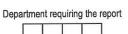
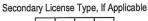
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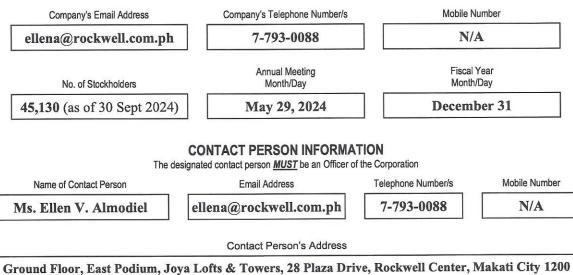
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**COMPANY INFORMATION** 



Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**SEC Number:** File Number:

# **ROCKWELL LAND CORPORATION**

(Company's Full Name)

2<sup>nd</sup> Floor 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City 1200

(Company's Address)

(632) 7793-0088

(Telephone Number)

September 30, 2024

(Quarter Ending)

SEC Form 17-Q Quarterly Report

(Form Type)

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- For the quarterly period ended September 30, 2024
- Commission Identification Number 62893
- BIR Tax Identification Number 004-710-062-000
- Exact name of issuer as specified in its charter: **<u>ROCKWELL LAND CORPORATION</u>**
- Province, country or other jurisdiction of incorporation or organization: **Philippines**
- Industry Classification Code: \_\_\_\_\_ (SEC Use Only)
- Address of issuer's principal office and postal code: **<u>2F</u>**, **8** Rockwell, Hidalgo Drive, Rockwell Center, Makati City 1200
  - Issuer's telephone number, including area code: (632) 7793-0088
- Former name, former address, former fiscal year, if changes since last report: <u>The Garage at Rockwell Center, Estrella St. Makati City 1200</u>
- Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each class	Number of shares issued and outstanding
Common shares	6,116,762,198

## <u>Amount of Debt Outstanding</u> Php28,180,056,914 (as of September 30, 2024)

 Are any or all of the securities listed on a Stock Exchange? Yes [X]No [ ]

Stock Exchange:	Philippine Stock Exchange
Securities Listed:	Common shares

- Indicate by check mark whether the registrant:
- (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes **[X]**No **[**]

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# SIGNATURE

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# PART I – FINANCIAL INFORMATION Item 1. Financial Statements

# **ROCKWELL LAND CORPORATION AND SUBSIDIARIES**

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Millions)

	September 30, 2024	December 31, 2023
	Unaudited	Audited
ASSETS		
Current Assets		
Cash and cash equivalents	₽3,427	₽4,25
Trade and other receivables	1,987	1,12
Contract asset	7,655	9,23
Real estate inventories	28,959	24,41
Advances to contractors	2,642	2,00
Other current assets	4,399	3,83
Total Current Assets	49,068	44,86
Noncurrent Assets		
Investment properties – net	15,613	14,62
Property and equipment – net	2,639	2,64
Investment in joint venture and associate	4,683	5,72
Contract asset – net of current portion	7,555	6,11
Investment in equity instruments at FVOCI	62	6
Deferred tax assets	60	5
Other noncurrent assets	852	50
Total Noncurrent Assets	31,464	29,73
Total Assets	<b>₽80,532</b>	₽74,59
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables	₽10,744	₽9,89
Current portion of interest-bearing loans and borrowings	3,816	2,81
Subscription Payable	366	36
Total Current Liabilities	14,926	13,07
Noncurrent Liabilities	24 234	22.02
Interest-bearing loans and borrowings - net of current portion	24,234	23,03
Subscription payable – net of current portion Deferred tax liabilities	2,152 1,517	2,35 1,21
Lease liability	680	1,21
Pension liability – net	151	8
Deposits and other liabilities	2,263	1,87
Total Noncurrent Liabilities	30,998	29,23
Total Liabilities	£45,923	<b>P</b> 42,30
Equity Attributable to Equity Holders of the Parent Company	,	,
Capital stock	6,271	6,27
Additional paid-in capital	28	2
Other comprehensive income	48	4
Other equity adjustments	540	54
Share-based payments	70	7
Retained earnings		
Appropriated	14,700	14,70
Unappropriated	7,636	6,53
	29,294	28,18
Less cost of treasury shares	(185)	(185
Total Equity Attributable to Equity Holders of the Parent Company	29,109	28,00
Non-controlling interests	5,500	4,29
Total Equity	<b>₽34,609</b>	₽32,29
Total Liabilities and Equity	<b>₽80,532</b>	₽74,59
See accompanying Notes to Financial Statements	,	

# **ROCKWELL LAND CORPORATION AND SUBSIDIARIES**

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amount in Millions)

	<u>2024 Una</u>	audited	<u>2023 Ur</u>	naudited
	July 1 to September 30	January 1 to September 30	July 1 to September 30	January 1 to September 30
REVENUE				
Sale of real estate	₽3,786	₽9,912	₽3,361	₽8,519
Interest income	124	496	535	1,541
Lease income	616	1,811	565	1,668
Others	608	1,799	571	1,597
	5,134	14,018	5,032	13,325
EXPENSES				
Cost of real estate	2,663	6,560	2,510	6,473
General and administrative expenses	583	1,788	569	1,634
Selling expenses	296	940	319	849
	3,542	9,288	3,398	8,956
INCOME BEFORE OTHER INCOME				
(EXPENSES)	1,592	4,730	1,634	4,369
<b>OTHER INCOME (EXPENSES)</b>				
Interest expense	(412)	(1,240)	(405)	(1,155)
Share in net income of joint venture	100	294	112	320
Foreign exchange gain/(loss) - net	(25)	(21)	2	1
Gain on bargain purchase	28	158	-	-
Gain on remeasurement of previously held interest	15	31	-	-
	(294)	(778)	(291)	(834)
INCOME BEFORE INCOME TAX	1,298	3,953	1,343	3,535
PROVISION FOR INCOME TAX	(307)	(872)	(208)	(796)
NET INCOME	991	3,081	1,035	2,739
OTHER COMPREHENSIVE INCOME	10	2	_	_
TOTAL COMPREHENSIVE INCOME	1,001	3,083	1,035	2,739
Net Income Attributable to:				
Equity holders of the Parent Company	852	2,798	964	2,523
Non-controlling Interests	140	283	71	216
TOTAL	991	3,081	1,035	2,739
Total Comprehensive Income Attributable to:				
Equity holders of Rockwell Land Corporation	861	2,800	964	2,523
Non-controlling Interests	140	2,800	964 71	2,523
TOTAL	140	3,083	1,035	2,739
Basic/Diluted Earnings per Share (Note 8)	0.14	0.46	0.16	0.41

See accompanying Notes to Financial Statements.

