

# COVER SHEET

SEC Registration Number

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Company Name

R	O	C	K	W	E	L	L		L	A	N	D		C	O	R	P	O	R	A	T	I	O	N		A	N	D		
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Principal Office (No./Street/Barangay/City/Town/Province)

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Form Type

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Department requiring the report

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Secondary License Type, If Applicable

N	/	A	
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## COMPANY INFORMATION

Company's Email Address

**ellena@rockwell.com.ph**

Company's Telephone Number/s

**7-793-0088**

Mobile Number

**N/A**

No. of Stockholders

**45,356 (as of 31 March 2024)**

Annual Meeting  
Month/Day

**May 29, 2024**

Fiscal Year  
Month/Day

**December 31**

## CONTACT PERSON INFORMATION

The designated contact person ***MUST*** be an Officer of the Corporation

Name of Contact Person

**Ms. Ellen V. Almodiel**

Email Address

**ellena@rockwell.com.ph**

Telephone Number/s

**7-793-0088**

Mobile Number

**N/A**

Contact Person's Address

**Ground Floor, East Podium, Joya Lofts & Towers, 28 Plaza Drive, Rockwell Center, Makati City 1200**

**Note:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

SEC Number: 62893  
PSE Number:  
File Number:

**ROCKWELL LAND CORPORATION**

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(Company's Full Name)

**2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City**

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(Company's Address)

**(632) 7793-0088**

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(Telephone Number)

**December 31, 2023**

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(Year Ending)

**SEC Form 17-A Annual Report**

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(Form Type)

**SECURITIES AND EXCHANGE COMMISSION**  
**SEC FORM 17-A**  
**ANNUAL REPORT PURSUANT TO SECTION 17**  
**OF THE SECURITIES REGULATION CODE AND SECTION 141**  
**OF THE CORPORATION CODE OF THE PHILIPPINES**

1. For the fiscal period ended **December 31, 2023**
2. Commission Identification Number **62893**
3. BIR Tax Identification Number **004-710-062-000**
4. Exact name of issuer as specified in its charter: **ROCKWELL LAND CORPORATION**
5. Province, country or other jurisdiction of incorporation or organization: **Philippines**
6. Industry Classification Code: \_\_\_\_\_ (SEC Use Only)
7. Address of issuer's principal office and postal code:  
**2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City**
8. Issuer's telephone number, including area code: **(632) 7793-0088**
9. Former name, former address, former fiscal year, if changes since last report: **N/A.**
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

<u>Title of each class</u>	<u>Number of shares issued and outstanding</u>
<b>Common shares</b>	<b>6,116,762,198 shares</b>

Amount of Debt Outstanding  
**PhP25,844,287,606**

11. Are any or all of the securities listed on a Stock Exchange?  
Yes  No   
Stock Exchange: **Philippine Stock Exchange**  
Securities Listed: **Common shares**

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)  
Yes  No

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes  No

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## **PART I – BUSINESS AND GENERAL INFORMATION**

### **Item 1 BUSINESS**

#### **Background**

Rockwell Land Corporation (the “Company” or “Rockwell Land”) is a premier property developer for residential and commercial projects that cater to the high-end and upper-mid markets mainly in Metro Manila. It is primarily engaged in the residential development of high-rise condominiums as well as in retail and office leasing. Starting in 2013, the Company offered horizontal and mid-rise residential development projects not only in Metro Manila but in Cebu and Bacolod City as well; and launched its first venture in the Hotel and Leisure segment with the launch of Aruga Serviced Apartments within the Rockwell Center in Makati City.

The Company was incorporated on August 11, 1975 as First Philippine Realty and Development Corporation. On February 23, 1995, the name was amended to Rockwell Land Corporation. On September 27, 1996, the Philippine Securities and Exchange Commission (SEC) approved the increase in capital stock of the Company from P1.0 million to P6.0 billion with three major shareholders subscribing to the increase, namely: Manila Electric Company (Meralco), First Philippine Holdings Corporation (FPH) and Lopez Holdings Corporation (formerly Benpres Holdings Corporation or LPZ). During the increase, the Company also amended its articles of incorporation to include the increase in capital stock and the increase in number of directors from 5 to 11. On May 4, 2000, the SEC approved the articles of merger of the Company with Hubbard Realty Holdings Inc., Farragut Realty Holdings Inc., Mc Pherson Square, Inc., and Foggy Bottom, Inc., with the Company as the surviving entity. In July 2008, the SEC approved the Company’s increase in authorized capital stock from P6.0 billion divided into 6,000,000,000 Common Shares with ₱1.00 par value each to ₱9.0 billion divided into 8,890,000,000 Common Shares with the same par value and 11,000,000,000 Preferred Shares with a P0.01 par value each with existing shareholders subscribing to the increase in capital. In August 2009, LPZ sold its share in the Company to FPH therefore leaving the Company with only two (2) major shareholders, namely Meralco and FPH.

On February 28, 2012, the SEC approved the amendment to the First Article of the Articles of Incorporation of the Company changing its name from “Rockwell Land Corporation” to: “ROCKWELL LAND CORPORATION doing business under the name and style of Power Plant Mall; Power Plant Cinemas; and Edades Serviced Apartments”.

On February 27, 2012, the Board of Directors (BOD) of Meralco approved the declaration of its 51% ownership in the Company as property dividend in favor of common stockholders of record as of March 23, 2012, except for foreign common shareholders who were paid the cash equivalent of the property dividend. Consequently the Company became a public company having more than 200 shareholders. The property dividend was paid on May 11, 2012 wherein FPH received property dividends from Meralco in the form of 125,079,016 common shares of the Company. On the same date, the Company acquired 126,620,146 common shares from Meralco, representing the foreign shareholders’ entitlement from the property dividend distribution, at ₱1.4637 per share. The Company was listed in the Philippine Stock Exchange (PSE) on May 11, 2012.

On June 28, 2012 and July 27, 2012, FPH purchased additional shares of the Company from Beacon Electric Asset Holdings, Inc. and San Miguel Corporation, respectively.

As of December 31, 2023, FPH continues to own 86.58% of the Company.

## **Subsidiaries and Affiliates**

Rockwell Integrated Property Services, Inc. (RIPSI), a wholly owned subsidiary of the Company, was incorporated in February 19, 1999 to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities. To date, RIPSI manages twenty (24) properties. These properties consist of the various Rockwell residential condominium buildings located in the Rockwell Center in Makati City, The Grove in Pasig City, Tribeca and East Bay Residences in Muntinlupa, The Vantage at Kapitolyo and 32 Sanson in Cebu City, as well as the townhouse and midrise developments of Alvendia in San Juan, and 205 Santolan and 53 Benitez in Quezon City.

Rockwell Primaries Development Corporation (“Rockwell Primaries”, formerly Rockwell Homes Inc., and Primaries Development Corporation) a wholly owned subsidiary of the Company, was incorporated in September 2012 to primarily cater to the broader market under a second brand “Rockwell Primaries”. The subsidiary envisions itself to be the preferred developer in terms of providing exceptional and quality living at a more affordable price. Primaries commenced operations in mid- 2013 with the launch of its first project, 53 Benitez, located in Quezon City. Its second project, The Vantage at Kapitolyo in Pasig City, was launched in 2015. 53 Benitez was completed in 2016 while The Vantage at Kapitolyo was completed in 2023.

Stonewell Property Development Corporation, a wholly owned subsidiary of the Company, was also incorporated in September 2012 to develop socialized and economic housing projects for the Parent Company.

Rockwell Performing Arts Theater Corporation (RPATC), a wholly owned subsidiary, was incorporated in November 2012 and was initially named as Primaries Properties Sales Specialist Inc. (PPSSI) to act as the sales and marketing arm of Primaries. Operations were discontinued in 2017. In July 2019, PPSSI was renamed as Rockwell Performing Arts Theater Corporation to manage operations of theaters and performance, concert, opera, music and other forms of entertainment.

Rockwell Hotels & Leisure Management Corporation (Rockwell Hotels), a wholly owned subsidiary of the Company, was incorporated in June 20, 2013 for the management of hotel and resort operations. It currently manages the operations of Aruga Serviced Apartments at the Edades Tower and Garden Villas, Makati City.

Retailscapes Inc., a wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate pocket retail projects of the Company. Its first project, the Santolan Town Plaza was launched with the opening of the cinemas and some retail stores last December 2017.

Rockwell Primaries South Development Corporation (Rockwell Primaries South), formerly ATR KimEng Land, Inc., is a wholly owned subsidiary of Rockwell Primaries. In 2014, Rockwell Primaries bought 60% of ATR KimEng Land Inc., the remaining 40% was owned by ATR Holdings, Inc and Dragon Eagle International Limited. Last July 29, 2019, the Parties entered into a Share Sale and Purchase Agreement wherein Rockwell Primaries bought the 40% shared owned by ATR Holdings, Inc and Dragon Eagle International. Rockwell Primaries South will complete the development of the undeveloped portion (61,787 square meters) of the Tribeca Private Residences located along the East Service Road in Muntinlupa City. The new development was launched in October 2016 as East Bay Residences, with The Fordham, the first of the five towers to be developed. The second tower, Larsen, was launched in December 2019.

Rockwell MFA Corporation (Rockwell MFA) is a joint venture between the Company and by Mitsui Fudosan (Asia) Pte. Ltd. (Mitsui) through SEAI Metro Manila One, Inc., which was incorporated in the Philippines and registered with the SEC on August 22, 2017. The Company owns 80% of the business. It’s first project, The Arton West, was launched in July 2017. The Arton North and Arton East were launched last March 2018 and July 2021, respectively.

Rockwell Carmelray Development Corporation (Rockwell Carmelray), formerly Carmelray Property Holdings Inc., is a joint venture between the Company and by the Yulo family's Carmelray Property Holdings and San Ramon Holdings, which was incorporated in the Philippines and registered with the SEC on July 5, 2018. On August 8, 2018, the Company purchased 14.7% interest in Rockwell Carmelray, equivalent to 450,000 common shares. On November 20, 2019, it subscribed to an additional 240.9 million Class A redeemable preferred shares, representing 37.6% of the total issued and outstanding shares of Rockwell Carmelray. As a result, the Company owns 52.3% of the business as of December 2019. The first phase of the project, Rockwell South at Carmelray was launched last September 2019. As of December 31, 2023, the Company owns 70% of Rockwell Carmelray. The increase in the Company's ownership resulted from Rockwell Carmelray's redemption of 205,393,902 preferred shares, at the redemption price of ₱10.00, amounting to ₱2,054 million held by the Yulo family and San Ramon Holdings from 2020 to 2023.

The Company also has ownership in Rockwell Leisure Club Inc. (RLCI), owning 1,491 ordinary shares and 51% of 1,500 proprietary shares. Overall share of Rockwell Land to RLCI is at 74.7% by the end of 2023. RLCI is a non-profit premier leisure club created to complement Rockwell Land's exclusive lifestyle concept. Opened in December 1999, the Rockwell Club offers its resident members and proprietary shareholders a first-class social, sports and recreational facility within the Rockwell Center.

On November 6, 2020, the Company subscribed to 40% of the outstanding capital stock of Rockwell Nepo Development Corporation (RNDC), formerly Nepwell Property Management Inc. Rockwell Nepo is a joint venture between the Company and T.G.N Realty Corporation, which was incorporated in the Philippines and registered with (SEC) on February 20, 2019. The JV company is set to develop the 3.6 hectares of land in Angeles City, Pampanga into a mixed-use development with residential, commercial and retail components. On April 16, 2021, RNDC's BOD, during the special meeting, approved the redemption of 55,500,000 preferred shares from T.G.N Realty Corporation, at the redemption price of ₱1.00 per share amounting to ₱55,000,000. As of December 31, 2023, the Company owns 38.49% of RNDC.

In December 2021, the Company entered into a Joint Venture Agreement (JVA) with International Pharmaceuticals, Inc. (IPI) to jointly develop parcels of land in Cebu into residential condominiums and commercial, retail and office components through 8 Promove Land, Inc (PLI), and with the view of jointly preserving and continuing IPI's long-standing legacy in the market and the Company's brand of creating communities of unparalleled quality. The Company contributed ₱630.0 million in cash to the JV Co.as partial payment for the Company's subscription. On the same period, PLI filed its application with the SEC for the increase in authorized capital stock. The corresponding shares of the Company's first subscription shall be issued out of the said increase in authorized capital stock. On April 7, 2022, SEC approved the increase in authorized capital of PLI and in May 18, 2022, the Company subscribed to an additional 628,410,000 shares. On September 21, 2022, SEC approved change of company name to Rockwell IPI Development Corporation (RIDC). As of December 31, 2023 the Company owns 50% of RIDC.

Rockwell GMC Development Corporation (RGDC) is a joint venture between the Company and by the General Milling Corporation, which was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on June 19, 2023. Upon incorporation, the Company subscribe up to 4.1 billion redeemable preferred shares and 12 million common shares, equivalent to 60% of the business.

## **Business Segments**

Rockwell Land's operations are divided into two (2) segments: residential development and commercial development.

## **RESIDENTIAL DEVELOPMENT**

The residential development segment involves the development, sales and property management of all residential units under the Rockwell and Primaries brands. This segment currently accounts for 57% of the Company's EBITDA. Its portfolio of completed projects comprises of the following:

### **West Block Residential Towers (2000)**

Approximately 2.8 hectares, the West Block was the first residential development within Rockwell Center. It consists of four towers, each named after the country's most prominent artists and national figures. The West Block has a total of 856 residential units as follows:

Hidalgo Place	251 units
Luna Gardens	131 units
Rizal Tower	169 units
Amorsolo Square	305 units

The Company completed and handed over these towers to the unit owners on time starting 1999.

### **The Manansala (2005)**

After the completion of West Block, the Company introduced The Manansala in 2001 – the first residential project on the east side of Rockwell Center. It was launched to address the market requirement for smaller units. This 618-unit project was also the first project of the Company that was launched to the Filipino-American investor market. The project broke ground in May 2002 and was completed six months ahead of schedule in July 2005.

### **Joya Lofts and Towers (2008)**

Following The Manansala, the 931-unit Joya Lofts and Towers were launched in late 2003. The distinguishing feature of the Joya Lofts and Towers is its loft design, featuring 20 foot ceilings and a “canvass” for the unit owners' creative ideas. The project also includes more ground for retail spaces for tenants intended to service residents' requirements. The twin tower project broke ground in August 2004 and was completed in June 2008, six months ahead of schedule.

### **One Rockwell (2011)**

Riding on the sales momentum of Joya, the Company launched One Rockwell in 2005 – its largest development within Rockwell Center with 1,275 units. The distinguishing feature of One Rockwell is its Z-loft units, which provides residents with units crossing across the corridor for views from both sides of the building. This two (2) – tower project (East and West Towers) commenced construction in February 2007 and was completed in November 2011. Turnover to unit owners started in November 2010.

### **The Grove by Rockwell – Towers A & B (2012)**

The Grove by Rockwell is the Company's first project outside of Rockwell Center in Makati and its first venture into the upper mid-market segment. The project is situated on a 5.4 hectare prime property along the major thoroughfare of E. Rodriguez Jr. Ave. in Pasig and will consist of six residential towers with a small retail and commercial area. The Grove's master plan intends to retain 75% of its area for open-space and landscaped environment with a resort-inspired design for its 2,400 unit owners.

The project was introduced to the market in late 2008 with the launch of Phase 1 (Towers A, B & Podium). Its construction was completed by end of 2012 while the turnover to unit owners started on July 2012.

### **Edades Tower and Garden Villas (2015)**

Following The Grove, a 50-storey development Edades Tower and Garden Villas was launched on December 2009. It has Garden Villas which are an extension of the tower and are composed of a landscaped cluster of bi-level units while the Garden Loft is a loft unit located within the residential tower that spills out to a generous garden deck. It also features six floors of serviced apartments which has a dedicated lobby and set of amenities. The construction of this masterpiece started on April 2011 and was fully completed last March 2015. Turnover to unit owners started in April 2014.

### **205 Santolan by Rockwell (2015)**

To expand its portfolio of products, the Company launched its first townhouse community venture – the 205 Santolan in 2012. It is situated on a 1.8 hectare property located near the Santolan -Ortigas Avenue intersection that has quick access to major thoroughfares. This 105-unit low density project comes complete with master-planned landscaping and amenities. It broke ground in February 2012 and the turnover to the buyers started February 2014.

### **The Alvendia (2015)**

Coming from the success of its 1st townhouse development, Rockwell Land launched another townhouse project on a 0.5 has site in San Juan City on July 2013. With only 28 units, the project was almost sold out within the first month of its launch. Turnover started on March 2015 while construction was fully completed on July 2015.

### **The Grove by Rockwell – Towers C & D (2016)**

Following the launch of the Phase 1 of The Grove by Rockwell, Phase 2 (Towers C & D) was introduced to the market on November 2010 and turnover to the buyers started on April 2015.

### **53 Benitez (2016)**

Rockwell Primaries launched its first project called the 53 Benitez in July 2013. Situated on a one (1) hectare lot in Quezon City, this project is a mid-rise building which has 358 units. The primary target market for this project is end-users like young and start-up families. This was turned over to unit owners starting July 2016.

### **The Grove by Rockwell – Towers E & F (2017)**

Towers E & F, The Grove's final phase, was completed and turned over to unit owners in September and June 2016, respectively.

In the same year, the Grove Retail Row opened in the 2<sup>nd</sup> quarter with Rustan's Supermarket and Starbucks as its anchor.

The Grove as well boasts of an 8,000 square meter Amenity Deck with the biggest poolside deck among Rockwell developments to date.

### **32 Sanson Phase1 – Raffia & Gmelina (2017)**

The Company acquired a 3.1 hectare lot in Lahug, Cebu City in 2012 to expand to other strategic urban centers in the Philippines. This is the Company's first venture outside the region of Luzon and Cebu City is one of the most progressive provincial cities in the country. The primarily residential project will have 2 phases; the 135 units for the 1<sup>st</sup> phase and 218 units for the 2<sup>nd</sup> phase.

The Phase 1 composed of Towers Raffia and Gmelina is a 5 storey residential development. This project was launched in January 2014 and was turned over to unit owners starting December 2016.

### **32 Sanson Phase 2 – Buri (2019)**

The second phase of 32 Sanson was launched in September 2015. The 111 unit mid-rise building was completed last February 2019.

### **Proscenium Phase 1 – Kirov, Sakura, Lincoln, Lorraine (2019 and 2020)**

The Proscenium is a mixed-use development project situated on a 3.6 hectare property adjacent to Rockwell Center. The development will consist of five (5) residential towers, which will be anchored on a cultural component. Located on the lower west side of the development, this will house a 700-seater performing arts theater as well as a museum.

The first two residential towers, Sakura and Kirov, were launched in November 2012 featuring 389 large size units ranging from 2 to 4 bedrooms. The third residential tower, Lincoln, was launched in February 2013 while the fourth residential tower, Lorraine, was re-launched in March 2015 showcasing bigger-sized units than originally intended. Turnover of Kirov and Sakura started in November 2018, Lincoln in March 2019 and Lorraine in 2020.

### **Stonewell Acacia Homes (2020)**

Rockwell Land's first affordable housing project is situated in a 5.9-hectare property in Sto. Tomas, Batangas, referred to as Stonewell Acacia Homes. This residential development features 564 socialized housing units and 188 economic units whose turnover to unit owners has been underway since 2017.

### **Edades Suites (2021)**

This project is an expansion to the Edades Tower and Garden Villas which was completed in 2015. This is a 23-storey tower which only features 54 very prime units. This was launched in May 2016 and was sold out by end of 2016.

### **Terreno South Ph1 & Ph2 (2021)**

Terreno South is Rockwell Land's pioneering foray into horizontal development in Lipa City, Batangas. Acquired in 2016, the initial 38-hectare property will be developed in several phases, with primarily open lots as its product offering catering to the middle market segment. The first two phases were launched in October 2018 and July 2019 with 359 open lots, and were completed in December 2021.

### **32 Sanson Phase3 - Solihiya (2022)**

Solihiya is an 8-storey building with 120 units. Solihiya started selling in August 2017 and was completed in June 2022.

### **Stonewell Mahogany Homes (2022)**

The second phase of Stonewell projects, Mahogany Homes, was launched in September 2018. This is a three hectare property comprised of 443 socialized housing units. The project was completed last April 2022.

In addition to the above completed projects, the Company has the following ongoing projects:

### **The Proscenium Residences (2023)**

The Proscenium Residences, which was launched in October 2015, completes the Proscenium residential development project. It was completed in 2023.

### **The Vantage at Kapitolyo (2023)**

The Vantage at Kapitolyo is Primaries' first integrated high-rise condominium and offers 755 residential units. It is strategically located at the corner of United Street and West Capitol Drive in the bustling Kapitolyo district in Pasig. This two-tower residential development that features an amenity deck at the podium and two-story retail area aims to provide easy access to central business districts, academic institutions and hospitals.

The first tower, called the West Tower rises to 33 storeys high. This was launched in August 2015 and is completed in 2021. It started handover in October 2020.

The East Tower is a 31-storey building. This was launched in June 2016 and completed in 2023.

### **The Balmori Suites (completion by 2024)**

The Balmori Suites, a highly exclusive project located at the heart of Rockwell Center was launched in April 2021 with 57 units at only 3-5 per floor. It is expected to be completed by April 2024.

### **Stonewell Royal Palm Homes (completion by 2024)**

Stonewell Royal Palm Homes was launched last August 2019 with 130 socialized housing units. It will be complemented by a retail complex along the national highway in Sto. Tomas. It is expected to be completed in 2024.

### **East Bay Residences (Phased completion starting 2023)**

East Bay Residences is Rockwell Primaries' first vertical development in the South of Metro Manila. The Fordham is the first of the five towers launched in October 2016 under this 6.2 hectare development. The 15-storey tower offers 307 units of 2 to 3-bedroom units was completed in 2023. Larsen, the second tower with 375 units was launched in December 2019 and is scheduled to be completed in 2025. This will be complemented by a clubhouse, which opened in February 2018, and a retail row which opened in 2019.

### **The Arton by Rockwell (Phased completion from 2023-2026)**

The Arton by Rockwell is Rockwell's first high-end residential development within the Katipunan university row in Quezon City. The project comprises of 3 towers ranging between 24 to 34 stories high with 400-600 units each. The Arton West was launched in July 2017 and completed in July 2023. The Arton North and Arton East were launched last March 2018 and July 2021, respectively. The Arton North started handover in October 2023.

### **Terreno South (Phased completion from 2024-2027)**

The third phase of the Terreno South project was launched in December 2021 with additional 259 lots in inventory. The fourth phase was launched in May 2022 with additional 139 open lots. Given the warm reception of the market for open lots, Terreno South has now grown its footprint to 47 hectares.

### **Aruga Resort and Residences Mactan-Cebu by Rockwell (Phased completion from 2025)**

Aruga Resort and Residences Mactan-Cebu by Rockwell is Rockwell's first ever mixed-use resort project. Located on Punta Engaño in Mactan, Cebu, the property's expansive 300 meter beachfront

faces the Hilutungan Channel and Olango Island. The first phase of the development, comprised of 298 residential units, was officially launched in August 2018 and will be completed by 2025. 11 Mactan Villas were launched in 2020 and another 11 villas were launched in 2021. The development will also feature a 300-room Aruga resort hotel which is currently under planning stage.

#### **Rockwell South at Carmelray (completion starting 2024)**

Rockwell South is the joint venture project of Rockwell Land and Yulo family's Carmelray Property Holdings and San Ramon Holdings. The 63-hectare property will be developed in phases as highend residential subdivision. The first three phases were launched last September 2019, December 2019 and November 2021 with 253, 178 and 72 lots, respectively, and are expected to be completed in 2024.

#### **Nara Residences (completion starting 2024)**

Nara Residences is a 10.9-hectare development in Bacolod which will feature vertical residential condominiums and 2.1 hectares of retail spaces. The first phase was launched in December 2019 with 245 units. The first two towers are expected to be completed by end of 2024 and 2025. 110 residential lots were launched last October 2021 ranging from 250-400sqm. The latest development is scheduled to be completed on July 2024.

#### **8 Benitez Suites (completion by 2024)**

8 Benitez Suites by Rockwell is an exclusive mid-rise residential development comprising of two six-storey buildings with only a total of 61 units. The project, officially launched in December 2020, consists of only 2 and 3 bedroom suites with the units on the ground floor having their own private garden areas. It is expected to be completed by the end of 2024.

#### **32 Sanson Phase 4 - Sillion (completion by 2024)**

The last tower of 32 Sanson project in Cebu was launched March 2021 with 60 units. The project consists of 1-bedroom to 3-bedroom units, including garden units. It is due for completion by end of 2024.

#### **The Manansala and The BenCab (completion by 2026)**

RNDC, the joint venture between Rockwell Land Corporation and Juan D. Nepomuceno Realty Group, will be developing a 4.5 hectare property situated in Nepo Center, Angeles City, Pampanga. The mixed-use development will feature 3 residential towers and the first Power Plant Mall outside of Metro Manila.

The Manansala and The BenCab at Rockwell Center Nepo, were launched in September 2021 and September 2022, respectively and are scheduled for turnover in 2026.

#### **Edades West (completion by 2028)**

The latest of the Edades cluster, the new residential tower in Rockwell Center, was launched in the last quarter of 2022. With only 217 two to three bedroom units in total, the project delivers on a promise of exclusivity, innovation and future-proof living. It is due for completion in 2028.

### **COMMERCIAL DEVELOPMENT**

The Commercial development segment of the Company develops, leases and manages its retail and office developments. As of 2023, the Company has a total portfolio of 235,569 sqm of leasable space.

## **Power Plant Mall (PPM)**

The Power Plant Mall is a four-level shopping center with 42,093 sqm. leasable area and three (3) levels of parking. The Power Plant Mall provides the leisure component for the occupants of the residential towers and offices within the Rockwell Center.

With the aim of providing its patrons with a better recreational experience, Rockwell Land commenced the expansion of Power Plant Mall during the last quarter of 2015. The new and improved Mall is expected to house a more comprehensive portfolio of brands and dining concepts as well as a larger chapel. The expansion provided additional 5,620 sqm of leasable space. The notable tenants are Michelin star awarded Din Tai Fung and The Grid. In response to the safety concerns brought about by the pandemic, the mall introduced Rockwell Streetside in 2020, an al fresco dining experience for customers. Due to its increasing popularity and success, it expanded to include more F&B offerings in 2021.

Lifestyle shops like Saddle Row and The Spa also opened in the 1<sup>st</sup> quarter of 2018.

Two new theaters, Cinema 7 & 8, opened in December 2017. Adjacent to these 2 new cinemas is a VIP lounge where guests can wait and purchase food items more conveniently.

## **Other Retail Spaces**

The Company also maintains 18,554 sqm of retail spaces on the ground floor of its residential and office projects, providing services, convenience and dining choices to residents/tenants and their employees. These include retail hubs in and outside the Rockwell Center including spaces in RBC Ortigas, East Bay, Vantage, RBC Sheridan and the Retail Row at The Grove in Pasig City.

## **Rockwell Business Center- Ortigas (RBC Ortigas)**

The Company established in 2009 an unincorporated joint venture, Rockwell Business Center, with Meralco for the development and operations of an office complex within the Meralco headquarters in Ortigas.

RBC Ortigas is the Company's first venture into the office market. It contains three towers that have a total leasable area of 73,130 sqm of office and 3,700 sqm of retail space.

## **8 Rockwell**

8 Rockwell is a premium world-class 20-storey building that achieved a LEED Gold Certification. Of the 20 physical floors, 7.2 floors were sold and are being occupied by the Company resulting to 18,500 sqm of leasable space by 2016. The notable tenants are Wyeth Philippines, Pfizer and Takeda (pharmaceutical), Ogilvy (international advertising agency) and Estee Lauder (leading global cosmetics company), and Common Ground to name a few.

## **Rockwell Business Center – Sheridan (RBC Sheridan)**

A LEED Silver-Certified, Prime Grade A office development in Mandaluyong, RBC Sheridan has 44,000 sqm of office space and 3,820 sqm of retail area. The two-tower development was completed in 2017. It serves as the Manila headquarters of UNICEF, World Food Program, Global Payments, Teledirect, among others.

## **Santolan Town Plaza**

Retailscapes, Inc. launched its first community retail venture in December 2017 and was completed by June 2018. Santolan Town Plaza has 9,780 sqm of office and 9,450 sqm of retail to provide the community of residents within and around the San Juan area with casual dining restaurants, 4

cinemas and an elevated retail and leisure experience. First locators that opened in 2017 were Marketplace by Rustan's, Starbucks and True Value, among others.

### **Arton Strip**

Arton Strip is a community retail development situated on a ridge, overlooking the Sierra Madre. It is located in close proximity to The Company's residential project in Quezon City, The Arton by Rockwell. It opened its doors in 2019 and has approximately 2,800 sqm of retail space. The community retail features a supermarket, casual dining restaurants, medical diagnostic center and the sales office of the mentioned residential project of The Company.

### **1 Proscenium**

1 Proscenium office is a 21-floor building with a leasable area of 12,153 sqm situated at The Proscenium at Rockwell. This exciting expansion will provide a new house for multinational companies. 1 Proscenium is applying for LEED and Green Building Certifications. On April 2021, the Company launched about 51% of the leasable area for sale.

### **Aruga by Rockwell**

The Company launched Aruga, its first entry into the hospitality business, last July 2014 to cater to the high demand of room rentals all while keeping its signature brand of exclusivity and luxury for its patrons. The project consists of 114 fully-furnished serviced apartments in the Edades Tower and Garden Villas. The project is registered with the Board of Investments on a Pioneer basis, enjoying several benefits including a tax holiday, which expired in January 2020.

### **Aruga Resort Mactan**

Further expanding the hospitality business, the Company plans to open its first beach resort hotel in Cebu. This is located within a 4.8 hectare lot is situated along the stretch of well-known beach resorts in Punta Engano, Lapu-Lapu City, Cebu. This is presently undergoing design and planning.

### **Rockwell Performing Arts Theater**

Rockwell Performing Arts Theater is the Company's first, and one of the grandest features of its residential project, Proscenium at Rockwell in Makati. The state of the art performing arts theater will be home of world class cultural performances. The project is due for completion in 2025.

### **Customers and Distribution Methods of Products**

The Company caters to a wide range of customers, not any one of whom account for 20% or more of its revenues. Its residential projects are sold to both local individuals and corporations and foreign individuals with the local market accounting for about 91% of sales by end 2023, higher from previous three year's average of 88% (2020-2022) due to foreign ownership restrictions of lots. For its commercial leasing business, its customers are individuals and institutions.

Residential projects are sold to clients primarily through the Company's in-house sales team which exclusively sells Rockwell projects, complemented by a network of licensed brokers. Its in-house sales team, now numbering 77, consists of regular employees and is headed by licensed brokers. The Company also has an in-house leasing team which handles its commercial retail and office business.

The Company maintains websites and various model units which serve as touch points for its customers. In 2002, the Company started to tap the Filipinos living overseas or abroad through international roadshows. In 2013, the Company formally organized an International Sales team which is focused on servicing the current international markets as well as establishing new markets. In recent years, the Company has been active in tapping the international market through roadshows in the US, Singapore and in Dubai.

## **Competition**

Rockwell Land has initially developed vertical residential projects in Metro Manila, targeting high-end and the upscale markets. With a view of expanding its customer base, the Company has since catered to the affordable segment and broadened its reach outside Metro Manila with its Stonewell project. The company's focus on diversification has led it to increase its retail and office portfolio through the years. In 2013, the Company entered into a new market, Hotel and Leisure, by introducing Aruga Serviced Apartments. In 2018, Terreno South in Lipa, Batangas is its first foray into mid-market horizontal community. In 2019, the Company offered its first premium horizontal development and its biggest property yet, Rockwell South in Canlubang, Laguna. Rockwell Land believes that it can effectively compete in the property sectors that it competes in, given the Company's strong brand name and its track record of project innovations and successful delivery.

As a luxury property developer, the Company competes with Ayala Land Premier, Alveo and Shang Properties. For Primaries brand, in relation to its existing projects, the Company competes with the likes of Ayala Land's Alveo, Ortigas & Co. and DMCI Homes. Rockwell Land is able to effectively compete in the high-end and upper middle market segments based on reputation, quality, reliability, location, amenities, and price.

With respect to the socialized, economic housing segments, the Company competes with Vista Land thru its Bria, Lumina and Camella Homes, Ayala Land's Bella Vita and Amaia, and SM Development Corporation.

Rockwell Land believes that its competitors in the retail segment include Ayala Land, Shang Properties, Ortigas & Company and Megaworld. The Company competes based on reputation, quality, and tenant mix.

With the growth in the Philippine economy experienced since 2010, the Company has observed that big players have diversified across income segments and expanded geographically. This is true for both residential and retail development, resulting in heavier competition in the markets that we are present in.

For its office segment, the Company considers Megaworld, Ayala Land, Robinsons Land, SM Prime Holdings and the Net group as its main competitors. Rockwell Land competes based on reputation, quality, location and price.

For its serviced apartments, the Company competes with likes of Ascott, Makati Diamond Residences and Discovery Primea. Aruga by Rockwell Land competes on the basis of quality, location, and price.

## **Suppliers**

The Company's raw material requirements for its business are widely available from local and international sources. It generally enters into fixed-sum agreements with reputable general contractors for the construction and development works of its projects except in instances when it believes that it can benefit from the direct procurement of certain materials and packages. Awarding of construction contracts and packages go through the following selection process: pre-qualification (based on project track record, including previous works done for Rockwell, and financial capacity, among others), submission of sealed bids, evaluation of accepted bids (technical and commercial) and a final bidding. It maintains a wide base of suppliers and is not dependent on one or a limited number. Rockwell Land also continues to seek new suppliers as well as explore ways of effectively partnering with its contractors and subcontractors to ensure the quality, on time delivery and the cost-effectiveness of its projects.

Rockwell Land maintains an in-house project development team that it has built over the past six completed residential projects. This team of about 205 employees with specialization in various engineering and architectural disciplines is tasked to ensure that projects are delivered on time according to a specified quality and budget. It manages the different projects by strictly monitoring project milestones in coordination with the general contractors and ensuring that issues during construction are resolved timely.

Some of Rockwell Land's manpower requirements for its retail, office and property management operations are outsourced to accredited services providers. This includes housekeeping, janitorial, security and maintenance personnel, among others. The service providers also go through a selection and accreditation process and regular evaluation in order to maintain the required service level.

### **Intellectual Property**

The Company currently owns following registered trademarks, namely:

1. THE GROVE BY ROCKWELL  
TM Registration No. 4-2007-013661  
Issued on 6 October 2008, valid until 6 October 2028



2. POWER PLANT MALL  
TM Registration No. 4-2012-003100  
Issued on 7 June 2012, valid until 7 June 2032
3. POWER PLANT CINEMA  
TM Registration No. 4-2012-003101  
Issued on 7 June 2012, valid until 7 June 2032
4. THE PROSCENIUM AT ROCKWELL  
TM Registration No. 4-2012-003496  
Issued on 14 June 2012, valid until 14 June 2032
5. 205 SANTOLAN BY ROCKWELL  
TM Registration No. 4-2012-003497  
Issued on 14 June 2012, valid until 14 June 2032
6. PROSCENIUM LOGO  
TM Registration No. 4-2012-00114355  
Issued on 25 April 2013, valid until 25 April 2033

## **PROSCENIUM**

7. PRIMARIES A ROCKWELL COMPANY  
TM Registration No. 4-2012-00014881  
Issued on 4 July 2013, valid until 4 July 2033
8. LINCOLN AT THE PROSCENIUM  
TM Registration No. 4-2013-003555  
Issued on 18 July 2013, valid until 18 July 2023

9. SAKURA AT THE PROSCENIUM  
TM Registration No. 4-2013-003556  
Issued on 18 July 2013, valid until 18 July 2033
10. KIROV AT THE PROSCENIUM  
TM Registration No. 4-2013-003552  
Issued on 5 September 2013, valid until 5 September 2023
11. LORRAINE AT THE PROSCENIUM  
TM Registration No. 4-2013-00003554  
Issued on 5 September 2013, valid until 5 September 2033
12. PROSCENIUM (WORD MARK)  
TM Registration No. 4-2012-00014354  
Issued on 25 April 2013, valid until 25 April 2033
13. THE GORGEOUS MESS  
TM Registration No. 4-2015-00504659  
Issued on 16 June 2016, valid until 16 June 2026
14. 8 ROCKWELL  
TM Registration. No. 4-2016-00501938  
Issued on 04 August 2016, valid until 4 August 2026
15. STONEWELL STO. TOMAS, BATANGAS  
TM Registration No. 4-2015-00005140  
Issued on 4 August 2016, valid until 4 August 2026
16. THE ROCKWELL BUSINESS CENTER - SHERIDAN  
TM Registration No. 4-2015-00505271  
Issued on 3 December 2016, valid until 3 December 2026
17. THE ROCKWELL BUSINESS CENTER - ORTIGAS  
TM Registration No. 4-2015-00505272  
Issued on 12 January 2017, valid until 12 January 2027
18. SANTOLAN TOWN PLAZA  
TM Registration No. 4-2016-00500580  
Issued on 3 December 2016, valid until 3 December 2026
19. EIGHT COFFEE BAR  
TM Registration No. 4-2016-00503014  
Issued on 24 March 2017, valid until 24 March 2027
20. EDADES TOWER AND GARDEN VILLAS  
TM Registration No. 4-2010-00011100  
Issued on 24 March 2017, valid until 24 March 2027
21. THE ARTON  
TM Registration No. 4-2017-00501639  
Issued on 17 December 2017, valid until 17 December 2027
22. THE ARTON BY ROCKWELL  
TM Registration No. 4-2017-00501550  
Issued on 1 March 2018, valid until 1 March 2028

23. THE ARTON BY ROCKWELL (Sky Blue)  
TM Registration No. 4-2017-00501551  
Issued on 1 March 2018, valid until 1 March 2028
24. THE ARTON BY ROCKWELL (Cream)  
TM Registration No. 4-2017-00501552  
Issued on 3 May 2018, valid until 3 May 2028
25. THE ARTON BY ROCKWELL (Dark Blue)  
TM Registration No. 4-2017-00501553  
Issued on 3 May 2018, valid until 3 May 2028
26. THE GRID (Logo)  
TM Registration No. 4-2017-00503574  
Issued on 8 February 2018, valid until 8 February 2028
27. THE GRID  
TM Registration No. 4-2017-00503576  
Issued on 5 April 2018, valid until 5 April 2028
28. THE GRID FOOD MARKET  
TM Registration No. 4-2017-00503575  
Issued on 5 April 2018, valid until 5 April 2028
29. THE GRID FOOD MARKET (Logo)  
TM Registration No. 4-2017-00503573  
Issued on 5 April 2018, valid until 5 April 2028
30. THE FIFTH AT ROCKWELL (White on Black)  
TM Registration No. 4-2018-00017656  
Issued on 21 February 2019, valid until 21 February 2029
31. THE FIFTH AT ROCKWELL (Black on White)  
TM Registration No. 4-2018-00017658  
Issued on 21 February 2019, valid until 21 February 2029
32. THE GROVE RETAIL ROW  
TM Registration No. 4-2017-00501978  
Issued on 28 February 2019, valid until 28 February 2029
33. EVENTS HALL THE FIFTH AT ROCKWELL (White on Black)  
TM Registration No. 4-2018-00017655  
Issued on 18 April 2019, valid until 18 April 2029
34. EVENTS HALL THE FIFTH AT ROCKWELL (Black on White)  
TM Registration No. 4-2018-00017657  
Issued on 18 April 2019, valid until 18 April 2029
35. THE ROCKWELL BUSINESS CENTER  
TM Registration No. 4-2018-00016865  
Issued on 4 July 2019, valid until 4 July 2029
36. 32 SANSON BY ROCKWELL (With Color Claim)  
TM Registration No. 4-2018-00022085  
Issued on 14 July 2019, valid until 14 July 2029

37. 32 SANSON BY ROCKWELL  
TM Registration No. 4-2018-00022086  
Issued on 14 July 2019, valid until 14 July 2029
38. THE PROSCENIUM RESIDENCES (White)  
TM Registration No. 4-2018-00019230  
Issued on 14 July 2019, valid until 14 July 2029
39. THE PROSCENIUM RESIDENCES (Gold)  
TM Registration No. 4-2018-00019231  
Issued on 14 July 2019, valid until 14 July 2029
40. THE PROSCENIUM RESIDENCES (Dark Blue)  
TM Registration No. 4-2018-00019232  
Issued on 14 July 2019, valid until 14 July 2029
41. ROCKWELL LAND  
TM Registration No. 4-2018-00022616  
Issued on 14 July 2019, valid until 14 July 2029
42. ROCKWELL  
TM Registration No. 4-2019-00006572  
Issued on 25 August 2019, valid until 25 August 2029
43. ROCKWELL SOUTH AT CARMELRAY (with color claim)  
TM Registration No. 4-2019-00006034  
Issued on 22 September 2019, valid until 22 September 2029
44. ROCKWELL SOUTH AT CARMELRAY  
TM Registration No. 4-2019-00006033  
Issued on 22 September 2019, valid until 22 September 2029
45. STONEWELL  
TM Registration No. 4-2019-00008773  
Issued on 3 October 2019, valid until 3 October 2029
46. ROCKWELL LAND with LOGO  
TM Registration No. 4-2019-00006573  
Issued on 1 December 2019, valid until 1 December 2029
47. TERRENO SOUTH  
TM Registration No. 4-2018-00019226  
Issued on 10 January 2020, valid until 10 January 2030
48. ROCKWELL ATLETICA (White)  
TM Registration No. 4-2019-00012263  
Issued on 11 April 2020, valid until 11 April 2030
49. ROCKWELL ATLETICA (Black)  
TM Registration No. 4-2019-00012262  
Issued on 19 July 2020, valid until 19 July 2030
50. ROCKWELL ATLETICA  
TM Registration No. 4-2019-00012261  
Issued on 19 July 2020, valid until 19 July 2030

51. 8 BENITEZ SUITES BY ROCKWELL  
TM Registration No. 4-2019-00501116  
Issued on 19 July 2020, valid until 19 July 2030
52. ROCKWELL CENTER NEPO, ANGELES  
TM Registration No. 4-2021-507725  
Issued on 21 May 2021, valid until 21 May 2031
53. THE BURI TOWER  
TM Registration No. 4-2021-00508379  
Issued on 4 June 2021, valid until 4 June 2031
54. THE GMELINA TOWER  
TM Registration No. 4-2021-00508371  
Issued on 4 June 2021, valid until 4 June 2031
55. THE RAFFIA TOWER  
TM Registration No. 4-2021-00508372  
Issued on 4 June 2021, valid until 4 June 2031
56. THE SILLION TOWER  
TM Registration No. 4-2021-00508374  
Issued on 4 June 2021, valid until 4 June 2031
57. THE SOLIHIYA TOWER  
TM Registration No. 4-2021-00508376  
Issued on 4 June 2021, valid until 4 June 2031
58. THE BALMORI SUITES  
TM Registration No. 4-2021-503008  
Issued on 23 July 2021, valid until 23 July 2031
59. THE MANANSALA BY ROCKWELL  
TM Registration No. 4-2021-513727  
Issued on 30 July 2021, valid until 30 July 2031
60. THE MANANSALA  
TM Registration No. 4-2021-513502  
Issued on 8 August 2021, valid until 8 August 2031
61. THE VILLAS AT ARUGA RESORT AND RESIDENCES  
TM Registration No. 4-2021-508478  
Issued on 8 August 2021, valid until 8 August 2031
62. NARA RESIDENCES BY ROCKWELL  
TM Registration No. 4-2019-507068  
Issued on 2 May 2022, valid until 2 May 2032
63. ROCKWELL IPI CEBU  
TM Registration No. 4-2022-507876  
Issued on 14 July 2022, valid until 14 July 2032
64. EDADES WEST  
TM Registration No. 4-2022-510911  
Issued on 18 July 2022, valid until 18 July 2032
65. EDADES WEST (logo)

TM Registration No. 4-2022-514566  
Issued on 8 August 2022, valid until 8 August 2032

66. ROCKWELL AT NEPO CENTER  
TM Registration No. 4-2023-515601  
Issued on 6 January 2024, valid until 6 January 2034

At the time of this writing, the Company has the following pending trademark applications:

1. PRIMARIES  
TM Appl. No. 4-2012-014880 filed on 10 December 2012
2. ROCKWELL WORKSPACES  
TM Appl. No. 4-2021-524398 filed on 13 October 2021
3. IPI CENTER BY ROCKWELL  
TM Registration No. 4-2023-511259 filed on May 16, 2023
4. ROCKWELL COUNTRY CLUB AT CARMELRAY  
TM Registration No. 4-2023-517243 filed on 14 July 2023
5. DONE ROCKWELL  
TM Registration No. 4-2023-523737 filed on 13 September 2023

The following registered trademarks are owned by Rockwell Hotel and Leisure Management Corporation:

1. ARUGA  
TM Registration No. 4-2015-00505825  
Issued on 12 May 2016, valid until 12 May 2026
2. ARUGA (with background)  
TM Registration No. 4-2015-00505829  
Issued on 12 May 2016, valid until 12 May 2026
3. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Brown)  
TM Registration No. 4-2018-00015497  
Issued on 10 January 2019, valid until 10 January 2029
4. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Teal Blue)  
TM Registration No. 4-2018-00015496  
Issued on 10 January 2019, valid until 10 January 2029
5. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Ocean Blue)  
TM Registration No. 4-2018-00015498  
Issued on 7 February 2019, valid until 7 February 2029
6. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Cream)  
TM Registration No. 4-2018-00015500  
Issued on 7 February 2019, valid until 7 February 2029
7. ARUGA BY ROCKWELL (with background)  
TM Registration No. 4-2018-014427  
Issued on 7 February 2019, valid until 7 February 2029
8. ARUGA BY ROCKWELL

TM Registration No. 4-2018-014039  
Issued on 7 February 2019, valid until 7 February 2029

9. ARUGA SERVICED APARTMENTS  
TM Registration No. 4-2018-00014426  
Issued on 10 October 2019, valid until 10 October 2029
10. ARUGA APARTMENTS BY ROCKWELL  
TM Registration No. 4-2019-00511318  
Issued on 14 December 2020, valid until 14 December 2030

The following registered trademarks are owned by Rockwell Primaries Development Corporation, a subsidiary of the Company:

1. THE VANTAGE AT KAPITOLYO  
TM Registration No. 4-2015-00503590  
Issued on 4 January 2016, valid until 4 January 2026
2. THE VANTAGE PIN  
TM Registration No. 4-2015-00505440  
Issued on 19 May 2016, valid until 19 May 2026
3. THE VANTAGE GREENHOUSE  
TM Registration No. 4-2017-00502986  
Issued on 28 December 2017, valid until 28 December 2028
4. THE VANTAGE GALLERY  
TM Registration No. 4-2017-00507069  
Issued on 11 April 2020, valid until 11 April 2030

The following registered trademarks are owned by Rockwell Primaries South Development Corporation, a subsidiary of the Company:

1. LARSEN TOWER BY ROCKWELL PRIMARIES  
TM Registration No. 4-2019-012259  
Issued on 19 July 2020, valid until 19 July 2030
2. THE FORDHAM TOWER  
TM Registration No. 4-2019-012259  
Issued on 18 June 2021, valid until 18 June 2031
3. LARSEN TOWER  
TM Appl. No. 4-2019-012260  
Issued on 2 July 2021, valid until 2 July 2031

The following registered trademarks are owned by Retailscapes Inc., a subsidiary of the Company:

1. RETAILSCAPES  
TM Registration No. 4-2015-00502880  
Issued on 10 December 2015, valid until 10 December 2025

The following registered trademarks are owned by Rockwell Nepo Development Corporation, an associate of the Company:

1. THE MANANSALA AT ROCKWELL CENTER NEPO, ANGELES  
TM Registration No. 4-2021-520289  
Issued on 25 November 2021, valid until 25 November 2031

As trademark owner, the Company (and its subsidiaries) has the sole right to use the trademarks in the real estate development business, and to exclude any person or entity from exploiting the trademarks in the same business, or in the manner that will dilute or diminish the distinctiveness of the trademarks.

### **Research and Development**

Although the expense for research and development did not amount to a significant percentage versus revenues, extra measures are being taken by the Company to improve its research and development function. The Company, along with its plans for expansion, has continued to engage with industry consultants and research services last year.

### **Employees**

As of December 31, 2023, Rockwell Land and its subsidiaries had a total of 3,401 employees, including 1,051 organic employees and 2,350 non-organic (contractual and agency) employees. The breakdown of organic employees per business unit is as follows:

<b>Business Units</b>	<b>Number of Employees</b>
Residential Development	775
Commercial Development	106
Shared	170
<b>TOTAL</b>	<b>1,051</b>

The organic employees can be broken down by function as follows:

<b>Function</b>	<b>Number of Employees</b>
Operational	574
Technical	348
Administrative	129
<b>TOTAL</b>	<b>1,051</b>

The Company has no collective bargaining agreements with employees and none of the Company's employees belong to a union.

The Company provides employees with training and other development programs to effectively carryout their jobs and to prepare them for career advancement in the Company.

### **Item 2 PROPERTIES**

The Company, in the course of its business, has invested in various properties for its existing and future development projects. It entered into a joint venture with Meralco for Rockwell Business Center, an office development project in Ortigas. It has also signed two long-term lease agreements for the development of Santolan Town Plaza and RBC - Sheridan.

Following is the list of properties owned by the Company as of December 31, 2023. The list excludes properties which have been completed or have been launched as development projects since titles of properties in these projects have already been or will be transferred to the buyers and/or the respective condominium corporations.

	<u>Location</u>	<u>Description and use</u>
<b>Investment Properties</b>		
Power Plant Mall	Rockwell Center, Makati	Retail
Estrella lots	Estrella St., Makati City	Company use (office & storage)
Grove retail	The Grove, Pasig City	Company use (office and retail)
8 Rockwell	Rockwell Center, Makati	Office and retail
Various retail spaces	The Manansala, Joya Lofts and Towers, One Rockwell, Edades #38 Rockwell Drive, Balmori Suites-- all within Rockwell Center, Makati; East Bay in Muntinlupa and Vantage in Pasig	Retail
Rockwell Business Center – Sheridan	Sheridan, Mandaluyong	Office and Retail
Santolan Town Plaza	Bonny Serrano Ave, San Juan	Office and Retail
Batangas property	Sto. Tomas, Batangas	Retail development
Arton Strip	Quezon City	Retail development
1 Proscenium	Rockwell Center, Makati	Office development
Proscenium Retail Row	Rockwell Center, Makati	Retail
Rockwell Performing Arts Theater	Rockwell Center, Makati	Theater
<b>Property, Plant &amp; Equipment</b>		
Aruga Serviced Apartments	Rockwell Center, Makati	Hotel development
Aruga Resort & Residences-Mactan	Mactan, Cebu	Hotel development

<b>Investment in Shares of Stock</b>	<b>No. of Shares</b>	<b>Par or Market Value and Description</b>
Rockwell Primaries Development Corporation	500,000,000 Common Stock	₱500.0 Million
Rockwell Primaries South Development Corporation*	3,100,000 Common Stock 6,000,000 Preferred Shares	₱316 Million
Stonewell Property Development Corporation	12,500,000 Common Stock	₱12.5 Million
Rockwell Performing Arts Theater Corporation	2,500,000 Common Stock	₱2.5 Million
Rockwell Integrated Property Services Inc.	20,000,000 Common Stock	₱20.0 Million
Rockwell Leisure Club Inc.	760 Proprietary Shares and 1,491 Ordinary Shares	₱394.6 Million (Market Value) and 1.5 Million (Par Value of Ordinary Shares)
Rockwell Hotels & Leisure Management Corp.	5,000,000 Common Stock	₱5.0 Million

<b>Investment in Shares of Stock</b>	<b>No. of Shares</b>	<b>Par or Market Value and Description</b>
Retailscapes Inc.	500,000,000 Common Stock	₱500.0 Million
Rockwell MFA Corp.	399,996 Common Stock 10,800,000 Preferred Shares	₱1,120.0 Million
Rockwell Carmelray Development Corporation	900,000 Common Stock 127,662,223 Preferred Shares	₱1,285.6 Million
Rockwell Nepo Development Corporation (formerly Nepwell Property Management, Inc.)	9,451,878 Common Stock 746,698,125 Preferred Shares	₱756.1 Million
Rockwell IPI Development Corpo Inc. (formerly 8 Promoveo Land Inc.)	1,019,205,000 Common Stock 2,129,205,000 Preferred Shares	₱3,148 Million
Rockwell GMC Development Corporation	12,000,000 Common Stock 4,080,984,000 Preferred Shares	₱4,093 Million

\* *indirect subsidiary*

### **Item 3 LEGAL PROCEEDINGS**

To the best of the Company's knowledge, there has been no occurrence during the past five years and as of the date of this information statement of any of the following events which are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, or control person of the Company:

- Any insolvency or bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the insolvency or within two (2) years prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or any pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- Any final and executory order, judgment, or decree or any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending, or otherwise limiting involvement in any type of business, securities, commodities, or banking activities; and
- Any final and executory judgment by a domestic or foreign court or competent jurisdiction (in a civil action), the SEC, or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, for violation of a securities or commodities law.

### **Item 4 SUBMISSIONS OF MATTERS TO A VOTE OF SECURITY HOLDERS**

Except for matters discussed during the Annual Stockholder's meeting, there were no other matters submitted to a vote of security holders during the period covered by this report.

## PART II – SECURITIES OF REGISTRANT

### Item 5 MARKET FOR ISSUER’S COMMON SHARE EQUITY and RELATED STOCKHOLDERS

#### (1) Market Information

(a) The registrant's common equity is being traded at the Philippine Stock Exchange.

#### (b) STOCK PRICES

	Common	
	High	Low
2023		
First Quarter.....	1.49	1.32
Second Quarter .....	1.45	1.32
Third Quarter .....	1.56	1.34
Fourth Quarter .....	1.47	1.30

ROCK closed at P1.41 and P1.43 per share on December 31, 2023 and March 31, 2024, respectively.

(c) **DIVIDENDS PER SHARE** – The Company declared cash dividends in July 28, 2023 of ₱0.0752 per Common Share to stockholders of record as of August 23 2023 payable on or before September 18, 2023. The company’s policy is to declare dividends equivalent to 20% of prior year’s net income.

The number of common and preferred shareholders of record as of December 31, 2023 was 45,456 and 26,251 who owned at least (1) board lot. As of December 31, 2023, common and preferred shares issued and subscribed were 6,243,382,344 shares (inclusive of 126,620,146 treasury shares) and 2,750,000,000 respectively.

Top 20 Stockholders of Common Shares as of December 31, 2023:

	Name	No. of Shares Held	% to Total
1.	First Philippine Holdings Corporation	5,296,015,375	86.58%
2.	PCD Nominee Corporation (Filipino)	559,705,816	9.15%
3.	PCD Nominee Corporation (Foreign)	92,840,514	1.52%
4.	Mantes Corporation	32,373,508	0.53%
5.	Padilla, Nestor J.	21,150,001	0.35%
6.	Yan, Lucio W.	1,136,324	0.02%
7.	Cheng, Charlotte Cua	886,422	0.01%
8.	Avesco Marketing Corporation	801,574	0.01%
9.	B.P. Insurance Agency, Inc.	792,139	0.01%
10.	Makati Supermarket Corporation	677,238	0.01%
11.	Croslo Holdings Corporation	584,297	0.01%
12.	Laarni Nieman Enriquez	552,943	0.01%
13.	Carlos, Jose Ignacio A.	455,667	0.01%
14.	Tan, Lozano	422,730	0.01%
15.	Flordeliza, Virgilio C.	398,550	0.01%

	Name	No. of Shares Held	% to Total
16.	Aquino, Antonino T., &/Or Evelina S. Aquino	377,231	0.01%
17.	BP Insurance Agency, Inc.	328,969	0.01%
18.	Foresight Realty & Development Corporation	305,353	0.00%
19.	Gallinero, Olivares Teodoro	266,331	0.00%
20.	Almazora, Roberto Reyes	246,150	0.00%

Stockholders of Preferred Shares as of December 31, 2023:

Name	No. of Shares Held	% to Total
1. First Philippine Holdings Corporation	2,750,000,000	100%

### **Recent Sales of Unregistered Securities**

On December 12, 2007, the Board of Directors and the stockholders representing at least two-thirds of the Company's outstanding capital stock approved the increase in authorized capital stock from ₱6.0 billion to ₱9.0 billion divided into 8,890,000,000 Common shares with a par value of ₱1.00 each and 11,000,000,000 preferred shares with a par value of ₱0.01 each. The increase in authorized capital stock was approved by the SEC on July 28, 2008.

Subscription for shares of capital stock of a corporation in pursuance of an increase in its authorized capital stock, when no expense is incurred, no commission, compensation or remuneration is paid or given in connection with the sale or disposition of such securities, and only when the purpose for soliciting, giving or taking of such subscriptions is to comply with the required minimum 25% subscribed capital stock, is exempt from registration under the SRC. No notice or confirmation of exemption is required to be filed for the issuance of shares pursuant to an increase in authorized capital stock.

### **Exempt Transactions and Securities**

ROCK also issued the following securities as exempt transactions under the SEC:

Date	Amount (In Thousands)	Type of Security	Issued to:
June 2016, May, June & October 2017, November 2019	₱3,611,000	Fixed Rate Term Loan	MBTC
June & September 2016, December 2019, March & August 2020	₱3,465,100	Floating Rate Term Loan	MBTC
May 2016, December 2019, January & December 2020, February & October 2021	₱6,057,590	Fixed Rate Term Loan	PNB
April 2022	₱500,000	Floating Rate Term Loan	PNB

<b>Date</b>	<b>Amount (In Thousands)</b>	<b>Type of Security</b>	<b>Issued to:</b>
February, April, July & September 2020, April, June, August, September & October 2021	₱9,532,000	Fixed Rate Term Loan	BDO
December 2022 & March 2023	₱5,000,000	Floating Rate Term Loan	BDO
July 2018, July 2019, August, October & December 2020, January, April, July & October 2021, January, March, July and September 2022	₱540,200	Fixed Rate Term Loan	SEAI Metro Manila One, Inc.

\*Refer to supplementary information of the 2023 Consolidated Financial Statements for more detail.

### **PART III – FINANCIAL INFORMATION**

#### **Item 6 MANAGEMENT DISCUSSION and ANALYSIS of FINANCIAL CONDITION and RESULTS of OPERATIONS**

*The following management's discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the Company's audited consolidated financial statements, including the related notes thereto, annexed to this Annual Report.*

#### **INTRODUCTION**

Rockwell Land Corporation's consolidated net income after tax (NIAT) in 2023 amounted to ₱3.4 billion, an increase of 31% from last year's ₱2.6 billion. As a percentage to revenues, net income was 18% for 2023, 16% for 2022 and 17% for 2021.

Of the consolidated net income, ₱3.1 billion is attributable to equity holders of the Parent company, and is 35% higher than 2022's ₱2.3 billion.

Total revenues increased to ₱18.5 billion in 2023, 12% higher than 2022 revenues of ₱16.5 billion. Residential development accounted for 78% of the total revenues in 2023, higher than 74% in 2022 but lower than the 81% in 2021.

Earnings before interest, taxes, depreciation and amortization (EBITDA) in 2023 amounted to ₱6.8 billion representing 36% of total revenues. EBITDA from Residential Development grew by 55% from 2022 mainly attributable to higher sales bookings and project accomplishment. Commercial Development remained flat at ₱2.9 billion, despite the absence of income from One Proscenium Sales in 2023.

Residential development and Commercial development contributed 57% and 43% to total EBITDA in 2023, respectively.

The ratio of cost of real estate to total revenues slightly decreased to 51% coming from 56% in 2022 and 54% in 2021. This is due to initial recognition of cost in 2021 and 2022 of several projects.

Besides the recent acquisitions, the Company is not aware of any event that could materially affect the consolidated statement of comprehensive income reported in this Annual Report except for the impact to the financial statements of the full adoption of the PFRS 15 which took effect starting January 2018 and PFRS 16 which took effect starting January 2019.

By the end of 2023 debt level was at ₱25.8 billion while the net-debt-to-equity ratio stands at 0.67x. The debt is composed of the outstanding balances of term loans drawn from 2018-2023. About ₱8.3B or 32% of the total debt has a floating interest rate.

Below is a table showing the key performance indicators of the Company for 2021-2023.

KPI	2023	2022	2021
EBITDA (₱)	₱6.8 billion	₱5.4 billion	₱4.4 billion
Current Ratio (x)	3.43	3.16	3.29
Net DE Ratio (x)	0.67	0.78	0.92
Asset to Equity Ratio (x)	2.31	2.53	2.50
Interest coverage ratio (x)	4.57	4.42	4.00
ROA	4.71%	3.86%	3.48%
ROE	11.36%	9.69%	8.69%
EPS (₱)	0.51	0.38	0.27

**Notes:**

- (1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]
- (2) Current ratio [Current assets/Current liabilities]
- (3) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]
- (4) Assets to Equity Ratio [Total Assets/Total Equity]
- (5) Interest coverage ratio [EBITDA/ Total interest payments]
- (6) ROA [Net Income/Average Total Assets]
- (7) ROE [Net Income/ Average Total Equity]
- (8) EPS [Net Income/number of common shares outstanding]

Current ratio is at 3.43x, higher than the 3.16x in 2022 due to higher real estate inventories from land acquisition.

Net DE stood at 0.67x, the lowest since 2021, due to higher equity year on year.

EBITDA increased to ₱6.8 billion, with a compounded annual growth rate of 24% since 2021. As a result, interest coverage ratio improved to 4.57x from 4.42x in 2022 and from 4.0x in 2021.

ROA, ROE improved in 2023 at 4.71% and 11.36% mainly from 31% increase in consolidated net income in 2023.

**Key variable and Other Qualitative and Quantitative Factors**

There are no known trends, events or uncertainties that are expected to affect the Company's continuing operations.

There are no known events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), entities or other persons created during the reporting period.

There are no material commitments for capital expenditures except for those disclosed in Note 28 of the audited financial statements.

There are no known trends, events or uncertainties that will materially impact sales.

There are no known significant elements of income or loss from continuing operations.

There are no known seasonal aspects that has material effect on the financial statements.

### **Review of 2023 versus 2022**

The following section provides information on the results of operations and financial condition for the periods 2021-2023.

The following table shows the breakdown of the revenues by business segment for the periods 2021-2023.

	<b>2023</b>	<b>% to Total</b>	<b>2022</b>	<b>% to Total</b>	<b>2021</b>	<b>% to Total</b>
Residential Development <sup>(1)</sup>	14,434	78%	12,217	74%	10,300	81%
Commercial Development <sup>(2)</sup>	4,077	22%	4,291	26%	2,423	19%
<b>Total Consolidated Revenues</b>	<b>18,511</b>	<b>100%</b>	<b>16,508</b>	<b>100%</b>	<b>12,724</b>	<b>100%</b>
<i>Share in Net Income (Losses) in JV and associate <sup>(3)</sup></i>	<i>466</i>		<i>376</i>		<i>368</i>	

Notes:

1. Revenues from this segment consist of the following projects in the years indicated: The Grove (2021 to 2023), The Proscenium Towers (2021 to 2023), 32 Sanson (2021 to 2023), Vantage (2021-2023), Stonewell (2021-2023), Terreno South (2021-2023), The Arton West (2021-2023), The Arton North (2021-2023), Arton East (2021-2023) Aruga Resort and Residences -Mactan (2021-2023), Fordham (2021-2023), Larsen (2021-2023), Nara (2021-2023), Rockwell South (2021-2023), 8 Benitez (2021-2023), The Balmori Suites (2021-2023), Rockwell Center in Bacolod (2022-2023) and Edades West (2022-2023).
2. Revenues from this segment include leasing income, room revenues from operations of Aruga Serviced Apartments, cinema revenues and revenue from sale of office units from 8 Rockwell and Proscenium projects. The amounts exclude revenues from RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC are not consolidated line by line.
3. These amounts represent the Company's share in the net income after tax of RBC (2021-2023), RNDC (2021-2023) and RIDC (2022-2023).

Below is another table showing the breakdown of revenues by type of revenue for the periods 2021-2023.

