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848) (613,391) ₱1,563,300 ₱28,241,799 6,147,124 2,859,619			
Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income Assets and Liabilities	2,902 2,101,573 - - - - - - - - - - - - - - - - - - -	102,819 980,702 - - - - - - - - - - - - -	5,755 - - - - - ₽5,755	(5,870,478) 102,819 2,902 3,088,030 (307,491) (603,848) (613,391) ₱1,563,300 ₱28,241,799 6,147,124			

#### 33. Supplemental Disclosure of Cash Flow Information

In 2014, the Group's non-cash investing activity pertains to Rockwell Primaries' acquisition of 60% interest to Rockwell Primaries South with unpaid purchase price of ₱421.2 million as at year-

end (see Note 6).







SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel. (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Rockwell Land Corporation The Garage at Rockwell Center Estrella St., Rockwell Center Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Rockwell Land Corporation and its Subsidiaries as at December 31, 2016 and 2015, and for each of the three years in the period ended December 31, 2016, and have issued our report thereon dated March 16, 2017. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011), and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Roel E. lucas

Roel E. Lucas

Partner

CPA Certificate No. 98200

SEC Accreditation No. 1079-AR-2 (Group A),

March 2, 2017, valid until March 1, 2020

Tax Identification No. 191-180-015

BIR Accreditation No. 08-001998-95-2016,

January 3, 2017, valid until January 2, 2020

PTR No. 5908714, January 3, 2017, Makati City

March 16, 2017





#### ROCKWELL LAND CORPORATION

### INDEX TO SUPPLEMENTARY SCHEDULES Form 17-A, Item 7

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# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE A – FINANCIAL ASSETS As of December 31, 2016

Name of Issuing Entity and Association of Each Issue	Number of Share or Principal	Amount in the Balance Sheet	Value based on Market Quotation at end of reporting	Income Received and Accrued				
	Amount		period					
(Amount in thousands)								
Loans and Receivable								
A.) Cash		₽1,440,860	₽1,440,860	₽17,106				
B.) Trade receivables:		, ,	, ,	ŕ				
- Sale from Condominium								
Units		9,519,194	9,519,194	1,286,111				
- Lease		123,264						
C.) Advances to officers		45.005	45.005					
and employees		45,985	45,985	_				
D.) Others		232,627	232,627	_				
E.) Refundable Deposits		154,896	154,896	_				
F.) Restricted Cash		190,105	190,105	_				
Available for sale securities								
A.) Quoted	1 share	12,500	12,500	_				
B.) Unquoted		1,000	1,000	_				

#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPIAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) As of December 31, 2016

Name	Beginning	Additions	Deductions	Ending balance		Total
	balance			Current	Non-Current	
Accounts Receivable						
Officers &	₽190,549,387	₽76,174,044	₽69,915,093	₽90,185,613	₽98,638,291	₽196,808,339
Directors	117,420,879	44,972,788	29,414,648	31,134,225	96,546,762	132,979,018
Employees						
TOTAL	P307,970,266	P121,146,832	P99,329,741	P121,319,838	P195,185,054	P329,787,357

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE C – ACCOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION PERIOD As of December 31, 2016

Name and Designation of Debtor	Beginning balance	Additions	Amounts Collected	Amounts Written Off	Current	Not Current	Ending balance
Rockwell Leisure Club Inc.	₽16,523,492	₽6,977,414	11,661,498	₽–	₽11,839,408	₽–	₽11,839,408
Rockwell Integrated Property Services, Inc.	₽32,472,193	₽22,013,063	30,926,568	₽–	₽23,558,688	₽–	₽23,558,688
Rockwell Primaries Development Corporation	₽1,285,124,500	₽158,085,079	28,501,590	₽–	₽1,414,707,989	₽–	₽1,414,707,989
Stonewell Property Development Corporation	₽700,521	₽157,920	₽–	_	₽858,441	-	₽858,441
Primaries Properties Sales Specialists Inc.	₽–	₽1,598,014	₽–	₽–	₽1,598,014	₽–	₽1,598,014
Rockwell Hotels & Leisure Management Corp	₽66,532,520	₽11,292,239	18,183,	₽–	₽47,810,405	₽–	₽47,810,405
Retailscapes, Inc.	₽–	₽80,996,818	₽–	₽–	₽80,996,818	₽–	₽80,996,818