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Millions)

	Equity Attributable to Equity Holders of the Parent Company										
	Capital Stock	Additiona l Paid-in Capital	Other compre hensive	Other Equity Adjust	Share- based Payment	Retained	l Earnings	Treasury Shares	Total	Equity Attributable to Non- Controlling	Total Equity
		Capitai	income	ments	s Plan	Appropriated	Unappropriated			Interests	
At December 31, 2023 (Audited)	6,271	28	46	540	70	14,700	6,531	(185)	28,001	4,295	32,295
Adjustment due to adoption of Significant Financing Component							(1,068)		(1,068)		(1,068)
As restated, January 1, 2024	6,217	28	46	540	70	14,700	5,463	(185)	26,932	4,295	31,226
Net income							2,798		2,798	283	3,080
Other comprehensive income (loss)			3						3		3
Total comprehensive income for the year	-	-	3	-	-	-	2,798	-	2,800	283	3,083
Cash Dividends							(624)		(624)		(624)
Subsidiary's payment of dividends to Non-Controlling Interest										(184)	(184)
Subsidiary's purchase of preferred shares from NCI										(153)	(153)
Acquisition of non-controlling interest										1,259	1,259
At Sept 30, 2024 (Unaudited)	6,271	28	48	540	70	14,700	7,636	(185)	29,109	5,500	34,609
At December 31, 2022 (Audited)	6,271	28	21	540	70	11,700	6,974	(185)	25,419	2,144	27,563
Net income							2,523		2,523	216	2,739
Other comprehensive income (loss)							-		-	-	-
Total comprehensive income for the year	-	-	-	-	-	-	2,523		2,523	216	2,739
Cash Dividends							(462)		(462)		(462)
Subsidiary's payment of dividends to NCI										(218)	(218)
Subsidiary's purchase of preferred shares from NCI										(285)	(285)
Acquisition of non-controlling interest										2,520	2,520
At September 30, 2023 (Unaudited)	6,271	28	21	540	70	11,700	9,035	(185)	27,480	4,377	31,857

# **ROCKWELL LAND CORPORATION AND SUBSIDIARIES**

# CONSOLIDATED STATEMENT OF CASH FLOWS

(Amounts in Millions)

	January 1 to September 30		
	2024 Unaudited	2023 Unaudited	
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₽3,953	₽3,536	
Adjustments for:			
Interest income	(496)	(1,282)	
Depreciation and amortization	679	598	
Interest expense	1,238	1,153	
Share in net income of joint venture	(294)	(320)	
Pension costs	68	129	
Operating income before working capital changes	5,148	3,814	
Decrease (increase) in:	,		
Trade and other receivables	(1,713)	3,331	
Contract assets	138	1,381	
Real estate inventories	(4,829)	(4,116)	
Advances to contractors	(642)	(261)	
Other current assets	751	569	
Increase (decrease) in:			
Trade and other payables	938	(644)	
Increase in deposits and other liabilities	387	(788)	
Net cash generated from operations	178	3,285	
Income taxes paid	(869)	(1,081)	
Interest paid	(1,262)	(1,074)	
Net cash provided by operating activities	(1,953)	1,130	
CASH FLOWS FROM INVESTING ACTIVITIES		,	
Acquisitions of:			
Property and equipment	(225)	(231)	
Investment properties	(209)	(167)	
Investment in joint venture	175	441	
Interest received	112	102	
Net cash used in investing activities	(147)	144	
CASH FLOWS FROM FINANCING ACTIVITIES	(11)	111	
Payments of:			
Bank loans	(2,263)	(2,190)	
Dividends	(624)	(461)	
Subsidiary's redemption of preferred shares from non-controlling interest	(184)	(285)	
Subsidiary's payment of dividends to non-controlling interests	(153)	(218)	
Availments of loans and borrowings	4,500	3,500	
Net cash provided by (used in) financing activities	1,276	345	
		345	
EFFECT OF EXCHANGE RATE CHANGES ON CASH NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(824)	1 (10	
	(824)	1,619	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	4,251	3,518	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	₽3,427	₽6,274	

# **ROCKWELL LAND CORPORATION AND SUBSIDIARIES** NOTES TO FINANCIAL STATEMENTS

# 1. Corporate Information

Rockwell Land Corporation ("Rockwell Land" or "The Company is incorporated in the Philippines and is engaged in real estate development and sale or lease of condominium and commercial units and lots. The Company's corporate life is 50 years and can be extended for another 50 years on or within five years before the expiration of its term.

Effective April 18, 2017, the Parent Company's principal office address changed from The Garage at Rockwell, Estrella St., Rockwell Center, Makati City to 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City.

As of January 1, 2012, Rockwell Land was owned by Manila Electric Company (Meralco) (51%) and First Philippine Holdings Corporation (FPH) (49%). On February 27, 2012, the Board of Directors (BOD) of Meralco approved the declaration of its 51% ownership in the Company as a property dividend in favor of common stockholders of record as of March 23, 2012, except for foreign common shareholders who will be paid the cash equivalent of the property dividend. Consequently, the Company became a public company having more than 200 shareholders. The property dividend was paid on May 11, 2012 wherein FPH received property dividends from Meralco in the form of 125,079,016 common shares of the Company. On the same date, the Company acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from the property dividend distribution, at P1.4637 per share. The Company was listed in the Philippine Stock Exchange (PSE) on May 11, 2012.

On June 28, 2012 and July 27, 2012, FPH purchased additional shares of the Company from Beacon Electric Asset Holdings, Inc. and San Miguel Corporation, respectively. As of September 30, 2024, FPH owns 86.58% of the Company.

Rockwell Integrated Property Services, Inc. (RIPSI), a wholly owned subsidiary of the Company, is incorporated in the Philippines to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities.

Rockwell Primaries Development Corporation ("Rockwell Primaries", formerly Primaries Development Corporation) a wholly owned subsidiary of the Company, was incorporated last September 2012 to primarily cater to the broader market under a 2<sup>nd</sup> brand "Primaries". The subsidiary envisions itself to be the preferred developer in terms of providing exceptional and quality living at a more affordable price.