	2023	% to Total	2022	% to Total	2021	% to Total
Residential Sales <sup>(1)</sup>	13,649	67%	11,040	67%	9,874	78%
Office Sales <sup>(2)</sup>	308	7%	1,208	7%	490	4%
Commercial Leasing	2,253	11%	1,777	11%	1,229	10%
Others <sup>(3)</sup>	2,301	15%	2,483	15%	1,131	8%
Total Consolidated Revenues	<b>18,511</b>	<b>100%</b>	<b>16,508</b>	<b>100%</b>	<b>12,724</b>	<b>100%</b>

**Notes:**

1. Pertains only to sales of residential units (at present value) and related interest income.
2. Pertains to sale of office units (at present value) and related interest income.
3. Includes income from Aruga Serviced Apartments, Cinema, parking and other income.

## Business Segments

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are as follows:

**Residential Development** contributed 78% of the total revenues of 2023. Total revenues reported from the sale of real estate, including accretion of interest income, amounted to ₱13.9 billion. The 14% increase in this segment's revenue was mainly due to higher project accomplishment and sales bookings than last year. EBITDA from this segment amounted to ₱2.5 billion, which represents 46% of the total EBITDA of ₱5.4 billion.

Reservation sales reached ₱20.3 billion, 6% lower than last year's ₱21.5 billion, due to lower sales from nearly completed projects Balmori Suites and Rockwell South at Carmeray

**Commercial Development** revenues amounted to ₱4.1 billion, lower by 5% than last year. This was due to lower revenues from Office Sales by 75%, offset by Leasing Income, which accounts for bulk of the segment revenues, increased from ₱1.78 billion to ₱2.25 billion due mainly to significant improvement in tenant sales of retail tenants and higher renewal rates for office tenants. Overall, contribution from the Commercial segment decreased from 26% to 22% of total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to ₱2,237 million and accounted for 12% of total consolidated revenues. The increase of 27% vs. last year's revenues of ₱1,765 million, is mainly driven by the significant improvement in tenant sales.
- Cinema Operations amounted to ₱183 million and comprised 1% of the total revenues.
- Office Leasing increased to ₱1,131 million from ₱988 million last year due to higher average rental rate and addition of One Proscenium offices. The Rockwell-Meralco BPO Venture, generated gross revenues of ₱1,163 million, higher from last year's ₱1,114 million from other revenues and annual rent escalation. At its 70% share, the Company generated revenues of ₱813.9 million and a share in net income of ₱409.9 million. To reiterate, only the ₱409.9 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".
- Hotel Operations contributed 1% of the total consolidated revenues for 2023. Revenues increased from ₱190 million to ₱218 million. Hotel Operations' registered a ₱64 million income from operations, an improvement from last year's loss of ₱4 million. Costs and expenses under hotel operations include shelter in place expenses incurred by the company for its employees

The Commercial segment's EBITDA amounted to ₱2.7 billion (excluding Office Sale), comprised of Retail, Office and Hotel at 54%, 44% and 2%, respectively. EBITDA increased by 18% from last year's ₱2.3 billion due to improved retail segment performance from higher tenant sales and contributed 22% to the total EBITDA.

### **Costs and Expenses**

*Cost of real estate* amounted to ₱9.4 billion in 2023, 2% higher than the ₱9.3 billion that was recorded in 2022 following the increase in residential revenues.

*General and administrative expenses (G&A)* amounted to ₱2.4 billion which represents 13% of the total revenues. The level of expenses increased by 16% vs. last year's ₱2.1 billion. This is mainly from higher business taxes from collections in 2022, higher hotel and cinema direct costs from improved performance for the year and higher personnel costs.

*Interest Expense* amounted to ₱1.6 billion, which is 32% higher than last year's ₱1.2 billion. Interest incurred increased as average interest rate increased from 5.03% in 2022 to 5.49%, and higher loan balance from ₱25.1 to ₱25.8 billion.

*Share in Net Income of JV and associate* recorded at ₱465.7 million, a 24% growth from last year of ₱375.6 million due to higher share in RIDC and RNDC. At 70% share in JV, RBC contributed ₱409.9 million, the share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

### **Provision for Income Tax**

Provision for income tax amounted to ₱924.5 million, which is 16% higher than last year's provision of ₱798.3 million. The effective tax rate for 2023 is 21.4% lower than 2022's 23.5% due to higher share in net Income of JV and associate and interest income subject to final tax.

### **Project and capital expenditures**

The Company spent a total of ₱15.8 billion for project and capital expenditures in 2023. Bulk of the expenditures pertained to development costs of The Arton (ongoing construction), Aruga Resort and Residences – Mactan (ongoing construction), Balmori Suites (ongoing construction), Nara Residences (ongoing construction), Proscenium (near completion), and costs to acquire certain properties.

## **FINANCIAL CONDITION**

Total Assets as of December 31, 2023 amounted to ₱74.6 billion, higher by 7% from last year's ₱69.6 billion mainly due to higher real estate inventories coming from new acquisitions and development costs incurred

Total Liabilities as of December 31, 2023 amounted to ₱42.3 billion, slightly higher than 2022's ₱42.1 billion. The increase in liabilities was mainly from additional loans payable.

Total Equity as of December 31, 2023 amounted to ₱32.3 billion. The 17% growth is mainly attributable to the ₱3.4 billion Net Income offset by dividends payment in 2023.

Current ratio as of December 31, 2023 is 3.43x from 3.16x the previous year while Net debt to equity ratio decreased to 0.67x in 2023 from 0.78x in 2022.

## *Causes for any material changes (+/- 5% or more) in the financial statements*

### Statement of Comprehensive Income Items – 2023 vs. 2022

#### *19% increase in Lease income*

Due to higher average rental rate of retail segment and additional leasable area of Proscenium Retail Row.

#### *39% increase in Interest income*

Due to higher balance and rates from short term placements with banks

#### *30% increase in Other Revenues*

Mainly driven by the improved performance of Aruga serviced apartments, Rockwell Club and Cinema.

#### *27% increase in Selling Expense*

Primarily due to higher cost recognition following higher sales booking and higher project completion.

#### *17% increase in General and Administrative Expenses*

Due to higher business taxes from higher collections in the prior year, higher hotel and cinema direct costs, and personnel costs.

#### *32% increase in Interest Expense*

Due to higher average interest rate and higher loan balance

#### *155% decrease in Other Comprehensive Income*

Due to actuarial loss on employee benefits in 2023

### Balance Sheet items – 2023 vs. 2022

#### *21% increase in Cash and Cash Equivalents*

Primarily from higher cash generated from operations.

#### *71% decrease in Trade and other receivables*

Primarily due to collection of upon turnover receivables from The Proscenium Residences, Rockwell South, 32 Sanson and The Arton.

#### *36% increase in Real Estate Inventories*

Primarily due to acquisition of land.

#### *11% increase in Advances to contractors*

Due to downpayments made to contractors of Edades West and Aruga Mactan Residences project.

#### *10% increase in Other Current Assets*

Due to deposit for land acquisitions.

#### *23% increase in Property and equipment*

Mainly due to reclassification of Edades Aruga Service Apartment from inventory to property and equipment.

#### *67% increase in Investments in equity instruments at fair value through profit and loss*

Due to unrealized gain from fair value increase of Manila Polo Club shares.

#### *45% decrease in Deferred Tax Asset*

Mainly due to application of prior year NOLCO and MCIT in RMFA

*52% Increase in Other Noncurrent Asset*

Due to advances to land owners for property acquisitions.

*7% decrease in Subscription Payable*

Due to payment of subscription to RNDC.

*542% increase in Income Tax Payable*

Due to higher collections from upon turnover dues.

*17% decrease in Deferred Tax Liabilities*

Due to higher collections from upon turnover dues

*18% increase in Pension liability*

Mainly due to remeasurement loss on plan assets for the year 2023.

*20% decrease in Deposits and other liabilities*

Primarily due to lower contract liabilities from higher revenue recognition of Aruga Mactan Residences.

*14% increase in Retained Earnings*

Due to net income after tax of P3.4 billion for 2023 offset by dividends amounting to P511.7 million.

*100% increase in Non-controlling interests*

Primarily due to consolidation of Rockwell GMC Development Corp.

**Review of 2022 versus 2021**

The following section provides information on the results of operations and financial condition for the periods 2020-2022.

The following table shows the breakdown of the revenues by business segment for the periods 2020-2022.

	<b>2022</b>	<b>% to Total</b>	<b>2021</b>	<b>% to Total</b>	<b>2020</b>	<b>% to Total</b>
Residential Development <sup>(1)</sup>	12,217	74%	10,300	81%	8,816	79%
Commercial Development <sup>(2)</sup>	4,291	26%	2,423	19%	2,343	21%
<b>Total Consolidated Revenues</b>	<b>16,508</b>	<b>100%</b>	<b>12,724</b>	<b>100%</b>	<b>11,159</b>	<b>100%</b>
<i>Share in Net Income (Losses) in JV and associate <sup>(3)</sup></i>	376		368		339	

*Notes:*

- Revenues from this segment consist of the following projects in the years indicated: The Grove (2020 to 2022), The Proscenium Towers (2020 to 2022), 32 Sanson (2020 to 2022), Vantage (2020-2022), Edades Suites (2020), Stonewell (2020-2022), Terreno South (2020-2022), The Arton West (2020-2022), The Arton North (2020-2022), Arton East (2021-2022) Aruga Resort and Residences -Mactan (2020-2022), Fordham (2020-2022), Larsen (2021-2022), Nara (2020-2022), Rockwell South (2020-2022), 8 Benitez (2021-2022), The Balmori Suites (2021-2022), Rockwell Center in Bacolod (2022) and Edades West (2022).*
- Revenues from this segment include leasing income, room revenues from operations of Aruga Serviced Apartments, cinema revenues and revenue from sale of office units from 8 Rockwell and*

*Proscenium projects. The amounts exclude revenues from RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC are not consolidated line by line.*

3. *These amounts represent the Company's share in the net income after tax of RBC (2020-2022), RNDC (2021-2022) and RIDC (2022).*

Below is another table showing the breakdown of revenues by type of revenue for the periods 2020-2022.

	2022	% to Total	2021	% to Total	2020	% to Total
Residential Sales <sup>(1)</sup>	11,040	67%	9,874	78%	8,550	77%
Office Sales <sup>(2)</sup>	1,208	7%	490	4%	370	3%
Commercial Leasing	1,777	11%	1,229	10%	1,150	10%
Others <sup>(3)</sup>	2,483	15%	1,131	8%	1,089	10%
<b>Total Consolidated Revenues</b>	<b>16,508</b>	<b>100%</b>	<b>12,724</b>	<b>100%</b>	<b>11,159</b>	<b>100%</b>

*Notes:*

1. *Pertains only to sales of residential units (at present value) and related interest income.*
2. *Pertains to sale of office units (at present value) and related interest income.*
3. *Includes income from Aruga Serviced Apartments, Cinema, parking and other income.*

## **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are as follows:

**Residential Development** contributed 74% of the total revenues of 2022. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to ₱12.2 billion. The 19% increase in this segment's revenue was mainly due to higher project accomplishment and sales bookings than last year. EBITDA from this segment amounted to ₱2.5 billion, which represents 46% of the total EBITDA of ₱5.4 billion.

Reservation sales reached ₱21.2 billion, 52% higher than last year's ₱13.9 billion, due to sales from new launches and higher sales from existing projects.

**Commercial Development** revenues amounted to ₱4.3 billion, higher by 77% than last year. Leasing Income, which accounts for bulk of the segment revenues, slightly increased from ₱1.22 billion to ₱1.89 billion due mainly to significant improvement in tenant sales of retail tenants and higher renewal rates for office tenants. Overall, contribution from the Commercial segment increased from 19% to 26% of total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to ₱1,782 million and accounted for 11% of total consolidated revenues. The increase of 78% vs. last year's revenues of ₱999 million, is mainly driven by the significant improvement in tenant sales and lower concessions given to the establishments.
- Cinema Operations amounted to ₱107 million and comprised 1% of the total revenues.
- Office Leasing increased to ₱988 million from ₱906 million last year due to higher average

rental rate. The Rockwell-Meralco BPO Venture, generated gross revenues of ₱1,120.8 million, higher from last year's ₱1,069.0 million from other revenues and annual rent escalation. At its 70% share, the Company generated revenues of ₱784.5 million and a share in net income of ₱382.8 million. To reiterate, only the ₱382.8 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".

- Hotel Operations contributed 1% of the total consolidated revenues for 2022. Revenues increased from ₱80 million to ₱190 million. Hotel Operations' registered a ₱4 million loss from operations, an improvement from last year's loss of ₱27 million. Costs and expenses under hotel operations include shelter in place expenses incurred by the company for its employees

The Commercial segment's EBITDA amounted to ₱2.3 billion (excluding Office Sale), comprised of Retail, Office and Hotel at 53%, 47% and (0.17%), respectively. EBITDA increased by 54% from last year's ₱1.4 billion due to improved retail segment performance from higher tenant sales and lower concessions and contributed 22% to the total EBITDA.

### **Costs and Expenses**

*Cost of real estate* amounted to ₱9.3 billion in 2022, 34% higher than the ₱6.9 billion that was recorded in 2021 following the increase in residential revenues.

*General and administrative expenses (G&A)* amounted to ₱2.1 billion which represents 13% of the total revenues. The level of expenses increased by 24% vs. last year's ₱1.7 billion. This is mainly from higher business taxes from collections in 2021, higher hotel and cinema direct costs from improved performance for the year, higher personnel and occupancy and admin costs.

*Interest Expense* amounted to ₱1.2 billion, which is 6% higher than last year's ₱1.1 billion. Interest incurred increased as average interest rate increased from 4.45% in 2021 to 5.03%, offset by lower loan balance from ₱26.8 to ₱25.1 billion.

*Share in Net Income of JV and associate* recorded at ₱375.6 million, a 2% growth from last year of ₱368.3 million due to higher share in RBC Ortigas. At 70% share in JV, the gross revenues amounted to ₱683.0 million. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

### **Provision for Income Tax**

Provision for income tax amounted to ₱798.3 million, which is 210% higher than last year's provision of ₱257.5 million. The effective tax rate for 2022 is 23.5% higher than 2021's 10.4% due to last year's impact of retroactive adjustment of CREATE law and the Company's share in the income of RBC, which is no longer subject to income tax.

### **Project and capital expenditures**

The Company spent a total of ₱7.4 billion for project and capital expenditures in 2022. Bulk of the expenditures pertained to development costs of The Arton (ongoing construction), Aruga Resort and Residences – Mactan (ongoing construction), Balmori Suites (ongoing construction), Nara Residences (ongoing construction), Proscenium (near completion), and costs to acquire certain properties.

## **FINANCIAL CONDITION**

Total Assets as of December 31, 2022 amounted to ₱69.7 billion, higher by 7% from last year's ₱64.8 billion mainly due higher Contract assets coming from higher sales in 2022, higher Investments in joint venture and associate from additional subscription to RIDC and higher real estate inventories from new acquisitions and development costs.

Total Liabilities as of December 31, 2022 amounted to ₱42.1 billion, higher than 2021's ₱38.8 billion. The increase in liabilities was mainly from accrual for the balance of land cost acquired for the year and from the corresponding subscription payable from additional investments.

Total Equity as of December 31, 2022 amounted to ₱27.6 billion. The 6% growth is mainly attributable to the ₱2.6 billion Net Income offset by dividends payment in 2022.

Current ratio as of December 31, 2022 is 3.16x from 3.29x the previous year while Net debt to equity ratio decreased to 0.78x in 2022 from 0.92x in 2021.

### ***Causes for any material changes (+/- 5% or more) in the financial statements***

#### Statement of Comprehensive Income Items – 2022 vs. 2021

##### *28% increase in Revenue from sale of real estate*

Mainly due to higher bookings and completion of residential projects

##### *54% increase in Lease income*

Due to higher average rental and occupancy rate of retail segment. Retail average occupancy rate improved to 90% from 86% last year and average rental rate increased by 56%.

##### *62% increase in Other Revenues*

Mainly driven by the improved performance of Aruga serviced apartments, Rockwell Club and Cinema.

##### *34% increase in Cost of Real Estate*

Primarily due to higher cost recognition following higher sales booking, higher project completion and initial cost recognition for several projects for this year..

##### *24% increase in General and Administrative Expenses*

Due to higher business taxes from higher collections in the prior year, higher hotel and cinema direct costs, higher personnel and occupancy and admin costs.

##### *6% increase in Interest Expense*

Due to higher average interest rate

##### *226% increase in Other Comprehensive Loss*

Due to actuarial gain on employee benefits in 2022

#### Balance Sheet items – 2022 vs. 2021

##### *26% increase in Cash and Cash Equivalents*

Primarily from higher cash generated from operations.

##### *35% decrease in Trade and other receivables*

Primarily due to collection of upon turnover receivables from The Proscenium Residences, Rockwell South, 32 Sanson and Arton.

##### *25% increase in Contract assets*

Primarily due to revenue recognition from new sales and project accomplishments.

*6% increase in Advances to contractors*

Due to downpayments made for 8 Benitez, Mactan, Balmori Suites and Nara Residences projects.

*25% increase in Other Current Asset*

Due to higher Input VAT and cash balance in escrow accounts.

*27% decrease in Property and equipment*

Mainly due to reclassification of development costs of Rockwell Performing Arts Theater to Investment Property.

*67% increase in Investments in joint venture and associate*

Due to additional subscription to RIDC.

*21% increase in Investments in equity instruments at fair value through profit and loss*

Due to unrealized gain from fair value increase of Manila Polo Club shares.

*15% increase in Deferred Tax Asset*

Mainly from Retailscapes and Rockwell Primaries South

*30% decrease in Other Noncurrent Asset*

Due to collection of other receivables from JV partners

*36% increase in Trade and Other Payables*

Due to accrual of land acquisition balance.

*504% increase in Subscription Payable*

Due to additional subscription to RIDC.

*6% decrease in Interest bearing loans*

Due to net repayment of loans for the year

*13% decrease in Deferred Tax Liabilities*

Due to lower variance of income recognition than collection from One Proscenium and Nara Residences.

*70% decrease in Pension liability*

Mainly due to remeasurement gain on plan assets for the year 2022.

*18% increase in Deposits and other liabilities*

Primarily due to higher excess collection over recognized receivables from Mactan Villa, 32 Sanson, and 8 Benitez Suites.

*13% increase in Retained Earnings*

Due to net income after tax of P2.6 billion for 2022 offset by dividends amounting to P330.1 million.

*19% decrease in Non-controlling interests*

Primarily due to redemption of non controlling shares of RCDC and dividend payments to the minority shareholders .

## Review of 2021 versus 2020

The following section provides information on the results of operations and financial condition for the periods 2020-2021.

The following table shows the breakdown of the revenues by business segment for the periods 2020-2021.

	<b>2021</b>	<b>% to Total</b>	<b>2020</b>	<b>% to Total</b>
Residential Development <sup>(1)</sup>	10,300	81%	8,816	79%
Commercial Development <sup>(2)</sup>	2,424	19%	2,343	21%
Total Consolidated Revenues	<b>12,724</b>	<b>100%</b>	<b>11,159</b>	<b>100%</b>
Share in Net Income (Losses) in JV and associate <sup>(3)</sup>	368		339	

### Notes:

1. Revenues from this segment consist of the following projects in the years indicated: The Grove (2019 to 2021), The Proscenium Towers (2019 to 2021), 53 Benitez (2019), 32 Sanson (2019 to 2021), Vantage (2019-2021), Edades Suites (2019- 2020), Stonewell (2019-2021), Terreno South (2019-2021), The Arton West (2019- 2021), The Arton North (2019-2021), Arton East (2021) Aruga Resort and Residences -Mactan (2019-2021), Fordham (2019-2021), Nara (2020-2021), Rockwell South (2020-2021), 8 Benitez (2021), The Balmori Suites (2021).
2. Revenues from this segment include leasing income, room revenues from operations of Aruga Serviced Apartments, cinema revenues and revenue from sale of office units from 8 Rockwell and Proscenium projects. The amounts exclude revenues from RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC are not consolidated line by line.
3. These amounts represent the Company's share in the net income after tax of RBC (2019-2021), RCDC (2019) and RNDC (2021).

Below is another table showing the breakdown of revenues by type of revenue for the periods 2020-2021.

	<b>2021</b>	<b>% to Total</b>	<b>2020</b>	<b>% to Total</b>
Residential Sales <sup>(1)</sup>	9,874	78%	8,550	77%
Office Sales <sup>(2)</sup>	490	4%	370	3%
Commercial Leasing	1,229	10%	1,150	10%
Others <sup>(3)</sup>	1,131	8%	1,089	10%
Total Consolidated Revenues	<b>12,724</b>	<b>100%</b>	<b>11,159</b>	<b>100%</b>

### Notes:

1. Pertains only to sales of condominium units (at present value) and related interest income.
2. Pertains to sale of office units (at present value) and related interest income.
3. Includes income from Aruga Serviced Apartments, Cinema, parking and other income.

## Business Segments

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are as follows:

**Residential Development** contributed 81% of the total revenues of 2021. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to P10.3 billion. The 17% increase in this segment's revenue was mainly due to higher project

accomplishment and sales bookings than last year. EBITDA from this segment amounted to P2.6 billion, which represents 60% of the total EBITDA of P4.4 billion.

Reservation sales reached P13.9 billion, 77% higher than last year's P7.8 billion, due to sales from new launches and higher sales from existing projects.

**Commercial Development** revenues amounted to P2.4 billion, higher by 3% than last year. Leasing Income, which accounts for bulk of the segment revenues, slightly increased from P1.15 billion to P1.22 billion due mainly to lower concessions given to the establishments across all Retail properties and higher renewal rates for office tenants. Overall, contribution from the Commercial segment decreased from 21% to 19% of total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to P1,000 million and accounted for 8% of total consolidated revenues. The 39% increase of 10% vs. last year's revenues of P909 million, is mainly driven by the lower concessions given to the establishments.
- Cinema Operations amounted to P8.6 million and comprised 0.1% of the total revenues.
- Office Leasing decreased to P906 million from P955 million last year due to lower parking and other income. The Rockwell-Meralco BPO Venture, generated gross revenues of P1,069 million, which grew by 37% from last year's P782.7 million from other revenues and annual rent escalation. At its 70% share, the Company generated revenues of P748.3 million and a share in net income of P372.7 million. To reiterate, only the P372.7 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".
- Hotel Operations contributed 0.1% of the total consolidated revenues for 2021. Revenues increased from P55 million to P63 million. Hotel Operations' registered a P27 million loss from operations, an improvement from last year's loss of P33 million. Costs and expenses under hotel operations include shelter in place expenses incurred by the company for its employees.

The Commercial segment's EBITDA amounted to P1.5 billion excluding Office Sale, comprised of Retail, Office and Hotel at 33%, 69% and (2%), respectively. EBITDA increased by 8% from last year's P1.4 billion due to improved retail segment performance from lower concessions and contributed 34% to the total EBITDA.

### **Costs and Expenses**

**Cost of real estate** amounted to P6.9 billion in 2021, 17% higher than the P5.9 billion that was recorded in 2020 following the increase in residential revenues.

**General and administrative expenses (G&A)** amounted to P1.7 billion which represents 13% of the total revenues. The level of expenses declined by 17% vs. last year's P2.0 billion. This is mainly attributable to lower business taxes from lower collection in prior year, which is the basis for current year's business taxes. The lower collection in 2020 is the result of lower residential and commercial revenues due to quarantine restrictions. Decrease in G&A is also from lower depreciation expenses and provision for disallowance for claim for refund. Last year's depreciation expense includes depreciation expense of Edades Serviced Apartments which was reclassified as real estate inventory.

**Interest Expense** amounted to P1.1 billion, which is 10% lower than last year's P1.3 billion. Interest incurred decreased as average interest rate decreased from 4.52% in 2020 to 4.45%, offset by higher loan balance from P24.8 to P26.8 billion.

**Share in Net Income of JV and associate** recorded at P368.3 million, a 9% growth from last year of P338.8 million due to higher share in RBC Ortigas. At 70% share in JV, the gross revenues increased by 5% to P574.2 million due to higher rental rate. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

### **Provision for Income Tax**

Provision for income tax amounted to P257.5 million, which is 38% lower than last year's provision of P412.5 million. The effective tax rate for 2021 is 10.4% lower than 2020's 24.6% and lower than the statutory tax rate of 25.3% due to the impact of retroactive adjustment impact of CREATE law and the Company's share in the income of RBC, which is no longer subject to income tax.

### **Project and capital expenditures**

The Company spent a total of P10.2 billion for project and capital expenditures in 2021. Bulk of the expenditures pertained to development costs of Proscenium (near completion), The Arton (ongoing construction), Aruga Resort and Residences – Mactan (ongoing construction) and costs to acquire certain properties.

## **FINANCIAL CONDITION**

Total Assets as of December 31, 2021 amounted to P64.8 billion, higher by 5% from last year's P61.9 billion mainly due higher receivables coming from higher sales in 2021 and higher real estate inventories from new acquisitions and development costs.

Total Liabilities as of December 31, 2021 amounted to P38.8 billion, higher than 2020's P37.1 billion. The increase in liabilities was mainly from higher loan balance from new drawdowns in 2021.

Total Equity as of December 31, 2021 amounted to P26.0 billion. The 5% growth is mainly attributable to the P2.2 billion Net Income offset by dividends payment in 2021.

Current ratio as of December 31, 2021 is 3.29x from 2.37x the previous year while Net debt to equity ratio increased to 0.92x in 2021 from 0.87x in 2020.

### ***Causes for any material changes (+/- 5% or more) in the financial statements***

#### **Statement of Comprehensive Income Items – 2021 vs. 2020**

##### ***24% increase in Revenue from sale of real estate***

Mainly due to higher bookings and completion of residential projects

##### ***15% decrease in interest income***

Due to lower recognition from Proscenium and Vantage which are substantially completed and sold out as of 2020

.

##### ***7% increase in Lease income***

Due to lower rental concessions given to retail tenants and higher renewal rates of Office tenants. Office rental rates improved by 6%, while retail occupancy rate improved to 76% from 66% last year.

*17% increase in Cost of Real Estate*

Primarily due to higher cost recognition following higher sales booking and higher project completion.

*17% decrease in General and Administrative Expenses*

Due to lower business taxes following lower collection and lower sales in 2020 and lower depreciation expenses. Provision for disallowance for claim for refund was also recognized in 2020.

*59% increase in Selling Expenses*

Primarily due to higher sales commission and marketing related expenses across all projects, and from new launches.

*10% decrease in Interest Expense*

Due to lower average interest rate

*9% increase in Share in Net Income of Joint Venture and Associate*

Attributable to higher rental rates of RBC

*100% decrease in Loss on Prepayment of Loan*

Due to payment of prepayment penalty for refinanced loans in 2020

*100% decrease in Loss on Bond Redemption*

Due to payment of 1% premium to bondholders bought back in 2020

*100% decrease in Loss on Loan Modification*

Due to catch up of amortization of loan transaction cost prepaid in 2020

*186% decrease in Other Comprehensive Loss*

Due to reversal of remeasurement loss on employee benefits in 2020

Balance Sheet items – 2021 vs. 2020

*13% decrease in Cash and Cash Equivalents*

Primarily due payment for development costs and land acquisitions.

*46% increase in Trade and other receivables*

Primarily due to higher recognition of The Proscenium Residences receivables from customers upon turn over dues.

*11% decrease in Contract assets*

Primarily due to reclassification of The Proscenium Residences contract assets to trade receivables.

*31% increase in Real Estate Inventories*

Primarily due to reclassification from Investment Properties and PPE of portions of One Proscenium and Aruga Makati, respectively and additional acquisitions.

*9% increase in Advances to contractors*

Due to downpayments made for Nara Residences, Larsen, Mactan and Rockwell South projects.

*24% increase in Other Current Asset*

Due to higher creditable withholding taxes from higher collection.

*44% decrease in Property and equipment*

Mainly due to reclassification of Aruga Makati to Real Estate Inventory as Balmori Suites, and The Fifth events place to Investment Property.

*25% increase in Investments in joint venture and associate*

Due to initial subscription to 8 Promoveo Land Inc.

*23% increase in Deferred Tax Asset*

Mainly due to losses incurred by Retailscapes Inc.

*36% decrease in Other Noncurrent Asset*

Due to reclassification of Balmori Suites advances to contractors to current asset, and collection of miscellaneous receivable.

*29% decrease in Subscription Payable*

Due to payment of subscription to RNDC.

*8% increase in Interest bearing loans*

Due to additional loan drawdown for the year

*6% increase in Deferred Tax Liabilities*

Due to higher income recognition than collection from Rockwell South and Arton West.

*18% decrease in Pension liability*

Mainly due to remeasurement gain on plan assets for the year 2021.

*12% increase in Deposits and other liabilities*

Primarily due to higher deposits from preselling of condominium units especially from Mactan Villas, Larsen and Nara Residences projects

*10% increase in Retained Earnings*

Due to net income after tax of P2.2 billion for 2021 offset by dividends amounting to P217.6 million.

*11% decrease in Non-controlling interests*

Primarily due to redemption of non controlling shares of RCDC and dividend payments to the minority shareholders

## **Item 7 FINANCIAL STATEMENTS**

The consolidated financial statements as of December 2023 and 2022 and for each of the three years in the period ended December 31, 2023 and the Supplementary Schedules per SRC Rule 68, as amended are hereto attached as Exhibit A and Exhibit B, respectively.

## **Item 8 CHANGES in and DISAGREEMENTS with ACCOUNTANTS on ACCOUNTING and FINANCIAL DISCLOSURE**

The external auditor of the Company is the accounting firm of Sycip, Gorres, and Velayo and Company (SGV & Co.). The accounting firm of SGV & Co. has been the Company's Independent Public Accountants for the last 5 years. There was no event in the past 5 years where SGV & Co. and the Company had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

The Company has engaged SGV & Co., with Ms. Loubelle V. Mendoza as the engagement partner, for the audit of the Company's books starting 2023. The Company has complied with SRC Rule 68, paragraph 3(b)(ix) re: five year rotation requirement for the signing partner.

Representatives of SGV & Co. for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholder's Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

### **Audit and Audit-Related Fees**

The following table sets out the aggregate fees billed for each of the last three fiscal years for professional services rendered by SGV & Co.

<b>Year ended 31 December</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>
Audit and Audit-related fees (net of VAT) – Parent Company	₱4.8 million	₱5.5 million	₱6.1 million
Audit and Audit-related fees (net of VAT) – Parent Company and Subsidiaries	₱8.2 million	₱10.5 million	₱11.9 million

The Audit Committee is composed of Mr. Oscar J. Hilado as Chairman, Mr. Francis Giles B. Puno and Mr. Monico V. Jacob as members.

## **PART IV – MANAGEMENT AND CERTAIN SECURITY HOLDERS**

### **Item 9 DIRECTORS and EXECUTIVE OFFICERS of the ISSUER**

The overall management and supervision of the Company is undertaken by the Board of Directors (BOD). There are 11 members of the Board of Directors. The regular directors were elected during the annual meeting of the stockholders held on June 14, 2023, to serve for a term of one year and until their successors are elected and qualified. The composition of the Company's Board of Directors is as follows:

Nestor J. Padilla  
 Federico R. Lopez  
 Benjamin R. Lopez  
 Miguel Ernesto L. Lopez  
 Roberta L. Feliciano  
 Valerie Jane L. Soliven  
 Francis Giles B. Puno  
 Jose Valentin A. Pantangco Jr.  
 Oscar J. Hilado (Independent Director)  
 Monico V. Jacob (Independent Director)  
 Emmanuel S. De Dios (Independent Director)

The Company's key executive officers as of December 31, 2023 are as follows:

Nestor J. Padilla	Chairman of the Board and Chief Executive Officer
Federico R. Lopez	Vice Chairman
Valerie Jane L. Soliven	President and Chief Operating Officer

Miguel Ernesto L. Lopez Ellen V. Almodiel	Treasurer and Senior Vice President, Office Development Executive Vice President, Chief Finance and Compliance Officer
Davy T. Tan	Executive Vice President, Business and Project Development
Estela Y. Dasmaringas Manuel L. Lopez, Jr.	Senior Vice President, Human Resources Board Adviser and Vice President, Rockwell Land and President of Rockwell Leisure Club
Christine T. Coqueiro Jesse S. Tan Angela Marie B. Pagulayan Jovie Jade Lim-Dy	Vice President, Retail Development Vice President, Office Development Vice President, Property Management Vice President and Project Director, Rockwell South at Carmelray
Alexis Nikolai S. Diesmos Vienn C. Tionglico-Guzman Samantha Joyce G. Castillo Ma. Fe Carolyn Go-Pinoy	Vice President, Project Development Vice President and Project Director, Rockwell Cebu Vice President and Chief Marketing Officer Vice President, Legal and Chief Data Privacy Officer, Assistant Corporate Secretary
Stella May A. Fortu Vergel V. Rape Karen C. Go Romeo G. Del Mundo, Jr.	Vice President, Corporate Planning & Chief Risk Officer Vice President, Project Development Vice President, Project Development Assistant Vice President and Chief Audit Officer
Sherry Rose I. Lorenzo	Assistant Vice President- Finance & Accounting and Comptroller
Geraldine B. Brillantes	Assistant Vice President and General Manager, Rockwell Club
Enrique I. Quiason	Corporate Secretary

The following discussion presents a brief description of the business experience of each of the Company's Directors and key executive officers for the last five years:

***Nestor J. Padilla*** – 69, Filipino

Mr. Padilla has been a Director at Rockwell Land since 1997, and has been the President and Chief Executive Officer since 1995. He was appointed as Chairman of the Rockwell Board last February 2023. He has also served as a Director in Rockwell Club and has served as a Trustee of the Rockwell Residential Towers Condominium Corporation. He was previously a Director of First Philippine Realty Corporation, First Batangas Hotel Corporation, First Philippine Industrial Park, Terraprime, Inc., FPIP Property Developers & Management Corporation, FPIP Utilities, Inc. and Grand Batangas Resort Development, Inc. Prior to 1995, he held the position of Chief Executive Officer in Lippo Land in Indonesia and was the Executive Director of Indo Ayala Leasing. Mr. Padilla holds a Bachelor of Science degree in Business Management from the Ateneo de Manila University.

***Federico R. Lopez*** - 62, Filipino

Mr. Lopez is the Vice-Chairman of Rockwell Land since August 2012. He is the Chairman and CEO of FPH, First Gen Corp., and Energy Development Corporation. He is also Chairman of the Board of First Balfour, First Philippine Industrial Park, Inc., First Philippine Electric Corporation, First Philec, Inc., FP Island Energy Corporation, First Philippine Realty Corporation, First Industrial Science and Technology School, Inc., Pi Energy Inc. and Pi Healty Inc. He is also a Director of ABS-CBN Corporation and Asian Eye Institute. He is a member of the following World President's Organization organizations: World President's Organization, Chief Executives Organization, ASEAN Business Club, Makati Business Club, Management Association of the Philippines, Philippine Chamber of Commerce and Industry, European Chamber of Commerce, and New York

Philharmonic International Advisory Board. He is Chairman of the Board of Trustees of the Oscar M. Lopez Center for Climate Change Adaptation and Disaster Risk Management Foundation (OML Center) and the Sikat Solar Challenge Foundation. He is also a Trustee of the Philippine Forest Foundation, the World Wildlife Fund Philippines, and the Philippine Disasters Recovery Foundation. Mr. Lopez graduated with a Bachelor of Arts Degree with a Double Major in Economics & International Relations (Cum Laude) from the University of Pennsylvania in 1983.

***Benjamin R. Lopez*** – 54, Filipino

Mr. Lopez was elected as member of the Board last September 30, 2020. He had been a Director of Rockwell Land from 2006 to 2013 and held various posts in Business Development, Sales and Marketing and Project Development from 1995 to 2004. He is also currently a Vice President of FPH, treasurer and senior executive vice president of Lopez Inc. and president of INAEC Aviation Corporation. In addition, he is a member of the board of directors of various Lopez Group subsidiaries. He received an undergraduate degree from George Washington University and an MBA from Asian Institute of Management.

***Miguel Ernesto L. Lopez*** - 55, Filipino

Mr. Lopez has been a Director and Treasurer of Rockwell Land since 2009. He was the Senior Vice President and General Manager of Rockwell Integrated Property Services, Inc. (RIPSI) since 2012 until he started heading Office Development business of Rockwell Land in June 2016. He is also an Executive Vice President of Lopez Holdings Corporation. He is also a Director of Rockwell Leisure Club, Inc. and Rockwell Center Association, Inc. He is a member of the Board of Trustees of Eugenio Lopez Foundation, Inc. and an advisor to the Lopez Group Foundation Inc. He was previously part of the Board of Directors for Indra, Outsourced Telleserve Corporation, Meralco Millenium Foundation, Inc., Philippine Commercial Capital, Inc. (PCCI) and PCCI Securities Brokers, Inc. He held several executive and management positions at Meralco from 2002-2010. Prior to this, he was with Maynilad Water Services, Inc. as head of its Central Business Area. Mr. Lopez holds a Bachelor of Science degree in Business Administration from Menlo College of California, USA and attended the Executive Development Program of the Asian Institute of Management.

***Roberta L. Feliciano*** - 60, Filipino

Ms. Feliciano was elected to the Board in 2023. She is currently a director of FPH since 2021 and has been the Chairman of the SEA Institute since 2016, a non-profit organization with a commitment to use science-based conservation in the Verde Island Passage (VIP), the world's center of the center of marine shore-fish biodiversity, for the benefit of the reefs and local communities. SEA stands for Science, Education and Advocacy. At the Institute, she facilitated decision making by building consensus and developing solutions in a collaborative manner between other organizations and local government units. She directed fund-raising activities and the building of awareness in protecting and preserving the VIP. She is also the Managing Director of the ABS-CBN Foundation and a member of the Board of Trustees of the Lopez Group Foundation, Inc. ("LGFI"). The ABS-CBN Foundation is a non-profit organization that carries flagship programs on child welfare and protection (Bantay Bata 163), environment preservation (Bantay Kalikasan), and disaster response (Sagip Kapamilya). LGFI is a non-stock, non-profit organization that functions as a social, charitable institution, and coordinating body for the Corporate Social Responsibility (CSR) initiatives of the Lopez Group of Companies. She is also the President of Yoga Manila, Inc. She took up her BA in Government at the Connecticut College (1983).

***Valerie Jane L. Soliven*** - 55, Filipino

Ms. Soliven has been a Director of Rockwell Land since 2023, She served the Company for 28 years and is currently the President and Chief Operating Officer since 2023. Prior to her appointment as President, she was the Chief Revenue Officer and headed Rockwell's Sales and Marketing team for more than 20 years. Before joining Rockwell Land, she worked at the Manila Garden Suites, EDSA

Shangri-La Hotel and the Shangri-La Hotel in Singapore. Ms. Soliven, a licensed broker, holds a Bachelor of Science degree in Hotel and Restaurant Administration from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006. She also completed the Leadership Excellence through Awareness and Practice Program from INSEAD Singapore.

***Francis Giles B. Puno*** - 59, Filipino

Mr. Puno has been a Director of Rockwell Land since 2013. He was appointed Chief Finance Officer and Treasurer of FPH in October 2007 and was promoted to Executive Vice-President in September 2011. He is currently the President and COO of FPH and First Gen Corporation; and President of First Philippine Realty and Development Corp., First Philippine Industrial Park, Inc., FPH Capital Resources, Inc. and First Philippine Utilities Corp. He is the Chairman of the Board of First Philippine Development Corp and First Batangas Hotel Corporation. He is a director in the various subsidiaries and affiliates of FPH and First Gen including, among others, Energy Development Corporation, First Balfour Inc., First Philippine Electric Corporation and First Philec, Inc. Before joining FPHC, he worked with The Chase Manhattan Bank as Vice President for Global Power and Environment Group. He has a Bachelor of Science degree in Business Management from the Ateneo de Manila University and a Master in Business Administration degree from Northwestern University's Kellogg Graduate School of Management in Chicago, Illinois.

***Jose Valentin A. Pantangco Jr.***- 52, Filipino

Mr. Pantangco has been a Director at Rockwell Land since 2018. He is also currently a Director of First Balfour, Inc., Terraprime, Inc., First Phil. Electric Corp., FPH Land Ventures, Inc., First Batangas Hotel Corp., First Industrial Township, Inc., First Industrial Township Water, Inc., First Phil. Development Corp., First Phil. Industrial Park, Inc., FPIP Property Developers & Management Corp., FPIP Utilities, Inc., First Phil. Realty Corp., Grand Batangas Resort Dev't., Inc. and Legacy Homes, Inc. He also serves as President of First Sumiden Realty, Inc. Prior to joining FPH, he was Managing Director for Consultancy and Business Development of Changi Airports International from 2007 until 2016. From 2004 to 2006 he was Senior Associate at McKinsey and Company. He is a graduate of the Harvard Business School with a Masters in Business Administration degree (2004) and of the Ateneo de Manila University with a Bachelor of Arts degree in Economics (1994).

***Oscar J. Hilado*** – 86, Filipino

Mr. Hilado has been an Independent Director of Rockwell Land since 2015. He is also an independent director of FPH from 1996 up to 2016. He is the Chairman of the Philippine Investment Management (PHINMA), Inc., PHINMA Corporation and PHINMA Property Holdings. He is currently Vice Chairman of Union Galvasteel Corporation. He is a director of various companies such as A. Soriano Corporation, Philex Mining Corporation, Smart Communications, Inc., Digital Telecommunications Phils., Inc. (DIGITEL), Roxas Holdings, Inc., Manila Cordage Company, United Pulp and Paper Company, Inc., Seven Seas Resorts & Leisure, Inc., Beacon Property Ventures, Inc. and several universities and colleges across the Philippines, to name a few. He graduated with Highest Honors and with a Gold Medal for General Excellence and a Bachelor of Science in Commerce Degree from De La Salle College (Bacolod). He pursued his Degree of Masters in Business Administration at the Harvard Graduate School of Business Administration from 1960-1962. Mr. Hilado is a Certified Public Accountant.

***Monico V. Jacob*** - 79, Filipino

Mr. Jacob was elected as an independent director of Rockwell Land on April 6, 2016. He has been an independent director of Lopez Holdings Corporation (publicly listed) since 2013. He is currently the Chairman of Total Consolidated Asset Management, Philippine Life Financial Assurance, Inc. (PhilLife), Global Resource for Outsourced Workers, Inc., Rosehills Memorial Management Inc., and STI West Negros University. He is the CEO and Vice Chairman of STI Education Services Group and President of STI Education Systems Holdings, Inc. He is a director of Jollibee Foods

Corp. and Phoenix Petroleum Philippines. Prior to his current positions, he was Chairman and CEO of Petron Corporation and Philippine National Oil Company (PNOC), was a General Manager of National Housing Authority (NHA) and also became a CEO of the Home Development Mutual Fund, popularly known as the PAG-IBIG Fund. He also became Chairman of Meralco Financial Services Corporation and Director of Meralco Industrial Engineering Services Corporation and Clark Electric Distribution Corp. He received his Bachelor of Laws degree from the Ateneo de Manila University in 1971.

***Emmanuel S. De Dios*** - 69, Filipino

Mr. Emmanuel S. de Dios was elected as an independent director of Rockwell Land on June 14, 2023. He is an independent director of the Bank of the Philippine Islands and ABS-CBN Holdings Corporation. He was an independent director of ABS-CBN Corporation until 2023. He has been a Professor of Economics at the University of the Philippines School of Economics since 1989. He is also the President of Human Development Network (Philippines) since July 2012. He was the Dean of the University of the Philippines School of Economics from 2007 to 2010. He was a member of the Board of Advisers to the Board of Directors of the Company from 2011 until his election as an Independent Director in 2013. He became chair of the Board of Trustees of Pulse Asia Research, Inc. as of 2016. He received his AB Economics degree from the Ateneo de Manila University (cum laude) in 1978 and his Ph.D. in Economics from the University of the Philippines in 1987. He pursued post-doctoral studies at the Universität Konstanz in Germany from 1987 to 1988 and is the author or editor of various books, monographs, articles and reviewers in economics.

***Manuel L. Lopez, Jr.*** - 56, Filipino

Mr. Lopez is currently the President of Rockwell Leisure Club, Inc. (RLCI) and Adviser to the Board of Rockwell Land starting 2017. He was a board member of RLCI since 2016 and has been a Director at Rockwell Land since 2011 until his resignation in 2017. He is the Chairman and CEO of Global Integrated Contact Facilities Inc. (GICF) and SLASHdotPH since 2015 and 2014, respectively. He serves as a Director of Lopez Inc., Philippine Trade Foundation, Inc., and an Executive Vice President of Benpres Insurance Agency Inc. He had served as a Director of ABS-CBN Broadcasting Corporation, Central CATV, Inc. (Sky Cable), Philippine Commercial Capital Inc., among others. He was previously the Chairman and CEO of PacificHub Corporation for 10 years, Mr. Lopez holds a Bachelor of Science degree in Business Administration from De La Salle University.

***Ellen V. Almodiel*** - 50, Filipino

Ms. Almodiel is currently the Executive Vice President and Chief Finance & Compliance Officer. She has been the Chief Finance Officer since 2014. She was appointed as Chief Compliance Officer last June 2017. She started in Rockwell Land as Finance Manager in 2004 and briefly served as Manager of the Business Development Team. Prior to joining Rockwell Land, she was a Financial Analyst and later an Assistant to the Group Chief Finance Officer of the Alcantara Group of Companies and Finance Manager of NextStage, Inc.. Ms. Almodiel, a Certified Public Accountant, holds a Bachelor of Science degree in Business Administration and Accountancy from the University of the Philippines, where she graduated cum laude.

***Davy T. Tan*** – 50, Filipino

Mr. Tan joined Rockwell Land in 2007 as Financial Analyst and Budget Manager and was promoted to Executive Vice-President for Business and Project Development in 2023. Prior to joining Rockwell Land, he spent six years with Filinvest Alabang, Inc., a subsidiary of Filinvest Development Corporation, as Proof and Control Officer of the Festival Supermall and later as Finance Analyst. He was also an Accounting Officer at D.M. Consunji, Inc. and Junior Auditor at Punongbayan and Araullo. Mr. Tan, a Certified Public Accountant, holds a Bachelor of Science degree in Accountancy from the University of the East.

***Estela Y. Dasmariñas*** –63, Filipino

Ms. Dasmariñas is currently the Senior Vice-President for Human Resources of the Company and its subsidiaries. Prior to joining Rockwell Land in 2000, she was Vice-President for Human Resources of AMA-DDB Needham Worldwide, Inc., a multinational advertising and communications organization. She was also Director for Human Resources of property development firm Metro Asia Resources Corporation and Manager for Human Resources of Mitsubishi Motor Corporation Philippines, Inc. Ms. Dasmariñas holds a Bachelor of Science degree in Political Science and a Master of Arts degree in Industrial Relations specializing in Human Resource from the University of the Philippines.

***Christine T. Coqueiro*** – 44, Filipino

Ms. Coqueiro is currently Vice President for Retail Development. She has been with Rockwell Land Corporation for a total of 16 years and in 2014 became the Assistant Vice President of Retail Development. Prior to joining Rockwell Land, she worked with Republic Apparel Retailers, Inc for 2 years, and 5 years with Chempak Enterprises. Ms. Coqueiro holds a Bachelor of Science degree in Business Administration Major in Business Management at De La Salle – College of Saint Benilde and is a member of the International Council of Shopping Centers.

***Angela Marie B. Pagulayan*** – 49, Filipino

Ms. Pagulayan is currently Vice President for Property Management and has been with Rockwell Land Corporation for a total of 16 years, starting off her career in Customer Service. She has then held various positions in Sales and Marketing, Retail, Rockwell Club and Residential Leasing before becoming an Assistant Vice President for Hotel and Leisure in 2014. She is a graduate of De La Salle University with a Bachelor's Degree in Organizational Communication.

***Jesse S. Tan*** – 42, Filipino

Mr. Tan is currently a Vice President for Office Development. He has been with the company for 18 years since he joined in April 2006. He started as a Finance and Accounting Supervisor and held various Finance positions until his promotion to Assistant Vice President in 2014. He joined the Office Development team in 2016. Prior to Rockwell Land, he was an Audit Supervisor in Isla Lipana & Co. from 2002-2004. Mr. Tan is a Certified Public Accountant and graduated cum laude with a degree of Bachelor of Science in Accountancy at Centro Escolar University.

***Jovie Jade Lim-Dy*** – 39, Filipino

Ms. Dy is currently Vice President and Project Director for Rockwell South. She has been with Rockwell Land Corporation for a total of 18 years. She joined Rockwell Land in 2005 as a Sales Executive. In 2007, she was tasked to lead her own team of sales executives and eventually was assigned as Project Sales Head for Grove in 2012 and later on for Proscenium in 2014. In 2016, she became Rockwell Land's Sales Head. Ms. Dy is a licensed real estate broker and holds a Bachelor of Science degree in Psychology from De La Salle University.

***Alexis Nikolai S. Diesmos*** – 48, Filipino

Mr. Diesmos joined Rockwell Land in February 2006 as a Project Architect. He was also assigned to various residential and mixed-use projects as Construction and Project Manager. In July 2015, he was promoted to Assistant Vice President for Project Development. Prior to joining Rockwell Land, he was Project Architect in Cadiz International, Recio+Casas, Velor Construction and TAC Interiors. He graduated in University of Santo Tomas with a Bachelor's Degree in Architecture. He also finished a short course in Philippine School of Interior Design major in Interior Design.

***Ma. Fe Carolyn Go-Pinoy*** – 58, Filipino

Atty. Carol is currently Vice President for Legal of the Company and has been with Rockwell Land Corporation for a total of 15 years. She was appointed as Assistant Corporate Secretary in September 2022. She started her real estate exposure as an Arbiter for the HLURB in 1997 followed by her private practice of law until she joined Rockwell in 2000. Atty. Carol got her Law Degree from San Beda University and passed the bar in 1995. She also holds a Bachelor of Arts in English Language from the University of the Philippines.

***Vienn C. Tionglico-Guzman*** – 42, Filipino

Soon after completing a degree in Political Economy from the University of Asia & the Pacific, Ms. Guzman pursued her passion in Marketing at Rockwell in 2004. She spearheaded Marketing, PR & Communications until 2014. She then took on the challenge of expanding Rockwell's footprint and was instrumental in seeing this to fruition through The Arton, our first foray North of Metro Manila, followed by the Arton Strip, Rockwell's strip mall along Katipunan Avenue. After her successful transition to Business Development, Ms. Guzman was appointed to lead our Cebu development. Since 2019, Vienn has been based in the Visayas as the General Manager and Project Director of 32 Sanson, Aruga Resort & Residences Mactan, and IPI Center by Rockwell that is slated to launch in 2023.

***Samantha Joyce G. Castillo*** - 35, Filipino

Ms. Castillo is currently Rockwell's Vice President and Chief Marketing Officer. As head of the company's Marketing teams, she manages the strategies and execution of 360 marketing programs for market growth and retention, customer experiences, and advertising, specifically for over 20 residential and retail projects. This includes overseeing and gatekeeping of corporate branding across all business units. Having been with Rockwell since 2010, after graduating cum laude from the University of the Philippines Diliman, she has, since then, charted extensive experience in Marketing, Corporate Communications and Retail Operations.

***Stella May A. Fortu*** – 34, Filipino

Ms. Fortu is currently a Vice President, serving as the Head of Corporate Planning and Chief Risk Officer of Rockwell Land. Before joining Corporate Planning, she was with the Finance and Accounting team, managing the financial planning for all business units and subsidiaries. She has been with Rockwell since 2014. Prior to joining Rockwell, she was part of the Transactions and Restructuring department of KPMG Manabat Sanagustin and Co. She graduated cum laude from the University of the Philippines with a Bachelor of Science degree in Business Administration and Accountancy. She is a Certified Public Accountant and a CFA charterholder.

***Vergel V. Rape*** – 38, Filipino

Mr. Rape joined Rockwell Land in April 2008 as an Architectural Inspector. In the 15 years, he was also assigned to various projects as construction manager. In July 2023, he was promoted to Vice President for Project Development, leading the Construction Management of Rockwell's provincial projects. Prior to joining Rockwell, he was a Restaurant Designer for KFC Philippines-Design. Mr. Rape graduated from the Mapua Institute of Technology with a degree in Architecture.

***Karen Chan-Go*** – 35, Filipino

Ms. Go is currently a Vice President for Project Development overseeing projects in Metro Manila. She joined Rockwell in 2013 as a Structural Supervisor for office developments, eventually progressing as Project Manager for various high-end residential developments in 2019. Prior to joining Rockwell, Ms. Go was a Structural Design Engineer for Sy<sup>2</sup> + Associates, Inc. She earned

her Bachelor of Civil Engineering from the University of Santo Tomas and became a licensed Civil Engineer in 2010.

***Romeo G. Del Mundo, Jr.*** – 48, Filipino

Mr. Del Mundo is currently Assistant Vice President for Internal Audit since 2014 and appointed Chief Audit Officer in 2017. He started as Finance Manager in 2007 and was assigned to various business units and subsidiaries. He led the Internal Audit Team since 2013 and was promoted to Assistant Vice President in 2014. Prior to joining Rockwell Land, he worked for Citibank N.A., UNILAB, First Metro Investment Corp. and SGV & Co. Mr. del Mundo is a Certified Public Accountant and holds a Bachelor of Science in Commerce, major in Accountancy from the University of Santo Tomas.

***Sherry Rose I. Lorenzo*** – 37, Filipino

Ms. Lorenzo is currently Assistant Vice President for Finance & Accounting since 2017 and appointed Comptroller in 2022. She has been in the company for 15 years since she joined in December 2007, and was assigned to various Finance & Accounting positions. She graduated from University of Santo Tomas with a Bachelor's Degree in Accountancy, and is a Certified Public Accountant.

***Geraldine B. Brillantes*** – 45, Filipino

Ms. Brillantes has been with Rockwell Land for 19 years. She joined Rockwell Land in 2002, shortly after graduating from the University of the Philippines with a Bachelor's Degree in Tourism. She started in the Front Office of RIPSU, the property management arm of Rockwell Land. She was first promoted as a Building Manager in 2007, assigned to several projects in the same capacity, until she headed the West Block of RIPSU in 2012. She was promoted to Assistant Vice President in the same year before she transferred as General Manager of Rockwell Leisure Club in 2013.

***Enrique I. Quiason*** - 63, Filipino

Mr. Quiason has been the Corporate Secretary at Rockwell Land since 1995. He is a Senior Partner of the Quiason Makalintal Barot Torres Ibarra Sison & Damaso Law Firm. He is also the Corporate Secretary of FPH, Lopez Holdings and ABS-CBN and various subsidiaries and affiliates of FPH and Lopez Holdings. Mr. Quiason, a Member of the Integrated Bar of the Philippines, graduated with a B.S. Business Economics (Cum Laude) degree in 1981 and with a Bachelor of Laws degree in 1985 from the University of the Philippines. He received his LL.M. in Securities Regulation from Georgetown University in 1991.

### **Significant Employees**

The Board of Directors and key executive officers of Rockwell Land have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to Rockwell Land's operating efficiency and financial performance.

Rockwell Land maintains that it considers the collective efforts of the Board of Directors and all of the Company's employees as instrumental to its overall success. The business of Rockwell Land is not dependent on any individual person. No employee is indispensable in the organization. Rockwell Land has institutionalized through documentation, its processes, procedures and training to ensure continuity and scalability of the business without relying on any particular employee.

**Item 10 EXECUTIVE COMPENSATION**

**Compensation of Directors and Executive Officers**

The Company’s amended by-laws provide that the Board of Directors shall not receive any salary for their services as director other than an honorarium not exceeding P15, 000.00 for their attendance in each regular or special meeting of the Board of Directors, or Executive Committee but this provision shall not preclude any director from serving the Company in any other capacity and receiving compensation therefore.

The Company’s amended by-laws also provide that the Board of Directors, officers and employees may participate in the unrestricted profits or earnings from the operations of the Company, after taxes, to be distributed in the manner, amounts and proportions as the Board of Directors may determine.

Summary of Compensation Table (Annual Compensation)

<b>(a) Name and Principal Position</b>	<b>(b) Year</b>	<b>(c) Salary</b>	<b>(d) Bonus</b>	<b>(e) Other annual compensation</b>
CEO + 4 most highly compensated executive officers Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer) Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development) Padilla, Nestor J. (President and Chief Executive Officer) Soliven, Valerie Jane L. (EVP and Chief Revenue Officer) Tan, Davy T. (SVP, Business/Project Development)	2022	P77.9 million	P7.0 million	P5.2 million
All other Officers and Directors	2022	P36.3 million	P3.2 million	P10.1 million
CEO + 4 most highly compensated executive officers Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer) Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development) Padilla, Nestor J. (Chairman and Chief Executive Officer) Soliven, Valerie Jane L. (President and Chief Operating Officer) Tan, Davy T. (EVP, Business/Project Development)	2023	P89.5 million	P7.5 million	P7.3 million
All other Officers and Directors	2023	P34.3 million	P3.1 million	P9.5 million
CEO + 4 most highly compensated executive officers	2024 Estimate	P98.5 million	P8.2 million	P8.0 million

Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer) Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development) Padilla, Nestor J. (Chairman and Chief Executive Officer) Soliven, Valerie Jane L. (President and Chief Operating Officer) Tan, Davy T. (EVP, Business/Project Development)				
All other Officers and Directors	2024 Estimate	P37.8 million	P3.4 million	P10.5 million

*\*In alphabetical order*

### **Employment Contracts between the Company and Executive Officers**

There are no existing employment contracts with executive officers. There are no arrangements for compensation to be received from the Company in the event of a resignation, retirement or termination of the executive officer's employment or a change of control of the Company.

### **Options Outstanding**

On May 2, 2012 and August 3, 2012, the BOD and the stockholders, respectively, approved the implementation of the ESOP to be offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock of the Company on a fully diluted basis. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. On December 6, 2012, the SEC authorized the ESOP. The ESOP was implemented in January 3, 2013.

The outstanding options as of 31 December 2023 are as follows:

<b>Name</b>	<b>No. of Shares</b>	<b>Date of Grant</b>	<b>Exercise Price</b>	<b>Market Price at the Date of Grant</b>
CEO + 4 most highly compensated executive officers Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer) Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development) Padilla, Nestor J. (Chairman and Chief Executive Officer) Soliven, Valerie Jane L. (President and Chief Operating Officer) Tan, Davy T. (EVP, Business/Project Development)	31,880,000	Various	P1.46	various
All Other Officers & directors	1,033,000	Various	P1.46	various
<b>Total</b>	<b>32,913,000</b>			

*\*In alphabetical order*

## Other Arrangements

<b>Title of Class</b>	<b>Name and Address of Record Owner and Relationship with Issuer</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizenship</b>	<b>No. of Shares Held</b>	<b>% of Total Outstanding Shares</b>
Common Shares	6th Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City 1604	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated	Filipino	5,296,015,375	86.5820%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Filipino	559,705,816	9.15036%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Foreign	92,840,514	1.5178%
<b>TOTAL OUTSTANDING COMMON SHARES</b>				<b>6,116,762,198</b>	<b>100.0%</b>
Preferred Shares	6th Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City 1604	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated	Filipino	2,750,000,000	100.0%
<b>TOTAL OUTSTANDING PREFERRED SHARES</b>				<b>2,750,000,000</b>	<b>100.0%</b>

Except as described above, there are no other arrangements pursuant to which any of the Company's directors and officers are compensated, or are to be compensated, directly or indirectly.

## Item 11 SECURITY and OWNERSHIP of CERTAIN BENEFICIAL OWNERS and MANAGEMENT

- a) Security Ownership of Certain Record and Beneficial Owners and Management as of 31 December 2023

b) Security Ownership of Management as of 31 December 2023

To the best of knowledge of the Company, the following are the shareholdings of the directors and officers:

<b>Title of Class</b>	<b>Name of Beneficial Owner</b>	<b>Amount and Nature of Beneficial Ownership</b>	<b>Citizenship</b>	<b>% of Total Outstanding Shares</b>
Common Shares	Nestor J. Padilla Chairman & CEO	21,150,001 (direct/indirect)	Filipino	0.346%
Common Shares	Federico R. Lopez Vice Chairman	14,923 (direct/indirect)	Filipino	0.000%
Common Shares	Benjamin R. Lopez Director	14,923 (direct)	Filipino	0.000%
Common Shares	Roberta L. Feliciano Director	1,000 (direct)	Filipino	0.000%
Common Shares	Miguel Ernesto L. Lopez Director, Treasurer & Senior Vice President, Office Development	243,694 (direct/indirect)	Filipino	0.004%
Common Shares	Valerie Jane L. Soliven Director, President & Chief Operating Officer	29,000 (direct/indirect)	Filipino	0.000%
Common Shares	Francis Giles B. Puno Director	5,656 (direct)	Filipino	0.000%
Common Shares	Jose Valentin A. Pantangco, Jr. Director	1 (direct)	Filipino	0.000%
Common Shares	Oscar J. Hilado Independent Director	1 (indirect)	Filipino	0.000%
Common Shares	Monico V. Jacob Independent Director	2 (direct)	Filipino	0.000%
Common Shares	Emmanuel S. De Dios Independent Director	1,000 (direct)	Filipino	0.000%
Common Shares	Enrique I. Quiason Corporate Secretary	3,575 (direct)	Filipino	0.000%
N.A.	Ellen V. Almodiel Executive Vice-President, Chief Finance and Compliance Officer	None	Filipino	N.A.
N.A.	Davy T. Tan Senior Vice President, Business Development	None	Filipino	N.A.
Common Shares	Estela Y. Dasmariñas Vice-President, Human Resources	1,882 (direct)	Filipino	0.000%
N.A.	Ma. Fe Carolyn Go Pinoy, Vice-President, Legal & Chief Data Privacy Officer, Assistant Corporate Secretary	None	Filipino	N.A.
N.A.	Manuel L. Lopez, Jr. President of Rockwell Leisure Club Inc. & Adviser to the BOD	None	Filipino	N.A.

<b>Title of Class</b>	<b>Name of Beneficial Owner</b>	<b>Amount and Nature of Beneficial Ownership</b>	<b>Citizenship</b>	<b>% of Total Outstanding Shares</b>
N.A.	Jovie Jade L. Dy Vice President, Residential Sales	None	Filipino	N.A.
N.A.	Christine T. Coqueiro Vice President, Retail Development	None	Filipino	N.A.
N.A.	Angela Marie B. Pagulayan Vice President, Hotel & Leisure Development	None	Filipino	N.A.
N.A.	Jesse S. Tan Vice President, Office Development	None	Filipino	N.A.
Common Shares	Alexis Nikolai S. Diesmos Vice President, Project Development	13,000 (indirect)	Filipino	0.000%
N.A.	Samantha Joyce G. Castillo, Vice-President & Chief Marketing Officer	None	Filipino	N.A.
N.A.	Stella May Arais Fortu, Vice-President, Corporate Planning & Chief Risk Officer	None	Filipino	N.A.
N.A.	Vergel V. Rape Vice President, Project Development	None	Filipino	N.A.
N.A.	Karen C. Go Vice President, Project Development	None	Filipino	N.A.
N.A.	Geraldine B. Brillantes Assistant Vice President and GM, Rockwell Leisure Club	None	Filipino	N.A.
N.A.	Romeo G. Del Mundo, Jr. Assistant Vice President, Internal Audit and Chief Audit Officer	None	Filipino	N.A.
N.A.	Sherry Rose I. Lorenzo, Assistant Vice President, Finance & Accounting and Comptroller	None	Filipino	N.A.

### **Change in Control**

No change of control in the Company has occurred since the beginning of its last fiscal year.

The Company's amended articles of incorporation or amended by-laws do not contain provisions that would delay, defer or prevent a change in control of the Company. Under the Company's amended articles of incorporation and amended by-laws, holders of Preferred Shares are entitled to voting rights. Further, Preferred shares can only be transferred to (a) Philippine citizens and (b) to a corporation of which at least 60% of the total outstanding equity capital is beneficially owned by Philippine citizens and which is not in competition with Meralco, Benpres Holdings Corporation (now "Lopez Holdings Corporation"), FPH, or any of their affiliates. Upon completion of the

Dividend Distribution and Listing, the Preferred Shares constitute 31.01% of the Company's outstanding capital stock. As of 31 December 2023, FPH's combined ownership of the Company's Preferred Shares and Common Shares was 90.74% of the total outstanding voting capital stock.