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE D – INTANGIBLE ASSETS – OTHER ASSETS As of December 31, 2016

Description	Beginning balance	Additions at Cost	Charged to Cost & Expenses	Charged to Other Accts	Other Changes	Ending balance
N/A	N/A	N/A	N/A	N/A	N/A	N/A

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE E – LONG TERM DEBT As of December 31, 2016

Title of Issue & Type of Obligation	Amount Authorized by Indenture	Current Portion of Long-Term Debt	Long-Term Debt (net of Current Portion)	Average Interest Rate	No. of Periodic Installments	Maturity Date
Philippine Peso, 7-Year FRCN due 2020	₽10,000,000,000	₽1,612,000,000	₽6,364,000,000	4.90%	13	1/7/2020
Philippine Peso, 7-year & 1 quarter fixed-rate retail peso bonds due on					13	
2021	₽5,000,000,000	₽–	₽5,000,000,000	5.09%	1	2/15/2021
Philippine Peso, 5-Year fixed-rate notes due 2019	<b>₽</b> 533,904,590	₽106,527,161	₽229,299,714	5.00%	5	12/22/2019
Philippine Peso, 10-year fixed-rate loan due 2026	₽500,000,000	₽–	₽500,000,000	5.69%	32	06/17/2026
Philippine Peso, 10-year fixed-rate loan due 2026	₽1,000,000,000	₽–	₽1,000,000,000	5.50%	32	05/31/2026
Philippine Peso, 7-year fixed-rate loan due 2023	₽1,000,000,000	₽–	₽1,000,000,000	4.44%	20	06/17/2023
Philippine Peso, 10-year floating-rate loan due 2026	₽1,000,000,000	₽_	₽1,000,000,000	2.53%	32	06/16/2026
Philippine Peso, 7-year floating-rate loan due	D700 000 000	,	<b>D5</b> 00 000 000	2.5004	20	00/45/2022
2023	₽500,000,000	₽–	₽500,000,000	2.59%	20	09/16/2023

#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE F – INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES) As of December 31, 2016

Name of Related Party	Beginning balance	Ending balance
N/A	N/A	N/A

### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE G – GUARANTEES OF SECURITIES OF OTHER ISSUERS As of December 31, 2016

Name of Issuing Entity of Securities Guaranteed by the Company for which this Statement is filed	Title of Issue of Each Class of Securities Guaranteed	Total Amount Guaranteed & Outstanding	Amount owed by Person for which Statement is filed	Nature of Guarantee
N/A	N/A	N/A	N/A	N/A

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE H – CAPITAL STOCK As of December 31, 2016

				Number of Shares Held By		
Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding	Number of Shares Reserved for Options, Warrants, Conversions, and Other Rights	Related Parties	Directors, Officers and Employees	Others
Common Shares	8,890,000,000	6,116,762,198	48,740,000	5,296,015,375	38,562,005	733,444,818
Preferred Shares	11,000,000,000	2,750,000,000	0	2,750,000,000	0	0

#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE I – LIST OF APPLICABLE STANDARDS AND INTERPRETATIONS As of December 31, 2016

PHILIPPIN INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS	Adopted	Not Adopted	Not Applicable
	for the Preparation and Presentation of Financial Statements Framework Phase A: Objectives and qualitative characteristics	<b>√</b>		
PFRSs Prac	ctice Statement Management Commentary			<b>√</b>
Philippine I	Financial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	✓		
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	<b>√</b>		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			<b>✓</b>
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			<b>✓</b>
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			<b>/</b>
	Amendments to PFRS 1: Government Loans			<b>√</b>
	Amendment to PFRS 1: Meaning of Effective PFRSs			<b>√</b>
PFRS 2	Share-based Payment	<b>√</b>		
	Amendments to PFRS 2: Vesting Conditions and Cancellations	<b>√</b>		
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			<b>✓</b>
	Amendment to PFRS 2: Definition of Vesting Condition			<b>√</b>
	Amendments to PFRS 2: Share-based Payments – Classification and Measurement of Share-based Payment Transactions	N	ot early adopted	
PFRS 3	Business Combinations	<b>✓</b>		
(Revised)	Business Combinations - Accounting for Contingent Consideration in a Business Combination			<b>√</b>
	Business Combinations - Scope Exceptions for Joint Arrangements	<b>√</b>		
PFRS 4	Insurance Contracts			<b>√</b>
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			<b>✓</b>
	Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4	RS Not early		ed
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			<b>√</b>
	Amendments to PFRS 5: Changes in Methods of Disposal			<b>√</b>
PFRS 6	Exploration for and Evaluation of Mineral Resources			<b>√</b>
PFRS 7	Financial Instruments: Disclosures	<b>√</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>√</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	<b>√</b>		