Stonewell Development Corporation Inc., a wholly owned subsidiary of the Company, was incorporated on September 2012 to develop socialized housing for the Parent Company.

Rockwell Performing Arts Theater Corporation, formerly Primaries Properties Sales Specialist Inc., a wholly owned subsidiary of the Company, was incorporated on November 2012 and amended in March 2019, primarily to construct, establish, operate and maintain theaters and performance, conference, lecture, seminars and other forms of entertainment.

Rockwell Hotels & Leisure Management Corp. (Rockwell Hotels), a wholly owned subsidiary of the Company, was incorporated on June 2013 to manage and engage in the general business of hotel, resort, club, recreational center, apartment and other allied businesses.

Retailscapes Inc., a wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate the pocket retail projects of the Company.

The Company entered into a Joint Venture Agreement with Mitsui Fudosan (Asia) Pte. Ltd. (Mitsui) to develop the residential component of its project in Quezon City called "the Arton by Rockwell". In accordance with the Agreement, Rockwell MFA Corp. (RMFA) was incorporated on August 2017 by the Company and Mitsui through SEAI Metro Manila One, Inc. (MFAP) to handle the development of the Project. The primary purpose of RMFA is to acquire, purchase, lease, hold, sell, or otherwise deal in land and

real estate or any interest or right therein as well as real or personal property of every kind and description for itself or for others. The Company owns 80% interest of RMFA as at September 30, 2024.

In 2019, Rockwell Land Corporation (the Parent Company) entered a Joint Venture with Carmelray Property Holdings and San Ramon Holdings through Rockwell Carmelray Development Corporation (RCDC). As of September 30, 2024 the Parent Company holds 70.0% of the common and preferred shares of RCDC.

The Company also has 74.63% ownership in Rockwell Leisure Club Inc. (RLCI). RLCI is a non-profit premier leisure club created to complement Rockwell Land's exclusive lifestyle concept. Opened in December 1999, RLCI offers its resident members and proprietary shareholders a first-class social, sports and recreational facility within the Rockwell Center.

In November 6, 2020, the Company subscribed to 40% of the outstanding capital stock of Rockwell Nepo Development Corporation (RNDC), formerly Nepwell Property Management Inc. RNDC is a joint venture between the Company and T.G.N. Realty Corporation, which was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on February 20, 2019. The JV company is set to develop the 3.6 hectares of land in Angeles City, Pampanga into a mixed-use development with residential, commercial and retail components. On April 16, 2021, RNDC's BOD, during the special meeting, approved the redemption of 55,500,000 preferred shares from T.G.N. Realty Corporation, at the redemption price of P1.00 per share amounting to P55,000,000. On January 15, 2024, the Parent Company subscribed to an additional 1,488,253,578 shares from the unissued portion of the existing authorized capital stock of RNDC, consisting of 16,878,344 common shares and 1,471,375,234 redeemable preferred shares for an aggregate subscription price of P1,488.3 million. As a result, the Parent Company's ownership interest in RNDC increased to 65%.

In December 2021, the Company entered into a Joint Venture Agreement (JVA) with International Pharmaceuticals, Inc. (IPI) to jointly develop parcels of land in Cebu into residential condominiums and commercial, retail and office components through 8 Promoveo Land, Inc (PLI), and with the view of jointly preserving and continuing IPI's long-standing legacy in the market and the Company's brand of creating communities of unparalleled quality. The Company contributed P630.0 million in cash to the JV Co.as partial payment for the Company's subscription. On the same period, PLI filed its application with the SEC for the increase in authorized capital stock. The corresponding shares of the Company's first subscription shall be issued out of the said increase in authorized capital stock. On April 7, 2022, SEC approved the increase in authorized capital of PLI and in May 18, 2022, the Company name to Rockwell IPI Development Corporation (RIDC). As of September 30, 2024 the Company owns 50% of RIDC.

Rockwell GMC Development Corporation (RGDC) is a joint venture between the Company and by the General Milling Corporation, which was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on June 19, 2023. Upon incorporation, the Company subscribe up to 4.1 billion redeemable preferred shares and 12 million common shares, equivalent to 60% of the business.

# 2. Summary of Significant Accounting and Financial Reporting Policies

### **Basis of Preparation**

The accompanying consolidated financial statements of Rockwell Land and its subsidiaries (collectively referred to as the "Group") have been prepared on a historical cost basis, except investment in equity instruments at fair value through other comprehensive income (FVOCI) which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency and all the values are rounded to the nearest millions, except when otherwise indicated.

### Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting relief on the accounting for

significant financing components as issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic.

The Group has availed of the relief granted by the SEC under Memorandum Circular (MC) No. 34- 2020 which further extended the deferral of certain provisions of PIC Q&A 2018-12-D (assessment if the transaction price includes a significant financing component) until December 31, 2023.

SEC MC No. 4-2020 deferring the adoption of International Financial Reporting Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfers of Constructed Goods under PAS 23, Borrowing Cost (the IFRIC Agenda Decision on Borrowing Cost) and is not applicable to the Group as it is already in full compliance with the requirements of the IFRIC Agenda Decision.

PFRSs also includes Philippine Accounting Standards (PAS), including Philippine Interpretations based on equivalent interpretations of IFRIC issued by the Financial Reporting Standards Council (FRSC).

## **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of the Group. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Parent Company controls an investee if, and only if, the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Parent Company's voting rights and potential voting rights.

The Parent Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the noncontrolling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent Company's accounting policies. All intra-group assets and liabilities, equity, income and expenses and cash flows relating to transactions among members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resulting gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Parent Company and are presented in the profit or loss and within equity in the consolidated statements of financial position, separately from equity attributable to equity holders of the Parent Company.

The consolidated financial statements comprise of the financial statements of Rockwell Land and the following subsidiaries that it controls.

		Percentage of Ownership as of
Subsidiaries	Nature of Business	September 30, 2024
Rockwell Integrated Property Services, Inc.	Service provider	100%
Rockwell Primaries Development Corporation	Real estate development	100%
Stonewell Property Development Corporation	Real estate development	100%
Rockwell Performing Arts Theater Corporation	_	
(formerly Primaries Properties Sales Specialists Inc.)	Theatre management	100%
Rockwell Leisure Club Inc	Leisure club	74.63%
Rockwell Hotels & Leisure Management Corp	Hotel management	100%
Retailscapes Inc.	Commercial development	100%
Rockwell Primaries South Development Corporation	-	
(formerly ATR KimEng Land, Inc.)	Real estate development	100%
Rockwell MFA Corporation	Real estate development	80%
Rockwell GMC Development Corporation	Real estate development	60%
Rockwell Nepo Development Corporation	Real estate development	65%

All subsidiaries are incorporated in the Philippines.