**Item 12 CERTAIN RELATIONSHIPS and RELATED TRANSACTIONS**

Other than the following family relationships, there are no other family relationships within the Board of Directors and executive officers of the Company:

- Treasurer Miguel Ernesto L. Lopez and Manuel L. Lopez Jr. are brothers,
- Vice-Chairman Federico R. Lopez and Benjamin R. Lopez are brothers.
- Vice-Chairman Federico R. Lopez and Benjamin R. Lopez, and Roberta L. Feliciano, and Miguel Ernesto L. Lopez and Manuel L. Lopez, Jr. are cousins.
- Vice-Chairman Federico R. Lopez is the brother in law of Francis Giles B. Puno.

**PART V – CORPORATE GOVERNANCE**

**Item 13 COMPLIANCE with LEADING PRACTICE on CORPORATE GOVERNANCE**

Based on SEC Memorandum Circular No. 15 (series of 2017) dated December 15, 2017, SEC mandated all companies to submit an Integrated Annual Corporate Governance Report (I-ACGR) by May 31, 2019 in lieu of several reports required in the past years. As of the date of this annual report for the year ending December 31, 2023, Rockwell Land is still in the process of compliance for the I-ACGR.

Rockwell Land has established policies and practices disclosed in the Manual on Corporate Governance uploaded in the company's website and PSE edge. The company is in full compliance since the adoption of the Manual. The company also endeavors to be in full compliance with SEC's Code of Corporate Governance. As of 2023, the company complied with the following:

CODE	Compliant/Non-compliant
Establishing a competent board	compliant
Establishing clear roles and responsibilities of the board	compliant
Establishing board committees	compliant
Fostering Commitment	compliant
Reinforcing board independence	compliant
Assessing board performance	Non-compliant (will endeavour to comply in 2024)
Strengthening board ethics	Non-compliant (will endeavour to comply in 2024)
Enhancing company disclosure policies and procedures	Non-compliant (will endeavour to comply in 2024)
Strengthening external auditor's independence and improving audit quality	compliant
Increasing focus on non-financial and sustainability reporting	compliant
Promoting a comprehensive and cost-efficient access to relevant information	compliant

<b>CODE</b>	<b>Compliant/Non-compliant</b>
Strengthening internal control and risk management systems	compliant
Promoting shareholder/member rights	compliant
Respecting rights of stakeholders and effective redress for violation of stakeholder's rights	compliant
Encouraging employees' participation	compliant
Encouraging sustainability and social responsibility	compliant

## **PART VI – EXHIBITS AND SCHEDULES**

### **Item 14. EXHIBITS and REPORTS on SEC FORM 17-C**

**(a) Exhibits**

The following exhibits are filed as a separate section of this report:

Exhibit “A” - Audited Consolidated Financial Statements for the Years Ended December 31, 2023, 2022 and 2021

Exhibit “B” - Supplementary Schedules as per SRC Rule 68, As Amended

The other exhibits, as indicated in the Index to Exhibits are either not applicable to the Company or require no answer.

**(b) Reports on SEC Form 17-C**

The corporation disclosed the following matters on the dates indicated:

<b>DATE</b>	<b>DESCRIPTION OF THE DISCLOSURE</b>
January 13, 2023	Item 4 Rockwell Land Chairman, Ambassador Manuel M. Lopez passed away January 12, 2023. He was the Chairman of the Board since 1996 and is also the Chairman of the Nominations and Elections Committee/Corporate Governance Committee since 2012.
February 28, 2023	Item 4 At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the BOD appointed Mr. Nestor J. Padilla as Chairman of the Board to replace the late Amb. Manuel M. Lopez
March 11, 2023	Item 9 Clarification of a portion of the article in the March 7, 2023 issue of Bilyonaryo entitled “Wrecking ball: Lopez family to demolish iconic ABS-CBN headquarters”  Rockwell Land continuously searches for properties to develop in the usual course of its business. Rockwell Land has been studying the possibility of redeveloping the ABS-CBN property even prior to the outbreak of the Covid-19 pandemic. However, there is no agreement to date between Rockwell Land and ABS-CBN with respect to the property.

DATE	DESCRIPTION OF THE DISCLOSURE																																
March 28, 2023	<p>Item 9</p> <p>At the regular meeting of the Board of Directors of the Corporation held today, the BOD approved the following:</p> <ol style="list-style-type: none"> <li>1. Setting of the Annual Stockholders' Meeting (ASM) <ol style="list-style-type: none"> <li>a. June 14, 2023 at 10:00am via <a href="https://2023asm.e-rockwell.com/">https://2023asm.e-rockwell.com/</a></li> <li>b. Record date: April 18, 2023</li> <li>c. Agenda <ol style="list-style-type: none"> <li>1. Call to Order</li> <li>2. Proof of Required Notice</li> <li>3. Determination of Quorum</li> <li>4. Approval of the Minutes of the May 25, 2022 Stockholders' Meeting</li> <li>5. Reports of the Chairman &amp; the President</li> <li>6. Approval/Ratification of the December 31, 2022 Reports and the Audited Financial Statements</li> <li>7. Ratification of the Acts of the Board and Management</li> <li>8. Election of Directors</li> <li>9. Appointment of External Auditors</li> <li>10. Others Matters</li> <li>11. Adjournment</li> </ol> </li> </ol> </li> </ol> <p>The Corporation's Consolidated Audited Financial Statements for the year ended December 31, 2022.</p>																																
April 20, 2023	<p>Item 4</p> <p>Rockwell Land Independent Director, Amb. Albert F. Del Rosario passed away April 18, 2023.</p>																																
April 24, 2023	<p>Item 4</p> <p>Rockwell Land Chairman Emeritus, Oscar M. Lopez passed away April 22, 2023.</p>																																
June 14, 2023	<p>Item 4</p> <p>A. At the Annual Stockholders' Meeting held on June 14, 2023, the persons named herein were elected as members of the Board of Directors of Rockwell Land Corporation for the ensuing year 2023-2024:</p> <table data-bbox="499 1429 1181 1832"> <thead> <tr> <th><u>Name</u></th> <th><u>Nationality</u></th> </tr> </thead> <tbody> <tr><td>Mr. Nestor J. Padilla</td><td>Filipino</td></tr> <tr><td>Mr. Federico R. Lopez</td><td>Filipino</td></tr> <tr><td>Mr. Benjamin R. Lopez</td><td>Filipino</td></tr> <tr><td>Mr. Miguel Ernesto L. Lopez</td><td>Filipino</td></tr> <tr><td>Ms. Roberta L. Feliciano</td><td>Filipino</td></tr> <tr><td>Ms. Valerie Jane L. Soliven</td><td>Filipino</td></tr> <tr><td>Mr. Francis Giles B. Puno</td><td>Filipino</td></tr> <tr><td>Mr. Jose Valentin A. Pantangco, Jr.</td><td>Filipino</td></tr> <tr><td>Mr. Oscar J. Hilado*</td><td>Filipino</td></tr> <tr><td>Mr. Monico V. Jacob*</td><td>Filipino</td></tr> <tr><td>Mr. Emmanuel S. De Dios*</td><td>Filipino</td></tr> </tbody> </table> <p>The following directors were present during the stockholders' meeting:</p> <table data-bbox="499 1933 1181 2056"> <thead> <tr> <th><u>Name</u></th> <th><u>Nationality</u></th> </tr> </thead> <tbody> <tr><td>Mr. Nestor J. Padilla</td><td>Filipino</td></tr> <tr><td>Mr. Federico R. Lopez</td><td>Filipino</td></tr> <tr><td>Mr. Miguel Ernesto L. Lopez</td><td>Filipino</td></tr> </tbody> </table>	<u>Name</u>	<u>Nationality</u>	Mr. Nestor J. Padilla	Filipino	Mr. Federico R. Lopez	Filipino	Mr. Benjamin R. Lopez	Filipino	Mr. Miguel Ernesto L. Lopez	Filipino	Ms. Roberta L. Feliciano	Filipino	Ms. Valerie Jane L. Soliven	Filipino	Mr. Francis Giles B. Puno	Filipino	Mr. Jose Valentin A. Pantangco, Jr.	Filipino	Mr. Oscar J. Hilado*	Filipino	Mr. Monico V. Jacob*	Filipino	Mr. Emmanuel S. De Dios*	Filipino	<u>Name</u>	<u>Nationality</u>	Mr. Nestor J. Padilla	Filipino	Mr. Federico R. Lopez	Filipino	Mr. Miguel Ernesto L. Lopez	Filipino
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	<p>B. At the Organizational Meeting of the Board of Directors held on the same day, June 14, 2023, the following persons were elected Officers as well as Chairman and Members of the Board Committees of the Corporation:</p>																																								
	<table> <thead> <tr> <th data-bbox="499 611 579 645"><u>Name</u></th> <th data-bbox="978 611 1090 645"><u>Position</u></th> </tr> </thead> <tbody> <tr> <td data-bbox="499 645 699 678">Nestor J. Padilla</td> <td data-bbox="978 645 1385 712">Chairman of the Board and Chief Executive Officer</td> </tr> <tr> <td data-bbox="499 712 722 745">Federico R. Lopez</td> <td data-bbox="978 712 1169 745">Vice Chairman</td> </tr> <tr> <td data-bbox="499 745 786 779">Valerie Jane L. Soliven</td> <td data-bbox="978 745 1345 813">President and Chief Operating Officer</td> </tr> <tr> <td data-bbox="499 813 802 846">Miguel Ernesto L. Lopez</td> <td data-bbox="978 813 1297 880">Treasurer and Senior Vice President, Office Development</td> </tr> <tr> <td data-bbox="499 880 746 913">Manuel L. Lopez Jr.</td> <td data-bbox="978 880 1393 981">Board Advisor and Vice President Rockwell Land and President, Rockwell Leisure Club Inc.</td> </tr> <tr> <td data-bbox="499 981 722 1014">Ellen V. Almodiel</td> <td data-bbox="978 981 1377 1048">Executive Vice President, Chief Finance and Compliance Officer</td> </tr> <tr> <td data-bbox="499 1048 659 1081">Davy T. Tan</td> <td data-bbox="978 1048 1361 1115">Senior Vice President, Business and Project Development</td> </tr> <tr> <td data-bbox="499 1115 762 1149">Estela Y. Dasmarinas</td> <td data-bbox="978 1115 1345 1182">Senior Vice President, Human Resources</td> </tr> <tr> <td data-bbox="499 1182 762 1216">Christine T. Coquiero</td> <td data-bbox="978 1182 1249 1249">Vice President, Retail Development</td> </tr> <tr> <td data-bbox="499 1249 651 1283">Jesse S. Tan</td> <td data-bbox="978 1249 1249 1317">Vice President, Office Development</td> </tr> <tr> <td data-bbox="499 1317 834 1350">Angela Marie B. Pagulayan</td> <td data-bbox="978 1317 1281 1384">Vice President, Property Management</td> </tr> <tr> <td data-bbox="499 1384 770 1417">Jovie Jade V. Lim-Dy</td> <td data-bbox="978 1384 1297 1451">Vice President and Project Director, Rockwell South</td> </tr> <tr> <td data-bbox="499 1451 818 1485">Alexis Nikolai S. Diesmos</td> <td data-bbox="978 1451 1265 1518">Vice President, Project Development</td> </tr> <tr> <td data-bbox="499 1518 842 1552">Vienn C. Tionglico-Guzman</td> <td data-bbox="978 1518 1297 1585">Vice President and Project Director, Cebu</td> </tr> <tr> <td data-bbox="499 1585 834 1619">Samantha Joyce G. Castillo</td> <td data-bbox="978 1585 1281 1653">Vice President and Chief Marketing Officer</td> </tr> <tr> <td data-bbox="499 1653 818 1686">Ma. Fe Carolyn Go-Pinoy</td> <td data-bbox="978 1653 1361 1765">Vice President, Legal and Chief Data Privacy Officer and Assistant Corporate Secretary</td> </tr> <tr> <td data-bbox="499 1765 802 1798">Romeo G. Del Mundo Jr.</td> <td data-bbox="978 1765 1329 1832">Assistant Vice President and Chief Audit Officer</td> </tr> <tr> <td data-bbox="499 1832 738 1865">Stella May A. Fortu</td> <td data-bbox="978 1832 1345 1921">Assistant Vice President, Corporate Planning and Chief Risk Officer</td> </tr> <tr> <td data-bbox="499 1921 778 1955">Sherry Rose I. Lorenzo</td> <td data-bbox="978 1921 1385 1989">Assistant Vice President, Finance &amp; Accounting and Comptroller</td> </tr> </tbody> </table>	<u>Name</u>	<u>Position</u>	Nestor J. Padilla	Chairman of the Board and Chief Executive Officer	Federico R. Lopez	Vice Chairman	Valerie Jane L. Soliven	President and Chief Operating Officer	Miguel Ernesto L. Lopez	Treasurer and Senior Vice President, Office Development	Manuel L. Lopez Jr.	Board Advisor and Vice President Rockwell Land and President, Rockwell Leisure Club Inc.	Ellen V. Almodiel	Executive Vice President, Chief Finance and Compliance Officer	Davy T. Tan	Senior Vice President, Business and Project Development	Estela Y. Dasmarinas	Senior Vice President, Human Resources	Christine T. Coquiero	Vice President, Retail Development	Jesse S. Tan	Vice President, Office Development	Angela Marie B. Pagulayan	Vice President, Property Management	Jovie Jade V. Lim-Dy	Vice President and Project Director, Rockwell South	Alexis Nikolai S. Diesmos	Vice President, Project Development	Vienn C. Tionglico-Guzman	Vice President and Project Director, Cebu	Samantha Joyce G. Castillo	Vice President and Chief Marketing Officer	Ma. Fe Carolyn Go-Pinoy	Vice President, Legal and Chief Data Privacy Officer and Assistant Corporate Secretary	Romeo G. Del Mundo Jr.	Assistant Vice President and Chief Audit Officer	Stella May A. Fortu	Assistant Vice President, Corporate Planning and Chief Risk Officer	Sherry Rose I. Lorenzo	Assistant Vice President, Finance & Accounting and Comptroller
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DATE	DESCRIPTION OF THE DISCLOSURE
	<p>2023 payable on or before September 18, 2023:</p> <p>a) Cash dividend of P0.0752 per share to all common shareholders;</p> <p>b) Cash dividend of P0.0006 per share to all preferred shareholders representing 6% per annum cumulative dividends for the period July 1, 2022 to June 30, 2023</p> <p>Item 4</p> <p>At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the following items were approved:</p> <p>The appointment and promotion of the following officers as per designations below:</p> <p>Davy T, Tam – Executive Vice President, Business and Project Development</p> <p>Stella May A. Fortu – Vice President, Corporate Planning and Chief Risk Officer</p> <p>Vergel V. Rape – Vice President, Project Development</p> <p>Karen C. Go – Vice President, Project Development</p>
January 31, 2024	<p>Item 9</p> <p>At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the BOD approved the PHP5 Billion term loan facility of up to seven years with Metropolitan Bank and Tryst Company (MBTC). The proceeds of the loan will be used to fund capital expenditures, land acquisitions and other investments.</p>
February 28, 2024	<p>Item 9</p> <p>At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the BOD approved the following items:</p> <ol style="list-style-type: none"> <li>1. PHP5 Billion term loan facility of up to ten years with Philippine National Bank (PNB). The proceeds of the loan will be used to fund capital expenditures, land acquisitions and other investments.</li> <li>2. PHP5 Billion term loan facility of up to seven years with Rizal Commercial Banking Corporation (RCBC). The proceeds of the loan will be used to fund capital expenditures, land acquisitions and other investments.</li> </ol>
April 3, 2024	<p>Item 9</p> <p>At the regular meeting of the Board of Directors of the Corporation held today, the BOD approved the following:</p> <ol style="list-style-type: none"> <li>2. Setting of the Annual Stockholders' Meeting (ASM) <ol style="list-style-type: none"> <li>d. May 29, 2024 at 10:00am via <a href="https://2024asm.e-rockwell.com/">https://2024asm.e-rockwell.com/</a></li> <li>e. Record date: April 23, 2024</li> <li>f. Agenda <ol style="list-style-type: none"> <li>12. Call to Order</li> <li>13. Proof of Required Notice</li> <li>14. Determination of Quorum</li> <li>15. Approval of the Minutes of the June 14, 2023 Stockholders' Meeting</li> <li>16. Reports of the Chairman &amp; the President</li> <li>17. Approval/Ratification of the December 31, 2023 Reports and the Audited Financial Statements</li> <li>18. Ratification of the Acts of the Board and Management</li> <li>19. Election of Directors</li> <li>20. Appointment of External Auditors</li> </ol> </li> </ol> </li> </ol>

DATE	DESCRIPTION OF THE DISCLOSURE
	<ul style="list-style-type: none"> <li data-bbox="539 215 767 241">21. Others Matters</li> <li data-bbox="539 248 746 275">22. Adjournment</li> <li data-bbox="443 282 1374 342">3. The Corporation's Consolidated Audited Financial Statements for the year ended December 31, 2023.</li> <li data-bbox="443 349 1374 439">4. PHP5 Billion term loan facility of up to ten years with BDO Unibank, Inc. (BDO). The proceeds of the loan will be used to fund capital expenditures, land acquisitions and other investments.</li> </ul>

## ROCKWELL LAND CORPORATION

### INDEX TO EXHIBITS Form 17-A, Item 7

<u>No.</u>		
(3)	Plan of Acquisition, Reorganization, Arrangement, Liquidation, or Succession	n.a.
(5)	Instruments Defining the Rights of Security Holders, Including Indentures	n.a.
(8)	Voting Trust Agreement	n.a.
(9)	Material Contracts	n.a.
(10)	2023 Consolidated Financial Statements: Rockwell Land Corporation and Subsidiaries (with notarized Statement of Management Responsibility)	Attached as Exhibit A
(13)	Letter re: Change in Certifying Accountant	n.a.
(16)	Report Furnished to Security Holders	n.a.
(18)	Subsidiaries of the Registrant	64
(19)	Published Report Regarding Matters Submitted to Vote of Security Holders	n.a.
(20)	Consent of Experts and Independent Counsel	n.a.
(21)	Power of Attorney	n.a.
(29)	Additional Exhibits	n.a.

**EXHIBIT 18: SUBSIDIARIES OF THE REGISTRANT**

As of December 31, 2023, Rockwell Land Corporation has ten (11) consolidated subsidiaries and associate and joint venture as stated below:

<b>Name of Subsidiary</b>	<b>Percentage of Ownership</b>
Rockwell Leisure Club, Inc.	74.7%
Rockwell Integrated Property Services, Inc.	100%
Primaries Development Corporation	100%
Stonewell Property Development Corporation	100%
Primaries Properties Sales Specialists Inc.	100%
Rockwell Hotels & Leisure Management Corp.	100%
Retailscapes Inc.	100%
Rockwell Primaries South Development Corporation (formerly ATR KimEng Land)*	100%
Rockwell MFA Corporation	80%
Rockwell Carmelray Development Corporation (formerly Carmelray Property Holdings, Inc.)	70%
Rockwell Nepo Development Corporation	38.49%
Rockwell IPI Development Corporation (formerly 8 PROMOVEO LAND INC.)	50%
Rockwell GMC Development Corporation	60%

*\*indirect subsidiary*

**SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the Rockwell Land Corporation by the undersigned, thereunto duly authorized, in the City of Makati.

**ROCKWELL LAND CORPORATION**

By:



NESTOR J. PADILLA  
Chairman of the Board and  
Chief Executive Officer



ELLEN V. ALMODIEL  
Executive Vice President,  
Chief Finance and Compliance Officer



SHERRY ROSE I. LORENZO  
Assistant Vice President, Finance and  
Accounting and Comptroller



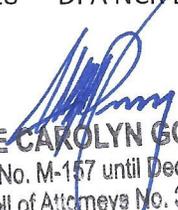
ENRIQUE I. QUIASON  
Corporate Secretary

APR 12 2024

**SUBSCRIBED AND SWORN** to before me this \_\_\_\_\_, affiant exhibiting to me his/their Passports as follows:

Names	Passport	Date of Issue	Place of Issue
Nestor J. Padilla	P7155127B	08 July 2021	DFA MANILA
Ellen V. Almodiel	P2373847B	29 June 2019	DFA NCR EAST
Sherry Rose I. Lorenzo	P9313866B	23 March 2022	DFA NCR EAST
Enrique I. Quiason	P9908505A	12 December 2018	DFA NCR-EAST

Doc No. 252  
Page No. 52  
Book No. XLIII  
Series of 2024



**MA. FE CAROLYN GO-PINOY**  
Appointment No. M-157 until December 31, 2024  
Roll of Attorneys No. 39698  
IBP Lifetime No. 0147834 / ZAMBASULTA  
PTR No. 9577554 / 1.10.2023 / Makati City  
8 Rockwell, Hidalgo Drive, Makati City



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of ROCKWELL LAND CORPORATION AND SUBSIDIARIES is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, as of December 31, 2023 and 2022, and for each of the three years in the period ended December 31, 2023, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

[Signature of Nestor J. Padilla]

NESTOR J. PADILLA
Chairman of the Board
and Chief Executive Officer

[Signature of Ellen V. Almodiel]

ELLEN V. ALMODIEL
Executive Vice President,
Chief Finance & Compliance Officer

Signed this 3rd day of April 2024

APR 11 2024

SUBSCRIBED AND SWORN to before me this day \_\_\_\_\_ at Makati City, affiant exhibiting to me his/her Passport as follows:

Table with 4 columns: NAME, PASSPORT NO., DATE ISSUED, PLACE ISSUED. Rows include Nestor J. Padilla and Ellen V. Almodiel.

Doc No. 200;
Page No. 41;
Book No. XLIII;
Series of 2024.



[Signature of Ma. Fe Carolyn Go-Pino]
MA. FE CAROLYN GO-PINOY
Appointment No. M-157 until December 31, 2024
Roll of Attorneys No. 39698
IBP Lifetime No. 0147351 / ZAMBASULTA
PTR No. 9577554 / 1.10.2023 / Makati City
& Rockwell, Hidalgo Drive, Makati City



## INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors  
Rockwell Land Corporation  
2F 8 Rockwell  
Hidalgo Drive, Rockwell Center  
Makati City

### Opinion

We have audited the consolidated financial statements of Rockwell Land Corporation and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2023 and 2022, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2023, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements of the Group as at December 31, 2023 and 2022, and for each of the three years in the period ended December 31, 2023 are prepared in all material respects, in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Notes 2 and 3 to the consolidated financial statements.

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Emphasis of Matter

We draw attention to Notes 2 and 3 to the consolidated financial statements which indicate that the consolidated financial statements have been prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic. The impact of the application of the financial reporting reliefs on the 2023 consolidated financial statements are discussed in detail in Note 3. Our opinion is not modified in respect of this matter.



## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to this matter. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### ***Real Estate Revenue Recognition***

The Group's revenue recognition process, policies and procedures are significant to our audit because these involve application of significant judgment and estimation in the following areas: (1) assessment of the probability that the entity will collect the consideration from the buyer and (2) application of the output method as the measure of progress in determining real estate revenue.

In evaluating whether collectability of the amount of consideration is probable, the Group considers the significance of the buyer's initial payments in relation to the total contract price (or buyer's equity). Collectability is also assessed by considering factors such as past history with the buyer, age and pricing of the property. Management regularly evaluates the historical sales cancellations and back-outs, if it would still support its current threshold of buyers' equity before commencing revenue recognition.

In measuring the progress of its performance obligation over time, the Group uses the output method. This method measures progress based on physical proportion of work done on the real estate project which requires technical determination by the Group's specialists (project engineers). This is based on the monthly project accomplishment report prepared by the project inspector as approved by the project engineer which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the Group itself.

The disclosures related to the real estate revenue are included in Notes 5 and 20 to the consolidated financial statements.

### ***Audit Response***

We obtained an understanding of the Group's revenue recognition process.

For the buyers' equity, we evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales cancellations from buyers with accumulated payments above the collection threshold. We traced the analysis to supporting documents such as request for cancellation form and notice of cancellation.



For the application of the output method, in determining real estate revenue, we obtained an understanding of the Group's processes for determining the percentage of completion (POC). We obtained the certified POC reports and performed test of relevant controls. We inspected the certified POC reports prepared by the project engineers and assessed their competence, capabilities and objectivity by reference to their qualifications, experience and reporting responsibilities. For selected projects, we conducted ocular inspections, made relevant inquiries, and inspected the supporting details of POC reports showing the completion of the major activities of the project construction.

### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the consolidated financial statements.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

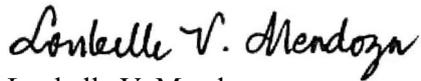


We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is  
Loubelle V. Mendoza.

SYCIP GORRES VELAYO & CO.



Loubelle V. Mendoza

Partner

CPA Certificate No. 115161

Tax Identification No. 301-422-247

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

BIR Accreditation No. 08-001998-145-2021, August 11, 2021, valid until August 10, 2024

PTR No. 10079978, January 6, 2024, Makati City

April 3, 2024



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(Amounts in Thousands)

	December 31	
	2023	2022
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Notes 7, 28 and 29)	₱4,251,289	₱3,517,752
Trade and other receivables (Notes 8, 16, 20, 26, 28 and 29)	1,127,495	3,917,432
Contract assets (Notes 8, 20 and 28)	9,237,501	12,024,821
Real estate inventories (Notes 9, 11 and 12)	24,411,338	17,981,211
Advances to contractors (Note 9)	2,000,280	1,814,366
Other current assets (Notes 10, 28 and 29)	3,838,097	3,481,948
Total Current Assets	<b>44,866,000</b>	42,737,530
<b>Noncurrent Assets</b>		
Investment properties (Notes 9, 11, 12 and 16)	14,624,071	14,666,614
Property and equipment (Notes 9, 11 and 12)	2,648,963	2,154,070
Investments in joint venture and associate (Note 13)	5,726,874	5,878,073
Contract assets - net of current portion (Notes 8, 20 and 28)	6,110,549	3,745,457
Investment in equity instruments at fair value through other comprehensive income (FVOCI) (Notes 14, 28 and 29)	61,549	36,711
Deferred tax assets - net (Note 25)	59,238	107,405
Other noncurrent assets (Notes 11, 12, 22, 26, 28 and 29)	499,803	328,015
Total Noncurrent Assets	<b>29,731,047</b>	26,916,345
	<b>₱74,597,047</b>	<b>₱69,653,875</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Trade and other payables (Notes 9, 13, 15, 17, 20, 24 and 28)	₱9,730,914	₱9,500,352
Current portion of interest-bearing loans and borrowings (Notes 11, 16, 26, 28 and 29)	2,812,449	2,833,346
Subscription payable (Note 13)	367,150	1,179,150
Income tax payable	160,414	24,997
Total Current Liabilities	<b>13,070,927</b>	13,537,845
<b>Noncurrent Liabilities</b>		
Interest-bearing loans and borrowings - net of current portion (Notes 11, 16, 26, 28 and 29)	23,031,839	22,260,138
Deferred tax liabilities - net (Note 25)	1,219,343	1,475,856
Subscription payable - net of current portion (Note 13)	2,355,410	1,743,410
Lease liabilities - net of current portion (Notes 15, 27 and 28)	663,600	649,569
Pension liability - net (Note 24)	84,762	72,043
Deposits and other liabilities (Notes 15, 17, 28 and 29)	1,876,456	2,352,407
Total Noncurrent Liabilities	<b>29,231,410</b>	28,553,423
Total Liabilities	<b>₱42,302,337</b>	<b>₱42,091,268</b>

(Forward)



	<b>December 31</b>	
	<b>2023</b>	<b>2022</b>
<b>Equity Attributable to Equity Holders of the Parent Company</b>		
Capital stock (Notes 18 and 19)	<b>₱6,270,882</b>	₱6,270,882
Additional paid-in capital	<b>28,350</b>	28,350
Other comprehensive income (Note 14)	<b>45,580</b>	20,580
Other equity adjustments (Note 19)	<b>540,323</b>	540,323
Share-based payments (Note 18)	<b>69,700</b>	69,700
Retained earnings (Note 19):		
Appropriated	<b>14,700,000</b>	11,700,000
Unappropriated	<b>6,530,847</b>	6,974,257
	<b>28,185,682</b>	25,604,092
Less cost of treasury shares (Notes 1 and 19)	<b>185,334</b>	185,334
Total Equity Attributable to Equity Holders of the Parent Company	<b>28,000,348</b>	25,418,758
Non-controlling interests (Note 6)	<b>4,294,362</b>	2,143,849
Total Equity	<b>32,294,710</b>	27,562,607
	<b>₱74,597,047</b>	₱69,653,875

*See accompanying Notes to Consolidated Financial Statements.*



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Amounts in Thousands, Except Earnings Per Share Value)

	Years Ended December 31		
	2023	2022	2021
<b>REVENUES</b>			
Revenue from sale of real estate (Note 20)	₱11,914,442	₱11,382,413	₱8,925,994
Lease income (Note 11)	2,256,045	1,889,427	1,227,788
Interest income (Notes 7, 8 and 21)	2,057,077	1,477,459	1,482,381
Others (Notes 5 and 20)	2,283,447	1,758,665	1,087,540
	<b>18,511,011</b>	<b>16,507,964</b>	<b>12,723,703</b>
<b>EXPENSES</b>			
Cost of real estate (Notes 5, 9, 11 and 22)	9,434,611	9,268,529	6,896,070
General and administrative expenses (Notes 11, 12, 13, 22, 23 and 24)	2,392,675	2,067,051	1,668,777
Selling expenses (Notes 22 and 23)	1,223,438	960,372	931,906
	<b>13,050,724</b>	<b>12,295,952</b>	<b>9,496,753</b>
<b>INCOME BEFORE OTHER INCOME (EXPENSES) AND INCOME TAX</b>	<b>5,460,287</b>	<b>4,212,012</b>	<b>3,226,950</b>
<b>OTHER INCOME (EXPENSES)</b>			
Interest expense (Notes 16, 17, 22 and 27)	(1,599,014)	(1,213,289)	(1,141,452)
Share in net income of joint venture and associate (Note 13)	465,711	375,628	368,273
Foreign exchange gain (loss) – net	(2,941)	17,979	12,312
	<b>(1,136,244)</b>	<b>(819,682)</b>	<b>(760,867)</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>4,324,043</b>	<b>3,392,330</b>	<b>2,466,083</b>
<b>PROVISION FOR INCOME TAX</b> (Note 25)	<b>924,491</b>	<b>798,254</b>	<b>257,450</b>
<b>NET INCOME</b>	<b>3,399,552</b>	<b>2,594,076</b>	<b>2,208,633</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods:			
Remeasurement gain (loss) on employee benefits (Note 24)	(131,668)	155,623	75,358
Fair value gain on equity instruments designated at FVOCI (Note 14)	25,000	6,361	–
Income tax effect	36,663	(35,108)	(36,425)
	<b>(70,005)</b>	<b>126,876</b>	<b>38,933</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱3,329,547</b>	<b>₱2,720,952</b>	<b>₱2,247,566</b>
<b>Net Income Attributable To</b>			
Equity holders of the Parent Company	₱3,113,226	₱2,301,911	₱1,640,936
Non-controlling interests	286,326	292,165	567,697
	<b>₱3,399,552</b>	<b>₱2,594,076</b>	<b>₱2,208,633</b>
<b>Total Comprehensive Income Attributable To</b>			
Equity holders of the Parent Company	₱3,043,221	₱2,428,787	₱1,679,869
Non-controlling interests	286,326	292,165	567,697
	<b>₱3,329,547</b>	<b>₱2,720,952</b>	<b>₱2,247,566</b>
<b>Earnings Per Share Attributable to Equity Holders of the Parent Company</b> (Note 30)			
Basic	₱0.5087	₱0.3761	₱0.2680
Diluted	₱0.5087	₱0.3761	₱0.2679

See accompanying Notes to Consolidated Financial Statements.



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021**  
**(Amounts in Thousands)**

**Equity Attributable to Equity Holders of the Parent Company**

	Capital Stock (Notes 18 and 19)	Additional Paid-in Capital	Other Comprehensive Income (Note 14)	Other Equity Adjustments (Note 19)	Share-based Payments (Note 18)	Retained Earnings (Note 19)		Treasury Shares (Notes 1 and 19)	Total	Non-controlling Interests (Note 6)	Total Equity
						Appropriated	Unappropriated				
<b>Balance at December 31, 2022</b>	<b>₱6,270,882</b>	<b>₱28,350</b>	<b>₱20,580</b>	<b>₱540,323</b>	<b>₱69,700</b>	<b>₱11,700,000</b>	<b>₱6,974,257</b>	<b>(₱185,334)</b>	<b>₱25,418,758</b>	<b>₱2,143,849</b>	<b>₱27,562,607</b>
Net income	-	-	-	-	-	-	3,113,226	-	3,113,226	286,326	3,399,552
Other comprehensive income (Notes 14 and 24)	-	-	25,000	-	-	-	(95,005)	-	(70,005)	-	(70,005)
Total comprehensive income	-	-	25,000	-	-	-	3,018,221	-	3,043,221	286,326	3,329,547
Reversal of appropriation (Note 19)	-	-	-	-	-	(11,000,000)	11,000,000	-	-	-	-
Appropriation (Note 19)	-	-	-	-	-	14,000,000	(14,000,000)	-	-	-	-
Non-controlling interest arising from incorporation of a subsidiary (Note 6)	-	-	-	-	-	-	-	-	-	2,728,656	2,728,656
Cash dividends (Note 19)	-	-	-	-	-	-	(461,631)	-	(461,631)	-	(461,631)
Subsidiary's redemption of preferred shares from non-controlling interests (Note 6)	-	-	-	-	-	-	-	-	-	(585,281)	(585,281)
Subsidiary's payment of dividends to non- controlling interests (Note 6)	-	-	-	-	-	-	-	-	-	(279,188)	(279,188)
<b>Balance at December 31, 2023</b>	<b>₱6,270,882</b>	<b>₱28,350</b>	<b>₱45,580</b>	<b>₱540,323</b>	<b>₱69,700</b>	<b>₱14,700,000</b>	<b>₱6,530,847</b>	<b>(₱185,334)</b>	<b>₱28,000,348</b>	<b>₱4,294,362</b>	<b>₱32,294,710</b>
Balance at December 31, 2021	₱6,270,882	₱28,350	₱14,219	₱540,323	₱69,700	₱9,700,000	₱6,881,951	(₱185,334)	₱23,320,091	₱2,661,082	₱25,981,173
Net income	-	-	-	-	-	-	2,301,911	-	2,301,911	292,165	2,594,076
Other comprehensive income (Notes 14 and 24)	-	-	6,361	-	-	-	120,515	-	126,876	-	126,876
Total comprehensive income	-	-	6,361	-	-	-	2,422,426	-	2,428,787	292,165	2,720,952
Reversal of appropriation (Note 19)	-	-	-	-	-	(9,000,000)	9,000,000	-	-	-	-
Appropriation (Note 19)	-	-	-	-	-	11,000,000	(11,000,000)	-	-	-	-
Cash dividends (Note 19)	-	-	-	-	-	-	(330,120)	-	(330,120)	-	(330,120)
Subsidiary's redemption of preferred shares from non-controlling interests (Note 6)	-	-	-	-	-	-	-	-	-	(534,004)	(534,004)
Subsidiary's payment of dividends to non- controlling interests (Note 6)	-	-	-	-	-	-	-	-	-	(275,394)	(275,394)
Balance at December 31, 2022	₱6,270,882	₱28,350	₱20,580	₱540,323	₱69,700	₱11,700,000	₱6,974,257	(₱185,334)	₱25,418,758	₱2,143,849	₱27,562,607

(Forward)



**Equity Attributable to Equity Holders of the Parent Company**

	Capital Stock (Notes 18 and 19)	Additional Paid-in Capital	Other Comprehensive Income (Note 14)	Other Equity Adjustments (Note 19)	Share-based Payments (Note 18)	Retained Earnings (Note 19)		Treasury Shares (Notes 1 and 19)	Total	Non-controlling Interests (Note 6)	Total Equity
						Appropriated	Unappropriated				
Balance at December 31, 2020	₱6,270,882	₱28,350	₱14,219	₱540,323	₱69,700	₱9,700,000	₱5,419,654	(₱185,334)	₱21,857,794	₱3,003,974	₱24,861,768
Net income	-	-	-	-	-	-	1,640,936	-	1,640,936	567,697	2,208,633
Other comprehensive loss (Notes 14 and 24)	-	-	-	-	-	-	38,933	-	38,933	-	38,933
<b>Total comprehensive income</b>	-	-	-	-	-	-	1,679,869	-	1,679,869	567,697	2,247,566
Cash dividends (Note 19)	-	-	-	-	-	-	(217,572)	-	(217,572)	-	(217,572)
Subsidiary's redemption of preferred shares from non-controlling interests (Note 6)	-	-	-	-	-	-	-	-	-	(676,332)	(676,332)
Subsidiary's payment of dividends to non- controlling interests (Note 6)	-	-	-	-	-	-	-	-	-	(234,257)	(234,257)
<b>Balance at December 31, 2021</b>	<b>₱6,270,882</b>	<b>₱28,350</b>	<b>₱14,219</b>	<b>₱540,323</b>	<b>₱69,700</b>	<b>₱9,700,000</b>	<b>₱6,881,951</b>	<b>(₱185,334)</b>	<b>₱23,320,091</b>	<b>₱2,661,082</b>	<b>₱25,981,173</b>

See accompanying Notes to Consolidated Financial Statements.



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Amounts in Thousands)**

	Years Ended December 31		
	2023	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax	₱4,324,043	₱3,392,330	₱2,466,083
Adjustments for:			
Interest income (Notes 7, 8 and 21)	(2,057,077)	(1,477,459)	(1,482,381)
Interest expense (Notes 16, 17, 22 and 27)	1,599,014	1,213,289	1,141,452
Depreciation and amortization (Notes 11, 12 and 22)	840,789	755,738	762,755
Share in net income of joint venture and associate (Note 13)	(465,711)	(375,628)	(368,272)
Pension expense, net of contributions (Note 24)	(118,949)	(6,265)	22,271
Provision for disallowance of claim for refund (Note 22)	17,544	–	8,500
Unrealized foreign exchange loss (gain) - net	2,941	(17,979)	(12,312)
Operating income before working capital changes	4,142,594	3,484,026	2,538,096
Decrease (increase) in:			
Trade and other receivables	4,838,135	3,490,329	(455,008)
Contract assets	422,228	(3,199,719)	1,628,360
Real estate inventories	(4,252,701)	(175,816)	(1,683,020)
Advances to contractors	(185,914)	(97,188)	(146,464)
Other current assets	(356,149)	(759,232)	(574,223)
Increase (decrease) in:			
Trade and other payables	299,458	2,523,135	(323,204)
Deposits and other liabilities	(331,818)	359,205	206,712
Net cash generated from operations	4,575,833	5,624,740	1,191,249
Income taxes paid	(1,149,627)	(996,256)	(183,491)
Interest received	216,879	64,215	52,842
Net cash provided by operating activities	3,643,085	4,692,699	1,060,600
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Acquisitions of:			
Investment properties (Note 11)	(675,350)	(304,570)	(531,115)
Property and equipment (Note 12)	(274,559)	(236,606)	(466,084)
Investment in associate (Note 13)	–	–	(634,446)
Dividends received (Note 13)	416,045	490,479	304,220
Decrease in investment in joint venture (Note 13)	200,865	53,200	–
Decrease in other noncurrent assets	(189,170)	141,830	260,679
Net cash provided by (used in) investing activities	(522,169)	144,333	(1,066,746)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from availments of loans and borrowings (Note 16)	3,500,000	2,828,600	11,596,000
Payments of:			
Interest-bearing loans and borrowings (Note 16)	(2,746,008)	(4,507,278)	(9,504,580)
Dividends (Note 19)	(461,631)	(330,120)	(217,572)
Lease liabilities (Notes 15 and 27)	(38,986)	(37,663)	(36,401)
Debt issue cost (Note 16)	(26,250)	(15,803)	(61,470)
Interest paid	(1,547,094)	(1,162,548)	(1,091,712)
Subsidiary's redemption of preferred shares from non-controlling interests (Note 6)	(585,281)	(534,004)	(676,332)
Subsidiary's payment of dividends to non-controlling interests (Note 6)	(279,188)	(275,394)	(234,257)
Payment of subscription payable (Note 6)	(200,000)	(80,000)	(200,000)
Benefits paid (Note 24)	–	(7,913)	–
Net cash used in financing activities	(2,384,438)	(4,122,123)	(426,324)
<b>EFFECT OF EXCHANGE RATE CHANGES</b>			
ON CASH AND CASH EQUIVALENTS	(2,941)	17,979	12,312
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>733,537</b>	<b>732,888</b>	<b>(420,158)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>3,517,752</b>	<b>2,784,864</b>	<b>3,205,022</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 7)</b>	<b>₱4,251,289</b>	<b>₱3,517,752</b>	<b>₱2,784,864</b>

See accompanying Notes to Consolidated Financial Statements.



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Amounts in Thousands, Except Number of Shares, Earnings Per Share Value  
and Unless Otherwise Specified)**

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**1. Corporate Information**

Rockwell Land Corporation (Rockwell Land or the Parent Company) is incorporated in the Philippines and is engaged in real estate development and sale or lease of condominium and commercial units and lots.

Rockwell Land became a public company in 2012 following the declaration of 51% ownership by Manila Electric Company (Meralco) as property dividend in favor of common stockholders, except for foreign common shareholders who were paid the cash equivalent of the property dividend (see Note 19).

As at December 31, 2023 and 2022, First Philippine Holdings Corporation (FPHC) owns 86.58% of Rockwell Land and the rest by the public. Lopez, Inc. is the ultimate parent company.

The Parent Company's principal office address is 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City.

The accompanying consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on April 3, 2024.

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**2. Basis of Preparation and Statement of Compliance**

Basis of Preparation

The accompanying consolidated financial statements of Rockwell Land and its subsidiaries (collectively referred to as the "Group") have been prepared on a historical cost basis, except for investment in equity instruments at fair value through other comprehensive income (FVOCI) which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency and all values are rounded to the nearest thousands, except when otherwise indicated.

Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs on the accounting for significant financing component as issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic.

The Group has availed of the relief granted by the SEC under Memorandum Circular (MC) No. 34-2020 which further extended the deferral of certain provisions of PIC Q&A 2018-12-D (assessment if the transaction price includes a significant financing component) until December 31, 2023.

SEC MC No. 4-2020 deferring the adoption of International Financial Reporting Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfers of Constructed Goods under PAS 23, Borrowing Cost (the IFRIC Agenda Decision on Borrowing Cost) and is not applicable to the Group as it is already in full compliance with the requirements of the IFRIC Agenda Decision.



The details and the impact of the adoption of the above financial reporting reliefs are discussed in Note 3.

PFRSs also includes Philippine Accounting Standards (PAS), including Philippine Interpretations based on equivalent interpretations of IFRIC issued by the Financial Reporting Standards Council (FRSC).

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Group. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Parent Company controls an investee if, and only if, the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Parent Company's voting rights and potential voting rights.

The Parent Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent Company's accounting policies. All intra-group assets and liabilities, equity, income and expenses and cash flows relating to transactions among members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resulting gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Parent Company and are presented in the profit or loss and within equity in the consolidated statements of financial position, separately from equity attributable to equity holders of the Parent Company.



The consolidated financial statements comprise the financial statements of the Parent Company and the following subsidiaries:

<b>Subsidiaries</b>	<b>Nature of Business</b>	<b>Percentage of Ownership</b>		
		<b>2023</b>	<b>2022</b>	<b>2021</b>
Rockwell Integrated Property Services, Inc.	Service provider	<b>100.0</b>	100.0	100.0
Rockwell Primaries Development Corporation (Rockwell Primaries)	Real estate development	<b>100.0</b>	100.0	100.0
Stonewell Property Development Corporation	Real estate development	<b>100.0</b>	100.0	100.0
Rockwell Performing Arts Theater Corporation	Theater operator	<b>100.0</b>	100.0	100.0
Rockwell Hotels & Leisure Management Corp.	Hotel management	<b>100.0</b>	100.0	100.0
Retailscapes Inc. (Retailscapes)	Commercial development	<b>100.0</b>	100.0	100.0
Rockwell Primaries South Development Corporation (Rockwell Primaries South) (through Rockwell Primaries)	Real estate development	<b>100.0</b>	100.0	100.0
Rockwell MFA Corp. (Rock MFA)	Real estate development	<b>80.0</b>	80.0	80.0
Rockwell Leisure Club, Inc. (Rockwell Club)	Leisure club	<b>74.7</b>	75.0	75.1
Rockwell Carmelray Development Corporation (RCDC, formerly Carmelray Property Holdings, Inc.)	Real estate development	<b>70.0</b>	71.6	63.1
Rockwell GMC Development Corporation (RGDC)*	Real estate development	<b>60.0</b>	–	–

\*A subsidiary incorporated in 2023

All subsidiaries are incorporated in the Philippines.

The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company using consistent accounting policies.

### 3. Changes in Accounting Policies and Disclosures

#### New Standards, Interpretations and Amendments

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2023. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the consolidated financial statements of the Group.

- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their ‘significant’ accounting policies with a requirement to disclose their ‘material’ accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance.



- Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

- Amendments to PAS 12, *International Tax Reform – Pillar Two Model Rules*

The amendments introduce a mandatory exception in PAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes.

The amendments also clarify that PAS 12 applies to income taxes arising from tax law enacted or substantively enacted to implement the Pillar Two Model Rules published by the Organization for Economic Cooperation and Development (OECD), including tax law that implements qualified domestic minimum top-up taxes. Such tax legislation, and the income taxes arising from it, are referred to as ‘Pillar Two legislation’ and ‘Pillar Two income taxes’, respectively.

The temporary exception from recognition and disclosure of information about deferred taxes and the requirement to disclose the application of the exception, apply immediately and retrospectively upon adoption of the amendments in June 2023.

Meanwhile, the disclosure of the current tax expense related to Pillar Two income taxes and the disclosures in relation to periods before the legislation is effective are required for annual reporting periods beginning on or after 1 January 2023.

The amendment is currently not applicable to the Group.

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.



*Effective beginning on or after January 1, 2024*

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.

- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

- Amendments to PAS 7 and PFRS 7, *Disclosures: Supplier Finance Arrangements*

The amendments specify disclosure requirements to enhance the current requirements, which are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024. Earlier adoption is permitted and that fact must be disclosed.

*Effective beginning on or after January 1, 2025*

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts



On December 15, 2021, the FSRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

- Amendments to PAS 21, *Lack of exchangeability*

The amendments specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking.

The amendments are effective for annual reporting periods beginning on or after January 1, 2025. Earlier adoption is permitted and that fact must be disclosed. When applying the amendments, an entity cannot restate comparative information.

#### *Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

- *Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)*

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 8, 2019, the SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020.

In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04, which provides additional guidance on determining whether the transaction price includes a significant financing component
- PIC Q&A 2020-02, which provides additional guidance on determining which uninstalled materials should not be included in calculating the POC



On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023. A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

	Deferral Period
a. Assessing if the transaction price includes a significant financing component as discussed in PIC Q&A 2018-12-D (as amended by PIC Q&A 2020-04)	Until December 31, 2023
b. Treatment of land in the determination of the POC discussed in PIC Q&A 2018-12-E	Until December 31, 2023

The SEC Memorandum Circulars also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- a. The accounting policies applied.
- b. Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- c. Qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- d. Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

After the deferral period, real estate companies have an accounting policy option of applying either the full retrospective approach or modified retrospective approach as provided under SEC MC 8-2021.

The Group availed of the SEC relief to defer the above specific provision of PIC Q&A No. 2018-12-D on determining whether the transaction price includes a significant financing component. Had this provision been adopted, the mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. The Group elected to adopt the guidance using the modified retrospective approach. The adoption of this guidance will impact interest income, interest expense, revenue from real estate sales, installment contracts receivable or contract assets, provision for deferred income tax, deferred tax asset or liability, and the balance of retained earnings as of January 1, 2024. The Group has assessed that the mismatch constitutes a significant financing component for its contracts to sell and is currently finalizing the quantification of the impact to its consolidated financial statements.

PIC Q&A 2018-12-E (treatment of land in the determination of POC) and PIC Q&A 2020-02 (additional guidance on determining which uninstalled materials should not be included in calculating the POC) do not have an impact on the financial statements since the Group does not include land and uninstalled materials in the determination of POC.



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#### 4. Summary of Material Accounting Policies

##### Business Combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss. It is then considered in the determination of goodwill.

If the initial accounting for business combination can be determined only provisionally by the end of the period by which the combination is effected because the fair values to be assigned to the acquiree's identifiable assets and liabilities can be determined only provisionally, the Group accounts for the combination using provisional values. Adjustments to those provisional values as a result of completing the initial accounting shall be made within twelve (12) months from the acquisition date. The carrying amount of an identifiable asset, liability or contingent liability that is recognized as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date. Goodwill or any gain recognized shall be adjusted from the acquisition date by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted.

##### Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

##### a. Financial Assets

Financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVPL

The Group has no financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments) and financial assets at FVPL as at December 31, 2023 and 2022.

- *Financial Assets at Amortized Cost (Debt Instruments)*. This category is most relevant to the Group. Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in the consolidated statement of comprehensive income when the asset is derecognized, modified or impaired.



The Group's financial assets at amortized cost includes cash and cash equivalents, trade and other receivables, restricted cash and refundable deposits as at December 31, 2023 and 2022.

- *Financial Assets Designated at FVOCI (Equity Instruments).* Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Equity instruments designated at FVOCI are not subject to impairment assessment.

The Group elected to classify irrevocably its quoted and unquoted equity securities under this category as at December 31, 2023 and 2022.

- *Impairment of Financial Assets*

IFRS 9 introduces the single, forward-looking "expected loss" impairment model, replacing the "incurred loss" impairment model under PAS 39.

The Group recognizes expected credit losses (ECLs) for the following financial assets that are not measured at FVPL:

- debt instruments that are measured at amortized cost;
- loan commitments; and
- financial guarantee contracts.

*General Approach.* Under the general approach, at each reporting date, the Group recognizes a loss allowance based on either 12-month ECLs or Lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Group has leveraged on available market data for cash and cash equivalents to calculate the ECLs.

*Simplified Approach.* For receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to debtors and the economic environment.

The Group considers a financial asset in default when contractual payments are over 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual cash flows in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### b. Financial Liabilities

Financial liabilities are classified at initial recognition as financial liabilities at FVPL, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group has no financial liabilities at FVPL and derivatives designated as hedging instruments.



The Group's financial liabilities include trade and other payables (excluding statutory payables), lease liabilities, interest-bearing loans and borrowings and subscription payable as at December 31, 2023 and 2022.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

#### Derecognition of Financial Instruments

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its right to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

Where the Group has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts; and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

#### Real Estate Inventories

Real estate inventories consist of condominium units, residential house and lots for sale and development. These are properties acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation. These are held as inventory and are measured at the lower of cost and net realizable value (NRV).

Cost includes:

- Land cost
- Amounts paid to contractors for construction and development
- Planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs



NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less specifically identifiable estimated costs of completion and the estimated costs of sale. The carrying amount of inventories is reduced through the use of allowance account and the amount of loss is charged to profit or loss.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold.

#### Advances to Contractors

Advances to contractors represent advance payments on services to be incurred in connection with the Group's operations. These are capitalized to projects under "Real estate inventories", "Investment properties" and "Property and equipment" accounts in the consolidated statements of financial position upon actual receipt of services. These are considered as nonfinancial instruments as these will be applied against future billings from contractors normally within one year or normal operating cycle.

#### Investment Properties

Investment properties represent land, building, structures and improvements of the mall (the "Power Plant"), other commercial establishments held for lease within and outside Rockwell Center, and land held for appreciation. These, except land, are measured initially at cost, including transaction costs, less accumulated depreciation and any impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful lives of investment properties, except for land. Investment properties are estimated to have a useful life of 5 to 35 years.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment property at the date of change in use.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Investment properties in progress pertain to projects under construction and are stated at cost which includes cost of construction and other direct costs. Investment properties in progress are not depreciated until such time that the relevant assets are completed and become available for operational use.

#### Investment in Joint Venture and Associate

Investment in joint venture and associate is accounted for under the equity method of accounting. An associate is an entity over which the Group has significant influence or the power to participate in the financial and operating policy decisions of the investee, but has no control or joint control over those policies. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed



sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

Under the equity method, investment in joint venture and associate is carried in the consolidated statement of financial position at cost adjusted for post-acquisition changes in the Group's share in net assets of the joint venture and associate. Goodwill relating to a joint venture or an associate is included in the carrying amount of the investment and is neither nor individually tested for impairment. The consolidated statement of comprehensive income reflects the share on the financial performance of the joint venture and associate. Distributions received from joint venture reduce the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. Where there has been a change recognized directly in the equity of the associate, the Group recognizes its share in any changes and discloses this, when applicable, in the consolidated statement of changes in equity.

The joint venture and associate is prepared for the same reporting year as the Parent Company, using consistent accounting policies. Unrealized intercompany profits arising from the transactions with the joint venture and associate are eliminated to the extent of the interest in the joint venture and associate.

#### Property and Equipment

Property and equipment, except land, is stated at cost, excluding the costs of day-to-day servicing, net of accumulated depreciation and/or impairment in value, if any. Such cost includes the cost of replacing part of such property and equipment, if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the consolidated statement of comprehensive income as incurred.

Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value.

Depreciation and amortization is calculated for each significant item or part of an item of property and equipment on a straight-line basis over the following estimated useful lives:

Buildings and improvements	15-35 years
Office furniture and other equipment	3-5 years
Transportation equipment	5 years

Construction in progress pertains to serviced apartments under construction and is stated at cost which includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and become available for operational use. Upon completion, it will be depreciated over a period of 5 to 25 years.

#### Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that a nonfinancial asset (e.g., investment properties, investment in joint venture and associate and property and equipment) may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs to sell and its value in use



and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Group's CGU to which the individual assets are allocated. Those budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

#### Revenue from Contract with Customers

The Group primarily derives its real estate revenue from the sale of vertical and horizontal real estate projects. Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water and electricity in its mall retail spaces and office leasing activities, wherein it is acting as agent.

The disclosures of significant accounting judgments, estimates and assumptions relating to revenue from contracts with customers are provided in Note 5 to the consolidated financial statements.

*Real estate sales.* The Group derives its real estate revenue from the sale of lots, house and lot and condominium units. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses output method. The Group recognizes revenue on the basis of direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date/ milestones reached/ time elapsed. This is based on the monthly project accomplishment report prepared by the project inspector as approved by the project manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself.

Any excess of progress of work over the right to an amount of consideration that is unconditional, recognized as installment contract receivables under "Trade and other receivables" account, is included in the "Contract assets" account in the asset section of the consolidated statements of financial position.

Any excess of collections over the total of recognized installment contract receivables is included in the contract liabilities under "Trade and other payables" account in the liabilities section of the consolidated statements of financial position.



*Room Revenue (presented under Other Revenue).* Room revenue is recognized when services are performed. Deposits received from customers in advance on rooms or other services are recorded as liabilities until services are provided to the customers.

*Cinema, Mall and Other Revenues (presented under Other Revenue).* Revenue is recognized when services are rendered.

*Common use service area (CUSA) charges.* The contract for the commercial spaces leased out by the Group to its tenants includes the right to charge for the electricity usage, water usage, air-conditioning charges and CUSA like maintenance, janitorial and security services.

The Group assessed itself as principal for CUSA, air-conditioning charges and electricity and water usage. Accordingly, the Group presented revenue from recoveries and its related costs on a gross basis as part of “Others” under revenue and “Cost of real estate”, respectively, in the consolidated statement of comprehensive income.

*Membership Dues (presented under Other Revenue).* Membership dues are recognized as revenue in the applicable membership period. Membership dues received in advance are recorded as part of “Trade and other payables - others” under the current liabilities section of the consolidated statement of financial position.

*Income from Recreational Facilities (presented under Other Revenue).* Revenue is recognized as the services are provided to or the rights are used by the members.

Room, cinema, mall and other revenues, membership dues and income from recreational facilities are recognized at a point in time.

#### *Cost of real estate sales*

The Group recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as land and connection fees. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

In addition, the Group recognizes as an asset only costs that give rise to resources that will be used in satisfying performance obligations in the future and that are expected to be recovered.

#### *Contract Balances*

*Trade Receivables.* Trade receivable represents the Group’s right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

*Contract Assets.* A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

*Contract Liabilities.* A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due



(whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The contract liabilities also include payments received by the Group from the customers for which revenue recognition has not yet commenced.

*Costs to Obtain Contract.* The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. The Group has determined that commissions paid to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the “Real estate costs and expenses” account in the consolidated statement of income.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

*Contract Fulfillment Assets.* Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Group firstly considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of this criteria requires the application of judgment, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

The Group’s contract fulfillment assets pertain to connection fees and land acquisition costs.

*Amortization, Derecognition and Impairment of Contract Fulfillment Assets and Capitalized Costs to Obtain a Contract.*

The Group amortizes contract fulfillment assets and capitalized costs to obtain a contract to cost of sales over the expected construction period using percentage of completion following the pattern of real estate revenue recognition. The amortization is included under cost of real estate.

A contract fulfillment asset or capitalized costs to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Group determines whether there is an indication that contract fulfillment asset or cost to obtain a contract maybe impaired. If such indication exists, the Group makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Group expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Group uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgment is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the



contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, there judgments are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.

#### Interest Income

Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. Unearned discount is recognized as income over the terms of the related financial assets at amortized cost (i.e., loans and receivables) using the effective interest method and is shown as deduction to the related financial assets.

#### Leases

*Right-of-use assets.* The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities. The costs of right-of-use assets include the amount of lease liability recognized, and lease payments made at or before the commencement date. Right-of-use asset are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets of 35 years. If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

Right-of-use assets are presented as part of investment properties and are subject to impairment. Refer to the accounting policies in impairment of non-financial assets section.

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### *Group as a Lessor*

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Lease income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms or based on the terms of the lease, as applicable.

*Lease Modification.* Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

The Group shall account for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease. If a change in lease payments does not meet the definition of a lease modification, that change would generally be accounted for as a negative variable lease payment. In the case of an operating lease, a lessor recognizes the effect of the rent concession by recognizing lower income from leases.



### *Group as a Lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

*Lease Liabilities.* At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

*Short-term Leases and Leases with Low-value Assets.* The Group applies the short-term lease recognition exemption to its short-term leases of equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

### Equity

When the Parent Company issues its par value shares, the proceeds shall be credited to the “Capital stock” account in the consolidated statement of financial position to the extent of the par value, with any excess being reflected as “Additional paid-in-capital” account in the consolidated statement of financial position. Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

Other equity adjustments represent the difference between the fair value of the consideration and the book value of the shares sold of the non-controlling interests.

Retained earnings represent the Group’s accumulated earnings, net of dividends declared. This includes the accumulated equity in undistributed earnings of the consolidated subsidiaries which are not available for dividends until declared by the subsidiaries.

### Treasury Shares

Acquisitions of treasury shares are recorded at cost. Own equity instruments which are reacquired are deducted from equity. No gain or loss is recognized in the consolidated statement of comprehensive income on the purchase, sale, issuance or the cancellation of the Parent Company’s own equity instruments.



### Share-based Payment Transactions

Employees (including directors) of the Parent Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions).

*Equity-settled Transactions.* The cost of equity-settled transactions with employees is measured by reference to the fair value of the stock options at the date the option is granted. The fair value is determined using Binomial Pricing Model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than the conditions linked to the price of the shares of the Parent Company (“market conditions”), if applicable.

The cost of equity-settled transactions is recognized in profit or loss with a corresponding increase in “Share-based payments” account in equity, over the period in which the performance and/or service conditions are fulfilled.

The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Parent Company’s best estimate of the number of equity instruments that will ultimately vest at that date. The cost of share-based payment is recognized in the consolidated statement of comprehensive income as part of “Personnel expenses” account under “General and administrative expenses” account.

No expense is recognized for awards that do not ultimately vest.

When the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

When an equity-settled award is cancelled with payment, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share.

### Pension Costs and Other Employee Benefits

The Group has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method.

*Defined Benefit Plans.* The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.



Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of general and administrative and selling expenses in the consolidated statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit obligation or asset is recognized under general and administrative expenses in the consolidated statement of comprehensive income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. Remeasurements recognized in other comprehensive income are closed to retained earnings at the end of every reporting period.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

*Employee Leave Entitlement.* Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. Employee entitlements beyond 12 months are recognized as part of the noncurrent portion of other employee benefits liability.

### Income Tax

*Current Income Tax.* Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

*Deferred Tax.* Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the financial reporting date.



Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of unused net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused NOLCO and excess of MCIT over RCIT can be utilized. Deferred tax assets and liabilities, however, are not recognized when the deductible and taxable temporary differences arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial reporting date.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax on share-based payments is recognized directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of VAT except: where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from and payable to the tax authority is included as part of “Other current assets” and “Trade and other payables” accounts in the consolidated statement of financial position. Deferred output VAT, however, is shown separately under “Trade and other payables” account in the consolidated statement of financial position.

Deferred input VAT relating to the unpaid portion of the acquisition cost of the asset expected to be settled beyond the succeeding year is recognized under “Other noncurrent assets” account in the consolidated statement of financial position.

#### Foreign Currency-Denominated Transactions

The consolidated financial statement are presented in Philippine peso, which is the Group’s functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the financial reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.



### Borrowing Costs

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalized as part of the cost of the respective assets (included in “Property and equipment” and “Investment properties” accounts in the consolidated statement of financial position). Capitalization ceases when pre-selling of real estate inventories under construction commences. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Group’s weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment of those borrowings.

The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment but only where activities necessary to prepare the asset for redevelopment are in progress.

### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying the economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects a provision to be reimbursed, such as under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

### Events after the Reporting Period

Post-year-end events that provide additional information about the Group’s financial position at the financial reporting date (adjusting events) are reflected in the consolidated financial statement. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statement when material.

### Basic/Diluted Earnings Per Share

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Parent Company by the weighted average number of common shares issued and outstanding.

Diluted earnings per share attributable to equity holders of the Parent Company is calculated in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from the assumed exercise of convertible stock options. Outstanding convertible stock options will have a dilutive effect only when the average market price of the underlying common shares during the year exceeds the exercise price of the option. Where the outstanding convertible stock options have no dilutive effect, diluted earnings per share is the same as basic earnings per share attributable to equity holders of the Parent Company.



### Segment Reporting

The Group's operating businesses are organized and managed separately into two business activities. Such business segments are the bases upon which the Group reports its operating segment information. The Group operates in one geographical area where it derives its revenue. Financial information on segment reporting is presented in Note 31.

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## 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the accompanying consolidated financial statements requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements and related notes at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset and liability affected in future periods.

### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

*Determination of Business Models.* The Group determines its business model at the level that best reflects how it manages groupings of financial assets to achieve its business objective. The Group's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed; and
- The expected frequency, value and timing of sales are also important aspects of the Group's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

*Definition of Default and Credit-impaired Financial Assets.* The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

- *Quantitative criteria*
  - Installment contracts receivable
    - For individual customers - upon issuance of Final Notice of Cancellation ("FNOC") when monthly payments are 120 days past due
    - For corporate customers - when monthly payments are 30 days past due, and upon issuance of FNOC.



- *Qualitative criteria*

The customer meets unlikeliness to pay criteria, which indicates the customer is in significant financial difficulty. These are instances where:

- a. The customer is experiencing financial difficulty or is insolvent
- b. The customer is in breach of financial covenant(s)
- c. An active market for that financial assets has disappeared because of financial difficulties
- d. Concessions have been granted by the Group, for economic or contractual reasons relating to the customer's financial difficulty
- e. It is becoming probable that the customer will enter bankruptcy or other financial reorganization

The criteria above have been applied to the financial instruments held by the Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD) throughout the Group's expected loss calculation.

*Significant Increase in Credit Risk.* The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors.

The Group's cash and cash equivalents and accounts receivable are graded in the top investment category by globally recognized credit rating agencies such as S&P, Moody's and Fitch and, therefore, are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from these credit rating agencies both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

Using its expert credit judgment and, where possible, relevant historical experience, the Group may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

The Group monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increase in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset falls below an investment grade; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (stage 1) and lifetime PD (stage 2).

*Existence of a Contract.* The Group's primary document for a contract with a customer is a signed contract to sell. It has determined, however, that in cases wherein contract to sell are not signed by both parties, the combination of its other signed documentation such as reservation agreement, official receipts, quotations sheets and other documents, would contain all the criteria to qualify as contract with the customer under PFRS 15.