PHILIPPIN INTERPRE	NE FINANCIAL REPORTING STANDARDS AND CTATIONS	Adopted	Not Adopted	Not Applicable
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	<b>√</b>		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	<b>&gt;</b>		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	<b>√</b>		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			<b>/</b>
	Amendments to PFRS 7: Disclosures - Servicing Contracts			<b>√</b>
	Amendments to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements			<b>√</b>
PFRS 8	Operating Segments	<b>✓</b>		
	Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets	√		
PFRS 9	Financial Instruments	N	lot early adopt	ed
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures	N	lot early adopt	ed
PFRS 10	Consolidated Financial Statements	<b>√</b>		
	Amendments to PFRS 10: Investment Entities			<b>√</b>
	Amendments to PFRS 10: Investment Entities: Applying Consolidation Exceptions			<b>√</b>
	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Not early adopted		
PFRS 11	Joint Arrangements	>		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			<b>✓</b>
PFRS 12	Disclosure of Interests in Other Entities	<b>√</b>		
	Amendments to PFRS 10: Investment Entities			J
	Amendments to PFRS 10: Investment Entities: Applying Consolidation Exceptions			✓
	Amendments to PFRS 12: Disclosure of Interests in Other Entities – Clarification of the Scope of the Standard			<b>/</b>
PFRS 13	Fair Value Measurement	<b>&gt;</b>		
	Amendment to PFRS 13: Short-term Receivables and Payables	<b>√</b>		
	Amendment to PFRS 13: Portfolio Exception	<b>✓</b>		
PFRS 14	Regulatory Deferral Accounts			<b>√</b>
PFRS 15	Revenue from Contracts with Customers	N	lot early adopt	ed
PFRS 16	Leases	Not early adopted		
Philippine A	Accounting Standards			
PAS 1	Presentation of Financial Statements	<b>√</b>		
	Amendment to PAS 1: Capital Disclosures	<b>√</b>		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	<b>√</b>		

PHILIPPINI INTERPRE	E FINANCIAL REPORTING STANDARDS AND FATIONS	Adopted	Not Adopted	Not Applicable
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	<b>√</b>		
	Amendments to PAS 1: Disclosure Initiative	<b>√</b>		
PAS 2	Inventories	<b>√</b>		
PAS 7	Statement of Cash Flows	✓		
	Amendments to PAS 7: Statement of Cash Flows – Disclosure Initiative	N	ot early adopt	ed
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors			<b>√</b>
PAS 10	Events after the Reporting Date	<b>√</b>		
PAS 11	Construction Contracts			J
PAS 12	Income Taxes	<b>√</b>		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	<b>√</b>		
	Amendment to PAS 12 –Income taxes – Recognition of Deferred Tax Assets for Unrealized Losses	N	ot early adopt	ed
PAS 16	Property, Plant and Equipment	<b>√</b>		
	Amendment to PAS 16: Revaluation Method - Proportionate Restatement of Accumulated Depreciation			<b>√</b>
	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and Amortization			<b>√</b>
	Amendment to PAS 16: Agriculture - Bearer Plants			<b>√</b>
PAS 17	Leases	<b>√</b>		
PAS 18	Revenue	<b>√</b>		
PAS 19	Employee Benefits	<b>√</b>		
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures	<b>√</b>		
	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	<b>√</b>		
	Amendments to PAS 19: Regional Market Issue Regarding Discount Rate	<b>√</b>		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			<b>√</b>
PAS 21	The Effects of Changes in Foreign Exchange Rates	<b>√</b>		
	Amendment: Net Investment in a Foreign Operation			<b>J</b>
PAS 23	Borrowing Costs	<b>√</b>		
PAS 24	Related Party Disclosures	<b>√</b>		
	Amendments to PAS 24: Key Management Personnel	<b>√</b>		
PAS 27	Separate Financial Statements			<b>J</b>
(Amended)	Amendments to PAS 27: Investment Entities			<b>√</b>
	Amendments to PAS 27: Equity Method in Separate Financial Statements	J		
	Investments in Associates and Joint Ventures	<b>√</b>		