The financial statements of the subsidiaries are prepared for the same reporting year as the Company using consistent accounting policies.

#### 3. Changes in Accounting Policies and Disclosures

#### New Standards, Interpretations and Amendments

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2024. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the consolidated financial statements of the Group.

• Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance.

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.

• Amendments to PAS 7 and PFRS 7, Disclosures: Supplier Finance Arrangements

The amendments specify disclosure requirements to enhance the current requirements, which are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024. Earlier adoption is permitted and that fact must be disclosed.

## • Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

• Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

### • Amendments to PAS 12, International Tax Reform - Pillar Two Model Rules

The amendments introduce a mandatory exception in PAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes.

The amendments also clarify that PAS 12 applies to income taxes arising from tax law enacted or substantively enacted to implement the Pillar Two Model Rules published by the Organization for Economic Cooperation and Development (OECD), including tax law that implements qualified domestic minimum top-up taxes. Such tax legislation, and the income taxes arising from it, are referred to as 'Pillar Two legislation' and 'Pillar Two income taxes', respectively.

The temporary exception from recognition and disclosure of information about deferred taxes and the requirement to disclose the application of the exception, apply immediately and retrospectively upon adoption of the amendments in June 2023.

Meanwhile, the disclosure of the current tax expense related to Pillar Two income taxes and the disclosures in relation to periods before the legislation is effective are required for annual reporting periods beginning on or after 1 January 2023.

The amendment is currently not applicable to the Group.

• Amendments to PFRS 16, Lease Liability in a Sale and Leaseback

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

• PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 8, 2019, the SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020.

In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04, which provides additional guidance on determining whether the transaction price includes a significant financing component
- PIC Q&A 2020-02, which provides additional guidance on determining which uninstalled materials should not be included in calculating the POC

On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023. A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

		Deferral Period
a.	Assessing if the transaction price includes a significant	Until December 31, 2023
	financing component as discussed in PIC Q&A 2018-12-D (as	
	amended by PIC Q&A 2020-04)	
b.	Treatment of land in the determination of the POC discussed	Until December 31, 2023
	in PIC Q&A 2018-12-E	

The SEC Memorandum Circulars also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- a. The accounting policies applied.
- b. Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- c. Qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- d. Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

After the deferral period, real estate companies have an accounting policy option of applying either the full retrospective approach or modified retrospective approach as provided under SEC MC 8-2021.

The Group availed of the SEC relief to defer the above specific provision of PIC Q&A No. 2018-12-D on determining whether the transaction price includes a significant financing component. Had this provision been adopted, the mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. The Group elected to adopt the guidance using the modified retrospective approach.

The effect of the adoption are as follows:

## Consolidated Statements of Financial Position

	As previously reported, December 31, 2023	Adjustment Increase (Decrease)	As restated, Jan. 1, 2024
Contract Assets	9,237,501	(1,068,262)	8,169,239
Retained Earnings	21,230,847	(1,068,262)	20, 162,585

# Consolidated Statements of Comprehensive Income

	Before Adoption	Adjustment Increase	As reported,
		(Decrease)	September 30,
			2024
Real Estate Sales	7,802,013	1,456,213	9,285,226
Interest Income	1,450,951	(1,189,692)	261,259

# Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2025

• PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts On December 15, 2021, the FSRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

• Amendments to PAS 21, Lack of exchangeability

The amendments specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking.

The amendments are effective for annual reporting periods beginning on or after January 1, 2025. Earlier adoption is permitted and that fact must be disclosed. When applying the amendments, an entity cannot restate comparative information.

# Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

# 4. Receivables / Payables

(Amounts in Millions)

Neither Past Past Due but not Impaired 61 to 90Due or Less than 31 to 60 More than Total Impaired 30 Days 90 Days Days Days Sale of Real estate ₽1,000 ₽9 ₽5 ₽17 ₽46 ₽1.078 540 13 14 Lease 26 11 602 Advances to officers 25 25 and employees Others 282 282 \_ \_ \_ \_ **Total Receivable ₽1,847** ₽35 **₽15 P30 ₽60 ₽1,987** 

Aging of Receivables as of September 30, 2024:

Aging of Payables as of September 30, 2024:

	Due within 3	Due Between 3 to 12	Total
	months	months	
Trade and Other Payables	₽7,244	₽2,270	₽9,514
Retention Payable (Current Portion)	201	635	836
Security Deposit (Current Portion)	54	298	352
Deferred Lease Income (Current Portion)	10	32	42
Total Payable	<b>₽</b> 7,509	₽3,235	<b>₽10,744</b>

# 5. Trade and Other Payables

(Amounts in Millions)

The trade and other payables as of September 30, 2024 is broken down as follows:

Trade	₽1,283
Deferred Output VAT	131
Accrued expense	5,192
Contract liabilities:	
Excess of collections over recognized receivables	325
Deposits from pre-selling of condominium units	1,627
Advance payments from members and customers	12
Current portion of:	
Security deposits	352
Retention payable	836
Deferred lease income	185
Lease liabilities	18
Output VAT	494
Income Tax Payable	79
Derivative Liabilities	201
Others	8
Total	<b>₽10,744</b>

# 6. Interest-bearing Loans & Borrowings

(Amounts in Millions)

This account consists of:

	September 30, 2024	December 31, 2023
Current		
Term loan	₽3,398	₽2,836
Less unamortized loan transaction costs	21	<u>24</u>
Total Current Interest – bearing Loans & Borrowings	<b>₽3,377</b>	₽2,812
Noncurrent		
Term loan	₽24,782	₽23,124
Less unamortized loan transaction costs	109	<u>92</u>
Total Noncurrent Interest – bearing Loans & Borrowings	<b>₽24,673</b>	₽23,032
Total Interest-bearing Loans & Borrowings	<b>₽28,050</b>	<b>₽25,844</b>

The following tables set out the principal amounts, by maturity, of the Group's interest-bearing financial instruments.