In addition, part of the assessment process of the Group before revenue recognition is to assess the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity considers the significance of the customer's



initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history customer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs, after considering the impact of coronavirus pandemic, if it would still support its current threshold of customers' equity before commencing revenue recognition. Management assessed that the historical cancellations and back-outs, despite the pandemic, still supports the Group's current threshold of customers' equity.

*Revenue Recognition Method and Timing of Revenue Recognition.* The Group concluded that revenue for real estate sales is to be recognized over time because (a) the Group's performance does not create an asset with an alternative use and; (b) the Group has an enforceable right to payment for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Group's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date.

The Group has determined that output method used in measuring the progress of the performance obligation faithfully depicts the Group's performance in transferring control of real estate development to the customers.

The Group concluded that rooms, cinema and other revenues are to be recognized at a point in time because the Group has a right to payment for the service once the customer obtains the ability to direct the use of, and obtain substantially all of the remaining benefits from, the asset in exchange.

Revenue from sale of real estate recognized over time amounted to ₱11,914.4 million, ₱11,382.4 million and ₱8,926.0 million in 2023, 2022 and 2021, respectively, while room, cinema and other revenues recognized at a point in time amounted to ₱2,283.4 million, ₱1,758.7 million and ₱1,087.5 million in 2023, 2022 and 2021, respectively (see Note 20).

*Identifying Performance Obligation.* The Group has contracts to sell covering the sale of lots, house and lots, condominium unit and parking lot. The Group concluded that there is one performance obligation in these contracts because, the developer has the obligation to deliver the condominium unit and parking lot duly constructed in a specific lot and fully integrated into the serviced land in accordance with the approved plan. Included also in this performance obligation is the Group's service is to transfer the title of the real estate unit to the customer.

*Common use service area (CUSA) charges – Principal versus Agent Assessment.* The Group assessed itself as principal for CUSA, air-conditioning charges and electricity and water usage being charged to its tenants. Accordingly, the Group presented the revenue from recoveries and its related costs on a gross basis as part of "Others" under revenue and "Cost of real estate", respectively, in the consolidated statements of comprehensive income.

Total CUSA adjustments recognized amounted to ₱772.3 million in 2023, ₱544.2 million in 2022 and ₱418.6 million in 2021.

*Operating Lease Commitments (Group as a Lessor).* The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties, which are leased out under operating lease arrangements.



Lease income earned from investment properties amounted to ₱2,256.0 million, ₱1,889.4 million and ₱1,227.8 million in 2023, 2022 and 2021, respectively (see Note 11).

*Determining whether Lease Concessions are Lease Modifications.* The Group provided certain rent concessions to its tenants in the form of rent-free periods and discounts in 2022 and 2021. Management, in consultation with its external legal counsel, assessed that the grant of rent concession does not qualify as an amendment to the lease contract. The waiver of rent is pursuant to the provision in the lease contract. Accordingly, management recorded the negative variable lease payment at the time the concession was given.

The rent concessions resulted to reduction in rental income in 2022 and 2021 amounting to ₱84.9 million and ₱456.5 million, respectively (nil in 2023) (see Note 11).

*Transfers to/from Real Estate Inventories, Investment Properties, and Property and Equipment.* The Group has made transfers to/from real estate inventories, investment properties, and property and equipment after determining that there is a change in use, evidenced by ending of owner-occupation. Transfers are made from property and equipment when, and only when, there is a change in use, evidenced by commencement of an operating lease to another party or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment properties at the date of change in use.

*Determination of Control over an Investee Company.* Control is presumed to exist when an investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Parent Company has established that it has the ability to control its subsidiaries by virtue of either 100% or majority interest in the investee companies (see Note 6).

*Interests in Joint Ventures.* Management has assessed that it has joint control in its joint venture agreements and joint venture parties have rights to the net assets of the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Under the Joint Venture Agreement, each party's share in any proceeds, profits, losses, and other economic value derived under the Joint Venture as well as any economic benefits and losses derived from the utilization of the access ways and open spaces of the joint venture property shall be proportional to the respective financial contributions made by each party (see Note 13).

*Interest in an Associate.* The Parent Company owns 38.49% and 41.21% of Rockwell Nepo Development Corporation (RNDC), formerly NepWell Property Management, Inc., as at December 31, 2023 and 2022, respectively. The contractual arrangement relative to the JV Agreement with T.G.N. Realty Corporation does not give two or more of those parties joint control over the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. However, considering the percentage shareholdings of each party to the JVA and the agreement on quorum and voting, multiple combinations of parties could collectively control the arrangement. The Parent Company's management has assessed that it has significant influence in its JVA with T.G.N. Realty Corporation shareholders as the Parent Company has representation in the BOD of RNDC, participation in the policy-making processes and provision of essential technical information as the sole project developer and marketing and sales agent (see Note 13).

*Contingencies.* The Group is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Group currently does not believe these proceedings will have a material effect on the financial



position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (see Note 27). No provision for contingencies was recognized in 2023, 2022 and 2021.

#### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

*Revenue Recognition Method and Measure of Progress.* The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue. This is generally driven by the buyer's commitment to pay and percentage of completion.

The Group's revenue from sale of real estate is recognized using the percentage-of-completion method. This is measured principally on the basis of the estimated completion of a physical proportion of the contract work. In view of the recent signs of increased market activity with the easing of community quarantines in key areas of the Philippines, the progress of the Group's performance obligation is directly affected which resulted to higher percentage of completion in the current period as compared to previous year.

The Group has set a certain percentage of collection over the total selling price in demonstrating the buyer's commitment to pay. The percentage is representative of the buyer's substantial investment that gives the buyer a stake in the project sufficient that the risk of loss through default motivates the buyer to honor its obligation to the Group.

Revenue from sale of real estate recognized over time amounted to ₱11,914.4 million, ₱11,382.4 million and ₱8,926.0 million in 2023, 2022 and 2021, respectively.

*Measurement of ECLs.* ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

- *Financial assets that are not credit-impaired at the reporting date:* as the present value of all cash shortfalls over the expected life of the financial asset discounted by the EIR. The cash shortfall is the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive.
- *Financial assets that are credit-impaired at the reporting date:* as the difference between the gross carrying amount and the present value of estimated future cash flows discounted by the EIR.

Except for installment contracts receivable, the Group uses low credit risk operational simplification to identify whether the credit risk of financial assets has significantly increased.



*Inputs, Assumptions and Estimation Techniques.* ECLs are measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. ECLs are the discounted product of the PD, LGD, and EAD, defined as follows:

- *PD*

The PD represents the likelihood of a customer defaulting on its financial obligation, either over the next 12 months, or over the remaining life of the obligation. PD estimates are estimates at a certain date, which are calculated based on statistical rating models, and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models are based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for large corporate counterparties. If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the associated PD. PDs are estimated considering the contractual maturities of exposures and estimated prepayment rates.

The 12-months and lifetime PD represent the expected point-in-time probability of a default over the next 12 months and remaining lifetime of the financial instrument, respectively, based on conditions existing at the balance sheet date and future economic conditions that affect credit risk.

- *LGD*

LGD represents the Group's expectation of the extent of loss on a defaulted exposure, taking into account the mitigating effect of collateral, its expected value when realized and the time value of money. LGD varies by type of counterparty, type of seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of EAD. LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.

- *EAD*

EAD is based on the amounts the Group expects to be owed at the time of default, over the next 12 months or over the remaining lifetime. For example, for a revolving commitment, the Group includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.

ECLs are determined by projecting the PD, LGD, and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original EIR or the customer's borrowing rates.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio. This is supported by historical analysis.



The 12-month and lifetime EADs are determined based on the contractual repayments owed by the customer. Early repayment/refinance assumptions, when allowed, are also incorporated into the calculation.

The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. These vary by project and by completion status.

*General Approach for Cash and Cash Equivalents.* The Group recognizes a loss allowance based on either 12-month ECLs or lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Group uses external credit rating approach to calculate ECLs for cash and cash equivalents, accounts receivable and receivable from ultimate parent. This approach leverages on available market data (i.e., S&P and Moody's and Fitch credit ratings for default rates). S&P, Moody's, Fitch and Reuters are reliable market data sources that provide default and recovery rate data. This information is widely used by investors and stakeholders in decision-making in terms of investment, credit activities, etc.

*Simplified Approach for Installment Contracts Receivable.* The Group uses vintage analysis to calculate ECLs for installment contracts receivable. The PD rates using vintage analysis are based on default counts of contract issuances in a given period for groupings of various customer segments that have similar loss patterns (i.e., individual, and corporate).

The vintage analysis is initially based on the Group's historical observed default rates. The Group will calibrate the matrices to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., CPI) are expected to deteriorate over the next year which can lead to an increased number of defaults in the real estate sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the relationship between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

*Incorporation of Forward-looking Information.* The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECLs.

The Group considers a range of relevant forward-looking macro-economic assumptions for the determination of unbiased general industry adjustments and any related specific industry adjustments that support the calculation of ECLs. Based on the Group's evaluation and assessment and after taking into consideration external actual and forecast information, the Group formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies, monetary authorities and selected private-sector and academic institutions.



The base case represents a most-likely outcome and is aligned with information used by the Group for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Group carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Group has identified and documented key drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

Predicted relationship between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past one year and three months. The methodologies and assumptions including any forecasts of future economic conditions are reviewed regularly.

The Group has not identified any uncertain event that it has assessed to be relevant to the risk of default occurring but where it is not able to estimate the impact on ECL due to lack of reasonable and supportable information.

*Grouping of Instruments for Losses Measured on Collective Basis.* For expected credit loss provisions modelled on a collective basis, a grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogenous. In performing this grouping, there must be sufficient information for the Group to be statistically credible. Where sufficient information is not available internally, the Group has considered benchmarking internal/external supplementary data to use for modelling purposes.

The Group grouped its installment contracts receivable for collective measurement into (i) individuals and (ii) corporate customers. No impairment losses were recognized for installment contracts receivable, recognized as trade receivables, in 2023 and 2022.

Exposures that have not deteriorated significantly since origination, or where the deterioration remains within the Group's investment grade criteria are considered to have a low credit risk. The provision for credit losses for these financial assets is based on a 12-month ECLs. The low credit risk exemption has been applied on debt investments that meet the investment grade criteria of the Group in accordance with externally available ratings.

The carrying values of cash and cash equivalents, trade and other receivables and contract assets are disclosed in Notes 7, 8, 20 and 28.

*Fair Value of Financial Assets, Investment Properties and Financial Liabilities.* Entities are required to disclose for each class of financial assets and liabilities and investment properties the fair value of that class of assets and liabilities in a way that permits it to be compared with the corresponding carrying amount in the consolidated statements of financial position, which requires the use of accounting judgment and estimates. While significant components of fair value measurement are determined using verifiable objective evidence (i.e., foreign exchange rates and interest rates), the timing and amount of changes in fair value would differ with the valuation methodology used. Any change in the fair value of these financial assets and liabilities would affect the disclosures made by management. The fair values of the Group's financial assets, investment properties and financial liabilities are set out in Note 29.

*Evaluation of Net Realizable Value of Real Estate Inventories.* Real estate inventories are carried at the lower of cost or NRV. The carrying value of real estate inventories are adjusted when the NRV becomes lower than cost due to changes in estimated selling prices less cost to sell.



Real estate inventories, stated at cost, amounted to ₱24,411.3 million and ₱17,981.2 million as at December 31, 2023 and 2022, respectively (see Note 9).

*Estimating Useful Lives of Investment Properties and Property and Equipment.* The useful life of each of the Group's investment properties and property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any items of property and equipment, and investment properties would increase the recorded depreciation expense and decrease investment properties and property and equipment accounts.

There were no changes in the estimated useful lives of investment properties and property and equipment in 2023, 2022 and 2021.

Investment properties, net of accumulated depreciation, (excluding land and investment properties in progress) amounted to ₱11,417.7 million and ₱11,403.6 million as at December 31, 2023 and 2022, respectively (see Note 11).

Property and equipment, net of accumulated depreciation and amortization, (excluding land and construction in progress) amounted to ₱1,867.3 million and ₱1,163.4 million as at December 31, 2023 and 2022, respectively (see Note 12).

*Impairment of Nonfinancial Assets.* PFRS requires that an impairment review be performed when certain impairment indicators are present. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

Determining the recoverable amounts of investment properties, investment in joint venture and associate and property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the use of estimates and assumptions that can materially affect the consolidated financial statements. Future events could indicate that investment properties, investment in joint venture and property and equipment are impaired. Any resulting impairment loss could have a material adverse impact on the financial position and results of operations of the Group.

The preparation of estimated future cash flows involves significant judgment and estimations. While the Group believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect its assessment of recoverable values and may lead to future additional impairment charges under PFRS.



Noncurrent assets that are subject to impairment testing when impairment indicators are present are as follows:

	<b>2023</b>	2022
Investment properties (see Note 11)	<b>₱14,624,071</b>	₱14,666,614
Property and equipment (see Note 12)	<b>2,648,963</b>	2,154,070
Investments in joint venture and associate (see Note 13)	<b>5,726,874</b>	5,878,073
Advances to contractors (see Notes 11 and 12)	<b>86,614</b>	202,921

The fair value of the investment properties amounted to ₱32.2 billion and ₱30.7 billion as at December 31, 2023 and 2022, respectively (see Note 11).

The Group has considered and assessed that the Group's nonfinancial assets are not impaired. As at December 31, 2023 and 2022, no other impairment indicators were identified for the Group's nonfinancial assets.

No impairment loss was recognized in 2023, 2022 and 2021.

*Deferred Tax Assets.* Management uses judgment in reviewing the carrying amount of deferred tax assets. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of such deferred tax assets to be utilized. However, there is no assurance that sufficient taxable profit will be generated to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets recognized in the consolidated statements of financial position amounted to ₱59.2 million and ₱107.4 million as at December 31, 2023 and 2022, respectively. Deductible temporary difference, NOLCO and MCIT for which no deferred tax assets have been recognized amounted to ₱4.1 million as at December 31, 2022 (nil as at December 31, 2023) (see Note 25).

*Pension Costs and Other Employee Benefits.* The determination of the Group's obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 24 and include, among others, discount rate and expected rate of salary increase. Due to the complexity of the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions.

Pension liability and other employee benefits amounted to ₱84.8 million and ₱72.0 million as at December 31, 2023 and 2022, respectively. Since there is no minimum funding requirement, the resulting net asset or net liability recognized in the consolidated statements of financial position was determined as the lower of the surplus of the plan and the present value of the future service cost to the Group (see Note 24).



## 6. Non-controlling Interests

### a. RGDC

On March 30, 2023, the Parent Company and General Milling Corporation (GMC) entered into a joint venture agreement to form an entity to jointly develop a property into a mixed-use project with residential and retail components. Pursuant to the agreement, Rockwell GMC Development Corporation (RGDC) was incorporated. The Parent Company will be the sole and exclusive project development manager and sole marketing and sales agent of RGDC, contributing cash with 60% ownership interest in RGDC while GMC contributed land and shall contribute cash for 40% ownership interest in RGDC.

Non-controlling interest in RGDC amounted to ₱2,711.4 million as at December 31, 2023, after recognizing non-controlling interest in net loss of RGDC amounting to ₱17.3 million in 2023.

### b. RCDC

On August 8, 2018, the Parent Company entered into a Joint Venture Agreement with San Ramon Holdings, Inc., CVY Property Holdings, Inc. and various individuals (collectively “Carmelray shareholders”) to develop the residential project in Canlubang, Laguna called “Rockwell South at Carmelray”. Pursuant to the Agreement, RCDC was designated by the Parent Company and the Carmelray shareholders to handle the development of “Rockwell South at Carmelray” project. As at December 31, 2018, the Parent Company held 14.7% interest in RCDC, equivalent to 450,000 common shares (eventually converted into 44.1 million Class A redeemable preferred shares and 900,000 common shares on May 27, 2019), and was accounted for as an investment in associate (see Note 13).

On November 20, 2019, the Parent Company subscribed to an additional 240.9 million Class A redeemable preferred shares, representing 37.6% of the total issued and outstanding shares of RCDC, for a total purchase price of ₱2,409.0 million, subject to SEC approval of RCDC’s increase in authorized capital stock. On December 18, 2019, the SEC approval has been obtained and RCDC became Rockwell Land’s subsidiary.

RCDC’s summarized financial information follows:

	<b>2023</b>	2022
Current assets	<b>₱3,342,892</b>	₱6,081,905
Noncurrent assets	<b>186,655</b>	196,530
Current liabilities	<b>812,675</b>	1,138,619
Noncurrent liabilities	<b>347,359</b>	640,304
Revenues	<b>1,760,580</b>	1,906,447
Total comprehensive income	<b>535,508</b>	480,564
	<b>2023</b>	2022
Cash flows:		
Operating	<b>₱2,948,606</b>	₱1,406,276
Financing	<b>(2,665,507)</b>	(713,799)

In 2023, RCDC redeemed voting preferred shares of the Parent Company and non-controlling interest holder amounting to ₱585.3 million resulting to 70.0% ownership interest by RLC, and paid dividends to non-controlling interest holder amounting to ₱279.2 million.



In 2022, RCDC redeemed voting preferred shares of non-controlling interest holder amounting to ₱534.0 million which resulted to 71.6% ownership interest by RLC, and paid dividends to non-controlling interest holder amounting to ₱275.4 million.

Non-controlling interest in RCDC amounted to ₱980.1 million and ₱1,609.4 million as at December 31, 2023 and 2022, respectively.

c. Rock MFA

On July 14, 2017, the Parent Company entered into a Joint Venture Agreement with Mitsui Fudosan (Asia) Pte. Ltd. (Mitsui) to develop the residential component of its project in Quezon City called “The Arton by Rockwell”. In accordance with the Agreement, Rock MFA was incorporated on August 22, 2017 by the Parent Company and Mitsui through SEAI Metro Manila One, Inc. (MFAP) to handle the development of “The Arton by Rockwell”. As at December 31, 2023 and 2022, the Parent Company owns 80% interest in Rock MFA.

Non-controlling interest in Rock MFA amounted to ₱537.7 million, ₱472.8 million and ₱379.3 million as at December 31, 2023, 2022 and 2021, respectively.

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## 7. Cash and Cash Equivalents

This account consists of:

	2023	2022
Cash on hand and in banks	₱1,285,495	₱980,792
Short-term investments	2,965,794	2,536,960
	<b>₱4,251,289</b>	<b>₱3,517,752</b>

Cash in banks earn interest at the respective bank deposit rates. Short-term investments consist of peso and dollar-denominated placements made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term investment rates.

Interest income earned from cash in banks and short-term investments amounted to ₱216.9 million, ₱22.9 million and ₱6.3 million in 2023, 2022 and 2021 respectively (see Note 21).

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## 8. Trade and Other Receivables and Contract Assets

Trade and other receivables consist of:

	2023	2022
Trade receivables from:		
Sale of real estate (see Note 20)	₱294,583	₱3,278,946
Lease	532,670	406,312
Due from related parties (see Note 26)	75,960	145,527
Subscriptions receivable (see Note 26)	208,000	–
Advances to officers and employees (see Note 26)	29,891	46,947
Others	11,570	65,427
	<b>1,152,674</b>	<b>3,943,159</b>
Less allowance for ECLs	25,179	25,727
	<b>₱1,127,495</b>	<b>₱3,917,432</b>



Trade receivables from sale of condominium units, house and lot and residential lots consist of installment contract receivables from real estate customers. Installment contract receivables are collectible in equal monthly installments with terms typically up to five years for high-rise projects and up to three years for horizontal projects. These are noninterest-bearing and are carried at amortized cost. The fair value at initial recognition is derived using discounted cash flow model.

As of December 31, contract assets consist of:

	2023	2022
Current	<b>₱9,237,501</b>	₱12,024,821
Noncurrent	<b>6,110,549</b>	3,745,457
	<b>₱15,348,050</b>	₱15,770,278

Contract assets represent excess of recognized revenues from contracts with real estate customers determined based on percentage of completion against amounts billed to customers. As at December 31, 2023, the movement in contract assets comprises the reclassifications to installment contracts receivables from sale of real estate, and unbilled revenues recognized for the year amounting to ₱12,033.7 million and ₱11,611.5 million, respectively. As at December 31, 2022, the movement in contract assets comprises of the reclassifications to installment contracts receivables from sale of real estate, and unbilled revenues recognized for the year amounting to ₱3,279.0 million and ₱6,479.0 million, respectively (see Note 20).

Interest income earned from sale of real estate amounted to ₱1.8 billion, ₱1.4 billion and ₱1.4 billion in 2023, 2022 and 2021, respectively (see Note 21). Unamortized unearned interest on these receivables and contract assets amounted to ₱4.1 billion and ₱3.6 billion as at December 31, 2023 and 2022, respectively.

Movements in unearned interest on trade receivables from sale of real estate and contract assets follow:

	2023	2022
Trade receivables/contract assets at nominal amount	<b>₱19,748,927</b>	₱22,694,430
Less unearned interest:		
Balance at beginning of year	<b>3,645,206</b>	3,336,872
Unearned interest	<b>2,261,050</b>	1,721,578
Amortization (see Note 21)	<b>(1,799,962)</b>	(1,413,244)
Balance at end of year	<b>4,106,294</b>	3,645,206
Trade receivables/contract assets at discounted amount	<b>₱15,642,633</b>	₱19,049,224

Trade receivables from lease represent short-term receivables from the “Power Plant” Mall tenants and from other commercial establishments held for lease within and outside Rockwell Center which are normally collectible within 30 days from billing date.

Advances to officers and employees mainly representing cash advances to be used for operations are noninterest-bearing and will be liquidated within one year.

Other receivables mainly consist of claims from contractors, receivable from various third parties and accrued interest. These are noninterest-bearing and are due and demandable.



The movements in allowance for ECL, determined on a collective basis using ECL model (trade receivables) and specific identification (other receivables), follows:

	2023			2022		
	Trade Receivables from Lease	Others	Total	Trade Receivables from Lease	Others	Total
Balance at beginning of year	₱9,594	₱16,133	₱25,727	₱15,690	₱18,833	₱34,523
Reversal (see Note 22)	(2,944)	–	(2,944)	(6,096)	(2,700)	(8,796)
Provision (see Note 22)	–	2,396	2,396	–	–	–
Balance at end of year	₱6,650	₱18,529	₱25,179	₱9,594	₱16,133	₱25,727

## 9. Real Estate Inventories

This account consists of:

	2023	2022
Land and development costs	₱15,260,561	₱11,931,384
Land held for future development and other developments costs (see Note 26)	8,339,691	4,920,448
Condominium units for sale	811,086	1,129,379
	₱24,411,338	₱17,981,211

The rollforward analysis of this account follows:

	2023	2022
At January 1	₱17,981,211	₱17,243,928
Construction/development costs incurred (see Note 27)	8,230,153	5,414,704
Cost of real estate sold (shown as part of “Cost of real estate” account in the consolidated statements of comprehensive income)	(8,061,449)	(8,208,501)
Land acquired	6,604,653	2,969,613
Transfers to property and equipment (see Note 12)	(460,299)	(134,250)
Transfers from investment properties (see Note 11)	117,069	695,717
Balance at end of year	₱24,411,338	₱17,981,211

As at December 31, 2023 and 2022, land held for future development and other development costs mainly pertain to land acquisitions in Metro Manila and certain provinces.

As at December 31, 2023 and 2022, condominium units for sale pertains to unsold units of various completed projects.

As at December 31, 2023 and 2022, advances to contractors, shown separately in the consolidated statements of financial position, mainly pertain to advances related to the development of various projects.

The cost of real estate inventories (i.e., land and development costs and condominium units for sale) consists of the costs of land and direct development costs.



Contract fulfillment assets, included under land and development costs, mainly pertain to unamortized portion of the land cost totaling ₱4,777.4 million and ₱6,364.5 million as at December 31, 2023 and 2022, respectively.

Estimated cost to complete various on-going projects expected to be completed until year 2028 amounted to ₱16.9 billion and ₱22.3 billion as at December 31, 2023 and 2022, respectively.

## 10. Other Current Assets

This account consists of:

	2023	2022
Creditable withholding tax	₱1,671,088	₱1,555,700
Input VAT	926,979	973,915
Prepaid costs (see Note 20)	728,050	537,224
Deposit for land acquisition (see Note 26)	158,676	–
Restricted cash	155,944	250,285
Refundable deposits	96,045	88,215
Supplies	56,647	18,649
Others	44,668	57,960
	<b>₱3,838,097</b>	<b>₱3,481,948</b>

Prepaid costs primarily pertain to costs to obtain a contract which consist of sales commission pertaining to real estate sold capitalized as deferred selling expense (see Note 20).

As at December 31, 2023 and 2022, restricted cash represents escrow account to cover all payments received from the buyers for the sale of real estate with restriction on withdrawal and remittance. The escrow account is required to be maintained until satisfactory compliance with the conditions of the Temporary License to Sell issued by the Department of Human Settlements and Urban Development.

Refundable deposits mainly consist of security deposits in accordance with lease agreement.

## 11. Investment Properties

The rollforward analysis of this account follows:

	2023				
	Land	Buildings and Improvements	Right-of-use Assets	Investment Properties in Progress	Total
At January 1, 2023, net of accumulated depreciation and amortization	₱2,803,529	₱10,940,161	₱463,414	₱459,510	₱14,666,614
Additions to construction (see Note 27)	–	474,445	–	200,905	675,350
Transfers to real estate inventories (see Note 9)	–	–	–	(117,069)	(117,069)
Reclassification	–	140,514	–	(140,514)	–
Depreciation and amortization (see Note 22)	–	(585,556)	(15,268)	–	(600,824)
At December 31, 2023, net of accumulated depreciation and amortization	<b>₱2,803,529</b>	<b>₱10,969,564</b>	<b>₱448,146</b>	<b>₱402,832</b>	<b>₱14,624,071</b>

(Forward)



2023					
	Land	Buildings and Improvements	Right-of-use Assets	Investment Properties in Progress	Total
At January 1, 2023:					
Cost	P2,803,529	P15,415,258	P524,486	P459,510	P19,202,783
Accumulated depreciation and amortization	-	(4,475,097)	(61,072)	-	(4,536,169)
Net carrying amount	P2,803,529	P10,940,161	P463,414	P459,510	P14,666,614
At December 31, 2023:					
Cost	P2,803,529	P16,022,489	P524,486	P402,832	P19,753,336
Accumulated depreciation and amortization	-	(5,052,925)	(76,340)	-	(5,129,265)
Net carrying amount	P2,803,529	P10,969,564	P448,146	P402,832	P14,624,071
2022					
	Land	Buildings and Improvements	Right-of-use Assets	Investment Properties in Progress	Total
At January 1, 2022, net of accumulated depreciation and amortization					
	P2,930,648	P10,703,212	P478,682	P521,554	P14,634,096
Additions to construction (see Note 27)	-	282,892	-	21,678	304,570
Transfers (to) from real estate inventories (see Note 9)	(356,900)	(51,034)	-	(287,783)	(695,717)
Transfers (to) from property and equipment (see Note 12)	229,781	90,414	-	619,337	939,532
Reclassification	-	415,276	-	(415,276)	-
Depreciation and amortization (see Note 22)	-	(500,599)	(15,268)	-	(515,867)
At December 31, 2022, net of accumulated depreciation and amortization	P2,803,529	P10,940,161	P463,414	P459,510	P14,666,614
At January 1, 2022:					
Cost	P2,930,648	P14,677,710	P524,486	P521,554	P18,654,398
Accumulated depreciation and amortization	-	(3,974,498)	(45,804)	-	(4,020,302)
Net carrying amount	P2,930,648	P10,703,212	P478,682	P521,554	P14,634,096
At December 31, 2022:					
Cost	P2,803,529	P15,415,258	P524,486	P459,510	P19,202,783
Accumulated depreciation and amortization	-	(4,475,097)	(61,072)	-	(4,536,169)
Net carrying amount	P2,803,529	P10,940,161	P463,414	P459,510	P14,666,614

Investment properties are carried at cost. Investment properties consist of the “Power Plant” Mall (P3.1 billion and P3.2 billion as at December 31, 2023 and 2022, respectively), other investment properties held for lease within and outside Rockwell Center (P11.0 billion and P10.9 billion as at December 31, 2023 and 2022, respectively) and land held for appreciation (P539.7 million as at December 31, 2023 and 2022).

Investment properties in progress include costs incurred for the construction of Rockwell Performing Arts Theater. General borrowing costs capitalized as part of investment properties amounted to P46.2 million in 2022 (nil in 2023) (see Note 16). Average capitalization rate used for this ongoing project is 4.82% in 2022.

Amortization of discount on retention payable, capitalized as part of construction costs, amounted to nil and P1.8 million in 2023 and 2022 (see Note 17).

As at December 31, 2023 and 2022, advances to contractors, included under “Other noncurrent assets” account in the consolidated statements of financial position, amounting to P80.8 million and P165.4 million, respectively, primarily pertain to advances related to the development of Rockwell Performing Arts Theater, One Proscenium projects and Mall Expansion.



Lease income earned from investment properties amounted to ₱2,256.0 million, ₱1,889.4 million and ₱1,227.8 million in 2023, 2022 and 2021, respectively. Direct operating expenses incurred amounted to ₱526.8 million, ₱433.6 million and ₱399.5 million in 2023, 2022 and 2021, respectively.

As a consequence of the COVID-19 pandemic, the Group provided certain rent concessions to its tenants of commercial spaces in the form of lease payment holidays and lease reduction from March 2020 to December 31, 2022. The Group accounted for the rent concessions as not a lease modification. The rent concessions resulted to reduction in rental income amounting to ₱84.9 million and ₱456.5 million in 2022 and 2021, respectively (nil in 2023).

The aggregate fair value of the Group's Power Plant Mall amounted to ₱12.8 billion and ₱12.6 billion as at December 31, 2023 and 2022, respectively. The aggregate fair value of other investment properties held for lease within and outside Rockwell Center and land held for appreciation amounted to ₱19.3 billion and ₱18.1 billion as at December 31, 2023 and 2022, respectively.

The fair value as at December 31, 2023 and 2022 was determined by independent professionally qualified appraiser accredited by the SEC. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable willing seller in an arm's length transaction at the date of valuation.

The fair value of the mall and investment properties held for lease was arrived at through the use of the "Income Approach," particularly the "Discounted Cash Flow Analysis" which is a financial modelling technique based on explicit assumptions regarding the prospective cash flow to a property. This analysis involves the projection of a series of periodic cash flows to an operating property. To this projected cash flow series, an appropriate discount rate is applied to establish an indication of the present value of the income stream associated with the property being valued. In an operating property, periodic cash flow is typically estimated as gross revenue less operating expenses and other outgoings. The series of periodic net operating incomes, along with an estimate of the terminal value, anticipated at the end of the projection period, is then discounted at the discount rate, being a cost of capital or a rate of return used to convert a monetary sum, payable or receivable in the future, into present value. This is included under Level 3 in the fair value hierarchy (see Note 29).

The fair value of land held for appreciation and land component of assets under construction was arrived at through the use of the "Market Data Approach." "Market Data Approach" is based on the assumption that no prudent purchaser will buy more than what it will cost him to acquire an equally desirable substitute parcel or site. This approach is primarily based on sales and listings, which are adjusted for time of sale, location, and general characteristics of comparable lots in the neighborhood where the subject lot is situated. This is included under Level 2 in the fair value hierarchy (see Note 29).

The fair value of assets recently completed and undergoing construction was arrived at through the use of the "Cost Approach". "Cost Approach" is based on the amount required to replace the service capacity of an asset (frequently referred to as current replacement cost). This approach is applied by estimating the amount that currently would be required to construct a substitute software asset of comparable utility. This is included under Level 3 in the fair value hierarchy (see Note 29).

The Group has no restrictions on the realizability of its investment properties and no contractual obligations to purchase, construct or develop investment properties or for repairs, maintenance and enhancements.



## 12. Property and Equipment

The rollforward analysis of this account follows:

	2023					
	Land	Buildings and Improvements	Office Furniture and Other Equipment	Transportation Equipment	Construction in Progress	Total
<b>Cost</b>						
At January 1	₱683,864	₱2,017,434	₱2,265,896	₱387,424	₱306,850	₱5,661,468
Additions	-	55,980	178,194	40,385	-	274,559
Transfers from real estate inventories (see Note 9)	6,980	453,319	-	-	-	460,299
Reclassification	-	215,989	-	-	(215,989)	-
Disposals	-	-	(89,156)	(52,071)	-	(141,227)
At December 31	690,844	2,742,722	2,354,934	375,738	90,861	6,255,099
<b>Accumulated Depreciation and Amortization</b>						
At January 1	-	1,279,651	1,943,080	284,667	-	3,507,398
Depreciation and amortization (see Note 22)	-	81,206	123,358	35,401	-	239,965
Disposals	-	-	(89,156)	(52,071)	-	(141,227)
At December 31	-	1,360,857	1,977,282	267,997	-	3,606,136
<b>Net Book Value at December 31</b>	<b>₱690,844</b>	<b>₱1,381,865</b>	<b>₱377,652</b>	<b>₱107,741</b>	<b>₱90,861</b>	<b>₱2,648,963</b>

	2022					
	Land	Buildings and Improvements	Office Furniture and Other Equipment	Transportation Equipment	Construction in Progress	Total
<b>Cost</b>						
At January 1	₱779,395	₱2,064,217	₱2,159,092	₱383,130	₱919,188	₱6,305,022
Additions	-	43,631	108,489	77,487	6,999	236,606
Transfers (to) from real estate inventories (see Note 9)	134,250	-	-	-	-	134,250
Transfers to investment properties (see Note 11)	(229,781)	(90,414)	-	-	(619,337)	(939,532)
Reclassification	-	-	(1,685)	(73,193)	-	(74,878)
At December 31	683,864	2,017,434	2,265,896	387,424	306,850	5,661,468
<b>Accumulated Depreciation and Amortization</b>						
At January 1	-	1,177,204	1,833,114	332,087	-	3,342,405
Depreciation and amortization (see Note 22)	-	102,447	111,651	25,773	-	239,871
Disposals	-	-	(1,685)	(73,193)	-	(74,878)
At December 31	-	1,279,651	1,943,080	284,667	-	3,507,398
<b>Net Book Value at December 31</b>	<b>₱683,864</b>	<b>₱737,783</b>	<b>₱322,816</b>	<b>₱102,757</b>	<b>₱306,850</b>	<b>₱2,154,070</b>

As at December 31, 2023 and 2022, advances to contractors, included under “Other noncurrent assets” account in the consolidated statements of financial position, amounting to ₱5.8 million and ₱37.6 million, respectively, primarily pertain to advances related to the development of “Mactan Hotel”.

## 13. Investments in Joint Venture and Associate

This account consists of:

	2023	2022
Investment in:		
Joint venture	₱4,922,842	₱5,116,073
Associate	804,032	762,000
	<b>₱5,726,874</b>	<b>₱5,878,073</b>



The details and movement in investments in joint venture and associate are as follows:

	2023	2022
Cost:		
Balance at beginning of year	₱5,512,549	₱3,047,339
Additional investment	–	2,518,410
Return of investment	(200,865)	(53,200)
	<b>5,311,684</b>	<b>5,512,549</b>
Accumulated share in net income:		
Balance at beginning of year	365,524	480,376
Share in net income	465,711	375,618
Dividend distribution	(416,045)	(490,470)
Balance at end of year	415,190	365,524
Carrying value	<b>₱5,726,874</b>	<b>₱5,878,073</b>

a. RIDC

In December 2021, the Parent Company entered into a Joint Venture Agreement (JVA) with International Pharmaceuticals, Inc. (IPI) to jointly develop parcels of land in Cebu into residential condominiums and commercial, retail and office components (the Project) through Rockwell IPI Development Corporation (RIDC or JV Co), formerly 8 Promoveo Land, Inc. (PLI), and with the view of jointly preserving and continuing IPI's long-standing legacy in the market and the Parent Company's brand of creating communities of unparalleled quality. Under the terms of the JVA, each of the Parent Company and IPI shall at all times hold 50% of the total subscribed shares, except in certain circumstances provided for in the JVA. Pursuant to the JVA, The Parent Company shall subscribe to 3,148,410,000 common and redeemable preferred shares out of the unissued authorized shares of PLI in the following manner:

- a. *First Subscription:* On the execution date of the JVA Agreement, the Parent Company shall execute a Subscription Agreement to subscribe to 1,019,205,000 common shares and 1,500,795,000 redeemable preferred shares - Tier 1.
- b. *Second Subscription:* Upon SEC approval of the increase in capital stock, the Parent Company shall execute a second Subscription Agreement to subscribe to the additional 628,410,000 redeemable preferred shares - Tier 1 to complete its subscription for the shares comprising its Tier 1 capital contribution.

In December 2021, the Parent Company contributed ₱630.0 million in cash to the JV Co as partial payment for its subscription. On the same period, PLI filed its application with the SEC for the increase in authorized capital stock. The corresponding shares of the Parent Company's first subscription shall be issued out of the said increase in authorized capital stock. Accordingly, the aforementioned partial subscription payment is treated as deposits for stock subscription as at December 31, 2021 presented as part of investments in joint ventures.

The increase in RIDC's authorized capital stock was approved by the SEC in April 2022, with the Parent Company accruing the remaining portion of its subscription amounting to ₱2,518.4 million as of December 31, 2022. Out of the accrued subscription, ₱775.0 million will be paid in 2023 while the remaining will be paid within 1 year based on the terms of the JVA. In 2023, the subscription payment was revised depending on the cashflow requirements for the project development with ₱163.0 million to be paid in 2024.



RIDC's statements of financial position include the following:

	<b>2023</b>	2022
Current assets	<b>₱2,476,514</b>	₱2,994,954
Noncurrent assets	<b>4,036,569</b>	3,457,179
Current liabilities	<b>67,450</b>	32,657
Noncurrent liabilities	<b>156,223</b>	157,688
Cash and cash equivalents	<b>596,680</b>	521,188
Real estate inventories	<b>1,698,108</b>	1,590,569

RIDC's statements of comprehensive income include the following:

	<b>2023</b>	2022
Revenue (including interest income on cash in banks)	<b>₱34,412</b>	₱600
Costs and expenses	<b>3,084</b>	47,461
Provision for (benefit from) deferred income tax	<b>3,704</b>	(11,828)
Total comprehensive income (loss)	<b>27,624</b>	(35,033)

The carrying value of the Parent Company's investment in RIDC amounted ₱3.1 million and ₱3.1 million as at December 31, 2023 and 2022, respectively. Share in net income (loss) of RIDC, recognized as part of "Share in net income of joint venture and associate", amounted to ₱13.8 million and (₱17.4) in 2023 and 2022, respectively.

Below is the reconciliation of the summarized financial information of RIDC to the carrying amount of the Parent Company's investment therein:

	<b>2023</b>	2022
Net assets of RIDC	<b>₱6,289,410</b>	₱6,261,788
Interest of the Parent Company in the net assets of RIDC	<b>50%</b>	50%
Carrying amount of investment in RIDC	<b>₱3,144,705</b>	₱3,130,894

As at December 31, 2023 and 2022, RIDC has no commitments and contingencies.

RIDC is not considered as a material investment in joint venture by the Parent Company in 2021.

b. Unincorporated JV

On March 25, 2008, the Parent Company entered into a 25-year JV Agreement with Meralco to form an unincorporated and registered JV (70% for the Parent Company and 30% for Meralco), referred to as "unincorporated JV." Under the JV Agreement, the parties agreed to pool their allocated areas in the first two towers of the BPO Building (called "Rockwell Business Center" or "RBC"), including the right to use the land, and to operate and manage the combined properties for lease or any similar arrangements to third parties under a common property management and administration. Consequently, the Parent Company's contribution to the unincorporated JV is presented as "Investment in joint venture" account in the consolidated statements of financial position. The unincorporated JV started commercial operations in July 2009.



In accordance with the terms of the JV Agreement, the Parent Company acts as the Property Manager of the unincorporated JV. Management fees recognized by the Parent Company, which is shown as part of “Others” account in the consolidated statements of comprehensive income, amounted to ₱9.9 million, ₱7.5 million and ₱4.4 million in 2023, 2022 and 2021, respectively (see Note 26). The unincorporated JV will be managed and operated in accordance with the terms of the JV Agreement and with the Property Management Plan provided for in the JV Agreement. The principal place of business of the unincorporated JV is at Meralco Compound, Ortigas Center, Pasig City.

On December 6, 2013, Meralco and the Parent Company entered into a Supplemental Agreement to the JV Agreement to include their respective additional rights and obligations, including the development and construction of the third tower of the BPO Building. Under the Supplemental Agreement, Meralco shall contribute the corresponding use of the land where the third BPO Building will be constructed while the Parent Company shall provide the additional funds necessary to cover the construction costs. Construction of the third tower was completed in December 2014.

The joint venture’s statements of financial position include the following:

	<b>2023</b>	2022
Current assets	<b>₱885,034</b>	₱974,122
Noncurrent assets	<b>2,089,612</b>	2,288,408
Current liabilities	<b>197,349</b>	74,441
Noncurrent liabilities	<b>237,101</b>	352,116
Cash and cash equivalents	<b>511,589</b>	579,315
Current financial liabilities (excluding trade and other payables and provisions)	<b>47,579</b>	44,850
Noncurrent financial liabilities (excluding trade and other payables and provisions)	<b>341,798</b>	332,415

The joint venture’s statements of comprehensive income include the following:

	<b>2023</b>	2022	2021
Revenue	<b>₱1,162,746</b>	₱1,113,797	₱1,062,447
Cost and expenses	<b>263,228</b>	247,843	207,013
Depreciation and amortization expense	<b>212,157</b>	211,461	212,191
Interest income	<b>23,225</b>	8,702	2,039
Provision for income tax	<b>125,062</b>	116,318	112,788
Total comprehensive income/net income	<b>585,524</b>	546,877	532,493



The carrying value of the Parent Company's investment in joint venture consists of:

	2023	2022
Cost:		
Balance at beginning of year	₱1,612,461	₱1,665,661
Return of investment*	(200,865)	(53,200)
	<b>1,411,596</b>	1,612,461
Accumulated share in net income:		
Balance at beginning of year	372,719	480,376
Share in net income**	409,867	382,813
Dividend distribution	(416,045)	(490,479)
Balance at end of year	<b>366,541</b>	372,719
Carrying value	<b>₱1,778,137</b>	₱1,985,180

\*Represents excess cash of the joint venture distributed as return of capital as agreed by the joint venture partners.

\*\*Shown as part of "Share in net income of joint venture and associate" account in the consolidated statements of comprehensive income.

In 2020, the Parent Company and Meralco have agreed that effective January 1, 2020, all income sharing distribution in excess of the JV's retained earnings shall be treated as return of capital.

Below is the reconciliation of the summarized financial information of the unincorporated JV to the carrying amount of the Parent Company's investment therein:

	2023	2022
Net assets of the unincorporated JV	₱2,540,196	₱2,835,973
Interest of the Parent Company in the net assets of the unincorporated JV	70%	70%
Carrying amount of investment in joint venture	<b>₱1,778,137</b>	₱1,985,181

As at December 31, 2023 and 2022, the unincorporated JV has no commitments and contingencies.

#### Investment in an Associate

On August 17, 2020, the Parent Company entered into a Joint Venture Agreement with T.G.N. Realty Corporation to develop parcels of land in Pampanga, through RNDC. The final shareholdings shall be 40%-60% between Rockwell Land and T.G.N. Realty Corporation, respectively.

On November 6, 2020, the Parent Company subscribed to 746,698,125 redeemable preference shares and 9,451,878 common shares of RNDC, equivalent to 40% of RNDC's outstanding capital stock, for a total consideration of ₱756.2 million. As at December 31, 2020, the Parent Company made partial payment of the subscription price amounting to ₱72.0 million and accounted for such investment as an associate. The purchase price allocation resulted to recognition of RNDC's assets and liabilities at fair value, with land as the primary asset, and embedded goodwill amounting to ₱51.0 million.



As at December 31, 2023 and 2022, the Parent Company made a partial payment of the subscription price amounting to ₱200.0 million and ₱80.0 million, respectively, while the remaining unpaid subscription of the Parent Company in RNDC amounting to ₱204.2 million and ₱404.2 million, respectively, is recognized as subscription payable in the consolidated statements financial position (see Note 13).

On December 5, 2023, the SEC certified the valuation of real properties in the amount of ₱129,800,000 be applied as payment for RNDC's additional issuance of 129,800,000 redeemable preferred shares to T.G.N. Realty Corporation at par value of ₱1.00 each from the unissued portion of its authorized capital stock bringing the ownership of the Parent Company in RNDC to 38.5% as of December 31, 2023 from 41.2% as of December 31, 2022.

As at December 31, 2023 and 2022, the Group's investment in RNDC amounted to ₱804.0 million and ₱762.0 million, respectively. Share in net income of RNDC, recognized as part of "Share in net income of joint venture and associate", amounted to ₱42.0 million and ₱10.3 million in 2023 and 2022, respectively.

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#### 14. Investment in Equity Instruments at FVOCI

As at December 31, this account consists of:

	2023	2022
Quoted	₱58,280	₱33,280
Unquoted	3,269	3,431
	<b>₱61,549</b>	<b>₱36,711</b>

##### Quoted Equity Shares

This primarily consists of investment in Manila Polo Club shares. Movement in the balance follows:

	2023	2022
Balance at beginning of year	₱33,280	₱26,919
Unrealized gain on fair value adjustments	25,000	6,361
Balance at end of year	<b>₱58,280</b>	<b>₱33,280</b>

##### Unquoted Equity Shares

Unquoted equity securities consist of investments in Meralco preferred shares which were issued to the Parent Company when Meralco meters were connected and will only be disposed of upon termination of service. These shares have no quoted market price and any fair value gain or loss on these investments is not material to the consolidated financial statements. As at financial reporting date, the Parent Company has no plans of disposing these unquoted equity securities.



## 15. Trade and Other Payables

This account consists of:

	2023	2022
Trade	<b>₱1,647,268</b>	₱1,206,993
Accrued expenses:		
Project costs	<b>3,573,461</b>	3,005,039
Selling, marketing and promotions	<b>529,379</b>	483,210
Employee benefits (see Note 24)	<b>136,754</b>	93,369
Interest	<b>134,476</b>	107,289
Utilities	<b>82,815</b>	66,408
Repairs and maintenance	<b>69,171</b>	45,048
Taxes and licenses	<b>62,904</b>	105,831
Producers' share	<b>30,867</b>	27,021
Others	<b>195,698</b>	193,527
Contract liabilities:		
Deposits from pre-selling of condominium units (see Notes 17 and 20)	<b>972,366</b>	103,764
Excess of collections over recognized receivables (see Notes 17 and 20)	<b>601,965</b>	762,844
Advance payments from members and customers (see Note 20)	<b>11,695</b>	11,646
Current portions of:		
Retention payable (see Note 17)	<b>890,273</b>	910,960
Security deposits (see Note 17)	<b>354,707</b>	359,611
Deferred lease income (see Note 17)	<b>188,355</b>	185,314
Lease liabilities (see Note 27)	<b>26,761</b>	27,858
Output VAT	<b>147,770</b>	340,921
Deferred output VAT	<b>39,887</b>	1,136,501
Due to related parties (see Note 26)	<b>29,224</b>	107,159
Others	<b>5,118</b>	220,039
	<b>₱9,730,914</b>	₱9,500,352

Trade payables and accrued project costs are noninterest-bearing normally settled on a 30-day term.

Accrued taxes mainly consist of transfer fees payable and taxes payable other than income tax.

Accrued expenses are normally settled within 12 months.

Deferred output VAT pertains to output VAT on receivables for which sales recognition has been deferred based on sales collection threshold for VAT recognition purposes and are expected to be settled relative with the payment terms provided to customers.

Deposits from pre-selling of condominium units represent cash received from buyers of certain projects with pending recognition of revenue. The current portion of these deposits are expected to be applied against receivable from sale of condominium units the following year (see Notes 9 and 20).

Advance payments from members and customers mainly include membership dues received but are not yet due as at reporting period.



Retention payable pertains to the amount withheld by the Group on contractor's billings to be released after the guarantee period. The retention serves as a security from the contractor should there be defects in the project.

Security deposits pertains to rent of tenants with cancellable lease contracts. This will be refunded to the lessees at the end of the lease term or be applied to the last months' rentals on the related contracts.

## 16. Interest-bearing Loans and Borrowings

This account consists of:

	Effective Interest Rate	2023	2022
<b>Current</b>			
Term loan	Fixed 3.43%-6.24%		
	Floating 6.14%-7.57%	<b>₱2,836,245</b>	₱2,856,010
Less unamortized loan transaction costs		<b>23,796</b>	22,664
		<b>₱2,812,449</b>	₱2,833,346
<b>Noncurrent</b>			
Term loan	Fixed 3.43%-6.24%		
	Floating 6.14%-7.57%	<b>₱23,123,635</b>	₱22,349,880
Less unamortized loan transaction costs		<b>91,796</b>	89,742
		<b>₱23,031,839</b>	₱22,260,138

### Term Loan

*PNB.* On May 25, 2016, December 19, 2019 and September 13, 2021, the Parent Company entered into unsecured credit facilities with PNB each amounting to ₱5.0 billion, for a total of ₱15.0 billion. As at September 13, 2022, ₱3.5 billion of the credit facility with PNB has expired. The Parent Company will pay 70% of the loan amounts quarterly over the term of the loans and the balance upon maturity.

Details of drawdowns are as follows:

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarterly Payments	Amount (in billions)
1	May 2016	10 years	August 2018	32	₱1.0
2	August 2017	7 years	August 2019	20	1.0
3	September 2017	7 years	September 2019	20	1.0
4	October 2017	7 years	October 2019	20	1.0
5	December 2017	7 years	December 2019	20	1.0
6	December 2019	7 years	December 2021	20	1.0
7	January 2020	7 years	April 2022	20	1.0
8	December 2020	7 years	March 2023	20	1.0
9	February 2021	7 years	May 2022	24	2.0
10	October 2021	7 years	January 2024	20	1.0
11	April 2022	7 years	January 2024	22	0.5
					<b>₱11.5</b>

*MBTC.* On June 14, 2016, the Parent Company entered into a credit facility with MBTC amounting to ₱4.0 billion. The Parent Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.



Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	June 2016	7 years	September 2018	20	₱1.0
2	June 2016	10 years	September 2018	32	1.0
3	September 2016	7 years	December 2018	20	0.5
4	June 2017	10 years	September 2018	32	1.0
5	October 2017	10 years	September 2018	32	0.5
					₱4.0

On November 18, 2019, the Parent Company entered into an unsecured credit facility with Metropolitan Bank and Trust Company (MBTC) amounting to ₱5.0 billion. The Parent Company will pay 50% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarterly Payments	Amount (in billions)
1	November 2019	7 years	February 2022	20	₱2.0
2	December 2019	7 years	February 2022	20	1.0
3	March 2020	7 years	June 2022	20	1.0
4	August 2020	7 years	November 2022	20	1.0
					₱5.0

As at December 31, 2020, the credit facility with MBTC has been fully utilized.

On December 16, 2022, the Parent Company entered into an unsecured credit facility with MBTC amounting to ₱3.0 billion. There were no drawdowns made in the facility as at December 31, 2022.

On June 14, 2016, Retailscapes entered into a credit facility with MBTC amounting to ₱1.0 billion to finance the development of Santolan Town Plaza. Retailscapes will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarterly Payments	Amount (in billions)
1	June 2016	10 years	September 2018	32	₱0.5
2	May 2017	10 years	September 2018	32	0.5
					₱1.0

*BDO.* On January 20, 2020, the Parent Company entered into an unsecured credit facility with BDO amounting to ₱10.0 billion. The Parent Company will pay 48% of the loan amount quarterly over the term of the loan and the balance upon maturity.



Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	February 2020	10 years	May 2022	32	₱1.0
2	April 2020	10 years	July 2022	32	1.0
3	July 2020	10 years	October 2022	32	2.0
4	September 2020	10 years	December 2022	32	1.0
5	April 2021	9 years	May 2022	32	1.0
6	June 2021	9 years	May 2022	32	1.0
7	August 2021	9 years	May 2022	32	1.0
8	September 2021	9 years	May 2022	32	1.0
9	October 2021	9 years	May 2022	32	1.0
					₱10.0

As at December 31, 2021, the credit facility with BDO has been fully utilized.

On March 4, 2022, the Parent Company entered into an unsecured credit facility with BDO amounting to ₱5.0 billion. The Parent Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	Dec 2022	10 years	March 2024	36	₱1.5
2	March 2023	10 years	March 2024	36	3.5
					₱5.0

As at December 31, 2023, the credit facility with BDO has been fully utilized.

*Shareholder Loan.* On June 5, 2018, Rockwell MFA entered into a shareholder loan agreement with the Parent Company and Mitsui, through SEAI Metro Manila One, Inc., for the purpose of funding “The Arton by Rockwell” project.

As at December 31, 2023 and 2022, the loan proceeds received by Rockwell MFA from SEAI Metro Manila One, Inc. amounted to nil and ₱128.6 million, respectively.

The loan bears an interest rate equal to the base rate plus the applicable spread of 150 bps. The base rate may be any benchmark rate relevant to the currency and term of the loan. The outstanding loan drawdowns in 2018 and 2019 amounting to ₱105.6 million shall be payable in lumpsum on December 31, 2022, while the loan drawdowns in 2020 amounting to ₱110.0 million shall be payable on December 31, 2023. On November 3, 2022, Rockwell MFA and the Creditor agreed to defer the maturity date of loan with principal amounting to ₱41.0 million and ₱64.6 million from December 31, 2022 to December 31, 2024 and June 30, 2024, respectively. On November 6, 2023, the Rockwell MFA and the Creditor agreed to defer the maturity date of loan with principal amounting to ₱110.0 million; ₱64.6 million and ₱142.6 million from December 31, 2023; June 30, 2024 and December 31, 2024 to December 31, 2027, respectively.

The outstanding balance of the term loans, net of unamortized loan transaction costs, amounted to ₱25,844.3 million and ₱25,093.5 million as of December 31, 2023 and 2022, respectively.



Contracts to Sell (CTS) Loan Financing

The Group entered into loan financing agreements with financial institutions to fund the ongoing construction of its projects whereby the Group assigned its installment contracts receivables under its CTS on a with recourse basis. These receivables are used as collateral to secure the corresponding loans obtained until full settlement in 2022.

The CTS loans bear fixed interest rates ranging from 5.0% to 6.0%. Principal payments on the loan amounting to ₱1,262.5 million were made in 2022.

Short-term Loans

In 2022, the Parent Company obtained short-term loans from various financial institutions bearing interest rates ranging from 2.45% to 3.00% with terms of three months. As at December 31, 2023 and 2022, outstanding short-term loans amounted to nil.

*Loan Transaction Costs.* As at December 31, 2023 and 2022, loan transaction costs consisting of documentary stamp tax and underwriting fees on the corporate notes and bonds were capitalized and presented as a deduction from the related loan balance.

The movement in the balance of the capitalized loan transaction costs are as follows:

	<b>2023</b>	2022
Balance at beginning of year	<b>₱112,406</b>	₱137,480
Additions	<b>26,250</b>	15,802
Amortization (see Note 22)	<b>(23,064)</b>	(40,876)
Balance at end of year	<b>₱115,592</b>	₱112,406

*Interest expense.* Interest expense on interest-bearing loans and borrowings amounted to ₱1,479.3 million, ₱1,105.6 million and ₱1,024.3 million in 2023, 2022 and 2021, respectively (see Note 22). Interest expense capitalized as part of investment properties amounted to nil and ₱46.2 million in 2023 and 2022, respectively (see Note 11).

*Principal Repayments.* The principal repayments of all loans and borrowings based on existing terms are scheduled as follows:

Year	Amount
2024	₱2,836,245
2025	2,952,345
2026	6,581,261
2027	2,534,169
2028 and onwards	11,055,860
	<b>₱25,959,880</b>

*Covenants.* The loan contains, among others, covenants regarding incurring additional long-term debt and paying out dividends, to the extent that such will result in a breach of the required debt-to-equity ratio (2:1 max.) and current ratio (1:1 min.). As at December 31, 2023 and 2022, the Group has complied with these covenants (see Note 28).



## 17. Deposits and Other Liabilities

This account consists of:

	2023	2022
Retention payable - net of current portion of ₱890.2 million in 2023 and ₱911.0 million in 2022 (see Note 15)	<b>₱786,626</b>	₱700,999
Contract liabilities:		
Security deposits - net of current portion of ₱354.7 million in 2023 and ₱359.6 million in 2022 (see Note 15)	<b>391,310</b>	339,443
Deferred lease income - net of current portion of ₱188.4 million in 2023 and ₱185.3 million in 2022 (see Note 15)	<b>224,844</b>	194,736
Deposits from pre-selling of condominium units - net of current portion of ₱972.4 million in 2023 and ₱103.8 million in 2022 (see Notes 15 and 20)	<b>160,118</b>	381,290
Excess of collections over recognized receivables - net of current portion of ₱602.0 million in 2023 and ₱762.8 million in 2022 (see Notes 15 and 20)	<b>86,217</b>	539,392
Condominium and utility deposits	<b>187,965</b>	157,204
Others (see Notes 15 and 24)	<b>39,376</b>	39,343
	<b>₱1,876,456</b>	₱2,352,407

Retention payable is the portion of the amount billed by contractors that is being withheld as security in case the Parent Company incurs costs during the defects and liability period, which is one year after a project's completion. This is subsequently released to the contractors after the said period.

As discussed in Note 4, the Group uses discounted cash flow analysis to measure the fair value of retention payable. The resulting difference between the transaction price and fair value at initial recognition is recognized in the consolidated statements of financial position as a reduction from "Real estate inventories". The retention payable is carried at amortized cost using effective interest method. The amortization of discount on retention payable is expensed as part of the "Interest expense" account in the consolidated statements of comprehensive income (see Note 22).

The following table shows a reconciliation of unamortized discount on retention payable as at year-end.

	2023	2022
Balance at beginning of year	<b>₱44,399</b>	₱32,457
Additions	<b>60,339</b>	28,060
Amortization (see Notes 11 and 22)	<b>(44,737)</b>	(16,118)
Balance at end of year	<b>₱60,001</b>	₱44,399

Security deposits mainly consist of the four months deposits paid by mall tenants at the beginning of the lease term, to be refunded at the end of the contract.



Deferred lease income pertains to two months advance rent included in the initial billing to mall tenants, which shall be applied to the monthly rental at the end of the lease term.

Condominium and utility deposits primarily pertains to customer's security upon purchase of an unit and upfront payments for services such as water and electricity.

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## 18. Share-based Payment Plans

The Parent Company has an Employee Stock Option Plan (ESOP) that was approved by the BOD and stockholders on May 2, 2012 and August 3, 2012, respectively. The ESOP is offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock or 192,630,881 common shares of the Parent Company on a fully diluted basis and may be issued upon the exercise by the eligible participants of the stock option plans. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. The ESOP was approved by the SEC on December 6, 2012 and was communicated to the employees on January 3, 2013.

The terms of the ESOP include, among others, a limit as to the number of shares a qualified regular employee of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include may purchase. Options are expected to be granted annually over a period of 5 years. Options granted are vested after one year. All qualified participants are given until 10th year of the grant date to exercise the stock option.

The primary terms of the grants follow:

Grant date	January 3, 2013
Number of options granted	63,918,000
Offer price per share	1.46
Option value per share	1.43

The fair value of equity-settled share options granted is estimated as at the date of grant using the binomial option pricing model, taking into account the terms and conditions upon which the options were granted.

The following table lists the inputs to the model used for the option grants:

Expected volatility (%)	36.94
Exercise price (₱)	1.46
Spot price (₱)	2.52
Risk-free interest rate (%)	4.19
Term to maturity (years)	10.0
Dividend yield (%)	1.91

The expected volatility reflects the average historical volatility of peer companies based on a lookback period consistent with the term to maturity of the option. This may likewise not necessarily be the actual volatility outcome. The effects of expected early exercise, including the impact of the vesting period and blackout periods, are captured in the binomial model. No other features of the option grants were incorporated into the measurement of the fair value of the options.



On April 25, 2019, the Parent Company’s BOD approved the extension of plan expiry date of ESOP shares from December 31, 2022 to December 31, 2025.

There were no share options granted or exercised in 2023, 2022 and 2021.

As at December 31, 2023 and 2022, the outstanding ESOP shares are as follows:

	2023	2022
Number of grants	<b>63,918,000</b>	63,918,000
Cancellations	<b>(13,630,000)</b>	(4,429,000)
Exercised	<b>(15,000,000)</b>	(15,000,000)
Remaining shares	<b>35,288,000</b>	44,489,000

As at December 31, 2023 and 2022, total share-based payment transactions, net of applicable tax, amounting to ₱69.7 million are presented as “Share-based payments” account under the equity section of the consolidated statements of financial position.

## 19. Equity

### a. Capital Stock

As at December 31, 2023 and 2022, capital stock consists of:

	Number of Shares	Amount
<b>Authorized</b>		
Common - ₱1 par value	8,890,000,000	₱8,890,000
Preferred - ₱0.01 par value	11,000,000,000	110,000
	<b>19,890,000,000</b>	<b>₱9,000,000</b>
<b>Issued</b>		
Common - ₱1 par value	6,243,382,344	₱6,243,382
Preferred - ₱0.01 par value	2,750,000,000	27,500
	<b>8,993,382,344</b>	<b>₱6,270,882</b>

The preferred shares are of equal rank, preference and priority with the common shares and are identical in all respects regardless of series, except as to the issue value which may be specified by the BOD from time to time. It has voting rights and are non-participating in any other or further dividends beyond that specifically on such preferred shares. Each preferred share shall not be convertible to common shares. Other features of the preferred shares shall be at the discretion of the BOD at the time of such issuance. All preferred shares currently outstanding earn 6% cumulative dividend per annum. On January 31, 2012, the Parent Company fully redeemed these preferred shares at par value, including dividends in arrears of 4.1 million. On February 28, 2012, the BOD authorized the reissuance of these preferred shares at a later date. On April 10, 2012, the Parent Company issued to FPHC all preferred shares at par value.



Below is the track record of issuance of the Parent Company's common stock:

<u>Date of SEC Approval</u>	<u>Authorized Capital Stock</u>	<u>New Subscriptions/ Issuances</u>	<u>Issue/ Offer Price</u>
May 2012, listing by way of introduction	8,890,000,000	6,228,382,344	₱1.46
Exercise of ESOP shares (see Note 18)	–	15,000,000	
	<u>8,890,000,000</u>	<u>6,243,382,344</u>	

As of December 31, 2023 and 2022, the Parent Company has total shareholders of 45,456 and 45,777, respectively, on record. For this purpose, public shares held under PCD Nominee are counted as two (one for PCD Nominee - Filipino and another for PCD Nominee - Foreign).

b. Other Equity Adjustments

This account represents the difference between the consideration received from the sale of the proprietary shares and the carrying value of the related interest amounting to ₱540.3 million as at December 31, 2023 and 2022.

c. Treasury Shares

In May 2012, Rockwell Land acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from property dividend distribution made by Meralco, at ₱1.4637 per share (see Note 1).

d. Retained Earnings

As at December 31, 2023 and 2022, the unappropriated consolidated retained earnings include undistributed net earnings of subsidiaries amounting to ₱422.6 million and ₱409.3 million, respectively. Such undistributed net earnings are not currently available for dividend distribution unless declared by the BOD of the subsidiaries. Retained earnings are further restricted to the extent of the cost of treasury shares. As at December 31, 2023 and 2022, retained earnings available for dividend declaration amounted to ₱5.0 billion and ₱5.4 billion, respectively.

On December 7, 2023, the Parent Company's BOD approved the appropriation of retained earnings amounting to ₱14.0 billion (after reversal of ₱11.0 billion appropriation) out of the total retained earnings as of December 31, 2023 to partially fund capital expenditures of the Parent Company from 2024 to 2025.

On December 7, 2022, the Parent Company's BOD approved the appropriation of retained earnings amounting to ₱11.0 billion (after reversal of ₱9.0 billion appropriation) out of the total retained earnings as of December 31, 2022 to partially fund capital expenditures of the Parent Company from 2023 to 2024.

On April 1, 2022, the Parent Company's BOD approved the appropriation of retained earnings amounting to ₱9.0 billion (after reversal of ₱9.0 billion appropriation) out of the total retained earnings as of December 31, 2021 to partially fund capital expenditures of the Parent Company from 2022 to 2023.