PHILIPPINI INTERPRE	E FINANCIAL REPORTING STANDARDS AND FATIONS	Adopted	Not Adopted	Not Applicable	
PAS 28 (Amended)	Amendments to PFRS 10: Investment Entities: Applying Consolidation Exceptions			<b>√</b>	
	Amendments to PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Not early adopted			
	Amendments to PAS 28, "Measuring an Associate or Joint Venture at Fair Value"	N	ot early adopt	ted	
PAS 29	Financial Reporting in Hyperinflationary Economies			<b>/</b>	
PAS 32	Financial Instruments: Disclosure and Presentation	<b>√</b>			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			<b>√</b>	
	Amendment to PAS 32: Classification of Rights Issues			<b>√</b>	
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	<b>&gt;</b>			
PAS 33	Earnings per Share	<b>√</b>			
PAS 34	Interim Financial Reporting			<b>J</b>	
	Amendments to PAS 34: Disclosure of information 'elsewhere in the interim financial report			<b>J</b>	
PAS 36	Impairment of Assets	<b>√</b>			
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	<b>√</b>			
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	<b>√</b>			
PAS 38	Intangible Assets			1	
	Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			<b>√</b>	
	Amendments to PAS 38: Revaluation Method - Proportionate Restatement of Accumulated Amortization			<b>√</b>	
PAS 39	Financial Instruments: Recognition and Measurement	<b>√</b>			
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	<b>√</b>			
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			<b>√</b>	
	Amendments to PAS 39: The Fair Value Option			<b>√</b>	
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>√</b>			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	<b>√</b>			
	Amendments to Philippine Interpretation IFRIC - 9 and PAS 39: Embedded Derivatives	>			
	Amendment to PAS 39: Eligible Hedged Items			<b>✓</b>	
	Amendment to PAS 39: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting			<b>V</b>	
PAS 40	Investment Property	<b>√</b>			
	Amendment to PAS 40: Investment Property	Not early adopted			
PAS 41	Agriculture			<b>/</b>	

PHILIPPIN INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS	Adopted	Not Adopted	Not Applicable
	Amendment to PAS 41: Agriculture - Bearer Plants			<b>√</b>
Philippine I	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			<b>✓</b>
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			<b>√</b>
IFRIC 4	Determining Whether an Arrangement Contains a Lease	<b>√</b>		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			<b>√</b>
IFRIC 10	Interim Financial Reporting and Impairment			<b>√</b>
IFRIC 11	PFRS 2 - Group and Treasury Share Transactions			<b>√</b>
IFRIC 12	Service Concession Arrangements			<b>✓</b>
IFRIC 13	Customer Loyalty Programmes			<b>✓</b>
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			<b>√</b>
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement			<b>V</b>
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			<b>√</b>
IFRIC 17	Distributions of Non-cash Assets to Owners			<b>√</b>
IFRIC 18	Transfers of Assets from Customers			<b>√</b>
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			<b>√</b>
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			<b>✓</b>
IFRIC 22	Foreign Currency Transactions and Advance Consideration		Not early adopt	ed
SIC-7	Introduction of the Euro			<b>✓</b>
SIC-10	Government Assistance - No Specific Relation to Operating Activities			<b>J</b>
SIC-15	Operating Leases - Incentives			<b>√</b>
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			<b>√</b>
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			<b>√</b>
SIC-29	Service Concession Arrangements: Disclosures.			<b>√</b>
SIC-31	Revenue - Barter Transactions Involving Advertising Services			<b>√</b>
SIC-32	Intangible Assets - Web Site Costs			<b>J</b>