	September 30, 2024				
Amounts (gross of unamortized cost)	Within 1 Year	1–2 Years	2–3 Years	More than 3 Years	Total
Fixed Rate					
Interest-bearing loans and borrowings	₽2,525	₽3,166	₽3,309	₽11,461	₽20,462
Floating Rate					
Interest-bearing loans and borrowings	873	1,128	1,967	3,750	7,718
Total	₽3,398	₽4,294	₽5,276	₽15,211	₽28,180

	December 31, 2023				
Amounts (gross of unamortized cost)	Within 1 Year	1–2 Years	2–3 Years	More than 3 Years	Total
Fixed Rate					
Interest-bearing loans and borrowings	₽1,964	₽2,211	₽3,871	₽9,542	₽17,588
Floating Rate					
Interest-bearing loans and borrowings	873	873	2,526	4,100	8,372
Total	₽2,837	₽3,084	₽6,397	₽13,642	₽25,960

Issuances, Repurchases and Repayments of Debt and Equity Securities January-September 2024

Issuances of Debt and Equity Securities / New Financing through Loans

Nature	Amount (in mm)
Long term loans	<b>P</b> 4,000
Short term loan	500
Repayment of Debt and Equity Securities	
<u>Nature</u>	<u>Amount (in mm)</u>
Long term loans	<b>P</b> 2,263

# 7. Segment Information

(Amounts in Millions)

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker.

For management purposes, the Group's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group manages its operations under the following business segments:

- *Residential Development* is engaged in the development, selling, and property management of all residential projects of the Group. It also includes the operations of the Rockwell Club.
- *Commercial Development* is engaged in the sale, leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema operations and hotel segment. Commercial buildings in its portfolio include the Power Plant Mall, 8 Rockwell and Edades Serviced Apartments in Makati City, Santolan Town Plaza in San Juan, Metro Manila, Rockwell Business Center (RBC) in Ortigas, Pasig and RBC Sheridan in Mandaluyong, Metro Manila. Other retail spaces are found at several of the high-rise condominiums developed by the Group.

The Group does not have any customers which constitutes 10% or more of the Company's revenue.

Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net

income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with consolidated net income in the consolidated financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax.

The Group centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Company's existing business portfolio.

The Chairman & CEO, the Company's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated statements.

Disclosure of the geographical information regarding the Group's revenues from external customers and total assets have not been provided since all of the Group's consolidated revenues are derived from operations within the Philippines.

#### **Business Segments**

The following tables present revenue, and costs and expenses information regarding the Group's residential and commercial development business segments.

	<b>September 30, 2024</b>			
-	Residential	Commercial	Total	
-	Development	Development		
Revenue	₽ 10,915	₽ 3,104	₽ 14,019	
Costs and expenses	(7,424)	(1,213)	(8,637)	
Share in net income of joint venture	(27)	321	294	
Other income – net	(21)	0	(21)	
EBITDA	3,443	2,212	5,655	
Depreciation and amortization			(651)	
Interest expense			(1,240)	
Gain on bargain purchase			158	
Gain on remeasurement from previously			31	
held				
Provision for income tax			(872)	
Share in minority			(283)	
Consolidated Net Income			₽ 2,798	

	September 30, 2023			
	Residential	Commercial	Total	
	Development	Development		
Revenue	<b>P</b> 10,427	₽ 2,898	₽ 13,325	
Costs and expenses	(7,180)	(1,178)	(8,358)	
Share in net income of joint venture	16	304	320	
Other income – net	1	-	1	
EBITDA	3,264	2,024	5,288	
Depreciation and amortization			(598)	
Interest expense			(1,155)	

Provision for Income Tax	(796)
Share of minority	(216)
Consolidated Net Income	₽ 2,523

The following tables present assets and liabilities information regarding the Group's residential and commercial development business segments as of September 30, 2024 and December 31, 2023:

	September 30, 2024 (Unaudited)			
	Residential	Commercial	Total	
	Development	Development		
Assets and liabilities:				
Segment Assets	₽ 56,557	₽ 1,008	₽ 57,565	
Investment Properties	1,274	14,339	15,613	
Investment in Joint Venture and	2,639	2,044	4,683	
Associate				
Deferred Tax Assets	15	45	60	
Property & equipment	1,687	952	2,639	
Total assets	₽ 62,172	₽ 18,388	<b>₽</b> 80,560	
Segment liabilities	₽ 35,106	₽ 9,300	₽ 44,406	
Deferred tax liabilities -net	1,517	0	1,517	
Total liabilities	₽ 36,623	₽ 9,300	₽ 45,923	

	December 31, 2023 (Audited)			
	Residential	Commercial		
	Development	Development	Total	
Assets and liabilities:				
Segment Assets	₽ 50,816	₽ 721	₽ 51,538	
Investment Properties	1,128	13,496	14,624	
Investment in Joint Venture and Associate	3,949	1,778	5,727	
Deferred tax assets - net	14	45	59	
Property & equipment	1,716	933	2,649	
Total assets	₽ 57,623	<b>₽</b> 16,974	₽ 74,597	
Segment liabilities	₽ 32,375	₽ 8,707	₽ 41,082	
Deferred tax liabilities -net	1,219	_	1,219	
Total liabilities	₽ 33,594	₽ 8,707	₽ 42,301	

# 8. Earnings per Share Attibutable to Equity Holders of the Parent Company

(Amounts in millions, except for number of common shares)

	September 30, 2024	September 30, 2023
Net income attributable to equity holders of the Parent Company	₽2.798	₽2,523
Dividends on preferred shares`	(1.2)	(1.2)
Net income attributable to common shares (a)	₽2,796	₽1,558

16,762,198	6,116,762,198
-	
16762 100	
16,762,198	6,116,762,198
₽0.46	₽0.41
0.46	0.41
	<b>P</b> 0.46

# 9. Fair Value Measurement

(Amounts in millions)

#### Fair Values

Set out below is a comparison by class of the carrying values and fair values of all the Group's financial instruments that are carried in the consolidated financial statements as of September 30, 2024 and December 31, 2023. There are no material unrecognized financial assets and liabilities as of September 30, 2024 and December 31, 2023.