As at December 31, 2023 and 2022, appropriated retained earnings amounted to ₱14.7 billion and ₱11.7 billion, respectively.



e. Dividends

On July 28, 2023, the Parent Company's BOD approved the declaration of a regular cash dividend of ₱0.0752 per share to all common shareholders of record as at August 23, 2023 amounting to ₱459.9 million and 6% per annum cumulative cash dividend from July 1, 2022 to June 30, 2023 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on September 18, 2023.

On September 30, 2022, the Parent Company's BOD approved the declaration of a regular cash dividend of ₱0.0537 per share to all common shareholders of record as at October 18, 2022 amounting to ₱328.4 million and 6% per annum cumulative cash dividend from July 1, 2021 to June 30, 2022 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 14, 2022.

On October 6, 2021, the Parent Company's BOD approved the declaration of a regular cash dividend of ₱0.0353 per share to all common shareholders of record as at October 21, 2021 amounting to ₱215.9 million and 6% per annum cumulative cash dividend from July 1, 2020 to June 30, 2021 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 17, 2021.

As at December 31, 2023 and 2022, unpaid cumulative dividends on preferred shares amounted to ₱0.8 million for each year.

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20. Revenue from Contracts with Customers

Disaggregated Revenue Information

The Group derives revenue from the transfer of goods and services over time and at a point in time, in different product types and in geographical locations within the Philippines.

The Group's disaggregation of revenue from contracts with customers by primary geographical market and major products/service lines and the reconciliation of the disaggregated revenue with the Group's two strategic divisions are presented below (excluding interest and lease income):

	<b>2023</b>	
	<b>Residential Development</b>	<b>Commercial Development</b>
Primary geographical markets		
National Capital Region	<b>₱8,943,625</b>	<b>₱1,739,281</b>
Southern Luzon	<b>614,528</b>	-
Central Visayas	<b>1,881,938</b>	-
Western Visayas	<b>1,018,517</b>	-
	<b>₱12,458,608</b>	<b>₱1,739,281</b>

*(Forward)*



2023		
	Residential Development	Commercial Development
Major product/service lines		
Sale of high-end residential condominium units	₱9,575,433	₱–
Sale of residential lots	2,107,911	–
Sale of affordable housing units	15,732	–
Sale of office spaces	–	215,366
Room revenue	–	225,665
Cinema revenue	–	193,672
Others	759,532	1,104,578
	<b>₱12,458,608</b>	<b>₱1,739,281</b>
Timing of revenue recognition		
Transferred over time	₱11,699,076	₱215,366
Transferred at a point in time	759,532	1,523,915
	<b>₱12,458,608</b>	<b>₱1,739,281</b>

2022		
	Residential Development	Commercial Development
Primary geographical markets		
National Capital Region	₱7,155,032	₱2,297,880
Southern Luzon	1,790,857	–
Central Visayas	1,441,882	–
Western Visayas	455,427	–
	<b>₱10,843,198</b>	<b>₱2,297,880</b>
Major product/service lines		
Sale of high-end residential condominium units	₱8,363,114	₱–
Sale of residential lots	1,886,350	–
Sale of affordable housing units	11,688	–
Sale of office spaces	–	1,121,262
Room revenue	–	184,588
Cinema revenue	–	119,693
Others	582,046	872,337
	<b>₱10,843,198</b>	<b>₱2,297,880</b>
Timing of revenue recognition		
Transferred over time	₱10,261,152	₱1,121,262
Transferred at a point in time	582,046	1,176,618
	<b>₱10,843,198</b>	<b>₱2,297,880</b>

2021		
	Residential Development	Commercial Development
Primary geographical markets		
National Capital Region	₱4,715,161	₱1,171,906
Southern Luzon	3,600,183	–
Central Visayas	526,284	–
Western Visayas	–	–
	<b>₱8,841,628</b>	<b>₱1,171,906</b>

Major product/service lines



	2021	
	Residential Development	Commercial Development
Sale of high-end residential condominium units	₱4,847,062	₱—
Sale of residential lots	3,143,608	—
Sale of affordable housing units	456,576	—
Sale of office spaces	—	478,749
Room revenue	—	63,654
Cinema revenue	—	8,986
Others	394,382	620,517
	<b>₱8,841,628</b>	<b>₱1,171,906</b>
Timing of revenue recognition		
Transferred over time	₱8,447,246	₱478,749
Transferred at a point in time	394,382	693,157
	<b>₱8,841,628</b>	<b>₱1,171,906</b>

#### Contract Balances

The table below shows the contract balances arising from revenue from contracts with customers as at December 31.

	2023	2022
Trade receivables* (see Note 8)	<b>₱294,583</b>	₱3,278,946
Contract assets (see Note 8)	<b>15,348,050</b>	15,770,278
Deposits from pre-selling of condominium units** (see Notes 15 and 17)	<b>1,132,484</b>	485,054
Excess of collections over recognized receivables** (see Note 15 and 17)	<b>688,182</b>	1,302,236
Advances payments from members and customers** (see Note 15)	<b>11,695</b>	11,646

\*Included under "Trade and other receivables" account

\*\*Included under "Trade and other payables" and "Deposits and other liabilities" accounts

Trade receivables consist of installment contract receivables from sale of condominium units, house and lot and residential lots. Installment contracts receivables arising from real estate sales are collectible in equal monthly installments with various terms up to a maximum of five years. These are recognized at amortized cost using the effective interest method. The corresponding titles to the residential units sold under this arrangement are transferred to the customers only upon full payment of the contract price. The movement in installment contracts receivables is mainly due to billings to customers during the year. Trade receivables arising from room revenue, cinema revenue and other service income are noninterest-bearing and are generally on terms of 30 days.

Contract assets represent the right to consideration that was already delivered by the Group in excess of the amount recognized as installment contracts receivable. This is reclassified as installment contracts receivable when the monthly amortization of the customer is already due for collection. In 2023 and 2022, the movement in contract assets is mainly due to revenue recognized relative to the increase in percentage of completion of certain projects and the collection of outstanding receivables of completed residential condominium units.

No allowance for expected credit losses related to trade receivables from sale of real estate and contract assets was recognized as at December 31, 2023 and 2022.



Contract liabilities consist of deposits from pre-selling of condominium units (i.e., collections from real estate customers which have not reached the equity threshold to qualify for revenue recognition, excess of collections over recognized receivables (i.e., excess of collections over the goods and services transferred by Group based on percentage of completion) and advance payments from members and customers (membership dues received but are not yet due as at reporting period). In 2023 and 2022, the movement in contract liabilities is mainly due to additional deposits received from pre-selling of condominium units in the “Edades West” and “Rockwell South Cluster 5” projects, excess of collections over revenue recognized of certain projects and the collection of outstanding receivables of completed residential condominium units of certain projects.

Revenue recognized from amounts included in contract liabilities at the beginning of 2023 and 2022 amounted to ₱2,102.9 million and ₱1,178.4 million, respectively.

#### Performance Obligations

Information about the Group’s performance obligations are summarized below:

##### *Real estate sales*

The Group entered into contracts to sell with one identified performance obligation which is the sale of the real estate unit together with the services to transfer the title to the buyer upon full payment of contract price. The amount of consideration indicated in the contract to sell is fixed and has no variable consideration. The sale of real estate unit may cover either the (i) house and lot; (ii) condominium unit and parking lot; and (iii) residential lot, and the Group concluded that there is one performance obligation in each of these contracts. The Group recognizes revenue from the sale of these real estate projects under pre-completed contract over time during the course of the construction.

Payment commences upon signing of the contract to sell and the consideration is payable in cash or under various financing schemes entered with the customer. The financing scheme would include payment of 5% or 10% of the contract price spread over a period of one year at a fixed monthly payment with the remaining balance payable (a) in full at the end of the period either through cash or external financing; or (b) through in-house financing which ranges from two (2) to five (5) years with fixed monthly payment. The amount due for collection under the amortization schedule for each of the customer does not necessarily coincide with the progress of construction, which results to either a contract asset or contract liability.

After the delivery of the completed real estate unit, the Group provides one year warranty to repair minor defects on the delivered serviced lot and house and condominium unit. This is assessed by the Group as a quality assurance warranty and not treated as a separate performance obligation.

The transaction price allocated to the remaining performance obligations (unsatisfied or partially satisfied) as at December 31 follows:

	2023	2022
Within one year	<b>₱6,275,596</b>	₱9,692,821
More than one year	<b>11,963,100</b>	7,590,432
	<b>₱18,238,696</b>	₱17,283,253

The remaining performance obligations expected to be recognized within one year and in more than one year relate to the continuous development of the Group’s real estate projects. The Group’s condominium units and house and lots are expected to be completed within three to four years from start of construction while residential lots are expected to be completed within two years from start of construction.



*Room, cinema and other revenues*

The performance obligation is satisfied as the related services are rendered.

Costs to Obtain Contract and Contract Fulfillment Assets

The Group pays sales commission to its brokers and sales agents for each contract that they obtain from real estate customers. This sales commission is considered incremental costs of obtaining the contract and has been capitalized in accordance with PFRS 15 since the Group expects that sales commission is recoverable.

As at December 31, 2023 and 2022, sales commission pertaining to real estate sold capitalized as deferred selling expense as part of “Prepaid costs” included under “Other current assets” in the consolidated statements of financial position amounted to ₱529.4 million and ₱264.2 million, respectively (see Note 10). For the year ended December 31, 2023, 2022 and 2021, the amortization related to incremental costs to obtain a contract recorded under “Selling expenses” account in the consolidated statements of comprehensive income amounted to ₱431.3 million, ₱492.0 million and ₱459.9 million, respectively (see Note 22). No impairment loss was recognized in the consolidated statements of comprehensive income for the years ended December 31, 2023, 2022 and 2021 related to the Group’s incremental costs to obtain a contract.

The Group considers land as contract fulfillment asset. Additions to land are disclosed in Note 9 to the consolidated financial statements. No impairment on contract fulfillment assets was recognized for the years ended December 31, 2023, 2022 and 2021.

In preparing the consolidated financial statements, the Group undertook a comprehensive review of its major contracts to identify indicators of impairment of contract fulfillment assets. The Group determined whether or not the contract fulfillment assets were impaired by comparing the carrying amount of the asset to the remaining amount of consideration that the Group expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Group used the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price were removed for the impairment test.

In line with the Group’s accounting policy, as set out in Note 4, if a contract or specific performance obligation exhibited marginal profitability or other indicators of impairment, judgment was applied to ascertain whether or not the future economic benefits from these contracts were sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific key performance indicators that could trigger variable consideration, or service credits.



## 21. Interest Income

This account consists of:

	2023	2022	2021
Interest income from:			
Amortization of unearned interest (see Note 8)	₱1,799,962	₱1,413,244	₱1,429,539
Penalty charges	34,255	35,492	38,426
Cash and cash equivalents (see Note 7)	216,879	22,856	6,336
In-house financing	5,981	5,867	8,080
	<b>₱2,057,077</b>	<b>₱1,477,459</b>	<b>₱1,482,381</b>

## 22. Expenses

### Depreciation and Amortization

Depreciation and amortization expense included in the consolidated statements of comprehensive income is as follows:

	2023	2022	2021
Included in:			
Cost of real estate (see Note 11)	₱600,824	₱515,867	₱500,069
General and administrative expenses (see Note 12)	239,965	239,871	262,686
	<b>₱840,789</b>	<b>₱755,738</b>	<b>₱762,755</b>

### General and Administrative Expenses

General and administrative expenses are comprised of:

	2023	2022	2021
Taxes and licenses (see Note 6)	₱547,540	₱444,405	₱354,717
Personnel (see Notes 23 and 24)	500,156	480,436	428,925
Depreciation and amortization (see Note 12)	239,965	239,871	262,686
Repairs and maintenance	156,862	112,727	82,390
Dues and subscriptions	95,211	89,430	51,885
Utilities	99,515	85,152	76,498
Entertainment, amusement and recreation	82,130	79,923	46,653
Contracted services	78,926	65,548	33,517
Marketing and promotions	84,083	77,162	48,280
Rental expense	73,737	56,136	25,718
Producer's share	74,468	67,066	7,497
Fuel and oil	57,751	55,030	40,354
Accommodations	41,467	9,868	5,040
Professional fees	36,638	53,443	73,457
Insurance	24,794	21,193	19,053

(Forward)



	2023	2022	2021
Donation and contributions	₱21,327	₱20,125	₱11,403
Security services	22,264	19,369	14,009
Provision for disallowance of claim for refund	17,544	–	8,500
Provision for (reversal of) ECLs (see Note 8)	(548)	(8,796)	17,531
Transportation and travel	17,444	15,442	5,952
Office supplies	14,883	10,995	9,687
Bank charges	5,030	5,750	4,198
Others	101,488	66,776	40,827
	<b>₱2,392,675</b>	<b>₱2,067,051</b>	<b>₱1,668,777</b>

The Group recognized provision for disallowance of claim for input VAT refund amounting to ₱17.5 million and ₱8.5 million in 2023 and 2021, respectively (nil in 2022). As at December 31, 2022, input VAT being claimed for refund, recognized under “Other noncurrent assets” in the consolidated statement of financial position, amounted to ₱17.5 million (nil as at December 31, 2023).

#### Selling expenses

Selling expenses are comprised of:

	2023	2022	2021
Marketing and promotions	₱556,651	₱254,878	₱308,130
Commissions and amortization of prepaid costs (see Notes 4 and 9)	431,260	491,997	459,856
Personnel (see Notes 23 and 24)	120,654	103,303	76,639
Entertainment, amusement and recreation	37,629	28,443	24,314
Contracted services	18,404	14,181	8,162
Others	58,840	67,570	54,805
	<b>₱1,223,438</b>	<b>₱960,372</b>	<b>₱931,906</b>

#### Interest Expense

Interest expense is comprised of:

	2023	2022	2021
Interest expense on interest-bearing loans and borrowings (see Note 16)	₱1,479,293	₱1,105,554	₱1,024,258
Interest expense on lease liabilities (see Note 27)	51,920	50,741	49,740
Amortization of:			
Loan transaction costs (see Note 16)	23,064	40,876	22,898
Discount on retention payable (see Note 17)	44,737	16,118	44,556
	<b>₱1,599,014</b>	<b>₱1,213,289</b>	<b>₱1,141,452</b>



### 23. Personnel Expenses

Personnel expenses included in general and administrative expenses and selling expenses are comprised of:

	2023	2022	2021
Salaries and wages and other employee benefits (see Notes 22 and 24)	<b>₱565,441</b>	₱508,004	₱423,885
Pension costs (see Notes 22 and 24)	<b>55,369</b>	75,735	81,679
	<b>₱620,810</b>	₱583,739	₱505,564

### 24. Pension Costs and Other Employee Benefits

#### a. Pension Costs

The Group has a funded, noncontributory defined benefit pension plan covering all qualified and permanent employees.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The Group's retirement plan meets the minimum retirement benefit specified under Republic Act 7541.

The following tables summarize the components of the net pension costs recognized in the consolidated statements of comprehensive income and the fund status and amounts recognized in the consolidated statements of financial position for the plan:

#### Net Pension Costs

	2023	2022	2021
Current service cost	<b>₱53,072</b>	₱63,770	₱70,946
Net interest cost	<b>2,297</b>	11,965	10,733
Net pension cost	<b>₱55,369</b>	₱75,735	₱81,679

#### Net Pension Liability

	2023	2022
Present value of benefit obligation	<b>₱801,806</b>	₱577,479
Fair value of plan assets	<b>(717,044)</b>	(505,436)
Net pension liability	<b>₱84,762</b>	₱72,043



The changes in the present value of benefit obligation are as follows:

	2023	2022
Defined benefit obligation at beginning of year	₱577,479	₱695,850
Current service cost	53,072	63,770
Interest cost	40,423	33,249
Actuarial loss (gain) in other comprehensive income/loss due to:		
Experience adjustments	27,057	666
Change in assumptions	108,800	(183,470)
Benefits paid	(5,025)	(32,586)
<b>Defined benefit obligation at end of year</b>	<b>₱801,806</b>	<b>₱577,479</b>

The changes in the fair values of plan assets of the Group are as follows:

	2023	2022
Fair values of plan assets at beginning of year	₱505,436	₱454,006
Interest income included in net interest cost	38,126	21,284
Actual contributions	174,318	82,000
Gain (loss) on plan assets in other comprehensive income/loss	4,189	(27,181)
Benefits paid	(5,025)	(24,673)
<b>Fair values of plan assets at end of year</b>	<b>₱717,044</b>	<b>₱505,436</b>

The Group does not expect to contribute to its pension plan in 2024.

The major categories of plan assets as percentage of the fair value of total plan assets are as follows:

	2023	2022
Investments in:		
Government securities	66.32%	11.44%
Loans and debt instruments	2.66%	36.43%
Other securities	31.02%	52.13%
	<b>100.00%</b>	<b>100.00%</b>

The principal assumptions used as of January 1 in determining pension cost obligation for the Group's plans are as follows:

	2023	2022
Discount rate	7.23-7.34%	5.16-5.18%
Future salary rate increases	10.00%	10.00%

As of December 31, 2023, discount rate and future salary rate increases are 6.14-6.19% and 10.00%, respectively.

The plan assets of the Group are maintained by the trustee banks, BDO Unibank, Inc. (BDO) and MBTC.



As at December 31, the carrying values of the plan approximate their fair values:

	2023	2022
Cash in banks:		
MBTC	₱18,080	₱18,603
BDO	89	3,007
Receivables - net of payables:		
MBTC	4,131	2,318
BDO	1,475	504
Investments held for trading:		
MBTC	440,074	320,511
BDO	253,195	160,493
	<b>₱717,044</b>	<b>₱505,436</b>

Cash in banks are composed of current account, savings deposits and special savings deposits.

Receivables - net of payables are composed of loans receivables, interest receivables and accrued trust fees.

Investments held for trading are investments in government securities, corporate bonds and stocks.

- i. Government securities' maturities range from 1 to 20 years with interest rates ranging from 3.00% to 10.125%.
- ii. The Corporate bonds are certificates of indebtedness issued by top and usually listed corporations exhibiting sound financial performance and enjoying good credit from reputable/accredited agencies. Maturity dates range from 1 to 5 years with interest rates ranging from 4.41% to 7.06%.
- iii. Investment in stocks represents equity securities of companies listed in the PSE.

The Retirement Plan has investment in shares of stock of the Parent Company amounting to ₱58.0 million and ₱57.6 million as at December 31, 2023 and 2022, respectively.

The Group's retirement fund is exposed to a short-term risk since 42% of it is in equities. On the long term, should there be any major corrections in the local equities market, the correction should have a positive impact of the fund since historically the equities market have always out-performed the fixed income market in the long term.

There are no outstanding balances arising from transactions between the Retirement Plan and the Group as at December 31, 2023 and 2022. Except as stated above, there were no other transactions entered into during the year by the Retirement Plan relating to the Group.



In 2023 and 2022, the sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

	2023		2022	
	Increase (Decrease) in Basis Points	Increase (Decrease) in Defined Benefit Obligation	Increase (Decrease) in Basis Points	Increase (Decrease) in Defined Benefit Obligation
Discount rate	+100	(₱92,785)	+100	(₱64,748)
	-100	111,905	-100	77,656
Future salary increases	+100	110,596	+100	77,752
	-100	(93,791)	-100	(66,163)

The Group does not currently employ any asset-liability matching.

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

Year	2023	2022
Less than 1 year	₱55,812	₱53,693
More than 1 year to 5 years	89,411	72,263
More than 5 years to 10 years	445,838	295,902
More than 10 years to 15 years	483,751	473,338
More than 15 years to 20 years	954,050	881,310
More than 20 years	4,950,193	4,242,786

b. Other Employee Benefits

Other employee benefits consist of accumulated employee vacation and sick leave benefit amounting to ₱7.0 million, ₱5.1 million and ₱4.8 million in 2023, 2022 and 2021, respectively (see Note 22).

The present value of the defined benefit obligation of other employee benefits amounted to ₱126.3 million and ₱98.0 million as at December 31, 2023 and 2022, respectively (see Notes 15 and 17).

## 25. Income Taxes

The components of provision for income tax for the years ended December 31 follow:

	2023	2022	2021
Current	₱1,285,044	₱996,256	₱183,491
Deferred	(360,553)	(198,002)	73,959
	₱924,491	₱798,254	₱257,450

The provision for income current tax represents RCIT / MCIT of the Parent Company and certain subsidiaries.

For income tax purposes on sale of real estate, full revenue recognition is applied when greater than 25% of the selling price has been collected in the year of sale, otherwise, the installment method is applied.



The components of the Group's net deferred tax assets and liabilities shown in the consolidated statements of financial position are as follows:

	2023	2022
Net deferred tax assets:		
Lease liabilities	<b>₱159,386</b>	₱162,068
Right-of-use asset	<b>(152,210)</b>	(155,088)
Unutilized NOLCO	<b>46,313</b>	118,919
Deferred lease income	<b>5,749</b>	8,541
Allowance for ECLs and others	-	207,557
Excess of taxable gross profit over accounting gross profit	-	(181,000)
Excess of fair value over carrying value of asset acquired in a business combination	-	(96,160)
Capitalized interest	-	29,886
Unutilized excess MCIT	-	6,337
Accrued/deferred selling expense	-	5,066
Unrealized foreign exchange loss and others	-	(4,023)
Other employee benefits	-	3,925
Unamortized past service cost	-	1,377
	<b>₱59,238</b>	<b>₱107,405</b>
Net deferred tax liabilities:		
Excess of accounting gross profit over taxable gross profit	<b>(₱1,416,158)</b>	(₱2,287,360)
Lease liabilities	<b>132,457</b>	47,364
Excess of fair value over carrying value of asset acquired in a business combination	<b>(96,160)</b>	-
Right-of-use asset	<b>(79,132)</b>	(723)
Deferred lease income	<b>83,118</b>	74,148
Unamortized past service cost	<b>43,633</b>	24,266
Share-based payment	<b>31,886</b>	23,078
Other employee benefits	<b>30,967</b>	23,727
Unfunded pension cost	<b>19,936</b>	17,059
Unutilized NOLCO	<b>15,073</b>	25,614
Unrealized foreign exchange loss and others	<b>8,156</b>	(2,976)
Accrued/deferred selling expense	<b>6,886</b>	34,857
Allowance for ECLs and others	<b>(5)</b>	6,304
Capitalized interest	-	624,575
Unrealized gain on investment in equity instruments at FVOCI	-	(90,441)
Unutilized excess MCIT	-	4,652
	<b>(₱1,219,343)</b>	<b>(₱1,475,856)</b>

As of December 31, 2022, certain subsidiaries have deductible temporary difference, NOLCO and MCIT amounting to ₱3.8 million, ₱0.3 million and ₱0.03 million, respectively, for which no deferred tax assets are recognized since management believes that there are no sufficient taxable profits against which the deferred tax assets can be utilized. ..



On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(bbbb) of “Bayanihan to Recover As One Act” which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As at December 31, 2023, NOLCO of certain subsidiaries can be carried forward and claimed as deduction against regular taxable income as follows:

Year Incurred	Expiry Date	Amount
2020	2025	₱50,852
2021	2026	75,846
2022	2025	60,290
2023	2026	58,554
		<b>₱245,542</b>

The reconciliation of the statutory income tax rate to effective income tax rate as shown in the consolidated statements of comprehensive income is summarized as follows:

	2023	2022	2021
Statutory income tax rate	<b>25.0%</b>	25.0%	25.0%
Additions to (deductions from) income tax resulting from:			
Share in net income of joint venture and associate	<b>(2.7%)</b>	(2.3%)	(1.4%)
Nontaxable income and others	<b>(0.9%)</b>	(0.7%)	(0.9%)
Effective income tax rate	<b>21.4%</b>	22.0%	22.7%

Revenue Memorandum Circular (RMC) No. 35-2012

On August 3, 2012, RMC No. 35-2012 was issued to clarify the taxability of clubs organized and operated exclusively for pleasure, creation and non-profit purposes.

In accordance with this RMC, Rockwell Club pays output VAT under protest starting August 3, 2012 and income tax effective January 1, 2013.

On August 13, 2019, the Supreme Court declared that membership fees, assessment dues and fees of similar nature collected by recreational clubs, which are organized and operated exclusively for pleasure, recreation and other nonprofit purposes, are not necessarily subject to income tax as well VAT. Accordingly, Rockwell Club ceased paying output VAT and income tax from its membership dues prospectively starting from August 2019.

Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

President Rodrigo Duterte signed into law on March 26, 2021 the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.



The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Group:

- Effective July 1, 2020, RCIT rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding ₱5 million and with total assets not exceeding ₱100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- MCIT rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.

On June 20, 2023, the Bureau of Internal Revenue issued Revenue Memorandum Circular (RMC) No. 69-2023 reverting the Minimum Corporate Income Tax (MCIT) rate to 2% of gross income effective July 1, 2023 pursuant to Republic Act (RA) No. 11534, otherwise known as the "Corporate Recovery and Tax Incentives for Enterprises (CREATE)" Act. MCIT rate was previously reduced from 2% to 1% effective July 1, 2020 to June 30, 2023 upon the effectivity of CREATE Act in 2021.

Consequently, the Group recognized MCIT using the effective rate of 1.5% in 2023 in accordance with RMC 69-2023.

## 26. Related Party Transactions

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

The following table summarizes these significant transactions with related parties:

Related Parties	Relationship	Nature of Transaction	Period	Amounts		Terms	Conditions
				Transaction Amount	Owed from (to) Related Parties		
ABS-CBN Group	Under common control	Land acquisitions (see Note 9)	2023	₱733,487	(₱25,472)	Payable in tranches based on the agreement; noninterest-bearing	Unsecured
			2022	₱786,186	(₱107,159)		
			2021	₱-	₱-		
	Under common control	Deposit for land acquisition (see Note 10)	2023	158,676	158,676	Payable in tranches based on the agreement; noninterest-bearing	Unsecured, no impairment
			2022	-	-		
			2021	-	-		
Rockwell - Meralco BPO	Joint venture	Advances	2023	1,844	3,429	On demand; non-interest-bearing	Unsecured, no impairment
			2022	(2,329)	1,585		
			2021	(19,873)	3,914		
	Joint venture	Management fee (see Note 13)	2023	9,872	651	On demand; non-interest-bearing	Unsecured, no impairment
			2022	7,527	3,388		
			2021	4,355	4,355		
SEAI Metro Manila One, Inc.	Non-controlling shareholder	Loan payable (see Note 16): Principal	2023	-	(540,200)	Payable on December 31, 2022; interest-bearing	Unsecured
			2022	128,600	(540,200)		
			2021	196,000	(411,600)		
		Interest	2023	128,600	-		
			2022	23,740	-		
			2021	15,086	-		

(Forward)



Related Parties	Relationship	Nature of Transaction	Period	Amounts		Terms	Conditions
				Transaction	Owed from (to) Related Parties		
Carmelray shareholders	Non-controlling shareholders	Advances (included under "Other noncurrent assets" account in the consolidated statement of financial position)	2023	₱-	₱-	3 years from the launch of the Phase 1 of the "Rockwell South" project; noninterest-bearing	Unsecured; no impairment
			2022	₱-	₱100,000		
			2021	₱-	₱300,000		
RNDC	Joint Venture	Project Management Fee	2023	28,588	2,809	On demand; non-interest-bearing	Unsecured; no impairment
			2022	3,181	276		
			2021	390	233		
		Marketing Fee	2023	85,870	15,598	On demand; non-interest-bearing	Unsecured; no impairment
			2022	44,908	3,326		
			2021	20,662	6,503		
		Sales Commission	2023	50,297	4,220	On demand; non-interest-bearing	Unsecured; no impairment
			2022	56,014	3,797		
			2021	56,846	24,247		
		Construction Management Fee	2023	110,447	1,139	On demand; non-interest-bearing	Unsecured; no impairment
			2022	10,018	967		
			2021	3,023	1,053		
Reimbursement	2023	(6,794)	(3,752)	On demand; non-interest-bearing	Unsecured; no impairment		
	2022	30,758	1,821				
	2021	178,179	-				
RIDC	Joint Venture	Reimbursement	2023	(25,717)	4,650	On demand; non-interest-bearing	Unsecured; no impairment
			2022	30,367	30,367		
			2021	-	-		
Management Fee	2023	91,834	43,464	On demand; non-interest-bearing	Unsecured; no impairment		
	2022	-	-				
	2021	-	-				
GMC	Non-controlling shareholder	Subscriptions receivable (see Note 8)	2023	208,000	208,000	On demand; non-interest-bearing	Unsecured; no impairment
Advances to officers and employees		Advances (see Note 8)	2023	(17,056)	29,891	30-day; noninterest-bearing	Unsecured; no impairment
			2022	-	46,947		
			2021	-	47,555		
<b>Due from related parties (see Note 8)</b>			2023	<b>₱75,960</b>			
			2022	₱145,527			
<b>Deposit for land acquisition (see Note 10)</b>			2023	<b>₱158,676</b>			
			2022	₱-			
<b>Due to related parties (see Note 15)</b>			2023	<b>(₱29,224)</b>			
			2022	(₱107,159)			
<b>Loan payable (see Note 16)</b>			2023	<b>(₱540,200)</b>			
			2022	(₱540,200)			
<b>Subscriptions receivable (see Note 8)</b>			2023	<b>₱208,000</b>			
			2022	₱-			
<b>Advances to officers and employees (see Note 8)</b>			2023	<b>₱29,891</b>			
			2022	₱46,947			

Other transactions with related parties pertain to the Project Development and JV Agreement with Meralco (see Note 13).

#### Terms and Conditions of Transactions with Related Parties

Purchases from related parties are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand/in tranches. There have been no guarantees provided for or received for any related party receivables or payables. For the years ended December 31, 2023, 2022 and 2021, the Group has not made any provision for expected credit losses relating to amounts owed by related parties. This assessment is undertaken at each financial year through examination of the financial position of the related party and the market in which the related party operates.



Compensation of Key Management Personnel of the Group

	2023	2022	2021
Short-term employee benefits	<b>₱134,496</b>	₱124,478	₱110,230
Post-employment pension and other benefits (Note 24)	<b>39,451</b>	49,253	40,010
Total compensation attributable to key management personnel	<b>₱173,947</b>	₱173,731	₱150,240

**27. Commitments and Contingencies**

Lease Commitments

The Group has entered into agreements for the lease of land to be used for various commercial projects. These noncancelable leases have remaining terms of twenty-one years and are automatically renewable for additional ten to twenty-five years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions.

The Group also has certain leases of machinery and equipment with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the ‘short-term lease’ and ‘lease of low-value assets’ recognition exemptions for these leases.

Below are the amounts recognized in the consolidated statements of comprehensive income:

	2023	2022
Depreciation expense of right-of-use assets included in investment properties (see Notes 11 and 22)	<b>₱15,268</b>	₱15,268
Interest expense on lease liabilities (see Note 22)	<b>51,920</b>	50,741
Expenses relating to short-term leases and low-value assets (included under “General and administrative expenses” account) (see Note 22)	<b>73,737</b>	56,136
	<b>₱140,925</b>	₱122,145

The rollforward analysis of lease liabilities follows:

	2023	2022
At January 1	<b>₱677,427</b>	₱664,349
Interest expense (see Note 22)	<b>51,920</b>	50,741
Payments	<b>(38,986)</b>	(37,663)
As at December 31	<b>690,361</b>	677,427
Less current portion (see Note 15)	<b>26,761</b>	27,858
Noncurrent portion	<b>₱663,600</b>	₱649,569



Future minimum undiscounted lease payments are as follows:

Year	2023	2022
Within one year	<b>₱40,379</b>	₱38,986
Year 2	<b>42,398</b>	40,379
Year 3	<b>43,375</b>	42,398
Year 4	<b>45,544</b>	43,375
Year 5 and beyond	<b>1,867,947</b>	1,913,491
	<b>₱2,039,643</b>	₱2,078,629

#### Capital Commitments

The Group entered into contracts covering land acquisitions, construction works related to various projects with related parties and different contractors and suppliers. As at December 31, 2023 and 2022, the contract sum awarded amounted to ₱16.7 billion and ₱21.9 billion, respectively, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Land acquisitions are consummated following the terms of the contracts. As at December 31, 2023 and 2022, ₱13.7 billion and ₱18.6 billion, respectively, has been incurred.

#### Contingencies

The Group is contingently liable for lawsuits or claims filed by third parties, which are either pending decision by the courts or under negotiations, the outcomes of which are not presently determinable. It is the opinion of management and its outside legal counsel that it is possible, but not probable that the lawsuits and claims will be settled. Accordingly, no provision for any liability has been made in the consolidated financial statements.

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## 28. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, investment in equity instruments at FVOCI, and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as trade and other receivables, refundable deposits, trade and other payables, installment payable, retention payable and security deposits which arise directly from its operations.

The main risks arising from the Group's financial instruments are cash flow interest rate risk, credit risk and liquidity risk. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

#### Cash Flow Interest Rate Risk

Cash flow interest rate risk is the risk that the future cash flows of financial instruments will fluctuate because of the changes in market interest rates. The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's interest-bearing loans and borrowings.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate debts. As at December 31, 2023 and 2022, approximately 90% of the Group's borrowings are at a fixed rate of interest.



The following tables set out the principal amounts, by maturity, of the Group's interest-bearing financial instruments.

	2023				Total
	Within 1 Year	1-2 Years	2-3 Years	More than 3 Years	
<b>Fixed Rate</b>					
Interest-bearing loans and borrowings	₱2,255,445	₱2,371,545	₱4,820,261	₱10,930,029	₱20,377,280
<b>Floating Rate</b>					
Interest-bearing loans and borrowings	580,800	580,800	1,761,000	2,660,000	5,582,600
Short-term investments	2,965,794	-	-	-	2,965,794
	2022				
	Within 1 Year	1-2 Years	2-3 Years	More than 3 Years	Total
<b>Fixed Rate</b>					
Interest-bearing loans and borrowings	₱2,368,310	₱2,502,646	₱2,371,446	₱15,393,188	₱22,635,590
<b>Floating Rate</b>					
Interest-bearing loans and borrowings	487,700	300,800	300,800	1,481,000	2,570,300
Short-term investments	2,536,960	-	-	-	2,536,960

Interest on financial instruments is fixed until the maturity of the instrument. The other financial instruments of the Group that are not included in the above tables are noninterest-bearing and are therefore not subject to interest rate risk.

	2023 Effect on income before income tax increase (decrease)	
	+100 basis points	-100 basis points
Change in basis points		
Floating rate borrowings	(49,281)	49,281
	2022 Effect on income before income tax increase (decrease)	
	+100 basis points	-100 basis points
Change in basis points		
Floating rate borrowings	(38,066)	38,066

### Credit Risk

Credit risk is the risk that a counterparty will meet its obligation under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risks from its operating activities (primarily from trade receivables and loans) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. Default or delinquency on the part of buyers of condominium units are being monitored on an ongoing basis to enable the Group to determine the appropriate action, usually cancelling the sale and holding the units open for sale. Lease receivables are closely monitored based on aging of the accounts. Accounts determined to be uncollectible are recommended for write off. With regard to the other financial assets of the Group, these are also monitored regularly with the result that the Group's exposure to bad debts is not significant.



Trade receivables from sale of condominium units are secured with pre-completed condominium units. The legal title and ownership of these units will only be transferred to the customers upon full payment of the contract price. For other receivables, since the Group trades only with recognized third parties, there is no requirement for collateral.

The table below summarizes the maximum exposure to credit risk of each class of financial assets.

	2023		
	Gross Maximum Exposure	Net Exposure	Financial Effect of Collateral or Credit Enhancement
Cash and cash equivalents*	₱4,247,612	₱4,177,330	₱70,282
Trade receivables from:			
Sale of real estate	294,583	–	294,583
Lease	532,670	–	532,670
Due from related parties	75,960	75,960	–
Advances to officers and employees	29,891	29,891	–
Other receivables	11,570	11,570	–
Refundable deposits**	96,045	96,045	–
Restricted cash**	155,944	154,944	1,000
	<b>₱5,444,275</b>	<b>₱4,545,740</b>	<b>₱898,535</b>
	2022		
	Gross Maximum Exposure	Net Exposure	Financial Effect of Collateral or Credit Enhancement
Cash and cash equivalents*	₱3,516,053	₱3,435,949	₱80,104
Trade receivables from:			
Sale of real estate	3,278,946	327,747	2,951,199
Lease	406,312	–	406,312
Due from related parties	145,527	145,527	–
Advances to officers and employees	46,947	46,947	–
Other receivables	165,327	165,327	–
Refundable deposits**	88,215	88,215	–
Restricted cash**	250,285	247,785	2,500
	<b>₱7,897,612</b>	<b>₱4,457,497</b>	<b>₱3,440,115</b>

\*Excluding cash on hand amounting to 3,677 and 1,699 as at December 31, 2023 and 2022, respectively.

\*\*Presented as part of "Other current assets" account in the consolidated statements of financial position.

There are no significant concentrations of credit risk because the Group trades with various third parties.



The tables below show the credit quality by class of financial asset based on the Group's credit rating system.

	2023		
	A Rating	B Rating	Total
Cash and cash equivalents	₱4,251,289	₱-	₱4,251,289
Trade receivables from:			
Sale of real estate	294,583	-	294,583
Lease	461,726	70,944	532,670
Due from related parties	75,960	-	75,960
Advances to officers and employees	29,891	-	29,891
Other receivables	11,570	-	11,570
Refundable deposits	96,045	-	96,045
Restricted cash	155,944	-	155,944
	<b>₱5,377,008</b>	<b>₱70,944</b>	<b>₱5,447,952</b>

	2022		
	A Rating	B Rating	Total
Cash and cash equivalents	₱3,517,752	₱-	₱3,517,752
Trade receivables from:			
Sale of real estate	2,309,386	969,560	3,278,946
Lease	359,141	47,171	406,312
Due from related parties	145,527	-	145,527
Advances to officers and employees	46,947	-	46,947
Other receivables	165,327	-	165,327
Refundable deposits	88,215	-	88,215
Restricted cash	250,285	-	250,285
	<b>₱6,882,580</b>	<b>₱1,016,731</b>	<b>₱7,899,311</b>

For trade receivables from sale of real estate, customers who have no history of delayed payment are classified as having a credit rating of "A" while customers who have history of delayed payment but is currently updated are given a credit rating of "B".

Trade receivables from lease are classified as having a credit rating of "A" when tenants pay within the discount period and "B" when tenants pay on or before due date.

As at December 31, 2023 and 2022, the analyses of the age of financial assets are as follows:

	2023					Impaired Financial Assets	Total
	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days		
Cash and cash equivalents	₱4,251,289	₱-	₱-	₱-	₱-	₱-	₱4,251,289
Trade receivables from:							
Sale of real estate	245,145	4,170	1,700	1,522	42,046	-	294,583
Lease	461,726	45,004	9,212	4,870	11,858	-	532,670
Due from related parties	75,960	-	-	-	-	-	75,960
Advances to officers and employees	29,891	-	-	-	-	-	29,891
Other receivables	11,570	-	-	-	-	-	11,570
Refundable deposits	96,045	-	-	-	-	-	96,045
Restricted cash	155,944	-	-	-	-	-	155,944
	<b>₱5,327,570</b>	<b>₱49,174</b>	<b>₱10,912</b>	<b>₱6,392</b>	<b>₱53,904</b>	<b>₱-</b>	<b>₱5,447,952</b>



	2022						Total
	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Impaired Financial Assets	
Cash and cash equivalents	₱3,517,752	₱-	₱-	₱-	₱-	₱-	₱3,517,752
Trade receivables from:							
Sale of real estate	3,185,947	17,641	8,986	7,010	59,362	-	3,278,946
Lease	361,004	29,766	11,843	2,987	712	-	406,312
Due from related parties	145,527	-	-	-	-	-	145,527
Advances to officers and employees	46,947	-	-	-	-	-	46,947
Other receivables	165,327	-	-	-	-	-	165,327
Refundable deposits	88,215	-	-	-	-	-	88,215
Restricted cash	250,285	-	-	-	-	-	250,285
	<b>₱7,761,004</b>	<b>₱47,407</b>	<b>₱20,829</b>	<b>₱9,997</b>	<b>₱60,074</b>	<b>₱-</b>	<b>₱7,899,311</b>

Financial assets are considered past due when collections are not received on due date.

Past due accounts which pertain to trade receivables from sale of real estate are recoverable since the legal title and ownership of the real estate will only be transferred to the customers upon full payment of the contract price. In case of cancellation, the real estate becomes available for sale. The fair value of the real estate amounted to ₱56.4 billion and ₱53.9 billion as at December 31, 2023 and 2022, respectively.

Past due accounts pertaining to lease are recoverable because security deposits and advance rent paid by the tenants are sufficient to cover the balance in case of default or delinquency of tenants.

The changes in the gross carrying amount of receivables and unbilled revenue from sale of real estate in 2023 and 2022 did not materially affect the allowance for ECLs.

Set out below is the information about the credit risk exposure on the Group's trade receivables and contract assets in 2023 and 2022:

	2023		
	Trade receivables from sale of real estate and lease		
	High-end	Affordable	Lease
ECL rate	0.0%	0.0%	1.3%
Estimated total gross carrying amount at default	<b>₱14,943,859</b>	<b>₱698,774</b>	<b>₱532,670</b>
	2022		
	Trade receivables from sale of real estate and lease		
	High-end	Affordable	Lease
ECL rate	0.0%	0.0%	2.4%
Estimated total gross carrying amount at default	<b>₱18,576,483</b>	<b>₱472,741</b>	<b>₱406,312</b>

#### Liquidity Risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans. As at December 31, 2023 and 2022, 11% and 11% of the Group's debt will mature in less than one year as at December 31, 2023 and 2022, respectively.



The liquidity risk of the Group arises from their financial liabilities. The tables below summarized the maturity profile of the Group's financial liabilities at December 31, 2023 and 2022 based on contractual undiscounted payments.

	2023				
	On Demand	Due Within 3 Months	Due Between 3 and 12 Months	Due After 12 Months	Total
Trade and other payables*	₱-	₱6,697,185	₱-	₱-	₱6,697,185
Interest-bearing loans and borrowings					
Principal	-	709,061	2,127,184	23,123,635	25,959,880
Interest**	-	311,701	906,499	3,941,122	5,159,322
Lease liabilities	-	9,665	17,096	663,600	690,361
Retention payable***	-	-	890,273	786,626	1,676,899
Security deposits***	-	54,865	299,842	391,310	746,017
	₱-	₱7,782,477	₱4,240,894	₱28,906,293	₱40,929,664

	2022				
	On Demand	Due Within 3 Months	Due Between 3 and 12 Months	Due After 12 Months	Total
Trade and other payables*	₱-	₱ 5,950,235	₱-	₱-	₱ 5,950,235
Interest-bearing loans and borrowings					
Principal	-	610,903	2,245,107	22,349,880	25,205,890
Interest**	-	289,449	838,138	3,879,935	5,007,522
Lease liabilities	-	9,337	29,649	2,039,643	2,078,629
Retention payable***	-	-	910,960	700,999	1,611,959
Security deposits***	-	79,015	280,596	339,443	699,054
	₱-	₱6,938,939	₱4,304,450	₱29,309,900	₱40,553,289

\*Excluding the current portion of retention payable and security deposits, lease liability, deposits from pre-selling of condominium units and excess of collections over recognized receivables and other statutory payables.

\*\*Future interest payments.

\*\*\*Presented as part of "Trade and other payables" and "Deposits and other liabilities" accounts in the consolidated statements of financial position.

### Maturity Profile of Financial Assets and Contract Assets Held for Liquidity Purposes

The table below shows the maturity profile of the Group's financial assets and contract assets based on contractual undiscounted cash flows as at December 31:

	2023					
	On Demand	Within 30 Days	31 to 60 Days	61 to 90 Days	Over 90 Days	Total
Cash and cash equivalents	₱1,285,495	₱2,965,794	₱-	₱-	₱-	₱4,251,289
Trade receivables from:						
Sale of real estate	245,145	4,170	1,700	1,522	42,046	294,583
Lease	461,726	45,004	9,212	4,870	11,858	532,670
Contract assets	-	₱2,729	1,194	598	15,343,529	15,348,050
Investment in equity instruments at FVOCI	-	-	-	-	61,549	61,549
	₱1,992,366	₱3,017,697	₱12,106	₱6,990	₱15,458,982	₱20,488,141

	2022					
	On Demand	Within 30 Days	31 to 60 Days	61 to 90 Days	Over 90 Days	Total
Cash and cash equivalents	₱980,792	₱2,536,960	₱-	₱-	₱-	₱3,517,752
Trade receivables from:						
Sale of real estate	-	3,203,588	8,986	7,010	59,362	3,278,946
Lease	361,004	29,766	11,843	2,987	712	406,312
Contract assets	-	5,361	4,115	1,808	15,758,994	15,770,278
Investment in equity instruments at FVOCI	-	-	-	-	36,711	36,711
	₱1,341,796	₱5,775,675	₱24,944	₱11,805	₱15,855,779	₱23,009,999



### Capital Management Policy

The primary objective of the Group's capital management is to maximize shareholder value by maintaining a healthy balance between debt and equity (capital) financing in support of its business requirements.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended December 31, 2023 and 2022.

The Group monitors its capital adequacy using the net debt-to-equity ratio, which is interest-bearing loans and borrowings less cash and cash equivalents divided by equity. The Group's policy is to limit the net debt-to-equity ratio to 1.0x.

The Group is required to maintain debt-to-equity ratio as set forth in the Fixed Rate Corporate Notes Facility Agreement and Bonds. The Agreement provides for a higher debt to equity ratio than the internal limit set by the Group (see Note 16).

	2023	2022
Interest-bearing loans and borrowings	₱25,959,880	₱25,093,484
Less cash and cash equivalents	4,251,289	3,517,752
Net debt	21,708,591	21,575,732
Equity	32,294,710	27,562,607
Net debt-to-equity ratio	0.67	0.78

## 29. Fair Value Measurement

Set out below is a comparison by class of carrying values and fair values of the Group's assets and liabilities for which fair values are determined for measurement and/or disclosure as at December 31, 2023 and 2022.

	2023				
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>					
Investment properties	₱14,624,071	₱32,164,213	₱-	₱2,074,206	₱30,090,007
Due from related parties	75,960	75,232	-	-	₱75,232
Investment in equity instruments at FVOCI	61,549	61,549	58,280	-	3,269
	14,761,580	32,300,994	58,280	2,074,206	30,168,508
<b>Liabilities</b>					
Interest-bearing loans and borrowings (including noncurrent portion)	25,844,288	24,429,077	-	-	24,429,077
Subscription payable	2,722,560	2,408,407	-	-	2,408,407
Retention payable (including noncurrent portion)	1,676,899	1,616,898	-	-	1,616,898
Security deposits (including noncurrent portion)	746,017	712,031	-	-	712,031
	₱30,989,764	₱29,166,413	₱-	₱-	₱29,166,413



	2022				
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>					
Investment properties	₱14,666,614	₱30,654,523	₱-	₱2,087,823	₱28,566,700
Due from related parties	145,527	144,857	-	-	144,857
Investment in equity instruments at FVOCI	36,711	36,711	33,280	-	3,431
	14,848,852	30,836,091	33,280	2,087,823	28,714,988
<b>Liabilities</b>					
Interest-bearing loans and borrowings (including noncurrent portion)	25,093,484	25,262,802	-	-	25,262,802
Retention payable (including noncurrent portion)	2,922,560	2,816,155	-	-	2,816,155
Security deposits (including noncurrent portion)	1,611,959	1,480,171	-	-	1,480,171
Subscription payable	699,054	560,671	-	-	560,671
	₱30,327,057	₱30,119,799	₱-	₱-	₱30,119,799

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

*Cash and Cash Equivalents, Trade Receivables from Sale of Real Estate, Trade Receivables from Lease, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables.* Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

*Investments in Equity Securities.* The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. Unquoted equity securities for which no other reliable basis for fair value measurement is available were valued at cost as the difference between the carrying value and fair value of these unquoted equity securities is not material to the consolidated financial statements.

*Due from Related Parties.* The fair value was calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rate of 3.82% and 3.82% as at December 31, 2023 and 2022, respectively.

*Interest-bearing Loans and Borrowings.* The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging 5.12% to 6.12% as at December 31, 2023 and 3.91% to 7.22% as at December 31, 2022.

*Retention Payable and Security Deposits.* The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging 5.12% to 6.12% as at December 31, 2023 and 3.91% to 7.22% as at December 31, 2022.

For the years ended December 31, 2023 and 2022, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.



### 30. Basic/Diluted Earnings Per Share Computation

	2023	2022	2021
	<i>(In Thousands, Except Numbers of Shares and Per Share Data)</i>		
Net income attributable to equity holders of the Parent Company	<b>₱3,113,226</b>	₱2,301,911	₱1,640,936
Dividends on preferred shares	<b>(1,650)</b>	(1,650)	(1,650)
Net income attributable to common shares (a)	<b>3,111,576</b>	2,300,261	1,639,286
Common shares at beginning of year	<b>6,116,762,198</b>	6,116,762,198	6,116,762,198
Weighted average number of common shares - basic (b)	<b>6,116,762,198</b>	6,116,762,198	6,116,762,198
Dilutive potential common shares under the ESOP	-	-	1,575,521
Weighted average number of common shares - diluted (c)	<b>6,116,762,198</b>	6,116,762,198	6,118,337,719
Per share amounts:			
Basic (a/b)	<b>₱0.5087</b>	₱0.3761	₱0.2680
Diluted (a/c)	<b>₱0.5087</b>	₱0.3761	₱0.2679

In 2023 and 2022, the diluted EPS did not consider the effect of stock options outstanding since these were anti-dilutive. In 2021, the Parent Company considered the effect of stock options outstanding since these are dilutive.

### 31. Segment Information

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker.

For management purposes, the Group's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group manages its operations under the following business segments:

- *Residential Development* is engaged in the development, selling, and property management of all residential projects of the Group. It also includes the operations of the Rockwell Club.
- *Commercial Development* is engaged in the sale, leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema, hotel and resort operations.

The Group does not have any customers which constitutes 10% or more of the Group's revenue.

Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with consolidated net income in the consolidated financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax. *EBITDA* is a non-GAAP measure.



The Group centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Group's existing business portfolio.

The President, the Group's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

Disclosure of the geographical information regarding the Group's revenues from external customers and total assets have not been provided since all of the Group's consolidated revenues are derived from operations within the Philippines.

### Business Segments

The following tables present information regarding the Group's residential development and commercial development business segments:

	2023		Total
	Residential Development	Commercial Development	
Revenue	₱14,434,134	₱4,076,877	₱18,511,011
Costs and expenses	(10,610,538)	(1,599,397)	(12,209,935)
Share in net income of joint venture and associate	55,844	409,867	465,711
Other income – net	(2,914)	(27)	(2,941)
EBITDA	3,876,526	2,887,320	6,763,846
Depreciation and amortization			(840,789)
Interest expense			(1,599,014)
Provision for income tax			(924,491)
Consolidated net income			<b>₱3,399,552</b>
<b>Assets and Liabilities</b>			
Segment assets	₱50,816,482	₱721,420	₱51,537,902
Investment properties	1,127,710	13,496,361	14,624,071
Investment in joint venture and associate	3,948,737	1,778,137	5,726,874
Deferred tax assets - net	14,352	44,886	59,238
Property and equipment	1,715,617	933,346	2,648,963
Total assets	<b>₱57,622,898</b>	<b>₱16,974,150</b>	<b>₱74,597,048</b>
Segment liabilities	₱32,375,768	₱8,707,226	₱41,082,994
Deferred tax liabilities – net	1,219,343	–	1,219,343
Total liabilities	<b>₱33,595,111</b>	<b>₱8,707,226</b>	<b>₱42,302,337</b>
<b>2022</b>			
	Residential Development	Commercial Development	Total
Revenue	₱12,216,708	₱4,291,256	₱16,507,964
Costs and expenses	(9,741,448)	(1,798,766)	(11,540,214)
Share in net income of joint venture and associate	(7,195)	382,823	375,628
Other income – net	18,443	(464)	17,979
EBITDA	2,486,508	2,874,849	5,361,357
Depreciation and amortization			(755,738)
Interest expense			(1,213,289)
Provision for income tax			(798,254)
Consolidated net income			<b>₱2,594,076</b>

(Forward)



	2022		Total
	Residential Development	Commercial Development	
Assets and Liabilities			
Segment assets	₱45,895,613	₱952,100	₱46,847,713
Investment properties	1,271,357	13,395,257	14,666,614
Investment in joint venture and associate	3,892,853	1,985,220	5,878,073
Deferred tax assets – net	53,256	54,149	107,405
Property and equipment	1,239,694	914,376	2,154,070
<b>Total assets</b>	<b>₱52,352,773</b>	<b>₱17,301,102</b>	<b>₱69,653,875</b>
Segment liabilities	₱31,196,549	₱9,418,863	₱40,615,412
Deferred tax liabilities – net	1,475,856	–	1,475,856
<b>Total liabilities</b>	<b>₱32,672,405</b>	<b>₱9,418,863</b>	<b>₱42,091,268</b>
	2021		Total
	Residential Development	Commercial Development	
Revenue	₱10,300,361	₱2,423,342	₱12,723,703
Costs and expenses	(7,681,839)	(1,052,159)	(8,733,998)
Share in net income of joint venture and associate	(4,472)	372,745	368,273
Other income – net	12,312	–	12,312
EBITDA	2,626,362	1,743,928	4,370,290
Depreciation and amortization			(762,755)
Interest expense			(1,141,452)
Provision for income tax			(257,450)
<b>Consolidated net income</b>			<b>₱2,208,633</b>

### 32. Supplemental Disclosure of Cash Flow Information

a. The changes in the Group's liabilities arising from financing activities are as follows:

	January 1, 2023	Cash Flows	Reclassification from Noncurrent to Current	Interest Expense/ Discount Amortization	December 31, 2023
Current portion of interest-bearing loans and borrowings	₱2,833,346	(₱2,833,346)	₱2,812,449	₱–	₱2,812,449
Interest-bearing loans and borrowings - net of current portion	22,260,138	3,561,088	(2,812,449)	23,062	23,031,839
Lease liabilities	677,427	(38,986)	–	51,920	690,361
<b>Total liabilities from financing activities</b>	<b>₱25,770,911</b>	<b>₱688,756</b>	<b>₱–</b>	<b>₱74,982</b>	<b>₱26,534,649</b>



	January 1, 2022	Cash Flows	Reclassification from Noncurrent to Current	Interest Expense/ Discount Amortization	December 31, 2022
Current portion of interest-bearing loans and borrowings	₱4,347,235	(₱4,347,235)	₱2,833,346	₱-	₱2,833,346
Interest-bearing loans and borrowings - net of current portion	22,440,730	2,611,878	(2,833,346)	40,876	22,260,138
Lease liabilities	664,349	(37,663)	-	50,741	677,427
<b>Total liabilities from financing activities</b>	<b>₱27,452,314</b>	<b>(₱1,773,020)</b>	<b>₱-</b>	<b>₱91,617</b>	<b>₱25,770,911</b>

	January 1, 2021	Cash Flows	Reclassification from Noncurrent to Current	Interest Expense/ Discount Amortization	December 31, 2021
Current portion of interest-bearing loans and borrowings	₱7,354,635	(₱7,354,635)	₱4,347,235	₱-	₱4,347,235
Interest-bearing loans and borrowings - net of current portion	17,403,380	9,361,687	(4,347,235)	22,898	22,440,730
Lease liabilities	651,010	(36,401)	-	49,740	664,349
<b>Total liabilities from financing activities</b>	<b>₱25,409,025</b>	<b>₱1,970,651</b>	<b>₱-</b>	<b>₱72,638</b>	<b>₱27,452,314</b>

- b. In 2023, the Group's material non-cash investing activities include the subsidiary's issuance of shares to non-controlling interest amounting to ₱2,728.7 million (see Note 6). In 2022 and 2021, the Group's material non-cash investing activities include the investment in a joint venture and an associate with unpaid subscription amounting to ₱2,518.4 million and ₱484.2 million, respectively (see Note 13).

### 33. Events After the Reporting Period

#### a. Step Acquisition of an Associate

On January 15, 2024, the Parent Company subscribed to an additional 1,488,253,578 shares from the unissued portion of the existing authorized capital stock of RNDC, consisting of 16,878,344 common shares and 1,471,375,234 redeemable preferred shares for an aggregate subscription price of ₱1,488.3 million. As partial payment for the subscription, the Parent Company paid ₱190.0 million in cash to RNDC which was paid upon the execution of the agreement.

As a result, the Parent Company's ownership interest in RNDC increased from 38.49% to 65.00% and the transaction was accounted for as a business combination using the acquisition method. Accordingly, the Parent Company's previously held interest of 38.49% was remeasured at acquisition date resulting in recognition of gain on remeasurement of ₱16.3 million.



The provisional fair values and corresponding carrying amounts of the identifiable assets and liabilities of RNDC at acquisition date are as follows (in thousands):

	Provisional Fair Value	Carrying Value
Cash and cash equivalents	₱157,584	₱157,584
Receivables and contract assets	106,329	106,329
Subscriptions receivable	1,858,903	1,858,903
Real estate inventories	719,148	653,100
Other current assets	451,951	451,951
Investment properties	856,332	685,505
Trade and other payables	(303,829)	(303,829)
Deferred tax liability - net	(92,015)	(32,797)
Net assets	3,754,403	<u>₱3,576,746</u>
Non-controlling interests (35% of fair value of net assets acquired)	(1,314,041)	
Fair value of previously held interest	(822,169)	
Gain on bargain purchase	(129,939)	
Consideration transferred	<u>₱1,488,254</u>	

The identifiable net assets included in the purchase price allocation above were based on a provisional assessment of their fair values while the Group sought an independent valuation for the real estate inventories and investment properties of RNDC. The valuation had not been completed as of April 3, 2024.

The receivables and contract assets have not been impaired and it is expected that full contractual amounts can be collected.

The non-controlling interest were recognized as a proportion of the fair value of the identifiable net assets acquired.

If the acquisition had taken place at the beginning of the year 2023, RNDC's contributions to the 2023 consolidated revenue and consolidated net income would have been ₱464.3 million and ₱76.6 million, respectively.

The gain on bargain purchase was the result of the higher increase in the fair value of RNDC's real estate inventories and investment properties as compared to the consideration transferred by the Parent Company.

Analysis of cash flow at acquisition date is as follows:

Cash acquired from the subsidiary	₱157,584
Cash paid*	(190,000)
Net cash outflow on acquisition	<u>(₱32,416)</u>

\*Partial payment out of total subscription price of ₱1,488.3 million



b. New Loan Facilities

On February 28, 2024, the BOD of Parent Company approved the following items:

1. ₱5.0 billion term loan facility of up to ten years with Philippine National Bank (PNB). The proceeds of the loan will be used to fund capital expenditures, land acquisitions, and other investments.
2. ₱5.0 billion term loan facility of up to seven years with Rizal Commercial Banking Corporation (RCBC). The proceeds of the loan will be used to fund capital expenditures, land acquisitions, and other investments.



**ROCKWELL LAND CORPORATION**

**INDEX TO SUPPLEMENTARY  
SCHEDULES Form 17-A, Item 7**

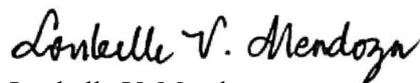
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## **INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES**

The Stockholders and the Board of Directors  
Rockwell Land Corporation  
2F 8 Rockwell  
Hidalgo Drive, Rockwell Center  
Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Rockwell Land Corporation and its subsidiaries (the Group) as at December 31, 2023 and 2022, and for each of the three years in the period ended December 31, 2023, and have issued our report thereon dated April 3, 2024. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, the financial information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole, are prepared in all material respects, in accordance with Philippine Financial Reporting Standards, as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission, as described in Notes 2 and 3 to the consolidated financial statements.

SYCIP GORRES VELAYO & CO.



Loubelle V. Mendoza

Partner

CPA Certificate No. 115161

Tax Identification No. 301-422-247

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

BIR Accreditation No. 08-001998-145-2021, August 11, 2021, valid until August 10, 2024

PTR No. 10079978, January 6, 2024, Makati City

April 3, 2024

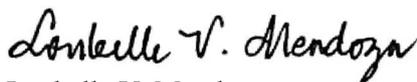


## **INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS**

The Stockholders and the Board of Directors  
Rockwell Land Corporation  
2F 8 Rockwell  
Hidalgo Drive, Rockwell Center  
Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Rockwell Land Corporation and its subsidiaries (the Group) as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023, and have issued our report thereon dated April 3, 2024. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Notes 2 and 3 to the consolidated financial statements, and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the SEC, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the consolidated financial statements. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.