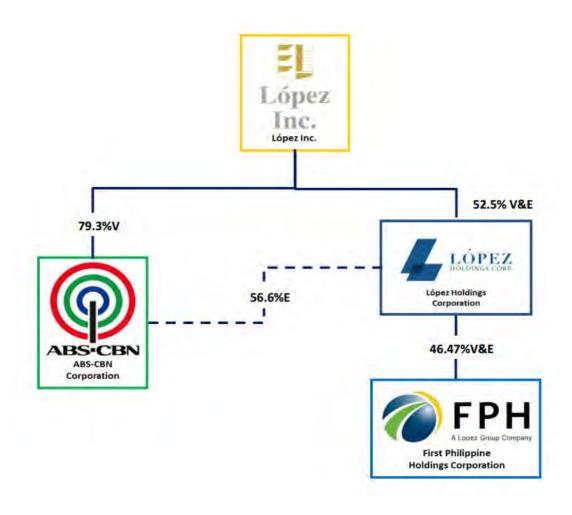
### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE J – RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

As of December 31, 2016

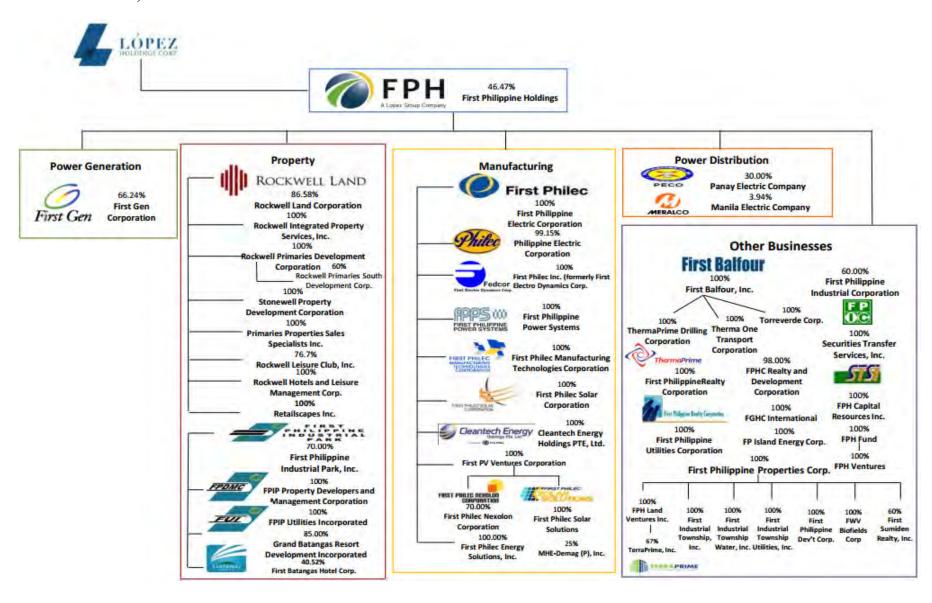
Amount in thousands

Unappropriated Retained Earnings, beginning	₽7,015,557
Adjustments:	
Other comprehensive loss (PAS 19)	99,403
Deferred tax assets	128,296
Unappropriated Retained Earnings, as adjusted, beginning	7,243,256
Add:	
Net income during the period closed to retained earnings	2,106,923
Less:	(5,453)
Benefit from deferred income tax	(3,433)
Cash dividends declared during the year	(330,120)
Appropriation retained earnings	(3,000,000)
Unappropriated Retained Earnings Available for Dividends Declaration	₽6,014,606