		September 30, 2024			
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Assets					
Investment Properties	₽15,613	₽32,164	₽-	₽2,074	₽30,090
Due to related parties	37	37	_	_	37
Investment in equity instruments at FVOCI	62	62	58	_	3
	₽15,712	₽32,262	₽ 58	₽2,074	₽30,130
Liabilities	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Interest-bearing loans & borrowings					
(including noncurrent portion)	₽28,050	₽24,939	₽-	₽-	₽25,323
Subscription payable	2,518	2,303	_	_	2,303
Retention payable					
(including noncurrent portion)	1,679	1,588	_	-	1,588
Security deposits					
(including noncurrent portion)	809			-	764
	₽33,055	₽29,977	₽-	₽-	₽29,977

		December 31, 2023			
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Assets					
Investment Properties	₽14,624	₽32,164	₽-	₽2,074	₽30,090
Due from related parties	75	75	_	_	75
Investment in equity instruments at					
FVOCI	61	61	58	-	3
	₽14,760	₽32,300	₽58	₽2,074	₽30,168
	Carrying Value	Fair Value	Level 1	Level 2	Level 3

# Liabilities

Interest-bearing loans & borrowings					
(including noncurrent portion)	₽25,844	₽24,429	₽-	₽-	₽24,429
Subscription payable	2,723	2,408	_	_	2,408
Retention payable					
(including noncurrent portion)	1,677	1,617	_	_	1,617
Security deposits					
(including noncurrent portion)	746	712	—	_	712
	₽30,990	₽29,166	₽-	₽-	₽29,166

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade Receivables from Lease, Advances to Officers and Employees, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables. Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

*Available-for-Sale Investments.* The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. Unquoted equity securities for which no other reliable basis for fair value measurement is available, were valued at cost, net of impairment, if any.

*Interest-bearing Loans and Borrowings*. The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging from 5.13% to 5.91% as at September 30, 2024 and 5.12% to 6.12% as at December 31, 2023.

*Retention Payable and Security Deposits.* The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging from 5.13% to 5.91% as at September 30, 2024 and 5.12% to 6.12% as at December 31, 2023.

### Fair Value Hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

### **10. Significant Financial Ratios**

The significant financial ratios are as follows:

As indicated	For the nine months ended September 30			
	2024	2023		
ROA (*)	5.3%	5.1%		
ROE (*)	12.3%	12.3%		
	As of September 30, 2024	As of December 31, 2023		
Current ratio ( <i>x</i> )	3.29	3.43		
Debt to equity ratio $(x)$	0.81	0.80		

Net debt to equity Ratio $(x)$	0.72	0.67
Asset to equity ratio $(x)$	2.32	2.31
Interest coverage ratio (x)	4.56	4.57

Notes:

(1) ROA [Net Income/Average Total Assets]

(2) ROE [Net Income/ Average Total Equity]

(3) Current ratio [Current assets/Current liabilities]

(4) Debt to equity ratio [Total interest bearing debt / Total Equity]

(5) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]

(6) Asset to equity ratio [Total Assets/Total Equity]

(7) Interest coverage ratio [EBITDA/Interest Payments]

\* ROA and ROE are annualized figures

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

## **RESULTS OF OPERATIONS:**

### For the nine months ended 30 September 2024 and 2023

Rockwell Land Corporation ("the Group") registered Php14,018 million in consolidated revenues, higher by 5% from last year's Php13,325 million. Residential development accounted for 78% of the total revenues in 2024, the same percentage last year.

Total EBITDA reached Php5,655 million, 7% higher than last year's Php5,288 million driven by higher EBITDA from commercial development. Overall EBITDA margin registered at 40% of total revenues, same as last year's 40%. The total revenues used as basis for the EBITDA margin excludes gross revenues from the joint venture with Meralco and International Pharmaceuticals, Inc. as these are reported separately under "Share in Net Losses (Income) in JV". Share in net income in the joint venture contributes 5% to the Company's total EBITDA.

Residential development and commercial development contributed 61% and 39% to the total EBITDA, respectively.

Consolidated net income after tax registered at Php3,081 million, higher than last year's Php2,740 million. NIAT to Parent for the nine months is Php2,798 million, 11% higher from same period last year of Php2,523 million.

### **Business Segments**

*Residential Development* generated Php10,915 million, contributing 78% of the total revenues for the period. Bulk of the revenues came from the sale of real estate.

EBITDA from this segment amounted to Php3,443 million, 5% higher than the same period last year at Php3,264 million mainly attributable to projects with higher construction progress.

*Commercial Development* revenues amounted to Php3,104 million, higher than 2023's Php2,898 million. This segment contributed 22% to total revenues excluding the share in the joint venture with Meralco for the Rockwell Business Center in Ortigas, Pasig City.

Retail Operations which include retail leasing, interest income and other mall revenues generated revenues of Php1,897 million, 7% higher than last year's Php1,767 million due to improved average rental and occupancy rate. Office Operations generated Php1,021 million which is equivalent to 7% of the total revenues. Office operations include office leasing, sale of office units and other office revenues.

Hotel Operations, contributed 1% of the total revenues. Its revenues amounted to Php187 million and costs and expenses at Php130 million. Resulting EBITDA is at Php57 million.

The segment's EBITDA amounted to Php2,212 million, 9% higher from the same period last year. This includes the share in net income in the joint venture amounting to Php321 million, contributing 15% to the segment's EBITDA.

## **Costs and Expenses**

*Cost of real estate and selling* amounted to Php7,500 million. The cost of real estate and selling to total revenue ratio is at 54%, lower than last year's 55% due to lower cost incurred for residential developments.

*General and administrative expenses (G&A)* amounted to Php1,788 million, 9% higher than last year mainly due to higher manpower related costs and higher taxes and fees.

*Interest Expense* amounted to P1,240 million, higher by 7% than last year's Php1,155 million. The increase was mainly due to higher average loan balance and interest rate.

Share in Net Income (Losses) in JV and associates represents the Company's share in the operations generated by RBC and Rockwell IPI. Realized share in net income of JV and associate amounted to Php294 million, lower than last year's Php320 million. The 8% decrease from last year is mainly due to consolidation of RNDC and lower interest income from Rockwell IPI offset by increase in share in RBC-Ortigas due to higher rental rate. At its 70% share, the RBC-Ortigas generated total revenues of Php456 million and share in net income of Php321 million.

## Project and capital expenditures

The Group spent a total of Php12.1 billion (gross of VAT) for project and capital expenditures for the nine months of 2024. Bulk of the expenditures pertained to land acquisitions and development costs, mainly that of Edades West, Nara Residences and 8 Benitez. These were funded by internally generated funds and borrowings.