Loubelle V. Mendoza  
Partner

CPA Certificate No. 115161

Tax Identification No. 301-422-247

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

BIR Accreditation No. 08-001998-145-2021, August 11, 2021, valid until August 10, 2024

PTR No. 10079978, January 6, 2024, Makati City

April 3, 2024



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE A – FINANCIAL ASSETS**  
**DECEMBER 31, 2023**

Name of Issuing Entity and Association of Each Issue	Number of Shares or Principal Amount of Bonds or Notes	Amount shown in the Statement of Financial Position	Value based on Market Quotation at End of Reporting Period	Income Received or Accrued
<div style="border: 1px solid black; padding: 10px; width: fit-content; margin: 0 auto;"> <p><b>Schedule of financial assets not applicable to the Group as the Group does not have financial assets at fair value through profit or loss (FVPL)</b></p> </div>				

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS,**  
**EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER**  
**THAN RELATED PARTIES)**  
**December 31, 2023**

<b>Name and Designation of Debtor</b>	<b>Beginning balance</b>	<b>Additions</b>	<b>Amounts Collected</b>	<b>Amounts Written Off</b>	<b>Current</b>	<b>Not Current</b>	<b>Balance at End of Period</b>
AR Officers & Directors	₱82,492,504	₱95,474,326	(₱26,872,000)	₱–	₱19,012,448	₱132,082,382	₱151,094,830
Employees	118,730,754	34,935,213	(40,379,925)	–	23,612,072	89,673,970	113,286,042
<b>TOTAL</b>	<b>₱201,223,258</b>	<b>₱130,409,539</b>	<b>(₱67,251,925)</b>	<b>₱–</b>	<b>₱42,624,520</b>	<b>₱221,756,352</b>	<b>₱264,380,872</b>

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE C – AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE**  
**ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS**  
**December 31, 2023**

<b>Receivable to Name of Subsidiary / Counterparty</b>	<b>Beginning balance</b>	<b>Additions</b>	<b>Amounts Collected</b>	<b>Current</b>	<b>Non-Current</b>	<b>Ending balance</b>
<b>Rockwell Leisure Club Inc., subsidiary</b>	₱18,085,052	₱26,765,812	(₱32,706,496)	₱12,144,368	₱–	₱12,144,368
<b>Rockwell Integrated Property Services, Inc.</b>	16,715,788	142,150,138	(153,930,178)	4,935,748	–	4,935,748
<b>Rockwell Primaries Development Corporation</b>	2,005,173,392	39,709,467	(459,631,380)	1,585,251,479	–	1,585,251,479
<b>Rockwell Primaries South Development Corporation</b>	2561,287,134	212,915,187	(12,200,516)	168,497,805	593,504,000	762,001,805
<b>Stonewell Property Development Corporation</b>	6742,253	7,087,354	(3,136,068)	4,693,539	–	4,693,539
<b>Rockwell Performing Arts Theater Corporation</b>	2,040,931	123,513	–	2,168,444	–	2,168,444
<b>Rockwell Hotels &amp; Leisure Management Corp.</b>	28,865,466	66,788,858	(50,758,082)	44,896,242	–	44,896,242
<b>Retailscapes, Inc.</b>	798,173,564	15,038,835	(19,817,980)		793,394,419	793,394,419
<b>Rockwell MFA Corp.</b>	2,211,753,281	365,460,582	(362,504,591)	53,909,272	2,160,800,000	2,214,709,272
<b>Rockwell Carmelray Development Corp.</b>	7,686,555	248,958,414	(254,359,106)	2,285,863	–	2,285,863
<b>Rockwell GMC Development Corp.</b>	–	1,659,600	–	1,659,600	–	1,659,600

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE D – LONG TERM DEBT**  
**As of December 31, 2023**

<b>Title of Issue and Type of Obligation</b>	<b>Amount Authorized by Indenture</b>	<b>Current Portion of Long-Term Debt</b>	<b>Long-Term Debt (net of Current Portion)</b>	<b>Average Interest Rate</b>	<b>No. Of Periodic Installments</b>	<b>Maturity Date</b>
Philippine Peso, 7-year fixed rate notes due 2026	₱3,000,000,000	₱357,768,421	₱1,926,694,737	5.56%	12	11/20/2026
						12/23/2026
Philippine Peso, 7-year floating rate notes due 2026	₱3,000,000,000	₱315,600,000	₱2,053,200,000	7.57%	12	12/23/2026
						11/20/2026
Philippine Peso, 10-year fixed rate notes due 2026	₱3,500,000,000	₱316,322,581	₱1,445,403,226	5.79%	10	5/31/2026
				5.94%		6/29/2026
				6.03%		6/17/2026
				6.24%		
Philippine Peso, 10-year floating rate notes due 2026	₱1,000,000,000	₱90,400,000	₱413,000,000	6.84%	10	6/17/2026
Philippine Peso, 7-year fixed rate notes due 2027	₱2,000,000,000	₱274,641,148	₱1,244,736,842	5.92%	13	1/20/2027
				5.26%	16	12/7/2027
Philippine Peso, 7-year fixed rate notes due 2028	₱3,000,000,000	₱390,846,682	₱2,183,066,362	5.26%	17	2/10/2028
				5.36%	19	10/6/2028
Philippine Peso, 7-year floating rate notes due 2029	₱500,000,000	₱66,666,667	₱433,333,333	6.75%	21	4/6/2029
Philippine Peso, 10-year fixed rate notes due 2030	₱7,000,000,000	₱436,800,000	₱5,798,800,000	3.44%	25	2/22/2030
				3.75%		
				4.31%		
				4.61%		
				5.00%		
Philippine Peso, 10-year fixed rate notes due 2030	₱3,000,000,000	₱187,200,000	₱2,485,200,000	4.37%	25	2/22/2030
				4.52%		
				5.30%		
Philippine Peso, 10-year floating rate notes due 2032	₱5,000,000,000	₱400,000,000	₱4,600,000,000	6.14%	36	12/14/2032
Philippine Peso, 4-year fixed rate notes due 2025	₱116,000,000	–	₱116,000,000	4.18%	1	12/31/2025
				4.42%		
Philippine Peso, 4-year fixed rate notes due 2027	₱357,200,000	–	₱357,200,000	7.44%	1	12/31/2027
				3.64%		
				3.85%		
				3.69%		
				3.57%		
				4.29%		
				4.59%		
4.87%						
Philippine Peso, 5-year fixed rate notes due 2027	₱67,000,000	–	₱67,000,000	7.57%	1	3/31/2027
7.66%						
<b>TOTAL</b>	<b>₱25,959,879,999</b>	<b>₱2,836,245,499</b>	<b>₱23,123,634,500</b>			

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE E – INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS**  
**FROM RELATED COMPANIES)**  
**December 31, 2023**

<b>Name of Related Party</b>	<b>Beginning balance</b>	<b>Ending balance</b>
N/A	N/A	N/A

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE F – GUARANTEES OF SECURITIES OF OTHER ISSUERS**  
**December 31, 2023**

<b>Name of Issuing Entity of Securities Guaranteed by the Company for which this Statement is filed</b>	<b>Title of Issue of Each Class of Securities Guaranteed</b>	<b>Total Amount Guaranteed &amp; Outstanding</b>	<b>Amount owed by Person for which Statement is filed</b>	<b>Nature of Guarantee</b>
N/A	N/A	N/A	N/A	N/A

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE G – CAPITAL STOCK**  
**December 31, 2023**

Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding	Number of Shares Reserved for Options, Warrants, Conversions, and Other Rights	Number of Shares Held By		
				Related Parties	Directors, Officers and Employees	Others
Common Shares	8,890,000,000	6,116,762,198 <sup>(a)</sup>	35,288,000	5,296,015,375	21,478,658	799,268,165
Preferred Shares	11,000,000,000	2,750,000,000	–	2,750,000,000	–	–

<sup>(a)</sup> Net of treasury shares of 126,620,146

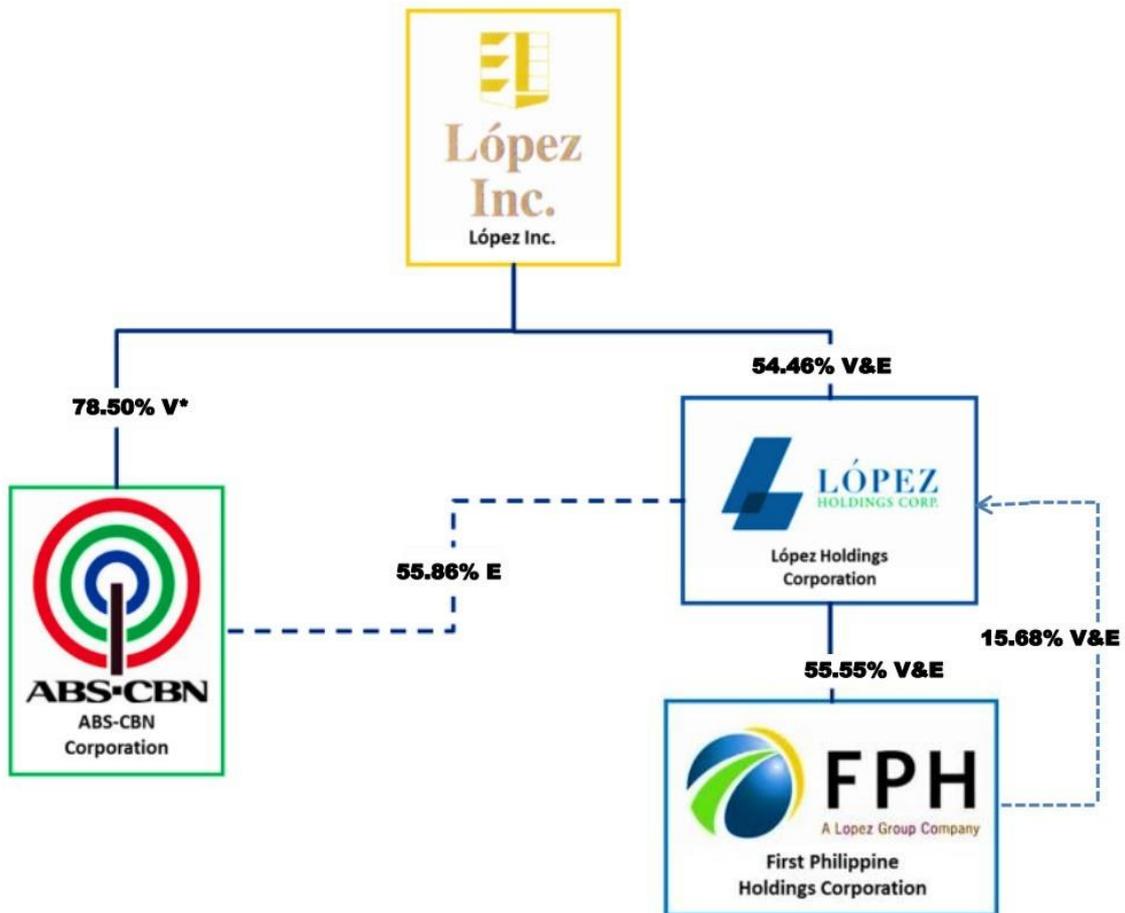
**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR**  
**DIVIDEND DECLARATION**

**December 31, 2023**

**Amount in thousands**

<b>Unappropriated retained earnings, beginning of reporting period</b>	P5,352,593
Add: Items that are directly credited to unappropriated retained earnings	
Reversal of retained earnings appropriation during the period	11,000,000
Less: Items that are directly debited to unappropriated retained earnings	
Dividend declaration during the reporting period	461,631
Retained earnings appropriation during the period	14,000,000
	<hr/>
Unappropriated retained earnings, as adjusted	1,890,962
Add: Net income for the current year	3,099,920
Add/Less: Other items that should be excluded from the determination of available for dividends distribution	
Net movement in deferred tax assets not considered in the reconciling items under the previous categories	13,690
Net movement in deferred tax assets and deferred tax liabilities related to same transaction (set up of right of use asset and lease liability)	(5,961)
	<hr/>
<b>Total retained earnings available for dividend, end of reporting period</b>	<b>P4,998,611</b> <hr/> <hr/>

**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP (A)**  
**DECEMBER 31, 2023**

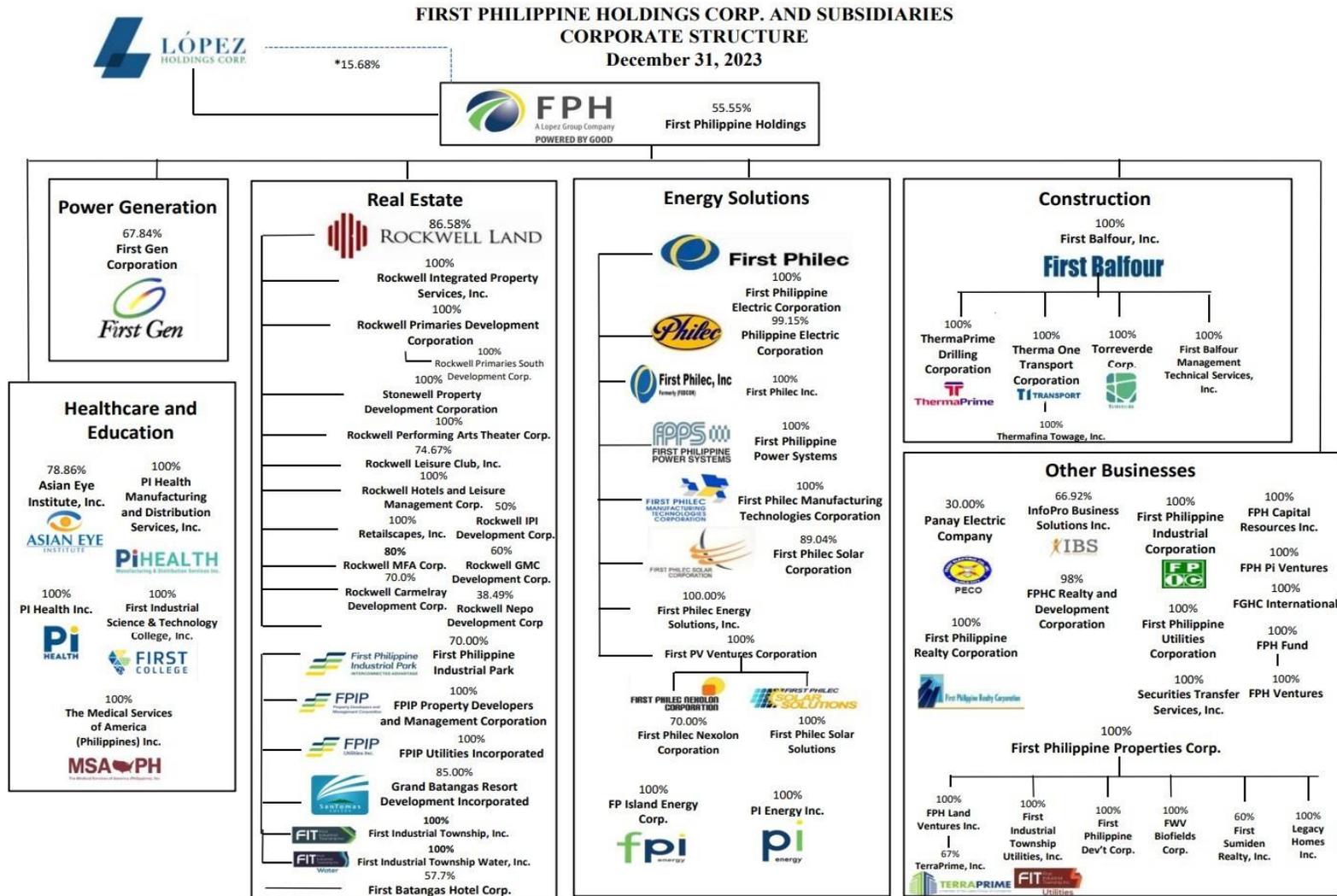


\* voting rights include preferred shares

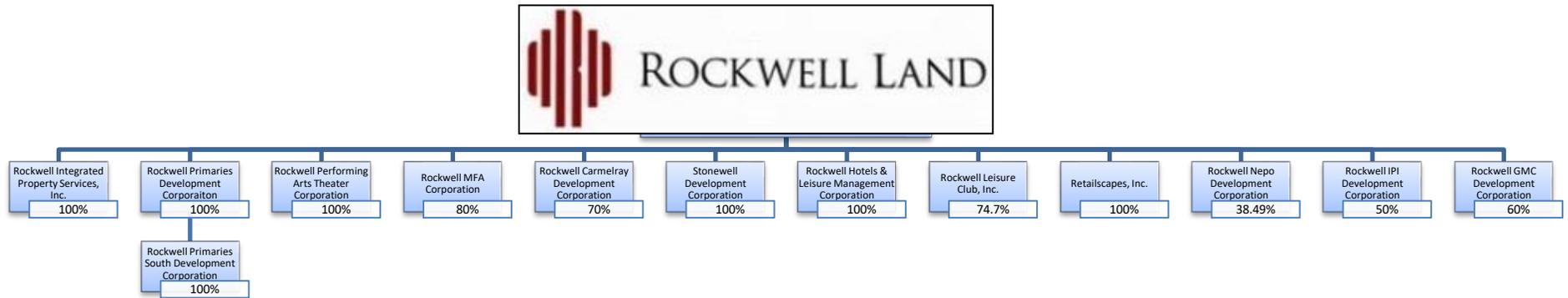
# ROCKWELL LAND CORPORATION AND SUBSIDIARIES

## MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP (B)

### DECEMBER 31, 2023



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP (C)**  
**DECEMBER 31, 2023**



**ROCKWELL LAND CORPORATION AND SUBSIDIARIES**  
**SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS**  
**DECEMBER 31, 2023**

KPI	2023	2022	2021
EBITDA (₱) <sup>1</sup>	6.8 billion	5.4 billion	4.4 billion
Current Ratio (x) <sup>2</sup>	3.43	3.16	3.29
Net DE Ratio (x) <sup>3</sup>	0.67	0.78	0.92
Asset to Equity Ratio (x) <sup>4</sup>	2.31	2.53	2.50
Interest coverage ratio (x) <sup>5</sup>	4.57	4.42	4.00
ROA <sup>6</sup>	4.71%	3.86%	3.48%
ROE <sup>7</sup>	11.36%	9.69%	8.69%
EPS (₱) <sup>8</sup>	0.51	0.38	0.27

**Notes:**

(1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]

(2) Current ratio [Current assets/Current liabilities]

(3) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]

(4) Assets to Equity Ratio [Total Assets/Total Equity]

(5) Interest coverage ratio [EBITDA/ Total interest payments]

(6) ROA [Net Income/Average Total Assets]

(7) ROE [Net Income/ Average Total Equity]

(8) EPS [Net Income/number of common shares outstanding]



**Report of the Audit Committee**  
(For the year ended December 31, 2023)

The Audit Committee's roles and responsibilities are defined in the Corporate Governance Manual of Rockwell Land Corporation and the Audit Committee Charter. We assist the Board of Directors in fulfilling its oversight responsibility to the shareholders relating to: a) Integrity of financial statements and the financial reporting process; b) Appointment, re- appointment, remuneration, qualifications, independence and performance of independent auditor; c) Effectiveness of internal control system; d) Review of the sufficiency and effectiveness of the risk management process; and e) Oversight on Internal Audit function. We confirm that:

- 1) An Independent Director chairs the Audit Committee. Two (2) out of the three (3) members of the Audit Committee are independent directors;
- 2) We had five (5) Committee meetings during the year, four (4) regular and one (1) special committee meeting, which were held virtually and face-to-face;
- 3) We have reviewed and approved the 2023 Internal Audit Plan, including its scope, resources and the subsequent changes thereto;
- 4) We have reviewed and discussed the reports of the Internal Auditors, ensuring that management is taking appropriate corrective actions in a timely manner, including addressing internal controls and compliance issues;
- 5) We have discussed and approved the overall scope and audit plan of SGV & Co. for the audit of 2023 Financial Statements. We have also discussed the results of their audits and their assessment of Rockwell Land's internal control and the overall quality of the financial reporting process;
- 6) We have reviewed and discussed the quarterly unaudited financial statements and year-end audited financial statements of Rockwell Land with the Management and SGV & Co.;

These activities were performed in the following context:

- The management has the primary responsibility for the financial statements and the financial reporting process; and
  - That SGV & Co. is responsible for expressing an opinion on the conformity of Rockwell Land's consolidated financial statements with the Philippine Financial Reporting Standards.
- 7) For the year ended December 31, 2023, Rockwell Land has engaged its independent auditor, SGV & Co. to do other audit-related and non-audit services aside from the conduct of year-end financial audit. Such engagements were presented to and reviewed by the Audit Committee and concluded that the nature and scope are not incompatible with their role as independent auditor and the related fees are not significant to impair their independence;
  - 8) We have reviewed the report on regulatory compliance and ensured that appropriate timely actions are taken and requirements are complied with;
  - 9) We have reviewed and approved the Management Representation letter for the year ended December 31, 2023 before submission to our external auditor.

Based on the reviews and discussions undertaken, and subject to the limitations on our roles and responsibilities referred to above, the Audit Committee recommends to the Board of Directors that the audited financial statements be included in the Annual Report for the year ended December 31, 2023 for filing with the Securities and Exchange Commission (SEC) and the Philippine Stock Exchange (PSE). We are also recommending to the Board of Directors the re-appointment of SGV & Co., as Rockwell Land Corporation's independent auditor for 2024 based on the review of its performance and qualifications.

March 25, 2024

  
OSCAR J. HILADO  
Chairman

  
MONICO V. JACOB  
Member

  
FRANCIS GILES B. PUNO  
Member

# Annex A: 2023 Rockwell Land Corporation Sustainability Report

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## I. CONTEXTUAL INFORMATION

Company Details	
Name of Organization	Rockwell Land Corporation
Location of Headquarters	2F, 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City
Location of Operations	Makati City, Pasig City, San Juan City, Mandaluyong City, Quezon City, Muntinlupa City, Cebu City, Lapu-Lapu City, Lipa City, Sto. Tomas City, Calamba City, Bacolod City*, Angeles City*
Report Boundary: Legal entities (e.g. subsidiaries) included in this report*	<ol style="list-style-type: none"> <li>1. Retailscapes, Inc.</li> <li>2. Rockwell Business Center Ortigas (unincorporated JV with Meralco)</li> <li>3. Rockwell Carmelray Development Corporation</li> <li>4. Rockwell Hotels and Leisure Management Corporation</li> <li>5. Rockwell Integrated Property Services, Inc.</li> <li>6. Rockwell Leisure Club, Inc.</li> <li>7. Rockwell MFA Corporation</li> <li>8. Rockwell Nepo Development Corporation</li> <li>9. Rockwell Performing Arts Theater Corporation</li> <li>10. Rockwell Primaries Development Corporation</li> <li>11. Rockwell Primaries South Development Corporation</li> <li>12. Stonewell Property Development Corporation</li> <li>13. Rockwell GMC Development Corporation</li> </ol>
Business Model, including Primary Activities, Brands, Products, and Services	<p>Rockwell Land Corporation (“Rockwell” or the “Company”) is incorporated in the Philippines and is primarily engaged in residential development, retail and office leasing, as well as hotel management.</p> <p>Projects:</p> <ol style="list-style-type: none"> <li>I. Residential Development <ul style="list-style-type: none"> <li>● Rizal Tower</li> <li>● Amorsolo Square</li> <li>● Hidalgo Place</li> <li>● Luna Gardens</li> <li>● Manansala</li> <li>● Joya Lofts and Towers</li> <li>● One Rockwell</li> <li>● The Grove</li> <li>● Edades Tower and Garden Villas</li> <li>● 205 Santolan</li> <li>● The Alvendia</li> <li>● 53 Benitez</li> <li>● The Vantage at Kapitolyo</li> <li>● Edades Suites</li> <li>● 32 Sanson*</li> <li>● Stonewell*</li> <li>● Proscenium at Rockwell*</li> <li>● East Bay Residences*</li> <li>● The Arton by Rockwell*</li> <li>● Aruga Mactan Resort and Residences*</li> <li>● Terreno South*</li> </ul> </li> </ol>

	<ul style="list-style-type: none"> <li>● Nara Residences*</li> <li>● Rockwell South at Carmelray*</li> <li>● 8 Benitez Suites*</li> <li>● The Balmori Suites*</li> <li>● The Manansala at Rockwell Nepo*</li> <li>● Edades West*</li> <li>● The BenCab at Rockwell Nepo*</li> <li>● Bel-Air at Rockwell Center Bacolod*</li> <li>● Rockwell Center Bacolod - Commercial Lots*</li> <li>● Lincoln at IPI Center*</li> </ul> <p>II. Retail</p> <ol style="list-style-type: none"> <li>a. Power Plant Mall</li> <li>b. The Santolan Town Plaza**</li> <li>c. The Grove Retail Row</li> <li>d. Arton Strip</li> <li>e. East Bay Retail Row</li> <li>f. The Proscenium Retail Row</li> </ol> <p>III. Office</p> <ol style="list-style-type: none"> <li>a. 8 Rockwell</li> <li>b. Rockwell Business Center Ortigas</li> <li>c. Rockwell Business Center Sheridan</li> <li>d. 1 Proscenium</li> </ol> <p>IV. Hotel and Leisure</p> <ol style="list-style-type: none"> <li>a. Aruga Apartments</li> </ol> <p>V. Rockwell Performing Arts Theater*</p> <p>(*) On-going/ newly-opened projects  (**) Retail &amp; Office</p>
Reporting Period	January – December 2023
Highest Ranking Person responsible for this report	Chief Compliance Officer

## II. MATERIALITY PROCESS

Rockwell has a diversified set of stakeholders, including clients, investors, employees, business partners, the government, and communities within the projects' vicinity. To assess the sustainability of operations, the Company identified indicators that are focused on the following: a) the interest of the stakeholders, b) compliance with government regulations, c) critical financial parameters, and d) continuous improvement of services rendered to clients. The parameters were validated by stakeholders through the Sustainability Technical Working Group.

This report is guided by the standards of a) Global Reporting Initiative (GRI), b) Sustainability Accounting and Standards Board (SASB), and c) UN Guiding Principles on Business and Human Rights (UNGP).

Based on the above materiality process, our assessment of core sustainability issues covers the following areas:

**Economic:** Direct Economic Value Generated and Distributed, Procurement Practices, and Anti-Corruption

**Environmental:** Materials Used by the Organization, Energy Consumption and Reduction, Air Emissions, Water Consumption and Effluents, and Solid and Hazardous Waste

**Social:** Employee Hiring and Benefits, Training and Development, Diversity and Equal Opportunity, Occupational Health and Safety, Labor Laws and Human Rights, Supply Chain Management, Relationship with Communities, Customer Satisfaction, Data Security

### III. ECONOMIC

#### **Management Approach:**

The Company's management is responsible for strategic planning, which involves a) regular spotting of opportunities and risks, b) periodic identification of the Company's short-term, mid-term and long-term goals, c) consistent monitoring of results against targets, and d) continuous development and refinement of strategies, resource allocation, and action plans.

To execute its strategies, the Company conducts these activities:

Prior to property acquisition and project launch, the Company conducts feasibility studies and due diligence. These include, but are not limited to: a) studying real estate supply and demand within the vicinity of the target property as well as relevant market trends, b) identifying the best business model for the subject property, and c) designing each project with structural integrity and incorporating features which are aligned with the identified needs and/or wants of the core market.

The Company also ensures that it has a) employees who can effectively manage projects from conceptualization to operations b) a reliable pool of local and foreign consultants, suppliers and contractors who have met predetermined standards of quality c) in-house leasing, property management and support teams to provide services to various Rockwell communities, and d) systems for efficient processes and proper controls.

Risks are addressed through the Company's Risk Management Policy that covers a) market, b) regulatory, c) project execution, and d) financial risks. The Company likewise conducts strict monitoring of key risk items and establishes trigger parameters with corresponding action plans. These efforts strengthen Rockwell's business continuity programs, allowing it to maximize growth opportunities while maintaining financial soundness.

#### A. Economic Performance

##### Direct Economic Value Generated and Distributed

<b>Disclosure</b>	<b>Amount (PHP Millions)</b>
Direct Economic Value Generated (Revenue)	18,511
Direct Economic Value Distributed:	
<i>a. Operating Costs</i>	10,750
<i>b. Employee Wages &amp; Benefits</i>	1,121
<i>c. Payments to Provider of Capitals</i>	1,599
<i>d. Payments of Dividends to Stockholders</i>	462
<i>e. Payments to Government</i>	1,603
<i>f. Community Investments</i>	21

## Climate-related risks and opportunities<sup>1</sup>

Rockwell ensures that its properties are climate-resilient. This is aligned with the sustainability policy and commitment of its parent company – to reduce carbon emissions in view of protecting the environment, society, and businesses. Furthermore, the Company requires its consultants and contractors to assess, design, and build properties that can withstand adverse impacts of climate-related risks.

The following climate-related risks are considered in the design, construction, and management of projects: a) typhoons and corresponding adverse effects such as flooding, wind surges, and storm surges, b) drought or water scarcity, c) rising sea levels, and d) extremely high temperatures during the summer season, among others.

The design team conducts due diligence which includes a) conducting historical benchmarking of the vicinity, b) validating findings through the help of commissioned third-party consultants, c) incorporating recommendations on risk mitigation measures, and d) ensuring that design is compliant with the national and local building codes.

During the construction phase, short-term weather forecasts are incorporated into the project schedule. With regard to property management, simulation drills are conducted periodically. The property management team also ensures that all facilities are properly maintained and are conformant to regulatory requirements. Emergency response protocols are consistently reviewed and kept up-to-date and will be strictly implemented, if needed.

### **B. Procurement Practices**

#### Management Approach:

Rockwell purchases the majority of its resources from local suppliers, which in turn help domestic businesses and create local employment opportunities. The Company is also able to reduce the time and cost of developing projects by sourcing locally.

Risks within the supply chain include geopolitical challenges that can lead to disruptions and increased material costs. To mitigate these risks, Rockwell maintains proactive engagement with suppliers, consistently seeking alternative and backup options to ensure continuity of operations.

#### Proportion of spending on local suppliers

<b>Disclosure</b>	<b>Percentage</b>
Percentage of procurement budget used for significant locations of operations that is spent on local suppliers	99%

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<sup>1</sup> Adopted from the Recommendations of the Task Force on Climate-Related Financial Disclosures. The TCFD Recommendations apply to non-financial companies and financial-sector organizations, including banks, insurance companies, asset managers and asset owners.

## C. Anti-Corruption

### Management Approach:

As a subsidiary of the Lopez Group of Companies, Rockwell adheres to The Lopez Values which are embodied across the conglomerate. The company also strictly implements its corporate governance policies, which led to the absence of corruption incidents as shown below.

### Incidents of Corruption

Disclosure	Incident Count
Number of incidents in which directors were removed or disciplined for corruption	0
Number of incidents in which employees were dismissed or disciplined for corruption	0
Number of incidents when contracts with business partners were terminated due to incidents of corruption	0

## IV. ENVIRONMENT

### Management Approach:

Rockwell adheres to the laws and regulations concerning the environment, and cooperates with related regulatory agencies. It also ensures that its business operations, programs, and initiatives are aligned with protecting the environment.

In doing business, the Company engages in environmental-related processes such as a) designing and constructing properties that are environmentally sound and compliant with the regulatory requirements of the national and local building codes, b) identifying climate-related risks and corresponding mitigating measures, and c) exploring best practices and new technologies in project design, construction and property management.

Rockwell also has an Environmental Safety and Health Management System which imposes protocols and safety drills to mitigate climate-related risks to its employees, suppliers, and the communities served. The system is also aligned with the mandates of its parent company and relevant government agencies such as the Department of Environmental and Natural Resources, Local Government Units, Bureau of Fire Protection, and Metro Manila Development Authority, among others.

Moreover, the Company assigns Pollution Control and Safety Officers to ensure that all projects remain compliant with environmental laws, standards, permit conditions, and other regulatory requirements.

Overall, the disclosures covered in this report include the environmental impact of the Company's operations, as well as the efforts and initiatives related to environmental sustainability.

## A. Resource Management

### Management Approach:

Rockwell has a system in place to ensure the efficient procurement and use of supplies and resources. The Company is also open to utilizing supplies made from renewable resources subject to quality requirements, costs, availability, and accessibility.

### Energy consumption within the organization

Segment (2023)	Electricity (in GJ)		Fuel (in GJ)	
	Renewable	Non-renewable	Diesel	Gas
Residential	47,536	42,436	996	
Office	25,439		609	
Retail	27,708		1,211	
Admin			3,782	1,122
<b>Total</b>	<b>100,683</b>	<b>42,436</b>	<b>6,598</b>	<b>1,122</b>
Electricity Consumption (GWH)	27.97	12.05		

### Energy consumption reduction efforts

Rockwell aims to reduce energy consumption by implementing energy efficient initiatives such as the installation of variable frequency drivers, variable refrigerant flows, and LED lighting fixtures. The company is also shifting to renewable energy sources whenever possible. Currently, the Company has thirteen properties that are using renewable energy sources, and 70% of electricity consumption by the company in 2023 came from renewable energy sources. Rockwell also has three LEED-certified projects, namely 8 Rockwell (LEED Gold), Rockwell Business Center Sheridan (LEED Silver), and 1 Proscenium, the newest office development of the company (LEED Silver).

### Materials used by the organization

Disclosure	Quantity (in Millions kg)
Materials used by weight or volume	
Renewable	N/A
Non-renewable	37.2
<i>Cement</i>	27.7
<i>Rebars</i>	9.5
Percentage of recycled input materials used to manufacture the organization's primary products and services	N/A

## B. Environmental Impact Management

### Air Emissions

#### Management Approach:

All properties that are developed and managed by Rockwell are compliant with the regulatory standards on air emissions mandated by the Department of Environmental and Natural Resources. The Company appoints Pollution Control Officers in all properties to ensure that all regulatory standards are met and are strictly implemented.

### Greenhouse Gasses (GHG)

Segment	Scope 1 (in Tonnes CO2e)	Scope 2 (in Tonnes CO2e)
Residential	74	8,198
Office	45	0
Retail	90	385
Admin	363	0
<b>Total</b>	<b>572</b>	<b>8,584</b>

Notes:

Scope 1 pertains to direct emissions (fuel consumption); Scope 2 pertains to indirect emissions (electricity consumption)

## C. Water Management

### Management Approach:

Rockwell ensures that the wastewater management system in its various completed projects are compliant with the regulatory standards set by the DENR under Republic Act 9275 (Clean Water Act). All projects have sewerage treatment facilities that remove water contaminants prior to discharge in compliance with the parameters set by DAO 2016-08 (Water Quality and Water Effluent Standards). Rockwell consistently monitors and aligns with regulatory agencies as they issue new parameters.

In the event of water shortage, the property management team's crisis response protocols include regulating the water gate valves, reducing water pressure, and consistent monitoring of water supply. Additionally, Rockwell recycles water for irrigation of green spaces.

Segment	Water Withdrawal (in m <sup>3</sup> )	Water Utilized (in m <sup>3</sup> )	Water Recycled and Reused (in m <sup>3</sup> )	Effluent: Water Discharge (in m <sup>3</sup> )
Residential	351,890	194,744	11,088	146,058
Office	128,354	62,620	18,769	46,965
Retail	536,033	305,100	2,108	228,825
<b>Total</b>	<b>1,016,277</b>	<b>562,464</b>	<b>31,965</b>	<b>421,848</b>

## D. Solid and Hazardous Wastes

### Management Approach:

Rockwell practices waste segregation across all its properties. Moreover, the Company only works with DENR-accredited hauling service providers for both its solid and hazardous wastes.

Segment	Solid Waste	Hazardous Waste
	Recyclables and Composted (in tonnes)	Generated and Transported (in tonnes)
Residential	4,511	-
Office	1,525	-
Retail	10,546	60
<b>Total</b>	<b>16,582</b>	<b>60</b>

## E. Environmental Compliance

### Management Approach:16

Management ensures that it complies with all environmental regulatory requirements and procedures in developing its properties.

### Non-Compliance with Environmental Laws and Regulations

Disclosure	Amount (PHP)
Total amount of monetary fines for non-compliance with environmental laws and/or regulations	N/A
No. of non-monetary sanctions for non-compliance with environmental laws and/or regulations	N/A
No. of cases resolved through dispute resolution mechanism	N/A

## V. SOCIAL

### A. Employee Management

#### Management Approach:

Rockwell's compensation program is designed to improve employee productivity, motivation and engagement. The Company has also established policies and procedures for the administration of these benefits. Regular surveys and reviews of current practices are conducted to ensure effectiveness of the said programs.

## Employee Hiring and Benefits

### Employee data

Disclosure	Quantity
Total number of employees*	1,106
Number of female employees	542
Number of male employees	564
Attrition rate	19%
Ratio of lowest paid employee against minimum wage	N/A

*\*Total number of employees includes individual workers, whether on a full-time or part-time basis*

### Employee benefits

List of Benefits	Y/N	% of female employees who availed for the year	% of male employees who availed for the year
SSS	Y	14%	12%
PhilHealth	Y	6%	9%
Pag-IBIG	Y	8%	6%
Parental leaves	Y	5%	2%
Vacation leaves	Y	72%	58%
Sick leaves	Y	59%	40%
Medical benefits (aside from PhilHealth)	Y	59%	43%
Housing assistance (aside from Pag-IBIG)	N	0%	0%
Retirement fund (aside from SSS)	Y	0%	0%
Further education support	N	0%	0%
Company stock options	N	0%	0%
Telecommuting	Y	62%	32%
Flexible-working hours	N	0%	0%

## Employee Training and Development

### Management Approach:

The Company provides employees with training and development programs to boost productivity and efficiency. On average, each employee has received around 20 hours of training during the year.

Disclosure Value (in hrs)	2023
Total training hours provided to employees	21,617
Female employees	10,153
Male employees	11,464
Average training hours provided to employees	20 per employee
Female employees	19 per employee
Male employees	20 per employee

## Labor-Management Relations

### Management Approach:

The Company respects the rights of employees to form associations. Nevertheless, there are no unions within the ranks of Rockwell and its subsidiaries, and no collective bargaining agreements have been executed between the Company and its employees.

Disclosure	Quantity
% of employees covered with Collective Bargaining Agreements	0%
Number of consultations conducted with employees concerning employee-related policies	0

## Diversity and Equal Opportunity

### Management Approach:

Rockwell recognizes the talents of its employees, regardless of race, gender, and social status. In order to address risks on discrimination and harassment, the Company strictly implements its Code of Discipline and Whistleblower Policy. Lastly, Rockwell adheres to its parent company's policies on Gender Equality and Diversity.

Disclosure	2023
% of female workers in the workforce	49%
% of male workers in the workforce	51%
Number of employees from indigenous communities and/or vulnerable sector*	N/A

*\*Vulnerable sectors include elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, and the poor or the base of the pyramid (BOP; Class D and E).*

## B. Workplace Conditions, Labor Standards, and Human Rights

### Management Approach:

In order to protect and preserve the employees' health and well-being, the Company has an Occupational Safety and Health (OSH) Management System that is aligned with the Philippine Environmental Impact System. This also safeguards employees against practices that are contrary to Department of Labor and Employment and Department of Health regulations. Major efforts under the OSH system include annual safety drills across all properties managed, and various wellness programs to promote a healthy and sound work environment.

### Occupational Health and Safety

Disclosure	Quantity
Safe man-hours	2,318,176 man-hours
No. of work-related injuries	-
No. of work-related fatalities	-
No. of work-related ill-health	-
No. of safety drills	-

### Labor Laws and Human Rights

#### Management Approach:

Rockwell has a Code of Discipline in place with supplementary developmental programs. The Company also adheres to its parent company's policies on Human Rights, Gender Equality and Diversity, and all regulatory requirements of the Labor Code.

Disclosure	Quantity
No. of legal actions or employee grievances involving forced or child labor	0

## C. Supply Chain Management

### Management Approach:

The Company complies with the requirements of government regulatory agencies when acquiring accreditation and licenses to operate its businesses. Aside from its adherence to the policies of its parent company, Rockwell also considers the sustainability topics below to address supply-chain related regulatory, labor and anti-graft violation risks:

- Global Compact principles on procurement;
- Sustainability risk mapping to assess the hot spots of the supply chain; and
- Accreditation criteria for suppliers/service providers.

Disclosure	Y/N	If Yes, cite reference in the supplier policy
Environmental performance	N	
Forced labor	N	
Child labor	N	
Human rights	N	
Bribery and corruption	N	

## D. Relationship with Community

### Significant Impacts on Local Communities

Stakeholder Groups	Stakeholder Concerns/ Interests	Modes of Stakeholder Engagement	Frequency of Engagements
Communities	Safety of the immediate neighborhood surrounding the Rockwell property	Meetings with public officials and regulatory body representatives of the immediate communities where Rockwell's properties are situated	As often as needed
Government (National and Local) and Regulatory Agencies	Government clearances and other regulatory requirements for Rockwell to legally operate		As often as needed to secure the permits, clearances and license to develop
Clients & Tenants	Company's products and services	Omnichannel approach including traditional and digital platforms	Constant engagement with clients and tenants
Employees	Performance metrics, compensation and benefits, occupational health and safety	One-on-One Meetings, Huddles, General Assemblies	Constant engagement with employees
Parent Company and The Company's Board of Directors	Company's financial performance and sustainability of the business	Board meetings and strategic discussions	Monthly, and as often as needed
Shareholders		Stockholders' meetings, one-on-one meetings	Annual, and as often as needed
Suppliers, Contractors, Consultants, and Other Business Partners	Description and expectation on output delivery Safety of contractors' employees	1-on-1, weekly, monthly meetings with representatives of these parties	Regularly throughout the duration of the project

## E. Customer Management

### Management Approach:

Rockwell has strong and experienced Sales, Leasing, and Marketing teams under the supervision of the Chief Revenue Officer, who are responsible in mitigating the following risks: a) loss of clientele, b) negative feedback from stakeholders, and c) negative press.

The Company also maintains constant communication with clients to ensure concerns are addressed and suggestions are considered when crafting future strategies related to customer-focused client experience.

### **Customer Satisfaction**

Disclosure	Score	Did a third party conduct the customer satisfaction study (Y/N)?
Customer satisfaction	VG	N

### Health and Safety

#### Management Approach:

The health and safety of Rockwell clients is seriously considered. All properties are designed in accordance with the requirements of the National Building Code, and the Company allots open spaces in all developments. Building equipment is upgraded on a timely basis to improve the quality of life of residents, mall patrons, office tenants, and hotel guests.

Disclosure	Quantity
No. of substantiated complaints on product or service health and safety*	0
No. of complaints addressed	0

*\*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.*

### Marketing and labeling

#### Management Approach:

Rockwell adheres to the Department of Human Settlements and Urban Development (DHSUD) advertisement guidelines. The Company has centralized marketing and legal teams that oversee communications, collaterals as well as copyrights, logos, and brand names.

Disclosure	Quantity
No. of substantiated complaints on marketing and labeling*	0
No. of complaints addressed	0

*\*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.*

### Customer privacy

#### Management Approach:

The Company adheres to the Data Privacy Act which protects the information of all stakeholders. There is also a dedicated Information Security Team that implements safety measures and protocols to prevent risks of breach and leakage of customer information.

Disclosure	Quantity
No. of substantiated complaints on customer privacy	0
No. of complaints addressed	0
No. of customers, users and account holders whose information is used for secondary purposes	0

### F. Data Security

#### Management Approach:

The Company has a dedicated Information and Technology Team which strictly enforces cybersecurity initiatives. This is to mitigate data security threats and system infiltration attempts that pose risks to the Company's operations. Security is done through a combination of cybersecurity practices/policies and tools. Policies and practices are done through, but not limited to, access controls, vulnerability assessments, regular patching, and audits. The group uses tools such as firewalls, anti-virus software, encryption tools, anti-DDoS equipment, among others, to protect the corporate network and data.

Disclosure	Quantity
No. of data breaches, including leaks, theft, and losses of data	0

## VI. UN SUSTAINABLE DEVELOPMENT GOALS

Rockwell Land Corporation focuses on contributing to the following UN Sustainable Development Goals:

- (7) Affordable and Clean Energy
- (9) Industry Innovation and Infrastructure
- (13) Climate Action



## **INDEPENDENT AUDITOR'S REPORT**

The Stockholders and the Board of Directors  
Rockwell Land Corporation  
2F 8 Rockwell  
Hidalgo Drive, Rockwell Center  
Makati City

### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the parent company financial statements of Rockwell Land Corporation (the Company), which comprise the parent company statements of financial position as at December 31, 2023 and 2022, and the parent company statements of comprehensive income, parent company statements of changes in equity and parent company statements of cash flows for the years then ended, and notes to the parent company financial statements, including material accounting policy information.

In our opinion, the accompanying parent company financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2023 and 2022, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Notes 2 and 3 to the parent company financial statements.

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Parent Company Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Notes 2 and 3 to the parent company financial statements which indicates that the parent company financial statements have been prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic. The impact of the application of the financial reporting reliefs on the 2022 parent company financial statements are discussed in detail in Notes 2 and 3. Our opinion is not modified in respect of this matter.



## **Responsibilities of Management and Those Charged with Governance for the Parent Company Financial Statements**

Management is responsible for the preparation and fair presentation of the parent company financial statements in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the parent company financial statements, and for such internal control as management determines is necessary to enable the preparation of parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the parent company financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Parent company Financial Statements**

Our objectives are to obtain reasonable assurance about whether the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these parent company financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the parent company financial statements, including the disclosures, and whether the parent company financial statements represent the underlying transactions and events in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the parent company financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

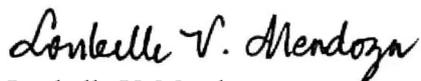
We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### **Report on the Supplementary Information Required Under Revenue Regulations 15-2010**

Our audits were conducted for the purpose of forming an opinion on the basic parent company financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 34 to the parent company financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic parent company financial statements. Such information is the responsibility of the management of Rockwell Land Corporation. The information has been subjected to the auditing procedures applied in our audit of the basic parent company financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic parent company financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Loubelle V. Mendoza.

SYCIP GORRES VELAYO & CO.



Loubelle V. Mendoza

Partner

CPA Certificate No. 115161

Tax Identification No. 301-422-247

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

BIR Accreditation No. 08-001998-145-2021, August 11, 2021, valid until August 10, 2024

PTR No. 10079978, January 6, 2024, Makati City

April 3, 2024



**ROCKWELL LAND CORPORATION**  
**PARENT COMPANY STATEMENTS OF FINANCIAL POSITION**  
(Amounts in Thousands)

	<b>December 31</b>	
	<b>2023</b>	<b>2022</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Notes 6, 28 and 29)	<b>₱2,080,948</b>	₱1,771,898
Trade and other receivables (Notes 7, 15, 20, 26, 28 and 29)	<b>2,037,640</b>	4,591,500
Contract assets (Notes 7, 20 and 28)	<b>7,152,589</b>	4,352,483
Real estate inventories (Notes 8, 11 and 12)	<b>17,215,388</b>	13,580,437
Advances to contractors (Note 8)	<b>1,353,464</b>	943,953
Other current assets (Notes 9, 20, 28 and 29)	<b>2,474,883</b>	2,227,141
Total Current Assets	<b>32,314,912</b>	27,467,412
<b>Noncurrent Assets</b>		
Investment properties (Notes 8, 11, 12 and 16)	<b>12,707,624</b>	12,699,643
Property and equipment (Notes 8, 11 and 12)	<b>2,366,599</b>	1,877,587
Investments in joint venture and associate (Note 13)	<b>5,705,085</b>	5,905,950
Contract assets - net of current portion (Notes 7, 20 and 28)	<b>2,513,429</b>	2,053,198
Investments in subsidiaries (Note 14)	<b>7,766,269</b>	5,246,663
Loans receivable from subsidiaries (Notes 26, 28 and 29)	<b>4,426,184</b>	4,724,184
Investment in equity instruments at FVOCI (Notes 10, 28 and 29)	<b>58,280</b>	33,280
Other noncurrent assets (Notes 11, 12 and 22)	<b>59,793</b>	200,820
Total Noncurrent Assets	<b>35,603,263</b>	32,741,325
	<b>₱67,918,175</b>	₱60,208,737
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Trade and other payables (Notes 8, 15, 17, 20, 24, 26, 28 and 29)	<b>₱8,014,595</b>	₱6,539,058
Current portion of interest-bearing loans and borrowings (Notes 8, 11, 16, 28 and 29)	<b>2,725,983</b>	2,632,946
Subscription payable (Notes 13 and 14)	<b>367,150</b>	1,179,150
Total Current Liabilities	<b>11,107,728</b>	10,351,154
<b>Noncurrent Liabilities</b>		
Interest-bearing loans and borrowings - net of current portion (Notes 8, 11, 16, 28 and 29)	<b>22,079,587</b>	21,329,726
Subscription payable - net of current portion	<b>5,878,394</b>	1,743,410
Lease liability - net of current portion (Notes 15, 27, 28 and 29)	<b>510,665</b>	498,156
Pension liability - net (Note 23)	<b>72,640</b>	72,043
Deferred tax liabilities - net (Note 24)	<b>704,242</b>	570,789
Deposits and other liabilities (Notes 18, 23, 28 and 29)	<b>1,227,357</b>	1,874,180
Total Noncurrent Liabilities	<b>30,472,885</b>	26,088,304
Total Liabilities	<b>41,580,613</b>	36,439,458

(Forward)



	<b>December 31</b>	
	<b>2023</b>	<b>2022</b>
<b>Equity</b>		
Capital stock (Notes 18 and 19)	<b>₱6,270,882</b>	₱6,270,882
Additional paid-in capital	<b>28,350</b>	28,350
Share-based payments (Note 18)	<b>69,700</b>	69,700
Other comprehensive income (Note 10)	<b>45,718</b>	20,718
Retained earnings (Note 19):		
Appropriated	<b>14,000,000</b>	11,000,000
Unappropriated	<b>6,108,246</b>	6,564,963
	<b>26,522,896</b>	23,954,613
Less cost of treasury shares (Notes 1 and 19)	<b>185,334</b>	185,334
Total Equity	<b>26,337,562</b>	23,769,279
	<b>₱67,918,175</b>	₱60,208,737

*See accompanying Notes to Parent Company Financial Statements.*



**ROCKWELL LAND CORPORATION**  
**PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME**  
(Amounts in Thousands, Except Earnings Per Share Value)

	<b>Years Ended December 31</b>	
	<b>2023</b>	<b>2022</b>
<b>REVENUE</b>		
Revenue from sale of real estate (Note 20)	<b>₱7,979,162</b>	₱7,125,311
Lease income (Note 11)	<b>2,101,058</b>	1,749,138
Interest income (Notes 6, 7 and 21)	<b>1,740,781</b>	1,128,181
Others (Notes 13, 14, 20 and 26)	<b>2,946,133</b>	2,764,406
	<b>14,767,134</b>	12,767,036
<b>EXPENSES</b>		
Cost of real estate (Notes 8, 11 and 22)	<b>6,506,614</b>	6,196,946
General and administrative expenses (Notes 10, 11, 12, 22, 23 and 25)	<b>1,801,938</b>	1,618,798
Selling expenses (Notes 22 and 25)	<b>1,083,570</b>	843,713
	<b>9,392,122</b>	8,659,457
<b>INCOME BEFORE OTHER INCOME (EXPENSES) AND INCOME TAX</b>	<b>5,375,012</b>	4,107,579
<b>OTHER INCOME (EXPENSES)</b>		
Interest expense (Notes 16, 17, 22 and 27)	<b>(1,495,688)</b>	(1,131,490)
Foreign exchange gain - net	<b>(2,254)</b>	5,852
	<b>(1,497,942)</b>	(1,125,638)
<b>INCOME BEFORE INCOME TAX</b>	<b>3,877,070</b>	2,981,941
<b>PROVISION FOR (BENEFIT FROM) INCOME TAX</b> (Note 24)	<b>777,150</b>	531,610
<b>NET INCOME</b>	<b>3,099,920</b>	2,450,331
<b>OTHER COMPREHENSIVE INCOME</b>		
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:		
Remeasurement gain on employee benefits (Note 23)	<b>(126,674)</b>	140,431
Net gain on equity instruments designated at FVOCI (Note 10)	<b>25,000</b>	6,500
Income tax effect	<b>31,668</b>	(35,108)
	<b>(70,006)</b>	111,823
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱3,029,914</b>	₱2,562,154
<b>Earnings Per Share Attributable to Equity Holders</b> (Note 30)		
Basic	<b>₱0.5065</b>	₱0.4003
Diluted	<b>0.5065</b>	0.4003

*See accompanying Notes to Parent Company Financial Statements.*



**ROCKWELL LAND CORPORATION**

**PARENT COMPANY STATEMENTS OF CHANGES IN EQUITY**

**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

**(Amounts in Thousands)**

	Capital Stock (Notes 18 and 19)	Additional Paid-in Capital	Share-based Payments (Note 18)	Other Comprehensive Income (Note 10)	Retained Earnings (Note 19)		Treasury Shares (Notes 1 and 19)	Total
					Appropriated	Unappropriated		
<b>Balance at December 31, 2022</b>	<b>₱6,270,882</b>	<b>₱28,350</b>	<b>₱69,700</b>	<b>₱20,718</b>	<b>₱11,000,000</b>	<b>₱6,564,963</b>	<b>(₱185,334)</b>	<b>₱23,769,279</b>
Net income	–	–	–	–	–	3,099,920	–	3,099,920
Other comprehensive income (Notes 10 and 23)	–	–	–	25,000	–	(95,006)	–	(70,006)
Total comprehensive income	–	–	–	25,000	–	3,004,914	–	3,029,914
Reversal of appropriation	–	–	–	–	(11,000,000)	11,000,000	–	–
Appropriation	–	–	–	–	14,000,000	(14,000,000)	–	–
Cash dividends (Note 19)	–	–	–	–	–	(461,631)	–	(461,631)
<b>Balance at December 31, 2023</b>	<b>₱6,270,882</b>	<b>₱28,350</b>	<b>₱69,700</b>	<b>₱45,718</b>	<b>₱14,000,000</b>	<b>₱6,108,246</b>	<b>(₱185,334)</b>	<b>₱26,337,562</b>
Balance at December 31, 2021	₱6,270,882	₱28,350	₱69,700	₱14,218	₱9,000,000	₱6,339,429	(₱185,334)	₱21,537,245
Net income	–	–	–	–	–	2,450,331	–	2,450,331
Other comprehensive loss (Notes 10 and 23)	–	–	–	6,500	–	105,323	–	111,823
Total comprehensive income	–	–	–	6,500	–	2,555,654	–	2,562,154
Net appropriations (Note 19)	–	–	–	–	(9,000,000)	9,000,000	–	–
Appropriation	–	–	–	–	11,000,000	(11,000,000)	–	–
Cash dividends (Note 19)	–	–	–	–	–	(330,120)	–	(330,120)
Balance at December 31, 2022	₱6,270,882	₱28,350	₱69,700	₱20,718	₱11,000,000	₱6,564,963	(₱185,334)	₱23,769,279

See accompanying Notes to Parent Company Financial Statements.



**ROCKWELL LAND CORPORATION**  
**PARENT COMPANY STATEMENTS OF CASH FLOWS**  
(Amounts in Thousands)

	<b>Years Ended December 31</b>	
	<b>2023</b>	<b>2022</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	<b>₱3,877,070</b>	₱2,981,941
Adjustments for:		
Interest income (Notes 6, 7, 21 and 26)	<b>(1,740,781)</b>	(1,128,181)
Interest expense (Notes 16, 17, 22 and 27)	<b>1,495,688</b>	1,131,490
Depreciation and amortization (Notes 11, 12 and 22)	<b>737,650</b>	651,472
Dividend income (Notes 13 and 14)	<b>(693,854)</b>	(901,579)
Pension expense, net of contributions (Note 23)	<b>(122,271)</b>	(6,265)
Provision for disallowance of claim for refund (Note 22)	<b>17,544</b>	–
Unrealized foreign exchange loss (gain) - net	<b>2,254</b>	(5,852)
Operating income before working capital changes	<b>3,573,300</b>	2,723,026
Decrease (increase) in:		
Trade and other receivables	<b>4,150,712</b>	3,084,203
Contract assets	<b>(3,260,337)</b>	(2,698,442)
Real estate inventories	<b>(3,978,181)</b>	(580,424)
Advances to contractors	<b>(409,511)</b>	(99,731)
Other current assets	<b>(247,742)</b>	(678,579)
Decrease (increase) in:		
Trade and other payables	<b>1,524,460</b>	2,008,933
Deposits and other liabilities	<b>(599,858)</b>	552,051
Net cash generated from operations	<b>752,843</b>	4,311,037
Income taxes paid	<b>(686,445)</b>	(654,182)
Interest received	<b>143,929</b>	8,927
Net cash provided by operating activities	<b>210,327</b>	3,665,782
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Redemption of shares (Note 14)	<b>1,573,378</b>	–
Dividends received (Notes 13 and 14)	<b>693,854</b>	901,579
Acquisitions of:		
Investment properties (Note 11)	<b>(654,103)</b>	(303,905)
Property and equipment (Note 12)	<b>(237,310)</b>	(220,490)
Investment in subsidiaries (Note 14)	<b>(570,000)</b>	–
Additions to:		
Loans receivable from subsidiaries (Note 26)	<b>298,000</b>	(742,904)
Other noncurrent assets	<b>123,483</b>	(47,350)
Decrease (increase) in investments in joint venture and associate (Note 13)	<b>200,865</b>	(453,550)
Net cash provided by (used in) investing activities	<b>1,428,167</b>	(866,620)

(Forward)



	<b>Years Ended December 31</b>	
	<b>2023</b>	<b>2022</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from availment of loans and borrowings (Note 16)	<b>₱3,500,000</b>	₱2,700,000
Payments of:		
Bank loans (Note 16)	<b>(2,655,611)</b>	(3,954,283)
Interest (Notes 16 and 22)	<b>(1,455,858)</b>	(1,170,210)
Dividends (Note 19)	<b>(461,631)</b>	(330,120)
Subscription payable (Note 13)	<b>(200,000)</b>	(80,000)
Lease liability (Note 27)	<b>(27,840)</b>	(45,863)
Net debt issue costs (Note 16)	<b>(26,250)</b>	(15,000)
Benefits paid (Note 23)	-	(7,913)
Net cash used in financing activities	<b>(1,327,190)</b>	(2,903,389)
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>		
	<b>(2,254)</b>	5,852
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>309,050</b>	(98,375)
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>		
	<b>1,771,898</b>	1,870,273
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 6)</b>		
	<b>₱2,080,948</b>	₱1,771,898

*See accompanying Notes to Parent Company Financial Statements.*



# **ROCKWELL LAND CORPORATION**

## **NOTES TO PARENT COMPANY FINANCIAL STATEMENTS**

**(Amounts in Thousands, Except Number of Shares, Earnings Per Share Value and Unless Otherwise Specified)**

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### **1. Corporate Information**

Rockwell Land Corporation (the Company) is incorporated in the Philippines and is engaged in real estate development and sale or lease of condominium and commercial units and lots.

The Company became a public company in 2012 following the declaration of 51% ownership by Manila Electric Company (Meralco) as property dividend in favor of common stockholders, except for foreign common shareholders who were paid the cash equivalent of the property dividend (see Note 19).

As at December 31, 2023 and 2022, First Philippine Holdings Corporation (FPHC) owns 86.58% of Rockwell Land and the rest by the public. Lopez, Inc. is the ultimate parent company.

The Company's principal office address is 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City.

The accompanying parent company financial statements were approved and authorized for issue by the Board of Directors (BOD) on April 3, 2024.

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### **2. Basis of Preparation and Statement of Compliance**

#### Basis of Preparation

The accompanying parent company financial statements have been prepared on a historical cost basis, except for investment in equity instruments at fair value through other comprehensive income (FVOCI) that have been measured at fair value. The parent company financial statements are presented in Philippine Peso, which is the Company's functional and presentation currency, and all values are rounded to the nearest thousands, except when otherwise indicated.

The Company also prepares and issues consolidated company financial statements for the same period as the parent company financial statements in compliance with Philippine Financial Reporting Standards (PFRSs). These consolidated company financial statements may be obtained at the Company's registered office address.

#### Statement of Compliance

The parent company financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs on the accounting for significant financing components as issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic.

The Company has availed of the relief granted by the SEC under Memorandum Circular (MC) No. 34-2020 which further extended the deferral of certain provisions of PIC Q&A 2018-12-D (assessment if the transaction price includes a significant financing component) until December 31, 2023.



SEC MC No. 4-2020 deferring the adoption of International Financial Reporting Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfers of Constructed Goods under PAS 23, Borrowing Cost (the IFRIC Agenda Decision on Borrowing Cost) and is not applicable to the Company as it is already in full compliance with the requirements of the IFRIC Agenda Decision.

The details and the impact of the adoption of the above financial reporting reliefs are discussed in Note 3.

PFRSs also includes Philippine Accounting Standards (PAS), including Philippine Interpretations based on equivalent interpretations of IFRIC issued by the Financial Reporting Standards Council (FRSC).

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### 3. Changes in Accounting Policies and Disclosures

#### New Standards, Interpretations and Amendments

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2023. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the parent company financial statements of the Company.

- Amendments to PFRS 3, *Reference to the Conceptual Framework*

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential ‘day 2’ gains or losses arising from liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately. At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

- Amendments to PAS 16, *Property, Plant and Equipment: Proceeds before Intended Use*

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

- Amendments to PAS 37, *Onerous Contracts - Costs of Fulfilling a Contract*

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a “directly related cost approach”. The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.



- *Annual Improvements to PFRSs 2018-2020 Cycle*

- *Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported in the parent's consolidated financial statements, based on the parent's date of transition to PFRS, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

- *Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities*

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

- *Amendments to PAS 41, Agriculture, Taxation in fair value measurements*

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on the parent company financial statements. The Company intends to adopt the following pronouncements when they become effective.

*Effective beginning on or after January 1, 2023*

- *Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies*

The amendments provide guidance and examples to help entities apply materiality judgments to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance.



- Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

The amendments narrow the scope of the initial recognition exception under PAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgment (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

*Effective beginning on or after January 1, 2024*

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.

- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

*Effective beginning on or after January 1, 2025*

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*.



*Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

- *Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)*

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 8, 2019, the SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020.

In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04, which provides additional guidance on determining whether the transaction price includes a significant financing component
- PIC Q&A 2020-02, which provides additional guidance on determining which uninstalled materials should not be included in calculating the POC

On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023. A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

	Deferral Period
a. Assessing if the transaction price includes a significant financing component as discussed in PIC Q&A 2018-12-D (as amended by PIC Q&A 2020-04)	Until December 31, 2023
b. Treatment of land in the determination of the POC discussed in PIC Q&A 2018-12-E	Until December 31, 2023

The SEC Memorandum Circulars also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- The accounting policies applied.
- Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- Qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular),



such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

After the deferral period, real estate companies have an accounting policy option of applying either the full retrospective approach or modified retrospective approach as provided under SEC MC 8-2021.

The Company availed of the SEC relief to defer the above specific provision of PIC Q&A No. 2018-12-D on determining whether the transaction price includes a significant financing component. Had this provision been adopted, the mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. The Company elected to adopt the guidance using the modified retrospective approach. The adoption of this guidance will impact interest income, interest expense, revenue from real estate sales, installment contracts receivable or contract assets, provision for deferred income tax, deferred tax asset or liability, and the balance of retained earnings as of January 1, 2024. The Company has assessed that the mismatch constitutes a significant financing component for its contracts to sell and is currently finalizing the quantification of the impact to its consolidated financial statements.

PIC Q&A 2018-12-E (treatment of land in the determination of POC) and PIC Q&A 2020-02 (additional guidance on determining which uninstalled materials should not be included in calculating the POC) do not have an impact on the financial statements since the Company does not include land and uninstalled materials in the determination of POC.

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#### 4. Summary of Material Accounting Policies

##### Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

##### a. Financial Assets

Financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVPL

The Company has no financial assets at financial assets at FVOCI with recycling of cumulative gains and losses, and financial assets at FVPL as at December 31, 2023 and 2022.

- *Financial Assets at Amortized Cost (Debt Instruments)*. This category is most relevant to the Company. Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in the parent company statements of comprehensive income when the asset is derecognized, modified or impaired.



The Company's financial assets at amortized cost includes cash and cash equivalents, trade receivables from sale of real estate and lease, other receivables, restricted cash and refundable deposits as at December 31, 2023 and 2022.

- *Financial Assets Designated at FVOCI (Equity Instruments).* Upon initial recognition, the Company can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Equity instruments designated at FVOCI are not subject to impairment assessment.

The Company elected to classify irrevocably its quoted and unquoted equity securities under this category as at December 31, 2023 and 2022.

- *Impairment of Financial Assets*

PFRS 9 introduces the single, forward-looking "expected loss" impairment model, replacing the "incurred loss" impairment model under PAS 39.

The Company recognizes expected credit losses (ECL) for the following financial assets that are not measured at FVTPL:

- debt instruments that are measured at amortized cost;
- loan commitments; and
- financial guarantee contracts.

*General Approach.* Under the general approach, at each reporting date, the Company recognizes a loss allowance based on either 12-month ECLs or Lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Company has leveraged on available market data for cash and cash equivalents to calculate the ECLs.

*Simplified Approach.* The simplified approach, where changes in credit risk are not tracked and loss allowances are measured at amounts equal to lifetime ECLs, is applied to installment contracts receivable and accounts receivable. The Company has established a provision matrix for accounts receivable and a vintage analysis for installment contracts receivable that is based on historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are over 90 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual cash flows in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

b. *Financial Liabilities*

Financial liabilities are classified at initial recognition as financial liabilities at FVPL, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as



appropriate. The Company has no financial liabilities at FVPL and derivatives designated as hedging instruments.

The Company's financial liabilities include trade and other payables (excluding statutory payables), subscription payable, lease liability, interest-bearing loans and borrowings, retention payable and security deposits as at December 31, 2022 and 2021.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate (EIR) method. Gains and losses are recognized in the parent company statements of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

#### Derecognition of Financial Instruments

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Company has transferred its right to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

Where the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the parent company statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts; and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

#### Real Estate Inventories

Real estate inventories consist of condominium units and residential house and lots for sale. These properties acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation. These are held as inventory and are measured at the lower of cost and net realizable value (NRV).

Cost includes:

- Land cost
- Amounts paid to contractors for construction; and



- Planning and design costs, costs of site preparation, professional fees for legal services, property and transfer taxes, construction overheads and other related costs.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less specifically identifiable estimated costs of completion and the estimated costs of sale. The carrying amount of inventories is reduced through the use of allowance account and the amount of loss is charged to profit or loss.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold

#### Advances to Contractors

Advances to contractors represent advance payments on services to be incurred in connection with the Company's operations. These are capitalized to projects under "Real estate inventories", "Investment properties" and "Property and equipment" accounts in the parent company statement of financial position. These are considered as nonfinancial instruments as these will be applied against future billings from contractors normally within one year or normal operating cycle.

#### Investment Properties

Investment properties represent land, building, structures and improvements of the mall (the "Power Plant"), 8 Rockwell, other structures held for lease within and outside Rockwell Center, and land held for appreciation. These are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties, except land, are stated at cost, less accumulated depreciation and amortization and impairment value, if any. Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful lives of investment properties, except for land. Investment properties are estimated to have a useful life of 3 to 35 years.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment property at the date of change in use.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Investment properties in progress pertain to projects under construction and are stated at cost which includes cost of construction and other direct costs. Investment properties in progress are not depreciated until such time that the relevant assets are completed and become available for operational use.

#### Investments in Joint Venture and Associate

Investment in a joint venture and associate is accounted for at cost less any impairment in value from the date of acquisition. The Company determines whether it is necessary to recognize an impairment loss.



The Company has an interest in a joint venture which is a jointly controlled entity, whereby the venturers have a contractual arrangement that establishes joint control over the economic activities of the entity. The agreement (the "JV Agreement") requires unanimous agreement for financial and operating decisions among the venturers.

The associate is an entity in which the Company has significant influence and which is neither a subsidiary nor a joint venture of the Company.

The Company recognizes income from the investments only up to the extent that the Company receives distributions from accumulated profits of the joint venture and associate arising after the date of acquisition. Distributions received in excess of such profits are regarded as recovery of investment and are recognized as a reduction of the cost of the investment.