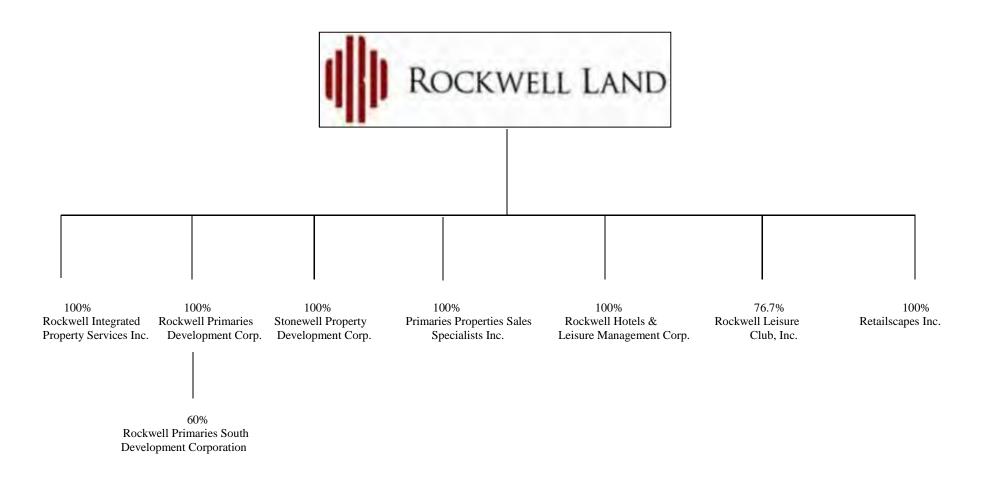
### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE K – MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP As of December 31, 2016



#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE K – MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP As of December 31, 2016



# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE K – MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP As of December 31, 2016



### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE L – FINANCIAL RATIOS

As of December 31, 2016

KPI	2016	2015	2014
EBITDA (P)	₽3.4 billion	₽3.1 billion	₽3.1 billion
Current Ratio (x)	3.01	2.92	2.47
Debt to Equity Ratio (x)	1.03	1.01	1.26
Net DE Ratio (x)	0.91	0.82	0.70
Asset to Equity Ratio (x)	2.58	2.54	3.04
Interest coverage ratio (x)	4.54	7.64	5.60
ROA	4.8%	4.4%	4.2%
ROE	12.2%	12.1%	12.9%
EPS (P)	0.30	0.27	0.26

#### Notes:

- (1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]
- (2) Current ratio [Current assets/Current liabilities]
- (3) Debt to Equity Ratio Ratio [Total Interest bearing debt / Total Equity]
- (4) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]
- (5) Assets to Equity Ratio [Total Assets/Total Equity]
- (6) Interest coverage ratio [EBITDA/ Total interest payments]
- (7) ROA [Net Income/Average Total Assets]
- (8) ROE [Net Income/ Average Total Equity]
- (9) EPS [Net Income/number of common shares outstanding]

#### ANNEX F – USE OF PROCEEDS

The company raised  $\pm 5.0$  billion from Bonds issuance last November 2013. After deducting the related expenses, the Net proceeds amounted to  $\pm 4.9$  billion (please see schedule below). Net proceeds will be used to partially finance the Company's capital expenditures for the last quarter of 2013 up to end 2015 primarily for the Proscenium project. As of end of 2015, the net proceeds amounted to nil.

	Estimate per Prospectus	Actual
Proceeds	5,000,000,000	5,000,000,000
Expense:		
Documentary Stamp Tax	25,000,000	25,000,000
SEC Registration Fee and Legal Research	1,830,625	1,830,625
SEC Publication	360,000	52,920
Underwriting Fee	15,000,000	15,000,000
Legal and Audit Fee	7,000,000	6,428,771
Credit Rating Fee	-	2,000,000
Listing Application Fee	100,000	100,000
Printing Cost	575,000	120,530
Trustee Fees	50,000	50,000
Registry and Paying Agency Fees	75,000	43,700
TOTAL	4,950,009,375	4,949,373,454

#### Use of Proceeds by end of 2015

In millions	
Proceeds	₽ 4,949
Use of Proceeds*	
Commercial Leasing	3,178
Residential Development	1,771
Total	4,949
Net Proceeds	₽ -

Use of proceeds include land acquisition and development costs for Residential Projects (The Proscenium, The Vantage and East Bay) and Commercial Leasing Projects (8 Rockwell, Grove Serviced Apartment, RBC Sheridan and Santolan Town Plaza).