### **Financial Condition**

The Group's total assets as of September 30, 2024 amounted to Php80.56 billion, slightly higher from 2023's year-end amount of Php74.6 billion. On the other hand, total liabilities amounted to Php45.9 billion, higher from 2023's year-end amount of Php42.3 billion. The increase in total assets were mainly from land acquisitions, consolidation of RNDC with total assets amounting to 4.0B, while increase in total liabilities was due to loan availments.

Current ratio as of September 30, 2024 decreased to 3.29x from 3.43x as of end 2023. Net debt to equity ratio is at 0.72x as of September 30, 2024, higher compared to 2023's year-end ratio of 0.67x.

### Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items - nine Months 2024 vs. nine Months 2023

*16% increase in Sale of Real Estate* Primarily due to higher project completion

68% decrease in Interest Income Due to lower interest income from revenue recognition of Edades West and Rockwell South Cluster5.

9% increase in Lease Income

Due to higher average rental rates & occupancy of retail and office segment.

#### 13% increase in Other Revenues

Mainly driven by improved performance of Rockwell Club and Cinema and tenant charges.

9% increase in General and Administrative Expenses Due to higher manpower costs, fees and taxes.

11% increase in Selling Expenses Due to higher Commission expenses for Arton, Mactan, Rockwell Nepo & Bacolod Projects

*7% increase in Interest Expense* Primarily due to higher average loan balance and average interest rate.

8% decrease in Share in Net Income of JV Due to consolidation of RNDC and lower interest income resulting from Rockwell IPI.

*100% increase in Gain on bargain purchase* Arising from the step-up acquisition for RNDC investment.

100% increase in Gain on remeasurement of previously held interest Due to higher fair values of the identifiable net assets of RNDC than the book value of the initial investment.

100% decrease in Other Comprehensive Income Due to fair value change in derivative instrument.

Statement of Financial Position items - September 30, 2024 vs. December 31, 2023

*19% decrease in Cash and Cash Equivalents* Primarily due to land acquisitions and development costs.

76% increase in Trade and other receivables Primarily due installment contract receivable from Nara Lots.

*19% increase in Real estate inventories* Due to land acquisitions and consolidation of RNDC.

32% increase in Advances to Contractors Primarily due to additional advances for Edades West and Nara Residences projects.

15% increase in Other Current Assets Due to prepaid commission for Edades West, Rockwell South Cluster 5 & Rockwell Nepo

70% increase in Other Non-current Assets Primarily due to additional subscription receivable.

10% increase in trade & other payables Primarily due to current portion of deposits from preselling for Edades West & Rockwell South, Output VAT and derivative liabilities

9% increase in interest-bearing loans and borrowings Due to new loan availment.

24% increase in deferred tax liabilities Due to higher income recognition from Mactan & Arton

78% increase in Pension Liability Due to accrual of pension cost for the year.

9% decrease in subscription payable Due to consolidation of RNDC

#### 21% increase in Deposit and Other Liabilities

Due to retention payable of ongoing projects & security deposits from new tenants

29% increase in Equity Attributable to Non-Controlling Interest Due to consolidation of RNDC with 35% minority share.

## **Key Performance Indicators**

As indicated	For the nine months	ended September 30
	2024	2023
ROA (*)	5.3%	5.1%
ROE (*)	12.3%	12.3%
	As of September 30, 2024	As of December 31, 2023
Current ratio $(x)$	3.29	3.43
Debt to equity ratio $(x)$	0.81	0.80
Net debt to equity Ratio $(x)$	0.72	0.67
Asset to equity ratio ( <i>x</i> )	2.32	2.31
Interest coverage ratio $(x)$	4.56	4.57

Notes:

(1) ROA [Net Income/Average Total Assets]

(2) ROE [Net Income/ Average Total Equity]

(3) Current ratio [Current assets/Current liabilities]

(4) Debt to equity ratio [Total interest bearing debt / Total Equity]

(5) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]

(6) Asset to equity ratio [Total Assets/Total Equity]

(7) Interest coverage ratio [EBITDA/Interest Payments]

\* ROA and ROE are annualized figures

ROA and ROE are slightly higher vs 2023 at 5.31% and 12.28% mainly from higher net income.

Current ratio decreased to 3.29x from 3.43x due to increase in real estate inventories from new land acquisitions & development costs.

Debt to equity ratio slightly increased to 0.81x from 0.80x. Net debt to equity ratio increased to 0.72x from 0.67x, due to new loan availments.

Asset to equity ratio slightly increased at 2.32x vs 2.31x last year due to increase in total equity.

# PART II - OTHER INFORMATION

## Item 3. Other Notes and Disclosures

1. Material events subsequent to the end of the interim period that have not been	None
reflected in the financial statements for the interim period.	

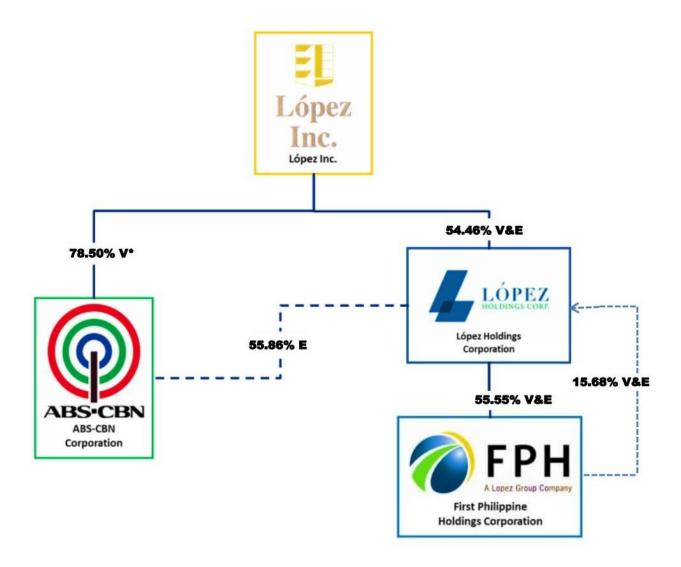
2. The effect of changes in the composition of the issuer during the interim period, including business combinations, acquisitions or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations.	None
3. Changes in contingent liabilities or contingent assets since the last annual balance sheet date.	None
4. Existence of material contingencies and any other events or transactions that are material to an understanding of the current interim period.	None
5. Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.	None
6. Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.	None
7. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.	None
8. Any material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures.	None
9. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.	None
10. Any significant elements of income or loss that did not arise from the registrant's continuing operations.	None
11. Any seasonal aspects that had a material effect on the financial condition or results of operations.	None
12. Disclosure not made under SEC Form 17-C.	None