#### Property and Equipment

Property and equipment, except land, is stated at cost, excluding the costs of day-to-day servicing, net of accumulated depreciation and/or impairment in value, if any. Such cost includes the cost of replacing part of such property and equipment, if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the parent company statement of comprehensive income as incurred.

Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value.

Depreciation and amortization is calculated for each significant item or part of an item of property and equipment on a straight-line basis over the following estimated useful lives:

Buildings and improvements	3-35 years
Office furniture and other equipment	3-5 years
Transportation equipment	5 years

Construction in progress pertains to serviced apartments under construction and is stated at cost which includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and become available for operational use. Upon completion, it will be depreciated over a period of 15 to 35 years.

#### Investments in Subsidiaries

Investments in subsidiaries are carried at cost. A subsidiary is an entity in which the Company has control. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The Company recognizes income from investments in subsidiaries only to the extent that the Company receives distribution from accumulated profits from the subsidiaries arising after the date of acquisition.

#### Impairment of Nonfinancial Assets

The Company assesses at each reporting date whether there is an indication that a nonfinancial asset (e.g., investment properties, investment in joint venture and property and equipment) may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or



CGU exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's CGU to which the individual assets are allocated. Those budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

#### Revenue from Contract with Customers

The Company primarily derives its real estate revenue from the sale of vertical and horizontal real estate projects. Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water, electricity in its mall retail spaces and office leasing activities, wherein it is acting as agent.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in Note 5 to the parent company financial statements.

*Real estate sales.* The Company derives its real estate revenue from sale of lots, house and lot and condominium units. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Company's performance does not create an asset with an alternative use and the Company has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Company uses output method. The Company recognizes revenue on the basis of direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date/ milestones reached/ time elapsed. This is based on the monthly project accomplishment report prepared by the project inspector as approved by the project manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself.

Any excess of progress of work over the right to an amount of consideration that is unconditional, recognized as installment contract receivables, under "Trade and other receivables" account, is included in the "Contract assets" account in the asset section of the parent company statement of financial position.

Any excess of collections over the total of recognized installment contract receivables is included in the contract liabilities under "Trade and other payables" account in the liabilities section of the parent company statement of financial position.

*Room Revenue (presented under Other Revenue).* Room revenue is recognized when services are performed. Deposits received from customers in advance on rooms or other services are recorded as liabilities until services are provided to the customers.



*Common use service area (CUSA) charges.* The contract for the commercial spaces leased out by the Company to its tenants includes the right to charge for the electricity usage, water usage, air-conditioning charges and CUSA like maintenance, janitorial and security services.

The Company assessed itself as principal for CUSA, air-conditioning charges and electricity and water usage. Accordingly, the Company presented the revenue from recoveries and its related costs on a gross basis as part of “Others” under revenue and “Cost of real estate”, respectively, in the parent company statements of comprehensive income.

Total CUSA adjustments recognized amounted to ₱668.2 million in 2023 and ₱460.8 million in 2022.

*Cinema, Mall and Other Revenues (presented under Other Revenue).* Revenue is recognized when services are rendered.

*Interest Income.* Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. Unearned discount is recognized as income over the terms of the related financial assets at amortized cost (i.e., loans and receivables) using the effective interest method and is shown as deduction to the related financial assets.

*Cost of real estate sales.* The Company recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as land and connection fees. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

In addition, the Company recognizes as an asset only costs that give rise to resources that will be used in satisfying performance obligations in the future and that are expected to be recovered.

#### *Contract Balances*

*Trade Receivables.* Trade receivable represents the Company’s right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

*Contract Assets.* A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

*Contract Liabilities.* A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

The contract liabilities also include payments received by the Company from the customers for which revenue recognition has not yet commenced.



*Costs to Obtain Contract.* The incremental costs of obtaining a contract with a customer are recognized as an asset if the Company expects to recover them. The Company has determined that commissions paid to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the “Real estate costs and expenses” account in the parent company statement of comprehensive income.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

*Contract Fulfillment Assets.* Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Company firstly considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Company applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of this criteria requires the application of judgement, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

The Company’s contract fulfillment assets pertain to connection fees and land acquisition costs.

*Amortization, De-recognition and Impairment of Contract Fulfillment Assets and Capitalized Costs to Obtain a Contract*

The Company amortizes contract fulfillment assets and capitalized costs to obtain a contract to cost of sales over the expected construction period using percentage of completion following the pattern of real estate revenue recognition. The amortization is included under cost of sales.

A contract fulfillment asset or capitalized costs to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Company determines whether there is an indication that contract fulfillment asset or cost to obtain a contract maybe impaired. If such indication exists, the Company makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Company expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Company uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgement is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, there judgements are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.



### Interest Income

Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. Unearned discount is recognized as income over the terms of the related financial assets at amortized cost (i.e., loans and receivables) using the effective interest method and is shown as deduction to the related financial assets.

### Leases

*Right-of-use assets.* The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities. The costs of right-of-use assets include the amount of lease liability recognized, and lease payments made at or before the commencement date. Right-of-use asset are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets of 35 years. If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

Right-of-use assets are presented as part of investment properties and are subject to impairment. Refer to the accounting policies in impairment of non-financial assets section.

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### *As a Lessor*

Leases where the Company does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Lease income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms or based on the terms of the lease, as applicable.

*Lease Modification.* Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

The Company shall account for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease. If a change in lease payments does not meet the definition of a lease modification, that change would generally be accounted for as a negative variable lease payment. In the case of an operating lease, a lessor recognizes the effect of the rent concession by recognizing lower income from leases.



### *As a Lessee*

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Company recognizes lease liabilities to make lease payments and right-of-use asset representing the right to use the underlying assets.

*Lease Liabilities.* At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

*Short-term Leases and Leases with Low-value Assets.* The Company applies the short-term lease recognition exemption to its short-term leases of equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

### Equity

When the Company issues its par value shares, the proceeds shall be credited to the “Capital stock” account in the parent company statement of financial position to the extent of the par value, with any excess being reflected as “Additional paid-in-capital” account in the parent company statement of financial position. Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

Retained earnings represent the Company’s accumulated earnings, net of dividends declared.

### Treasury Shares

Acquisitions of treasury shares are recorded at cost. Own equity instruments which are reacquired are deducted from equity. No gain or loss is recognized in the parent company statement of comprehensive income on the purchase, sale, issuance or the cancellation of the Company’s own equity instruments.

### Share-based Payment Transactions

Employees (including directors) of the Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions).



*Equity-settled Transactions.* The cost of equity-settled transactions with employees is measured by reference to the fair value of the stock options at the date the option is granted. The fair value is determined using Binomial Pricing Model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than the conditions linked to the price of the shares of the Company (“market conditions”), if applicable.

The cost of equity-settled transactions is recognized in profit or loss with a corresponding increase in “Share-based payments” account in equity, over the period in which the performance and/or service conditions are fulfilled.

The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company’s best estimate of the number of equity instruments that will ultimately vest at that date. The cost of share-based payment is recognized in the parent company statement of comprehensive income as part of “Personnel expenses” account under “General and administrative expenses” account.

No expense is recognized for awards that do not ultimately vest.

When the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

When an equity-settled award is cancelled with payment, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share (see Note 30).

#### Pension Costs and Other Employee Benefits

The Company has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method.

*Defined Benefit Plans.* The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset



Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of general and administrative and selling expenses in the parent company statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit obligation or asset is recognized under general and administrative expenses in the parent company statement of comprehensive income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. Remeasurements recognized in other comprehensive income are closed to retained earnings at the end of every reporting period.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

*Employee Leave Entitlement.* Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. Employee entitlements beyond 12 months are recognized as part of the noncurrent portion of other employee benefits liability.

#### Income Tax

*Current Income Tax.* Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the parent company statement of comprehensive income.

*Deferred Tax.* Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the financial reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of unused net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused NOLCO and excess of MCIT over RCIT can be utilized. Deferred tax assets and liabilities, however, are not recognized when the deductible and taxable temporary differences arise from the initial recognition of



an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial reporting date.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax on share-based payments is recognized directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of VAT except: where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from and payable to the tax authority is included as part of “Other current assets” and “Trade and other payables” accounts in the parent company statement of financial position. Deferred output VAT, however, is shown separately under “Trade and other payables” account in the parent company statement of financial position.

Deferred input VAT relating to the unpaid portion of the acquisition cost of the asset expected to be settled beyond the succeeding year is recognized under “Other noncurrent assets” account in the parent company statement of financial position.

#### Foreign Currency-Denominated Transactions

The parent company financial statements are presented in Philippine peso, which is the Company’s functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the financial reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### Borrowing Costs

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalized as part of the cost of the respective assets (included in “Property and equipment” and “Investment properties” accounts in the parent company statement of financial position). All other borrowing costs are expensed in the



period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Company's weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment of those borrowings.

The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment but only where activities necessary to prepare the asset for redevelopment are in progress.

#### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying the economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects a provision to be reimbursed, such as under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### Contingencies

Contingent liabilities are not recognized in the parent company financial statements. They are disclosed in the notes to parent company financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the parent company financial statements but are disclosed in notes to the parent company financial statements when an inflow of economic benefits is probable.

#### Events after the Reporting Period

Post-year-end events that provide additional information about the Company's financial position at the financial reporting date (adjusting events) are reflected in the parent company financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the parent company financial statements when material.

#### Basic/Diluted Earnings Per Share

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Company by the weighted average number of common shares issued and outstanding.

Diluted earnings per share attributable to equity holders of the Company is calculated in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from the assumed exercise of convertible stock options. Outstanding convertible stock options will have a dilutive effect only when the average market price of the underlying common shares during the year exceeds the exercise price of the option. Where the outstanding convertible stock options have no dilutive effect, diluted earnings per share is the same as basic earnings per share attributable to equity holders of the Company.

#### Segment Reporting

The Company's operating businesses are organized and managed separately into two business activities. Such business segments are the bases upon which the Company reports its operating segment information. The Company operates in one geographical area where it derives its revenue. Financial information on segment reporting is presented in Note 31.



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## 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the accompanying parent company financial statements requires management to make judgments, estimates and assumptions that affect amounts reported in the parent company financial statements and related notes at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset and liability affected in future periods.

### Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the parent company financial statements:

*Determination of Business Models.* The Company determines its business model at the level that best reflects how it manages groupings of financial assets to achieve its business objective. The Company's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed; and
- The expected frequency, value and timing of sales are also important aspects of the Company's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

*Definition of Default and Credit-impaired Financial Assets.* The Company defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

- *Quantitative criteria*
  - o Installment contracts receivable
    - For individual customers – upon issuance of Final Notice of Cancellation (“FNOC”) when monthly payments are 120 days past due
    - For corporate customers – when monthly payments are 30 days past due, and upon issuance of FNOC.
- *Qualitative criteria*

The customer meets unlikelihood to pay criteria, which indicates the customer is in significant financial difficulty. These are instances where:

  - a. The customer is experiencing financial difficulty or is insolvent
  - b. The customer is in breach of financial covenant(s)
  - c. An active market for that financial assets has disappeared because of financial difficulties
  - d. Concessions have been granted by the Company, for economic or contractual reasons relating to the customer's financial difficulty
  - e. It is becoming probable that the customer will enter bankruptcy or other financial reorganization



The criteria above have been applied to the financial instruments held by the Company and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD) throughout the Company's expected loss calculation.

*Significant Increase in Credit Risk.* The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors.

The Company's cash and cash equivalents and accounts receivable are graded in the top investment category by globally recognized credit rating agencies such as S&P, Moody's and Fitch and, therefore, are considered to be low credit risk investments. It is the Company's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Company uses the ratings from these credit rating agencies both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

Using its expert credit judgement and, where possible, relevant historical experience, the Company may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

The Company monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increase in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset falls below an investment grade; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (stage 1) and lifetime PD (stage 2).

*Existence of a Contract.* The Company's primary document for a contract with a customer is a signed contract to sell. It has determined, however, that in cases wherein contract to sell are not signed by both parties, the combination of its other signed documentation such as reservation agreement, official receipts, quotations sheets and other documents, would contain all the criteria to qualify as contract with the customer under PFRS 15.

In addition, part of the assessment process of the Company before revenue recognition is to assess the probability that the Company will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity considers the significance of the customer's initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history customer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs, after considering the impact of coronavirus pandemic, if it would still support its current threshold of customers' equity before commencing revenue recognition. Management assessed that the historical cancellations and back-outs, despite the pandemic, still supports the Company's current threshold of customer's equity.

*Revenue Recognition Method and Timing of Revenue Recognition.* The Company concluded that revenue for real estate sales is to be recognized over time because (a) the Company's performance does not create an asset with an alternative use and; (b) the Company has an enforceable right to payment for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Company's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not



interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date.

The Company has determined that output method used in measuring the progress of the performance obligation faithfully depicts the Company's performance in transferring control of real estate development to the customers.

The Company concluded that rooms, cinema and other revenues are to be recognized at a point in time because the Company has a right to payment for the service once the customer obtains the ability to direct the use of, and obtain substantially all of the remaining benefits from, the asset in exchange.

Revenue from sale of real estate recognized over time amounted to ₱7,979.2 million and ₱7,125.3 million in 2023 and 2022, respectively. Revenue from room, cinema and other revenues recognized at a point in time amounted to ₱2,946.1 million and ₱2,764.4 million in 2023 and 2022, respectively (see Note 20).

*Identifying Performance Obligation.* The Company has contracts to sell covering the sale of house and lots, condominium unit and parking lot. The Company concluded that there is one performance obligation in these contracts because, the developer has the obligation to deliver the condominium unit and parking lot duly constructed in a specific lot and fully integrated into the serviced land in accordance with the approved plan. Included also in this performance obligation is the Company's service is to transfer the title of the real estate unit to the customer.

*Common use service area (CUSA) charges – Principal versus Agent Assessment.* The Company assessed itself as principal for CUSA, air-conditioning charges and electricity and water usage being charged to its tenants. Accordingly, the Company presented the revenue from recoveries and its related costs on a gross basis as part of "Others" under revenue and "Cost of real estate", respectively, in the consolidated statements of comprehensive income.

Total CUSA adjustments recognized amounted to ₱668.2 million in 2023 and ₱460.8 million in 2022.

*Operating Lease Commitments (As a Lessor).* The Company has entered into commercial property leases on its investment property portfolio. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties, which are leased out under operating lease arrangements.

Lease income earned from investment properties amounted to ₱2,101.1 million and ₱1,749.1 million in 2023 and 2022, respectively (see Note 11).

*Transfers to/from Real Estate Inventories, Investment Properties, and Property and Equipment.* The Company has made transfers to/from real estate inventories, investment properties, and property and equipment after determining that there is a change in use, evidenced by ending of owner-occupation. Transfers are made from property and equipment when, and only when, there is a change in use, evidenced by commencement of an operating lease to another party or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment properties at the date of change in use.

*Determination of Control over an Investee Company.* Control is presumed to exist when an investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Parent Company has established that



it has the ability to control its subsidiaries by virtue of either 100% or majority interest in the investee companies (see Note 14).

*Interests in a Joint Venture.* Management has assessed that it has joint control in its joint venture agreements and joint venture parties have rights to the net assets of the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Under the Joint Venture Agreement, each party's share in any proceeds, profits, losses, and other economic value derived under the Joint Venture as well as any economic benefits and losses derived from the utilization of the access ways and open spaces of the joint venture property shall be proportional to the respective financial contributions made by each party (see Note 13).

*Interest in an Associate.* The Parent Company owns 38.49% and 41.21% of Rockwell Nepo Development Corporation (RNDC), formerly NepWell Property Management, Inc., as at December 31, 2023 and 2022, respectively. The contractual arrangement relative to the JV Agreement with T.G.N. Realty Corporation does not give two or more of those parties joint control over the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. However, considering the percentage shareholdings of each party to the JVA and the agreement on quorum and voting, multiple combinations of parties could collectively control the arrangement. The Parent Company's management has assessed that it has significant influence in its joint venture agreement with T.G.N. Realty Corporation shareholders as the Parent Company has representation in the BOD of RNDC, participation in the policy-making processes and provision of essential technical information as the sole project developer and marketing and sales agent (see Note 13).

*Contingencies.* The Company is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Company currently does not believe these proceedings will have a material effect on the financial position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (see Note 27). No provision for contingencies was recognized in 2023 and 2022.

#### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Company based its assumptions and estimates on parameters available when the parent company financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

*Revenue Recognition Method and Measure of Progress.* The Company's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue. This is generally driven by the buyer's commitment to pay and percentage of completion.

The Company's revenue from sale of real estate is recognized using the percentage-of-completion method. This is measured principally on the basis of the estimated completion of a physical proportion of the contract work. In view of the recent signs of increased market activity with the easing of community quarantines in key areas of the Philippines, the progress of the Company's



performance obligation is directly affected which resulted to higher percentage of completion in the current period as compared to previous year.

The Company has set a certain percentage of collection over the total selling price in demonstrating the buyer's commitment to pay. The percentage is representative of the buyer's substantial investment that gives the buyer a stake in the project sufficient that the risk of loss through default motivates the buyer to honor its obligation to the Company.

Revenue from sale of real estate recognized over time amounted to ₱7,979.2 million and ₱7,125.3 million in 2023 and 2022, respectively.

*Measurement of ECLs.* ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

- *Financial assets that are not credit-impaired at the reporting date:* as the present value of all cash shortfalls over the expected life of the financial asset discounted by the effective interest rate. The cash shortfall is the difference between the cash flows due to the Company in accordance with the contract and the cash flows that the Company expects to receive.
- *Financial assets that are credit-impaired at the reporting date:* as the difference between the gross carrying amount and the present value of estimated future cash flows discounted by the effective interest rate.

Except for installment contracts receivable, the Company uses low credit risk operational simplification to identify whether the credit risk of financial assets has significantly increased.

*Inputs, Assumptions and Estimation Techniques.* The ECL is measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. ECLs are the discounted product of the Probability of Default (PD), Loss Given Default (LGD), and Exposure at Default (EAD), defined as follows:

- *Probability of default*

The PD represents the likelihood of a customer defaulting on its financial obligation, either over the next 12 months, or over the remaining life of the obligation. PD estimates are estimates at a certain date, which are calculated based on statistical rating models, and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models are based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for large corporate counterparties. If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the associated PD. PDs are estimated considering the contractual maturities of exposures and estimated prepayment rates.

The 12-months and lifetime PD represent the expected point-in-time probability of a default over the next 12 months and remaining lifetime of the financial instrument, respectively, based on conditions existing at the balance sheet date and future economic conditions that affect credit risk.

- *Loss given default*

Loss Given Default represents the Company's expectation of the extent of loss on a defaulted exposure, taking into account the mitigating effect of collateral, its expected value when realized and the time value of money. LGD varies by type of counterparty, type of seniority of claim and



availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.

- *Exposure at default*

EAD is based on the amounts the Company expects to be owed at the time of default, over the next 12 months or over the remaining lifetime. For example, for a revolving commitment, the Company includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.

The ECL is determined by projecting the PD, LGD, and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or the customer's borrowing rates.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio. This is supported by historical analysis.

The 12-month and lifetime EADs are determined based on the contractual repayments owed by the customer. Early repayment/refinance assumptions, when allowed, are also incorporated into the calculation.

The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. These vary by project and by completion status.

*General Approach for Cash and Cash Equivalents.* The Company recognizes a loss allowance based on either 12-month ECLs or lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Company uses external credit rating approach to calculate ECL for cash and cash equivalents, accounts receivable and receivable from ultimate parent. This approach leverages on available market data (i.e., S&P and Moody's and Fitch credit ratings for default rates). S&P, Moody's, Fitch and Reuters are reliable market data sources that provide default and recovery rate data. These information are widely used by investors and stakeholders in decision-making in terms of investment, credit activities, etc.

*Simplified Approach for Installment Contracts Receivable.* The Company uses vintage analysis to calculate ECLs for installment contracts receivable. The PD rates using vintage analysis are based on default counts of contract issuances in a given period for groupings of various customer segments that have similar loss patterns (i.e., individual, and corporate).

The vintage analysis is initially based on the Company's historical observed default rates. The Company will calibrate the matrices to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., CPI) are expected to deteriorate over the next year which can lead to an increased number of defaults in the real estate



sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the relationship between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

*Incorporation of Forward-looking Information.* The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL.

The Company considers a range of relevant forward-looking macro-economic assumptions for the determination of unbiased general industry adjustments and any related specific industry adjustments that support the calculation of ECLs. Based on the Company's evaluation and assessment and after taking into consideration external actual and forecast information, the Company formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies, monetary authorities and selected private-sector and academic institutions.

The base case represents a most-likely outcome and is aligned with information used by the Company for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Company carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Company has identified and documented key drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

Predicted relationship between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past one year and three months. The methodologies and assumptions including any forecasts of future economic conditions are reviewed regularly.

The Company has not identified any uncertain event that it has assessed to be relevant to the risk of default occurring but where it is not able to estimate the impact on ECL due to lack of reasonable and supportable information.

*Grouping of Instruments for Losses Measured on Collective Basis.* For ECL provisions modelled on a collective basis, a grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a Company are homogenous. In performing this Companying, there must be sufficient information for the Company to be statistically credible. Where sufficient information is not available internally, the Company has considered benchmarking internal/external supplementary data to use for modelling purposes.



The Company grouped its installment contracts receivable for collective measurement into (i) individuals and (ii) corporate customers. No impairment losses were recognized for installment contract receivable, recognized as trade receivables in 2023 and 2022.

Exposures that have not deteriorated significantly since origination, or where the deterioration remains within the Company's investment grade criteria are considered to have a low credit risk. The provision for credit losses for these financial assets is based on a 12-month ECL. The low credit risk exemption has been applied on debt investments that meet the investment grade criteria of the Company in accordance with externally available ratings.

The carrying values of cash and cash equivalents, trade and other receivables and contract assets are disclosed in Notes 6, 7, 20 and 28.

*Fair Value of Financial Assets, Investment Properties and Financial Liabilities.* Entities are required to disclose for each class of financial assets and liabilities and investment properties the fair value of that class of assets and liabilities in a way that permits it to be compared with the corresponding carrying amount in the parent company statement of financial position, which requires the use of accounting judgment and estimates. While significant components of fair value measurement are determined using verifiable objective evidence (i.e., foreign exchange rates and interest rates), the timing and amount of changes in fair value would differ with the valuation methodology used. Any change in the fair value of these financial assets and liabilities would affect the disclosures made by management. The fair values of the Company's financial assets and liabilities are set out in Note 29.

*Evaluation of Net Realizable Value of Real Estate Inventories.* Real estate inventories are carried at the lower of cost or NRV. The carrying value of real estate inventories for sale are adjusted when the NRV becomes lower than cost due to changes in estimated selling prices less cost to sell.

The COVID-19 pandemic did not have a significant impact on the Company's inventory valuation. Although the Company suspended its operations during the implementation of community quarantine, it has resumed its operations after the lifting of the restrictions.

Real estate inventories (condominium units for sale), stated at cost, amounted to ₱17,215.4 million and ₱13,580.4 million as at December 31, 2023 and 2022, respectively (see Note 8).

*Estimating Useful Lives of Investment Properties and Property and Equipment.* The useful life of each of the Company's investment properties and property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any items of property and equipment, and investment properties would increase the recorded depreciation expense and decrease investment properties and property and equipment accounts.

There were no changes in the estimated useful lives of investment properties and property and equipment in 2023 and 2022.

Investment properties, net of accumulated depreciation, (excluding land and investment properties in progress) amounted to ₱9,594.4 million and ₱9,529.8 million as at December 31, 2023 and 2022, respectively (see Note 11).



Property and equipment, net of accumulated depreciation and amortization, (excluding land and construction in progress) amounted to ₱1,584.9 million and ₱1,118.6 million as at December 31, 2023 and 2022, respectively (see Note 12).

*Impairment of Nonfinancial Assets.* PFRS requires that an impairment review be performed when certain impairment indicators are present. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount.

Determining the recoverable amounts of investment properties, property and equipment, and investments in joint venture and associate, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the use of estimates and assumptions that can materially affect the parent company financial statements. Future events could indicate that investment properties, investment in joint venture and property and equipment are impaired. Any resulting impairment loss could have a material adverse impact on the financial position and results of operations of the Company.

The preparation of estimated future cash flows involves significant judgment and estimations. While the Company believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect its assessment of recoverable values and may lead to future additional impairment charges under PFRS.

Noncurrent assets that are subject to impairment testing when impairment indicators are present are as follows:

	<b>2023</b>	2022
Investment properties (see Note 11)	<b>₱12,707,624</b>	₱12,699,643
Property and equipment (see Note 12)	<b>2,366,599</b>	1,877,587
Investments in joint venture and associate (see Note 13)	<b>5,705,085</b>	5,905,950
Investment in subsidiaries (see Note 14)	<b>7,766,269</b>	5,246,663
Advances to contractors (see Notes 11 and 12)	<b>59,793</b>	183,277

The fair value of the investment properties amounted to ₱30.2 billion and ₱28.7 billion as at December 31, 2023 and 2022, respectively (see Note 11).

The Company has considered the impact of the COVID-19 pandemic and assessed that the Company's nonfinancial assets are not impaired. As at December 31, 2023 and 2022, no impairment indicators were identified for the Company's nonfinancial assets.

No impairment loss was recognized in 2023 and 2022.

*Deferred Tax Assets.* Management uses judgment in reviewing the carrying amount of deferred tax assets. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of such deferred tax assets to be utilized. However, there is no assurance that sufficient taxable profit will be generated to allow all or part of the deferred tax assets to be utilized.

Recognized deferred tax assets amounted to ₱347.6 million and ₱358.3 million as at December 31, 2023 and 2022, respectively (see Note 24).

*Pension Costs and Other Employee Benefits.* The determination of the Company's obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 23 and include, among others, discount rate and expected rate of salary increase. Due to the complexity of the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions.



Pension liability and other employee benefits amounted to ₱72.6 million and ₱72.0 million as at December 31, 2023 and 2022, respectively. Since there is no minimum funding requirement, the resulting net asset or net liability recognized in the parent company statements of financial position was determined as the lower of the surplus of the plan and the present value of the future service cost to the Company (see Note 23).

## 6. Cash and Cash Equivalents

This account consists of:

	2023	2022
Cash on hand and in banks	₱703,001	₱617,158
Short-term investments	1,377,947	1,154,740
	<b>₱2,080,948</b>	<b>₱1,771,898</b>

Cash in banks earn interest at the respective bank deposit rates. Short-term investments consist of peso and dollar-denominated placements made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earn interest at the respective short-term investment rates.

Interest income earned from cash in banks and short-term investments amounted to ₱143.9 million and ₱8.9 million in 2023 and 2022, respectively (see Note 21).

## 7. Trade and Other Receivables and Contract Assets

Trade and other receivables consist of:

	2023	2022
Trade receivables from:		
Sale of real estate (see Note 20)	₱252,279	₱3,104,041
Lease	520,719	373,848
Due from related parties (see Note 26)	1,103,437	1,009,931
Advances to officers and employees (see Note 26)	20,608	42,938
Others	148,433	71,735
	<b>2,045,476</b>	<b>4,602,493</b>
Less allowance for ECLs	7,836	10,993
	<b>₱2,037,640</b>	<b>₱4,591,500</b>

Trade receivables from sale of condominium units, house and lot and residential lots consist of installment contract receivables from real estate customers. Installment contract receivables are collectible in equal monthly installments with terms typically up to five years for high-rise projects and up to three years for horizontal projects. These are noninterest-bearing and are carried at amortized cost. The fair value at initial recognition is derived using discounted cash flow model.

As of December 31, contract assets consist of:

	2023	2022
Current	₱7,152,589	₱4,352,483
Noncurrent	2,513,429	2,053,198
	<b>₱9,666,018</b>	<b>₱6,405,681</b>



Contract assets represent excess of recognized revenues from contracts with real estate customers determined based on percentage of completion against amounts billed to customers. As at December 31, 2023, the movement in contract assets comprises of the reclassifications to installment contracts receivables from sale of real estate and unbilled revenues recognized for the year amounting to ₱4,293.1 million and ₱7,553.4 million, respectively. As at December 31, 2022, the movement in contract assets comprises of the reclassifications to installment contracts receivables from sale of real estate and unbilled revenues recognized for the year amounting to ₱3,104.0 million and ₱5,802.5 million, respectively (see Note 20).

Interest income earned from sale of real estate amounted to ₱1,330.6 million and ₱859.9 million in 2023 and 2022, respectively (see Note 21). Unamortized unearned interest on these receivables amounted to ₱3,081.5 million and ₱1,050.3 million as at December 31, 2023 and 2022, respectively.

Movements in unearned interest on trade receivables from sale of real estate and contract assets are as follows:

	2023	2022
Trade receivables/contract assets at nominal amount	<b>₱12,999,749</b>	₱10,559,980
Less unearned interest:		
Balance at beginning of year	<b>1,050,258</b>	1,030,903
Unearned interest	<b>3,361,826</b>	879,259
Amortization (see Note 21)	<b>(1,330,632)</b>	(859,904)
Balance at end of year	<b>3,081,452</b>	1,050,258
Trade receivables/contract assets at discounted amount	<b>₱9,918,297</b>	₱9,509,722

Trade receivables from lease represent short-term receivables from the “Power Plant” Mall tenants and from other commercial establishments on properties held for lease within and outside Rockwell Center which are normally collectible within 30 days from billing date.

Advances to officers and employees mainly representing cash advances to be used for operations are noninterest-bearing and will be liquidated within one year.

Terms and conditions relating to related party receivables are disclosed in Note 26.

Other receivables mainly consist of claims from contractors, receivable from various third parties and accrued interest. These are noninterest-bearing and are due and demandable.

The movements of the allowance for ECLs, determined on a collective basis using ECL model (trade receivables) and specific identification (other receivables), follows:

	2023			2022		
	Trade Receivables from Lease	Others	Total	Trade Receivables from Lease	Others	Total
Balance at beginning of year	<b>₱9,562</b>	<b>₱1,431</b>	<b>₱10,993</b>	₱14,769	₱1,431	₱16,200
Reversal (see Note 22)	<b>(3,157)</b>	-	<b>(3,157)</b>	-	-	-
Write-offs	-	-	-	(5,207)	-	(5,207)
Balance at end of year	<b>₱6,405</b>	<b>₱1,431</b>	<b>₱7,836</b>	₱9,562	₱1,431	₱10,993



## 8. Real Estate Inventories

This account consists of:

	2023	2022
Land and development costs	<b>₱8,316,982</b>	₱7,560,694
Land held for future development and other developments costs (see Note 26)	<b>8,329,691</b>	4,920,448
Condominium units for sale	<b>568,715</b>	1,099,295
	<b>₱17,215,388</b>	₱13,580,437

The rollforward analysis of this account follows:

	2023	2022
At January 1	<b>₱13,580,437</b>	₱12,438,546
Construction/development costs incurred	<b>6,036,422</b>	2,906,263
Cost of real estate sold (shown as part of “Cost of real estate” account in the parent company statements of comprehensive income)	<b>(5,309,403)</b>	(5,295,452)
Land acquired	<b>3,251,162</b>	2,969,613
Transfers to property and equipment (see Note 12)	<b>(460,299)</b>	(134,250)
Transfers from investment properties (see Note 11)	<b>117,069</b>	695,717
Balance at end of year	<b>₱17,215,388</b>	₱13,580,437

As at December 31, 2023 and 2022, land held for future development and other development costs mainly pertain to land acquisitions in Metro Manila and certain provinces.

As at December 31, 2023 and 2022, condominium units for sale pertains to unsold units of various completed projects.

As at December 31, 2023 and 2022, advances to contractors, shown separately in the parent company statements of financial position, mainly pertain to advances related to the development of various projects.

The cost of real estate inventories (i.e., land and development costs and condominium units for sale) consists of the costs of land and direct development costs.

Contract fulfillment assets, included under land and development costs, mainly pertain to unamortized portion of the land cost totaling ₱4,038.6 million and ₱5,191.5 million as at December 31, 2023 and 2022, respectively.

Estimated cost to complete of various on-going projects expected to be completed until year 2028 amounted to ₱12.6 billion and ₱15.9 billion as at December 31, 2023 and 2022, respectively.



## 9. Other Current Assets

This account consists of:

	2023	2022
Creditable withholding tax	<b>₱1,337,805</b>	₱1,285,441
Prepaid costs (see Notes 17 and 20)	<b>606,698</b>	351,818
Input VAT	<b>210,430</b>	227,593
Deposit for land acquisition (see Note 16)	<b>158,676</b>	–
Refundable deposits	<b>70,781</b>	62,954
Supplies	<b>47,251</b>	12,393
Restricted cash	<b>42,602</b>	250,285
Others	<b>640</b>	36,657
	<b>₱2,474,883</b>	₱2,227,141

Prepaid costs primarily pertain to costs to obtain a contract which consist of sales commission pertaining to real estate sold capitalized as deferred selling expense (see Note 20).

Refundable deposits mainly consist of security deposits in accordance with lease agreement.

As at December 31, 2023 and 2022, restricted cash represents escrow account to cover all payments received from the buyers for the sale of real estate with restriction on withdrawal and remittance. The escrow account is required to be maintained until satisfactory compliance with the conditions of the Temporary License to Sell issued by the Department of Human Settlements and Urban Development.

## 10. Investment in Equity Instruments at FVOCI

As at December 31, this account consists of:

	2023	2022
Investment in equity instruments at FVOCI:		
Quoted	<b>₱55,000</b>	₱30,000
Unquoted	<b>3,280</b>	3,280
	<b>₱58,280</b>	₱33,280

### Quoted Club Shares

This consists of investment in Manila Polo Club shares. Movement in the balance follows:

	2023	2022
Balance at beginning of year	<b>₱30,000</b>	₱23,500
Unrealized gain on fair value adjustments	<b>25,000</b>	6,500
Balance at end of year	<b>₱55,000</b>	₱30,000

### Unquoted Equity Shares

Unquoted equity securities consist of investments in Meralco preferred shares which were issued to the Company when Meralco meters were connected and will only be disposed of upon termination of service. These shares have no quoted market price and any fair value gain or loss on these investments is not material to the parent company financial statements. As at financial reporting date, the Company has no plans of disposing these unquoted equity securities.



## 11. Investment Properties

The rollforward analysis of this account follows:

	2023				
	Buildings and Land Improvements	Right-of-use Asset	Investment Properties in Progress	Total	
At January 1, 2023, net of accumulated depreciation and amortization	₱2,710,351	₱9,201,194	₱328,588	₱459,510	₱12,699,643
Additions to construction cost	-	453,198	-	200,905	654,103
Transfers to real estate inventories (see Note 8)	-	-	-	(117,069)	(117,069)
Reclassifications	-	140,514	-	(140,514)	-
Depreciation and amortization (see Note 22)	-	(516,995)	(12,058)	-	(529,053)
Net carrying amount	₱2,710,351	₱9,277,911	₱316,530	₱402,832	₱12,707,624

	2023				
	Buildings and Land Improvements	Right-of-use Assets	Investment Properties in Progress	Total	
At January 1, 2023:					
Cost	₱2,710,351	₱13,288,792	₱376,820	₱459,510	₱16,835,473
Accumulated depreciation and amortization	-	(4,087,598)	(48,232)	-	(4,135,830)
Net carrying amount	₱2,710,351	₱9,201,194	₱328,588	₱459,510	₱12,699,643

At December 31, 2023:					
Cost	₱2,710,351	₱13,882,504	₱376,820	₱402,832	₱17,372,507
Accumulated depreciation and amortization	-	(4,604,593)	(60,290)	-	(4,664,883)
Net carrying amount	₱2,710,351	₱9,277,911	₱316,530	₱402,832	₱12,707,624

	2022				
	Land	Buildings and Improvements	Right-of-use Asset	Investment Properties in Progress	Total
At January 1, 2022, net of accumulated depreciation and amortization	₱2,837,470	₱8,911,679	₱340,646	₱502,848	₱12,592,643
Additions to construction cost	-	263,521	-	40,384	303,905
Transfers (to) from real estate inventories (see Note 8)	(356,900)	(51,034)	-	(287,783)	(695,717)
Transfers (to) from property and equipment (see Note 12)	229,781	90,414	-	619,337	939,532
Reclassifications	-	415,276	-	(415,276)	-
Depreciation and amortization (see Note 22)	-	(428,662)	(12,058)	-	(440,720)
Net carrying amount	₱2,710,351	₱9,201,194	₱328,588	₱459,510	₱12,699,643

	2022				
	Land	Buildings and Improvements	Right-of-use Assets	Investment Properties in Progress	Total
At January 1, 2022:					
Cost	₱2,837,470	₱12,570,615	₱376,820	₱502,848	₱16,287,753
Accumulated depreciation and amortization	-	(3,658,936)	(36,174)	-	(3,695,110)
Net carrying amount	₱2,837,470	₱8,911,679	₱340,646	₱502,848	₱12,592,643



At December 31, 2022:

Cost	₱2,710,351	₱13,288,792	₱376,820	₱459,510	₱16,835,473
Accumulated depreciation and amortization	–	(4,087,598)	(48,232)	–	(4,135,830)
Net carrying amount	₱2,710,351	₱9,201,194	₱328,588	₱459,510	₱12,699,643

Investment properties are valued at cost. Investment properties consist of the “Power Plant” Mall (₱3.1 billion and ₱3.2 billion as at December 31, 2023 and 2022, respectively), other investment properties held for lease within and outside Rockwell Center (₱9.1 billion as at December 31, 2023 and ₱8.9 billion as at December 31, 2022) and land held for appreciation (₱539.7 million as at December 31, 2023 and 2022).

Investment properties in progress include costs incurred for the construction of Rockwell Performing Arts Theater. General borrowing costs capitalized as part of investment properties amounted to ₱46.2 million in 2022 (nil in 2023) (see Note 16). Average capitalization rate used for this ongoing project is 4.82% in 2022.

Amortization of discount on retention payable, capitalized as part of construction costs, amounted to nil and ₱1.8 million in 2023 and 2022 respectively (see Note 17).

As at December 31, 2023 and 2022, advances to contractors, included under “Other noncurrent assets” account in the Company’s statements of financial position, amounting to ₱53.9 million and ₱145.7 million, respectively, primarily pertain to advances related to the development of Rockwell Performing Arts Theater, One Proscenium projects and Mall Expansion.

Lease income earned from investment properties amounted to ₱2,101.1 million and ₱1,749.1 million in 2023 and 2022 respectively. Direct operating expenses incurred amounted to ₱467.7 million and ₱413.9 million in 2023 and 2022 respectively.

As a consequence of the COVID-19 pandemic, the Company provided certain rent concessions to its tenants of commercial spaces in the form of lease payment holidays and lease reduction from March 2020 to December 31, 2022. The Company accounted for the rent concessions as not a lease modification. The rent concessions resulted to reduction in rental income amounted to nil and ₱74.3 million in 2023 and 2022, respectively.

The aggregate fair value of the Company’s Power Plant Mall and Mall Expansion amounted to ₱12.8 billion and ₱12.6 billion as at December 31, 2023 and, 2022, respectively. The aggregate fair value of other investment properties held for lease within and outside Rockwell Center and land held for appreciation amounted to ₱17.4 billion and ₱16.1 billion as at December 31, 2023 and 2022, respectively.

The fair value as at December 31, 2023 and 2022 was determined by independent professionally qualified appraiser accredited by the SEC. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable willing seller in an arm’s length transaction at the date of valuation.

The fair value of the mall and investment properties held for lease was arrived at through the use of the “Income Approach,” particularly the “Discounted Cash Flow Analysis” which is a financial modelling technique based on explicit assumptions regarding the prospective cash flow to a property. This analysis involves the projection of a series of periodic cash flows to an operating property. To this projected cash flow series, an appropriate discount rate is applied to establish an indication of the present value of the income stream associated with the property being valued. In an operating property, periodic cash flow is typically estimated as gross revenue less operating expenses and other



outgoings. The series of periodic net operating incomes, along with an estimate of the terminal value, anticipated at the end of the projection period, is then discounted at the discount rate, being a cost of capital or a rate of return used to convert a monetary sum, payable or receivable in the future, into present value. This is included under Level 3 in the fair value hierarchy (see Note 29).

The fair value of land held for appreciation and land component of assets under construction was arrived at through the use of the “Market Data Approach”. “Market Data Approach” is based on the assumption that no prudent purchaser will buy more than what it will cost him to acquire an equally desirable substitute parcel or site. This approach is primarily based on sales and listings, which are adjusted for time of sale, location, and general characteristics of comparable lots in the neighborhood where the subject lot is situated. This is included under Level 2 in the fair value hierarchy (see Note 29).

The fair value of assets recently completed and undergoing construction was arrived at through the use of the “Cost Approach”. “Cost Approach” is based on the amount required to replace the service capacity of an asset (frequently referred to as current replacement cost). This approach is applied by estimating the amount that currently would be required to construct a substitute software asset of comparable utility. This is included under Level 3 in the fair value hierarchy (see Note 29).

The Company has no restrictions on the realizability of its investment properties and no contractual obligations to purchase, construct or develop investment properties or for repairs, maintenance and enhancements.

## 12. Property and Equipment

The rollforward analysis of this account follows:

	2023					Total
	Land	Buildings and Improvements	Office Furniture and Other Equipment	Transportation Equipment	Construction in Progress	
<b>Cost</b>						
At January 1	₱683,864	₱1,567,162	₱2,023,876	₱348,478	₱75,157	₱4,698,537
Additions	–	–	146,204	75,402	15,704	237,310
Transfers from real estate inventories (see Note 8)	6,980	453,319	–	–	–	460,299
Disposal	–	–	(89,472)	(15,230)	–	(104,702)
At December 31	690,844	2,020,481	2,080,608	408,650	90,861	5,291,444
<b>Accumulated Depreciation and Amortization</b>						
At January 1	–	845,821	1,728,353	246,776	–	2,820,950
Depreciation and amortization (see Note 22)	–	65,021	108,688	34,888	–	208,597
Disposal	–	–	(89,472)	(15,230)	–	(104,702)
At December 31	–	910,842	1,747,569	266,434	–	2,924,845
<b>Net Book Value at December 31</b>	<b>₱690,844</b>	<b>₱1,109,639</b>	<b>₱333,039</b>	<b>₱142,216</b>	<b>₱90,861</b>	<b>₱2,366,599</b>



	2022					
	Land	Buildings and Improvements	Office Furniture and Other Equipment	Transportation Equipment	Construction in Progress	Total
<b>Cost</b>						
At January 1	₱779,395	₱1,618,559	₱1,932,092	₱340,666	₱687,495	₱5,358,207
Additions	–	39,017	93,469	81,005	6,999	220,490
Transfers from real estate inventories (see Note 8)	134,250	–	–	–	–	134,250
Transfers (to) from investment properties (see Note 11)	(229,781)	(90,414)	–	–	(619,337)	(939,532)
Disposal	–	–	(1,685)	(73,193)	–	(74,878)
<b>At December 31</b>	<b>683,864</b>	<b>1,567,162</b>	<b>2,023,876</b>	<b>348,478</b>	<b>75,157</b>	<b>4,698,537</b>
<b>Accumulated Depreciation and Amortization</b>						
At January 1	–	755,362	1,634,766	294,948	–	2,685,076
Depreciation and amortization (see Note 22)	–	90,459	95,272	25,021	–	210,752
Disposal	–	–	(1,685)	(73,193)	–	–
<b>At December 31</b>	<b>–</b>	<b>845,821</b>	<b>1,728,353</b>	<b>246,776</b>	<b>–</b>	<b>2,820,950</b>
<b>Net Book Value at December 31</b>	<b>₱683,864</b>	<b>₱721,341</b>	<b>₱295,523</b>	<b>₱101,702</b>	<b>₱75,157</b>	<b>₱1,877,587</b>

As at December 31, 2023 and 2022, advances to contractors, included under “Other noncurrent assets” account in the parent company statements of financial position, amounting to ₱5.8 million and ₱37.6 million, respectively, primarily pertain to advances related to the development of “Mactan Hotel”.

### 13. Investments in Joint Venture and Associate

This account consists of:

	2023	2022
Investment in:		
Joint venture	<b>₱4,948,935</b>	₱5,149,800
Associate	<b>756,150</b>	756,150
	<b>₱5,705,085</b>	₱5,905,950

#### Investment in Joint Venture

##### a. RIDC

In December 2021, the Company entered into a Joint Venture Agreement (JVA) with International Pharmaceuticals, Inc. (IPI) to jointly develop parcels of land in Cebu into residential condominiums and commercial, retail and office components (the Project) through Rockwell IPI Development Corporation (RIDC), formerly 8 Promoveo Land, Inc., and with the view of jointly preserving and continuing IPI’s long-standing legacy in the market and the Company’s brand of creating communities of unparalleled quality. Under the terms of the JVA, each of the Company and IPI shall at all times hold 50% of the total subscribed shares, except in certain circumstances provided for in the JVA. Pursuant to the JVA, the Company shall subscribe to 3,148,410,000 common and redeemable preferred shares out of the unissued authorized shares of PLI in the following manner:

- a. *First Subscription:* On the execution date of the JVA Agreement, the Company shall execute a Subscription Agreement to subscribe to 1,019,205,000 common shares and 1,500,795,000 redeemable preferred shares – Tier 1.



- b. *Second Subscription*: Upon SEC approval of the increase in capital stock, the Company shall execute a second Subscription Agreement to subscribe to the additional 628,410,000 redeemable preferred shares – Tier 1 to complete its subscription for the shares comprising its Tier 1 capital contribution.

In December 2021, the Company contributed ₱630.0 million in cash to the JV Co. as partial payment for the Company's subscription. On the same period, PLI filed its application with the SEC for the increase in authorized capital stock. The corresponding shares of the Company's first subscription shall be issued out of the said increase in authorized capital stock. Accordingly, the aforementioned partial subscription payment is treated as deposits for stock subscription as at December 31, 2021 presented as part of investments in joint venture.

The increase in RIDC's authorized capital stock was approved by the SEC in April 2022, with the Company accruing the remaining portion of its subscription amounting to ₱2,518.4 million as of December 31, 2022. Out of the accrued subscription, ₱775.0 million will be paid in 2023 while the remaining will be paid beyond 1 year based on the terms of the JVA.

The carrying value of the Company's investment in RIDC amounted ₱3,537.3 million as at December 31, 2023 and 2022.

As at December 31, 2023 and 2022, RIDC has no commitments and contingencies.

- b. RBC

On March 25, 2008, the Company entered into a 25-year JV Agreement with Meralco to form an unincorporated and registered JV (70% for the Company and 30% for Meralco), referred to as "unincorporated JV". Under the JV Agreement, the parties agreed to pool their allocated areas in the first two towers of the BPO Building, including the right to use the land, and to operate and manage the combined properties for lease or any similar arrangements to third parties under a common property management and administration. Consequently, the Company's contribution to the unincorporated JV is presented as "Investment in joint venture" account in the Company's statements of financial position. The unincorporated JV started commercial operations in July 2009.

In accordance with the terms of the JV Agreement, the Company acts as the Property Manager of the unincorporated JV. Management fees recognized by the Company, which is shown as part of "Others" account in the Company's statements of comprehensive income, amounted to ₱9.9 million and ₱7.5 million in 2023 and 2022, respectively (see Note 26). The unincorporated JV will be managed and operated in accordance with the terms of the JV Agreement and with the Property Management Plan provided for in the JV Agreement. The principal place of business of the unincorporated JV is at Meralco Compound, Ortigas Center, Pasig City.

On November 25, 2009, Meralco and the Company agreed to revise the sharing of earnings before depreciation and amortization to 80% for the Company and 20% for Meralco until 2014 or until certain operational indicators are reached, whichever comes first. Sharing of depreciation and amortization is proportionate to their contribution.

On December 6, 2013, Meralco and the Company entered into a Supplemental Agreement to the JV Agreement to include their respective additional rights and obligations, including the development and construction of the third tower of the BPO Building. Under the Supplemental Agreement, Meralco shall contribute the corresponding use of the land where the third tower will



be constructed while the Company shall provide the additional funds necessary to cover the construction costs. Construction of the third tower was completed in December 2014.

In 2020, the Company and Meralco have agreed that effective January 1, 2020, all income sharing distribution in excess of the JV's retained earnings shall be treated as return of capital.

The carrying value of the Company's investment in joint venture consists of:

	<b>2023</b>	2022
Balance at beginning of year	<b>₱1,612,461</b>	₱1,665,661
Return of investment	<b>(200,865)</b>	(53,200)
	<b>₱1,411,596</b>	₱1,612,461

In 2023 and 2022, the Company received dividend income from its unincorporated JV amounting to ₱416.0 million and ₱490.4 million, respectively, presented as part of "Others" in the Company's statements of comprehensive income.

As at December 31, 2023 and 2022, the unincorporated JV has no commitments and contingencies.

#### Investment in Associate

a. RNDC

On August 17, 2020, the Company entered into a Joint Venture Agreement with T.G.N. Realty Corporation to develop parcels of land in Pampanga, through RNDC. The final shareholdings shall be 40%-60% between the Company and T.G.N. Realty Corporation, respectively.

On November 6, 2020, the Company subscribed to 746,698,125 redeemable preference shares and 9,451,878 common shares of RNDC, equivalent to 40% of RNDC's outstanding capital stock, for a total consideration of ₱756.2 million. As at December 31, 2020, the Company made partial payment of the subscription price amounting to ₱72.0 million and accounted for such investment as an associate. As at December 31, 2023 and 2022, the Company made a partial payment of the subscription price amounting to ₱200.0 million and ₱80.0 million, respectively, while the remaining unpaid subscription of the Company in RNDC amounting to ₱204.2 million and ₱404.2 million, respectively, is recognized as subscription payable in the parent company financial position.

As at December 31, 2023 and 2022, the Company's investment in RNDC amounted to ₱756.2 million.

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#### 14. **Investments in Subsidiaries**

The subsidiaries of the Company are all incorporated in the Philippines.



The detailed carrying values of the Company's investments in subsidiaries as at December 31 are as follows:

	2023	2022
Rockwell GMC Development Corporation (RGDC)	<b>₱4,092,984</b>	₱—
Rockwell Carmelray Development Corporation (RCDC)	<b>1,285,622</b>	2,859,000
Rockwell MFA Corp. (RMFA)	<b>1,120,000</b>	1,120,000
Rockwell Primaries Development Corporation (RPDC)	<b>500,000</b>	500,000
Retailscapes Inc.	<b>500,000</b>	500,000
Rockwell Leisure Club, Inc. (RLCI)	<b>228,600</b>	228,600
Rockwell Integrated Property Services, Inc. (RIPSI)	<b>19,063</b>	19,063
Stonewell Property Development Corporation (SPDC)	<b>12,500</b>	12,500
Rockwell Hotels & Leisure Management Corp. (RHLMC)	<b>5,000</b>	5,000
Rockwell Performing Arts Theater Corporation (RPATC)	<b>2,500</b>	2,500
	<b>₱7,766,269</b>	₱5,246,663

#### RGDC

On March 30, 2023, the company entered into a joint venture agreement with General Milling Corporation (GMC) to jointly develop a property into a mixed-use project with residential and retail components. Pursuant to the agreement, Rockwell GMC Development Corporation (RGDC) was incorporated. The Company will be the sole and exclusive project development manager and sole marketing and sales agent of RGDC, contributing cash while GMC contributed land and shall contribute cash.

On June 24, 2023, the Company made a subscription to 11,999,997 common shares at ₱1 par value per share or ₱12.0 million; 3,720,984,000 redeemable preferred shares – A at ₱1 par value per share or ₱3,721.0 million; and 360,000,000 redeemable preferred shares – C at ₱1 par value per share or ₱360.0 million.

As at December 31, 2023, the Company owns 60.00% interest of RGDC. As of December 31, 2023, subscription payable to RGDC amounted to ₱3,523.0 million.

#### RCDC

Pursuant to the Joint Venture Agreement discussed in Note 13, RCDC was designated by the Company and the Carmelray shareholders to handle the development of "Rockwell South at Carmelray".

As at December 31, 2018, the Company had a 14.7% interest in RCDC, equivalent to 450,000 common shares (eventually converted into 44.1 million Class A redeemable preferred shares and 900,000 common shares on May 27, 2019), and was accounted for as an investment in associate (see Note 13).

On November 20, 2019, the Company subscribed to an additional 240.9 million Class A redeemable preferred shares representing 37.6% of the total issued and outstanding shares of RCDC for a total purchase price of ₱2,409.0 million. Subscription payable to RCDC amounted to nil as at December 31, 2023 and 2022.



In 2021 and 2020, RCDC redeemed preferred shares of Carmelray shareholders resulting to increase in the Company's ownership interest.

On April 14, 2023, the Parent Company had redeemed 46.4 million Class A redeemable preferred shares and 10.983 million Class B redeemable preferred shares at the redemption price of ₱10 per share amounting to ₱464.0 million and ₱109.8 million, respectively. The Company owns 70% and 71.6% interest of RCDC as at December 31, 2023 and 2022, respectively.

The Company recognized dividend income from RCDC amounting to ₱230.9 million in 2023 and ₱411.2 million in 2022.

#### RMFA

On July 14, 2017, the Company entered into a Joint Venture Agreement with Mitsui Fudosan (Asia) Pte. Ltd. (Mitsui) to develop the residential component of its project in Quezon City called "the Arton by Rockwell". In accordance with the Agreement, RMFA was incorporated on August 22, 2017 by the Company and Mitsui through SEAI Metro Manila One, Inc. (MFAP) to handle the development of the Project. The primary purpose of RMFA is to acquire, purchase, lease, hold, sell, or otherwise deal in land and real estate or any interest or right therein as well as real or personal property of every kind and description for itself or for others. The Company owns 80% interest of RMFA as at December 31, 2023 and 2022.

#### RPDC

On September 7, 2012, the Company incorporated RPDC to acquire, purchase, lease, hold, sell, or otherwise deal in land and real estate or any interest or right therein as well as real or personal property of every kind and description for itself or for others. RPDC is a wholly owned subsidiary of the Company as at December 31, 2023 and 2022.

#### Retailscapes Inc.

On November 10, 2014, the Company incorporated Retailscapes Inc. to engage in real estate development, sale or lease of real estate and other property, and management of commercial units. Retailscapes Inc. is a wholly owned subsidiary of the Company as at December 31, 2023 and 2022. In 2018, the Company made additional equity infusion amounting to ₱166.0 million in Retailscapes Inc.

#### RLCI

On March 26, 1999, RLCI was incorporated in the Philippines and was registered with the Philippine SEC primarily to own, maintain, manage and carry on sports, social and recreational club on a nonprofit basis at the Rockwell Center for amusement, social, entertainment, recreational and athletic activities of the RLCI members. The Company owns 74.7% and 75.0% interest of RLCI as at December 31, 2023 and 2022, respectively.

#### RIPSI

On February 19, 1999, the Company incorporated RIPSI to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities. RIPSI is a wholly owned subsidiary of the Company as at December 31, 2023 and 2022.

#### SPDC

On September 17, 2012, the Company incorporated SPDC to acquire, purchase, lease, hold, sell, or otherwise deal in land and real estate or any interest or right therein as well as real or personal property of every kind and description for itself or for others. SPDC is a wholly owned subsidiary of the Company as at December 31, 2023 and 2022.



RHLMC

On June 20, 2013, the Company incorporated RHLMC to manage and engage in the general business of a hotel, resort, club, recreational center, apartment and other allied businesses. RHLMC is a wholly owned subsidiary of the Company as at December 31, 2023 and 2022.

RPATC

On November 29, 2012, the Company incorporated RPATC, formerly Primaries Properties Sales Specialist Inc. (PPSSI). RPATC's primary purpose was changed from engaging in the business of selling or marketing real estate products, including but not limited to land, buildings, condominium units, town houses, apartments, house and lot packages and all other forms of real estate products to engaging in the business of constructing, establishing, operating and maintaining theaters and performance, concerts, operas, music and other forms of entertainment. RPATC is a wholly owned subsidiary of the Company as at December 31, 2023 and 2022.

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**15. Trade and Other Payables**

This account consists of:

	<b>2023</b>	<b>2022</b>
Trade	<b>₱1,171,317</b>	₱1,113,024
Accrued expenses:		
Project costs	<b>3,167,655</b>	2,166,289
Selling, marketing and promotions	<b>507,686</b>	430,198
Interest	<b>133,308</b>	105,110
Employee Benefits (see Note 23)	<b>78,382</b>	93,369
Utilities	<b>74,601</b>	53,269
Taxes and licenses	<b>59,871</b>	70,801
Repairs and maintenance	<b>45,923</b>	45,017
Outside services	<b>33,436</b>	31,302
Producers' share	<b>30,867</b>	26,510
Professional fees	<b>12,435</b>	22,633
Others (see Notes 17)	<b>142,341</b>	76,126
Contract liabilities:		
Deposits from pre-selling of condominium units (see Notes 7, 17 and 20)	<b>787,844</b>	103,918
Excess of collections over recognized receivables (see Notes 17 and 20)	<b>437,707</b>	445,512
Advance payments from members and customers (see Note 17 and 20)	<b>11,695</b>	11,646
Current portions of:		
Retention payable (see Note 17)	<b>694,358</b>	707,808
Security deposits (see Note 17)	<b>341,334</b>	330,586
Deferred lease income (see Note 17)	<b>176,329</b>	159,146
Lease liability (see Note 27)	<b>19,367</b>	19,886
Due to related parties (see Notes 13 and 26)	<b>55,845</b>	146,485
Deferred output VAT	<b>19,342</b>	110,294
Output VAT	<b>12,952</b>	270,129
	<b>₱8,014,595</b>	₱6,539,058

Trade payables and accrued project costs are noninterest-bearing normally settled on a 30-day term.



Accrued taxes mainly consist of transfer fees payable and taxes payable other than income tax.

Accrued expenses are normally settled within 12 months.

Deposits from pre-selling of condominium units represent cash received from buyers of certain projects with pending recognition of revenue. The current portion of these deposits are expected to be applied against receivable from sale of condominium units the following year (see Notes 7 and 20).

Retention payable pertains to the amount withheld by the Company on contractor's billings to be released after the guarantee period. The retention serves as a security from the contractor should there be defects in the project.

Security deposits pertains to rent of tenants with cancellable lease contracts. This will be refunded to the lessees at the end of the lease term or be applied to the last months' rentals on the related contracts.

Deferred output VAT pertains to output VAT on receivables for which sales recognition has been deferred based on sales collection threshold for VAT recognition purposes and are expected to be settled relative with the payment terms provided to customers.

## 16. Interest-bearing Loans and Borrowings

This account consists of:

	Effective Interest Rate	2023	2022
<b>Current</b>			
Term loan	Fixed 3.43%-6.03%		
	Floating 4.22%-5.79%	<b>₱2,747,246</b>	₱2,655,610
Less unamortized loan transaction costs		<b>21,263</b>	22,664
		<b>₱2,725,983</b>	₱2,632,946
<b>Noncurrent</b>			
Term loan	Fixed 3.43%-6.03%		
	Floating 4.22%-5.79%	<b>₱22,169,033</b>	₱21,416,280
Less unamortized loan transaction costs		<b>89,446</b>	86,554
		<b>₱22,079,587</b>	₱21,329,726

### Term Loan

*PNB.* On May 25, 2016, December 19, 2019 and September 13, 2021, the Company entered into unsecured credit facilities with PNB each amounting to ₱5.0 billion, for a total of ₱15.0 billion. As at September 13, 2022, ₱3.5 billion of the credit facility with PNB has expired. The Company will pay 70% of the loan amounts quarterly over the term of the loans and the balance upon maturity.



Details of drawdowns are as follows:

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarterly Payments	Amount (in billions)
1	May 2016	10 years	August 2018	32	₱1.0
2	August 2017	7 years	August 2019	20	1.0
3	September 2017	7 years	September 2019	20	1.0
4	October 2017	7 years	October 2019	20	1.0
5	December 2017	7 years	December 2019	20	1.0
6	December 2019	7 years	December 2021	20	1.0
7	January 2020	7 years	April 2022	20	1.0
8	December 2020	7 years	March 2023	20	1.0
9	February 2021	7 years	May 2022	24	2.0
10	October 2021	7 years	January 2024	20	1.0
11	April 2022	7 years	January 2024	24	0.5
					₱11.5

*MBTC.* On June 14, 2016, the Company entered into a credit facility with MBTC amounting to ₱4.0 billion. The Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	June 2016	7 years	September 2018	20	₱1.0
2	June 2016	10 years	September 2018	32	1.0
3	September 2016	7 years	December 2018	20	0.5
4	June 2017	10 years	September 2018	32	1.0
5	October 2017	10 years	September 2018	32	0.5
					₱4.0

On November 18, 2019, the Company entered into an unsecured credit facility with Metropolitan Bank and Trust Company (MBTC) amounting to ₱5.0 billion. The Company will pay 50% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	November 2019	7 years	February 2022	20	₱2.0
2	December 2019	7 years	February 2022	20	1.0
3	March 2020	7 years	June 2022	20	1.0
4	August 2020	7 years	November 2022	20	1.0
					₱5.0

As at December 31, 2020, the credit facility with MBTC has been fully utilized.

On December 16, 2022, the Company entered into an unsecured credit facility with MBTC amounting to ₱3.0 billion. There were no drawdowns made in the facility as at December 31, 2022.



*BDO.* On January 20, 2020, the Company entered into an unsecured credit facility with BDO amounting to ₱10.0 billion. The Company will pay 48% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	February 2020	10 years	May 2022	32	₱1.0
2	April 2020	10 years	July 2022	32	1.0
3	July 2020	10 years	October 2022	32	2.0
4	September 2020	10 years	December 2022	32	1.0
5	April 2021	9 years	May 2022	32	1.0
6	June 2021	9 years	May 2022	32	1.0
7	August 2021	9 years	May 2022	32	1.0
8	September 2021	9 years	May 2022	32	1.0
9	October 2021	9 years	May 2022	32	1.0
					₱10.0

As at December 31, 2021, the credit facility with BDO has been fully utilized.

On March 4, 2022, the Company entered into an unsecured credit facility with BDO amounting to ₱5.0 billion. The Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	Dec 2022	10 years	March 2024	36	₱1.5
2	March 2023	10 years	March 2024	36	3.5
					₱5.0

As at December 31, 2023, the credit facility with BDO has been fully utilized.

The outstanding balance of the term loans, net of unamortized loan transaction costs, amounted to ₱24,805.6 million and ₱23,962.7 million as of December 31, 2023 and 2022, respectively.

#### Contracts to Sell (CTS) Loan Financing

The Company entered into loan financing agreements with financial institutions to fund the ongoing construction of its projects whereby the Company assigned its installment contracts receivables under its CTS on a with recourse basis. These receivables are used as collateral to secure the corresponding loans obtained until full settlement in 2022.

The CTS loans bear fixed interest rates ranging from 5.0% to 6.0%. Principal payments on the loan amounting to ₱486.6 million were made in 2022.

#### Short-term Loans

In 2022, the Company obtained short-term loans from various financial institutions bearing interest rates ranging from 2.45% to 3.00% with terms of three months. As at December 31, 2023 and 2022, outstanding short-term loans amounted to nil.



*Loan Transaction Costs.* As at December 31, 2023 and 2022, loan transaction costs consisting of documentary stamp tax and underwriting fees on the term loans and bonds were capitalized and presented as a deduction from the related loan balance.

The movements in the balance of the capitalized loan transaction costs are as follows:

	<b>2023</b>	2022
Balance at beginning of year	<b>₱109,218</b>	₱124,310
Additions	<b>26,250</b>	15,000
Amortization (see Note 22)	<b>(24,759)</b>	(30,092)
Balance at end of year	<b>₱110,709</b>	₱109,218

*Interest expense.* Interest expense on interest-bearing loans and borrowings amounted to ₱1,407.5 million and ₱1,052.5 million in 2023 and 2022, respectively (see Note 22). Interest expense capitalized as part of investment properties amounted to nil and ₱46.2 million in 2023 and 2022, respectively (see Note 11).

*Principal Repayments.* The principal repayments of all loans and borrowings based on existing terms are scheduled as follows:

Year	Amount
2024	₱2,745,845
2025	2,745,945
2026	6,191,661
2027	2,176,968
2028 and onwards	11,055,860
	<b>₱24,916,279</b>

*Covenants.* The loan contains, among others, covenants regarding incurring additional long-term debt and paying out dividends, to the extent that such will result in a breach of the required debt-to-equity ratio (2:1 max.) and current ratio (1:1 min.). As at December 31, 2023 and 2022, the Company has complied with these covenants (see Note 28).