# Annex A

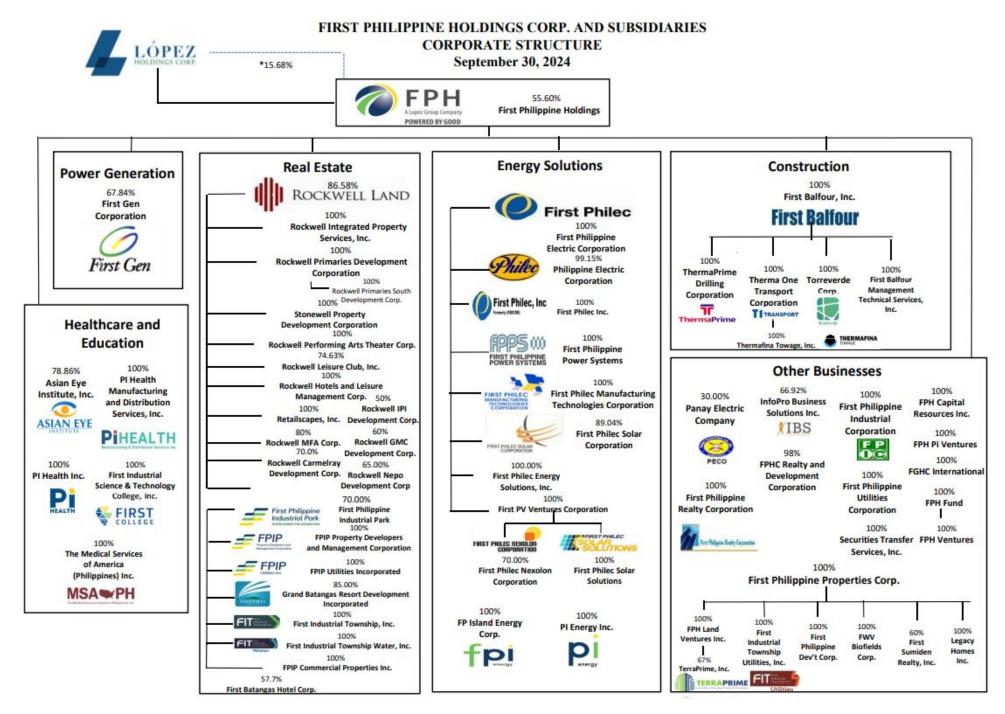
The stockholders, directors and officers of the Company, their respective number of Common Shares and the corresponding percentage of these Common Shares as of Sept 30, 2024 are as follows:

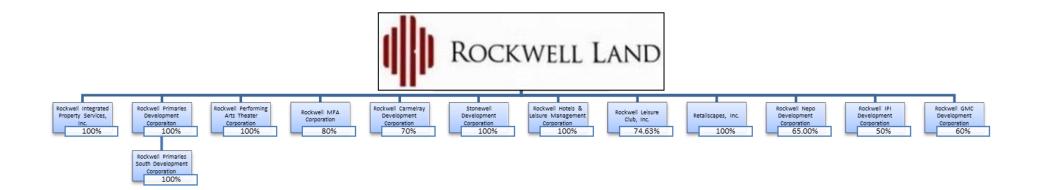
Name	e of Stockholder	Relationship	No. of Shares	% of Total Outstanding Shares
1	First Philippine Holdings Corporation	Shareholder	5,296,015,375	86.58%
	Federico R. Lopez	Shareholder and Director	14,923	0.00%
3	Nestor J. Padilla	Shareholder and Director	21,150,001	0.35%
4	Miguel Ernesto L. Lopez	Shareholder and Director	243,694	0.00%
5	Francis Giles B. Puno	Shareholder and Director	5,656	0.00%
6	Oscar J. Hilado	Director	1	0.00%
7	Monico V. Jacob	Director	2	0.00%
8	Emmanuel S. de Dios	Shareholder and Director	1,000	0.00%
9	Jose Valentin A. Pantangco, Jr.	Director	1	0.00%
10	Roberta L. Feliciano	Shareholder and Director	1,000	0.00%
11	Benjamin R. Lopez	Shareholder and Director	14,923	0.00%
	Valerie Jane L. Soliven	Shareholder and Director	29,000	0.00%
13	Ellen V. Almodiel	Officer	0	0.00%
14	Davy T. Tan	Officer	0	0.00%
15	Manuel L. Lopez Jr.	Officer	0	0.00%
16	Angela Marie B. Pagulayan	Officer	0	0.00%
17	Estela Y. Dasmariñas	Shareholder and Officer	1,882	0.00%
18	Jesse S. Tan	Officer	0	0.00%
19	Christine T. Coqueiro	Officer	0	0.00%
20	Romeo G. Del Mundo, Jr.	Officer	0	0.00%
21	Jovie Jade Lim-Dy	Officer	0	0.00%
22	Enrique I. Quiason	Shareholder and Officer	3,575	0.00%
23	Alexis Nikolai S. Diesmos	Shareholder and Officer	13,000	0.00%
24	Ma. Fe Carolyn Go Pinoy	Officer	0	0.00%
25	Stella May A. Fortu	Officer	0	0.00%
26	Sherry Rose Isidoro Lorenzo	Officer	0	0.00%
27	Samantha Joyce G. Castillo	Officer	0	0.00%
28	Vienn C. Tionglico-Guzman	Officer	0	0.00%
29	Karen C. Go	Officer	0	0.00%
30	Vergel V. Rape	Officer	0	0.00%
31	Paul Vincent R. Chua	Officer	0	0.00%
32	Stephanie Rinna L. Tiu	Officer	0	0.00%
33	Anna Maria P. Baldemeca	Officer	0	0.00%
34	Rowena U. David	Officer	0	0.00%
35	Maria Cristina M. Skrobanek	Officer	0	0.00%
36	Others (Public)	Shareholder	799,268,165	13.07%
			6,116,762,198	100.00%

## ROCKWELL LAND CORPORATION AND SUBSIDIARIES MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP As of September 30, 2024



\* voting rights include preferred shares





#### SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# Issuer: ROCKWELL LAND CORPORATION

By:

w

**Ellen V. Almodiel** Executive Vice President, Chief Finance and Compliance Officer

Date: November 12, 2024