## 17. Deposits and Other Liabilities

This account consists of:

	<b>2023</b>	2022
<b>Contract liabilities:</b>		
Retention payable - net of current portion of ₱694.3 million in 2023 and ₱707.8 million in 2022 (see Note 15)	<b>₱370,626</b>	₱411,224
Security deposits - net of current portion of ₱341.3 million in 2023 and ₱330.6 million in 2022 (see Note 15)	<b>297,325</b>	213,931
Deferred lease income - net of current portion of ₱176.3 million in 2023 and ₱159.1 million in 2022 (see Note 15)	<b>192,692</b>	162,933

(Forward)



	2023	2022
Deposits from pre-selling of condominium units - net of current portion of ₱787.8 million in 2023 and ₱103.9 million in 2022 (see Notes 15 and 20)	<b>₱143,493</b>	<b>₱381,290</b>
Excess of collections over recognized receivables - net of current portion of ₱437.7 million in 2023 and ₱445.5 million in 2022 (see Notes 15 and 20)	<b>55,109</b>	475,707
Condominium and utility deposits	<b>150,233</b>	155,127
Others (see Notes 15 and 24)	<b>17,879</b>	73,968
	<b>₱1,227,357</b>	<b>₱1,874,180</b>

Retention payable is the portion of the amount billed by contractors that is being withheld as security in case the Company incurs costs during the defects and liability period, which is one year after a project's completion. This is subsequently released to the contractors after the said period.

As discussed in Note 4, the Company uses discounted cash flow analysis to measure the fair value of retention payable. The resulting difference between the transaction price and fair value at initial recognition is recognized in the parent company statements of financial position as a reduction from the "Real estate inventories" account. The retention payable is carried at amortized cost using effective interest method. The amortization of discount on retention payable is expensed as part of the "Interest expense" account in the parent company statements of comprehensive income (see Note 22).

The following table shows a reconciliation of unamortized discount on retention payable as at year-end.

	2023	2022
Balance at beginning of year	<b>₱27,076</b>	₱21,517
Additions	<b>31,271</b>	15,765
Amortization (see Notes 3, 11 and 22)	<b>(23,645)</b>	(10,206)
Balance at end of year	<b>₱34,702</b>	₱27,076

Security deposits mainly consist of the four months deposits paid by mall tenants at the beginning of the lease term, to be refunded at the end of the contract.

Deferred lease income pertains to two months advance rent included in the initial billing to mall tenants, which shall be applied to the monthly rental at the end of the lease term.

Condominium and utility deposits primarily pertains to customer's security upon purchase of an unit and upfront payments for services such as water and electricity.



## 18. Share-based Payment Plans

The Company has an Employee Stock Option Plan (ESOP) that was approved by the BOD and stockholders on May 2, 2012 and August 3, 2012, respectively. The ESOP is offered to all regular employees of the Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock or 192,630,881 common shares of the Company on a fully diluted basis and may be issued upon the exercise by the eligible participants of the stock option plans. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. The ESOP was approved by the SEC on December 6, 2012 and was communicated to the employees on January 3, 2013.

The terms of the ESOP include, among others, a limit as to the number of shares a qualified regular employee of the Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include may purchase. Options are expected to be granted annually over a period of 5 years. Options granted are vested after one year. All qualified participants are given until 10th year of the grant date to exercise the stock option.

The primary terms of the grants follow:

Grant date	January 3, 2013
Number of options granted:	63,918,000
Offer price per share	1.46
Option value per share	1.43

The fair value of equity-settled share options granted is estimated as at the date of grant using the binomial option pricing model, taking into account the terms and conditions upon which the options were granted.

The following table lists the inputs to the model used for the option grants:

Expected volatility (%)	36.94
Exercise price (₱)	1.46
Spot price (₱):	2.52
Risk-free interest rate (%)	4.19
Term to maturity (years)	10.0
Dividend yield (%)	1.91

The expected volatility reflects the average historical volatility of peer companies based on a lookback period consistent with the term to maturity of the option. This may likewise not necessarily be the actual volatility outcome. The effects of expected early exercise, including the impact of the vesting period and blackout periods, are captured in the binomial model. No other features of the option grants were incorporated into the measurement of the fair value of the options.

On April 25, 2019, the Company's BOD approved the extension of plan expiry date of ESOP shares from December 31, 2022 to December 31, 2025.

There were no share options granted or exercised in 2023, 2022 and 2021.



As at December 31, 2023 and 2022, the outstanding ESOP shares are as follows:

	2023	2022
Number of grants	<b>₱63,918,000</b>	₱63,918,000
Cancellations	<b>(13,630,000)</b>	(4,429,000)
Exercised	<b>(15,000,000)</b>	(15,000,000)
Remaining shares	<b>₱35,288,000</b>	₱44,489,000

As at December 31, 2023 and 2022, total share-based payment transactions, net of applicable tax, amounting to ₱69.7 million are presented as “Share-based payments” account under the equity section of the Company’s statements of financial position.

## 19. Equity

### a. Capital Stock

As at December 31, 2023 and 2022, capital stock consists of:

	Number of Shares	Amount
Authorized:		
Common - ₱1 par value	8,890,000,000	₱8,890,000
Preferred - ₱0.01 par value	11,000,000,000	110,000
	<b>19,890,000,000</b>	<b>₱9,000,000</b>
Issued:		
Common - ₱1 par value	6,243,382,344	₱6,243,382
Preferred - ₱0.01 par value	2,750,000,000	27,500
	<b>8,993,382,344</b>	<b>₱6,270,882</b>

The preferred shares are of equal rank, preference and priority with the common shares and are identical in all respects regardless of series, except as to the issue value which may be specified by the BOD from time to time. It has voting rights and are non-participating in any other or further dividends beyond that specifically on such preferred shares. Each preferred share shall not be convertible to common shares. Other features of the preferred shares shall be at the discretion of the BOD at the time of such issuance. All preferred shares currently outstanding earn 6% cumulative dividend per annum. On January 31, 2012, the Company fully redeemed these preferred shares at par value, including dividends in arrears of ₱4.1 million. On February 28, 2012, the BOD authorized the reissuance of these preferred shares at a later date. On April 10, 2012, the Company issued to FPHC all preferred shares at par value.

Below is the track record of issuance of the Company’s common stock:

Date of SEC Approval	Authorized Capital Stock	New Subscriptions/ Issuances	Issue/ Offer Price
May 2012, listing by way of introduction	8,890,000,000	6,228,382,344	₱1.46
Exercise of ESOP shares (see Note 18)	-	15,000,000	
	<b>8,890,000,000</b>	<b>6,243,382,344</b>	



As at December 31, 2023, and 2022, the Company has total shareholders of 45,456 and 45,777, respectively, on record. For this purpose, public shares held under PCD Nominee are counted as two (one for PCD Nominee - Filipino and another for PCD Nominee - Foreign).

b. Treasury Shares

In May 2012, the Company acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from property dividend distribution made by Meralco, at ₱1.4637 per share (see Note 1).

c. Retained Earnings

On February 3, 2020, the Company's BOD approved the appropriation of retained earnings amounting to ₱9.0 billion (after reversal of ₱7.0 billion appropriation) out of the total retained earnings as of December 31, 2019 to partially fund capital expenditure of the Company from 2020 to 2021. Retained earnings are further restricted to the extent of the cost of treasury shares.

On April 1, 2022, the Company's BOD approved the release from appropriation, retained earnings of ₱9.0 billion set aside for capital expenditure. On the same date, the Company's BOD approved the appropriation of retained earnings of ₱9.0 billion out of the total retained earnings as of December 31, 2021 for capital expenditures covering the period from 2022 to 2023.

On December 7, 2022, the Company's BOD approved the appropriation of retained earnings amounting to ₱11.0 billion (after reversal of ₱9.0 billion appropriation) out of the total retained earnings as of December 31, 2022, to partially fund capital expenditures of the Company from 2023 to 2024.

As at December 31, 2023 and 2022, retained earnings available for dividend declaration amounted to ₱6.1 billion and ₱5.4 billion, respectively.

d. Dividends

On July 28, 2023, the Parent Company's BOD approved the declaration of a regular cash dividend of ₱0.0752 per share to all common shareholders of record as at August 23, 2023 amounting to ₱459.98 million and 6% per annum cumulative cash dividend from July 1, 2022 to June 30, 2023 to all preferred shareholders amounting to ₱1.70 million. Payments of cash dividends for common shares were made on September 18, 2023.

On September 30, 2022, the Company's BOD approved the declaration of a regular cash dividend of ₱0.0537 per share to all common shareholders of record as at October 18, 2022 amounting to ₱328.42 million and 6% per annum cumulative cash dividend from July 1, 2021 to June 30, 2022 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 14, 2022.

As at December 31, 2023 and 2022, unpaid cumulative dividends on preferred shares amounted to ₱0.8 million for each year.



## 20. Revenue from Contracts with Customers

### Disaggregated Revenue Information

The Company derives revenue from the transfer of goods and services over time and at a point in time, in different product types and in geographical locations within the Philippines. The Company's disaggregation of revenue from contracts with customers by primary geographical market and major products/service lines and the reconciliation of the disaggregated revenue with the Company's three strategic divisions are presented below (excluding interest and lease income):

	2023	
	Residential Development	Commercial Development
Primary geographical markets		
National Capital Region	₱6,017,732	₱1,392,581
Southern Luzon	614,528	-
Central Visayas	1,881,938	-
Western Visayas	1,018,516	-
	<b>₱9,532,714</b>	<b>₱1,392,581</b>
	2023	
	Residential Development	Commercial Development
Major product/service lines		
Sale of high-end residential condominium units	₱7,153,070	₱-
Sale of residential lots	594,994	-
Sale of affordable housing units	19,534	-
Sale of office spaces	-	215,366
Cinema revenue	-	187,135
Others	1,765,116	990,080
	<b>₱9,532,714</b>	<b>₱1,392,581</b>
Timing of revenue recognition		
Transferred over time	₱7,767,598	₱215,366
Transferred at a point in time	1,765,116	1,177,215
	<b>₱9,532,714</b>	<b>₱1,392,581</b>
	2022	
	Residential Development	Commercial Development
Primary geographical markets		
National Capital Region	₱5,319,985	₱2,064,072
Southern Luzon	608,351	-
Central Visayas	1,441,882	-
Western Visayas	455,427	-
	<b>₱7,825,645</b>	<b>₱2,064,072</b>
Major product/service lines		
Sale of high-end residential condominium units	₱5,693,861	₱-
Sale of residential lots	298,501	-
Sale of affordable housing units	11,688	-

(Forward)



	2022	
	Residential Development	Commercial Development
Sale of office spaces	₱–	₱1,121,262
Cinema revenue	–	108,459
Others	1,821,595	834,351
	<b>₱7,825,645</b>	<b>₱2,064,072</b>
Timing of revenue recognition		
Transferred over time	₱6,004,050	₱1,121,262
Transferred at a point in time	1,821,595	942,810
	<b>₱7,825,645</b>	<b>₱2,064,072</b>

### Contract Balances

The table below shows the contract balances arising from revenue from contracts with customers as at December 31.

	2023	2022
Trade receivables*(see Note 7)	<b>₱252,279</b>	₱3,104,041
Contract assets (see Note 7)	<b>9,666,018</b>	6,405,681
Excess of collections over recognized receivables**(see Notes 15 and 17)	<b>492,816</b>	921,219
Deposits from pre-selling of condominium units**(see Notes 15 and 17)	<b>931,337</b>	485,208

\*Included under "Trade and other receivables" account

\*\*Included under "Trade and other payables" and "Deposits and other liabilities" accounts

Trade receivables consist of installment contract receivables from sale of condominium units, house and lot and residential lots. Installment contracts receivables arising from real estate sales are collectible in equal monthly installments with various terms up to a maximum of five years. These are recognized at amortized cost using the effective interest method. The corresponding titles to the residential units sold under this arrangement are transferred to the customers only upon full payment of the contract price. The movement in installment contracts receivables is mainly due to billings to customers during the year. Trade receivables arising from room revenue, cinema revenue and other service income are noninterest-bearing and are generally on terms of 30 days.

Contract assets represent the right to consideration that was already delivered by the Company in excess of the amount recognized as installment contracts receivable. This is reclassified as installment contracts receivable when the monthly amortization of the customer is already due for collection. In 2023 and 2022, the movement in contract asset is mainly due to revenue recognized relative to the increase in percentage of completion of certain projects and the collection of outstanding receivables of completed residential condominium units.

No allowance for impairment related to trade receivables from sale of real estate and contract assets was recognized as at December 31, 2023 and 2022.

Contract liabilities consist of deposits from pre-selling of condominium units (i.e., collections from real estate customers which have not reached the equity threshold to qualify for revenue recognition and excess of collections over recognized receivables (i.e., excess of collections over the good and services transferred by Company based on percentage of completion). In 2023, the movement in contract liabilities is mainly due to additional deposits received from pre-selling of condominium units in the "Edades West" project, excess of collections over revenue recognized of certain projects and the collection of outstanding receivables of completed residential condominium units of certain projects. In 2022, the movement in contract liabilities is mainly due to additional deposits received



from pre-selling of condominium units in the “Mactan Villa” project, excess of collections over revenue recognized of certain project and the collection of outstanding receivables of completed residential condominium units of certain projects.

Revenue recognized from amounts included in contract liabilities at the beginning of 2023 and 2022 amounted to ₱1,756.4 million and ₱795.2 million, respectively.

#### Performance Obligations

Information about the Company’s performance obligations are summarized below:

##### *Real estate sales*

The Company entered into contracts to sell with one identified performance obligation which is the sale of the real estate unit together with the services to transfer the title to the buyer upon full payment of contract price. The amount of consideration indicated in the contract to sell is fixed and has no variable consideration. The sale of real estate unit may cover either the (i) house and lot; and (ii) condominium unit and parking lot, and the Company concluded that there is one performance obligation in each of these contracts. The Company recognizes revenue from the sale of these real estate projects under pre-completed contract over time during the course of the construction.

Payment commences upon signing of the contract to sell and the consideration is payable in cash or under various financing schemes entered with the customer. The financing scheme would include payment of 10% of the contract price spread over a period of one year at a fixed monthly payment with the remaining balance payable (a) in full at the end of the period either through cash or external financing; or (b) through in-house financing which ranges from two (2) to five (5) years with fixed monthly payment. The amount due for collection under the amortization schedule for each of the customer does not necessarily coincide with the progress of construction, which results to either a contract asset or contract liability.

After the delivery of the completed real estate unit, the Company provides one year warranty to repair minor defects on the delivered serviced lot and house and condominium unit. This is assessed by the Company as a quality assurance warranty and not treated as a separate performance obligation.

The transaction price allocated to the remaining performance obligations (unsatisfied or partially satisfied) as at December 31 follows:

	<b>2023</b>	2022
Within one year	<b>₱3,468,996</b>	₱5,282,822
More than one year	<b>10,648,307</b>	5,542,478
	<b>₱14,117,303</b>	₱10,825,300

The remaining performance obligations expected to be recognized within one year and in more than one year relate to the continuous development of the Company’s real estate projects. The Company’s condominium units and house and lots are expected to be completed within three to four years from start of construction.

##### *Room, cinema and other revenues*

The performance obligation is satisfied as the related services are rendered.

#### Costs to Obtain Contract and Contract Fulfillment Assets

The Company pays sales commission to its brokers and sales agents for each contract that they obtain from real estate customers. This sales commission is considered incremental costs of obtaining the



contract and has been capitalized in accordance with PFRS 15 since the Company expects that sales commission is recoverable.

As at December 31, 2023 and 2022, sales commission pertaining to real estate sold capitalized as deferred selling expense as part of “Prepaid costs” included under “Other current assets” in the parent company statements of financial position amounted to ₱529.4 million and ₱240.9 million, respectively (see Note 9). For the years ended December 31, 2023 and 2022, the amortization related to incremental costs to obtain a contract recorded as part of “Commissions and amortization of prepaid costs” account under “Selling expenses” in the parent company statements of comprehensive income amounted to ₱410.0 million and ₱357.4 million, respectively (see Note 22). No impairment loss was recognized in the parent company statements of comprehensive income for the years ended December 31, 2023 and 2022 related to the Company’s incremental costs to obtain a contract.

The Company considers land as contract fulfillment asset. Additions to land is disclosed in Note 8 to the parent company financial statements. No impairment on contract fulfillment asset was recognized for the years ended December 31, 2023 and 2022.

In preparing the parent company financial statements, the Company undertook a comprehensive review of its major contracts to identify indicators of impairment of contract fulfilment assets. The Company determined whether or not the contract fulfilment assets were impaired by comparing the carrying amount of the asset to the remaining amount of consideration that the Company expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Company used the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price were removed for the impairment test.

In line with the Company’s accounting policy, as set out in Note 4, if a contract or specific performance obligation exhibited marginal profitability or other indicators of impairment, judgement was applied to ascertain whether or not the future economic benefits from these contracts were sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific key performance indicators that could trigger variable consideration, or service credits.

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## 21. Interest Income

This account consists of:

	2023	2022
Interest income from:		
Amortization of unearned interest (see Note 7)	<b>₱1,330,632</b>	₱859,904
Notes receivable from related parties (see Note 26)	<b>237,185</b>	223,127
Cash and cash equivalents (see Note 6)	<b>143,929</b>	8,927
Penalty charges	<b>23,138</b>	30,356
In-house financing	<b>5,897</b>	5,867
	<b>₱1,740,781</b>	₱1,128,181



## 22. Expenses

### Depreciation and amortization

Depreciation and amortization expense included in the parent company statements of comprehensive income is as follows:

	2023	2022
Included in:		
Cost of real estate (see Note 11)	<b>₱529,053</b>	₱440,720
General and administrative expenses (see Note 12)	<b>208,597</b>	210,752
	<b>₱737,650</b>	₱651,472

### General and Administrative Expenses

General and administrative expenses are comprised of:

	2023	2022
Personnel (see Notes 23 and 24)	<b>₱435,844</b>	₱386,484
Taxes and licenses	<b>304,539</b>	344,192
Depreciation and amortization (see Note 12)	<b>208,597</b>	210,752
Repairs and maintenance	<b>142,152</b>	84,049
Entertainment, amusement and recreation	<b>76,104</b>	77,449
Dues and subscriptions	<b>72,404</b>	66,784
Producers' Share	<b>71,945</b>	42,928
Marketing and promotions	<b>69,326</b>	68,187
Utilities	<b>64,129</b>	60,748
Fuel and oil	<b>57,331</b>	54,863
Contracted services	<b>45,982</b>	31,071
Professional fees	<b>22,752</b>	41,303
Accommodations	<b>21,470</b>	13,309
Donation and contributions	<b>21,117</b>	20,125
Security services	<b>20,808</b>	18,113
<i>(Forward)</i>		
Insurance	<b>20,524</b>	18,674
Provision for disallowance of claim for refund	<b>17,544</b>	-
Transportation and travel	<b>17,259</b>	15,180
Office supplies	<b>13,240</b>	4,412
Rental expense	<b>12,385</b>	12,260
Bank charges	<b>4,045</b>	1,675
Reversal of ECLs (Note 7)	<b>(3,157)</b>	-
Others	<b>85,598</b>	46,240
	<b>₱1,801,938</b>	₱1,618,798

The Company recognized provision for disallowance of claim for input VAT refund amounting to ₱17.5 million in 2023 (nil in 2022). As at December 31, 2022, input VAT being claimed for refund, recognized under "Other noncurrent assets" in the parent company statement of financial position, amounted to ₱17.5 million (nil as at December 31, 2023).



Selling Expenses

Selling expenses are comprised of:

	2023	2022
Marketing and promotions	<b>₱468,589</b>	₱295,158
Commissions and amortization of prepaid costs (see Notes 4, 9 and 20)	<b>410,021</b>	357,416
Personnel (see Notes 23 and 25)	<b>99,431</b>	87,824
Entertainment, amusement and representation	<b>36,978</b>	28,355
Contracted services	<b>17,777</b>	13,919
Utilities	<b>5,717</b>	4,715
Usufruct	<b>1,004</b>	997
Others	<b>44,053</b>	55,329
	<b>₱1,083,570</b>	₱843,713

Interest Expense

Interest expense is comprised of:

	2023	2022
Interest expense on loans (see Note 16)	<b>₱1,407,454</b>	₱1,052,472
Interest expense on lease liability (see Note 27)	<b>39,830</b>	38,720
Amortization of:		
Loan transaction costs (see Note 16)	<b>24,759</b>	30,092
Discount on retention payable (see Note 17)	<b>23,645</b>	10,206
	<b>₱1,495,688</b>	₱1,131,490

**23. Pension Costs and Other Employee Benefits**

a. Pension Costs

The Company has a funded, noncontributory defined benefit pension plan covering all qualified and permanent employees.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The Company's retirement plan meets the minimum retirement benefit specified under Republic Act 7541.

The following tables summarize the components of the net pension costs recognized in the parent company statements of comprehensive income and the fund status and amounts recognized in the parent company statements of financial position for the plan:

Net Pension Costs

	2023	2022
Current service cost	<b>₱50,007</b>	₱63,770
Net interest cost	<b>2,040</b>	11,965
Net pension cost	<b>₱52,047</b>	₱75,735



Net Pension Liability

	2023	2022
Present value of benefit obligation	₱768,766	₱577,479
Fair value of plan assets	(696,126)	(505,436)
Pension liability	₱72,640	₱72,043

The changes in the present value of benefit obligation are as follows:

	2023	2022
Defined benefit obligation at beginning of year	₱553,490	₱695,850
Current service cost	50,007	63,770
Interest cost	38,704	33,249
Actuarial loss (gain) in other comprehensive income/loss due to:		
Experience adjustments	28,332	666
Changes in financial assumptions	103,257	(183,470)
Benefits paid	(5,024)	(32,586)
Defined benefit obligation at end of year	₱768,766	₱577,479

The changes in the fair values of plan assets of the Company are as follows:

	2023	2022
Fair values of plan assets at beginning of year	₱485,253	₱454,006
Interest income included in net interest cost	36,664	21,284
Actual contributions	174,318	82,000
Gain (loss) on return on plan assets in other comprehensive income/loss	4,915	(27,181)
Benefits paid	(5,024)	(24,673)
Fair values of plan assets at end of year	₱696,126	₱505,436

The Company expects to contribute nil to its pension plan in 2024.

The major categories of plan assets as percentage of the fair value of total plan assets are as follows:

	2023	2022
Investments in:		
Government securities	55.88%	11.44%
Loans and debt instruments	2.74%	36.43%
Other securities	41.38%	52.13%
	100.00%	100.00%

The principal assumptions used as of January 1 in determining pension cost obligation for the Company's plans are as follows:

	2023	2022
Discount rate	7.23-7.34%	5.18%
Future salary rate increases	10.00%	10.00%



As of December 31, 2023, discount rate and future salary rate increases are 6.15% and 10.00%, respectively.

The plan assets of the Company are maintained by the trustee banks, BDO Unibank, Inc. (BDO) and MBTC.

As at December 31, 2023 and 2022, the carrying values of the plan approximate their fair values:

	2023	2022
Cash in banks		
MBTC	₱17,756	₱18,603
BDO	89	3,007
Receivables - net of payables		
MBTC	4,024	2,318
BDO	1,475	504
Investments held for trading		
MBTC	419,587	320,511
BDO	253,195	160,493
	<b>₱696,126</b>	<b>₱505,436</b>

Cash in banks are composed of current account, savings deposits and special savings deposits.

Receivables - net of payables are composed of loans receivables, interest receivables and accrued trust fees.

Investments held for trading are investments in government securities, corporate bonds and stocks.

- i. Government securities' maturities range from 1 to 20 years with interest rates ranging from 3.00% to 10.125%.
- ii. The Corporate bonds are certificates of indebtedness issued by top and usually listed corporations exhibiting sound financial performance and enjoying good credit from reputable/accredited agencies. Maturity dates range from 1 to 5 years with interest rates ranging from 4.41% to 7.06%.
- iii. Investment in stocks represents equity securities of companies listed in the PSE.

The Retirement Plan has investment in shares of stock of the Company amounting to ₱58.0 million and ₱57.6 million as at December 31, 2023 and 2022, respectively.

The Company's retirement fund is exposed to a short term risk since 41% of it is in equities. On the long term, should there be any major corrections in the local equities market, the correction should have a positive impact of the fund since historically the equities market have always outperformed the fixed income market in the long term.

There are no outstanding balances arising from transactions between the Retirement Plan and the Company as at December 31, 2023 and 2022. Except as stated above, there were no other transactions entered into during the year by the Retirement Plan relating to the Company.



In 2023 and 2022, the sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

	2023		2022	
	Increase (Decrease) in Basis Points	Increase (Decrease) in Defined Benefit Obligation	Increase (Decrease) in Basis Points	Increase (Decrease) in Defined Benefit Obligation
Discount rate	+100	<b>(P88,042)</b>	+100	<b>(P64,748)</b>
	-100	<b>105,975</b>	-100	77,656
Future salary increases	+100	<b>104,797</b>	+100	77,752
	-100	<b>(89,043)</b>	-100	(66,163)

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

Year	2023	2022
Less than 1 year	<b>P54,535</b>	P53,693
More than 1 year to 5 years	<b>86,146</b>	72,263
More than 5 years to 10 years	<b>430,075</b>	295,902
More than 10 years to 15 years	<b>464,325</b>	473,338
More than 15 years to 20 years	<b>945,274</b>	881,310
More than 20 years	<b>4,335,249</b>	4,242,786

a. Other Employee Benefits

Other employee benefits consist of accumulated employee vacation and sick leave benefit amounting to P6.0 million and P5.1 million in 2023 and 2022, respectively (see Note 22).

The present value of the defined benefit obligation of other employee benefits amounted to P120.8 million and P98.5 million as at December 31, 2023 and 2022, respectively (see Note 15)

## 24. Income Taxes

The components of provision for income tax for the years ended December 31 follow:

	2023	2022
Current	<b>P686,445</b>	P654,182
Deferred	<b>90,705</b>	(122,572)
	<b>P777,150</b>	P531,610

The provision for current income tax represents the regular corporate income tax.

For income tax purposes on sale of real estate, full revenue recognition is applied when greater than 25% of the selling price has been collected in the year of sale, otherwise, the installment method is applied.



The components of the Company's net deferred tax liabilities shown in the Company's statements of financial position are as follows:

	2023	2022
Deferred tax liabilities:		
Excess of accounting gross profit over taxable gross profit	<b>₱960,111</b>	₱805,227
Right-of-use asset	<b>79,132</b>	82,147
Deferred selling expense	<b>11,731</b>	-
Unrealized foreign exchange gain	<b>843</b>	-
Capitalized interest	-	39,661
Unrealized foreign exchange gain	-	2,073
	<b>1,051,817</b>	929,108
Deferred tax assets:		
Lease liability	<b>132,457</b>	129,511
Deferred lease income	<b>83,118</b>	74,148
Unamortized past service cost	<b>47,159</b>	24,266
Other employee benefits	<b>29,801</b>	23,727
Share-based payment expense	<b>31,886</b>	23,078
Unfunded pension cost	<b>18,160</b>	17,059
Allowance for doubtful accounts and others	<b>4,994</b>	6,304
Accrued selling expense	-	60,226
	<b>347,575</b>	358,319
	<b>₱704,242</b>	₱570,789

The reconciliation of the statutory income tax rate to effective income tax rate as shown in the parent company statements of comprehensive income is summarized as follows:

	2023	2022
Statutory income tax rate	<b>25.00%</b>	25.00%
Addition to (deduction from) income tax resulting from:		
Nondeductible expenses	<b>(5.43%)</b>	0.59%
Nontaxable income and others	<b>0.49%</b>	(7.76%)
Effective income tax rate	<b>20.04%</b>	17.83%

*Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act.* President Rodrigo Duterte signed into law on March 26, 2021 the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Company:

- Effective July 1, 2020, RCIT rate is decreased from 30% to 20% for corporations with total assets (excluding the value of land on which the particular business entity's office, plant and equipment are situated during the taxable year) of 100 million or below and taxable income of 5 million and below. All other corporations not meeting the criteria are subject to lower RCIT rate of 25% from 30%;



- Effective July 1, 2020 and for a period of 3 years, MCIT rate is lowered from 2% to 1% of gross income; and
- Improperly Accumulated Earnings Tax (IAET) is repealed.

On June 20, 2023, the Bureau of Internal Revenue issued Revenue Memorandum Circular (RMC) No. 69-2023 reverting the Minimum Corporate Income Tax (MCIT) rate to 2% of gross income effective July 1, 2023 pursuant to Republic Act (RA) No. 11534, otherwise known as the “Corporate Recovery and Tax Incentives for Enterprises (CREATE)” Act. MCIT rate was previously reduced from 2% to 1% effective July 1, 2020 to June 30, 2023 upon the effectivity of CREATE Act in 2021.

Consequently, the Company recognized MCIT using the effective rate of 1.5% in 2023 in accordance with RMC 69-2023.

## 25. Personnel Expenses

Personnel expenses included in general and administrative expenses and selling expenses are comprised of:

	2023	2022
Salaries and wages and other employee benefits (see Notes 22 and 23)	₱483,228	₱398,573
Pension costs (see Notes 22 and 23)	52,047	75,735
	<b>₱535,275</b>	<b>₱474,308</b>

## 26. Related Party Transactions

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

The following table summarizes these significant transactions with related parties for the years ended December 31, 2023 and 2022:

Related Parties	Relationship	Nature of Transaction	Period	Transaction Amount	Amounts Owed from (to) Related Parties (see Notes 7 and 15)	Terms	Conditions
ABS-CBN Group	Under common control	Land acquisitions (see Note 8)	2023	₱733,487	(₱25,472)	Payable in tranches based on the agreement; noninterest-bearing	Unsecured
			2022	₱786,186	(₱107,159)		
Rockwell-Meralco BPO	Joint venture	Deposit for land acquisition (see Note 10)	2023	158,676	158,676	Payable in tranches based on the agreement; noninterest-bearing	Unsecured; no impairment
			2022	-	-		
		Advances	2023	1,844	3,429	On demand; non interest bearing	Unsecured; no impairment
2022	(2,329)	1,585					
		Management fees	2023	9,872	651	On demand; noninterest-bearing	Unsecured; no impairment
			2022	7,527	3,388		

(Forward)



Related Parties	Relationship	Nature of Transaction	Period	Transaction Amount	Amounts Owed from (to) Related Parties (see Notes 7 and 15)		Terms	Conditions				
<i>RHLMC</i>	Subsidiary	Advances	2023	<b>₱5,922</b>	<b>₱34,016</b>	On demand; non interest bearing	Unsecured; no impairment					
			2022	₱9,359	₱28,094							
		Management fees income	2023	<b>3,771</b>	<b>745</b>	On demand; non-interest bearing	Unsecured					
			2022	4,315	772							
		Revenue collected by the Company	2023	<b>57,095</b>	<b>10,135</b>	On demand; non-interest bearing	Unsecured; no impairment					
			2022	–	–							
<i>Rockwell Club</i>	Subsidiary	Management fees	2023	<b>11,493</b>	<b>693</b>	On demand; non-interest-bearing	Unsecured; no impairment					
			2022	9,406	2,158							
		Billing for use of recreational facilities	2023	–	–			On demand; non-interest-bearing	Unsecured; no impairment			
			2022	2,052	7,119							
	Payroll, allocated expenses and other charges	2023	<b>15,272</b>	<b>11,451</b>	On demand; non-interest bearing	Unsecured; no impairment						
		2022	13,776	4,855								
		Space lease used for recreational activities	2023	–	–	Payable monthly for 15 years	Unsecured; no impairment					
			2022	3,599	3,953							
			<i>RIPSI</i>	Subsidiary	Management fees			2023	<b>45,602</b>	<b>3,374</b>	On demand; non-interest-bearing	Unsecured; no impairment
								2022	36,352	6,407		
		Payroll, allocated expenses and other charges	2023	<b>97,445</b>	<b>16,918</b>	On demand; non-interest-bearing	Unsecured; no impairment					
			2022	81,034	23,898							
		Pre-operating fee expenses	2023	<b>29,826</b>	<b>(14,177)</b>	15 days; non-Interest-bearing	Unsecured					
			2022	32,980	(13,080)							
		Salaries expense	2023	<b>687</b>	<b>(826)</b>	15 days; non-interest-bearing	Unsecured					
			2022	–	–							
		Incidental Charges	2023	–	<b>(354)</b>	15 days; non-interest-bearing	Unsecured					
			2022	–	(509)							
		Dividend Receivable	2023	30,100	–	On demand; non-interest-bearing	Unsecured; no impairment					
			2022	15,000	–							
<i>SPDC</i>	Subsidiary	Advances	2023	<b>(2,710)</b>	<b>4,144</b>	On demand; non-interest-bearing	Unsecured; no Impairment					
			2022	(19,474)	1,434							
		Management fees	2023	<b>7,087</b>	<b>(550)</b>	On demand; non-interest-bearing	Unsecured; no impairment					
			2022	7,686	(691)							
<i>RPDC</i>	Subsidiary	Advances	2023	<b>76,643</b>	<b>62,657</b>	On demand; non interest-bearing	Unsecured; no impairment					
			2022	552,315	(13,986)							
				Loan receivable - Principal	2023			<b>(298,000)</b>	<b>2,265,384</b>	3 - 4 years; interest-bearing	Unsecured	
					2022			228,504	2,563,384			
	Loan receivable - Interest	2023	<b>124,888</b>	<b>14,704</b>	3 - 4 years; interest-bearing	Unsecured						
		2022	135,208	13,439								
		Management fees income	2023	<b>51,093</b>	<b>4,508</b>	On demand; non-interest-bearing	Unsecured; no impairment					
			2022	50,461	3,689							
		Rent income	2023	–	–	On demand; non-interest-bearing	Unsecured; no impairment					
			2022	2,070	–							
<i>RPATC</i>	Subsidiary	Advances	2023	<b>127</b>	<b>2,168</b>	On demand; non-interest-bearing	Unsecured; no impairment					
			2022	81	2,041							

(Forward)



<u>Related Parties</u>	<u>Relationship</u>	<u>Nature of Transaction</u>	<u>Period</u>	<u>Amounts Owed from (to) Related Parties</u>		<u>Terms</u>	<u>Conditions</u>
				<u>Transaction Amount</u>	<u>(see Notes 7 and 15)</u>		
<i>Retailscapes, Inc.</i>	Subsidiary	Advances	2023	(₱19,822)	₱758,849	Beyond one year; non-interest-bearing	Unsecured
			2022	₱83,376	₱778,671		
		Management fees	2023	15,039	34,546	On demand; non-interest-bearing	Unsecured; no impairment
			2022	3,262	19,507		
<i>RMFA</i>	Subsidiary	Loan receivable	2023	-	2,160,800	Payable from December 31, 2022 to December 31, 2025	Unsecured
		- Principal	2022	514,000	2,160,800		
		Loan receivable	2023	112,297	-	Payable from December 31, 2024 to December 31, 2025	Unsecured
		- Interest	2022	87,919	-		
		Marketing	2023	60,167	30,175	On demand; non-interest-bearing	Unsecured
			2022	63,903	28,350		
		Sales commission	2023	78,650	10,951	On demand; non-interest-bearing	Unsecured
			2022	39,870	8,044		
Development fee	2023	106,116	11,866	On demand; non-interest-bearing	Unsecured		
	2022	129,084	11,170				
<i>RCDC</i>	Subsidiary	Advances	2023	8,230	917	On demand; non-interest-bearing	Unsecured
			2022	10,570	2,853		
		Advances	2023	15,152	(10,714)	Beyond one year; non-interest-bearing	Unsecured
			2022	10,291	(10,263)		
Management fees	2023	255,234	13,000	On demand; non-interest-bearing	Unsecured; no Impairment		
	2022	296,049	17,950				
<i>RNDC</i>	Subsidiary	Project Management Fee	2023	28,588	2,809	On demand; non-interest-bearing	Unsecured
			2022	3,181	276		
		Marketing Fee	2023	85,870	15,598	On demand; non-interest-bearing	Unsecured
			2022	44,908	3,326		
		Sales Commission	2023	50,297	4,220	On demand; non-interest-bearing	Unsecured
			2022	56,014	3,797		
		Construction Management Fee	2023	110,447	1,139	On demand; non-interest-bearing	Unsecured
	2022	10,018	967				
Reimbursement	2023	(6,794)	(3,752)	On demand; non-interest-bearing	Unsecured		
	2022	30,758	1,821				
<i>RIDC</i>	Joint venture	Management Fee	2023	91,834	43,464	On demand; non-interest-bearing	Unsecured; no Impairment
			2022	-	-		
		Reimbursement	2023	(25,717)	4,650	On demand; non-interest-bearing	Unsecured; no Impairment
			2022	30,367	30,367		
<i>RGDC</i>	Joint venture	Reimbursement	2023	1,660	1,660	On demand; non-interest-bearing	Unsecured; no Impairment
			2022	-	-		
<i>Southbend Security and Investigative Services</i>	Affiliate	Security Services	2023	-	-	On demand; non-interest-bearing	Unsecured; no Impairment
			2022	11,123	(797)		

(Forward)



<b>Related Parties</b>	<b>Relationship</b>	<b>Nature of Transaction</b>	<b>Period</b>	<b>Transaction Amount</b>	<b>Amounts Owed from (to) Related Parties</b> (see Notes 7 and 15)	<b>Terms</b>	<b>Conditions</b>
<i>Advances to officers and employees</i> (see Note 7)		Advances	2023	(P22,330)	P20,608	30-day; noninterest-bearing	Unsecured; no impairment
			2022	(P1,915)	P42,938		
Due from related parties (see Note 7)			2023		P1,103,437		
			2022		P1,009,931		
Loan receivable from subsidiaries			2023		P4,426,184		
			2022		P4,724,184		
Deposit for land acquisitions (see Note 9)			2023		P 158,676		
			2022		P-		
Due to related parties (see Note 15)			2023		(P55,845)		
			2022		(P146,485)		
Advances to officers and employees (see Note 7)			2023		P20,608		
			2022		P42,938		

Other transactions with related parties pertain to the Project Development and JV Agreement with Meralco (see Note 13).

#### Terms and Conditions of Transactions with Related Parties

Purchases from related parties are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand. There have been no guarantees provided for or received for any related party receivables or payables. For the years ended December 31, 2023 and 2022, the Company has not made any provision for ECLs relating to amounts owed by related parties. This assessment is undertaken at each financial year through examination of the financial position of the related party and the market in which the related party operates.

#### Compensation of Key Management Personnel of the Company

	<b>2023</b>	<b>2022</b>
Short-term employee benefits	<b>P134,496</b>	P124,478
Post-employment pension and other benefits (see Note 23)	<b>39,451</b>	49,253
Total compensation attributable to key management personnel	<b>P173,947</b>	P173,731

## **27. Commitments and Contingencies**

### Lease Commitments

The Company has entered into agreements for the lease of land to be used for various commercial projects. The noncancelable lease has a remaining term of twenty-one years and is automatically renewable for additional ten years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions.



The following are the amounts recognized company's statement of comprehensive income:

	2023	2022
Depreciation expense of right-of-use asset included in investment properties (see Notes 11 and 22)	<b>₱12,058</b>	₱12,058
Interest expense on lease liability (see Note 22)	<b>39,830</b>	38,720
	<b>₱51,888</b>	₱50,778

The rollforward analysis of lease liability follows:

	2023	2022
At January 1	<b>₱518,042</b>	₱505,839
Interest expense (see Note 22)	<b>39,830</b>	38,720
Payments	<b>(27,840)</b>	(26,517)
As at December 31	<b>530,032</b>	518,042
Less current portion (see Note 15)	<b>19,367</b>	19,886
Noncurrent portion	<b>₱510,665</b>	₱498,156

Future minimum undiscounted lease payments are as follows:

Year	2023	2022
Within one year	<b>₱29,233</b>	₱27,841
Year 2	<b>30,694</b>	29,233
Year 3	<b>32,229</b>	30,694
Year 4	<b>33,841</b>	32,229
Year 5 and beyond	<b>1,326,028</b>	1,377,572
	<b>₱1,452,025</b>	₱1,497,569

#### Capital Commitments

The Company entered into contracts covering land acquisitions, construction works related to various projects with related parties and different contractors and suppliers. As at December 31, 2023 and 2022, the contract sum awarded amounted to ₱9.3 billion and ₱13.5 billion, respectively, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Land acquisitions are consummated following the terms of the contracts. As at December 31, 2023 and 2022, ₱11,927.1 million and ₱12,333.5 million, respectively, has been incurred.

#### Contingencies

The Company is contingently liable for lawsuits or claims filed by third parties, which are either pending decision by the courts or under negotiations, the outcomes of which are not presently determinable. It is the opinion of management and its outside legal counsel that it is possible, but not probable that the lawsuits and claims will be settled. Accordingly, no provision for any liability has been made in the parent company financial statements.

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## 28. Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise of cash and cash equivalents investment in equity instruments at FVOCI, and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Company's operations. The Company has various other financial assets and liabilities such as trade and other receivables, refundable deposits, trade and other



payables, installment payable, retention payable and security deposits which arise directly from its operations.

The main risks arising from the Company's financial instruments are cash flow interest rate risk, credit risk and liquidity risk. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

**Cash Flow Interest Rate Risk**

Cash flow interest rate risk is the risk that the future cash flows of financial instruments will fluctuate because of the changes in market interest rates. The Company's exposure to the risk for changes in market interest rates relates primarily to the Company's interest-bearing loans and borrowings.

The Company's policy is to manage its interest cost using a mix of fixed and variable rate debts. As at December 31, 2023 and 2022, approximately 95% of the Company's borrowings are at a fixed rate of interest.

The following tables set out the principal amounts, by maturity, of the Company's interest-bearing financial instruments.

<b>2023</b>					
	Within 1 Year	1–2 Years	2–3 Years	More than 3 Years	Total
<b>Fixed Rate</b>					
Interest-bearing loans and borrowings	₱2,165,045	₱2,165,145	₱4,430,661	₱10,572,828	₱19,333,679
<b>Floating Rate</b>					
Interest-bearing loans and borrowings	580,800	580,800	1,761,000	2,660,000	5,582,600
Short-term investments	1,377,947	–	–	–	1,377,947
<b>2022</b>					
	Within 1 Year	1–2 Years	2–3 Years	More than 3 Years	Total
<b>Fixed Rate</b>					
Interest-bearing loans and borrowings	₱2,530,810	₱2,193,677	₱2,193,777	₱14,247,326	₱21,165,590
<b>Floating Rate</b>					
Interest-bearing loans and borrowings	124,800	272,168	272,168	2,237,164	2,906,300
Short-term investments	1,154,740	–	–	–	1,154,740

Interest on financial instruments is fixed until the maturity of the instrument. The other financial instruments of the Company that are not included in the above tables are noninterest-bearing and are therefore not subject to interest rate risk.

	<b>2023 Effect on Income Before Income Tax Increase (Decrease)</b>	
Change in basis points	<b>+100 basis points</b>	<b>-100 basis points</b>
Floating rate borrowings	<b>(39,153)</b>	<b>39,153</b>
	<b>2022 Effect on Income Before Income Tax Increase (Decrease)</b>	
Change in basis points	+100 basis points	-100 basis points
Floating rate borrowings	(38,066)	38,066





There are no significant concentrations of credit risk because the Company trades with various third parties.

The tables below show the credit quality by class of financial asset based on the Company's credit rating system.

	2023		
	A Rating	B Rating	Total
Cash and cash equivalents	₱2,080,948	₱-	₱2,080,948
Trade receivables from:			
Sale of real estate	252,279	-	252,279
Lease	449,775	70,944	520,719
Due from related parties	1,103,437	-	1,103,437
Advances to officers and employees	20,608	-	20,608
Other receivables	148,433	-	148,433
Refundable deposits	70,781	-	70,781
Restricted cash	42,602	-	42,602
	₱4,168,863	₱70,944	₱4,239,807

	2022		
	A Rating	B Rating	Total
Cash and cash equivalents	₱1,771,898	₱-	₱1,771,898
Trade receivables from:			
Sale of condominium units	2,561,768	542,273	3,104,041
Lease	331,924	41,924	373,848
Due from related parties	1,009,931	-	1,009,931
Advances to officers and employees	42,938	-	42,938
Other receivables	71,735	-	71,735
Refundable deposits	62,954	-	62,954
Restricted cash	250,285	-	250,285
	₱6,103,433	₱584,197	₱6,687,630

For trade receivables from sale of real estate, customers who have no history of delayed payment are classified as having a credit rating of "A" while customers who have history of delayed payment but is currently updated are given a credit rating of "B".

Trade receivables from lease are classified as having a credit rating of "A" when tenants pay within the discount period and "B" when tenants pay on or before due date.

As at December 31, 2023 and 2022, the analyses of the age of financial assets are as follows:

	2023						Total
	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Impaired Financial Assets	
Cash and cash equivalents	₱2,080,948	₱-	₱-	₱-	₱-	₱-	₱2,080,948
Trade receivables from:							
Sale of real estate	213,816	3,346	1,065	978	33,074	-	252,279
Lease	449,775	45,004	9,212	4,870	11,858	-	520,719
Due from related parties	1,103,437	-	-	-	-	-	1,103,437
Advances to officers and employees	20,608	-	-	-	-	-	20,608
Other receivables	148,433	-	-	-	-	-	148,433
Refundable deposits	70,781	-	-	-	-	-	70,781
Restricted cash	42,602	-	-	-	-	-	42,602
	₱4,130,400	₱48,350	₱10,277	₱5,848	₱44,932	₱-	₱4,239,807



2022

	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Impaired Financial Assets	Total
Cash and cash equivalents	₱1,771,898	₱-	₱-	₱-	₱-	₱-	₱1,771,898
Trade receivables from:							
Sale of real estate	3,029,922	15,901	7,461	5,991	44,766	-	3,104,041
Lease	333,789	26,206	10,662	2,556	635	-	373,848
Due from related parties	1,009,931	-	-	-	-	-	1,009,931
Advances to officers and employees	42,938	-	-	-	-	-	42,938
Other receivables	71,735	-	-	-	-	-	71,735
Refundable deposits	62,954	-	-	-	-	-	62,954
Restricted cash	250,285	-	-	-	-	-	250,285
	<b>₱6,573,452</b>	<b>₱42,107</b>	<b>₱18,123</b>	<b>₱8,547</b>	<b>₱45,401</b>	<b>₱-</b>	<b>₱6,687,630</b>

Financial assets are considered past due when collections are not received on due date.

Past due accounts which pertain to trade receivables from sale of real estate are recoverable since the legal title and ownership of the real estate will only be transferred to the customers upon full payment of the contract price. In case of cancellation, the real estate becomes available for sale. The fair value of the real estate amounted to ₱38.1 billion and ₱29.4 billion as at December 31, 2023 and 2022, respectively.

Past due accounts pertaining to lease are recoverable because security deposits and advance rent paid by the tenants are sufficient to cover the balance in case of default or delinquency of tenants.

Set out below is the information about the credit risk exposure on the Company's trade receivables and contract assets using a vintage analysis in 2023 and 2022:

<b>2023</b>			
<b>Trade receivables from sale of real estate and lease</b>			
	<b>High-end</b>	<b>Affordable</b>	<b>Lease</b>
ECL rate	<b>0.0%</b>	<b>0.0%</b>	<b>1.2%</b>
Estimated total gross carrying amount at default	<b>₱9,219,522</b>	<b>₱698,774</b>	<b>₱520,719</b>
<b>2022</b>			
<b>Trade receivables from sale of real estate and lease</b>			
	<b>High-end</b>	<b>Affordable</b>	<b>Lease</b>
ECL rate	<b>0.0%</b>	<b>0.0%</b>	<b>2.6%</b>
Estimated total gross carrying amount at default	<b>₱9,036,910</b>	<b>₱472,742</b>	<b>₱373,848</b>

### Liquidity Risk

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans. As at December 31, 2023 and 2022, 11% and 13% of the Company's debt will mature in less than one year, respectively.



The liquidity risk of the Company arises from their financial liabilities. The tables below summarized the maturity profile of the Company's financial liabilities at December 31, 2023 and 2022 based on contractual undiscounted payments.

2023				
	Due Within 3 Months	Due Between 3 and 12 Months	Due After 12 Months	Total
Trade and other payables*	₱5,701,691	₱–	₱–	₱5,701,691
Interest-bearing loans and borrowings				
Principal	686,461	2,059,384	22,170,434	24,916,279
Interest**	304,110	853,501	3,813,316	4,970,927
Lease liability	6,878	22,354	1,422,793	1,452,025
Retention payable***	–	694,358	370,626	1,064,984
Security deposits***	54,411	286,923	297,325	638,659
	<b>₱6,753,551</b>	<b>₱3,916,520</b>	<b>₱28,074,494</b>	<b>₱38,744,565</b>
2022				
	Due Within 3 Months	Due Between 3 and 12 Months	Due After 12 Months	Total
Trade and other payables*	₱4,550,925	₱–	₱–	₱4,550,925
Interest-bearing loans and borrowings				
Principal	588,303	2,067,307	21,416,280	24,071,890
Interest**	280,594	792,920	3,787,410	4,860,924
Lease liability	6,551	21,290	1,469,728	1,497,569
Retention payable***	–	707,808	411,224	1,119,032
Security deposits***	77,413	253,173	213,931	544,517
	<b>₱5,503,786</b>	<b>₱3,842,498</b>	<b>₱27,298,573</b>	<b>₱36,644,857</b>

\*Excluding the current portion of retention payable and security deposits, lease liability, deposits from pre-selling of condominium units and excess of collections over recognized receivables and other statutory payables.

\*\*Future interest payments

\*\*\*Presented as part of "Trade and other payables" and "Deposits and other liabilities" accounts in the parent company statements of financial position.

### Maturity Profile of Financial Assets and Contract Assets Held for Liquidity Purposes

The table below shows the maturity profile of the Company's financial assets and contract asset based on contractual undiscounted cash flows as at December 31:

2023						
	On Demand	Within 30 Days	31 to 60 Days	61 to 90 Days	Over 90 Days	Total
Cash and cash equivalents	₱725,832	₱1,355,116	₱–	₱–	₱–	₱2,080,948
Trade receivables from:						
Sale of real estate	213,816	3,346	1,065	978	33,074	252,279
Lease	449,775	45,004	9,212	4,870	11,858	520,719
Contract assets	–	3,553	1,829	1,142	9,659,494	9,666,018
Investment in equity instruments at FVOCI	–	–	–	–	58,280	58,280
	<b>₱1,389,423</b>	<b>₱1,407,019</b>	<b>₱12,106</b>	<b>₱6,990</b>	<b>₱9,762,706</b>	<b>₱12,578,244</b>
2022						
	On Demand	Within 30 Days	31 to 60 Days	61 to 90 Days	Over 90 Days	Total
Cash and cash equivalents	₱617,158	₱1,154,740	₱–	₱–	₱–	₱1,771,898
Trade receivables from:						
Sale of real estate	–	3,045,823	7,461	5,991	44,766	3,104,041
Lease	333,789	26,206	10,662	2,556	635	373,848
Contract assets	–	4,116	3,122	1,439	6,397,004	6,405,681
Investment in equity instruments at FVOCI	–	–	–	–	33,280	33,280
	<b>₱950,947</b>	<b>₱4,230,885</b>	<b>₱21,245</b>	<b>₱9,986</b>	<b>₱6,475,685</b>	<b>₱11,688,748</b>



### Capital Management Policy

The primary objective of the Company's capital management is to maximize shareholder value by maintaining a healthy balance between debt and equity (capital) financing in support of its business requirements.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders or issue new shares. No changes were made in the objectives, policies or processes in 2018.

The Company monitors its capital adequacy using the net debt-to-equity ratio, which is interest-bearing loans and borrowings less cash and cash equivalents divided by equity. The Company's policy is to limit the net debt-to-equity ratio to 1.0x.

The Company is required to maintain debt-to-equity ratio as set forth in the Fixed Rate Corporate Notes Facility Agreement and Bonds. The Agreement provides for a higher debt to equity ratio than the internal limit set by the Company (see Note 16).

	2023	2022
Interest-bearing loans and borrowings	₱24,805,570	₱23,962,672
Less cash and cash equivalents	2,080,948	1,771,898
Net debt	22,724,622	22,190,774
Equity	26,337,562	23,769,279
Net debt-to-equity ratio	0.86	0.93

## 29. Fair Value Measurement

Set out below is a comparison by class of carrying values and fair values of the Company's assets and liabilities for which fair values are determined for measurement and/or disclosure as at December 31, 2023 and 2022.

	Carrying Value	Fair Value	2023		
			Level 1	Level 2	Level 3
<b>Assets</b>					
Investment properties	₱12,707,624	₱30,231,713	₱-	₱2,074,206	₱28,157,507
Due from related parties	1,103,437	1,092,866	-	-	1,092,866
Investment in equity instruments at FVOCI	58,280	58,280	55,000	-	3,280
	₱13,869,341	₱31,382,859	₱55,000	₱2,074,206	₱29,253,653
<b>Liabilities</b>					
Interest-bearing loans and borrowings (including noncurrent portion)	₱24,805,570	₱23,659,898	₱-	₱-	₱23,659,898
Subscription payable	6,245,544	2,408,407	-	-	2,408,407
Retention payable (including noncurrent portion)	1,064,984	1,030,282	-	-	1,030,282
Security deposits (including noncurrent portion)	638,659	604,673	-	-	604,673
	₱32,754,757	₱27,703,260	₱-	₱-	₱27,703,260



	2022				
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>					
Investment properties	₱12,699,643	₱28,691,123	₱-	₱1,864,748	₱26,826,375
Due from related parties	1,009,931	1,005,245	-	-	1,005,245
Investment in equity instruments at FVOCI	33,280	33,280	30,000	-	3,280
	₱13,742,854	₱29,729,648	₱30,000	₱1,864,748	₱27,834,900
<b>Liabilities</b>					
Interest-bearing loans and borrowings (including noncurrent portion)	₱23,962,672	₱21,552,361	₱-	₱-	₱21,552,361
Subscription payable	2,922,560	2,816,155	-	-	2,816,155
Retention payable (including noncurrent portion)	1,119,032	1,027,232	-	-	1,027,232
Security deposits (including noncurrent portion)	544,518	510,770	-	-	510,770
	₱28,548,782	₱25,906,518	₱-	₱-	₱25,906,518

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

*Cash and Cash Equivalents, Trade Receivables from Sale of Real Estate, Trade Receivables from Lease, Due from Related Parties, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables.* Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

*Investment in Equity Securities.* The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. The difference between the carrying value and the fair value of unquoted equity securities is not material to the parent company financial statements.

*Interest-bearing Loans and Borrowings.* The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging from 5.12% to 6.12% as at December 31, 2023 and 3.91% to 7.22% as at December 31, 2022.

*Retention Payable and Security Deposits.* The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging from 5.12% to 6.12% as at December 31, 2023 and 3.91% to 7.22% as at December 31, 2022.

For the years ended December 31, 2023 and 2022, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

### 30. Basic/Diluted Earnings Per Share Computation

	2023	2022
	<i>(In Thousands, Except Numbers of Shares and Per Share Data)</i>	
Net income	₱3,099,920	₱2,450,331
Dividends on preferred shares	(1,650)	(1,650)
Net income attributable to common shares (a)	3,098,270	2,448,681
Common shares at beginning of year	6,116,762,198	6,116,762,198
Weighted average number of common shares - basic (b)	6,116,762,198	6,116,762,198
Dilutive potential common shares under the ESOP	-	-
Weighted average number of common shares - diluted (c)	6,116,762,198	6,116,762,198
Per share amounts:		
Basic (a/b)	₱0.5065	₱0.4003
Diluted (a/c)	₱0.5065	₱0.4003



In 2023 and 2022, the diluted EPS did not consider the effect of stock options outstanding since these were anti-dilutive.

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### 31. Segment Information

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Company that are regularly reviewed by the chief operating decision maker.

For management purposes, the Company's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Company manages its operations under the following business segments:

- *Residential Development* is engaged in the development, selling, and property management of all residential projects of the Company.
- *Commercial Development* is engaged in the sale, leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema, hotel and resort operations.

The Company does not have any customers which constitutes 10% or more of the Company's revenue.

Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with net income in the parent company financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax. *EBITDA* is a non-GAAP measure.

The Company centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Company's existing business portfolio.

The President, the Company's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the parent company financial statements.

Disclosure of the geographical information regarding the Company's revenues from external customers and total assets have not been provided since all of the Company's revenues are derived from operations within the Philippines.



Business Segments

The following tables present information regarding the Company's residential development and commercial development and hotel business segments:

	2023		
	Residential Development	Commercial Development	Total
Revenue	₱11,171,727	₱3,595,407	₱14,767,134
Costs and expenses	(7,367,280)	(1,287,192)	(8,654,472)
Other income – net	(2,227)	(27)	(2,254)
EBITDA	3,802,220	2,308,188	6,110,408
Depreciation and amortization			(737,650)
Interest expense			(1,495,688)
Provision for income tax			(777,150)
Net income			₱3,099,920
Assets and Liabilities			
Segment assets	45,983,581	1,155,286	47,138,867
Investment properties	1,127,710	11,579,914	12,707,624
Investment in joint venture and associate	3,904,560	1,800,525	5,705,085
Property and equipment	1,441,810	924,789	2,366,599
Total assets	52,457,661	15,460,514	67,918,175
Segment liabilities	33,289,255	7,587,116	40,876,371
Deferred tax liabilities – net	704,242	–	704,242
Total liabilities	₱33,993,497	₱7,587,116	₱41,580,613

	2022		
	Residential Development	Commercial Development	Total
Revenue	₱8,839,786	₱3,927,250	₱12,767,036
Costs and expenses	(6,513,847)	(1,494,138)	(8,007,985)
Other income - net	6,316	(464)	5,852
EBITDA	2,332,255	2,432,648	4,764,903
Depreciation and amortization			(651,472)
Interest expense			(1,131,490)
Benefit from income tax			(531,610)
Net income			2,450,331
Assets and Liabilities			
Segment assets	37,913,627	1,811,930	39,725,557
Investment properties	1,271,357	11,428,286	12,699,643
Investment in joint venture and associate	3,920,730	1,985,220	5,905,950
Property and equipment	970,665	906,922	1,877,587
Total assets	44,076,379	16,132,358	60,208,737
Segment liabilities	27,751,909	8,116,760	35,868,669
Deferred tax liabilities - net	570,789	–	570,789
Total liabilities	₱28,322,698	₱8,116,760	₱36,439,458



### 32. Supplemental Disclosure of Cash Flow Information

The changes in the Company's liabilities arising from financing activities are as follows:

	January 1, 2023	Cash flows	Reclassification from noncurrent to current	Interest Expense/ Discount Amortization	Other Noncash Movement	December 31, 2023
Current portion of interest-bearing loans and borrowings	₱2,632,946	(₱2,632,946)	₱2,725,983	₱-	₱-	₱2,725,983
Interest-bearing loans and borrowings - net of current portion	21,329,726	3,451,085	(2,725,983)	24,759	-	22,079,587
Interest payable	105,110	(1,455,858)	-	1,407,454	-	56,706
Lease liability	518,042	(27,840)	-	39,830	-	530,032
Subscription payable	2,922,560	(200,000)	-	-	3,522,984	6,245,544
	₱27,508,384	(865,559)	₱-	₱1,472,043	₱3,522,984	₱31,637,852

	January 1, 2022	Cash flows	Reclassification from noncurrent to current	Interest Expense/ Discount Amortization	Other Noncash Movement	December 31, 2022
Current portion of interest-bearing loans and borrowings	₱3,226,599	(₱3,226,599)	₱2,632,946	₱-	₱-	₱ 2,632,946
Interest-bearing loans and borrowings - net of current portion	21,975,265	1,957,315	(2,632,946)	30,092	-	21,329,726
Interest payable	122,385	(1,069,748)	-	1,052,473	-	105,110
Lease liability	505,839	(26,517)	-	38,720	-	518,042
Subscription payable	990,900	(80,000)	-	-	2,011,660	2,922,560
	₱26,820,988	(₱2,445,549)	₱-	₱1,121,285	₱2,011,660	₱27,508,384

In 2023, the Company's material non-cash investing activities include the investment in subsidiaries with unpaid subscription amounting to ₱3,523.0 million (See Note 14). In 2022, the Company's material non-cash investing activities include the investment in joint venture with unpaid subscription amounting to ₱2,011.6 million (see Note 13).

### 33. Events After Reporting Period

#### a. Step Acquisition of an Associate

On January 15, 2024, the Company subscribed to an additional 1,488,253,578 shares from the unissued portion of the existing authorized capital stock of RNDC, consisting of 16,878,344 common shares and 1,471,375,234 redeemable preferred shares for an aggregate subscription price of ₱1,488.3 million. As partial payment for the subscription, the Company paid ₱190.0 million in cash to RNDC which was paid upon the execution of the agreement.

As a result, the Company's ownership interest in RNDC increased from 38.49% to 65.00%. Accordingly, the Company reclassified its investment in RNDC from investment in associated to investment in a subsidiary.

#### b. New Loan Facilities

On February 28, 2024, the BOD of Company approved the following items:

1. ₱5.0 billion term loan facility of up to ten years with Philippine National Bank (PNB). The proceeds of the loan will be used to fund capital expenditures, land acquisitions, and other investments.



2. ₱5.0 billion term loan facility of up to seven years with Rizal Commercial Banking Corporation (RCBC). The proceeds of the loan will be used to fund capital expenditures, land acquisitions, and other investments.

### 34. Supplementary Information Required under Revenue Regulations (RR) 15-2010

On December 28, 2010, RR 15-2010 became effective and amended certain provisions of RR 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of parent company financial statements and income tax returns. Section 2 of RR 21-2002 was further amended to include in the notes to financial statements information on taxes, duties and license fees paid or accrued during the year in addition to what is mandated by PFRS.

Below is the additional information required by RR 15-2010. This information is presented for purposes of filing with the BIR and is not a required part of the basic financial statements. Amounts are rounded to the nearest thousands.

#### Output Value Added Tax (VAT) Declared During the Year

	Receipts	Output VAT Due
Taxable sales		
Sale of goods (presented as “Sale of condominium units”)	₱7,896,110	₱947,533
Other revenues	2,487,451	298,494
Leasing income	1,636,485	196,378
Exempt/zero-rated sales/receipts	380,161	–

The Company’s sales of services are based on actual collections received, hence, may not be the same as amounts accrued in the parent company statements of income.

The Company has exempt/zero-rated sales/receipts pursuant to the provisions of Sections 108(B) and 109 of the Tax Code and the Supreme Court Decision G.R. No. 183505, promulgated on February 26, 2010.

#### Input VAT Claimed

The amount of input VAT claimed are broken down as follows:

a. Balance at beginning of year	₱18,776
b. Current year’s domestic purchases/payments:	
i) Goods for resale/manufacture or further processing	–
ii) Goods other than for resale or manufacture	–
iii) Capital goods subject to amortization	3,554
iv) Capital goods not subject to amortization	227,920
v) Services lodged under cost of goods sold	–
vi) Services lodged under other accounts	703,419
vii) Importation	3,359
c. Input VAT deferred for the succeeding periods	
d. Input VAT allocated to exempt sales	–
e. Applied against output VAT	(1,024,680)
<u>Balance at the end of year</u>	<u>(₱67,652)</u>



Landed Cost of Imports and Amount of Customs Duties and Tariff Fees Paid or Accrued

Landed cost	₱27,990
Customs duties and VAT	5,875

Documentary Stamp Tax

The company paid ₱26.3 million of documentary stamp tax on new loan instruments for the year 2023, recorded as reduction in loan balance.

Other Taxes and Licenses

Real estate taxes	₱119,992
Business taxes	108,586
Amusement and cultural taxes	13,646
Fringe benefit taxes	7,644
Documentary stamp tax	9
Annual registration	4
Others	68,304
	<hr/> 318,185
Taxes and licenses capitalized as part of real estate inventories:	
License and permits	31,480
Real estate tax	82,237
	<hr/> 113,717
	<hr/> <hr/> ₱431,902

Amusement and cultural taxes amounting to ₱13.7 million are booked as cinema direct cost.

Withholding Taxes

The amount of withholding taxes paid/accrued for the year amounted to:

Expanded withholding taxes	₱190,717
Tax on compensation and benefits	67,872
Final withholding taxes	8,218
	<hr/> ₱266,807

Tax Assessments and Cases

The Company has no outstanding tax assessment by the BIR nor pending tax cases or litigation in any courts or bodies outside of the BIR as at December 31, 2023.

